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# Financial Performance of U.S. Commercial Farms, 1991-94. Farm Business 

Economics Branch, Rural Economy Division, Economic Research Service, U.S. Department of Agriculture. Agricultural Economic Report No. 751.


#### Abstract

Commercial farms represent only 27 percent of farms in the United States, yet produce just over 75 percent of the value of agricultural products. These commercial farm businesses vary greatly by size, commodities produced, financial status, and operator demographics. Overall financial performance shows that the proportion of farms experiencing extreme financial stress remained stable over the last few years, and is considerably less than in the 1980's. Even as record levels of gross farm income are earned in this sector, expenses have increased as well, leaving farms in 1994 with average net farm income relatively stable in nominal terms over the previous 4 years.

Keywords: Assets, balance sheet, cash-flow, debt, debt repayment capacity, economic class, Farm Costs and Returns Survey, farm financial condition, production specialty, region, farm financial characteristics.


## Contents

List of Tables and Figures ..... iii
Preface ..... ix
Summary ..... x
Introduction ..... 1
Farm Financial Performance Analysis ..... 2
Farm Business Income ..... 4
Farm Size ..... 7
Commodities Produced ..... 7
Location of Farm ..... 13
Farm Business Balance Sheet ..... 13
Overall Financial Performance ..... 14
Adverse Weather Conditions in 1993 ..... 18
Debt Repayment Capacity ..... 19
Which Farms Are Vulnerable? ..... 20
Many Farm and Ranch Operations Share Returns ..... 21
Government Commodity Programs Important to Midwestern Farms ..... 24
Literature Cited ..... 26
Appendix ..... 26
Data Reliability ..... 26
Recent Survey Improvements ..... 26
Appendix Tables ..... 26
Text Tables Page
Table 1-Number of farms, sample sizes, and operator's major occupation, by economic size of farm, 1991-94 ..... 1
Table 2—Farm business income statement for commercial size farms, 1991-94 ..... 6
Table 3-Commercial farms with positive net farm income, 1991-94 ..... 7
Table 4-Common-size income statement for commercial farms, by economic size of farm, 1994 ..... 8
Table 5-Common-size farm operation balance sheet for all commercial farms, 1991-94 ..... 13
Table 6-Selected financial ratios for commercial-size farms, 1991-94 ..... 14
Table 7-Definition of financial ratios ..... 15
Table 8-Financial situation for farms in disaster counties and U.S., 1993 ..... 19
Table 9-Debt repayment capacity and financial position of commercial farms, by economic size, 1991-94 ..... 20
Table 10— Direct government payments share of gross cash farm income, 1994 ..... 25
Text Figures
Figure 1-Agricultural production regions of the United States ..... 2
Figure 2-Components of average gross cash income on commercial farms, 1991-94 ..... 4
Figure 3-Net farm income for commercial farms by commodity specialty: Other grains ..... 9
Figure 4-Net farm income for commercial farms by commodity specialty: Corn ..... 9
Figure 5-Net farm income for commercial farms by commodity specialty: Wheat ..... 9
Figure 6-Net farm income for commercial farms by commodity specialty: Tobacco ..... 9
Figure 7-Net farm income for commercial farms by commodity specialty: Cotton ..... 10
Figure 8-Net farm income for commercial farms by commodity specialty: Soybeans ..... 10
Figure 9—Net farm income for commercial farms by commodity specialty: Peanuts ..... 10
Figure 10-Net farm income for commercial farms by commodity specialty: Vegetables ..... 10
Figure 11—Net farm income for commercial farms by commodity specialty: Fruit and tree nuts ..... 11
Figure 12-Net farm income for commercial farms by commodity specialty: Nursery or greenhouse ..... 11
Figure 13-Net farm income for commercial farms by commodity specialty: Beef ..... 11
Figure 14 -Net farm income for commercial farms by commodity specialty: Hogs ..... 11
Figure 15-Net farm income for commercial farms by commodity specialty: Poultry ..... 12
Figure 16-Net farm income for commercial farms by commodity specialty: Dairy ..... 12
Figure 17-Farms in midwestern United States were more highly leveraged ..... 17
Figure 18-Selected disaster areas in 1993 and 1994 ..... 18
Figure 19-Commercial farm ownership and importance to sector, 1991-94 ..... 22
Figure 20-Farms with production contracts ..... 23
Figure 21-Farms with marketing contracts ..... 23
Figure 22-Source of sales ..... 23
Figure 23-Value of production ..... 23
Figure 24—Distribution of direct government commodity payments in 1994 ..... 24
Appendix Tables
Appendix table 1-Farm operation income statement for all commercial farms, by year, 1991-94 ..... 28
Appendix table 2-Farm operation income statement for commercial farms with gross sales of $\$ 50,000$ to $\$ 99,999,1991-94$ ..... 29
Appendix table 3-Farm operation income statement for commercial farms with gross sales of $\$ 100,000$ to $\$ 249,999,1991-94$ ..... 30
Appendix table 4-Farm operation income statement for commercial farms with gross sales of $\$ 250,000$ to $\$ 499,999,1991-94$ ..... 31
Appendix table 5-Farm operation income statement for commercial farms with gross sales of $\$ 500,000$ or more, 1991-94 ..... 32
Appendix table 6-Farm operation income statement for commercial farms specializing in other grains, 1991-94 ..... 33
Appendix table 7-Farm operation income statement for commercial farms specializing in wheat, 1991-94 ..... 34
Appendix table 8-Farm operation income statement for commercial farms specializing in corn, 1991-94 ..... 35
Appendix table 9-Farm operation income statement for commercial farms specializing in soybeans, 1991-94 ..... 36
Appendix table 10-Farm operation income statement for commercial farms specializing in tobacco, 1991-94 ..... 37
Appendix table 11-Farm operation income statement for commercial farms specializing in cotton, 1991-94 ..... 38
Appendix table 12-Farm operation income statement for commercial farms specializing in peanuts, 1991-94 ..... 39
Appendix table 13-Farm operation income statement for commercial farms specializing in other field crops, 1991-94 ..... 40
Appendix table 14-Farm operation income statement for commercial farms specializing in fruits or nuts, 1991-94 ..... 41
Appendix table 15-Farm operation income statement for commercial farms specializing in vegetables, 1991-94 ..... 42
Appendix table 16-Farm operation income statement for commercial farms specializing in nursery or greenhouse production, 1991-94 ..... 43
Appendix table 17-Farm operation income statement for commercial farms specializing in beef production, 1991-94 ..... 44
Appendix table 18-Farm operation income statement for commercial farms specializing in hog production, 1991-94 ..... 45
Appendix table 19-Farm operation income statement for commercial farms specializing in poultry production, 1991-94 ..... 46
Appendix table 20-Farm operation income statement for commercial farms specializing in dairy production, 1991-94 ..... 47
Appendix table 21-Farm operation income statement for commercial farms specializing in other livestock production, 1991-94 ..... 48
Appendix table 22-Farm operation income statement for commercial farms in the Northeast region, 1991-94 ..... 49
Appendix table 23-Farm operation income statement for commercial farms in the Lake States region, 1991-94 ..... 50
Appendix table 24-Farm operation income statement for commercial farms in the Corn Belt region, 1991-94 ..... 51
Appendix table 25-Farm operation income statement for commercial farms in the Northern Plains region, 1991-94 ..... 52
Appendix table 26-Farm operation income statement for commercial farms in the Appalachian region, 1991-94 ..... 53
Appendix table 27-Farm operation income statement for commercial farms in the Southeast region, 1991-94 ..... 54
Appendix table 28-Farm operation income statement for commercial farms in the Delta region, 1991-94 ..... 55
Appendix table 29-Farm operation income statement for commercial farms in the Southern Plains region, 1991-94 ..... 56
Appendix table 30-Farm operation income statement for commercial farms in the Mountain region, 1991-94 ..... 57
Appendix table 31-Farm operation income statement for commercial farms in the Pacific region, 1991-94 ..... 58
Appendix table 32-Farm operation income statement for commercial farms organized as proprietorships, 1991-94 ..... 59
Appendix table 33-Farm operation income statement for commercial farms organized as partnerships, 1991-94 ..... 60
Appendix table 34-Farm operation income statement for commercial farms organized as family corporations, 1991-94 ..... 61
Appendix table 35-Farm operation income statement for commercial farms organized as non-family corporations or cooperatives, 1991-94 ..... 62
Appendix table 36-Farm operation income statement for commercial farms, for operators whose major occupation is farming, 1991-94 ..... 63
Appendix table 37-Farm operation income statement for commercial farms, for operators whose major occupation is not farming, 1991-94 ..... 64
Appendix table 38-Farm operation income statement for commercial farms, for operators who are retired but still farming, 1991-94 ..... 65
Appendix table 39-Farm operation income statement for commercial farms, for operators who are younger than age 35, 1991-94 ..... 66
Appendix table 40-Farm operation income statement for commercial farms, for operators who are between ages 35 and 44, 1991-94 ..... 67
Appendix table 41-Farm operation income statement for commercial farms, for operators who are between ages 45 and 54, 1991-94 ..... 68
Appendix table 42-Farm operation income statement for commercial farms, for operators who are between ages 55 and 64, 1991-94 ..... 69
Appendix table 43-Farm operation income statement for commercial farms, for operators who are age 65 or older, 1991-94 ..... 70
Appendix table 44-Farm operation balance sheet for all commercial farms, 1991-94 ..... 71
Appendix table 45-Farm operation balance sheet for commercial farms, with gross sales of $\$ 50,000$ to $\$ 99,999,1991-94$ ..... 72
Appendix table 46-Farm operation balance sheet for commercial farms, with gross sales of $\$ 100,000$ to $\$ 249,999,1991-94$ ..... 73
Appendix table 47-Farm operation balance sheet for commercial farms, with gross sales of $\$ 250,000$ to $\$ 499,999,1991-94$ ..... 74
Appendix table 48-Farm operation balance sheet for commercial farms, with gross sales of \$500,000 or more, 1991-94 ..... 75
Appendix table 49-Farm operation balance sheet for commercial farms specializing in other grains, 1991-94 ..... 76
Appendix table 50-Farm operation balance sheet for commercial farms specializing in wheat, 1991-94 ..... 77
Appendix table 51-Farm operation balance sheet for commercial farms specializing in corn, 1991-94 ..... 78
Appendix table 52-Farm operation balance sheet for commercial farms specializing in soybeans, 1991-94 ..... 79
Appendix table 53-Farm operation balance sheet for commercial farms specializing in tobacco, 1991-94 ..... 80
Appendix table 54-Farm operation balance sheet for commercial farms specializing in cotton, 1991-94 ..... 81
Appendix table 55-Farm operation balance sheet for commercial farms specializing in peanuts, 1991-94 ..... 82
Appendix table 56-Farm operation balance sheet for commercial farms specializing in other field crops, 1991-94 ..... 83
Appendix table 57-Farm operation balance sheet for commercial farms specializing in fruits or nuts, 1991-94 ..... 84
Appendix table 58-Farm operation balance sheet for commercial farms specializing in vegetables, 1991-94 ..... 85
Appendix table 59-Farm operation balance sheet for commercial farms specializing in nursery or greenhouse production, 1991-94 ..... 86
Appendix table 60-Farm operation balance sheet for commercial farms specializing in beef production, 1991-94 ..... 87
Appendix table 61-Farm operation balance sheet for commercial farms specializing in hog production, 1991-94 ..... 88
Appendix table 62-Farm operation balance sheet for commercial farms specializing in poultry production, 1991-94 ..... 89
Appendix table 63-Farm operation balance sheet for commercial farms specializing in dairy production, 1991-94 ..... 90
Appendix table 64-Farm operation balance sheet for commercial farms specializing in other livestock production, 1991-94 ..... 91
Appendix table 65-Farm operation balance sheet for commercial farms in the Northeast region, 1991-94 ..... 92
Appendix table 66-Farm operation balance sheet for commercial farms in the Lake States region, 1991-94 ..... 93
Appendix table 67-Farm operation balance sheet for commercial farms in the Corn Belt region, 1991-94 ..... 94
Appendix table 68-Farm operation balance sheet for commercial farms in the Northern Plains region, 1991-94 ..... 95
Appendix table 69-Farm operation balance sheet for commercial farms in the Appalachian region, 1991-94 ..... 96
Appendix table 70-Farm operation balance sheet for commercial farms in the Southeast region, 1991-94 ..... 97
Appendix table 71-Farm operation balance sheet for commercial farms in the Delta region, 1991-94 ..... 98
Appendix table 72-Farm operation balance sheet for commercial farms in the Southern Plains region, 1991-94 ..... 99
Appendix table 73-Farm operation balance sheet for commercial farms in the Mountain region, 1991-94 ..... 100
Appendix table 74-Farm operation balance sheet for commercial farms in the Pacific region, 1991-94 ..... 101
Appendix table 75-Farm operation balance sheet for commercial farms organized as proprietorships, 1991-94 ..... 102
Appendix table 76-Farm operation balance sheet for commercial farms organized as partnerships, 1991-94 ..... 103
Appendix table 77-Farm operation balance sheet for commercial farms organized as family corporations, 1991-94 ..... 104
Appendix table 78-Farm operation balance sheet for commercial farms organized as non-family corporations or cooperatives, 1991-94 ..... 105
Appendix table 79-Farm operation balance sheet for commercial farms, for operators whose major occupation is farming, 1991-94 ..... 106
Appendix table 80-Farm operation balance sheet for commercial farms, for operators whose major occupation is not farming, 1991-94 ..... 107
Appendix table 81-Farm operation balance sheet for commercial farms, for operators who are retired but still farming, 1991-94 ..... 108
Appendix table 82-Farm operation balance sheet for commercial farms, whose operators are younger than age 35, 1991-94 ..... 109
Appendix table 83-Farm operation balance sheet for commercial farms, whose operators are between ages 35 and 44, 1991-94 ..... 110
Appendix table 84-Farm operation balance sheet for commercial farms, whose operators are between ages 45 and 54, 1991-94 ..... 111
Appendix table 85-Farm operation balance sheet for commercial farms, whose operators are between ages 55 and 64, 1991-94 ..... 112
Appendix table 86-Farm operation balance sheet for commercial farms, whose operators are age 65 or older, 1991-94 ..... 113
Appendix table 87-Distribution of commercial farms, by net farm income category, 1991-94 ..... 114
Appendix table 88-Average selected financial ratios for all commercial farms, 1991-94 ..... 118
Appendix table 89-Selected financial ratios for commercial farms, by category, 1991-94 ..... 119
Appendix table 90-Distribution of commercial farms, by debt-to-asset ratio category, 1991-94 ..... 125

## Preface

This report provides a detailed perspective on the financial condition of U.S. farm businesses. USDA has conducted and published results from similar studies since 1985. The financial guidelines in this report comply, where possible, with Financial Guidelines for Agricultural Producers: Recommendations of the Farm Financial Standards Task Force released in 1995 by the Farm Financial Standards Council. The results presented here reflect the revisions in farm-level economic data from 1991 through 1994, and generally, are not comparable with previous indicators.

Other publications in this series are:
Morehart, Mitchell J., James D. Johnson, and David E. Banker (1992). Financial Performance of U. S. Farm Businesses, 1987-90. USDA, Econ. Res. Serv., Agricultural and Rural Economy Division, Agricultural Economic Report No. 661, December.

Morehart, Mitchell J. (1988). Farm Operating and Financial Characteristics, 1985. USDA, Econ. Res. Serv., Agriculture and Rural Economy Division, Statistical Bulletin No. 762, February.
U.S. Department of Agriculture (1986). Financial Characteristics of U. S. Farms, January 1, 1986. Econ. Res. Serv., National Economics Division, Agriculture Information Bulletin No. 500, August.

This report was prepared by the Financial Structure and Performance Team, Farm Business Economics Branch, Rural Economy Division, Economic Research Service. Principal contributors and information sources are:

Branch chief: Jim Johnson
(202) 219-0001

Team leader: Mitch Morehart 219-0100
Publication coordinator: Janet Perry 219-0803

Editor: Dixie Lee 219-9054
Debt repayment capacity: Jim Ryan 219-0796

Scope of operations: Janet Perry 219-0803
Layout and design: LaShawn Williams 219-0372
Wynnice Pointer-Napper 219-0503

## Summary

While record-high gross farm income was earned during 1991-94, expenses also increased, leaving commercial farm operators with net farm income that ranged from $\$ 37,500$ to $\$ 44,600$ on average. Commercial farms were more profitable in 1994 than 1993. The conclusions are based on data from USDA's annual Farm Costs and Returns Survey, which measures financial performance for commercial farms (at least $\$ 50,000$ gross annual sales).

Commercial farms, which represent 27 percent of U.S. farms, produce just over 75 percent of agricultural products. While the operations vary by size, commodities produced, financial status, and operator demographics, the proportion of commercial farms experiencing extreme financial stress remained steady during the early 1990's. The 1980's and 1990's have been a transitional time in U.S. agriculture. The farm sector has been moving from the financial crises of the 1980's to a relatively strong financial position in the early 1990's.

Net farm income, an effective measure of long-term profitability because it takes into account capital replacement costs and non-cash business income (land, capital, and labor services), averaged $\$ 38,284$ in 1994. This was up from $\$ 37,997$ in 1993, but below the 1992 record of $\$ 44,601$. Net farm income ranged from $\$ 15,000$ for small farms to almost $\$ 190,000$ for larger farms. Larger farms typically split the proceeds among multiple owners or equity suppliers.

Based on net farm income and debt/asset ratios, 41,000 of the 553,000 commercial farms surveyed were in a financially vulnerable position in 1994. Vulnerable farms are highly leveraged and demonstrate income deficiencies that diminish the viability of their business operations. They do not generate sufficient income either to meet current expenses or to reduce existing indebtedness.

Average income increased for crop farms in 1994, with the exception of wheat, rice, and tobacco operations. Cotton, peanuts, corn, and soybean operations had dramatic increases over 1993. Regionally, the largest average income increases occurred in the Lake, Southeast, and Delta States, while the largest reductions were in the Southern Plains and Pacific States.

In 1994, equity was 82 percent of farm assets, the same as previous years. Li quidity, the measure of how well financial obligations can be met, improved from 1993 to 1994. The average current liquidity ratio moved from 2.4 to 2.9 , reflecting higher assets relative to liabilities.

In 1994, 36 percent of commercial farms received direct government commodity program payments. Farms with sales of more than $\$ 150,000$ received 28 percent of payments, and generated 46 percent of program commodity sales. Because most of the payments went to producers of cash grains, payments generally went to Corn Belt and Northern Plains States.

# Financial Performance of U.S. Commercial Farms, 1991-94 

## Introduction

The farm operator is responsible for planning, implementing, and controlling the production of commodities, marketing those commodities, and financing the process. Decisions on what products will be produced and in what volume will determine, in part, the amount of capital the business will need. How products will be produced requires the evaluation of investment alternatives. Selection of input suppliers and marketing outlets for products as well as the timing of purchase and sale transactions are dictated by the amounts and terms of financing. The operator's job is to make decisions in an environment of risk. No one knows what the future will bring. By understanding the financial aspects of farming, operators will be able to more fully capture returns to their investments of labor and capital.

Financial analysis relating to income, equity, and debt repayment capacity indicates the total amount of capital the farm business can profitably and safely use. Measures of financial performance can be grouped
into five broad categories: liquidity, solvency, profitability, debt repayment capacity, and financial efficiency. The determination of any one measure of financial performance is dependent on the construction of an income statement, balance sheet, and other supporting financial reports.

Financial performance of U.S. farm businesses has been evaluated annually since 1984, using data from the Farm Costs and Returns Survey (FCRS). Data presented here update the series for 1991-94. These data provide the only national perspective on the financial successes and difficulties of farm businesses. Considerable variation exists in the mean (average) and median levels of net farm income or assets by size of farm, type of commodity grown, location of farm, and by characteristics of the farm operator. This report describes that variation and provides a perspective beyond the average level of income or average value of assets to assess the continuing viability of farm businesses.

Roughly three-quarters of all farms, 1.5 million, have gross sales below $\$ 41,000$ (table 1), but these farms

Table 1--Number of farms, sample sizes, and operator's major occupation, by economic size of farm, 1991-94
$\left.\begin{array}{lrrrrr}\hline & \begin{array}{c}\text { Less than } \\ \text { Year }\end{array} & \$ 50,000 & \$ 50,000- \\ \$ 99,999\end{array}\right)$

Source: Farm Costs and Returns Survey, 1991-94, all versions.
are largely part-time activities for their operators, whose families rely heavily on off-farm earnings. This report focuses on the 27 percent of farms, approximately 500,000 , with annual gross sales of at least $\$ 50,000$, farms typically considered commercialsize operations. In addition, the operator is a full-time farmer on most of these commercial farms and ranches, and the farm provides the operator's household with much of its total income.

## Farm Financial Performance Analysis

Income statements and balance sheets for an average farm business were examined separately to determine sources of income, cost structure, components of assets, and capital formation for different farm sizes, regional locations, and commodities produced. Figure 1 shows the regions of the United States used in the analysis. Information from the income statements and balance sheets was then used as the basis for classifying farm businesses into one of four financial position categories (see box for definitions of financial performance). This classification provides a perspec-
tive on the financial health of farm businesses from the viewpoint of annual earnings and solvency. In addition, tables show various standard financial ratios, net income categories based on quartiles, and categorical ranges of the debt-to-asset ratio. We confine our analysis to the period between 1991 and 1994, with emphasis on 1994. All dollar values are in nominal terms.

The early 1990's will likely be viewed as a pivotal period in U.S. agriculture. The farm sector was moving from the financial crisis of the 1980 's to relatively strong financial position in the 1990's. This sets the stage for the farm sector operating under the 1996 Federal Agriculture Improvement and Reform Act, through which government intervention into markets is set to end. With the 1996 legislation, farmers who had participated in government commodity programs (almost three-quarters of commercial operators) will be able to participate more fully in the market, but will also be more exposed to downturns.

The decade of the 1990's began with the general economy in a recession. Employment, production, real sales, and real personal income were declining. But

Figure 1--Agricultural production regions of the United States


## How To Measure Farm Business Financial Performance

We evaluate farm business financial performance from the results of operating and financing decisions made during the course of ordinary business. Financial statements incorporate accounting recommendations of the Farm Financial Standards Task Force.

## Income Measures

Income statements are for the average farm prior to taxes, and exclude any nonfarm expenses and income attributable to the farm household. Income generated by farms is analyzed through the use of two measures, net cash farm income and net farm income.

Net Cash Farm Income reflects current or shortterm cash earnings. It measures cash available after paying all cash expenses (including interest) to distribute as income for living expenses, principal repayment, income taxes, and reinvestment in the farm. It does not reflect the cash position of farm families because savings, wages paid to family members, and off-farm earnings are not included.

Net Farm Income reflects long-term profitability of the farm business. It equals net cash income less depreciation plus the value of inventory change and nonmoney income. It reflects the return or loss to operator and unpaid family labor, management, and equity capital associated with a current year's production. Over time, it shows the farm's ability to survive as a viable business.

## Solvency Measures

Total assets represent estimated market value on December 31 of all capital assets owned by the farm. Total liabilities are monetary obligations of the farm on December 31, including principal due and any unpaid interest. Debts for nonfarm purposes, even if farm or ranch assets are used as collateral, were excluded.

Equity or Net Worth is the market value of farm business assets, less outstanding liabilities on December 31. It provides an estimate of what the farm might receive if all assets were sold and all debts were repaid.

Debt/asset Ratio. Total liabilities divided by assets on December 31. This ratio shows the share of farm assets owed to lenders. The higher the debt/as-
set ratio, the greater the financial risk associated with the farm.

## Classification of Overall Financial Position

Financial position of farm businesses combines income and solvency measures.

Favorable: Farms with positive income and debt/asset ratio less than 0.40 . These profitable, low-leverage farms retain earnings, putting them in a position to take advantage of investment and expansion opportunities.

Marginal Income: Farms with negative incomes and a debt/asset ratio of 0.40 or less. They generally face an earnings problem, which could be overcome with increased borrowing, or sales of assets, both of which convert equity to cash. Resulting additional debt service burden or decreased equity base could accelerate cash-flow problems and increase financial risk.

Marginal Solvency: Farms that generate positive returns, despite higher debt service requirements. While not currently experiencing earnings difficulties, they are susceptible to economic changes that may erode incomes and prevent them from meeting future cash commitments. At current asset values, equity may be insufficient to serve as security for additional borrowing to meet shortrun cash needs.

Vulnerable: Farms with negative income and debt/asset ratios above 0.40 . Highly leveraged, they demonstrate income deficiencies that diminish the viability of their business operations. They do not generate sufficient income either to meet current expenses or to reduce existing indebtedness. Their highly leveraged positions may have resulted from disproportionate reductions in asset values relative to the amount of outstanding liabilities, increased indebtedness to fund past expansion or cash-operating shortfalls, or a combination of both. Regardless of which circumstances led to their current highly leveraged position, some may be forced to rely on debt restructuring or debt forgiveness to continue operating. But even then, cash earnings may not fully service all debt obligations.
by March 1991, U.S. exports were rising and interest rates began declining to their lowest point in 30 years. While the economy experienced several weatherrelated shocks in 1993, growth continued at a steady 3 percent. The expansion of output and jobs that characterized 1993 strengthened in 1994. Data presented here will provide insights about how the farm sector was affected by these events. This analysis also presents a "base-line" financial position from which we will be able to analyze how farm businesses perform in the market under the new farm legislation.

Agriculture is a very diverse sector, with wide variation in types of commodities produced and financial characteristics. (See box for a definition of commodity groups.) While a sector estimate is appropriate for comparing the agricultural sector with other sectors of the U.S. economy, it tells little about the distribution of income across individual farm businesses. In addition, financial performance of the farm business does not necessarily reflect on the financial condition of the operator's family or other suppliers of assets to the farm. For this report, differences in the distribution of farms across time were examined, as well as variations among different farm sizes, types, and re-
gions within a particular year. Demographics of the farm operator and the corresponding variation in financial characteristics are also presented. By recognizing the variation across categories, analysts can determine effects of changes in the market or in policies as they apply to given segments of the sector. It is probable that effects are not uniform, and, equipped with this information, policy-makers may be able to more specifically target parts of the sector that need attention.

## Farm Business Income

Data from the FCRS showed 1994 average gross farm income down from the record in 1993, even though flooding in the Midwest and drought in other areas of the country reduced crop yields in 1993. Higher prices for farmers able to produce a crop, and income from government commodity payments, were largely responsible for the higher income in 1993 (fig. 2). Average net cash income in 1994 for commercial farms was $\$ 47,033$, down slightly from the high of $\$ 49,377$ in 1992 (app. table 1). Considerable variation exists in the mean (average) and median levels of income by farm size, commodity grown, and location of farm (see appendix tables 2-31). Income statements by

Figure 2--Components of average gross cash income on commercial farms, 1991-94
Government payments were a greater portion of gross income in 1993, mainly due to payments resulting from poor weather and lower yields


[^0]
# Definition of Commodity Specialties, 1991-94 Farm Costs and Returns Survey 

## Production specialty

Cash grains

Wheat
Corn
Soybeans
Other grains

Tobacco
Cotton
Other field crops

## Vegetables

Fruit and nuts

Nursery or greenhouse

Beef
Hogs
Poultry
Dairy

Other livestock

## Commodities

Wheat, corn, sorghum, small grains, flax, soybeans for beans, cowpeas for peas, dry edible and seed beans, peas, and rice

Wheat

## Corn

Soybeans
Sorghum, small grains, flax, cowpeas for peas, dry edible and seed beans, peas, and rice

Tobacco

## Cotton

Peanuts, Irish potatoes, sunflowers, sweet potatoes, sugarcane, broomcorn, popcorn, sugar beets, mint, hops, seed crops, hay, silage, and forage

All vegetables, melon crops, and strawberries
Citrus and noncitrus tree fruit, other small fruit, grapes, and tree nuts

Nursery and greenhouse products, ornamentals, flowers, and Christmas trees

All cattle, calves, and beef products
All swine and swine products
Chickens, eggs, turkeys, ducks, and poultry products
Milk and cream, dairy herd animals including heifers, calves, and dairy bulls

Sheep, mules, horses, foals, and ponies, fur-bearing animals, bees and honey, fish, and all other uncategorized products
other characteristics of the farm and farm operator are in appendix tables 32-43.

When items in the income statement are expressed as a percent of gross cash income, components can be more readily analyzed. These common-size income statements for all commercial farms are presented in table 2, and in the discussion of similarities or differences among groups.

Both variable and fixed expenses declined between 1993 and 1994. However, as a share of gross cash income, cash expenses tended to be a stable 75-80 percent on average, with only the feed expense component increasing its share by 1 percent from 1991 to 1994. This rise was offset by a decrease of a little more than 1 percent in the interest expenses share of average gross cash income over the same period. Slight dollar reductions in livestock purchases, feed costs, repairs and maintenance, and utilities contrib-
uted the most to the dollar reduction in variable expenses, while shares for these expenses remained about the same. Interest expenses declined in 1994 after a slight increase in 1993, and were below average payments in 1991, reflecting overall lower interest rates. Slightly lower rent or lease payments contributed to a further reduction in fixed expenses for 1994 over the previous year. This reduction in cash expenses offset the decline in gross cash income, resulting in a 1994 increase of $\$ 3,500$ per farm in net cash income over 1991 levels.

Net farm income is a more comprehensive measure of long-term profitability for business because it considers capital replacement costs and non-cash business income sources. Net farm income in 1994 showed a recovery from the difficulties of 1993, but did not reach the high of $\$ 44,601$ in 1992. Depreciation expenses continued to rise over the period. The additional value of inventories held by farm businesses, as they began

Table 2--Farm business income statement for commercial size farms, 1991-94

| Item | 1991 |  | 1992 |  | 1993 |  | 1994 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average dollars | Percent of gross | .Average dollars | Percent of gross | Average dollars | Percent of gross | Average dollars | Percent of gross |
| Gross cash income | 199,022 | 100.0 | 199,418 | 100.0 | 226,096 | 100.0 | 222,701 | 100.0 |
| Livestock sales | 82,565 | 41.5 | 86,565 | 43.4 | 97,908 | 43.3 | 90,562 | 40.7 |
| Crop sales (incl. net CCC loans) | 92,167 | 46.3 | 89,223 | 44.7 | 92,192 | 40.8 | 102,520 | 46.0 |
| Government payments | 8,527 | 4.3 | 8,849 | 4.4 | 14,464 | 6.4 | 8,878 | 4.0 |
| Other farm-related income | 15,762 | 7.9 | 14,781 | 7.4 | 21,532 | 9.5 | 20,740 | 9.3 |
| Cash expenses | 155,476 | 78.1 | 150,041 | 75.2 | 179,848 | 79.5 | 175,667 | 78.9 |
| Variable expenses | 123,545 | 62.1 | 119,215 | 59.8 | 144,910 | 64.0 | 141,532 | 63.6 |
| Livestock purchases | 13,768 | 6.9 | 12,510 | 6.3 | 19,007 | 8.4 | 13,723 | 6.2 |
| Feed | 20,046 | 10.1 | 20,771 | 10.4 | 25,947 | 11.5 | 25,644 | 11.5 |
| Other livestock related | 3,204 | 1.6 | 3,982 | 2.0 | 4,487 | 2.0 | 4,992 | 2.2 |
| Seed and plants | 7,129 | 3.6 | 6,870 | 3.4 | 7,823 | 3.5 | 8,279 | 3.7 |
| Fertilizer and chemicals | 20,715 | 10.4 | 20,616 | 10.3 | 22,409 | 9.9 | 23,790 | 10.7 |
| Labor | 21,978 | 11.0 | 19,829 | 9.9 | 25,365 | 11.2 | 23,627 | 10.6 |
| Fuels and oils | 7,762 | 3.9 | 7,491 | 3.8 | 7,979 | 3.5 | 7,889 | 3.5 |
| Repairs and maintenance | 10,890 | 5.5 | 10,739 | 5.4 | 12,673 | 5.6 | 11,880 | 5.3 |
| Machine-hire and custom work | 4,251 | 2.1 | 5,061 | 2.5 | 5,653 | 2.5 | 6,404 | 2.9 |
| Utilities | 5,838 | 2.9 | 5,080 | 2.5 | 6,072 | 2.7 | 5,882 | 2.6 |
| Other variable expenses | 7,963 | 4.0 | 6,267 | 3.1 | 7,495 | 3.3 | 9,421 | 4.2 |
| Fixed expenses | 31,931 | 16.0 | 30,825 | 15.5 | 34,938 | 15.5 | 34,135 | 15.3 |
| Real estate and property taxes | 3,423 | 1.7 | 3,673 | 1.8 | 3,777 | 1.7 | 3,923 | 1.8 |
| Interest | 13,295 | 6.7 | 11,879 | 6.0 | 12,403 | 5.5 | 11,883 | 5.3 |
| Insurance premiums | 4,431 | 2.2 | 4,241 | 2.1 | 4,827 | 2.1 | 5,118 | 2.3 |
| Rent and lease payments | 10,782 | 5.4 | 11,032 | 5.5 | 13,931 | 6.2 | 13,211 | 5.9 |
| Net cash farm income | 43,546 | 21.9 | 49,377 | 24.8 | 46,248 | 20.5 | 47,033 | 21.1 |
| Non-cash income | 10,222 | 5.1 | 11,925 | 6.0 | 10,876 | 4.8 | 11,704 | 5.3 |
| Value of inventory change | 5,709 | 2.9 | 7,428 | 3.7 | 6,281 | 2.8 | 7,218 | 3.2 |
| Nonmoney income | 4,513 | 2.3 | 4,497 | 2.3 | 4,595 | 2.0 | 4,486 | 2.0 |
| Non-cash expenses | 16,299 | 8.2 | 16,701 | 8.4 | 19,128 | 8.5 | 20,453 | 9.2 |
| Depreciation | 15,501 | 7.8 | 15,916 | 8.0 | 18,441 | 8.2 | 19,820 | 8.9 |
| Labor, non-cash benefits | 798 | 0.4 | 785 | 0.4 | 687 | 0.3 | 633 | 0.3 |
| Net farm income | 37,469 | 18.8 | 44,601 | 22.4 | 37,997 | 16.8 | 38,284 | 17.2 |

[^1]Table 3--Commercial farms with positive net farm income, 1991-94

| Region | 1991 | 1992 | 1993 | 1994 |
| :--- | :--- | :--- | :--- | :--- |
| Percent |  |  |  |  |
| Northeast | 73 | 84 | 80 | 83 |
| Lake States | 81 | 79 | 73 | 80 |
| Corn Belt | 79 | 81 | 75 | 78 |
| Northern Plains | 74 | 80 | 73 | 73 |
| Appalachian | 79 | 86 | 79 | 79 |
| Southeast | 82 | 80 | 73 | 78 |
| Delta | 76 | 77 | 68 | 78 |
| Southern Plains | 66 | 68 | 69 | 69 |
| Mountain | 76 | 76 | 76 | 70 |
| Pacific | 74 | 74 | 68 | 70 |

Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.
to hold inventories after selling off stores of commodities in 1993, offset most of the increase in depreciation expenses. This left average net income per farm up by about 2 percent over the 1991-94 period.

Net farm income in 1994 represented 17 percent of gross cash income, slightly lower than 1991, but down several percentage points from the high of 22 percent in 1992. Much of the reduction was due to the increase in 1994 of the share of gross income taken by depreciation expenses. Three in four commercial farms had positive net farm income in 1994, showing that farmers had recovered from the effects of adverse weather of 1993. Although the percentage of commercial farm businesses with positive net farm income increased for nearly all economic size groups of farms, the results were more disparate across other groupings, such as by region (table 3). More farms earned net farm income over $\$ 40,000$ in 1994 , with farms moving from the two lower positive income categories into the higher category (app. table 87). Even so, income separating the middle 50 percent of farms from the lowest or highest 25 percent of farms increased over 1993 levels by several thousand dollars in 1994.

## Farm Size

Commercial farms differ widely in economic size, and larger farms have higher gross cash income and net income (app. tables 2-5). In 1994, net farm income ranged from $\$ 15,000$ for small commercial farms (sales of $\$ 50,000-\$ 99,999$ ) to almost $\$ 190,000$ for farms with sales over $\$ 500,000$. While large farms earn more income, that income is typically split among multiple owners or suppliers of equity. Table 4 shows common-size income statements for commercial farms in 1994. Expenses were 75 to 80 percent of
gross cash income. Variable expenses were slightly higher for large farms, but their fixed expenses were slightly lower. Net farm income averaged approximately 20 percent of gross cash income, with farms in the $\$ 100,000-\$ 249,999$ range showing net farm income at a low 13 percent of gross cash income.

## Commodities Produced

Except for operations that specialized in wheat, rice, and tobacco, 1994 levels of average income increased from 1993 for most crop farms (see appendix tables 621). The most dramatic increases in 1994 incomes were for cotton, peanuts, corn, and soybean operations. These farms are more numerous and were most adversely affected by drought or flood in 1993. Sales of cattle and calves make up the largest proportion of farm gross cash income of any commodity, 20 percent in the 1990's. Cattle prices have sagged under heavy production, despite increased demand in the export market. The combination of low prices and high leverage leaves some cattle operations financially exposed.

Measures of central tendency allow us to examine and compare a great deal of data with a single estimate. The mean (average) is a widely used measurement of the more or less typical or "per farm" value and is found by summing values for all farms and dividing by the number of farms. This is the estimate used in our tables to express the values for a typical farm. The median is another measurement of central tendency and describes the "middle" of the data so that 50 percent of the data values are below that point and 50 percent are above. Together, the mean and median give the analyst an idea of how values in the extremes of the distribution affect the measurement of what is typical.

The following figures (figs. 3-16) show the distribution of net income of commercial farms by commodity specialization. The box-plots within each figure show the range of income for the middle 50 percent of farms. The mean and median levels of farm income are printed with the box-plot. (The mean is always printed on the left of the plot.) The graphs of net income show that in 1994, average income increased from 1993 for most crop farms. The reader can note the dramatic increases in income from 1993 to 1994 for farms specializing in peanuts, cotton, soybeans, or corn. These farms were adversely affected by drought or flood in 1993. Not only did average and median incomes increase for farms specializing in corn, soybean, cotton, and peanuts, and for nursery and greenhouse operations, but the whole distribution shifted to a higher level in 1994.

Table 4--Common-size income statement for commercial farms, by economic size of farm, 1994

| Item | \$50,000-99,999 |  | \$100,000-249,000 |  | \$250,000-499,999 |  | \$500,000 or more |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dollars | Percent | Dollars | Percent | Dollars | Percent | Dollars | Percent |
| Gross cash income | 73,616 | 100.0 | 148,848 | 100.0 | 322,989 | 100.0 | 1,076,261 | 100.0 |
| Livestock sales | 30,366 | 41.2 | 62,440 | 41.9 | 115,838 | 35.9 | 450,757 | 41.9 |
| Crop sales (incl. net CCC loans) | 30,107 | 40.9 | 65,021 | 43.7 | 167,563 | 51.9 | 499,507 | 46.4 |
| Government payments | 5,344 | 7.3 | 8,392 | 5.6 | 13,630 | 4.2 | 19,564 | 1.8 |
| Other farm-related income 1/ | 7,799 | 10.6 | 12,995 | 8.7 | 25,957 | 8.0 | 106,432 | 9.9 |
| Less: Cash expenses | 57,447 | 78.0 | 120,350 | 80.9 | 245,295 | 75.9 | 852,652 | 79.2 |
| Variable expenses | 44,326 | 60.2 | 91,581 | 61.5 | 194,379 | 60.2 | 725,787 | 67.4 |
| Livestock purchases | 3,772 | 5.1 | 6,366 | 4.3 | 19,165 | 5.9 | 83,946 | 7.8 |
| Feed | 6,685 | 9.1 | 15,904 | 10.7 | 31,470 | 9.7 | 146,507 | 13.6 |
| Other livestock-related $2 /$ | 1,507 | 2.0 | 3,864 | 2.6 | 5,246 | 1.6 | 25,381 | 2.4 |
| Seed and plants | 2,915 | 4.0 | 6,049 | 4.1 | 13,404 | 4.2 | 34,662 | 3.2 |
| Fertilizer and chemicals | 9,042 | 12.3 | 18,723 | 12.6 | 38,146 | 11.8 | 90,952 | 8.5 |
| Labor | 3,982 | 5.4 | 10,263 | 6.9 | 29,213 | 9.0 | 164,786 | 15.3 |
| Fuels and oils | 3,532 | 4.8 | 6,615 | 4.4 | 12,379 | 3.8 | 26,313 | 2.4 |
| Repairs and maintenance | 5,376 | 7.3 | 10,096 | 6.8 | 16,782 | 5.2 | 41,602 | 3.9 |
| Machine-hire and custom work | 2,394 | 3.3 | 4,321 | 2.9 | 8,006 | 2.5 | 31,499 | 2.9 |
| Utilities | 2,203 | 3.0 | 3,690 | 2.5 | 7,905 | 2.4 | 29,361 | 2.7 |
| Other variable expenses 3 / | 2,918 | 4.0 | 5,689 | 3.8 | 12,663 | 3.9 | 50,777 | 4.7 |
| Fixed expenses | 13,121 | 17.8 | 28,769 | 19.3 | 50,917 | 15.8 | 126,865 | 11.8 |
| Real estate and property taxes | 2,188 | 3.0 | 3,436 | 2.3 | 5,274 | 1.6 | 11,834 | 1.1 |
| Interest | 4,693 | 6.4 | 10,123 | 6.8 | 16,791 | 5.2 | 44,546 | 4.1 |
| Insurance premiums | 2,383 | 3.2 | 4,452 | 3.0 | 7,640 | 2.4 | 16,512 | 1.5 |
| Rent and lease payments | 3,858 | 5.2 | 10,758 | 7.2 | 21,212 | 6.6 | 53,973 | 5.0 |
| Equals: Net cash farm income | 16,169 | 22.0 | 28,498 | 19.1 | 77,693 | 24.1 | 223,609 | 20.8 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 8,364 | 11.4 | 15,759 | 10.6 | 28,613 | 8.9 | 76,215 | 7.1 |
| Labor, non-cash benefits | 122 | 0.2 | 421 | 0.3 | 1,106 | 0.3 | 3,165 | 0.3 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 3,303 | 4.5 | 2,577 | 1.7 | 10,900 | 3.4 | 40,610 | 3.8 |
| Nonmoney income 4/ | 4,067 | 5.5 | 4,505 | 3.0 | 5,275 | 1.6 | 5,040 | 0.5 |
| Equals: Net farm income | 15,052 | 20.4 | 19,399 | 13.0 | 64,149 | 19.9 | 189,879 | 17.6 |

$1 /$ Includes income from machine-hire, custom work, land rental, contract production fees, outdoor recreation, and by other-farm related source. $2 /$ Includes livestock leasing, custom feed processing, bedding, and grazing. $3 /$ Includes supplies, registration fees, transportation storage, and general business expenses. 4/Defined as home consumption and imputed rental value of farm dwellings owned by the farm operation.
Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.

Other highlights include:

- The cutoff point for corn farms for the lowest 25 percent of farms increased from -\$560 in 1993 to \$11,354 in 1994.
- Vegetable farms had the largest reduction in average levels of income among crop farms, although the median level of income remained steady.
- Among livestock operations, farms that specialized in beef and hog production had the largest reduction in average levels of net farm income per farm between 1993 and 1994, and only poultry operations showed an increase in the average level of income.
- Both mean and median incomes were fairly stable for dairies.


## Net farm income for commercial farms by commodity specialty

Figure 3--Other grains


Figure 5-Wheat


Figure 4-Corn


Figure 6-Tobacco


## Net farm income for commercial farms by commodity specialty (continued)

Figure 7-Cotton


Figure 9-Peanuts


Figure 8-Soybeans


## Figure 10-Vegetables



Net farm income for commercial farms by commodity specialty (continued)

## Figure 11-Fruit and tree nuts



Figure 13--Beef


Figure 12-Nursery or greenhouse


Figure 14--Hogs


Figure 15--Poultry


Figure 16--Dairy


Source for Figures 3-16: Prepared by Economic Research Service from the 1994 Farm Costs and Returns Survey, commercial farms only.

## Location of Farm

Within regions, the largest increase in average level of income among commercial farms occurred in the Lake States, Southeast, and Delta regions (app. tables 22-31). The largest reduction in average income was in the Southern Plains and Pacific regions. The Southern Plains region seems to be the most financially fragile, with the highest percentage of farm businesses with negative net farm income during 1991-94, and a lower percentage of farms than most other regions in the $\$ 40,000$ and over net farm income category. The Mountain region experienced a reduction in the share of farms with positive income over the study period. In 1994, farms in the Southeast, Delta, and Lake States experienced recovery from the significant drops in net cash income in 1993.

## Farm Business Balance Sheet

The composition of assets held and debt owed by farmers differs from the average U.S. household. The
average net worth for U.S. households in 1993 was $\$ 99,772$. Farmers, on the other hand, look much wealthier because their statistics refer mainly to farm business assets and debt rather than to personal wealth. Farmers must have a substantial investment in land and capital to produce an income, but most other earners derive most of their income from selling their labor services. Farm assets are also a store of wealth and may provide financial security for an elderly operator.

Balance sheets for commercial operations by farm and farm operator characteristics are found in appendix tables 44-86. As with income statements, items of balance sheets can be expressed as a share of the value of assets so that components of the balance sheet can be compared across farms or years (table 5). After the balance sheet is converted to a common size, the data show that average value of assets for commercial farms in 1994 was not substantially different from previous years, although the composition of these balance sheet items did change slightly.

Table 5--Common-size farm operation balance sheet for all commercial farms, 1991-94

| Item | 1991 |  | 1992 |  | 1993 |  | 1994 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average dollars | Percent of gross | Average dollars | Percent of gross | Average dollars | Percent of gross | Average dollars | Percent of gross |
| Farm assets | 746,940 | 100.0 | 753,187 | 100.0 | 783,817 | 100.0 | 766,045 | 100.0 |
| Current assets | 131,322 | 17.6 | 132,497 | 17.6 | 126,434 | 16.1 | 137,442 | 17.9 |
| Livestock inventory | 30,054 | 4.0 | 29,900 | 4.0 | 30,001 | 3.8 | 28,850 | 3.8 |
| Crop inventory | 33,609 | 4.5 | 30,680 | 4.1 | 34,324 | 4.4 | 36,291 | 4.7 |
| Purchased inputs | 4,159 | 0.6 | 5,832 | 0.8 | 6,450 | 0.8 | 7,891 | 1.0 |
| Cash invested in growing crops | 0 | 0.0 | 4,579 | 0.6 | 4,093 | 0.5 | 5,290 | 0.7 |
| Prepaid insurance | 1,108 | 0.1 | 1,060 | 0.1 | 1,207 | 0.2 | 1,279 | 0.2 |
| Other assets 1/ | 62,392 | 8.4 | 60,445 | 8.0 | 50,359 | 6.4 | 57,840 | 7.6 |
| Non-current assets | 615,617 | 82.4 | 620,690 | 82.4 | 657,384 | 83.9 | 628,603 | 82.1 |
| Investment in cooperatives | 3,751 | 0.5 | 4,184 | 0.6 | 4,402 | 0.6 | 5,539 | 0.7 |
| Land and buildings $2 /$ | 467,393 | 62.6 | 457,338 | 60.7 | 490,675 | 62.6 | 452,372 | 59.1 |
| Farm equipment | 106,787 | 14.3 | 112,786 | 15.0 | 119,147 | 15.2 | 124,698 | 16.3 |
| Breeding animals | 37,687 | 5.0 | 46,383 | 6.2 | 43,160 | 5.5 | 45,993 | 6.0 |
| Farm liabilities | 126,039 | 16.9 | 113,992 | 15.1 | 144,413 | 18.4 | 138,279 | 18.1 |
| Current liabilities | 47,311 | 6.3 | 40,593 | 5.4 | 53,140 | 6.8 | 48,138 | 6.3 |
| Notes payable w/in a year | 29,833 | 4.0 | 23,717 | 3.1 | 32,497 | 4.1 | 26,398 | 3.5 |
| Current portion of term debt | 9,918 | 1.3 | 9,496 | 1.3 | 11,666 | 1.5 | 13,060 | 1.7 |
| Accrued interest | 3,554 | 0.5 | 3,198 | 0.4 | 4,063 | 0.5 | 3,888 | 0.5 |
| Accounts payable | 4,006 | 0.5 | 4,181 | 0.6 | 4,915 | 0.6 | 4,781 | 0.6 |
| Non-current liabilities | 78,728 | 10.5 | 73,399 | 9.7 | 91,272 | 11.6 | 90,141 | 11.8 |
| Nonreal estate | 14,158 | 1.9 | 14,226 | 1.9 | 17,105 | 2.2 | 23,222 | 3.0 |
| Real estate | 64,570 | 8.6 | 59,173 | 7.9 | 74,168 | 9.5 | 66,919 | 8.7 |
| Farm equity 3/ | 620,901 | 83.1 | 639,196 | 84.9 | 639,404 | 81.6 | 627,766 | 81.9 |

1/ Includes inventories, prepaid items, accounts receivable, certificates of deposit, checking and savings balances, and any other financial asset of the farm business.
$2 /$ Value of operator's dwellings and any associated liabilities were included if the dwelling was located on the farm. 3/Commodity Credit Corporation crop loans were excluded from both assets and liabilities.
Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.

Increases (1991-94) in the value of crop inventories, purchased inputs, and farm equipment were largely offset by lower values for other current assets (such as accounts receivable and checking account balances) and livestock inventory.

Equity of farm businesses represented in the 1994 survey was an 82-percent share of the value of their assets. While this is the same ratio as in the prior years, equity per commercial farm business was about $\$ 12,000$ less in 1994 than in 1993. This difference, which reflected both lower farm assets and less debt, was not a statistically significant change from the level of equity reported in 1993.

Commercial farms reported higher current assets, meaning those assets readily convertible to cash within 1 year, and lower current liabilities in 1994 than in 1993. Total liabilities trended higher over the study period. The composition of total liabilities at the end of 1994 included an increase in the proportion of non-current liabilities relative to current liabilities when compared over the 4 years. This shift in the type of financial commitments in 1994 resulted in a more strained liquidity position relative to 1992.

Other farm business balance sheet highlights by U.S. region (refer to app. tables 65-74) include:

- The nearly 300,000 commercial farms ( 54 percent of all farms) located in the U.S. heartland held approximately $\$ 40$ billion of debt ( 52 percent of all farm debt) at the end of 1994.
- Average equity increased for farm businesses in the Lake States, Corn Belt, and Southeast regions, mostly as a result of increased asset values.
- The average value of farm business assets fell in the Northeast, Appalachian, Delta, Southern Plains, and Pacific regions, resulting in lower equity than on December 31, 1991. The Delta region was particularly hard hit.

Farm balance sheets also vary by characteristics such as legal form of organization (app. tables 75-78) and farm operator characteristics (app. tables 79-86).

## Overall Financial Performance

Farm proprietorships constituted about a quarter of all sole proprietorship businesses in the United States (Reimund and Gale) and 13 percent of the self-employed (Holmes, Carlin, and Butler). However, farmers tend to operate very small businesses compared
with other sole proprietors. Thus, financial ratios that indicate the returns to assets, equity, and financial efficiency are better measures to compare investments in farm businesses.

The overall financial performance of farm operations can be evaluated by considering standard financial ratios using various relationships between the income and balance sheet statements in percentage terms (table 6 and app. tables $88-89$ ). Ratios reflect key aspects of financial performance, including liquidity, solvency, debt repayment capacity, profitability, and financial efficiency (table 7).

Liquidity is a measure of the ability of a farm to meet financial obligations. The current ratio indicates the extent that the sale of all current assets would be sufficient to cover current liabilities. The liquidity position of farm businesses was stronger in 1994 than in 1991. Farmers seem to have averted the difficulties of 1993, when the current ratio was low, indicating that more farms were not meeting short-term demands for cash from existing liquid assets. Since the balance sheet is prepared as of a particular date, the actual assets that can be sold may vary considerably from the date of preparation. Some accounts receivable and inventories may not be very marketable. If the value of net cash income is considered, the ability of farms to meet short-term obligations was strongest in 1992, when

| Item | 1991 | 1992 | 1993 | 1994 |
| :---: | :---: | :---: | :---: | :---: |
| Number of farms (expanded) | 572,101 | 557,613 | 548,824 | 552,520 |
| Liquidity: |  |  |  |  |
| Current ratio | 2.78 | 3.26 | 2.38 | 2.86 |
| Solvency: |  |  |  |  |
| Debt/asset ratio | 16.87 | 15.13 | 18.42 | 18.05 |
| Income solvency: |  |  |  |  |
| Favorable | 0.64 | 0.69 | 0.61 | 0.63 |
| Marginal income | 0.18 | 0.17 | 0.2 | 0.18 |
| Marginal solvency | 0.13 | 0.1 | 0.13 | 0.12 |
| Vulnerable | 0.06 | 0.04 | 0.06 | 0.06 |
| Profitability: |  |  |  |  |
| Rate of return on assets (\%) | 2.57 | 3.24 | 2.01 | 2.5 |
| Rate of return on equity (\%) | 0.96 | 1.96 | 0.52 | 1.16 |
| Operating profit margin (\%) | 9.19 | 11.54 | 6.65 | 8.17 |
| Repayment capacity: |  |  |  |  |
| Term debt coverage ratio | 3.28 | 3.91 | 3.2 | 3.25 |
| Financial efficiency: |  |  |  |  |
| Asset turnover ratio | 0.28 | 0.28 | 0.3 | 0.31 |
| Operating expense ratio (\%) | 78.12 | 75.24 | 79.54 | 78.88 |
| Economic cost--output ratio (\%) | 97.16 | 94.08 | 98.59 | 96.9 |

Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.

Table 7--Definition of financial ratios

| Ratio | Computation method | Significance |
| :---: | :---: | :---: |
| Liquidity ratios: |  |  |
| Current | Current farm business assets | A "stock" measure of ability to meet |
|  | Current farm business liabilities | financial obligations without disrupting ordinary business. |
| Solvency ratios: |  |  |
| Leverage | Farm business liabilities | Measures the relative proportion of |
|  | Farm business net worth | funds invested by creditors and owners. |
| Debtasset | Farm business liabilities | Indicates the degree of security for the |
|  | Farm business assets | lender and the relative use of equity |


| Repayment capacity ratios: |  |  |
| :---: | :---: | :---: |
| Term debt coverage | Net farm income + term interest payments + depreciation | Measures the farm business' ability to repay both term interest and principal |
| Debt servicing | Interest + principal payments on term debt Interest + principal | Measures the share of the farm's gross |
|  | Gross cash farm income | income needed to service debt. |
| Financial efficiency ratios: |  |  |
| Asset turnover | Value of farm production | Measures the gross farm income generated per dollar of farm assets |
|  | Total farm assets |  |
| Economic cost to output ratio (\%) | Operating expenses + noncash expenses + charge for operator and family unpaid labor | Measures the amount of gross farm income absorbed by all factors of production. |
|  | Gross farm income |  |
| Operating expense ratio (\%) | Cash operating expenses | Measures the proportion of gross cash income absorbed by operating expenses. |
|  | Gross cash farm income |  |
| Interest to gross cash income | Interest | Measures the share of gross cash farm income committed to interest payments |
|  | Gross cash farm income |  |
| Profitability ratios: |  |  |
| Return on assets (\%) | Returns to debt and equity capital | Measures how efficiently the farm uses its assets. |
|  | Total farm business assets |  |
| Return on equity (\%) | Returns to equity capital | Measures the returns to equity capital employed. |
|  | Farm business net worth in the farm business |  |
| Profit margin (\%) | Net farm income | Measures profits earned per dollar of the value of gross receipts |
|  | Gross farm income |  |

both the current ratio and average net cash income were relatively high.

Reflecting greater current assets and fewer current liabilities, commercial farms had an average current ratio of 2.9 in 1994, compared with 2.4 in 1993. Small commercial farms tended to have better (higher) current ratios than larger farms. Average current ratios ranged from 2.4 for farms in the largest economic size class (gross sales of $\$ 500,000$ or more) to 4.4 for farms in the smallest class ( $\$ 50,000-\$ 99,999$ ). Cash grain and other field crop operations had the lowest average current ratios among production specialties in 1994, at 2.4. More than 25 percent of farm businesses in the Southeast, Delta, Southern Plains, Mountain, and Pacific regions were technically insolvent, with current liabilities that exceeded current assets at the end of 1994.

Commercial farms were more profitable in 1994 than 1993, with the average return on assets rising from 2.0 percent in 1993 to 2.5 in 1994 (table 6). The average farm's operating profit margin rose from 6.7 percent to 8.2 percent. Both measures of profitability were below those reported for 1992, when the farm sector earned record income, and near those for 1991. On average, operating expenses claimed about 79 cents of each dollar of revenue in 1994, down from nearly 80 cents in 1993.

Two ratios are calculated to measure a farm's financial efficiency-the asset turnover ratio and the operating expense ratio. The operating expense ratio equals cash operating expenses divided by gross cash income of the farm business. This ratio measures the extent that the cash income generated by the business is absorbed by the annual costs of production. The lower the ratio, the more effective the farm operation is in generating returns. The asset turnover ratio, gross revenues divided by total farm assets, measures the income generated per dollar of assets used in production.

Operating expense ratios from 1991 through 1994 hovered around 78 percent for all commercial farms, with a low of 75 percent in 1992. In looking at the distributions across size of farm in 1994, farms with sales of $\$ 100,000-\$ 249,999$ had the highest ratio, at 81 percent. Farms in the Southern Plains, Mountain, and Pacific regions had operating expense ratios over 80 percent. All livestock operations had operating expense ratios higher than the overall average. Cotton, tobacco, cash grain, and nursery/greenhouse operations had ratios in the low 70-percent range.

The asset turnover ratio went up slightly over the study period for all commercial farms, from 0.28 to 0.31 . The asset turnover ratio increases with farm size, as farms with sales over $\$ 500,000$ had a ratio three times as large as small commercial farms (sales less than $\$ 100,000$ ). The asset turnover ratio by region exhibits no special pattern. Cotton and nursery/greenhouse operations seem particularly able to generate income per dollar of assets.

The debt/asset ratio is another measure of solvency and compares debt to assets (app. table 90). The 1994 average debt/asset ratio remained unchanged from the previous year's 0.18 for all commercial farms. Compared with the dramatic changes that occurred in the 1980's, the distribution of farms by debt/asset ratio category remained relatively stable across economic size of farm classifications, regions, and production specialties during the 1991-94 period. There was a slight decrease in the percentage of farms with debt/asset ratios of 0.10 or less for the two largest size groups. Smaller commercial farms had lower than average debt/asset ratios.

The share of commercial farms with debt/asset ratios above 40 percent has declined annually since peaking in 1986, when more than 20 percent of farms were in this position. The reduction in the number of highly leveraged farms was even more evident at the highest debt/asset ratios, where 4 percent of farms had ratios above 70 percent in 1994 compared with 20 percent in the mid-1980's. Between 1991 and 1994, there was movement of farms from the highest leverage positions toward lower levels of debt relative to assets. At the end of 1994, 81 percent of commercial farm businesses had debt/asset ratios below 0.40 and the majority of farms had relatively few or no liabilities.

Among commercial-sized crop farms, wheat, corn, rice, and cotton operations reported data yielding a higher debt-to-asset position in 1994 than 1991. Hog, dairy, and general livestock operations also reported an increase in debt relative to assets. There were comparable decreases in the share of farms with relatively little or no debt in the Southern Plains, Corn Belt, and Pacific regions, and for farms that specialized in the production of corn, peanuts, hogs, poultry, and dairy products. At the end of 1994, the Northeast region had the smallest proportion of farms with debt/asset ratios above 0.70 .

Both the debt/asset ratio (a measure of business solvency) and net farm income (a measure of business profitability) have limitations when considered inde-
pendently. A high debt/asset ratio may be acceptable when a farm generates enough income to service debt and meet other financial obligations. Periods of low or negative income, similarly, may not pose major financial difficulties if the operation is carrying a low debt load and can either borrow against assets or use sources of income outside the farm business. To reflect this range of financial situations, we used a framework that reflects the farm business' combined income and debt/asset ratio position.

|  | Debt/asset ratio |  |
| :--- | :--- | :--- |
| Income measure | Low (under 0.4) | High (0.4 or higher) |
| Positive | Favorable | Marginally solvent |
| Negative | Marginal income | Vulnerable |

On January 1, 1995, 5.7 percent of commercial farm businesses were in a vulnerable financial position based on their combined net farm income and debt/asset ratios (table 6). The percent of vulnerable farms was down from 6.4 percent a year earlier. Farms in a vulnerable position had one-third more cash-rented acres and owned or share-rented fewer acres than the average commercial farm. About 64 percent of commercial farms were in a favorable position. Data from 1994 showed that 4.1 percent of all farm businesses (non-commercial and commercial) were in a vulnerable position, compared with 5.4 percent in 1993. In

1993, adverse conditions caused farms to increase debt and have lower incomes, but signs of improvement are evident in the 1994 data.

Farms in the marginal income category generally face an earnings problem, where any financial difficulties are more likely related to current business conditions (crop mix, weather, prices paid, etc.) than to the financial riskiness of past decisions.

Although the geographic composition of vulnerable farms generally mirrors the distribution of commercial farms across the various production regions, there has been substantial variation from year to year. In 1994, 9 percent of the vulnerable commercial farms were located in the Lake States, that region's lowest percentage since 1989. In contrast, the Corn Belt represented 30 percent of vulnerable businesses, the highest since 1988. The makeup of vulnerable operations also varied by economic size. Farms with gross sales of $\$ 100,000-\$ 249,999$ accounted for 47 percent of vulnerable operations in 1994. A year earlier, only 35 percent of vulnerable farms were from this sales class.

Farms in the midwestern section of the United States were more highly leveraged than farms in other regions. The increase in debt relative to asset values was most noticeable in the Corn Belt and Lake States. Figure 17 shows farm businesses by debt/asset ratios by region.

Figure 17--Farms in midwestern United States were more highly leveraged
Avg. Debt-to-Asset Ratio


Source: Prepared by the Economic Research Service from the Farm Costs and Returns Survey

Other highlights of financial position of farm businesses (refer to appendix tables $88-89$ ) include:

- In most economic size classifications of farms, the general trend in financial position improved between 1991 and 1994. An exception is the $\$ 250,000-$ $\$ 499,999$ group where there was a decline in the proportion of farms in a favorable financial position.
- In contrast with the general trend in improvement in financial position, the share of commercial farms in a vulnerable financial position increased from 1991 to 1993 in the Northeast and for operations that specialized in the production of beef, hogs, and sheep.
- Going into 1994, farm businesses in the Appalachian region were in the best overall financial condition, having the highest percentage of favorable operations and the lowest share in a vulnerable position. The Delta and Southern Plains regions had the highest proportion of farms classified as vulnerable.


## Adverse Weather Conditions in 1993

In 1993, adverse weather hit many local economies that rely heavily on farm income. Almost half of all U.S. farming-dependent counties were also Midwestern disaster counties (fig. 18). Counties designated as disaster counties normally are important to U.S. agriculture. In 1993, approximately 40 percent of all U.S. farms were in the disaster counties, mostly in the Midwestern flood area. An even larger share of commercial farms, more than 50 percent, were in the disaster areas. And by commodity specialization, disaster counties held 60 percent of U.S. farms specializing in cash grain. Losses on cash grain farms not only decrease income for those harvesting grain, but also increase costs for farmers who feed livestock.

Despite the heavy rains and floods in the midsection of the United States and drought in the Southeast, the data indicate that gross cash income from farming rose in 1993 (Hoppe and Perry). Since the heavy rains and flooding began early in the growing season,

Figure 18--Selected disaster areas in 1993 and 1994
Large areas of the Midwest and Southeast were declared disaster areas in 1993
and a portion of the Southeast was hit again in 1994


Source: Disaster area designations obtained from the Farmers Home Administration.
markets responded with higher prices at midyear. Crop losses were partially offset by sales of stored grains. In the Northern Plains, one of the areas hardest hit, crop cash receipts were about the same as in 1992, but livestock receipts rose 10 percent and government payments (including disaster payments) were higher, leaving the region's total receipts at its highest of the period. Cash expenses were correspondingly higher, as was depreciation expense. The value of inventories fell as producers reduced their stored grain stocks in response to higher grain prices and reduced yields. The complete picture for this region was one of lower net income compared with 1991 and 1992. The majority of grain farmers outside the disaster areas sold both 1992/93 and 1993/94 crops at disasterinduced higher prices.

Much of the gross cash income for farmers in disasterdesignated counties came from government commodity and disaster payments (table 8). In 1993, the value of inventory adjustments fell as producers reduced their stored grain stocks in response to higher grain prices and reduced yields.

## Debt Repayment Capacity

One way to look at financial performance is to examine the maximum amount of debt that can be repaid by the farmer. Maximum feasible debt was calculated as the maximum loan that a farmer could repay over a 7 -year term, using only income generated from farm sources. This maximum loan amount was calculated for loans issued at interest rates of $71 / 2$ and 10 percent. Debt repayment capacity measures the percent of the maximum feasible debt actually borrowed. Normally, a lender prefers that borrowers use only a portion of their debt re-
payment capacity. Regulating cash flow is important for beginning farmers, farmers who are contemplating a major expansion or other change in their operation, farmers carrying a relatively heavy debt load, and farmers who produce commodities with wide seasonal variation in cash receipts and expenses. Many commercial farms have all of these characteristics.

Assuming an average interest rate of $71 / 2$ percent, commercial farms used about 52 percent of their debt repayment capacity in 1994 (table 9). Smaller commercial farms have, on average, more extensively used their debt repayment capacity. Farms in the $\$ 50,000$ $\$ 99,999$ and $\$ 100,000-\$ 249,999$ categories borrowed, on average, near 62 percent of their maximum feasible debt. Farms in the next size category (sales between $\$ 250,000-\$ 499,999$ ) carried 44 percent of their maximum feasible debt, while the largest farms (sales over $\$ 500,000$ ) carried 42 percent. When interest rates are increased to 10 percent, use of debt repayment capacity is stretched to more than 67 percent for farms in the combined category with sales of $\$ 50,000$ $\$ 249,999$. These small commercial farms are likely trying to build an asset base by taking on additional debt, taking up a considerable portion of their cash flow, but expanding their means of operation. Even though the farms have little cash reserves to repay debt, their relatively low debt/asset ratio suggests that sufficient collateral exists to minimize financial risks.

The greatest financial effects from the recent period of depressed livestock prices have fallen on those commercial businesses that depend mostly on cattle and hogs as a source of farm income. In 1994, there were nearly 115,000 commercial farms that earned at least half of their gross income from beef and hog pro-

Table 8--Financial situation for farms in disaster counties and U.S., 1993

| Item | 1993 Disaster counties | United States |
| :---: | :---: | :---: |
| All farms | Dollars per farm |  |
| Net farm income | 10,103 | 11,296 |
|  | Percent |  |
| Government payments as a percent of gross cash farm income | 9.5 | 5.5 |
| Farms in a favorable financial position | 60.8 | 59.0 |
| Farms with debt/asset ratio no more than 0.1 | 52.8 | 63.7 |
| Commercial farms | Dollars per farm |  |
| Net farm income | 22,932 | 50,349 |
|  | Percent |  |
| Government payments as a percent of gross cash farm income | 8.7 | 5.1 |
| Farms in a favorable financial position | 59.4 | 62.5 |
| Farms with debt/asset ratio no more than 0.1 | 31.7 | 43.7 |

[^2]Table 9--Debt repayment capacity and financial position of commercial farms, by economic size, 1991-94

| Item | $\begin{gathered} \$ 500,000 \\ \text { or more } \end{gathered}$ | $\begin{aligned} & \hline \$ 250,000- \\ & \$ 499,999 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \$ 100,000- \\ & \$ 249,999 \\ & \hline \end{aligned}$ | $\begin{aligned} & \$ 50,000- \\ & \$ 99,999 \end{aligned}$ | All commercial farms |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1991 |  |  | Dollars |  |  |
| Total reported debt | 487,799 | 180,995 | 117,120 | 59,078 | 126,039 |
| Maximum feasible debt (7.5\%) | 1,158,862 | 407,615 | 194,796 | 91,763 | 244,378 |
| Maximum feasible debt ( $10.0 \%$ ) | 1,065,174 | 374,662 | 179,048 | 84,344 | 224,622 |
|  |  |  | Percent |  |  |
| Debt repayment capacity (7.5\%) | 42.1 | 44.4 | 60.1 | 64.4 | 51.6 |
| Debt repayment capacity (10.0\%) | 45.8 | 48.3 | 65.4 | 70.0 | 56.1 |
| 1992 |  |  | Dollars |  |  |
| Total reported debt | 404,716 | 175,940 | 101,469 | 56,233 | 113,992 |
| Maximum feasible debt (7.5\%) | 1,289,559 | 385,975 | 225,485 | 102,863 | 272,218 |
| Maximum feasible debt (10.0\%) | 1,185,305 | 354,771 | 207,256 | 94,547 | 250,211 |
|  |  |  | Percent |  |  |
| Debt repayment capacity (7.5\%) | 31.4 | 45.6 | 45.0 | 54.7 | 41.9 |
| Debt repayment capacity (10.0\%) | 34.1 | 49.6 | 49.0 | 59.5 | 45.6 |
| 1993 |  |  | Dollars |  |  |
| Total reported debt | 504,962 | 208,359 | 116,519 | 74,791 | 144,413 |
| Maximum feasible debt (7.5\%) | 1,289,721 | 377,098 | 189,524 | 77,679 | 261,668 |
| Maximum feasible debt (10.0\%) | 1,185,454 | 346,611 | 174,202 | 71,399 | 240,514 |
|  |  |  | Percent |  |  |
| Debt repayment capacity (7.5\%) | 39.2 | 55.3 | 61.5 | 96.3 | 55.2 |
| Debt repayment capacity (10.0\%) | 42.6 | 60.1 | 66.9 | 104.8 | 60.0 |
| 1994 |  |  | Dollars |  |  |
| Total reported debt | 518,796 | 202,315 | 116,707 | 53,250 | 138,279 |
| Maximum feasible debt (7.5\%) | 1,264,898 | 431,810 | 166,432 | 99,240 | 270,103 |
| Maximum feasible debt (10.0\%) | 1,162,638 | 396,901 | 152,977 | 91,217 | 248,266 |
|  |  |  | Percent |  |  |
| Debt repayment capacity (7.5\%) | 41.0 | 46.9 | 70.2 | 53.7 | 51.2 |
| Debt repayment capacity (10.0\%) | 44.6 | 51.0 | 76.3 | 58.4 | 55.7 |

Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.
duction. The combination of negative net farm income and relatively high debt/asset ratios left 7 percent of these businesses in a vulnerable financial position at the end of 1994. Compared with other production specialties, this group had one of the highest percentages of vulnerable businesses. Not only did this group contain a disproportionate percentage of vulnerable operations, it also had the lowest share of farms in financially favorable positions.

Available data suggest that many commercial farm businesses that had cash-flow difficulties and had exhausted their debt repayment capacity are mostly located in the western Corn Belt and eastern Plains. Cash flow for some commercial farms in these areas was lower in 1993 than in other years because of adverse weather, and farmers may have had to borrow operating funds, or extend their repayment schedules. As noted above, many farms in financial difficulty were in counties that were declared disaster areas because of the 1993 floods, winterkill, and early cool
weather. Losses on cash grain farms not only decreased income for those harvesting grain, but also increased costs for farmers feeding livestock. Farmers working their debt repayment capacity so fully are vulnerable to cash-flow problems caused by poor weather.

## Which Farms Are Vulnerable?

Beef and hog producers in a vulnerable financial position at the end of 1994 had average gross farm income of about $\$ 287,000$. Financially vulnerable farms tended to be larger than non-vulnerable farms. Total expenses averaged just more than $\$ 340,000$, leaving a cash shortfall of $\$ 53,484$. Fixed cash expenses for items such as interest $(\$ 29,323)$, rent and lease payments ( $\$ 14,376$ ), and taxes and insurance $(\$ 7,806)$ averaged more than $\$ 51,000$. In other words, in 1994, 18 percent of gross cash income went to pay for fixed expenses, 5 percentage points higher than for commercial farms earning a profit.

To be considered financially vulnerable, operations must have a debt/asset ratio of 0.40 or higher at the end of the year. Vulnerable beef and hog businesses had an average debt/asset ratio of 0.63 . Farm assets averaged about $\$ 595,000$, while farm liabilities averaged $\$ 373,500$. However, not all of these businesses experienced liquidity problems. Nearly 30 percent had positive working capital worth an average of more than $\$ 100,000$. These operations clearly have a cushion to sustain their business operations. Without alternative income, the combination of business losses, high debt, and working capital deficits experienced by 70 percent of vulnerable beef and hog producers can lead to a serious erosion of farm equity and to farm restructuring.

Another group of farms under particular financial stress is small commercial farms. This group we define as farms with gross sales of $\$ 50,000$ to $\$ 249,999$ and labor expenses less than $\$ 20,000$. The assumption of low labor costs reflects smaller commercial farms, which rely more heavily on the operator for labor and management than on hired workers. This group has been declining in numbers faster than the overall decline in numbers of farms. However, data do not show whether this particular group is leaving farming in disproportionate numbers, or moving into other sales classes. Average net cash income for these farms decreased 6 percent over the 1993 high. Because expenses were lower, and the value of inventories higher in 1994, average net farm income was estimated at $\$ 19,600$ in 1994 , down only 1.5 percent from the year before. Fertilizer costs continue to be the highest proportion of total expenses for this group.

Most farms can rebound from intermittent periods of cash shortages, but successive years of operating at a loss, coupled with increasing leverage, leads to serious restructuring issues. One signal of the pending seriousness for these vulnerable businesses is their dwindling stock of working capital. Working capital represents the difference between current (or liquid) assets and current liabilities. Working capital provides a buffer against further borrowing when one is faced with cash shortages.

## Many Farm and Ranch Operations Share Returns

The claim on a farm's net income by a farmer is based on who provided the business with assets. Farmers use capital from a variety of sources. For example, they may use their own funds to buy land, equipment, or other inputs, in which case, farmers would claim all the income earned from the use of the as-
sets. This type of single-family farm arrangement still dominates farm numbers (fig. 19). The farm operator provides the farm's assets and retains the net income. Single-family farms accounted for almost 45 percent of commercial farms in 1994. Because these singlefamily farms use the assets of only one family, they tend to be smaller and have lower sales. These farms, accounting for 28 percent of the value of production, received 35 percent of government commodity payments.

More and more, a farmer's funds are combined with capital from outside the immediate family. Farmers get equity from a variety of arrangements, including partnerships and corporations, pooled funds, joint ventures, or co-ownership of either assets or commodities. In addition to relatives who may be involved in any of these organizations, outside investors may also provide capital in return for either payments or a part of net income. Everyone who chooses to share in net income also bears some of the farm's production risk. In 55 percent of commercial farms, equity capital for use in production was received from multiple persons, households, or businesses. Farms with these complex organizations produced more than 72 percent of the total farm output.

In addition to receiving equity from other persons or businesses, farmers themselves supply capital to other farming operations. Of commercial farmers, 5 to 7 percent received net income from another farm business in 1994. Farmers may also be contractors (e.g., a farmer may place cattle on a feedlot), or they may lease land to other operators.

Contracting the sale of a product guarantees a price and a market (figs. 20-23). Production contracts do this, but because the contractor supplies inputs to the production process (including ownership of the commodity itself), and thus has a claim on the returns, the operator receives only a portion of the market value of the commodity produced. In return for providing buildings and labor, the farmer receives a fee for services. Production contracts are usually used with livestock, particularly poultry and hogs. With marketing contracts, the operator supplies the inputs and owns the product until it is transferred to the contractor, although the contractor may stipulate which types of inputs are to be used. Marketing contracts are more typically used with crops, particularly processing vegetables and potatoes, but also with grains.

Figure 19--Commercial farm ownership and importance to sector, 1991-94
Comparing share of farms represented by ownership category to share of production


Percent




[^3]Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey

Figure 20-Farms with production contracts


Figure 21-Farms with marketing contracts


Figure 22-Source of sales


Figure 23--Value of production


Source: Prepared by the Economic Research Service from the 1994 Farm Costs and Returns Survey

## Government Commodity Programs Important to Midwestern Farms

In 1996, the Federal Agriculture Improvement and Reform Act fundamentally redesigned farm income support and supply management programs. The new law expands the market-oriented provisions of the previous two farm acts and replaces deficiency payments with production flexibility contract payments. While this new legislation will affect the future distribution of income, the years of this study cover the farm sector under the 1990 Act.

Thirty-six percent of all farms received direct government commodity program payments in 1994 (table 10 ). This represented income of $\$ 3,356$ when averaged over all commercial farms, but $\$ 9,306$ for farms that participated in the Federal commodity support programs. Commercial farms were more likely to participate in commodity programs than noncommercial farms. Because payments were based on production, larger farms received higher payments per farm. Farms with sales of more than $\$ 250,000$ received 28 percent of payments and produced 46 percent of program commodity sales. Because much of the program payments went to producers of cash grains, payments were localized to the Corn Belt and Northern Plains regions. In these same regions, farms had higher
debt/asset ratios and were more likely to have reached their debt repayment capacity. One in five farms had year-end debt that represented 40 percent or more of total assets. Government payments as a percent of gross cash income were highest in the Northern Plains, followed by the Delta and Southern Plains (fig. 24). Farms in the cotton-producing areas of the Southwest also had a high ratio of direct government payments to gross cash farm income and high debt/asset ratios.

Even though larger farms received a greater share of payments during 1991-94, government commodity payments represented a larger share of gross income for small farms. The share of total income from government commodity payments may have had more impact on farm families in areas where opportunities for income from off-farm employment are few. Future government payments are forecast to be higher in the near term, leading to increased farm income until 2002, when payments are set to expire. Market risk that was partly carried by the government will be shifted to farmers. Since the new legislation also removes planting restrictions, the sector will have to adjust to the changing market conditions, as well as to a different mix of income sources.

Figure 24-Distribution of direct government commodity payments in 1994
Government payments as a percent of gross cash farm income


Source: Prepared by the Economic Research Service from the 1994 Farm Costs and Returns Survey

Table 10-Direct government payments share of gross cash farm income, 1994


Source: 1994 Farm Costs and Returns Survey, USDA.

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## Appendix

## Data Reliability

The FCRS is a personally enumerated survey, conducted jointly since 1985 (for the 1984 calendar year) by USDA's National Agricultural Statistics Service (NASS) and Economic Research Service (ERS). Between 15,000 and 20,000 farms and ranches are queried during late winter/early spring in the 48 contiguous States. Data obtained from the sample survey are only indications of the total population and may differ from data that would be gathered in a complete census using the same questionnaires, instructions, and enumerators. Sample data are subject to potential nonsampling errors introduced by enumerators, respondents, questionnaire design, and other factors. Therefore, direct comparison between survey indications and other available data should be made only with careful consideration to sample design, data collection procedures, and underlying variable definitions.

Survey estimates of income, expenses, assets, and debt will differ from information reported in the Economic Indicators of the Farm Sector (ECIFS) for 1991 through 1993, and in the Farm Business Economics Report for 1994. Sector estimates are constructed from many data sources to represent the entire farm sector, including data from equity providers other than the farm operator. Results from the FCRS provide statistically representative estimates for farm businesses and their senior farm operators. Differences in the estimates occur because the scope of the FCRS is to identify individual representative farms and collect information about the assets and income of those farms. The sector, on the other hand, presents
data without consideration of ownership of assets, or distribution of income. As is shown in previous discussion, other persons and entities supply assets to the farm production process and expect returns to their investments, all of which is captured at the sector level.

The relative standard errors (RSE) of the components of the income statement and balance sheets are reported in this appendix. The RSE for an estimate is the standard error of the estimate divided by the estimate, expressed as a percentage. The RSE provides the means of evaluating the survey results, and a smaller RSE indicates greater reliability of the estimate. When the RSE exceeds 25 percent, the 95 -percent confidence interval for the estimate is very wide, reducing the estimate's usefulness. Because the reliability of estimates is questionable when the RSE exceeds 25 percent, data users should exercise caution when interpreting items with an RSE of this magnitude and greater.

## Recent Survey Improvements

The target population for the FCRS is all farms in the 48 contiguous United States, using the USDA definition of farms. There are an estimated 2.1 million farms in the Nation. But, in the past, the FCRS accounted for between 1.7 and 1.8 million farms. Most of the missed farms were believed to be small, area-frame farms that were unknown at the time of initial screening.

Beginning in 1991, a new summary coverage adjustment expanded the number of farms by sales class in each of the 10 economic production regions. The summary then compared the survey-expanded number of farms by sales class within a region with the official estimates. A coverage adjustment factor was calculated from the ratio of the official estimates to the survey number of farms. All data values within a questionnaire were adjusted by this coverage factor.

Further adjustments were made to account for nonresponse/refusal/inaccessible farm operators. People who were no longer farming, but who were sampled, were excluded from the sample counts used in the adjustments. This made the list and area-frame adjustments consistent with each other. The adjustments increased the level of the expansions, thereby removing some or all of the downward bias that existed with the old procedures.

## Appendix Tables

Appendix tables 1-43 provide information about the components of income, expenses, and measures of net
income for the 1991-94 period. This information allows for the measurement of cash-flow and profitability of commercial farm businesses for different size farms, production regions, commodity specialties, legal form of organization, and the farm operator's major occupation and age.

Appendix tables 44-86 give detailed information about the capital structure of farm businesses. Components of assets and liabilities are presented for various classifications of commercial farms such as economic size, production region, commodity specialty, and legal form of organization. Balance sheets by farm op-
erator characteristics such as major occupation and age are also presented.

Appendix tables 87-90 provide standard financial ratios for classifications of commercial farms by economic size of farm, commodity specialty, and location of farm. Also the distribution of commercial farms by net farm income category and by debt/asset ratio category are presented.

Notes for income statement tables 1-43 are on page 70 and for balance sheet tables 44-86 are on page 113.

Appendix table 1--Farm operation income statement for all commercial farms, by year, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 572,102 | 1.7 | 557,613 | 2.0 | 548,824 | 2.1 | 552,520 | 2.7 |
| Number of farms (sample) | 6,658 | na | 6,834 | na | 5,069 | na | 4,775 | na |

## Dollars per farm

| Gross cash income | 199,022 | 2.4 | 199,418 | 2.5 | 226,096 | 3.0 | 222,701 | 2.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 82,565 | 3.2 | 86,565 | 4.0 | 97,908 | 5.6 | 90,562 | 4.2 |
| Crop sales (incl. net CCC loans) | 92,167 | 4.1 | 89,223 | 3.9 | 92,192 | 3.9 | 102,520 | 3.6 |
| Government payments | 8,527 | 2.7 | 8,849 | 3.0 | 14,464 | 2.7 | 8,879 | 3.6 |
| Other farm-related income 1/ | 15,762 | 6.1 | 14,781 | 5.1 | 21,532 | 5.8 | 20,740 | 5.7 |
| Less: Cash expenses | 155,476 | 2.6 | 150,041 | 2.5 | 179,848 | 3.7 | 175,667 | 2.9 |
| Variable | 123,545 | 2.9 | 119,215 | 2.8 | 144,910 | 4.3 | 141,532 | 3.2 |
| Livestock purchases | 13,768 | 9.5 | 12,510 | 10.0 | 19,007 | 18.8 | 13,723 | 9.6 |
| Feed | 20,046 | 3.7 | 20,771 | 4.2 | 25,947 | 6.3 | 25,645 | 6.2 |
| Other livestock-related $2 /$ | 3,204 | 8.2 | 3,982 | 13.5 | 4,487 | 5.0 | 4,992 | 13.0 |
| Seed and plants | 7,129 | 5.1 | 6,870 | 3.9 | 7,823 | 3.9 | 8,279 | 5.2 |
| Fertilizer and chemicals | 20,715 | 2.8 | 20,616 | 2.6 | 22,409 | 2.7 | 23,790 | 2.7 |
| Labor | 21,979 | 6.8 | 19,829 | 5.7 | 25,365 | 6.6 | 23,627 | 5.2 |
| Fuels and oils | 7,762 | 2.5 | 7,491 | 2.0 | 7,979 | 2.2 | 7,889 | 2.7 |
| Repairs and maintenance | 10,890 | 2.0 | 10,739 | 2.3 | 12,673 | 2.7 | 11,880 | 2.7 |
| Machine-hire and custom work | 4,251 | 3.9 | 5,061 | 5.8 | 5,653 | 4.8 | 6,404 | 5.6 |
| Utilities | 5,838 | 10.8 | 5,080 | 3.4 | 6,072 | 3.8 | 5,882 | 4.2 |
| Other variable expenses 3/ | 7,963 | 6.5 | 6,267 | 6.7 | 7,495 | 5.0 | 9,421 | 7.0 |
| Fixed | 31,931 | 2.3 | 30,825 | 2.3 | 34,938 | 2.4 | 34,135 | 2.7 |
| Real estate and property taxes | 3,423 | 2.6 | 3,673 | 3.9 | 3,777 | 3.6 | 3,923 | 3.1 |
| Interest | 13,295 | 3.7 | 11,879 | 3.0 | 12,403 | 3.2 | 11,883 | 3.4 |
| Insurance premiums | 4,431 | 2.3 | 4,241 | 2.2 | 4,827 | 2.8 | 5,118 | 2.6 |
| Rent and lease payments | 10,782 | 3.3 | 11,032 | 3.9 | 13,931 | 4.0 | 13,212 | 4.1 |
| Equals: Net cash farm income Less: | 43,546 | 3.8 | 49,377 | 4.8 | 46,248 | 4.3 | 47,034 | 4.4 |
| Depreciation | 15,502 | 3.2 | 15,916 | 4.1 | 18,441 | 2.5 | 19,820 | 3.4 |
| Labor, non-cash benefits | 798 | 5.8 | 785 | 15.9 | 687 | 5.8 | 633 | 6.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,709 | 15.7 | 7,428 | 13.2 | 6,281 | 30.0 | 7,218 | 13.5 |
| Nonmoney income 4/ | 4,513 | 2.0 | 4,497 | 2.1 | 4,595 | 2.4 | 4,486 | 2.5 |
| Equals: Net farm income | 37,469 | 4.9 | 44,601 | 5.5 | 37,997 | 6.3 | 38,284 | 5.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 2--Farm operation income statement for commercial farms with gross sales of $\$ 50,000$ to $\$ 99,999,1991-94$

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 247,404 | 3.4 | 231,613 | 4.1 | 210,478 | 4.8 | 211,132 | 6.3 |
| Number of farms (sample) | 1,752 | na | 1,345 | na | 911 | na | 877 | na |


| Gross cash income | $\mathbf{7 3 , 1 1 2}$ | $\mathbf{1 . 5}$ | $\mathbf{7 1 , 3 0 4}$ | $\mathbf{1 . 4}$ | $\mathbf{7 6 , 5 7 6}$ | $\mathbf{2 . 1}$ | $\mathbf{7 3 , 6 1 6}$ | $\mathbf{2 . 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Livestock sales | 32,219 | 3.4 | 32,235 | 4.3 | 32,826 | 4.4 | 30,366 | 6.1 |
| Crop sales (+ net CCC loans) | 29,312 | 3.7 | 29,242 | 4.3 | 25,648 | 4.9 | 30,107 | 5.7 |
| Government payments | 5,220 | 6.9 | 4,754 | 6.9 | 7,409 | 6.7 | 5,344 | 9.7 |
| Other farm-related income 1/ | 6,361 | 10.3 | 5,073 | 10.6 | 10,692 | 12.8 | 7,799 | 14.3 |
|  |  |  |  |  |  |  |  |  |
| Less: Cash expenses | $\mathbf{5 7 , 8 5 0}$ | $\mathbf{2 . 0}$ | $\mathbf{5 5 , 3 1 4}$ | $\mathbf{2 . 4}$ | $\mathbf{6 2 , 6 0 4}$ | $\mathbf{3 . 0}$ | $\mathbf{5 7 , 4 4 7}$ | $\mathbf{2 . 8}$ |
| Variable | 43,207 | 2.3 | 41,909 | 2.6 | 47,577 | 3.5 | 44,326 | 3.3 |
| Livestock purchases | 3,106 | 13.6 | 3,592 | 13.4 | 2,768 | 19.9 | 3,772 | 31.2 |
| Feed | 6,725 | 5.1 | 6,841 | 6.5 | 7,594 | 7.9 | 6,685 | 10.1 |
| Other livestock-related 2/ | 1,072 | 6.4 | 1,221 | 8.0 | 1,661 | 7.3 | 1,507 | 18.3 |
| Seed and plants | 3,146 | 10.1 | 2,827 | 5.1 | 2,998 | 6.6 | 2,915 | 6.2 |
| Fertilizer and chemicals | 8,068 | 3.2 | 8,362 | 5.7 | 8,791 | 5.2 | 9,042 | 6.7 |
| Labor | 4,443 | 10.0 | 3,437 | 10.1 | 5,371 | 14.0 | 3,982 | 13.8 |
| Fuels and oils | 3,881 | 3.0 | 3,845 | 3.3 | 4,001 | 4.7 | 3,532 | 4.5 |
| Repairs \& maintenance | 5,481 | 3.4 | 5,302 | 3.9 | 5,885 | 4.4 | 5,376 | 5.7 |
| Machine-hire \& custom work | 2,059 | 9.0 | 1,934 | 7.9 | 2,762 | 18.6 | 2,394 | 8.7 |
| Utilities | 2,121 | 4.0 | 2,142 | 5.1 | 2,400 | 5.0 | 2,203 | 7.5 |
| Other variable expenses 3/ | 3,104 | 5.0 | 2,406 | 5.1 | 3,345 | 7.9 | 2,918 | 6.7 |
|  |  |  |  |  |  |  |  |  |
| Fixed | 14,643 | 3.2 | 13,405 | 3.7 | 15,027 | 3.9 | 13,121 | 4.6 |
| Real estate and property taxes | 2,061 | 3.6 | 2,242 | 4.7 | 2,185 | 4.8 | 2,188 | 6.0 |
| Interest | 6,097 | 5.1 | 5,666 | 5.9 | 5,704 | 5.4 | 4,693 | 6.6 |
| Insurance premiums | 2,330 | 3.6 | 2,135 | 3.5 | 2,346 | 5.0 | 2,383 | 3.8 |
| Rent and lease payments | 4,155 | 6.1 | 3,361 | 7.2 | 4,791 | 8.5 | 3,858 | 9.4 |


| Equals: Net cash farm income | 15,262 | 7.6 | 15,990 | 7.7 | 13,972 | 10.9 | 16,169 | 8.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 7,299 | 3.5 | 7,686 | 4.9 | 8,502 | 4.4 | 8,364 | 7.5 |
| Labor, non-cash benefits | 313 | 12.2 | 138 | 17.6 | 181 | 21.7 | 122 | 25.9 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 2,159 | 37.5 | 4,116 | 24.5 | -777 | 187.1 | 3,303 | 30.7 |
| Nonmoney income 4/ | 3,968 | 3.8 | 4,019 | 3.4 | 4,197 | 4.1 | 4,067 | 4.9 |
| Equals: Net farm income | 13,777 | 9.7 | 16,300 | 8.9 | 8,709 | 21.4 | 15,052 | 11.6 |

See notes at end of the section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 3--Farm operation income statement for commercial farms with gross sales of $\$ 100,000$ to \$249,999, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 214,779 | 2.5 | 217,500 | 3.5 | 222,645 | 3.2 | 220,888 | 3.4 |
| Number of farms (sample) | 2,427 | na | 2,279 | na | 1,728 | na | 1,523 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 148,377 | 1.2 | 150,203 | 1.5 | 155,124 | 1.4 | 148,848 | 1.6 |
| Livestock sales | 64,752 | 2.8 | 68,610 | 4.0 | 64,437 | 3.5 | 62,440 | 4.1 |
| Crop sales (incl. net CCC loans) | 63,992 | 2.8 | 62,444 | 3.7 | 60,861 | 3.5 | 65,021 | 3.3 |
| Government payments | 8,585 | 3.7 | 9,145 | 4.7 | 14,482 | 4.3 | 8,392 | 5.2 |
| Other farm-related income 1/ | 11,048 | 8.7 | 10,003 | 9.1 | 15,343 | 7.4 | 12,995 | 6.9 |
| Less: Cash expenses | 116,281 | 1.4 | 112,761 | 1.9 | 119,564 | 1.8 | 120,350 | 2.0 |
| Variable | 87,542 | 1.5 | 86,236 | 2.0 | 89,753 | 1.8 | 91,581 | 2.3 |
| Livestock purchases | 7,064 | 11.5 | 5,604 | 14.3 | 5,854 | 13.1 | 6,366 | 12.4 |
| Feed | 15,067 | 4.0 | 16,456 | 5.1 | 15,952 | 4.9 | 15,904 | 5.3 |
| Other livestock-related $2 /$ | 2,402 | 5.0 | 2,876 | 11.6 | 3,314 | 5.2 | 3,864 | 21.9 |
| Seed and plants | 5,763 | 3.2 | 5,885 | 4.1 | 6,119 | 3.8 | 6,049 | 3.6 |
| Fertilizer and chemicals | 17,554 | 2.4 | 17,327 | 3.1 | 18,430 | 3.1 | 18,723 | 3.0 |
| Labor | 10,553 | 4.6 | 10,170 | 6.7 | 10,028 | 5.2 | 10,263 | 6.3 |
| Fuels and oils | 6,900 | 2.3 | 6,674 | 2.7 | 6,620 | 2.8 | 6,615 | 3.0 |
| Repairs and maintenance | 9,778 | 2.4 | 9,413 | 3.2 | 10,750 | 4.8 | 10,096 | 3.4 |
| Machine-hire and custom work | 3,253 | 4.8 | 3,896 | 7.2 | 3,979 | 4.7 | 4,321 | 7.0 |
| Utilities | 3,761 | 3.7 | 3,557 | 5.1 | 3,911 | 3.6 | 3,690 | 4.2 |
| Other variable expenses 3/ | 5,446 | 3.5 | 4,380 | 4.1 | 4,795 | 4.4 | 5,689 | 7.1 |
| Fixed | 28,740 | 2.3 | 26,525 | 3.0 | 29,811 | 3.4 | 28,769 | 2.8 |
| Real estate and property taxes | 3,054 | 3.3 | 3,198 | 5.6 | 3,396 | 4.3 | 3,436 | 4.0 |
| Interest | 12,073 | 3.6 | 10,335 | 4.8 | 10,512 | 6.0 | 10,123 | 4.0 |
| Insurance premiums | 3,955 | 2.7 | 3,780 | 3.2 | 4,154 | 4.1 | 4,452 | 3.1 |
| Rent and lease payments | 9,657 | 4.3 | 9,212 | 5.7 | 11,749 | 5.8 | 10,758 | 5.3 |
| Equals: Net cash farm income | 32,096 | 3.9 | 37,442 | 4.3 | 35,560 | 4.6 | 28,498 | 6.7 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 13,794 | 2.9 | 13,988 | 3.1 | 15,234 | 3.4 | 15,759 | 4.8 |
| Labor, non-cash benefits | 509 | 7.9 | 393 | 12.0 | 429 | 11.2 | 421 | 12.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,447 | 24.3 | 8,866 | 12.9 | 1,289 | 107.6 | 2,577 | 54.9 |
| Nonmoney income 4/ | 4,481 | 3.0 | 4,342 | 3.7 | 4,515 | 4.4 | 4,505 | 3.8 |
| Equals: Net farm income | 27,721 | 6.4 | 36,269 | 5.3 | 25,700 | 7.6 | 19,399 | 12.2 |

See notes at end of the section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 4--Farm operation income statement for commercial farms with gross sales of $\$ 250,000$ to \$499,999, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 69,367 | 4.6 | 67,500 | 5.3 | 70,300 | 5.2 | 73,100 | 5.6 |
|  | 1,122 | na | 1,531 | na | 1,012 | na | 1,029 | na |


| Gross cash income | 297,801 | 2.3 | 293,154 | 2.3 | 326,372 | 2.0 | 322,989 | 2.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 119,799 | 5.2 | 117,995 | 5.8 | 123,236 | 5.9 | 115,838 | 7.0 |
| Crop sales (incl. net CCC loans) | 142,577 | 5.0 | 137,324 | 5.3 | 144,766 | 5.2 | 167,563 | 4.5 |
| Government payments | 12,823 | 5.5 | 15,172 | 5.5 | 25,902 | 5.4 | 13,630 | 6.0 |
| Other farm-related income 1/ | 22,602 | 7.4 | 22,663 | 8.8 | 32,467 | 10.6 | 25,957 | 9.2 |
| Less: Cash expenses | 224,793 | 2.6 | 222,654 | 2.7 | 250,806 | 2.4 | 245,295 | 2.9 |
| Variable | 175,474 | 2.8 | 170,170 | 2.9 | 196,751 | 2.6 | 194,379 | 3.4 |
| Livestock purchases | 20,029 | 14.7 | 17,592 | 15.4 | 17,346 | 17.4 | 19,165 | 21.5 |
| Feed | 25,702 | 6.5 | 25,163 | 6.6 | 32,322 | 7.4 | 31,470 | 9.6 |
| Other livestock-related $2 /$ | 4,555 | 10.9 | 4,660 | 9.3 | 5,488 | 8.0 | 5,246 | 9.2 |
| Seed and plants | 10,354 | 4.9 | 11,002 | 5.4 | 12,284 | 6.4 | 13,404 | 8.0 |
| Fertilizer and chemicals | 35,473 | 4.0 | 36,594 | 4.6 | 38,855 | 4.3 | 38,146 | 4.5 |
| Labor | 27,952 | 6.8 | 25,384 | 7.1 | 33,034 | 9.2 | 29,213 | 7.4 |
| Fuels and oils | 12,105 | 4.0 | 12,536 | 4.4 | 12,458 | 4.1 | 12,379 | 3.6 |
| Repairs and maintenance | 16,814 | 3.7 | 17,116 | 4.5 | 18,970 | 4.0 | 16,782 | 3.3 |
| Machine-hire and custom work | 6,320 | 7.5 | 5,847 | 7.9 | 7,135 | 6.0 | 8,006 | 10.0 |
| Utilities | 7,104 | 4.9 | 6,423 | 5.6 | 8,162 | 6.1 | 7,905 | 7.2 |
| Other variable expenses 3/ | 9,065 | 6.8 | 7,853 | 5.5 | 10,696 | 7.9 | 12,663 | 9.1 |
| Fixed | 49,319 | 3.4 | 52,484 | 4.5 | 54,055 | 3.3 | 50,917 | 3.5 |
| Real estate and property taxes | 4,739 | 6.4 | 6,059 | 14.3 | 5,183 | 5.7 | 5,274 | 5.6 |
| Interest | 19,912 | 4.6 | 18,701 | 5.4 | 18,581 | 4.8 | 16,791 | 4.5 |
| Insurance premiums | 6,456 | 4.2 | 6,824 | 4.4 | 6,959 | 3.5 | 7,640 | 3.5 |
| Rent and lease payments | 18,213 | 6.1 | 20,900 | 7.3 | 23,332 | 6.6 | 21,212 | 6.2 |
| Equals: Net cash farm income Less: | 73,007 | 6.5 | 70,499 | 6.6 | 75,566 | 4.7 | 77,693 | 6.4 |
| Depreciation | 23,058 | 3.6 | 24,729 | 4.9 | 29,497 | 4.3 | 28,613 | 3.9 |
| Labor, non-cash benefits | 1,313 | 11.3 | 1,255 | 11.3 | 1,055 | 10.9 | 1,106 | 10.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 11,742 | 23.3 | 9,800 | 33.7 | 39 | 282.7 | 10,900 | 24.6 |
| Nonmoney income 4/ | 5,474 | 5.0 | 5,653 | 4.8 | 5,326 | 4.0 | 5,275 | 5.4 |
| Equals: Net farm income | 65,854 | 8.1 | 59,968 | 9.0 | 50,378 | 11.5 | 64,149 | 8.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 5--Farm operation income sheet for commercial farms with gross sales of $\$ 500,000$ or more, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 40,551 | 4.7 | 41,000 | 5.5 | 45,400 | 5.3 | 47,400 | 5.0 |
| Number of farms (sample) | 1,357 | na | 1,679 | na | 1,418 | na | 1,346 | na |


| Gross cash income | 1,066,468 | 5.1 | 1,029,906 | 5.5 | 1,112,064 | 6.7 | 1,076,261 | 4.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 420,386 | 7.7 | 436,981 | 9.6 | 524,552 | 12.0 | 450,757 | 7.6 |
| Crop sales (incl. net CCC loans) | 538,648 | 8.4 | 490,931 | 8.4 | 472,935 | 8.2 | 499,507 | 6.7 |
| Government payments | 21,051 | 7.0 | 20,001 | 6.4 | 29,369 | 5.7 | 19,564 | 6.3 |
| Other farm-related income 1/ | 86,382 | 13.5 | 81,992 | 8.9 | 85,207 | 13.2 | 106,432 | 9.7 |
| Less: Cash expenses | 840,113 | 5.7 | 763,379 | 5.7 | 909,158 | 8.1 | 852,652 | 5.0 |
| Variable | 715,553 | 6.0 | 646,984 | 6.1 | 786,374 | 9.1 | 725,787 | 5.5 |
| Livestock purchases | 103,610 | 16.1 | 91,154 | 17.0 | 161,364 | 25.9 | 83,946 | 14.4 |
| Feed | 118,018 | 8.2 | 115,128 | 9.0 | 150,180 | 12.8 | 146,507 | 11.1 |
| Other livestock-related $2 /$ | 18,151 | 19.2 | 24,327 | 28.9 | 21,795 | 10.9 | 25,381 | 22.9 |
| Seed and plants | 33,145 | 13.0 | 28,136 | 11.0 | 31,642 | 9.3 | 34,662 | 12.3 |
| Fertilizer and chemicals | 89,373 | 7.4 | 80,977 | 6.7 | 79,592 | 6.3 | 90,952 | 5.4 |
| Labor | 179,259 | 10.8 | 154,525 | 9.1 | 181,392 | 10.5 | 164,786 | 7.5 |
| Fuels and oils | 28,577 | 7.3 | 24,119 | 5.0 | 26,153 | 4.8 | 26,313 | 5.9 |
| Repairs and maintenance | 39,642 | 5.2 | 37,984 | 5.6 | 43,817 | 5.6 | 41,602 | 4.6 |
| Machine-hire and custom work | 19,369 | 9.2 | 27,610 | 12.1 | 24,973 | 8.4 | 31,499 | 11.0 |
| Utilities | 37,359 | 23.5 | 27,551 | 7.0 | 30,452 | 8.5 | 29,361 | 7.6 |
| Other variable expenses 3/ | 49,049 | 13.7 | 35,474 | 15.2 | 35,014 | 11.0 | 50,777 | 13.5 |
| Fixed | 124,561 | 6.3 | 116,395 | 5.0 | 122,785 | 5.1 | 126,865 | 4.7 |
| Real estate and property taxes | 11,440 | 7.1 | 10,351 | 5.9 | 10,841 | 12.0 | 11,834 | 6.4 |
| Interest | 52,361 | 11.3 | 43,937 | 6.2 | 43,159 | 5.8 | 44,546 | 6.0 |
| Insurance premiums | 16,307 | 6.1 | 14,332 | 5.4 | 16,333 | 6.5 | 16,512 | 5.2 |
| Rent and lease payments | 44,452 | 7.9 | 47,775 | 8.6 | 52,452 | 8.3 | 53,973 | 8.3 |
| Equals: Net cash farm income Less: | 226,354 | 7.7 | 266,527 | 10.1 | 202,905 | 9.9 | 223,609 | 7.7 |
| Depreciation | 61,660 | 9.4 | 58,129 | 13.6 | 63,127 | 5.2 | 76,215 | 6.8 |
| Labor, non-cash benefits | 4,407 | 10.9 | 5,744 | 28.9 | 3,725 | 9.2 | 3,165 | 8.1 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 18,441 | 43.4 | 14,602 | 60.4 | 73,148 | 27.1 | 40,610 | 16.5 |
| Nonmoney income 4/ | 6,358 | 4.4 | 6,115 | 4.7 | 5,704 | 4.8 | 5,040 | 7.0 |
| Equals: Net farm income | 185,086 | 10.3 | 223,372 | 12.2 | 214,905 | 11.7 | 189,879 | 9.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 6--Farm operation income statement for commercial farms specializing in other grains, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 64,420 | 5.1 | 65,015 | 6.5 | 57,521 | 7.5 | 81,644 | 6.3 |
| Number of farms (sample) | 633 | na | 1,261 | na | 467 | na | 669 | na |

## Dollars per farm

| Gross cash income | 170,444 | 4.2 | 170,298 | 4.4 | 198,166 | 5.0 | 172,377 | 4.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 28,872 | 7.4 | 21,363 | 8.2 | 24,649 | 9.6 | 27,999 | 7.6 |
| Crop sales (incl. net CCC loans) | 110,341 | 4.8 | 116,631 | 5.0 | 121,320 | 5.8 | 111,970 | 4.5 |
| Government payments | 15,839 | 5.4 | 16,752 | 5.8 | 28,075 | 6.0 | 14,017 | 6.1 |
| Other farm-related income 1/ | 15,391 | 11.3 | 15,551 | 11.6 | 24,123 | 11.1 | 18,390 | 10.6 |
| Less: Cash expenses | 129,843 | 3.9 | 128,601 | 4.4 | 148,366 | 5.4 | 129,017 | 4.2 |
| Variable | 91,535 | 3.9 | 92,523 | 4.2 | 107,397 | 5.4 | 93,830 | 4.1 |
| Livestock purchases | 5,917 | 17.8 | 4,508 | 18.3 | 4,372 | 23.2 | 5,280 | 18.7 |
| Feed | 5,673 | 9.9 | 4,705 | 8.0 | 6,776 | 11.8 | 7,837 | 10.9 |
| Other livestock-related $2 /$ | 1,058 | 12.1 | 928 | 11.2 | 1,050 | 10.3 | 1,599 | 13.9 |
| Seed and plants | 9,084 | 4.9 | 9,197 | 4.9 | 10,736 | 7.1 | 9,100 | 4.8 |
| Fertilizer and chemicals | 29,031 | 4.7 | 31,242 | 5.3 | 36,278 | 5.8 | 30,049 | 4.0 |
| Labor | 8,091 | 9.8 | 8,034 | 8.1 | 11,098 | 10.9 | 7,131 | 8.9 |
| Fuels and oils | 9,155 | 3.9 | 9,080 | 4.7 | 10,099 | 6.5 | 8,296 | 5.5 |
| Repairs and maintenance | 11,904 | 4.7 | 12,170 | 5.7 | 14,511 | 6.3 | 11,891 | 4.5 |
| Machine-hire and custom work | 3,036 | 8.1 | 4,710 | 13.4 | 3,732 | 10.5 | 4,609 | 13.7 |
| Utilities | 3,634 | 7.2 | 3,764 | 10.3 | 4,021 | 8.1 | 3,586 | 7.8 |
| Other variable expenses 3/ | 4,954 | 5.2 | 4,184 | 6.8 | 4,723 | 6.7 | 4,451 | 5.8 |
| Fixed | 38,308 | 4.8 | 36,078 | 5.7 | 40,968 | 6.6 | 35,187 | 5.4 |
| Real estate and property taxes | 2,681 | 5.8 | 3,126 | 7.5 | 3,538 | 7.7 | 3,122 | 6.1 |
| Interest | 14,020 | 5.9 | 12,718 | 7.3 | 11,672 | 8.2 | 10,571 | 6.2 |
| Insurance premiums | 5,011 | 5.0 | 4,883 | 5.3 | 5,750 | 6.1 | 5,263 | 5.1 |
| Rent and lease payments | 16,596 | 7.5 | 15,351 | 8.3 | 20,009 | 9.1 | 16,231 | 7.8 |
| Equals: Net cash farm income Less: | 40,600 | 7.8 | 41,697 | 7.9 | 49,800 | 7.6 | 43,359 | 7.4 |
| Depreciation | 14,121 | 4.8 | 14,844 | 5.6 | 20,116 | 6.9 | 17,767 | 5.2 |
| Labor, non-cash benefits | 499 | 16.9 | 324 | 16.0 | 381 | 23.5 | 327 | 19.2 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,554 | 32.3 | 9,497 | 22.7 | 964 | 332.8 | 6,908 | 30.6 |
| Nonmoney income 4/ | 3,802 | 4.8 | 3,585 | 5.4 | 4,246 | 6.1 | 3,740 | 5.3 |
| Equals: Net farm income | 35,337 | 10.5 | 39,611 | 8.9 | 34,514 | 14.0 | 35,913 | 10.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 7--Farm operation income statement for commercial farms specializing in wheat, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 25,979 | 10.9 | 21,825 | 8.2 | 23,971 | 8.4 | 28,134 | 7.5 |
| Number of farms (sample) | 189 | na | 330 | na | 223 | na | 322 | na |

## Dollars per farm

| Gross cash income | $\mathbf{1 1 3 , 9 3 8}$ | $\mathbf{6 . 8}$ | $\mathbf{1 4 4 , 6 9 6}$ | $\mathbf{4 . 6}$ | $\mathbf{1 4 5 , 8 6 2}$ | $\mathbf{5 . 3}$ | $\mathbf{1 3 3 , 4 0 8}$ | $\mathbf{5 . 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Livestock sales | 6,444 | 18.3 | 6,438 | 12.6 | 6,604 | 17.4 | 12,333 | 37.9 |
| Crop sales (incl. net CCC loans) | 67,511 | 7.9 | 98,580 | 5.7 | 81,904 | 6.1 | 85,053 | 5.5 |
| Government payments | 32,471 | 6.9 | 24,832 | 6.0 | 32,201 | 6.0 | 22,043 | 6.3 |
| Other farm-related income 1/ | 7,513 | 18.8 | 14,846 | 12.7 | 25,153 | 18.9 | 13,978 | 13.5 |
|  |  |  |  |  |  |  |  |  |
| Less: Cash expenses | $\mathbf{8 6 , 6 9 9}$ | $\mathbf{6 . 3}$ | $\mathbf{1 0 5 , 2 2 3}$ | $\mathbf{5 . 1}$ | $\mathbf{1 0 3 , 2 6 1}$ | $\mathbf{6 . 1}$ | $\mathbf{9 8 , 2 3 3}$ | $\mathbf{8 . 4}$ |
| Variable | 56,946 | 6.8 | 69,882 | 5.2 | 72,403 | 6.6 | 69,619 | 10.2 |
| Livestock purchases | 2,575 | 43.7 | 568 | 33.4 | 1,188 | 47.2 | 4,258 | 78.6 |
| Feed | 841 | 19.1 | 1,057 | 19.4 | 1,392 | 24.0 | 1,629 | 22.5 |
| Other livestock-related 2/ | 322 | 28.1 | 324 | 21.2 | 490 | 19.2 | 3,031 | 73.7 |
| Seed and plants | 3,899 | 11.8 | 5,693 | 6.7 | 5,244 | 10.7 | 4,558 | 7.5 |
| Fertilizer and chemicals | 15,081 | 9.6 | 21,774 | 6.1 | 20,267 | 10.2 | 19,577 | 6.1 |
| Labor | 6,195 | 15.9 | 6,886 | 11.2 | 8,199 | 12.4 | 5,434 | 10.8 |
| Fuels and oils | 9,099 | 7.6 | 9,239 | 6.1 | 8,615 | 6.0 | 7,682 | 6.5 |
| Repairs and maintenance | 9,757 | 8.6 | 12,632 | 7.0 | 12,348 | 7.5 | 9,925 | 7.5 |
| Machine-hire and custom work | 3,173 | 15.3 | 4,749 | 12.1 | 5,964 | 11.1 | 5,879 | 12.2 |
| Utilities | 1,918 | 9.1 | 2,657 | 10.0 | 3,079 | 9.2 | 2,698 | 12.8 |
| Other variable expenses 3/ | 4,086 | 10.0 | 4,303 | 6.2 | 5,615 | 20.7 | 4,948 | 10.2 |
|  |  |  |  |  |  |  |  |  |
| Fixed | 29,753 | 8.4 | 35,341 | 6.5 | 30,858 | 7.2 | 28,614 | 6.7 |
| Real estate and property taxes | 3,565 | 9.1 | 3,473 | 11.2 | 3,591 | 8.2 | 3,496 | 7.2 |
| Interest | 14,777 | 14.2 | 13,284 | 9.8 | 10,702 | 8.1 | 9,506 | 9.4 |
| Insurance premiums | 5,849 | 8.8 | 7,142 | 6.6 | 6,591 | 8.6 | 6,059 | 6.2 |
| Rent and lease payments | 5,562 | 14.3 | 11,442 | 10.8 | 9,974 | 14.3 | 9,553 | 11.6 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net cash farm income | $\mathbf{2 7 , 2 3 9}$ | $\mathbf{2 0 . 2}$ | $\mathbf{3 9 , 4 7 2}$ | $\mathbf{8 . 8}$ | $\mathbf{4 2 , 6 0 2}$ | $\mathbf{8 . 7}$ | $\mathbf{3 5 , 1 7 5}$ | $\mathbf{1 1 . 1}$ |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 12,060 | 9.9 | 13,686 | 7.6 | 16,406 | 7.3 | 15,062 | 7.5 |
| Labor, non-cash benefits | 299 | 30.0 | 325 | 21.5 | 606 | 27.5 | 408 | 19.7 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 4,837 | 53.9 | 9,381 | 27.0 | 2,407 | $\mathbf{1 6 7 . 0}$ | $-1,318$ | 171.4 |
| Nonmoney income 4/ | 3,197 | 10.1 | 3,271 | 7.4 | 3,203 | 10.1 | 3,211 | 7.1 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net farm income | $\mathbf{2 2 , 9 1 4}$ | $\mathbf{2 9 . 4}$ | $\mathbf{3 8 , 1 1 4}$ | $\mathbf{1 0 . 1}$ | $\mathbf{3 1 , 2 0 0}$ | $\mathbf{1 3 . 4}$ | $\mathbf{2 1 , 5 9 9}$ | $\mathbf{2 2 . 1}$ |
| ( |  |  |  |  |  |  |  |  |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 8--Farm operation income statement for commercial farms specializing in corn, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 56,342 | 5.9 | 66,649 | 7.3 | 46,750 | 8.7 | 60,265 | 9.5 |
| Number of farms (sample) | 441 | na | 385 | na | 256 | na | 356 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 144,748 | 4.4 | 139,371 | 4.8 | 165,463 | 5.6 | 178,017 | 8.1 |
| Livestock sales | 7,069 | 16.2 | 5,707 | 14.3 | 4,835 | 18.6 | 16,519 | 53.9 |
| Crop sales (incl. net CCC loans) | 113,699 | 4.5 | 110,448 | 5.1 | 119,819 | 5.9 | 135,695 | 6.5 |
| Government payments | 11,994 | 6.3 | 10,812 | 5.7 | 21,195 | 7.2 | 11,373 | 8.6 |
| Other farm-related income 1/ | 11,986 | 15.0 | 12,403 | 14.5 | 19,613 | 13.6 | 14,430 | 14.9 |
| Less: Cash expenses | 111,110 | 4.7 | 106,319 | 5.1 | 124,526 | 5.9 | 133,279 | 8.4 |
| Variable | 74,728 | 4.6 | 69,936 | 4.6 | 83,821 | 6.0 | 90,120 | 8.8 |
| Livestock purchases | 988 | 38.0 | 1,331 | 25.7 | 1,446 | 33.6 | 1,232 | 36.0 |
| Feed | 1,858 | 21.0 | 1,106 | 15.8 | 1,024 | 25.3 | 1,438 | 17.7 |
| Other livestock-related 2/ | 459 | 23.7 | 224 | 23.9 | 237 | 29.7 | 5,986 | 77.6 |
| Seed and plants | 9,741 | 4.9 | 9,460 | 5.0 | 11,301 | 5.7 | 10,837 | 6.5 |
| Fertilizer and chemicals | 28,780 | 4.8 | 26,953 | 4.6 | 33,235 | 6.3 | 35,394 | 5.3 |
| Labor | 5,021 | 11.2 | 4,757 | 15.2 | 5,868 | 13.0 | 5,372 | 14.5 |
| Fuels and oils | 7,801 | 5.4 | 8,333 | 5.7 | 8,427 | 7.8 | 8,583 | 7.0 |
| Repairs and maintenance | 10,071 | 5.6 | 10,004 | 7.1 | 12,229 | 8.3 | 10,186 | 9.6 |
| Machine-hire and custom work | 3,231 | 14.6 | 2,455 | 15.4 | 2,799 | 15.6 | 3,609 | 12.7 |
| Utilities | 3,013 | 7.8 | 2,227 | 7.5 | 3,284 | 10.9 | 3,088 | 12.5 |
| Other variable expenses 3/ | 3,766 | 5.9 | 3,085 | 7.7 | 3,972 | 8.6 | 4,396 | 9.5 |
| Fixed | 36,382 | 5.9 | 36,383 | 7.3 | 40,706 | 7.2 | 43,158 | 8.9 |
| Real estate and property taxes | 3,595 | 7.6 | 3,778 | 12.9 | 3,892 | 10.4 | 3,930 | 11.1 |
| Interest | 12,024 | 7.2 | 11,657 | 9.7 | 11,588 | 9.5 | 13,264 | 11.5 |
| Insurance premiums | 4,365 | 6.4 | 4,327 | 6.7 | 5,127 | 7.4 | 5,876 | 9.9 |
| Rent and lease payments | 16,397 | 9.1 | 16,622 | 11.4 | 20,099 | 10.7 | 20,089 | 11.4 |
| Equals: Net cash farm income Less: | 33,638 | 8.8 | 33,053 | 10.7 | 40,937 | 12.1 | 44,738 | 9.6 |
| Depreciation | 13,322 | 5.9 | 14,292 | 6.1 | 17,538 | 8.0 | 15,660 | 8.6 |
| Labor, non-cash benefits | 127 | 22.6 | 282 | 32.8 | 88 | 39.4 | 320 | 24.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,299 | 32.0 | 11,193 | 22.9 | -1,275 | 313.8 | 8,513 | 36.8 |
| Nonmoney income 4/ | 3,460 | 7.4 | 3,857 | 7.5 | 4,047 | 8.4 | 3,445 | 9.3 |
| Equals: Net farm income | 28,947 | 11.2 | 33,528 | 12.6 | 26,082 | 21.8 | 40,716 | 11.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 9--Farm operation income statement for commercial farms specializing in soybeans, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 27,040 | 8.8 | 12,959 | 17.9 | 32,343 | 10.6 | 18,984 | 14.5 |
| Number of farms (sample) | 258 | na | 152 | na | 162 | na | 161 | na |


| Gross cash income | 134,537 | 5.9 | 108,892 | 9.5 | 142,636 | 6.9 | 137,329 | 8.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 2,929 | 27.1 | 3,989 | 32.3 | 2,105 | 23.3 | 3,726 | 29.4 |
| Crop sales (incl. net CCC loans) | 110,476 | 6.1 | 92,104 | 9.6 | 107,329 | 7.4 | 116,879 | 8.0 |
| Government payments | 9,861 | 8.3 | 7,179 | 16.9 | 19,676 | 9.9 | 8,555 | 32.1 |
| Other farm-related income 1/ | 11,271 | 21.0 | 5,620 | 37.4 | 13,527 | 21.8 | 8,168 | 25.1 |
| Less: Cash expenses | 100,846 | 5.9 | 84,807 | 10.4 | 107,716 | 7.0 | 103,645 | 9.2 |
| Variable | 67,263 | 5.9 | 58,934 | 9.9 | 67,770 | 6.9 | 73,856 | 8.9 |
| Livestock purchases | 358 | 49.8 | 297 | 49.5 | 377 | 50.5 | 193 | 47.9 |
| Feed | 1,077 | 33.1 | 1,660 | 33.8 | 724 | 27.4 | 1,900 | 48.8 |
| Other livestock-related $2 /$ | 128 | 32.4 | 177 | 42.5 | 128 | 27.2 | 194 | 35.8 |
| Seed and plants | 8,756 | 7.1 | 7,614 | 14.0 | 8,931 | 7.9 | 9,925 | 6.6 |
| Fertilizer and chemicals | 28,653 | 6.8 | 22,154 | 12.1 | 27,763 | 7.4 | 31,853 | 9.8 |
| Labor | 4,925 | 14.0 | 4,575 | 21.7 | 3,893 | 16.5 | 5,687 | 18.9 |
| Fuels and oils | 6,910 | 6.6 | 6,445 | 11.2 | 7,325 | 11.6 | 6,604 | 10.8 |
| Repairs and maintenance | 9,255 | 7.4 | 8,575 | 11.8 | 10,443 | 9.3 | 9,845 | 11.1 |
| Machine-hire and custom work | 2,460 | 19.1 | 3,027 | 32.3 | 2,665 | 17.5 | 3,236 | 20.1 |
| Utilities | 1,537 | 6.7 | 1,324 | 13.4 | 2,397 | 21.3 | 1,643 | 11.7 |
| Other variable expenses 3/ | 3,204 | 9.1 | 3,086 | 22.6 | 3,121 | 8.3 | 2,776 | 13.5 |
| Fixed | 33,583 | 7.3 | 25,873 | 16.6 | 39,946 | 9.1 | 29,789 | 11.7 |
| Real estate and property taxes | 2,501 | 12.9 | 2,265 | 13.4 | 3,113 | 12.9 | 2,428 | 19.4 |
| Interest | 11,088 | 10.8 | 7,666 | 19.9 | 10,685 | 10.2 | 7,310 | 14.6 |
| Insurance premiums | 4,129 | 6.9 | 3,700 | 14.6 | 3,674 | 10.2 | 4,227 | 10.1 |
| Rent and lease payments | 15,867 | 10.7 | 12,242 | 23.2 | 22,474 | 13.7 | 15,824 | 15.9 |
| Equals: Net cash farm income Less: | 33,691 | 10.7 | 24,085 | 21.5 | 34,921 | 14.6 | 33,684 | 17.4 |
| Depreciation | 14,204 | 11.3 | 15,037 | 23.9 | 16,161 | 9.8 | 11,824 | 9.5 |
| Labor, non-cash benefits | 271 | 21.8 | 204 | 34.0 | 117 | 29.2 | 171 | 29.4 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,694 | 81.9 | 7,115 | 36.9 | -3,580 | 122.0 | 3,350 | 76.6 |
| Nonmoney income 4/ | 3,614 | 8.2 | 4,314 | 17.0 | 3,618 | 9.0 | 3,207 | 11.7 |
| Equals: Net farm income | 28,524 | 19.8 | 20,274 | 28.8 | 18,680 | 35.0 | 28,247 | 20.1 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 10--Farm operation income statement for commercial farms specializing in tobacco, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 11,949 | 13.2 | 12,830 | 17.0 | 9,229 | 14.3 | 9,715 | 21.0 |
| Number of farms (sample) | 301 | na | 115 | na | 101 | na | 99 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 158,278 | 10.1 | 137,912 | 11.5 | 189,368 | 12.0 | 122,699 | 9.7 |
| Livestock sales | 7,265 | 18.7 | 7,176 | 35.6 | 5,330 | 25.0 | 5,548 | 29.7 |
| Crop sales (incl. net CCC loans) | 145,844 | 10.7 | 122,791 | 11.9 | 162,250 | 11.7 | 112,992 | 9.5 |
| Government payments | 1,956 | 14.1 | 1,396 | 23.7 | 7,278 | 29.3 | 803 | 31.0 |
| Other farm-related income 1/ | 3,213 | 22.4 | 6,548 | 46.8 | 14,510 | 29.9 | 3,354 | 41.2 |
| Less: Cash expenses | 111,654 | 9.4 | $\mathbf{9 0 , 1 3 5}$ | 11.9 | 127,992 | 13.4 | 88,212 | 10.5 |
| Variable | 86,867 | 10.8 | 71,977 | 12.1 | 100,752 | 13.1 | 70,044 | 10.9 |
| Livestock purchases | 393 | 48.0 | 473 | 83.2 | 412 | 54.5 | 993 | 73.5 |
| Feed | 1,942 | 22.4 | 1,148 | 25.4 | 1,807 | 40.8 | 1,311 | 35.7 |
| Other livestock-related $2 /$ | 186 | 30.9 | 154 | 30.4 | 296 | 23.8 | 338 | 43.5 |
| Seed and plants | 3,541 | 11.7 | 3,452 | 19.5 | 4,683 | 16.8 | 2,865 | 19.0 |
| Fertilizer and chemicals | 22,594 | 11.5 | 19,379 | 13.8 | 33,356 | 14.9 | 21,067 | 13.3 |
| Labor | 27,834 | 17.4 | 21,835 | 14.0 | 26,997 | 17.4 | 16,898 | 14.3 |
| Fuels and oils | 12,959 | 11.8 | 9,788 | 13.4 | 13,150 | 13.1 | 10,186 | 18.2 |
| Repairs and maintenance | 8,875 | 9.4 | 7,746 | 15.0 | 9,392 | 12.4 | 8,976 | 13.5 |
| Machine-hire and custom work | 1,194 | 16.6 | 1,356 | 18.7 | 2,247 | 25.6 | 1,755 | 27.0 |
| Utilities | 3,618 | 13.0 | 2,721 | 16.3 | 4,666 | 12.3 | 2,724 | 15.8 |
| Other variable expenses 3/ | 3,731 | 9.7 | 3,924 | 20.6 | 3,747 | 13.9 | 2,931 | 17.5 |
| Fixed | 24,787 | 8.0 | 18,158 | 13.5 | 27,240 | 16.4 | 18,168 | 13.5 |
| Real estate and property taxes | 1,544 | 9.8 | 1,222 | 15.7 | 2,111 | 21.3 | 1,311 | 17.7 |
| Interest | 7,956 | 9.6 | 6,932 | 20.5 | 7,791 | 20.2 | 5,422 | 18.1 |
| Insurance premiums | 5,245 | 11.3 | 4,666 | 13.7 | 6,760 | 12.1 | 4,326 | 12.5 |
| Rent and lease payments | 10,042 | 16.0 | 5,338 | 19.1 | 10,578 | 22.7 | 7,108 | 21.0 |
| Equals: Net cash farm income Less: | 46,624 | 13.9 | 47,777 | 16.6 | 61,375 | 13.2 | 34,487 | 16.3 |
| Depreciation | 9,274 | 14.1 | 6,786 | 18.4 | 12,856 | 16.3 | 8,277 | 19.3 |
| Labor, non-cash benefits | 1,615 | 31.9 | 1,043 | 24.2 | 934 | 22.0 | 548 | 23.3 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,942 | 34.0 | 3,208 | 59.7 | -197 | 39.9 | 4,442 | 67.6 |
| Nonmoney income 4/ | 5,272 | 9.1 | 4,559 | 11.6 | 5,518 | 11.0 | 5,629 | 14.3 |
| Equals: Net farm income | 46,950 | 14.3 | 47,716 | 16.9 | 52,907 | 14.8 | 35,734 | 16.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 11--Farm operation income statement for commerical farms specializing in cotton, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 15,806 | 7.4 | 12,347 | 13.1 | 16,235 | 11.1 | 16,905 | 8.8 |
| Number of farms (sample) | 500 | na | 241 | na | 185 | na | 278 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 254,533 | 5.8 | 296,040 | 10.2 | 260,990 | 8.0 | 317,783 | 6.4 |
| Livestock sales | 5,230 | 18.4 | 3,731 | 28.6 | 2,278 | 40.7 | 3,271 | 20.0 |
| Crop sales (incl. net CCC loans) | 202,027 | 7.1 | 218,285 | 10.2 | 167,016 | 9.3 | 233,410 | 7.2 |
| Government payments | 23,074 | 5.3 | 39,094 | 8.6 | 49,839 | 7.8 | 29,847 | 7.1 |
| Other farm-related income 1/ | 24,203 | 11.5 | 34,930 | 31.7 | 41,856 | 19.5 | 51,255 | 14.9 |
| Less: Cash expenses | 204,677 | 5.5 | 228,602 | 9.4 | 194,025 | 7.9 | 228,416 | 7.2 |
| Variable | 161,672 | 5.9 | 179,930 | 9.5 | 151,243 | 8.0 | 178,008 | 7.4 |
| Livestock purchases | 378 | 44.8 | 744 | 64.5 | 469 | 50.8 | 427 | 51.2 |
| Feed | 1,285 | 34.1 | 673 | 22.4 | 290 | 27.1 | 808 | 22.8 |
| Other livestock-related $2 /$ | 159 | 21.4 | 84 | 29.6 | 222 | 39.8 | 178 | 22.9 |
| Seed and plants | 8,241 | 7.6 | 9,485 | 8.8 | 9,814 | 15.9 | 10,197 | 7.6 |
| Fertilizer and chemicals | 56,952 | 6.5 | 72,153 | 11.0 | 54,482 | 8.8 | 66,415 | 8.5 |
| Labor | 30,245 | 7.7 | 29,784 | 12.3 | 24,525 | 11.6 | 28,053 | 9.4 |
| Fuels and oils | 15,207 | 6.2 | 13,673 | 6.8 | 15,227 | 6.4 | 17,034 | 7.7 |
| Repairs and maintenance | 18,779 | 6.4 | 20,642 | 10.8 | 18,649 | 9.4 | 20,035 | 8.0 |
| Machine-hire \& custom work | 13,577 | 9.7 | 15,511 | 15.7 | 9,280 | 15.2 | 13,201 | 20.2 |
| Utilities | 10,396 | 12.8 | 10,971 | 22.9 | 10,120 | 16.4 | 13,179 | 16.3 |
| Other variable expenses 3/ | 6,454 | 7.1 | 6,209 | 17.5 | 8,165 | 23.6 | 8,481 | 13.6 |
| Fixed | 43,005 | 5.2 | 48,672 | 10.7 | 42,782 | 9.4 | 50,408 | 7.7 |
| Real estate and property taxes | 2,370 | 8.2 | 2,365 | 14.1 | 2,095 | 12.5 | 2,803 | 10.8 |
| Interest | 13,882 | 6.9 | 13,810 | 15.9 | 10,961 | 11.8 | 14,367 | 10.4 |
| Insurance premiums | 8,287 | 7.0 | 8,270 | 10.5 | 8,169 | 9.7 | 10,272 | 9.1 |
| Rent and lease payments | 18,465 | 7.7 | 24,227 | 15.1 | 21,556 | 15.3 | 22,966 | 11.2 |
| Equals: Net cash farm income Less: | 49,856 | 14.7 | 67,438 | 27.2 | 66,965 | 13.9 | 89,367 | 10.6 |
| Depreciation | 16,022 | 9.7 | 17,452 | 10.3 | 17,011 | 10.7 | 21,867 | 7.9 |
| Labor, non-cash benefits Plus: | 1,505 | 16.1 | 1,013 | 18.9 | 1,312 | 16.6 | 939 | 17.3 |
| Value of inventory change | 7,247 | 31.5 | 5,024 | 61.6 | 28,249 | 31.1 | 27,529 | 25.0 |
| Nonmoney income 4/ | 3,267 | 7.9 | 2,319 | 14.0 | 3,173 | 12.2 | 2,701 | 11.1 |
| Equals: Net farm income | 42,844 | 16.5 | 56,316 | 33.4 | 80,065 | 15.8 | 96,790 | 12.6 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 12--Farm operation income statement for commercial farms specializing in peanuts, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 6,394 | 19.1 | 4,810 | 19.4 | 6,486 | 25.8 | 4,270 | 21.1 |
| Number of farms (sample) | 281 | na | 88 | na | 49 | na | 55 | na |
|  |  |  |  |  | Dollars per farm |  |  |  |


| Gross cash income | $\mathbf{2 1 9 , 5 2 4}$ | $\mathbf{1 1 . 1}$ | $\mathbf{2 0 5 , 4 2 0}$ | $\mathbf{1 1 . 9}$ | $\mathbf{1 5 9 , 1 0 2}$ | $\mathbf{1 5 . 1}$ | $\mathbf{1 9 5 , 4 6 9}$ | $\mathbf{1 4 . 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Livestock sales | 12,285 | 25.2 | 7,967 | 23.4 | 9,455 | 35.5 | 21,923 | 31.4 |
| Crop sales (incl. net CCC loans) | 188,027 | 11.5 | 177,254 | 11.9 | 124,216 | 16.0 | 153,798 | 13.4 |
| Government payments | 5,886 | 15.3 | 8,607 | 18.0 | 15,010 | 25.5 | 7,654 | 32.5 |
| Other farm-related income 1/ | 13,327 | 24.8 | 11,593 | 31.1 | 10,422 | 35.9 | 12,094 | 41.8 |
| Less: Cash expenses |  |  |  |  |  |  |  |  |
| Variable | $\mathbf{1 6 6 , 8 3 1}$ | $\mathbf{1 6 . 2}$ | $\mathbf{1 5 7 , 3 4 4}$ | $\mathbf{1 2 . 7}$ | $\mathbf{1 3 4 , 0 0 2}$ | $\mathbf{1 4 . 0}$ | $\mathbf{1 4 2 , 6 0 9}$ | $\mathbf{1 6 . 5}$ |
| Livestock purchases | 123,112 | 15.5 | 110,627 | 12.6 | 96,924 | 13.8 | 106,079 | 16.7 |
| Feed | 977 | 33.0 | 1,450 | 44.2 | 1,349 | 72.2 | 6,159 | 56.9 |
| Other livestock-related 2/ | 2,537 | 23.0 | 1,844 | 22.7 | 4,436 | 67.0 | 4,118 | 35.3 |
| Seed and plants | 208 | 24.7 | 314 | 31.6 | 189 | 42.7 | 772 | 32.2 |
| Fertilizer and chemicals | 24,487 | 11.7 | 16,847 | 9.5 | 14,775 | 14.6 | 15,670 | 14.2 |
| Labor | 51,181 | 22.0 | 44,552 | 13.2 | 35,705 | 14.1 | 36,386 | 15.2 |
| Fuels and oils | 11,462 | 20.7 | 12,673 | 27.1 | 12,967 | 26.5 | 11,818 | 21.9 |
| Repairs and maintenance | 10,022 | 13.8 | 10,059 | 13.4 | 7,693 | 17.0 | 10,131 | 11.6 |
| Machine-hire and custom work | 12,627 | 14.1 | 11,357 | 15.9 | 10,326 | 18.3 | 9,927 | 16.3 |
| Utilities | 3,497 | 17.8 | $5, \mathbf{4 0 6}$ | 27.2 | 3,472 | 36.7 | 3,361 | 33.3 |
| Other variable expenses 3/ | 2,260 | 19.1 | 2,268 | 20.8 | 2,176 | 20.5 | 3,198 | 31.3 |
|  | 3,854 | 18.3 | 3,858 | 21.3 | 3,836 | 33.7 | 4,538 | 39.7 |
| Fixed |  |  |  |  |  |  |  |  |
| Real estate and property taxes | 43,720 | 18.4 | 46,717 | 14.6 | 37,078 | 17.4 | 36,531 | 19.0 |
| Interest | 1,916 | 16.9 | 2,602 | 23.1 | 1,719 | 14.4 | 2,501 | 18.4 |
| Insurance premiums | 11,041 | 16.5 | 12,142 | 15.2 | 11,000 | 14.9 | 9,196 | 21.5 |
| Rent and lease payments | 7,417 | 12.7 | 8,184 | 14.3 | 9,249 | 32.5 | 7,011 | 18.2 |
| Equals: Net cash farm income | 23,347 | 25.2 | 23,790 | 18.4 | 15,110 | 27.4 | 17,822 | 22.9 |
| Less: | $\mathbf{5 2 , 6 9 3}$ | $\mathbf{1 3 . 8}$ | $\mathbf{4 8 , 0 7 6}$ | $\mathbf{1 8 . 7}$ | $\mathbf{2 5 , 0 9 9}$ | $\mathbf{3 2 . 8}$ | $\mathbf{5 2 , 8 5 9}$ | $\mathbf{1 6 . 6}$ |
| Depreciation |  |  |  |  |  |  |  |  |
| Labor, non-cash benefits | 12,694 | 11.5 | 13,987 | 16.9 | 8,966 | 27.8 | 16,781 | 41.1 |
| Plus: | 447 | 28.7 | 407 | 38.9 | 210 | 42.3 | 312 | 44.6 |
| Value of inventory change | 5,985 | 25.1 | 4,954 | 59.2 | 5,397 | 63.6 | 231 | 973.2 |
| Nonmoney income 4/ | 3,863 | 6.0 | 4,347 | 13.3 | 4,658 | 22.0 | 4,989 | 12.0 |
| Equals: Net farm income | $\mathbf{4 9 , 4 0 0}$ | $\mathbf{1 4 . 5}$ | $\mathbf{4 2 , 9 8 3}$ | $\mathbf{2 1 . 5}$ | $\mathbf{2 5 , 9 7 8}$ | $\mathbf{2 9 . 5}$ | $\mathbf{4 0 , 9 8 6}$ | $\mathbf{1 9 . 1}$ |

See notes at end of section.
Source: 1991-94 Farm Costs and Returns Survey.

Appendix table 13--Farm operation income statement for commercial farms specializing in other field crops, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 19,147 | 8.9 | 20,013 | 9.7 | 20,855 | 9.4 | 20,013 | 11.5 |
| Number of farms (sample) | 428 | na | 971 | na | 325 | na | 296 | na |


| Gross cash income | 267,204 | 8.1 | 349,498 | 9.1 | 364,027 | 9.0 | 327,372 | 11.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 14,186 | 18.6 | 16,996 | 27.1 | 11,602 | 23.5 | 8,061 | 19.0 |
| Crop sales (incl. net CCC loans) | 200,930 | 9.7 | 279,553 | 10.0 | 270,537 | 10.5 | 258,263 | 12.9 |
| Government payments | 9,523 | 10.8 | 14,396 | 13.0 | 19,019 | 9.8 | 15,938 | 16.7 |
| Other farm-related income 1/ | 42,565 | 14.2 | 38,552 | 9.4 | 62,870 | 14.6 | 45,110 | 15.7 |
| Less: Cash expenses | 197,209 | 7.6 | 268,928 | 9.0 | 299,712 | 10.0 | 245,703 | 12.0 |
| Variable | 151,688 | 7.9 | 210,420 | 9.3 | 223,587 | 9.7 | 184,468 | 11.9 |
| Livestock purchases | 2,327 | 31.4 | 3,549 | 29.2 | 2,082 | 27.7 | 1,341 | 28.0 |
| Feed | 2,844 | 33.2 | 2,054 | 24.4 | 1,864 | 27.9 | 1,472 | 20.0 |
| Other livestock-related 2/ | 968 | 25.8 | 2,652 | 46.1 | 836 | 35.2 | 343 | 22.1 |
| Seed and plants | 9,682 | 9.3 | 15,362 | 9.3 | 18,883 | 12.2 | 15,351 | 14.8 |
| Fertilizer and chemicals | 37,684 | 9.9 | 55,043 | 8.4 | 59,411 | 10.0 | 50,483 | 11.4 |
| Labor | 36,555 | 10.8 | 48,471 | 12.5 | 55,876 | 12.6 | 44,411 | 17.2 |
| Fuels and oils | 12,566 | 6.8 | 14,079 | 9.2 | 14,147 | 9.2 | 13,148 | 11.9 |
| Repairs and maintenance | 18,452 | 8.1 | 21,312 | 11.2 | 24,229 | 8.5 | 19,225 | 12.0 |
| Machine-hire and custom work | 9,309 | 13.5 | 19,500 | 29.1 | 15,874 | 16.9 | 14,623 | 20.5 |
| Utilities | 11,391 | 11.7 | 17,823 | 14.6 | 16,740 | 15.2 | 13,854 | 16.8 |
| Other variable expenses 3/ | 9,910 | 9.3 | 10,576 | 11.2 | 13,645 | 11.3 | 10,217 | 13.0 |
| Fixed | 45,521 | 8.0 | 58,508 | 9.1 | 76,125 | 12.0 | 61,235 | 13.4 |
| Real estate and property taxes | 4,217 | 11.2 | 5,065 | 11.7 | 4,954 | 11.4 | 4,529 | 10.1 |
| Interest | 16,194 | 9.5 | 17,303 | 12.0 | 22,185 | 14.6 | 16,640 | 19.6 |
| Insurance premiums | 6,484 | 7.5 | 7,102 | 7.9 | 9,185 | 11.2 | 6,978 | 10.1 |
| Rent and lease payments | 18,627 | 11.6 | 29,038 | 12.0 | 39,801 | 16.1 | 33,087 | 17.4 |
| Equals: Net cash farm income Less: | 69,994 | 19.5 | 80,569 | 13.8 | 64,315 | 17.7 | 81,669 | 13.5 |
| Depreciation | 19,340 | 9.2 | 20,294 | 9.2 | 26,078 | 10.6 | 21,147 | 12.7 |
| Labor, non-cash benefits | 1,208 | 18.2 | 1,849 | 36.4 | 1,581 | 21.8 | 733 | 19.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 11,321 | 23.2 | 21,510 | 27.3 | 5,467 | 163.5 | 22,974 | 20.6 |
| Nonmoney income 4/ | 5,446 | 19.3 | 4,531 | 8.1 | 4,958 | 11.5 | 4,511 | 10.3 |
| Equals: Net farm income | 66,213 | 20.4 | 84,468 | 13.7 | 47,081 | 28.2 | 87,274 | 14.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 14--Farm operation income statement for commercial farms specializing in fruits or nuts, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 23,948 | 10.0 | 20,832 | 13.5 | 18,567 | 18.1 | 22,203 | 15.0 |
| Number of farms (sample) | 253 | na | 173 | na | 123 | na | 148 | na |
|  | Dollars per farm | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 379,673 | 15.6 | 301,906 | 14.9 | 349,507 | 18.3 | 356,026 | 15.7 |
| Livestock sales | 2,620 | 48.8 | 2,058 | 68.0 | 1,116 | 51.6 | 1,117 | 62.9 |
| Crop sales (incl. net CCC loans) | 338,280 | 17.2 | 259,720 | 16.9 | 300,395 | 20.6 | 288,834 | 14.3 |
| Government payments | 846 | 56.9 | 2,765 | 25.6 | 3,401 | 37.2 | 411 | 30.7 |
| Other farm-related income 1/ | 37,927 | 17.9 | 37,363 | 20.1 | 44,596 | 25.9 | 65,663 | 30.8 |
| Less: Cash expenses | 303,155 | 19.1 | 214,041 | 12.1 | 300,708 | 18.7 | 282,622 | 14.1 |
| Variable | 247,203 | 19.3 | 177,197 | 13.2 | 245,304 | 20.2 | 236,884 | 14.4 |
| Livestock purchases | 1,180 | 78.1 | 76 | 54.2 | 451 | 61.2 | 1,626 | 79.0 |
| Feed | 394 | 32.0 | 835 | 62.1 | 113 | 42.8 | 280 | 52.9 |
| Other livestock-related $2 /$ | 1,259 | 43.2 | 934 | 30.5 | 781 | 34.4 | 1,071 | 80.9 |
| Seed and plants | 4,286 | 19.9 | 2,852 | 18.6 | 5,139 | 24.1 | 3,171 | 22.5 |
| Fertilizer and chemicals | 36,631 | 18.1 | 30,332 | 12.8 | 36,121 | 20.6 | 36,130 . | 18.8 |
| Labor | 121,678 | 24.3 | 85,915 | 16.7 | 118,750 | 22.7 | 113,651 | 15.7 |
| Fuels and oils | 7,499 | 13.5 | 6,313 | 11.3 | 8,611 | 17.3 | 5,784 | 15.7 |
| Repairs and maintenance | 15,186 | 13.1 | 12,650 | 12.3 | 21,019 | 27.1 | 13,301 | 19.3 |
| Machine-hire and custom work | 10,579 | 21.1 | 11,236 | 20.0 | 14,474 | 21.2 | 19,288 | 27.0 |
| Utilities | 31,250 | 47.4 | 10,790 | 19.0 | 19,015 | 28.5 | 19,280 | 20.7 |
| Other variable expenses 3/ | 17,261 | 13.6 | 15,263 | 15.3 | 20,831 | 31.5 | 23,302 | 18.9 |
| Fixed | 55,952 | 20.7 | 36,844 | 11.6 | 55,404 | 16.7 | 45,738 | 16.1 |
| Real estate and property taxes | 9,662 | 14.9 | 6,921 | 12.1 | 9,697 | 32.2 | 10,138 | 15.8 |
| Interest | 31,018 | 31.6 | 18,667 | 17.2 | 24,698 | 25.9 | 20,320 | 20.5 |
| Insurance premiums | 8,339 | 15.1 | 5,776 | 11.8 | 7,215 | 17.8 | 6,751 | 17.4 |
| Rent and lease payments | 6,934 | 33.6 | 5,480 | 25.5 | 13,793 | 35.7 | 8,529 | 32.4 |
| Equals: Net cash farm income Less: | 76,518 | 20.2 | 87,865 | 31.6 | 48,799 | 42.3 | 73,404 | 39.2 |
| Depreciation | 35,347 | 27.8 | 24,558 | 16.0 | 14,925 | 19.6 | 34,217 | 27.3 |
| Labor, non-cash benefits | 1,470 | 19.8 | 788 | 22.3 | 1,794 | 28.2 | 1,130 | 32.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 6,369 | 42.6 | -2,109 | 385.9 | 25,762 | 113.7 | 20,210 | 37.9 |
| Nonmoney income 4/ | 6,833 | 11.9 | 5,409 | 13.1 | 8,087 | 23.4 | 5,997 | 18.7 |
| Equals: Net farm income | 52,903 | 38.1 | 65,819 | 34.8 | 65,929 | 66.3 | 64,264 | 48.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 15--Farm operation income statement for commercial farms specializing in vegetables, 1991-94

|  | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Item |  |  |  |  |  |  |  |  |
| Number of farms | 10,463 | 10.7 | 7,259 | 16.7 | 7,879 | 15.3 | 12,238 | 22.6 |
| Number of farms (sample) | 250 | na | 156 | na | 116 | na | 152 | na |

## Dollars per farm

| Gross cash income | $\mathbf{5 9 4 , 1 0 8}$ | $\mathbf{1 8 . 2}$ | $\mathbf{7 8 2 , 4 5 0}$ | $\mathbf{2 3 . 3}$ | $\mathbf{8 6 0 , 0 3 3}$ | $\mathbf{1 7 . 8}$ | $\mathbf{5 9 9 , 9 3 9}$ | $\mathbf{2 1 . 5}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Livestock sales | 10,377 | 39.9 | 8,634 | 44.0 | 2,881 | 42.6 | 3,949 | 45.5 |
| Crop sales (incl. net CCC loans) | 499,078 | 18.6 | 725,687 | 24.5 | 737,846 | 20.1 | 494,269 | 22.4 |
| Government payments | 5,786 | 19.6 | 9,505 | 24.5 | 9,401 | 20.8 | 10,880 | 38.4 |
| Other farm-related income 1/ | 78,867 | 38.5 | 38,625 | 22.5 | 109,904 | 28.6 | 90,840 | 27.2 |
| Less: Cash expenses |  |  |  |  |  |  |  |  |
| Variable | $\mathbf{4 6 0 , 1 4 8}$ | $\mathbf{1 6 . 4}$ | $\mathbf{6 3 1 , 2 0 5}$ | $\mathbf{2 4 . 1}$ | $\mathbf{7 0 5 , 0 3 0}$ | $\mathbf{1 7 . 8}$ | $\mathbf{4 8 0 , 3 4 9}$ | $\mathbf{2 3 . 2}$ |
| Livestock purchases | 383,520 | 16.7 | 533,921 | 24.6 | 617,127 | 18.8 | 402,127 | 23.7 |
| Feed | 4,257 | 67.7 | 3,628 | 60.5 | 1,079 | 55.1 | 1,234 | 59.0 |
| Other livestock-related 2/ | 1,447 | 35.3 | 2,180 | 44.1 | 186 | 45.8 | 712 | 39.1 |
| Seed and plants | 219 | 38.3 | 448 | 33.6 | 182 | 40.0 | 395 | 38.6 |
| Fertilizer and chemicals | 36,308 | 15.6 | 45,475 | 28.7 | 49,232 | 25.2 | 32,009 | 23.4 |
| Labor | 81,257 | 17.3 | 104,487 | 25.0 | 95,566 | 17.0 | 88,572 | 23.1 |
| Fuels and oils | 127,672 | 19.1 | 215,078 | 25.8 | 312,747 | 26.6 | 140,131 | 26.7 |
| Repairs and maintenance | 18,900 | 24.7 | 21,961 | 20.3 | 22,607 | 13.7 | 18,310 | 25.0 |
| Machine-hire and custom work | 31,040 | 18,870 | 29.1 | 32,117 | 23.5 | 36,824 | 13.1 | 31,534 |
| 22.190 | 33.7 | 18,663 | 24.1 | 21,986 | 39.7 |  |  |  |
| Utilities | 18,560 | 19.1 | 24,831 | 24.1 | 29,505 | 20.9 | 19,662 | 26.6 |
| Other variable expenses 3/ | 47,991 | 25.1 | 61,524 | 43.1 | 50,536 | 18.4 | 47,584 | 29.4 |
|  |  |  |  |  |  |  |  |  |
| Fixed | 76,629 | 17.4 | 97,284 | 24.6 | 87,903 | 14.3 | 78,223 | 25.0 |
| Real estate and property taxes | 7,257 | 15.1 | 7,217 | 19.5 | 7,118 | 21.1 | 6,357 | 23.3 |
| Interest | 21,616 | 16.3 | 27,464 | 29.8 | 21,020 | 20.5 | 14,457 | 25.7 |
| Insurance premiums | $\mathbf{9 , 5 2 5}$ | 13.0 | 12,389 | 20.0 | 12,443 | 16.8 | 8,359 | 20.9 |
| Rent and lease payments | 38,231 | 26.5 | 50,214 | 35.2 | 47,322 | 19.0 | 49,049 | 30.2 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net cash farm income | $\mathbf{1 3 3 , 9 6 0}$ | $\mathbf{2 9 . 8}$ | $\mathbf{1 5 1 , 2 4 5}$ | $\mathbf{3 2 . 9}$ | $\mathbf{1 5 5 , 0 0 3}$ | $\mathbf{2 1 . 9}$ | $\mathbf{1 1 9 , 5 8 9}$ | $\mathbf{2 3 . 6}$ |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 24,116 | 13.5 | 26,562 | 18.3 | 35,707 | 24.6 | 37,742 | 23.1 |
| Labor, non-cash benefits | 2,434 | 20.4 | 2,682 | 27.5 | 2,252 | 25.2 | 766 | 32.4 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | $-2,102$ | 213.7 | 3,941 | 36.4 | 43,359 | 44.1 | 27,969 | 34.0 |
| Nonmoney income 4/ | $\mathbf{6 , 1 0 9}$ | 6.1 | 6,240 | 9.7 | 5,179 | 15.1 | 4,952 | 17.2 |
| Equals: Net farm income | $\mathbf{1 1 1 , 4 1 7}$ | $\mathbf{3 5 . 2}$ | $\mathbf{1 3 2 , 1 8 2}$ | $\mathbf{3 5 . 9}$ | $\mathbf{1 6 5 , 5 8 1}$ |  | $\mathbf{2 1 . 5}$ | $\mathbf{1 1 4 , 0 0 2}$ |
| $\mathbf{2 6 . 8}$ |  |  |  |  |  |  |  |  |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 16--Farm operation income statement for commercial farms specializing in nursery or greenhouse production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 18,243 | 16.6 | 15,479 | 14.5 | 14,962 | 20.1 | 15,033 | 14.5 |
|  | 129 | na | 93 | na | 143 | na | 118 | na |


|  | $\mathbf{3 5 7 , 0 3 4}$ | $\mathbf{1 9 . 7}$ | $\mathbf{3 1 4 , 0 5 3}$ | $\mathbf{1 8 . 9}$ | $\mathbf{3 6 3 , 8 1 7}$ | $\mathbf{1 8 . 1}$ | $\mathbf{4 6 2 , 2 1 6}$ | $\mathbf{1 5 . 7}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross cash income | 154 | 52.9 | 16 | 60.2 | 1,489 | 87.8 | 407 | 66.0 |
| Livestock sales | 354,436 | 19.8 | 308,309 | 19.1 | 349,870 | 18.1 | 439,115 | 15.8 |
| Crop sales (incl. net CCC loans) | 40 | 72.4 | 471 | 80.5 | 24 | 101.0 | 1,612 | 89.4 |
| Government payments | 2,404 | 36.0 | 5,258 | 45.3 | 12,434 | 39.0 | 21,082 | 38.1 |
| Other farm-related income $1 /$ |  |  |  |  |  |  |  |  |
|  | $\mathbf{3 0 4 , 6 8 5}$ | $\mathbf{1 9 . 3}$ | $\mathbf{2 2 1 , 2 3 1}$ | $\mathbf{2 0 . 1}$ | $\mathbf{3 0 4 , 7 7 5}$ | $\mathbf{1 8 . 2}$ | $\mathbf{3 4 3 , 7 5 6}$ | $\mathbf{1 8 . 0}$ |
| Less: Cash expenses | 276,232 | 19.9 | 202,478 | 21.2 | 272,292 | 18.0 | 315,091 | $\mathbf{1 8 . 3}$ |
| Variable | 28 | 53.3 | 55 | 94.3 | 4 | 99.8 | 0 | 98.9 |
| Livestock purchases | 82 | 58.1 | 41 | 44.4 | 663 | 74.8 | 95 | 59.2 |
| Feed | 11 | 60.1 | 19 | 57.1 | 85 | 86.7 | 5 | 64.8 |
| Other livestock-related $2 /$ | 43,077 | 21.6 | 31,137 | 19.5 | 34,929 | 22.9 | 58,257 | 23.2 |
| Seed and plants | 23,887 | 37.0 | 12,956 | 32.6 | 16,551 | 27.1 | 19,294 | 24.4 |
| Fertilizer and chemicals | 115,949 | 19.8 | 97,408 | 24.5 | 133,411 | 18.8 | 130,657 | 19.2 |
| Labor | 14,794 | 27.8 | 9,215 | 16.6 | 11,998 | 19.9 | 16,919 | 20.5 |
| Fuels and oils | 12,232 | 18.5 | 10,287 | 25.7 | 15,798 | 23.5 | 12,998 | 19.4 |
| Repairs and maintenance | 2,097 | 51.8 | 1,788 | 56.2 | 3,617 | 47.3 | 7,135 | 51.5 |
| Machine-hire and custom work | 12,098 | 33.6 | 12,151 | 22.9 | 14,143 | 13.5 | 11,066 | 21.5 |
| Utilities | 51,978 | 26.3 | 27,420 | 26.8 | 41,093 | 20.5 | 58,664 | 25.8 |
| Other variable expenses $3 /$ |  |  |  |  |  |  | 21.0 | 28,666 |
| Fixed | 28,453 | 16.5 | 18,753 | 15.4 | 32,482 | 216.5 |  |  |
| Real estate and property taxes | 3,545 | 20.6 | 3,123 | 20.6 | 3,897 | 13.9 | 3,650 | 17.4 |
| Interest | 12,029 | 21.9 | 7,796 | 20.4 | 10,094 | 22.7 | 9,478 | 21.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 17--Earm operation income statement for commercial farms specializing in beef production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 96,710 | 4.7 | 95,467 | 5.7 | 92,682 | 5.9 | 75,642 | 8.6 |
|  | 895 | na | 860 | na | 774 | na | 575 | na |

Dollars per farm

| Gross cash income | 169,576 | 4.6 | 204,856 | 8.5 | 252,168 | 12.3 | 209,135 | 7.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 132,760 | 4.9 | 162,658 | 10.4 | 196,771 | 1.5 | 170,934 | 7.9 |
| Crop sales (incl. net CCC loans) | 17,589 | 7.7 | 23,332 | 7.3 | 24,388 | 6.8 | 22,716 | 16.9 |
| Government payments | 7,919 | 6.9 | 7,872 | 7.3 | 11,879 | 6.7 | 6,583 | 10.3 |
| Other farm-related income 1/ | 11,309 | 19.5 | 10,994 | 16.6 | 19,130 | 25.3 | 8,902 | 18.1 |
| Less: Cash expenses | 13,415 | 4.8 | 156,869 | 7.9 | 219,009 | 15.1 | 182,459 | 7.8 |
| Variable | 109,830 | 5.4 | 128,344 | 9.0 | 187,950 | 17.3 | 150,788 | 8.4 |
| Livestock purchases | 40,742 | 9.3 | 48,273 | 13.9 | 89,347 | 23.5 | 61,294 | 12.1 |
| Feed | 19,323 | 9.5 | 22,799 | 15.5 | 32,416 | 27.0 | 27,988 | 13.4 |
| Other livestock-related $2 /$ | 4,664 | 9.5 | 7,636 | 38.9 | 6,814 | 15.4 | 7,126 | 13.2 |
| Seed and plants | 2,479 | 5.7 | 3,397 | 9.9 | 3,669 | 9.2 | 3,664 | 11.6 |
| Fertilizer and chemicals | 8,791 | 5.7 | 10,336 | 6.5 | 11,195 | 6.5 | 10,553 | 9.6 |
| Labor | 8,978 | 7.6 | 9,691 | 8.8 | 13,581 | 14.0 | 12,144 | 10.9 |
| Fuels and oils | 6,080 | 3.8 | 3,553 | 5.6 | 6,942 | 4.9 | 6,125 | 6.9 |
| Repairs and maintenance | 8,752 | 4.3 | 9,143 | 4.5 | 11,288 | 7.7 | 9,638 | 6.5 |
| Machine-hire and custom work | 2,402 | 7.2 | 3,328 | 16.5 | 3,840 | 10.6 | 3,422 | 9.3 |
| Utilities | 3,032 | 6.2 | 3,163 | 5.6 | 3,710 | 7.6 | 3,631 | 9.4 |
| Other variable expenses 3/ | 4,588 | 5.7 | 4,026 | 5.5 | 5,147 | 7.7 | 5,202 | 9.6 |
| Fixed | 28,585 | 4.5 | 28,526 | 5.2 | 31,059 | 7.2 | 31,671 | 6.8 |
| Real estate and property taxes | 3,380 | 4.9 | 4,591 | 13.7 | 3,821 | 5.6 | 4,392 | 9.3 |
| Interest | 11,719 | 6.5 | 12,860 | 7.4 | 12,806 | 6.5 | 12,397 | 8.8 |
| Insurance premiums | 3,162 | 4.6 | 3,320 | 5.2 | 3,661 | 9.0 | 4,348 | 8.5 |
| Rent and lease payments | 8,323 | 6.6 | 7,754 | 8.0 | 10,772 | 13.6 | 10,535 | 9.8 |
| Equals: Net cash farm income | 33,161 | 10.1 | 47,987 | 19.7 | 33,159 | 20.5 | 26,676 | 21.8 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 13,253 | 5.1 | 14,951 | 6.5 | 16,750 | 5.6 | 18,931 | 9.9 |
| Labor, non-cash benefits | 808 | 11.2 | 699 | 14.6 | 743 | 12.8 | 911 | 15.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 8,571 | 40.2 | 3,252 | 99.6 | 9,238 | 88.6 | 572 | 526.3 |
| Nonmoney income 4/ | 4,631 | 3.7 | 4,805 | 5.0 | 4,627 | 5.5 | 5,392 | 7.9 |
| Equals: Net farm income | 32,302 | 13.0 | 40,394 | 22.3 | 29,531 | 24.0 | 12,798 | 50.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 18--Farm operation income statement for commercial farms specializing in hog production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 38,736 | 7.8 | 35,275 | 7.2 | 40,105 | 9.7 | 29,459 | 16.3 |
| na |  |  |  |  |  |  |  |  |


| Gross cash income | 176,417 | 7.3 | 176,904 | 6.3 | 191,566 | 7.5 | 195,594 | 11.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 139,084 | 8.5 | 136,695 | 6.8 | 144,676 | 7.9 | 144,635 | 11.4 |
| Crop sales (incl. net CCC loans) | 26,384 | 9.7 | 27,670 | 9.3 | 27,577 | 11.5 | 25,593 | 17.2 |
| Government payments | 4,978 | 9.3 | 5,109 | 9.6 | 10,094 | 11.4 | 6,286 | 20.5 |
| Other farm-related income 1/ | 5,971 | 16.2 | 7,430 | 22.0 | 9,219 | 15.3 | 19,080 | 26.4 |
| Less: Cash expenses | 135,654 | 6.5 | 142,146 | 5.8 | 155,941 | 7.4 | 163,433 | 10.0 |
| Variable | 112,224 | 6.7 | 118,706 | 5.9 | 130,181 | 7.5 | 138,166 | 10.0 |
| Livestock purchases | 12,507 | 15.3 | 9,092 | 17.0 | 12,412 | 27.6 | 17,635 | 18.2 |
| Feed | 49,215 | 8.5 | 56,414 | 7.3 | 59,747 | 7.8 | 63,469 | 11.8 |
| Other livestock-related $2 /$ | 3,543 | 9.4 | 4,600 | 9.8 | 5,135 | 10.7 | 6,510 | 20.9 |
| Seed and plants | 3,814 | 7.7 | 4,005 | 7.1 | 4,486 | 9.1 | 3,587 | 16.3 |
| Fertilizer and chemicals | 12,505 | 10.4 | 12,365 | 7.3 | 12,327 | 9.1 | 11,278 | 16.0 |
| Labor | 7,820 | 16.1 | 9,119 | 13.6 | 8,592 | 13.8 | 10,041 | 20.4 |
| Fuels and oils | 5,215 | 5.8 | 5,373 | 5.9 | 6,310 | 7.7 | 5,453 | 13.0 |
| Repairs and maintenance | 8,778 | 8.2 | 8,275 | 6.3 | 9,502 | 8.4 | 8,467 | 13.4 |
| Machine-hire and custom work | 1,347 | 9.8 | 1,518 | 12.1 | 2,356 | 13.7 | 2,719 | 21.8 |
| Utilities | 3,741 | 8.5 | 4,225 | 8.2 | 4,696 | 7.9 | 4,626 | 13.0 |
| Other variable expenses 3/ | 3,738 | 7.1 | 3,719 | 7.2 | 4,616 | 10.6 | 4,380 | 10.5 |
| Fixed | 23,430 | 7.1 | 23,440 | 6.8 | 25,760 | 8.6 | 25,267 | 12.2 |
| Real estate and property taxes | 2,373 | 6.8 | 2,660 | 6.9 | 2,899 | 9.0 | 3,041 | 11.0 |
| Interest | 11,523 | 9.3 | 10,494 | 7.3 | 11,299 | 9.4 | 11,770 | 13.1 |
| Insurance premiums | 3,042 | 8.8 | 3,021 | 7.8 | 3,273 | 11.3 | 3,448 | 12.9 |
| Rent and lease payments | 6,492 | 11.1 | 7,266 | 9.7 | 8,288 | 13.5 | 7,009 | 20.6 |
| Equals: Net cash farm income | 40,763 | 12.7 | 34,758 | 11.4 | 35,625 | 12.9 | 32,160 | 20.9 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 14,463 | 7.0 | 14,320 | 9.1 | 17,092 | 11.1 | 16,931 | 15.3 |
| Labor, non-cash benefits | 393 | 29.6 | 397 | 22.5 | 318 | 24.4 | 463 | 28.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | -1,315 | 168.4 | 9,021 | 27.7 | 3,939 | 50.5 | 934 | 270.9 |
| Nonmoney income 4/ | 3,915 | 5.8 | 4,153 | 4.7 | 3,972 | 6.6 | 4,047 | 5.0 |
| Equals: Net farm income | 28,508 | 16.5 | 33,215 | 13.9 | 26,126 | 17.6 | 19,748 | 34.3 |

[^4]Appendix table 19--Farm operation income statement for commercial farms specializing in poultry production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 22,344 | 11.5 | 22,620 | 14.4 | 22,245 | 13.5 | 22,320 | 13.7 |
| Number of farms (sample) | 348 | na | 273 | na | 319 | na | 256 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 162,794 | 19.9 | 110,268 | 11.9 | 147,575 | 17.0 | 204,915 | 26.1 |
| Livestock sales | 95,747 | 29.7 | 45,833 | 24.1 | 79,102 | 29.0 | 130,438 | 40.5 |
| Crop sales (incl. net CCC loans) | 5,590 | 20.2 | 6,319 | 31.7 | 11,106 | 28.0 | 6,273 | 22.1 |
| Government payments | 324 | 26.3 | 834 | 34.8 | 1,156 | 23.5 | 653 | 36.5 |
| Other farm-related income 1/ | 61,132 | 19.6 | 57,281 | 9.8 | 56,211 | 8.6 | 67,551 | 7.7 |
| Less: Cash expenses | 121,180 | 20.9 | 79,798 | 13.3 | 108,528 | 16.1 | 166,355 | 34.2 |
| Variable | 103,253 | 22.9 | 60,846 | 15.1 | 87,977 | 18.7 | 148,413 | 37.6 |
| Livestock purchases | 9,306 | 22.8 | 6,889 | 26.9 | 8,985 | 36.4 | 18,681 | 52.6 |
| Feed | 42,624 | 26.2 | 17,591 | 23.1 | 33,207 | 29.9 | 58,844 | 46.8 |
| Other livestock-related 2/ | 3,100 | 44.1 | 2,113 | 15.8 | 3,567 | 31.5 | 3,343 | 26.8 |
| Seed and plants | 740 | 21.1 | 886 | 25.3 | 1,163 | 29.6 | 1,905 | 64.2 |
| Fertilizer and chemicals | 2,930 | 18.3 | 2,486 | 20.7 | 3,689 | 24.8 | 3,496 | 28.6 |
| Labor | 17,191 | 32.7 | 9,194 | 21.2 | 14,692 | 20.9 | 23,224 | 26.8 |
| Fuels and oils | 5,036 | 12.3 | 5,384 | 11.0 | 5,461 | 9.8 | 5,965 | 12.0 |
| Repairs and maintenance | 6,594 | 18.4 | 6,569 | 22.9 | 5,568 | 12.6 | 8,283 | 14.1 |
| Machine-hire and custom work | 968 | 18.3 | 1,229 | 28.2 | 1,385 | 25.0 | 2,838 | 37.9 |
| Utilities | 6,533 | 16.4 | 5,144 | 11.0 | 6,009 | 8.5 | 5,990 | 18.6 |
| Other variable expenses 3/ | 8,231 | 48.6 | 3,360 | 29.8 | 4,252 | 16.8 | 15,846 | 50.0 |
| Fixed | 17,927 | 14.9 | 18,952 | 13.0 | 20,550 | 11.8 | 17,941 | 10.1 |
| Real estate and property taxes | 1,513 | 12.1 | 2,624 | 24.9 | 2,288 | 17.8 | 17,941 2,413 | 14.2 |
| Interest | 9,663 | 19.8 | 12,264 | 14.3 | 13,637 | 15.7 | 10,071 | 11.9 |
| Insurance premiums | 3,351 | 30.4 | 2,362 | 18.0 | 2,674 | 11.9 | 3,311 | 14.3 |
| Rent and lease payments | 3,400 | 25.5 | 1,703 | 24.5 | 1,952 | 23.5 | 2,146 | 28.2 |
| Equals: Net cash farm income Less: | 41,614 | 22.4 | 30,470 | 17.5 | 39,047 | 25.2 | 38,560 | 20.1 |
| Depreciation | 12,432 | 12.9 | 14,283 | 10.6 | 25,943 | 13.9 | 20,017 | 15.1 |
| Labor, non-cash benefits | 438 | 26.4 | 631 | 26.9 | 301 | 32.9 | 617 | 35.0 |
| Plus: |  |  |  |  |  |  | 617 | 35.0 |
| Value of inventory change | 3,822 | 53.5 | 3,110 | 44.6 | 3,007 | 73.8 | 5,317 | 74.5 |
| Nonmoney income 4/ | 5,135 | 5.4 | 5,100 | 7.1 | 4,680 | 7.1 | 5,317 5,078 | 74.5 9.6 |
| Equals: Net farm income | 37,700 | 24.7 | 23,765 | 24.0 | 20,490 | 48.4 | 28,322 | 20.8 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 20--Farm operation income statement for commercial farms specializing in dairy production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 98,870 | 3.8 | 102,722 | 5.3 | 104,607 | 4.8 | 92,235 | 6.0 |
| Number of farms (sample) | 1,084 | na | 719 | na | 1,342 | na | 835 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Gross cash income | 183,499 | 3.1 | 194,780 | 4.1 | 211,563 | 3.6 | 243,568 | 5.1 |
| Livestock sales | 170,616 | 3.1 | 182,025 | 4.1 | 194,214 | 3.8 | 223,973 | 5.2 |
| Crop sales (incl. net CCC loans) | 6,363 | 9.4 | 6,504 | 15.2 | 6,635 | 8.4 | 7,087 | 10.4 |
| Government payments | 2,025 | 7.5 | 2,707 | 13.4 | 4,737 | 9.2 | 3,411 | 9.2 |
| Other farm-related income 1/ | 4,494 | 14.9 | 3,544 | 14.5 | 5,976 | 13.2 | 9,097 | 8.8 |
| Less: Cash expenses | 142,537 | 3.2 | 142,441 | 4.2 | 162,288 | 3.6 | 193,732 | 5.6 |
| Variable | 117,968 | 3.4 | 120,915 | 4.4 | 137,510 | 3.7 | 165,350 | 5.8 |
| Livestock purchases | 682 | 14.6 | 561 | 28.2 | 580 | 15.1 | 1,030 | 25.7 |
| Feed | 50,243 | 4.1 | 53,414 | 5.2 | 61,322 | 4.6 | 74,770 | 7.1 |
| Other livestock-related 2/ | 6,676 | 7.4 | 7,989 | 9.4 | 10,725 | 5.0 | 9,484 | 6.8 |
| Seed and plants | 2,820 | 3.7 | 2,935 | 5.9 | 3,328 | 4.1 | 3,597 | 5.8 |
| Fertilizer and chemicals | 9,646 | 3.5 | 8,753 | 5.7 | 8,331 | 4.3 | 10,122 | 6.2 |
| Labor | 15,553 | 5.9 | 15,719 | 8.0 | 16,937 | 5.8 | 21,709 | 7.7 |
| Fuels and oils | 4,959 | 2.7 | 4,763 | 4.4 | 4,700 | 3.2 | 5,680 | 4.4 |
| Repairs and maintenance | 9,839 | 3.8 | 9,819 | 4.8 | 11,066 | 3.8 | 13,449 | 5.4 |
| Machine-hire and custom work | 6,013 | 3.9 | 6,340 | 5.4 | 8,853 | 10.9 | 9,311 | 5.9 |
| Utilities | 5,083 | 3.1 | 5,048 | 4.2 | 5,957 | 4.1 | 6,432 | 5.1 |
| Other variable expenses 3/ | 6,453 | 6.2 | 5,576 | 6.5 | 5,711 | 4.5 | 9,766 | 9.2 |
| Fixed | 24,570 | 3.3 | 21,526 | 4.8 | 24,778 | 4.0 | 28,383 | 5.5 |
| Real estate and property taxes | 3,560 | 4.2 | 3,521 | 5.3 | 3,769 | 4.3 | 4,246 | 5.5 |
| Interest | 12,299 | 4.5 | 9,194 | 7.5 | 11,067 | 4.9 | 12,848 | 7.1 |
| Insurance premiums | 2,985 | 3.7 | 2,933 | 4.6 | 3,390 | 7.8 | 3,996 | 5.2 |
| Rent and lease payments | 5,727 | 6.9 | 5,878 | 10.1 | 6,552 | 7.7 | 7,293 | 10.1 |
| Equals: Net cash farm income | 40,961 | 5.0 | 52,339 | 5.8 | 49,275 | 5.8 | 49,836 | 5.7 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 16,843 | 3.5 | 16,961 | 5.3 | 19,098 | 4.5 | 24,358 | 7.5 |
| Labor, non-cash benefits | 1,095 | 8.6 | 1,005 | 13.2 | 867 | 9.6 | 1,114 | 12.3 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 6,472 | 15.3 | 8,358 | 19.0 | 4,757 | 31.3 | 7,340 | 17.7 |
| Nonmoney income 4/ | 5,286 | 3.0 | 5,168 | 3.8 | 5,169 | 3.0 | 5,404 | 3.6 |
| Equals: Net farm income | 34,782 | 6.3 | 47,898 | 6.9 | 39,236 | 7.2 | 37,108 | 8.6 |

[^5]Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 21--Farm operation income statement for commercial farms specializing in other livestock production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 35,710 | 8.0 | 41,512 | 9.0 | 34,385 | 11.1 | 43,517 | 16.4 |
| Number of farms (sample) | 333 | na | 416 | na | 261 | na | 264 | na |


| Gross cash income | 248,048 | 11.1 | 186,242 | 9.4 | 205,237 | 8.6 | 163,995 | 12.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 190,482 | 13.9 | 134,917 | 10.1 | 153,940 | 9.4 | 117,990 | 15.2 |
| Crop sales (incl. net CCC loans) | 34,229 | 9.2 | 30,839 | 11.0 | 28,871 | 14.1 | 35,197 | 15.2 9.8 |
| Government payments | 6,063 | 9.3 | 7,154 | 18.2 | 11,313 | 12.4 | 5,756 | 12.8 |
| Other farm-related income 1/ | 17,274 | 17.1 | 13,331 | 28.5 | 11,112 | 21.7 | 5,051 | 21.1 |
| Less: Cash expenses | 197,466 | 12.9 | 140,016 | 9.3 | 154,068 | 9.6 | 138,207 | 14.8 |
| Variable | 170,226 | 14.3 | 112,842 | 9.9 | 126,690 | 10.5 | 114,147 | 15.8 |
| Livestock purchases | 70,800 | 25.6 | 31,628 | 19.5 | 27,679 | 24.9 | 26,761 | 36.3 |
| Feed | 31,147 | 14.2 | 24,093 | 9.7 | 31,684 | 11.9 | 24,692 | 18.4 |
| Other livestock-related $2 /$ | 9,871 | 36.6 | 7,112 | 22.5 | 8,559 | 14.2 | 10,402 | 43.3 |
| Seed and plants | 3,941 | 7.8 | 4,119 | 10.1 | 4,096 | 9.4 | 4,466 | 11.1 |
| Fertilizer and chemicals | 12,799 | 8.3 | 11,591 | 8.3 | 13,224 | 10.2 | 13,704 | 9.4 |
| Labor | 12,148 | 13.8 | 9,657 | 22.6 | 12,272 | 13.1 | 8,620 | 17.1 |
| Fuels and oils | 6,959 | 10.1 | 6,315 | 8.0 | 6,407 | 8.4 | 5,569 | 8.5 |
| Repairs and maintenance | 9,437 | 7.2 | 7,950 | 7.3 | 9,528 | 8.3 | 8,738 | 12.4 |
| Machine-hire and custom work | 3,292 | 12.3 | 2,672 | 17.1 | 3,662 | 12.4 | 2,408 | 19.0 |
| Utilities | 4,338 | 9.8 | 3,557 | 7.4 | 4,054 | 8.4 | 3,479 | 15.2 |
| Other variable expenses 3/ | 5,493 | 9.9 | 4,150 | 13.9 | 5,524 | 9.7 | 5,309 | 12.0 |
| Fixed | 27,240 | 7.3 | 27,174 | 9.5 | 27,378 | 8.7 | 24,060 | 12.5 |
| Real estate and property taxes | 2,733 | 8.5 | 3,162 | 9.4 | 3,564 | 9.6 | 3,331 | 15.8 |
| Interest | 12,502 | 9.8 | 10,555 | 11.4 | 9,639 | 11.6 | 8,409 | 14.1 |
| Insurance premiums | 3,591 | 8.1 | 3,350 | 9.5 | 3,674 | 10.8 | 3,584 | 7.6 |
| Rent and lease payments | 8,414 | 10.8 | 10,108 | 15.0 | 10,501 | 14.8 | 8,736 | 17.6 |
| Equals: Net cash farm income Less: | 50,582 | 17.6 | 46,226 | 14.6 | 51,169 | 11.7 | 25,787 | 28.7 |
| Depreciation | 14,412 | 8.3 | 19,555 | 38.0 | 17,863 | 11.3 | 15,965 | 11.1 |
| Labor, non-cash benefits | 717 | 21.3 | 432 | 22.9 | 831 | 24.6 | 1, 338 | 23.9 |
| Plus: |  |  |  |  |  | 24.6 | 338 | 23.9 |
| Value of inventory change | -711 | 41.7 | 7,101 | 84.0 | 5,301 | 40.7 | -783 | 775.2 |
| Nonmoney income 4/ | 4,605 | 14.4 | 4,891 | 9.3 | 4,725 | 8.3 | 4,458 | 10.8 |
| Equals: Net farm income | 39,347 | 20.9 | 38,231 | 30.3 | 42,501 | 14.9 | 13,160 | 63.5 |

See notes at end of section.
Source:Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 22--Farm operation income statement for commercial farms in the Northeast region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 42,229 | 4.4 | 41,197 | 6.3 | 39,463 | 5.7 | 39,556 | 7.1 |
| Number of farms (sample) | 597 | na | 430 | na | 565 | na | 419 | na |


| Gross cash income | 191,603 | 8.5 | 168,707 | 6.1 | 192,130 | 5.6 | 218,719 | 5.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 116,906 | 7.9 | 111,012 | 6.9 | 116,283 | 6.5 | 124,905 | 7.5 |
| Crop sales (incl. net CCC loans) | 64,841 | 22.3 | 46,422 | 14.8 | 62,187 | 13.1 | 75,123 | 15.0 |
| Government payments | 1,769 | 25.0 | 2,292 | 14.5 | 3,870 | 14.3 | 2,148 | 14.4 |
| Other farm-related income 1/ | 8,087 | 11.7 | 8,980 | 19.2 | 9,789 | 13.0 | 16,543 | 23.5 |
| Less: Cash expenses | 149,560 | 8.8 | 128,576 | 6.1 | 148,832 | 5.9 | 173,295 | 5.8 |
| Variable | 126,658 | 10.0 | 108,733 | 6.5 | 126,112 | 6.5 | 146,673 | 6.2 |
| Livestock purchases | 5,176 | 59.4 | 4,560 | 38.7 | 6,209 | 61.3 | 2,220 | 31.7 |
| Feed | 29,136 | 5.9 | 29,738 | 8.1 | 29,478 | 7.1 | 34,107 | 7.6 |
| Other livestock-related $2 /$ | 4,759 | 9.3 | 5,256 | 9.9 | 7,096 | 7.3 | 6,667 | 12.4 |
| Seed and plants | 6,883 | 21.1 | 5,092 | 10.4 | 5,717 | 13.2 | 9,353 | 23.3 |
| Fertilizer and chemicals | 16,621 | 20.3 | 11,480 | 7.8 | 11,580 | 7.9 | 14,166 | 9.9 |
| Labor | 25,999 | 11.1 | 20,877 | 13.7 | 28,511 | 11.2 | 29,200 | 11.0 |
| Fuels and oils | 6,315 | 10.0 | 5,079 | 6.1 | 6,179 | 8.2 | 7,403 | 9.8 |
| Repairs and maintenance | 9,944 | 6.4 | 9,618 | 6.2 | 10,864 | 5.3 | 13,758 | 7.4 |
| Machine-hire and custom work | 4,365 | 6.5 | 4,576 | 9.8 | 5,899 | 8.0 | 6,672 | 8.9 |
| Utilities | 4,949 | 6.0 | 4,904 | 11.0 | 6,185 | 7.8 | 6,437 | 12.7 |
| Other variable expenses 3/ | 12,512 | 33.5 | 7,552 | 9.4 | 8,396 | 11.3 | 16,688 | 15.9 |
| Fixed | 22,901 | 4.7 | 19,842 | 6.2 | 22,720 | 5.6 | 26,623 | 6.9 |
| Real estate and property taxes | 4,058 | 5.0 | 4,041 | 6.4 | 4,580 | 6.1 | 5,031 | 7.3 |
| Interest | 8,951 | 7.4 | 6,953 | 9.4 | 8,123 | 8.3 | 9,192 | 7.5 |
| Insurance premiums | 3,832 | 6.2 | 3,579 | 7.1 | 4,186 | 10.7 | 4,627 | 6.9 |
| Rent and lease payments | 6,061 | 9.2 | 5,269 | 12.4 | 5,831 | 15.9 | 7,773 | 17.5 |
| Equals: Net cash farm income | 42,043 | 15.2 | 40,131 | 9.3 | 43,297 | 9.8 | 45,424 | 12.6 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 15,948 | 5.7 | 15,248 | 7.2 | 19,080 | 6.5 | 22,946 | 10.9 |
| Labor, non-cash benefits | 1,092 | 13.2 | 1,012 | 14.7 | 1,059 | 18.4 | 1,129 | 16.9 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,836 | 37.5 | 6,192 | 24.6 | 5,900 | 27.4 | 9,764 | 21.1 |
| Nonmoney income 4/ | 6,155 | 4.4 | 5,954 | 5.6 | 6,277 | 5.3 | 6,389 | 5.7 |
| Equals: Net farm income | 36,993 | 18.1 | 36,017 | 9.7 | 35,335 | 11.6 | 37,501 | 18.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 23--Farm operation income statement for commercial farms in the Lake States region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 79,129 | 3.9 | 79,064 | 5.6 | 74,790 | 5.2 | 74,340 | 5.3 |
| Number of farms (sample) | 605 | na | 646 | na | 529 | na | 443 | na |


| Gross cash income | 179,558 | 5.1 | 176,722 | 5.6 | 189,038 | 4.9 | 208,741 | 5.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 91,006 | 6.6 | 100,988 | 6.0 | 111,451 | 6.2 | 107,341 | 6.4 |
| Crop sales (incl. net CCC loans) | 70,696 | 9.5 | 59,966 | 13.8 | 45,861 | 9.5 | 76,116 | 13.2 |
| Government payments | 5,946 | 6.7 | 6,203 | 8.9 | 13,807 | 6.9 | 10,631 | 9.3 |
| Other farm-related income 1/ | 11,908 | 17.5 | 9,566 | 13.5 | 17,919 | 12.1 | 14,654 | 10.4 |
| Less: Cash expenses | 132,405 | 5.3 | 132,473 | 5.8 | 150,842 | 5.2 | 162,608 | 7.0 |
| Variable | 99,275 | 6.0 | 100,960 | 6.5 | 113,771 | 5.3 | 124,456 | 8.4 |
| Livestock purchases | 7,573 | 24.9 | 6,721 | 25.9 | 8,485 | 24.1 | 10,385 | 34.1 |
| Feed | 19,054 | 9.4 | 20,073 | 7.2 | 25,022 | 6.3 | 24,380 | 8.6 |
| Other livestock-related 2/ | 3,048 | 6.3 | 4,744 | 18.3 | 5,703 | 6.7 | 4,673 | 9.4 |
| Seed and plants | 7,276 | 8.1 | 7,913 | 12.8 | 8,682 | 8.7 | 11,619 | 20.3 |
| Fertilizer and chemicals | 17,464 | 5.3 | 16,009 | 6.3 | 19,784 | 6.9 | 21,656 | 5.3 |
| Labor | 13,216 | 15.3 | 15,225 | 16.6 | 13,644 | 10.9 | 15,406 | 17.0 |
| Fuels and oils | 6,046 | 4.3 | 6,600 | 7.3 | 6,743 | 6.1 | 7,094 | 8.2 |
| Repairs and maintenance | 10,869 | 5.3 | 10,320 | 6.0 | 12,205 | 6.3 | 11,835 | 5.3 |
| Machine-hire and custom work | 3,669 | 15.4 | 3,035 | 9.0 | 3,494 | 10.9 | 4,075 | 9.2 |
| Utilities | 3,586 | 5.2 | 3,903 | 8.4 | 4,185 | 5.2 | 4,055 | 6.2 |
| Other variable expenses 3/ | 7,475 | 17.5 | 6,419 | 19.6 | 5,825 | 7.6 | 9,277 | 30.1 |
| Fixed | 33,130 | 4.7 | 31,513 | 6.7 | 37,071 | 7.2 | 38,152 | 5.2 |
| Real estate and property taxes | 4,332 | 4.8 | 4,833 | 13.9 | 4,770 | 5.8 | 4,853 | 5.8 |
| Interest | 13,804 | 5.9 | 11,729 | 8.9 | 11,989 | 6.4 | 13,214 | 7.1 |
| Insurance premiums | 3,848 | 5.5 | 3,788 | 6.0 | 4,820 | 8.9 | 4,992 | 5.8 |
| Rent and lease payments | 11,146 | 8.7 | 11,163 | 11.0 | 15,492 | 11.8 | 15,094 | 9.2 |
| Equals: Net cash farm income Less: | 47,153 | 7.4 | 44,249 | 9.5 | 38,196 | 14.2 | 46,134 | 8.9 |
| Depreciation | 16,850 | 4.4 | 17,574 | 7.1 | 19,137 | 5.7 | 22,246 | 9.0 |
| Labor, non-cash benefits | 510 | 15.0 | 439 | 23.2 | 461 | 19.2 | 357 | 22.4 |
| Plus: |  |  |  |  |  |  |  | 22.4 |
| Value of inventory change | 4,784 | 36.0 | 5,298 | 48.4 | -3,584 | 57.6 | 12,097 | 21.9 |
| Nonmoney income 4/ | 4,812 | 3.4 | 4,806 | 5.4 | 4,588 | 4.7 | 4,632 | 4.6 |
| Equals: Net farm income | 39,389 | 10.0 | 36,340 | 13.6 | 19,603 | 27.5 | 40,260 | 10.6 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 24--Farm operation income statement for commercial farms in the Corn Belt region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 149,818 | 3.4 | 140,738 | 4.4 | 144,477 | 4.4 | 135,787 | 5.4 |
| Number of farms (sample) | 1,026 | na | 1,029 | na | 797 | na | 769 | na |
|  | Dollars per farm |  |  |  |  |  |  |  |
| Gross cash income | 151,289 | 3.2 | 159,236 | 3.8 | 179,993 | 4.5 | 180,821 | 6.3 |
| Livestock sales | 64,720 | 5.1 | 69,710 | 6.6 | 73,373 | 7.9 | 76,363 | 12.7 |
| Crop sales (incl. net CCC loans) | 70,471 | 4.7 | 73,044 | 5.1 | 82,622 | 6.2 | 87,653 | 5.9 |
| Government payments | 7,069 | 5.1 | 7,345 | 5.9 | 13,909 | 5.3 | 6,557 | 6.4 |
| Other farm-related income 1/ | 9,030 | 9.4 | 9,137 | 12.2 | 10,089 | 10.6 | 10,248 | 11.2 |
| Less: Cash expenses | 116,946 | 3.3 | 121,588 | 4.2 | 134,915 | 4.4 | 141,469 | 7.7 |
| Variable | 89,108 | 3.8 | 92,408 | 4.6 | 102,237 | 4.9 | 110,114 | 9.2 |
| Livestock purchases | 10,303 | 17.0 | 10,638 | 14.7 | 11,786 | 16.6 | 15,089 | 21.2 |
| Feed | 18,285 | 6.2 | 21,098 | 9.4 | 20,591 | 7.1 | 24,652 | 18.5 |
| Other livestock-related $2 /$ | 1,889 | 8.2 | 2,426 | 10.2 | 2,965 | 12.2 | 2,623 | 10.2 |
| Seed and plants | 7,003 | 6.4 | 6,868 | 4.2 | 8,128 | 5.7 | 7,992 | 6.7 |
| Fertilizer and chemicals | 20,800 | 3.8 | 20,340 | 4.3 | 21,851 | 4.4 | 24,009 | 4.6 |
| Labor | 7,497 | 12.6 | 7,307 | 10.7 | 9,430 | 17.0 | 8,154 | 15.9 |
| Fuels and oils | 5,812 | 3.4 | 6,422 | 3.8 | 6,582 | 4.7 | 6,283 | 4.8 |
| Repairs and maintenance | 8,759 | 3.8 | 8,840 | 4.3 | 10,057 | 4.8 | 9,512 | 5.2 |
| Machine-hire and custom work | 1,875 | 5.8 | 2,170 | 10.2 | 2,863 | 8.6 | 3,101 | 7.6 |
| Utilities | 2,516 | 4.0 | 2,607 | 4.1 | 3,293 | 4.5 | 3,023 | 8.1 |
| Other variable expenses 3/ | 4,369 | 5.2 | 3,692 | 8.0 | 4,691 | 9.1 | 5,675 | 22.9 |
| Fixed | 27,838 | 3.7 | 29,181 | 4.6 | 32,678 | 4.7 | 31,355 | 5.8 |
| Real estate and property taxes | 2,515 | 4.7 | 2,977 | 7.9 | 2,964 | 5.4 | 2,949 | 6.0 |
| Interest | 10,714 | 4.6 | 10,198 | 5.1 | 11,056 | 5.5 | 10,139 | 6.7 |
| Insurance premiums | 3,356 | 4.1 | 3,231 | 4.2 | 3,610 | 5.1 | 3,935 | 4.6 |
| Rent and lease payments | 11,253 | 5.7 | 12,775 | 7.5 | 15,048 | 7.2 | 14,333 | 8.2 |
| Equals: Net cash farm income | 34,343 | 5.4 | 37,648 | 6.5 | 45,079 | 6.8 | 39,353 | 7.1 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 12,967 | 3.9 | 14,042 | 4.5 | 15,684 | 4.7 | 16,001 | 5.2 |
| Labor, non-cash benefits | 397 | 30.1 | 319 | 19.1 | 213 | 18.8 | 242 | 17.7 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 2,589 | 52.0 | 9,240 | 17.5 | 1,450 | 122.8 | 4,697 | 33.2 |
| Nonmoney income 4/ | 3,874 | 3.7 | 4,214 | 4.3 | 4,121 | 3.9 | 4,057 | 4.7 |
| Equals: Net farm income | 27,442 | 7.3 | 36,741 | 7.2 | 34,752 | 9.5 | 31,863 | 8.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 25--Farm operation income statement for commercial farms in the Northern Plains region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 84,423 | 4.4 | 83,057 | 4.8 | 80,867 | 4.9 | 87,274 | 9.9 |
|  | 594 | na | 696 | na | 517 | na | 503 | na |


| Gross cash income | 176,835 | 6.5 | 159,373 | 5.1 | 190,244 | 5.0 | 161,725 | 8.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 96,608 | 11.0 | 77,072 | 8.1 | 88,169 | 8.6 | 69,349 | 11.8 |
| Crop sales (incl. net CCC loans) | 55,131 | 5.1 | 59,234 | 5.5 | 60,698 | 5.6 | 69,297 | 9.7 |
| Government payments | 14,500 | 4.7 | 12,156 | 6.2 | 21,037 | 5.2 | 11,066 | 9.1 |
| Other farm-related income 1/ | 10,595 | 12.6 | 10,911 | 15.0 | 20,340 | 13.7 | 12,013 | 15.5 |
| Less: Cash expenses | 140,793 | 7.6 | 119,507 | 5.3 | 151,703 | 5.7 | 125,165 | 8.7 |
| Variable | 109,043 | 9.3 | 89,790 | 5.8 | 117,247 | 6.4 | 94,750 | 9.0 |
| Livestock purchases | 34,754 | 21.4 | 18,826 | 15.1 | 28,176 | 16.8 | 13,641 | 16.1 |
| Feed | 15,640 | 11.3 | 12,434 | 8.2 | 17,805 | 11.5 | 13,937 | 15.4 |
| Other livestock-related $2 /$ | 4,803 | 31.8 | 3,663 | 21.1 | 3,876 | 11.6 | 6,751 | 47.9 |
| Seed and plants | 5,193 | 5.5 | 5,630 | 6.2 | 6,416 | 6.2 | 6,064 | 9.5 |
| Fertilizer and chemicals | 14,080 | 5.1 | 15,016 | 5.3 | 18,476 | 5.8 | 18,307 | 8.0 |
| Labor | 5,366 | 8.8 | 5,706 | 10.8 | 7,973 | 9.4 | 6,229 | 19.4 |
| Fuels and oils | 8,036 | 3.3 | 7,806 | 5.0 | 8,272 | 4.1 | 7,263 | 7.9 |
| Repairs and maintenance | 10,247 | 4.2 | 10,177 | 5.1 | 12,802 | 5.2 | 10,506 | 8.3 |
| Machine-hire and custom work | 3,215 | 9.2 | 3,483 | 10.4 | 4,822 | 8.1 | 4,313 | 12.3 |
| Utilities | 3,571 | 5.6 | 3,174 | 6.9 | 3,639 | 6.6 | 3,403 | 11.7 |
| Other variable expenses 3/ | 4,136 | 4.8 | 3,876 | 6.8 | 4,989 | 5.8 | 4,337 | 7.3 |
| Fixed | 31,750 | 4.3 | 29,717 | 5.3 | 34,455 | 5.3 | 30,414 | 8.8 |
| Real estate and property taxes | 3,479 | 5.3 | 3,932 | 5.8 | 4,107 | 5.8 | 3,825 | 10.5 |
| Interest | 13,032 | 5.6 | 12,280 | 7.0 | 12,110 | 6.4 | 10,088 | 10.8 |
| Insurance premiums | 4,539 | 4.7 | 4,572 | 5.4 | 5,250 | 5.9 | 5,325 | 9.2 |
| Rent and lease payments | 10,700 | 7.1 | 8,934 | 9.3 | 12,988 | 7.8 | 11,177 | 10.6 |
| Equals: Net cash farm income | 36,042 | 8.0 | 39,866 | 7.5 | 38,541 | 7.7 | 36,561 | 11.5 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 13,735 | 4.7 | 13,978 | 6.0 | 19,223 | 6.3 | 15,659 | 9.9 |
| Labor, non-cash benefits | 278 | 15.9 | 333 | 22.4 | 466 | 15.4 | 361 | 20.3 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 3,931 | 43.3 | 6,815 | 29.9 | 1,442 | 171.9 | -227 | 381.8 |
| Nonmoney income 4/ | 3,027 | 4.1 | 3,098 | 5.1 | 3,323 | 5.0 | 3,361 | 9.5 |
| Equals: Net farm income | 28,987 | 11.3 | 35,468 | 9.8 | 23,618 | 14.6 | 23,674 | 21.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 26--Farm operation income statement for commercial farms in the Appalachian region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 36,218 | 8.9 | 34,981 | 8.4 | 38,378 | 8.0 | 35,493 | 8.7 |
|  | 800 | na | 549 | na | 450 | na | 434 | na |


| Gross cash income | 147,665 | 6.6 | 156,864 | 8.6 | 154,936 | 6.0 | 149,781 | 9.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 54,488 | 10.4 | 54,102 | 16.9 | 53,695 | 9.8 | 48,917 | 13.0 |
| Crop sales (incl. net CCC loans, | 82,821 | 9.1 | 84,974 | 10.1 | 80,386 | 9.2 | 81,476 | 14.3 |
| Government payments | 2,208 | 10.9 | 2,397 | 14.6 | 5,275 | 11.9 | 2,218 | 14.1 |
| Other farm-related income 1/ | 8,148 | 13.3 | 15,391 | 25.6 | 15,580 | 11.2 | 17,171 | 20.1 |
| Less: Cash expenses | 116,613 | 5.8 | 110,302 | 9.2 | 108,779 | 6.3 | 110,630 | 8.6 |
| Variable | 96,322 | 6.2 | 90,933 | 9.6 | 89,417 | 6.6 | 91,832 | 9.6 |
| Livestock purchases | 8,822 | 30.9 | 9,218 | 54.5 | 4,375 | 28.1 | 7,368 | 54.8 |
| Feed | 13,697 | 11.0 | 11,636 | 11.9 | 13,858 | 11.9 | 13,155 | 14.3 |
| Other livestock-related $2 /$ | 1,421 | 13.7 | 1,938 | 21.9 | 2,506 | 18.8 | 2,393 | 25.0 |
| Seed and plants | 6,671 | 27.3 | 4,789 | 11.3 | 4,702 | 9.6 | 5,111 | 14.5 |
| Fertilizer and chemicals | 18,145 | 7.6 | 18,429 | 8.6 | 19,872 | 9.0 | 17,611 | 7.9 |
| Labor | 21,158 | 11.9 | 19,699 | 15.0 | 17,476 | 9.9 | 18,744 | 18.3 |
| Fuels and oils | 6,893 | 8.7 | 7,011 | 7.9 | 6,393 | 7.1 | 6,893 | 8.9 |
| Repairs and maintenance | 8,559 | 8.4 | 8,013 | 8.8 | 8,729 | 7.9 | 8,253 | 8.3 |
| Machine-hire and custom work | 2,579 | 11.4 | 2,487 | 11.4 | 3,145 | 11.2 | 3,439 | 19.5 |
| Utilities | 2,952 | 8.4 | 3,082 | 8.5 | 3,606 | 7.3 | 3,284 | 12.6 |
| Other variable expenses 3/ | 6,425 | 13.3 | 4,630 | 13.7 | 4,754 | 7.3 | 5,582 | 14.9 |
| Fixed | 20,291 | 6.3 | 19,369 | 9.7 | 19,362 | 6.6 | 18,798 | 7.8 |
| Real estate and property taxes | 1,873 | 9.0 | 1,657 | 9.2 | 1,702 | 8.2 | 1,772 | 8.9 |
| Interest | 8,352 | 8.2 | 8,376 | 12.9 | 7,829 | 9.6 | 8,077 | 11.6 |
| Insurance premiums | 3,352 | 8.5 | 3,747 | 11.9 | 3,426 | 8.3 | 3,419 | 7.4 |
| Rent and lease payments | 6,714 | 8.5 | 5,590 | 12.6 | 6,404 | 11.2 | 5,529 | 11.1 |
| Equals: Net cash farm income | 31,052 | 20.8 | 46,563 | 10.6 | 46,157 | 9.0 | 39,152 | 17.9 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 11,349 | 7.9 | 20,213 | 43.5 | 13,284 | 7.3 | 14,395 | 10.7 |
| Labor, non-cash benefits | 1,240 | 18.8 | 806 | 16.4 | 521 | 18.7 | 625 | 24.6 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 7,478 | 37.9 | 1,963 | 218.2 | -4,495 | 50.7 | 4,035 | 43.7 |
| Nonmoney income 4/ | 58,332 | 5.7 | 5,546 | 6.7 | 6,134 | 8.7 | 5,149 | 7.8 |
| Equals: Net farm income | 31,775 | 21.3 | 33,052 | 34.4 | 33,990 | 12.1 | 33,317 | 19.6 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 27--Farm operation income statement for commercial farms in the Southeast region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 30,650 | 10.1 | 30,835 | 9.3 | 29,278 | 9.0 | 29,183 | 9.3 |
| Number of farms (sample) | 690 | na | 569 | na | 386 | na | 444 | na |


| Gross cash income | 208,781 | 8.4 | 240,148 | 13.5 | 263,002 | 11.7 | 272,458 | 9.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 41,575 | 15.6 | 50,731 | 19.7 | 55,672 | 12.7 | 64,641 | 14.7 |
| Crop sales (incl. net CCC loans | 148,526 | 10.5 | 160,372 | 18.3 | 169,336 | 16.9 | 173,726 | 12.2 |
| Government payments | 3,491 | 12.5 | 6,024 | 13.2 | 12,498 | 13.5 | 8,267 | 24.8 |
| Other farm-related income 1/ | 15,189 | 13.7 | 23,021 | 16.9 | 25,496 | 14.0 | 25,825 | 11.1 |
| Less: Cash expenses | 156,588 | 8.2 | 178,358 | 14.6 | 219,513 | 13.0 | 213,633 | 10.0 |
| Variable | 128,068 | 8.3 | 148,210 | 16.0 | 185,397 | 14.3 | 181,523 | 10.6 |
| Livestock purchases | 2,959 | 51.4 | 5,875 | 84.7 | 2,588 | 23.8 | 6,936 | 30.6 |
| Feed | 12,029 | 16.0 | 13,775 | 13.4 | 18,674 | 15.2 | 21,396 | 17.7 |
| Other livestock-related $2 /$ | 1,082 | 17.6 | 1,284 | 13.2 | 2,749 | 16.3 | 7,836 | 76.6 |
| Seed and plants | 10,326 | 11.6 | 9,739 | 15.3 | 11,735 | 13.2 | 11,513 | 13.8 |
| Fertilizer and chemicals | 30,958 | 11.4 | 32,729 | 14.0 | 38,316 | 10.2 | 38,634 | 11.7 |
| Labor | 32,508 | 13.3 | 38,963 | 22.5 | 60,259 | 30.3 | 43,401 | 13.1 |
| Fuels and oils | 8,136 | 10.3 | 8,438 | 10.4 | 9,244 | 8.6 | 8,544 | 8.8 |
| Repairs and maintenance | 11,997 | 9.4 | 12,415 | 17.5 | 14,272 | 12.0 | 14,027 | 11.5 |
| Machine-hire and custom work | 5,355 | 24.7 | 7,275 | 20.7 | 7,117 | 16.3 | 10,176 | 21.7 |
| Utilities | 3,716 | 8.5 | 4,695 | 16.9 | 5,689 | 10.6 | 4,478 | 10.6 |
| Other variable expenses 3/ | 9,003 | 14.5 | 13,022 | 46.0 | 14,754 | 25.0 | 14,582 | 17.0 |
| Fixed | 28,520 | 9.8 | 30,148 | 10.8 | 34,116 | 9.1 | 32,110 | 9.1 |
| Real estate and property taxes | 3,010 | 14.1 | 4,162 | 16.0 | 3,408 | 11.9 | 3,820 | 9.2 |
| Interest | 10,283 | 11.3 | 11,385 | 16.2 | 11,934 | 9.4 | 11,422 | 13.6 |
| Insurance premiums | 4,719 | 9.6 | 5,030 | 10.3 | 6,854 | 12.7 | 5,789 | 8.8 |
| Rent and lease payments | 10,509 | 15.8 | 9,570 | 18.7 | 11,919 | 18.7 | 11,079 | 12.6 |
| Equals: Net cash farm income Less: | 52,193 | 18.7 | 61,790 | 18.4 | 43,489 | 21.7 | 58,826 | 18.4 |
| Depreciation | 12,124 | 12.1 | 14,387 | 14.3 | 17,154 | 10.2 | 21,157 | 11.7 |
| Labor, non-cash benefits | 676 | 20.4 | 1,124 | 39.1 | 754 | 21.8 | 520 | 15.5 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 11,733 | 60.8 | 6,189 | 42.6 | 5,301 | 68.7 | 11,805 | 32.9 |
| Nonmoney income 4/ | 4,690 | 15.5 | 4,388 | 6.3 | 4,435 | 8.9 | 4,896 | 8.0 |
| Equals: Net farm income | 55,817 | 21.1 | 56,856 | 19.1 | 35,318 | 27.7 | 53,850 | 21.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 28--Farm operation income statement for commercial farms in the Delta region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 24,285 | 6.6 | 26,950 | 8.6 | 24,429 | 11.2 | 26,517 | 12.6 |
|  | 556 | na | 733 | na | 356 | na | 352 | na |


|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross cash income | $\mathbf{1 9 7 , 5 5 0}$ | $\mathbf{6 . 7}$ | $\mathbf{2 0 0 , 6 1 0}$ | $\mathbf{8 . 2}$ | $\mathbf{1 8 7 , 0 8 8}$ | $\mathbf{9 . 5}$ | $\mathbf{1 9 6 , 8 4 8}$ | $\mathbf{1 0 . 8}$ |
| Livestock sales | 50,104 | 13.9 | 45,448 | 21.1 | 40,704 | 16.3 | 38,929 | 32.3 |
| Crop sales (incl. net CCC loans) | 112,381 | 8.4 | 114,655 | 11.4 | 90,864 | 12.5 | 116,625 | 11.0 |
| Government payments | 14,441 | 8.7 | 16,618 | 10.3 | 20,349 | 13.1 | 13,973 | 13.3 |
| Other farm-related income 1/ | 20,623 | 8.5 | 23,890 | 15.2 | 35,171 | 12.8 | 27,321 | 14.8 |
|  |  |  |  |  |  |  |  |  |
| Less: Cash expenses | $\mathbf{1 4 8 , 5 4 7}$ | $\mathbf{7 . 4}$ | $\mathbf{1 5 0 , 3 3 4}$ | $\mathbf{8 . 8}$ | $\mathbf{1 4 4 , 5 8 9}$ | $\mathbf{9 . 6}$ | $\mathbf{1 4 0 , 7 8 8}$ | $\mathbf{1 1 . 9}$ |
| Variable | 118,324 | 8.0 | 120,419 | 9.2 | 111,988 | 10.2 | 112,727 | 12.6 |
| Livestock purchases | 4,208 | 26.4 | 6,762 | 34.6 | 3,817 | 35.7 | 2,105 | 52.2 |
| Feed | 17,458 | 25.2 | 12,258 | 21.2 | 15,722 | 21.4 | 13,417 | 34.7 |
| Other livestock-related 2/ | 2,849 | 44.7 | 1,259 | 19.6 | 2,196 | 29.5 | 928 | 23.7 |
| Seed and plants | 5,683 | 8.4 | 7,812 | 19.0 | 5,712 | 13.1 | 7,822 | 14.6 |
| Fertilizer and chemicals | 33,125 | 7.3 | 36,845 | 11.6 | 29,403 | 12.8 | 34,283 | 12.5 |
| Labor | 18,800 | 9.0 | 20,119 | 14.2 | 17,008 | 10.6 | 15,350 | 15.5 |
| Fuels and oils | 10,321 | 5.9 | 9,264 | 7.6 | 9,198 | 8.1 | 9,650 | 13.0 |
| Repairs and maintenance | 12,396 | 6.9 | 12,774 | 9.7 | 12,663 | 11.2 | 12,595 | 12.0 |
| Machine-hire and custom work | 4,318 | 10.4 | 4,941 | 12.9 | 6,206 | 14.8 | 6,080 | 16.2 |
| Utilities | 3,824 | 9.6 | 4,241 | 13.0 | 5,422 | 13.7 | 3,792 | 15.0 |
| Other variable expenses 3/ | 5,341 | 10.8 | 4,142 | 19.0 | 4,642 | 10.1 | 6,704 | 21.5 |
|  |  |  |  |  |  |  |  |  |
| Fixed | 30,223 | 6.8 | 29,915 | 9.3 | 32,601 | 11.7 | 28,061 | 12.0 |
| Real estate and property taxes | 1,313 | 8.0 | 1,444 | 10.6 | 1,522 | 23.3 | 1,343 | 10.7 |
| Interest | 1,187 | 8.5 | 10,806 | 12.4 | 10,834 | 15.9 | 9,261 | 14.4 |
| Insurance premiums | 4,811 | 8.5 | 4,509 | 9.6 | 3,723 | 9.6 | 4,394 | 12.0 |
| Rent and lease payments | 12,912 | 8.8 | 13,155 | 12.5 | 16,522 | 19.3 | 13,063 | 17.4 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net cash farm income | $\mathbf{4 9 , 0 0 2}$ | $\mathbf{1 0 . 2}$ | $\mathbf{5 0 , 2 7 6}$ | $\mathbf{1 6 . 3}$ | $\mathbf{4 2 , 4 9 9}$ | $\mathbf{1 6 . 2}$ | $\mathbf{5 6 , 0 5 9}$ | $\mathbf{1 2 . 6}$ |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 15,281 | 6.9 | 15,778 | 12.3 | 20,572 | 10.8 | 16,675 | 11.5 |
| Labor, non-cash benefits | 908 | 13.7 | 764 | 17.0 | 587 | 18.4 | 617 | 18.4 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 13,370 | 19.2 | 4,100 | 88.9 | 4,481 | 79.8 | 6,498 | 36.2 |
| Nonmoney income 4/ | 4,035 | 5.7 | 3,582 | 6.8 | 4,041 | 6.2 | 3,095 | 13.2 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net farm income | $\mathbf{5 0 , 2 1 9}$ | $\mathbf{1 1 . 0}$ | $\mathbf{4 1 , 4 1 6}$ | $\mathbf{2 0 . 2}$ | $\mathbf{2 9 , 8 6 2}$ | $\mathbf{2 6 . 7}$ | $\mathbf{4 8 , 3 6 0}$ | $\mathbf{1 4 . 7}$ |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 29--Farm operation income statement for commercial farms in the Southern Plains region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 43,362 | 6.4 | 42,067 | 7.3 | 40,564 | 7.9 | 42,333 | 8.6 |
| Number of farms (sample) | 593 | na | 519 | na | 379 | na | 358 | na |
|  | Dollars per farm |  |  |  |  |  |  |  |
| Gross cash income | 185,190 | 6.2 | 215,265 | 10.6 | 214,234 | 10.5 | 217,042 | 8.2 |
| Livestock sales | 90,761 | 9.2 | 115,779 | 17.3 | 116,950 | 17.8 | 120,104 | 13.0 |
| Crop sales (incl. net CCC loans) | 54,301 | 8.3 | 64,853 | 13.9 | 52,607 | 10.6 | 59,275 | 10.9 |
| Government payments | 13,233 | 7.4 | 17,502 | 10.1 | 24,817 | 9.8 | 13,534 | 10.7 |
| Other farm-related income 1/ | 26,894 | 21.8 | 17,132 | 19.8 | 19,859 | 16.7 | 24,129 | 16.9 |
| Less: Cash expenses | 153,663 | 6.0 | 158,404 | 10.8 | 173,893 | 11.1 | 181,615 | 9.3 |
| Variable | 124,998 | 6.6 | 132,517 | 12.3 | 148,755 | 12.3 | 151,424 | 10.1 |
| Livestock purchases | 28,580 | 14.7 | 31,195 | 27.8 | 43,081 | 35.3 | 43,601 | 18.9 |
| Feed | 20,040 | 17.2 | 23,153 | 22.8 | 19,120 | 13.5 | 21,737 | 22.6 |
| Other livestock-related $2 /$ | 3,298 | 16.7 | 3,802 | 27.7 | 4,924 | 29.5 | 6,959 | 29.7 |
| Seed and plants | 4,328 | 8.9 | 5,032 | 10.4 | 5,235 | 14.2 | 5,169 | 11.7 |
| Fertilizer and chemicals | 16,676 | 6.9 | 17,461 | 11.7 | 18,163 | 9.3 | 17,953 | 9.5 |
| Labor | 15,182 | 9.0 | 16,827 | 18.1 | 17,532 | 9.3 | 15,083 | 12.6 |
| Fuels and oils | 9,651 | 7.5 | 9,168 | 6.9 | 10,471 | 9.1 | 10,044 | 9.4 |
| Repairs and maintenance | 10,538 | 6.7 | 11,067 | 7.7 | 12,130 | 8.7 | 10,023 | 10.0 |
| Machine-hire and custom work | 6,394 | 8.7 | 6,609 | 10.7 | 7,866 | 31.1 | 8,320 | 17.2 |
| Utilities | 4,930 | 11.4 | 3,753 | 9.5 | 4,932 | 11.5 | 5,298 | 11.7 |
| Other variable expenses 3/ | 5,382 | 8.1 | 4,451 | 8.6 | 5,302 | 9.5 | 7,236 | 24.5 |
| Fixed | 28,665 | 6.3 | 25,887 | 6.5 | 25,138 | 7.2 | 30,191 | 8.5 |
| Real estate and property taxes | 2,233 | 7.8 | 2,592 | 12.2 | 2,676 | 9.3 | 2,527 | 13.9 |
| Interest | 13,714 | 10.9 | 10,881 | 10.1 | 10,269 | 9.7 | 12,387 | 11.3 |
| Insurance premiums | 4,699 | 7.1 | 4,809 | 9.0 | 4,627 | 7.8 | 5,758 | 10.3 |
| Rent and lease payments | 8,020 | 9.9 | 7,606 | 12.0 | 7,566 | 14.3 | 9,518 | 13.6 |
| Equals: Net cash farm income | 31,527 | 19.9 | 56,861 | 24.2 | 40,341 | 19.4 | 35,427 | 21.6 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 11,299 | 7.2 | 13,722 | 6.9 | 15,609 | 9.5 | 20,258 | 12.1 |
| Labor, non-cash benefits | 998 | 14.4 | 758 | 15.4 | 1,137 | 16.9 | 962 | 18.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 9,230 | 45.8 | 8,460 | 43.0 | 21,098 | 23.6 | 3,056 | 142.5 |
| Nonmoney income 4/ | 3,572 | 6.9 | 3,593 | 8.1 | 3,461 | 8.5 | 3,165 | 11.3 |
| Equals: Net farm income | 32,031 | 20.0 | 54,434 | 24.9 | 48,154 | 19.1 | 20,428 | 36.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 30--Farm operation income statement for commercial farms in the Mountain region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms (sample) | 36,417 | 5.6 | 35,870 | 6.0 | 37,286 | 5.3 | 38,952 | 7.1 |
| Number of farms |  |  |  |  |  |  |  |  |


| Gross cash income | $\mathbf{2 0 5 , 1 1 9}$ | $\mathbf{5 . 1}$ | $\mathbf{2 2 6 , 1 0 2}$ | $\mathbf{6 . 4}$ | $\mathbf{2 7 3 , 3 8 5}$ | $\mathbf{8 . 2}$ | $\mathbf{3 0 0 , 4 0 5}$ | $\mathbf{8 . 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Livestock sales | 101,737 | $\mathbf{7 . 5}$ | 118,887 | 10.5 | 142,053 | 14.5 | 143,844 | 12.1 |
| Crop sales (incl. net CCC loans) | 73,994 | 8.3 | 75,029 | 7.5 | 85,675 | 8.8 | 111,375 | 12.7 |
| Government payments | 13,242 | 12.0 | 12,501 | 8.6 | 17,007 | 7.8 | 14,996 | 10.3 |
| Other farm-related income $1 /$ | 16,145 | 12.0 | 19,686 | 11.0 | 28,650 | 9.1 | 30,191 | 15.6 |
|  |  |  |  |  |  |  |  |  |
| Less: Cash expenses | $\mathbf{1 5 7 , 0 4 7}$ | $\mathbf{5 . 7}$ | $\mathbf{1 7 9 , 8 4 6}$ | $\mathbf{9 . 1}$ | $\mathbf{2 2 0 , 7 0 8}$ | $\mathbf{9 . 0}$ | $\mathbf{2 4 4 , 2 8 9}$ | $\mathbf{9 . 2}$ |
| Variable | 123,672 | 6.6 | 143,589 | 10.8 | 182,527 | 10.6 | 202,155 | 10.1 |
| Livestock purchases | 16,753 | 17.1 | 26,396 | 41.9 | 41,813 | 39.9 | 24,653 | 26.8 |
| Feed | 19,121 | 12.2 | 26,867 | 13.9 | 30,535 | 12.1 | 42,847 | 16.6 |
| Other livestock-related 2/ | 4,772 | 15.4 | 4,372 | 9.4 | 5,828 | 10.6 | 7,898 | 22.0 |
| Seed and plants | 6,050 | 19.9 | 4,751 | 8.3 | 6,011 | 10.5 | 7,838 | 14.4 |
| Fertilizer and chemicals | 14,163 | 6.7 | 15,916 | 6.6 | 19,029 | 8.0 | 21,790 | 9.9 |
| Labor | 18,948 | 8.6 | 20,317 | 8.1 | 27,246 | 9.3 | 37,548 | 15.2 |
| Fuels and oils | 9,145 | 5.9 | 8,478 | 5.0 | 9,479 | 4.7 | 10,542 | 9.6 |
| Repairs and maintenance | 10,851 | 5.3 | 11,849 | 6.3 | 13,522 | 5.3 | 15,661 | 9.2 |
| Machine-hire and custom work | 6,929 | 12.2 | 7,842 | 13.8 | 8,780 | 9.6 | 7,470 | 8.8 |
| Utilities | 8,211 | 7.2 | 8,777 | 8.1 | 9,428 | 6.3 | 10,880 | 10.3 |
| Other variable expenses $3 /$ | 8,729 | 11.7 | 8,023 | 8.3 | 10,856 | 11.2 | 15,028 | 22.4 |
|  |  |  |  |  |  |  |  |  |
| Fixed | 33,375 | 4.9 | 36,257 | 6.2 | 38,180 | 5.2 | 42,134 | 7.0 |
| Real estate and property taxes | 3,612 | 4.7 | 4,882 | 17.4 | 4,142 | 5.9 | 5,719 | 7.9 |
| Interest | 16,942 | 8.0 | 17,189 | 8.7 | 16,082 | 6.8 | 15,243 | 9.1 |
| Insurance premiums | 4,770 | 6.1 | 5,089 | 5.4 | 5,806 | 5.2 | 7,407 | 7.5 |
| Rent and lease payments | 8,051 | 8.7 | 9,097 | 8.2 | 12,150 | 9.4 | 13,765 | 9.8 |
|  |  |  |  |  |  |  |  |  |
| Equals: Net cash farm income | $\mathbf{4 8 , 0 7 2}$ | $\mathbf{8 . 6}$ | $\mathbf{4 6 , 2 5 6}$ | $\mathbf{1 3 . 0}$ | $\mathbf{5 2 , 6 7 7}$ | $\mathbf{9 . 9}$ | $\mathbf{5 6 , 1 1 6}$ | $\mathbf{1 3 . 3}$ |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 18,522 | 7.3 | 19,197 | 6.2 | 22,054 | 6.9 | 24,139 | 7.9 |
| Labor, non-cash benefits | 1,581 | 11.6 | 1,094 | 10.9 | 1,329 | 10.5 | 1,389 | 11.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 15,061 | 22.6 | 18,401 | 31.5 | 10,766 | 33.9 | 8,189 | 39.1 |
| Nonmoney income 4/ | 4,866 | 4.4 | 4,960 | 5.4 | 5,175 | 5.5 | 5,221 | 7.6 |
| Equals: Net farm income |  |  |  |  |  |  |  |  |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 31--Farm operation income statement for commercial farms in the Pacific region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 45,570 | 5.4 | 42,855 | 8.4 | 39,291 | 10.8 | 43,086 | 8.7 |
| Number of farms (sample) | 546 | na | 681 | na | 452 | na | 535 | na |
|  | Dollars per farm |  |  |  |  |  |  |  |
| Gross cash income | 481,056 | 9.4 | 447,175 | 10.3 | 607,690 | 13.9 | 483,525 | 8.7 |
| Livestock sales | 112,803 | 13.0 | 132,614 | 22.3 | 212,605 | 30.9 | 124,240 | 14.2 |
| Crop sales (incl. net CCC loans) | 304,024 | 13.1 | 267,687 | 11.9 | 312,453 | 12.5 | 282,288 | 9.4 |
| Government payments | 10,014 | 10.8 | 9,426 | 10.6 | 8,540 | 14.9 | 7,585 | 13.5 |
| Other farm-related income 1/ | 54,216 | 16.6 | 37,448 | 13.5 | 74,091 | 19.7 | 69,412 | 16.6 |
| Less: Cash expenses | 389,197 | 10.1 | 334,424 | 8.9 | 518,516 | 16.4 | 391,895 | 8.4 |
| Variable | 322,780 | 10.5 | 276,047 | 9.5 | 441,744 | 18.5 | 327,107 | 8.5 |
| Livestock purchases | 4,810 | 25.0 | 5,851 | 31.2 | 49,042 | 87.1 | 3,652 | 34.8 |
| Feed | 39,865 | 12.7 | 38,928 | 14.7 | 86,896 | 25.7 | 55,881 | 16.7 |
| Other livestock-related $2 /$ | 5,088 | 20.8 | 12,246 | 53.3 | 9,341 | 21.0 | 6,064 | 17.0 |
| Seed and plants | 13,617 | 25.1 | 11,685 | 19.1 | 15,913 | 20.1 | 11,076 | 12.6 |
| Fertilizer and chemicals | 39,789 | 12.2 | 39,550 | 9.7 | 42,297 | 12.8 | 42,845 | 10.7 |
| Labor | 116,008 | 15.1 | 84,507 | 13.5 | 132,104 | 13.5 | 108,228 | 10.6 |
| Fuels and oils | 14,163 | 13.1 | 10,479 | 8.2 | 12,532 | 10.1 | 10,817 | 9.0 |
| Repairs and maintenance | 20,669 | 8.4 | 18,401 | 8.2 | 27,151 | 12.9 | 19,974 | 9.5 |
| Machine-hire and custom work | 11,255 | 10.5 | 18,552 | 17.5 | 17,252 | 13.7 | 22,060 | 16.9 |
| Utilities | 29,463 | 26.8 | 19,887 | 9.6 | 25,864 | 12.7 | 22,987 | 10.7 |
| Other variable expenses 3/ | 28,054 | 15.7 | 15,962 | 12.1 | 23,353 | 15.3 | 23,521 | 12.5 |
| Fixed | 66,416 | 10.2 | 58,377 | 8.3 | 76,772 | 9.7 | 64,788 | 9.7 |
| Real estate and property taxes | 7,756 | 9.9 | 5,713 | 8.2 | 7,877 | 19.3 | 7,742 | 10.3 |
| Interest | 29,174 | 17.9 | 22,061 | 10.4 | 27,544 | 13.8 | 22,726 | 12.3 |
| Insurance premiums | 9,270 | 9.3 | 6,790 | 7.3 | 8,917 | 12.1 | 7,782 | 9.2 |
| Rent and lease payments | 20,217 | 13.4 | 23,813 | 13.9 | 32,435 | 14.7 | 26,539 | 15.5 |
| Equals: Net cash farm income | 91,859 | 14.2 | 112,751 | 19.8 | 89,174 | 20.6 | 91,630 | 18.0 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 31,626 | 16.5 | 20,497 | 8.3 | 29,167 | 13.4 | 34,399 | 14.9 |
| Labor, non-cash benefits | 2,164 | 10.7 | 3,131 | 49.8 | 2,039 | 16.4 | 1,523 | 17.2 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 390 | 439.3 | 5,028 | 119.6 | 45,984 | 52.4 | 22,659 | 23.1 |
| Nonmoney income 4/ | 7,024 | 8.9 | 6,457 | 9.4 | 6,866 | 13.6 | 6,778 | 9.5 |
| Equals: Net farm income | 65,482 | 21.6 | 100,608 | 20.8 | 110,817 | 23.9 | 85,146 | 21.4 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 32--Farm operation income statement for commercial farms organized as proprietorships, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 466,295 | 2.0 | 455,850 | 2.4 | 448,105 | 2.5 | 449,672 | 3.1 |
| Number of farms (sample) | 4,814 | na | 4,607 | na | 3,436 | na | 3,198 | na |


| Gross cash income | 153,905 | 2.4 | 155,376 | 2.8 | 167,101 | 2.5 | 162,370 | 2.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 67,432 | 3.4 | 73,631 | 5.2 | 74,745 | 4.4 | 65,776 | 4.6 |
| Crop sales (incl. net CCC loans) | 66,410 | 4.1 | 62,793 | 3.8 | 63,419 | 4.0 | 72,010 | 3.6 |
| Government payments | 7,584 | 3.2 | 7,642 | 3.7 | 13,073 | 3.3 | 8,017 | 4.4 |
| Other farm-related income 1/ | 12,479 | 7.7 | 11,311 | 5.8 | 15,864 | 5.5 | 16,567 | 7.5 |
| Less: Cash expenses | 118,998 | 2.6 | 115,245 | 2.7 | 129,839 | 2.8 | 124,222 | 2.9 |
| Variable | 92,828 | 3.0 | 90,194 | 3.0 | 102,018 | 3.1 | 96,570 | 3.1 |
| Livestock purchases | 11,576 | 11.3 | 10,812 | 11.1 | 13,373 | 15.9 | 10,215 | 12.6 |
| Feed | 15,619 | 3.8 | 17,332 | 5.3 | 18,710 | 4.0 | 16,890 | 6.0 |
| Other livestock-related $2 /$ | 2,655 | 10.8 | 3,553 | 18.3 | 3,415 | 5.4 | 3,862 | 17.4 |
| Seed and plants | 5,937 | 6.6 | 5,342 | 3.9 | 6,157 | 4.8 | 6,159 | 4.3 |
| Fertilizer and chemicals | 16,343 | 2.5 | 15,905 | 2.7 | 17,492 | 2.9 | 18,598 | 3.2 |
| Labor | 12,545 | 7.7 | 10,360 | 5.8 | 13,077 | 7.7 | 11,127 | 5.3 |
| Fuels and oils | 6,431 | 2.8 | 6,309 | 2.3 | 6,359 | 2.2 | 6,313 | 2.8 |
| Repairs and maintenance | 9,094 | 2.1 | 8,860 | 2.5 | 10,220 | 3.2 | 9,325 | 3.0 |
| Machine-hire and custom work | 3,291 | 4.0 | 3,871 | 8.1 | 4,129 | 6.4 | 4,232 | 5.7 |
| Utilities | 3,764 | 3.2 | 3,551 | 4.0 | 4,101 | 3.3 | 4,200 | 5.5 |
| Other variable expenses 3/ | 5,573 | 7.0 | 4,299 | 5.8 | 4,984 | 3.9 | 5,650 | 5.2 |
| Fixed | 26,170 | 2.0 | 25,051 | 2.5 | 27,822 | 2.8 | 27,652 | 3.0 |
| Real estate and property taxes | 2,719 | 2.4 | 2,919 | 3.4 | 2,966 | 2.8 | 3,237 | 3.6 |
| Interest | 11,188 | 2.8 | 10,279 | 3.4 | 10,322 | 3.2 | 10,335 | 3.9 |
| Insurance premiums | 3,594 | 2.3 | 3,472 | 2.4 | 3,851 | 3.3 | 4,196 | 3.0 |
| Rent and lease payments | 8,669 | 3.4 | 8,381 | 4.4 | 10,682 | 4.9 | 9,884 | 4.4 |
| Equals: Net cash farm income | 34,907 | 3.9 | 40,131 | 5.7 | 37,262 | 4.6 | 38,148 | 5.0 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 12,698 | 2.1 | 13,054 | 2.6 | 15,331 | 2.7 | 15,616 | 3.8 |
| Labor, non-cash benefits | 590 | 8.4 | 425 | 7.0 | 407 | 7.2 | 433 | 8.4 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 3,913 | 24.4 | 6,163 | 14.1 | 3,611 | 38.4 | 4,448 | 21.7 |
| Nonmoney income 4/ | 4,232 | 2.2 | 4,164 | 2.4 | 4,331 | 2.8 | 4,494 | 2.8 |
| Equals: Net farm income | 29,764 | 5.0 | 36,980 | 6.4 | 29,466 | 7.8 | 31,040 | 6.4 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 33--Farm operation income statement for commercial farms organized as partnerships, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 67,607 | 4.8 | 64,017 | 6.5 | 57,816 | 6.6 | 61,611 | 7.5 |
|  | 1,130 | na | 1,270 | na | 913 | na | 914 | na |


| Gross cash income | 303,070 | 5.6 | 284,757 | 5.9 | 374,399 | 5.4 | 368,533 | 6.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 119,705 | 6.0 | 122,096 | 8.7 | 146,055 | 7.8 | 163,466 | 8.6 |
| Crop sales (incl. net CCC loans) | 148,609 | 9.6 | 125,534 | 8.8 | 160,408 | 7.9 | 158,195 | 9.1 |
| Government payments | 13,106 | 7.3 | 13,847 | 7.0 | 22,982 | 7.4 | 13,464 | 8.5 |
| Other farm-related income 1/ | 21,650 | 11.3 | 23,278 | 13.3 | 44,954 | 12.0 | 33,408 | 11.7 |
|  |  |  |  |  |  | 5.4 |  |  |
| Less: Cash expenses | 227,689 | 5.0 | 211,870 | 5.3 | 293,227 | 5.8 | 286,189 | 7.1 |
| Variable | 178,381 | 5.0 | 165,596 | 5.5 | 230,163 | 20.0 | 232,511 | 7.2 |
| Livestock purchases | 14,071 | 19.1 | 14,418 | 18.1 | 13,389 | 10.1 | 21,479 | 22.6 |
| Feed | 28,448 | 7.3 | 30,421 | 10.4 | 45,309 | 9.5 | 48,809 | 11.6 |
| Other livestock-related $2 /$ | 4,724 | 16.0 | 5,129 | 15.2 | 7,177 | 8.6 | 7,154 | 11.5 |
| Seed and plants | 10,100 | 7.6 | 8,800 | 6.2 | 12,513 | 6.6 | 10,740 | 8.5 |
| Fertilizer and chemicals | 35,571 | 6.7 | 31,703 | 6.1 | 39,541 | 10.6 | 41,095 | 7.7 |
| Labor | 31,394 | 8.7 | 25,961 | 8.9 | 44,047 | 6.2 | 36,992 | 10.1 |
| Fuels and oils | 11,588 | 4.6 | 10,742 | 5.3 | 13,876 | 5.7 | 12,074 | 6.2 |
| Repairs and maintenance | 15,695 | 5.2 | 14,522 | 5.0 | 20,690 | 8.9 | 19,933 | 6.7 |
| Machine-hire and custom work | 6,899 | 9.0 | 6,859 | 7.7 | 10,321 | 8.6 | 12,647 | 14.3 |
| Utilities | 9,724 | 18.0 | 8,676 | 9.7 | 12,029 | 9.4 | 9,310 | 7.8 |
| Other variable expenses 3/ | 10,167 | 9.2 | 8,366 | 8.3 | 11,271 |  | 12,277 | 9.1 |
| Fixed | 49,308 | 6.1 | 46,274 | 6.0 | 63,064 | 5.7 | 53,678 | 8.1 |
| Real estate and property taxes | 5,401 | 7.3 | 4,637 | 7.8 | 6,065 | 6.4 | 5,435 | 8.9 |
| Interest | 18,635 | 8.2 | 15,951 | 8.2 | 21,653 | 9.0 | 15,604 | 8.7 |
| Insurance premiums | 6,035 | 4.9 | 5,733 | 5.4 | 7,953 | 7.4 | 7,340 | 7.4 |
| Rent and lease payments | 19,237 | 9.9 | 19,954 | 8.7 | 27,393 | 9.8 | 25,299 | 11.9 |
| Equals: Net cash farm income | 75,381 | 9.5 | 72,886 | 10.6 | 81,172 | 9.2 | 82,344 | 9.4 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 20,025 | 6.0 | 18,911 | 5.0 | 26,843 | 6.9 | 28,199 | 6.9 |
| Labor, non-cash benefits | 1,096 | 11.6 | 1,000 | 13.0 | 1,153 | 13.0 | 1,057 | 13.9 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 9,125 | 23.6 | 12,534 | 19.1 | 14,249 | 32.8 | 16,889 | 22.3 |
| Nonmoney income 4/ | 5,472 | 4.1 | 5,838 | 5.1 | 5,639 | 4.6 | 4,421 | 6.0 |
| Equals: Net farm income | 68,857 | 10.0 | 71,347 | 10.7 | 73,064 | 12.0 | 74,397 | 12.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 34--Farm operation income statement for commercial farms organized as family corporations, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 32,899 | 7.6 | 32,392 | 8.6 | 38,290 | 8.0 | 34,750 | 8.0 |
| Number of farms (sample) | 595 | na | 773 | na | 613 | na | 562 | na |


| Gross cash income | 518,966 | 9.7 | 459,922 | 8.5 | 563,062 | 13.2 | 586,340 | 8.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 177,715 | 12.9 | 156,188 | 9.7 | 253,389 | 26.3 | 219,792 | 11.0 |
| Crop sales (incl. net CCC loans) | 288,348 | 14.6 | 256,048 | 13.3 | 253,680 | 11.8 | 312,512 | 11.3 |
| Government payments | 12,189 | 9.5 | 15,372 | 9.0 | 18,298 | 8.5 | 12,858 | 9.4 |
| Other farm-related income 1/ | 40,714 | 20.3 | 32,315 | 13.7 | 37,695 | 16.6 | 41,178 | 14.1 |
| Less: Cash expenses | 423,284 | 10.3 | 374,944 | 9.2 | 484,502 | 16.6 | 486,092 | 8.8 |
| Variable | 359,111 | 11.0 | 305,628 | 9.8 | 418,971 | 18.7 | 411,593 | 9.3 |
| Livestock purchases | 38,314 | 31.1 | 17,531 | 21.6 | 86,832 | 51.3 | 35,799 | 21.0 |
| Feed | 45,343 | 13.9 | 38,090 | 12.1 | 63,341 | 32.3 | 67,131 | 14.2 |
| Other livestock-related 2/ | 6,574 | 18.4 | 6,344 | 11.9 | 10,137 | 18.4 | 10,279 | 20.5 |
| Seed and plants | 16,083 | 15.5 | 17,839 | 13.6 | 16,488 | 11.8 | 25,304 | 21.5 |
| Fertilizer and chemicals | 47,122 | 13.2 | 52,358 | 11.7 | 45,408 | 9.0 | 49,173 | 7.9 |
| Labor | 109,765 | 19.4 | 85,101 | 13.7 | 104,351 | 15.9 | 107,679 | 11.9 |
| Fuels and oils | 16,634 | 10.7 | 15,399 | 8.5 | 14,939 | 6.8 | 18,209 | 10.8 |
| Repairs and maintenance | 23,536 | 9.2 | 24,285 | 9.4 | 25,239 | 9.7 | 25,489 | 8.3 |
| Machine-hire and custom work | 10,263 | 16.8 | 12,944 | 13.5 | 13,288 | 14.1 | 18,114 | 14.1 |
| Utilities | 14,711 | 16.7 | 13,573 | 10.5 | 14,874 | 15.0 | 16,125 | 11.3 |
| Other variable expenses 3/ | 30,765 | 20.8 | 22,166 | 26.5 | 24,074 | 13.4 | 38,291 | 20.7 |
| Fixed | 64,173 | 8.5 | 69,316 | 8.1 | 65,532 | 7.4 | 74,499 | 8.0 |
| Real estate and property taxes | 7,844 | 10.7 | 10,894 | 16.9 | 7,471 | 7.7 | 8,185 | 8.1 |
| Interest | 23,005 | 12.6 | 23,396 | 11.4 | 20,612 | 10.8 | 22,835 | 10.2 |
| Insurance premiums | 11,258 | 8.8 | 10,246 | 7.9 | 9,712 | 7.5 | 11,367 | 7.3 |
| Rent and lease payments | 22,066 | 11.8 | 24,779 | 11.8 | 27,737 | 11.2 | 32,111 | 11.8 |
| Equals: Net cash farm income Less: | 95,682 | 14.6 | 84,978 | 14.0 | 78,560 | 18.6 | 100,247 | 13.6 |
| Depreciation | 35,062 | 11.2 | 35,685 | 9.6 | 34,565 | 7.3 | 43,432 | 9.6 |
| Labor, non-cash benefits | 2,908 | 11.0 | 2,379 | 17.3 | 2,734 | 12.7 | 2,252 | 11.8 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 15,263 | 28.6 | 17,141 | 32.0 | 19,319 | 105.2 | 21,790 | 25.4 |
| Nonmoney income 4/ | 6,047 | 8.1 | 6,817 | 8.9 | 6,094 | 9.5 | 4,585 | 9.2 |
| Equals: Net farm income | 79,022 | 18.3 | 70,871 | 18.6 | 66,675 | 23.7 | 80,939 | 18.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 35--Farm operation income statement for commercial farms organized as non-family corporations or cooperatives, 1991-94

| Non-family corporation/cooperatives | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |
| Number of farms | 5,301 | 14.8 | 5,354 | 19.6 | 4,613 | 17.8 | 6,487 |
| Number of farms (sample) | 119 | na | 184 | na | 107 | na | 101 |


| Gross cash income | 855,045 | 22.7 | 1,352,759 | 22.4 | 1,301,196 | 19.6 | 1,071,748 | 21.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 349,559 | 35.2 | 341,743 | 31.3 | 453,945 | 29.7 | 423,961 | 40.1 |
| Crop sales (incl. net CCC loans) | 420,485 | 33.2 | 896,055 | 27.2 | 691,847 | 30.3 | 563,762 | 25.1 |
| Government payments | 10,397 | 24.8 | 12,402 | 21.4 | 10,926 | 31.2 | 3,789 | 29.2 |
| Other farm-related income 1/ | 74,604 | 27.0 | 102,560 | 35.3 | 144,478 | 62.6 | 80,238 | 30.6 |
| Less: Cash expenses | 781,181 | 25.9 | 1,012,599 | 22.8 | 1,087,915 | 20.8 | 1,029,158 | 21.4 |
| Variable | 664,207 | 25.2 | 907,734 | 23.0 | 968,156 | 21.0 | 947,418 | 22.1 |
| Livestock purchases | 50,355 | 38.8 | 103,894 | 70.1 | 73,661 | 48.9 | 64,969 | 50.0 |
| Feed | 145,320 | 32.5 | 93,481 | 30.9 | 175,907 | 39.2 | 190,294 | 47.2 |
| Other livestock-related 2/ | 11,263 | 39.3 | 12,440 | 30.0 | 28,074 | 36.7 | 34,453 | 79.6 |
| Seed and plants | 18,514 | 27.5 | 47,561 | 33.9 | 38,969 | 36.7 | 40,647 | 30.8 |
| Fertilizer and chemicals | 51,961 | 36.8 | 97,046 | 24.5 | 94,406 | 27.8 | 83,384 | 24.0 |
| Labor | 186,865 | 23.8 | 357,795 | 25.3 | 329,289 | 27.7 | 312,914 | 22.1 |
| Fuels and oils | 20,993 | 20.3 | 21,469 | 19.4 | 33,693 | 19.8 | 22,154 | 18.1 |
| Repairs and maintenance | 29,075 | 22.3 | 43,474 | 23.3 | 46,082 | 21.2 | 39,572 | 16.3 |
| Machine-hire and custom work | 17,602 | 36.5 | 37,143 | 32.0 | 31,855 | 24.2 | 34,941 | 33.6 |
| Utilities | 83,696 | 75.3 | 40,956 | 20.5 | 49,780 | 29.0 | 35,010 | 26.3 |
| Other variable expenses 3/ | 48,564 | 35.8 | 52,476 | 27.2 | 66,440 | 38.6 | 89,079 | 31.5 |
| Fixed | 116,974 | 35.6 | 104,865 | 27.6 | 119,759 | 24.2 | 81,740 | 21.0 |
| Real estate and property taxes | 12,762 | 23.4 | 12,668 | 22.9 | 23,167 | 50.5 | 14,205 | 23.8 |
| Interest | 70,223 | 54.9 | 29,769 | 26.9 | 30,401 | 22.6 | 25,242 | 31.3 |
| Insurance premiums | 15,264 | 29.4 | 15,526 | 20.8 | 19,909 | 24.6 | 14,432 | 16.4 |
| Rent and lease payments | 18,724 | 21.2 | 46,903 | 46.6 | 46,281 | 30.8 | 27,860 | 32.6 |
| Equals: Net cash farm income | 73,864 | 66.3 | 340,160 | 35.0 | 213,282 | 28.5 | 42,590 | 140.9 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 83,049 | 46.3 | 104,197 | 56.9 | 81,363 | 26.7 | 105,179 | 27.7 |
| Labor, non-cash benefits | 2,162 | 22.0 | 19,250 | 66.2 | 5,029 | 31.8 | 1,795 | 33.5 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 60,898 | 49.5 | -4,702 | 165.5 | 57,529 | 67.2 | 29,365 | 61.5 |
| Nonmoney income 4/ | 7,457 | 48.8 | 2,710 | 18.2 | 4,716 | 19.9 | 3,977 | 37.0 |
| Equals: Net farm income | 57,008 | 137.4 | 214,722 | 49.2 | 189,135 | 36.4 | -31,041 | 211.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 36--Farm operation income statement for commercial farms, for operators whose major occupation is farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 525,728 | 1.7 | 505,768 | 2.1 | 494,229 | 2.2 | 476,638 | 2.3 |
|  | 6,256 | na | 6,466 | na | 4,742 | na | 4,459 | na |


| Gross cash income | 206,577 | 2.5 | 209,132 | 2.6 | 236,938 | 3.1 | 241,105 | 2.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 85,917 | 3.3 | 91,261 | 4.2 | 102,113 | 5.9 | 97,876 | 4.2 |
| Crop sales (incl. net CCC loans) | 95,900 | 4.3 | 93,562 | 4.1 | 96,793 | 4.1 | 111,648 | 3.5 |
| Government payments | 8,797 | 2.7 | 9,349 | 3.0 | 15,096 | 2.8 | 9,348 | 3.2 |
| Other farm-related income 1/ | 15,963 | 6.3 | 14,960 | 5.4 | 22,936 | 6.0 | 22,234 | 5.8 |
| Less: Cash expenses | 161,407 | 2.7 | 156,203 | 2.6 | 188,184 | 3.9 | 190,410 | 2.8 |
| Variable | 128,405 | 3.0 | 124,144 | 2.9 | 151,957 | 4.6 | 153,387 | 3.2 |
| Livestock purchases | 14,358 | 9.9 | 13,006 | 10.5 | 19,938 | 19.8 | 13,280 | 9.6 |
| Feed | 20,896 | 3.8 | 21,706 | 4.4 | 27,459 | 6.6 | 28,512 | 6.2 |
| Other livestock-related 2/ | 3,326 | 8.5 | 4,104 | 14.1 | 4,626 | 5.0 | 5,382 | 13.6 |
| Seed and plants | 7,487 | 5.2 | 7,115 | 4.0 | 8,150 | 4.1 | 8,934 | 5.4 |
| Fertilizer and chemicals | 21,595 | 2.9 | 21,400 | 2.7 | 23,461 | 2.8 | 25,829 | 2.7 |
| Labor | 22,714 | 7.1 | 20,744 | 6.0 | 26,883 | 6.8 | 26,070 | 5.1 |
| Fuels and oils | 8,131 | 2.5 | 7,848 | 2.1 | 8,341 | 2.2 | 8,589 | 2.6 |
| Repairs and maintenance | 11,283 | 2.1 | 11,236 | 2.4 | 13,024 | 2.5 | 13,015 | 2.4 |
| Machine-hire and custom work | 4,314 | 4.1 | 5,163 | 6.1 | 5,836 | 5.0 | 6,912 | 5.7 |
| Utilities | 6,054 | 11.3 | 5,232 | 3.5 | 6,388 | 4.0 | 6,409 | 4.1 |
| Other variable expenses 3/ | 8,246 | 6.8 | 6,590 | 7.0 | 7,850 | 5.2 | 10,456 | 7.2 |
| Fixed | 33,003 | 2.4 | 32,059 | 2.3 | 36,228 | 2.5 | 37,023 | 2.5 |
| Real estate and property taxes | 3,485 | 2.7 | 3,788 | 4.1 | 3,917 | 3.8 | 4,219 | 3.0 |
| Interest | 13,615 | 3.9 | 12,261 | 3.1 | 12,759 | 3.3 | 12,630 | 3.2 |
| Insurance premiums | 4,616 | 2.4 | 4,402 | 2.3 | 5,032 | 2.9 | 5,540 | 2.6 |
| Rent and lease payments | 11,286 | 3.3 | 11,608 | 4.0 | 14,520 | 4.2 | 14,634 | 4.0 |
| Equals: Net cash farm income | 45,170 | 4.0 | 52,930 | 4.9 | 48,754 | 4.3 | 50,695 | 4.4 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 16,131 | 3.3 | 16,528 | 4.4 | 19,082 | 2.5 | 21,394 | 3.4 |
| Labor, non-cash benefits | 834 | 6.0 | 824 | 16.7 | 707 | 5.9 | 701 | 5.9 |
| Plus: 5 |  |  |  |  |  |  |  |  |
| Value of inventory change | 6,128 | 15.6 | 7,694 | 13.5 | 6,153 | 33.6 | 8,302 | 13.3 |
| Nonmoney income 4/ | 4,482 | 2.1 | 4,476 | 2.1 | 4,527 | 1.9 | 4,505 | 2.3 |
| Equals: Net farm income | 38,814 | 5.1 | 47,747 | 5.6 | 39,645 | 6.6 | 41,408 | 6.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 37--Farm operation income statement for commercial farms, for operators whose major occupation is not farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 46,373 | 8.0 | 51,845 | 9.0 | 48,718 | 9.9 | 67,261 | 14.7 |
|  | 402 | na | 368 | na | 276 | na | 277 | na |


| Gross cash income | 113,372 | 6.5 | 104,652 | 7.3 | 128,193 | 10.5 | 109,843 | 10.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 44,568 | 11.0 | 40,757 | 12.1 | 59,558 | 21.5 | 46,244 | 19.7 |
| Crop sales (incl. net CCC loans) | 49,850 | 10.2 | 46,893 | 14.8 | 51,250 | 13.0 | 48,587 | 14.8 |
| Government payments | 5,474 | 17.8 | 3,971 | 14.3 | 8,446 | 12.8 | 5,125 | 22.9 |
| Other farm-related income 1/ | 13,480 | 27.6 | 13,030 | 15.9 | 8,939 | 16.8 | 9,887 | 24.7 |
| Less: Cash expenses | 88,234 | 6.7 | 89,927 | 8.1 | 104,866 | 9.9 | 85,698 | 11.0 |
| Variable | 68,453 | 7.2 | 71,132 | 9.0 | 80,918 | 11.2 | 69,131 | 11.8 |
| Livestock purchases | 7,077 | 23.1 | 7,670 | 22.3 | 9,872 | 38.9 | 17,344 | 34.5 |
| Feed | 10,417 | 14.8 | 11,652 | 16.1 | 12,240 | 18.4 | 7,938 | 21.9 |
| Other livestock-related $2 /$ | 1,821 | 22.9 | 2,786 | 46.9 | 3,323 | 27.7 | 2,688 | 42.4 |
| Seed and plants | 3,069 | 11.2 | 4,485 | 22.2 | 5,041 | 16.1 | 4,430 | 16.1 |
| Fertilizer and chemicals | 10,739 | 8.9 | 12,959 | 15.1 | 13,099 | 10.5 | 11,829 | 14.7 |
| Labor | 13,638 | 14.2 | 10,899 | 16.7 | 11,471 | 14.7 | 8,152 | 24.4 |
| Fuels and oils | 3,581 | 7.7 | 4,009 | 9.7 | 4,772 | 10.1 | 3,535 | 10.8 |
| Repairs and maintenance | 6,431 | 11.0 | 5,889 | 9.7 | 9,474 | 22.6 | 4,536 | 13.1 |
| Machine-hire and custom work | 3,538 | 17.5 | 4,063 | 16.8 | 3,939 | 20.6 | 3,351 | 17.7 |
| Utilities | 3,393 | 12.8 | 3,606 | 17.1 | 3,274 | 11.2 | 2,396 | 19.9 |
| Other variable expenses 3/ | 4,749 | 14.6 | 3,114 | 10.6 | 4,412 | 10.7 | 2,931 | 11.7 |
| Fixed | 19,781 | 7.7 | 18,795 | 8.6 | 23,948 | 9.8 | 16,567 | 12.5 |
| Real estate and property taxes | 2,719 | 9.9 | 2,552 | 11.8 | 2,502 | 10.2 | 1,931 | 11.9 |
| Interest | 9,669 | 11.2 | 8,158 | 11.4 | 9,815 | 12.1 | 7,768 | 16.2 |
| Insurance premiums | 2,330 | 7.4 | 2,671 | 9.2 | 2,942 | 13.9 | 2,489 | 8.2 |
| Rent and lease payments | 5,062 | 14.0 | 5,413 | 14.9 | 8,689 | 15.4 | 4,379 | 19.4 |
| Equals: Net cash farm income | 25,139 | 15.1 | 14,725 | 22.3 | 23,327 | 24.2 | 24,145 | 19.4 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 8,366 | 9.3 | 9,943 | 8.6 | 13,179 | 12.3 | 10,515 | 11.0 |
| Labor, non-cash benefits | 387 | 25.9 | 408 | 23.2 | 451 | 31.3 | 218 | 38.2 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 966 | 225.2 | 4,834 | 58.8 | 7,860 | 42.8 | 1,117 | 110.8 |
| Nonmoney income 4/ | 4,865 | 7.0 | 4,702 | 8.0 | 5,475 | 15.9 | 4,261 | 12.2 |
| Equals: Net farm income | 22,217 | 17.3 | 13,910 | 25.6 | 23,031 | 26.8 | 18,789 | 24.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 38--Farm operation income statement for commercial farms, for operators who are retired but still farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Namber of farms (sample) | na | na | na | na | 5,876 | 22.7 | 8,621 | 29.5 |
|  |  |  | na | na | 51 | na | 39 | na |

Dollars per farm

| Gross cash income | na | na | na | na | 125,894 | 14.6 | 85,681 | 17.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | na | na | na | na | 62,204 | 27.1 | 31,960 | 25.0 |
| Crop sales (incl. net CCC loans) | na | na | na | na | 44,640 | 21.1 | 18,648 | 44.9 |
| Government payments | na | na | na | na | 11,188 | 31.2 | 12,253 | 37.5 |
| Other farm-related income 1/ | na | na | na | na | 7,862 | 22.8 | 22,819 | 42.1 |
| Less: Cash expenses | na | na | na | na | 100,348 | 16.3 | 62,507 | 25.1 |
| Variable | na | na | na | na | 82,773 | 16.5 | 50,966 | 24.3 |
| Livestock purchases | na | na | na | na | 16,375 | 59.7 | 9,979 | 45.3 |
| Feed | na | na | na | na | 12,476 | 33.3 | 5,282 | 32.6 |
| Other livestock-related 2/ | na | na | na | na | 2,465 | 39.5 | 1,429 | 25.7 |
| Seed and plants | na | na | na | na | 3,335 | 23.6 | 2,091 | 38.7 |
| Fertilizer and chemicals | na | na | na | na | 11,091 | 25.0 | 4,382 | 36.3 |
| Labor | na | na | na | na | 12,838 | 21.7 | 9,297 | 44.2 |
| Fuels and oils | na | na | na | na | 4,181 | 20.9 | 3,181 | 27.4 |
| Repairs and maintenance | na | na | na | na | 9,629 | 22.1 | 6,401 | 30.0 |
| Machine-hire and custom work | na | na | na | na | 4,541 | 34.3 | 2,152 | 39.2 |
| Utilities | na | na | na | na | 2,642 | 37.0 | 3,916 | 41.2 |
| Other variable expenses 3/ | na | na | na | na | 3,201 | 21.9 | 2,858 | 34.5 |
| Fixed | na | na | na | na | 17,575 | 30.2 | 11,541 | 33.8 |
| Real estate and property taxes | na | na | na | na | 2,508 | 18.9 | 3,052 | 9.7 |
| Interest | na | na | na | na | 3,917 | 26.6 | 2,741 | 40.8 |
| Insurance premiums | na | na | na | na | 3,284 | 21.1 | 2,252 | 21.1 |
| Rent and lease payments | na | na | na | na | 7,866 | 49.8 | 3,497 | 79.7 |
| Equals: Net cash farm income | na | na | na | na | 25,546 | 27.1 | 23,174 | 31.1 |
| Less: | na | na | na | na |  |  |  |  |
| Depreciation | na | na | na | na | 8,155 | 23.2 | 5,441 | 30.0 |
| Labor, non-cash benefits | na | na | na | na | 942 | 44.6 | 135 | 42.3 |
| Plus: | na | na | na | na |  |  |  |  |
| Value of inventory change | na | na | na | na | 3,942 | 108.4 | -5,088 | 66.9 |
| Nonmoney income 4/ | na | na | na | na | 3,036 | 25.1 | 5,159 | 30.6 |
| Equals: Net farm income | na | na | na | na | 23,426 | 34.5 | 17,668 | 43.9 |

## See notes at end of section

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 39--Farm operation income statement for commercial farms, for operators who are younger than age 35, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 710 | 6.067 | 72,324 | 7.4 | 74,491 | 7.8 | 60,767 | 10.3 |
|  |  | na | 780 | na | 570 | na | 450 | na |


| Gross cash income | 161,952 | 5.4 | 198,457 | 8.3 | 199,852 | 7.6 | 225,207 | 9.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 66,732 | 7.4 | 83,234 | 12.3 | 86,977 | 8.6 | 94,350 | 12.6 |
| Crop sales (incl. net CCC loans) | 76,349 | 9.1 | 95,132 | 13.3 | 83,394 | 14.5 | 103,222 | 15.0 |
| Government payments | 7,248 | 9.5 | 8,002 | 8.2 | 12,669 | 9.0 | 7,510 | 11.7 |
| Other farm-related income 1/ | 11,623 | 11.7 | 12,088 | 15.4 | 16,812 | 11.0 | 20,126 | 14.9 |
| Less: Cash expenses | 126,730 | 4.9 | 141,397 | 7.3 | 157,259 | 8.7 | 180,027 | 10.6 |
| Variable | 94,575 | 5.1 | 108,488 | 7.9 | 123,132 | 10.0 | 147,157 | 11.4 |
| Livestock purchases | 8,404 | 16.6 | 10,774 | 23.7 | 9,951 | 26.6 | 18,545 | 26.6 |
| Feed | 19,123 | 9.2 | 23,595 | 16.8 | 24,760 | 11.1 | 31,712 | 19.7 |
| Other livestock-related 2/ | 2,531 | 11.6 | 3,646 | 25.4 | 3,956 | 10.1 | 4,367 | 17.8 |
| Seed and plants | 6,730 | 11.0 | 6,121 | 6.6 | 6,819 | 9.1 | 9,065 | 31.6 |
| Fertilizer and chemicals | 17,872 | 7.7 | 19,979 | 6.7 | 20,086 | 8.6 | 23,939 | 10.6 |
| Labor | 11,931 | 13.2 | 13,313 | 16.4 | 24,492 | 30.5 | 19,501 | 20.4 |
| Fuels and oils | 6,590 | 6.0 | 7,208 | 6.7 | 6,545 | 6.0 | 7,579 | 11.9 |
| Repairs and maintenance | 8,592 | 5.6 | 9,627 | 7.6 | 9,888 | 8.0 | 9,786 | 10.0 |
| Machine-hire and custom work | 3,090 | 8.7 | 5,370 | 30.2 | 4,952 | 11.8 | 7,249 | 16.1 |
| Utilities | 3,727 | 9.6 | 4,190 | 15.2 | 4,623 | 9.0 | 5,080 | 13.6 |
| Other variable expenses 3/ | 5,987 | 9.3 | 4,665 | 12.8 | 7,061 | 19.0 | 10,334 | 34.0 |
| Fixed | 32,155 | 5.9 | 32,909 | 7.4 | 34,126 | 6.8 | 32,870 | 10.0 |
| Real estate and property taxes | 1,826 | 8.4 | 2,410 | 18.4 | 2,459 | 9.8 | 2,305 | 10.4 |
| Interest | 12,118 | 9.9 | 10,901 | 10.6 | 10,723 | 7.2 | 10,740 | 11.4 |
| Insurance premiums | 3,712 | 6.5 | 3,519 | 7.9 | 3,932 | 7.4 | 4,440 | 10.2 |
| Rent and lease payments | 14,499 | 7.6 | 16,078 | 9.6 | 17,012 | 10.0 | 15,386 | 13.3 |
| Equals: Net cash farm income | 35,222 | 14.6 | 57,061 | 15.7 | 42,593 | 11.0 | 45,180 | 13.2 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 13,890 | 5.3 | 14,854 | 7.1 | 17,722 | 8.5 | 17,921 | 9.7 |
| Labor, non-cash benefits | 448 | 15.1 | 487 | 28.3 | 469 | 16.5 | 424 | 19.1 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 5,303 | 30.1 | 9,395 | 34.3 | 7,311 | 35.5 | 7,769 | 37.7 |
| Nonmoney income 4/ | 2,822 | 7.0 | 3,056 | 7.2 | 3,009 | 6.6 | 2,720 | 9.2 |
| Equals: Net farm income | 29,009 | 17.8 | 54,170 | 14.4 | 34,723 | 14.2 | 37,324 | 17.4 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 40--Farm operation income statement for commercial farms, for operators who are between ages 35 and 44, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 153,374 | 3.5 | 144,846 | 4.7 | 150,041 | 4.9 | 161,394 | 6.5 |
| Number of farms (sample) | 1,772 | na | 1,935 | na | 1,450 | na | 1,401 | na |
|  | Dollars per farm |  |  |  |  |  |  |  |
| Gross cash income | 202,598 | 4.8 | 215,962 | 4.7 | 236,732 | 5.0 | 228,250 | 6.3 |
| Livestock sales | 78,922 | 6.5 | 91,091 | 6.9 | 98,540 | 7.4 | 88,707 | 9.8 |
| Crop sales (incl. net CCC loans) | 98,830 | 8.3 | 99,416 | 7.7 | 99,618 | 8.5 | 107,503 | 7.5 |
| Government payments | 9,324 | 5.8 | 8,860 | 5.9 | 13,489 | 5.7 | 8,789 | 7.3 |
| Other farm-related income 1/ | 15,522 | 7.7 | 16,595 | 10.4 | 25,085 | 9.6 | 23,250 | 13.4 |
| Less: Cash expenses | 161,090 | 5.5 | 164,344 | 5.0 | 185,909 | 5.2 | 178,981 | 7.0 |
| Variable | 127,052 | 6.2 | 130,650 | 5.4 | 147,454 | 5.6 | 141,951 | 7.8 |
| Livestock purchases | 10,105 | 17.0 | 13,741 | 21.6 | 14,536 | 17.1 | 11,225 | 20.7 |
| Feed | 21,055 | 8.5 | 22,921 | 6.7 | 26,833 | 7.7 | 27,674 | 15.4 |
| Other livestock-related $2 /$ | 3,536 | 11.2 | 4,017 | 12.9 | 4,872 | 11.0 | 3,883 | 12.9 |
| Seed and plants | 7,625 | 7.2 | 7,869 | 8.9 | 8,530 | 7.3 | 8,748 | 7.4 |
| Fertilizer and chemicals | 22,012 | 4.9 | 21,813 | 4.8 | 24,375 | 5.8 | 25,463 | 5.6 |
| Labor | 24,287 | 18.7 | 22,374 | 11.5 | 25,442 | 12.6 | 23,175 | 11.9 |
| Fuels and oils | 8,161 | 4.5 | 8,177 | 4.1 | 8,374 | 4.7 | 8,010 | 4.9 |
| Repairs and maintenance | 11,597 | 3.7 | 11,550 | 3.9 | 12,649 | 4.8 | 12,004 | 5.4 |
| Machine-hire and custom work | 4,395 | 7.0 | 5,274 | 9.1 | 6,303 | 12.7 | 5,835 | 10.3 |
| Utilities | 5,936 | 13.2 | 5,659 | 6.9 | 6,735 | 9.6 | 6,223 | 9.7 |
| Other variable expenses 3/ | 8,342 | 12.5 | 7,256 | 10.7 | 8,806 | 10.9 | 9,712 | 13.3 |
| Fixed | 34,038 | 3.9 | 33,694 | 4.6 | 38,455 | 4.9 | 37,029 | 5.7 |
| Real estate and property taxes | 2,913 | 6.9 | 2,782 | 5.3 | 3,454 | 11.3 | 3,383 | 7.2 |
| Interest | 14,142 | 5.2 | 11,952 | 4.6 | 13,066 | 5.4 | 13,362 | 6.2 |
| Insurance premiums | 4,651 | 4.9 | 4,591 | 4.3 | 4,978 | 6.0 | 5,409 | 5.1 |
| Rent and lease payments | 12,331 | 5.4 | 14,369 | 7.9 | 16,957 | 7.4 | 14,875 | 8.2 |
| Equals: Net cash farm income | 41,509 | 5.5 | 51,618 | 9.0 | $\mathbf{5 0 , 8 2 3}$ | 7.4 | 49,269 | 9.6 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 17,703 | 5.9 | 18,359 | 12.1 | 19,613 | 4.4 | 22,137 | 7.6 |
| Labor, non-cash benefits | 655 | 9.8 | 608 | 11.6 | 646 | 11.1 | 644 | 13.0 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 7,363 | 20.9 | 9,405 | 23.6 | 5,386 | 36.0 | 7,729 | 20.6 |
| Nonmoney income 4/ | 3,980 | 3.0 | 4,228 | 3.8 | 4,394 | 3.4 | 4,071 | 5.3 |
| Equals: Net farm income | 34,493 | 7.3 | 46,285 | 11.4 | 40,344 | 10.4 | 38,289 | 12.5 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 41--Farm operation income statement for commercial farms, for operators who are between ages 45 and 54, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 138,438 | 3.6 | 131,528 | 4.7 | 144,680 | 4.7 | 140,344 | 5.0 |
| Number of farms (sample) | 1,817 | na | 1,831 | na | 1,365 | na | 1,285 | na |


| Gross cash income | 225,250 | 5.7 | 215,246 | 5.0 | 242,706 | 7.8 | 244,071 | 4.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 86,037 | 6.5 | 81,168 | 6.3 | 109,419 | 16.2 | 95,637 | 8.7 |
| Crop sales (incl. net CCC loans) | 112,200 | 10.0 | 109,205 | 8.6 | 93,870 | 6.1 | 115,358 | 6.0 |
| Government payments | 8,812 | 4.9 | 9,545 | 5.7 | 15,119 | 5.3 | 9,592 | 6.7 |
| Other farm-related income 1/ | 18,200 | 13.0 | 15,328 | 9.0 | 24,299 | 9.9 | 23,484 | 9.4 |
| Less: Cash expenses | 175,313 | 6.4 | 169,740 | 5.5 | 199,618 | 10.3 | 191,318 | 5.1 |
| Variable | 138,828 | 6.9 | 135,351 | 6.2 | 161,816 | 12.4 | 154,385 | 5.5 |
| Livestock purchases | 12,219 | 21.2 | 13,017 | 16.6 | 28,227 | 41.8 | 16,429 | 18.8 |
| Feed | 21,693 | 7.7 | 18,843 | 7.0 | 29,053 | 18.9 | 23,723 | 10.9 |
| Other livestock-related $2 /$ | 2,616 | 7.3 | 3,111 | 8.8 | 4,866 | 10.7 | 8,131 | 29.6 |
| Seed and plants | 8,432 | 13.2 | 8,764 | 8.8 | 8,496 | 6.7 | 9,389 | 8.2 |
| Fertilizer and chemicals | 24,642 | 7.0 | 25,424 | 6.7 | 24,427 | 4.9 | 25,501 | 5.6 |
| Labor | 26,003 | 12.1 | 26,884 | 13.0 | 24,276 | 9.8 | 25,895 | 8.8 |
| Fuels and oils | 8,939 | 6.5 | 8,146 | 4.5 | 8,546 | 4.0 | 7,936 | 4.7 |
| Repairs and maintenance | 12,100 | 4.9 | 11,898 | 5.4 | 14,443 | 6.6 | 12,824 | 5.1 |
| Machine-hire and custom work | 4,285 | 9.9 | 5,271 | 8.1 | 5,859 | 6.8 | 7,949 | 13.1 |
| Utilities | 7,914 | 31.0 | 5,655 | 7.1 | 6,247 | 6.7 | 6,383 | 8.1 |
| Other variable expenses 3/ | 9,988 | 15.9 | 8,338 | 17.7 | 7,377 | 6.9 | 10,226 | 9.3 |
| Fixed | 36,484 | 5.8 | 34,389 | 4.3 | 37,802 | 5.1 | 36,933 | 5.1 |
| Real estate and property taxes | 3,790 | 4.7 | 4,393 | 9.7 | 4,080 | 5.4 | 4,251 | 6.0 |
| Interest | 16,492 | 9.8 | 14,931 | 5.6 | 14,309 | 6.9 | 13,151 | 6.5 |
| Insurance premiums | 4,786 | 4.9 | 4,929 | 4.5 | 5,096 | 5.6 | 5,573 | 5.7 |
| Rent and lease payments | 11,416 | 8.2 | 10,136 | 7.2 | 14,317 | 9.0 | 13,958 | 8.1 |
| Equals: Net cash farm income | 49,937 | 8.3 | 45,506 | 7.7 | 43,088 | 10.7 | 52,752 | 8.5 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 16,980 | 8.6 | 17,906 | 5.0 | 19,812 | 4.9 | 21,551 | 5.7 |
| Labor, non-cash benefits | 786 | 9.0 | 1,309 | 39.2 | 777 | 11.9 | 638 | 11.3 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 4,861 | 46.3 | 9,528 | 18.5 | 9,605 | 60.4 | 8,770 | 29.2 |
| Nonmoney income 4/ | 5,115 | 2.9 | 4,750 | 3.9 | 5,396 | 5.8 | 4,599 | 5.1 |
| Equals: Net farm income | 42,148 | 11.2 | 40,569 | 9.3 | 37,501 | 13.8 | 43,933 | 11.7 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 42--Farm operation income statement for commercial farms, for operators who are between ages 55 and 64, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 123,084 | 3.9 | 129,132 | 5.1 | 114,476 | 4.8 | 117,024 | 5.2 |
| Number of farms (sample) | 1,543 | na | 1,487 | na | 1,134 | na | 1,070 | na |


| Gross cash income | 199,495 | 4.5 | 178,096 | 4.5 | 224,631 | 5.4 | 223,065 | 4.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Livestock sales | 91,917 | 6.2 | 84,322 | 7.7 | 96,709 | 8.4 | 97,275 | 7.3 |
| Crop sales (incl. net CCC loans) | 80,199 | 6.0 | 70,096 | 7.1 | 91,020 | 8.4 | 98,768 | 6.7 |
| Government payments | 8,674 | 5.8 | 8,635 | 6.4 | 15,569 | 6.0 | 9,448 | 6.2 |
| Other farm-related income 1/ | 18,705 | 16.4 | 15,042 | 10.5 | 21,333 | 18.2 | 17,574 | 11.1 |
| Less: Cash expenses | 152,826 | 4.7 | 135,104 | 4.9 | 172,998 | 6.0 | 176,567 | 5.2 |
| Variable | 123,122 | 5.2 | 107,029 | 5.6 | 140,650 | 6.7 | 140,980 | 5.8 |
| Livestock purchases | 16,637 | 18.4 | 12,337 | 23.2 | 18,132 | 31.0 | 14,060 | 19.1 |
| Feed | 21,063 | 7.5 | 21,032 | 10.1 | 25,303 | 11.6 | 25,751 | 9.1 |
| Other livestock-related $2 /$ | 3,426 | 11.4 | 3,440 | 12.0 | 4,406 | 10.2 | 4,486 | 12.6 |
| Seed and plants | 6,469 | 7.7 | 5,775 | 5.8 | 7,144 | 7.3 | 7,732 | 8.4 |
| Fertilizer and chemicals | 19,598 | 4.8 | 17,514 | 4.7 | 21,840 | 5.6 | 23,704 | 4.9 |
| Labor | 20,133 | 9.5 | 15,730 | 9.3 | 24,865 | 11.4 | 23,418 | 10.7 |
| Fuels and oils | 7,328 | 3.8 | 6,952 | 3.9 | 7,807 | 4.3 | 8,644 | 5.6 |
| Repairs and maintenance | 10,927 | 3.6 | 10,103 | 4.4 | 12,797 | 4.5 | 12,658 | 5.0 |
| Machine-hire and custom work | 4,821 | 8.5 | 4,537 | 8.9 | 5,306 | 8.4 | 5,550 | 7.2 |
| Utilities | 5,241 | 5.6 | 4,760 | 6.6 | 6,443 | 8.9 | 5,687 | 7.4 |
| Other variable expenses 3/ | 7,478 | 12.0 | 4,849 | 6.3 | 6,606 | 9.0 | 9,291 | 14.0 |
| Fixed | 29,704 | 4.1 | 28,074 | 4.4 | 32,348 | 4.9 | 35,588 | 4.6 |
| Real estate and property taxes | 4,262 | 4.6 | 3,975 | 4.3 | 4,055 | 4.2 | 4,964 | 5.3 |
| Interest | 12,888 | 5.3 | 11,691 | 6.3 | 12,485 | 6.2 | 12,475 | 6.6 |
| Insurance premiums | 4,341 | 4.0 | 4,017 | 4.5 | 5,137 | 6.1 | 5,144 | 4.3 |
| Rent and lease payments | 8,213 | 7.0 | 8,391 | 7.3 | 10,671 | 7.4 | 13,004 | 7.7 |
| Equals: Net cash farm income | 46,668 | 6.7 | 42,992 | 8.1 | 51,633 | 7.4 | 46,497 | 7.2 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 14,587 | 4.0 | 14,187 | 5.0 | 18,160 | 4.8 | 19,742 | 7.2 |
| Labor, non-cash benefits | 820 | 9.3 | 580 | 10.9 | 754 | 12.0 | 685 | 11.1 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 6,853 | 33.0 | 6,209 | 24.5 | 4,961 | 88.1 | 6,369 | 29.0 |
| Nonmoney income 4/ | 5,228 | 4.4 | 5,173 | 4.4 | 4,894 | 4.1 | 5,388 | 4.8 |
| Equals: Net farm income | 43,343 | 8.5 | 39,608 | 9.0 | 42,575 | 16.9 | 37,827 | 9.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 43--Farm operation income statement for commercial farms, for operators who are age 65 or older, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 74,139 | 5.3 | 79,782 | 6.5 | 65,135 | 7.2 | 72,990 | 8.4 |
| Number of farms (sample) | 816 | na | 801 | na | 550 | na | 569 | na |

Gross cash income
Livestock sales
Crop sales (incl. net CCC loans)
Government payments
Other farm-related income 1/

| $\mathbf{1 8 3 , 3 9 7}$ | $\mathbf{6 . 8}$ | $\mathbf{1 7 8 , 6 6 9}$ | $\mathbf{9 . 5}$ | $\mathbf{1 9 7 , 2 8 6}$ | $\mathbf{9 . 2}$ | $\mathbf{1 6 6 , 6 7 1}$ | $\mathbf{6 . 6}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 85,833 | 11.4 | 93,895 | 16.8 | 85,489 | 14.3 | 70,989 | 8.8 |
| 78,572 | 10.3 | 63,376 | 9.1 | 83,482 | 15.4 | 72,248 | 10.9 |
| 7,537 | 8.0 | 8,796 | 9.7 | 15,362 | 8.4 | 7,931 | 13.0 |
| 11,456 | 15.3 | 12,603 | 16.1 | 12,952 | 12.4 | 15,503 | 12.0 |


| Less: Cash expenses | 143,428 | 7.2 | 123,608 | 7.6 | 159,842 | 9.8 | 133,173 | 7.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable | 120,914 | 7.9 | 101,301 | 8.2 | 133,887 | 10.7 | 112,092 | 7.7 |
| Livestock purchases | 25,481 | 24.6 | 11,291 | 25.6 | 20,720 | 43.8 | 9,491 | 20.6 |
| Feed | 14,234 | 10.9 | 17,064 | 13.3 | 19,497 | 12.9 | 19,632 | 13.0 |
| Other livestock-related $2 /$ | 4,002 | 41.8 | 6,535 | 53.6 | 3,510 | 10.8 | 2,743 | 12.7 |
| Seed and plants | 5,213 | 15.8 | 4,386 | 6.9 | 7,040 | 22.7 | 5,330 | 10.8 |
| Fertilizer and chemicals | 15,742 | 6.6 | 16,112 | 7.5 | 17,054 | 7.6 | 16,815 | 8.8 |
| Labor | 24,011 | 11.0 | 16,120 | 11.4 | 29,482 | 21.6 | 24,036 | 14.3 |
| Fuels and oils | 6,776 | 5.3 | 6,296 | 5.6 | 7,753 | 7.8 | 6,581 | 8.0 |
| Repairs and maintenance | 9,680 | 6.1 | 9,391 | 6.6 | 11,762 | 6.2 | 10,284 | 7.7 |
| Machine-hire and custom work | 4,242 | 9.4 | 4,894 | 14.3 | 5,115 | 9.3 | 5,355 | 11.5 |
| Utilities | 5,120 | 8.6 | 4,410 | 8.0 | 5,158 | 9.3 | 5,146 | 10.0 |
| Other variable expenses 3/ | 6,413 | 8.4 | 4,802 | 11.9 | 6,795 | 12.1 | 6,680 | 14.1 |
| Fixed | 22,514 | 5.8 | 22,307 | 7.2 | 25,955 | 7.5 | 21,081 | 7.7 |
| Real estate and property taxes | 4,191 | 5.2 | 4,761 | 9.7 | 4,862 | 6.5 | 4,160 | 6.7 |
| Interest | 7,566 | 8.1 | 7,906 | 11.9 | 8,416 | 10.2 | 6,180 | 11.3 |
| Insurance premiums | 4,268 | 6.8 | 3,489 | 5.7 | 4,364 | 6.7 | 4,119 | 6.7 |
| Rent and lease payments | 6,490 | 11.1 | 6,151 | 15.1 | 8,313 | 15.6 | 6,622 | 14.4 |
| Equals: Net cash farm income | 39,969 | 12.2 | 55,061 | 16.1 | 37,444 | 13.8 | 33,498 | 11.8 |
| Less: |  |  |  |  |  |  |  |  |
| Depreciation | 11,510 | 7.4 | 11,963 | 6.3 | 14,011 | 7.5 | 13,079 | 8.2 |
| Labor, non-cash benefits | 1,472 | 18.4 | 843 | 13.6 | 714 | 15.3 | 692 | 17.7 |
| Plus: |  |  |  |  |  |  |  |  |
| Value of inventory change | 2,430 | 70.8 | 563 | 472.1 | 2,101 | 140.8 | 4,007 | 48.8 |
| Nonmoney income 4/ | 5,198 | 7.2 | 4,779 | 5.3 | 4,568 | 4.8 | 5,208 | 5.4 |
| Equals: Net farm income | 34,614 | 13.7 | 47,598 | 18.7 | 29,388 | 17.5 | 28,942 | 15.8 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

## Notes for income statement tables.-

1/ Includes income from machine-hire, custom work, livestock grazing, land rental, contract production fees, outdoor recreation, and any other farm-related source. $2 /$ Includes livestock leasing, custom feed processing, bedding, and grazing. $3 /$ Includes supplies, registration fees, transportation, storage, and general business expenses. 41 Defined as home consumption and imputed rental value of farm dwellings owned by the farm operation.

Appendix table 44--Farm operation balance sheet for all commercial farms, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 572,102 | 1.7 | 557,613 | 2.0 | 548,824 | 2.1 | 552,520 | 2.7 |
| Number of farms (sample) | 6,658 | na | 6,834 | na | 5,069 | na | 4,775 | na |


| Farm assets | $\mathbf{7 4 6 , 9 4 0}$ | $\mathbf{2 . 3}$ | $\mathbf{7 5 3 , 1 8 7}$ | $\mathbf{2 . 4}$ | $\mathbf{7 8 3 , 8 1 7}$ | $\mathbf{2 . 5}$ | $\mathbf{7 6 6 , 0 4 5}$ | $\mathbf{2 . 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 131,322 | 3.7 | 132,497 | 3.2 | 126,434 | 4.0 | 137,442 | 3.6 |
| Livestock inventory | 30,054 | 4.1 | 29,900 | 8.1 | 30,001 | 9.2 | 28,850 | 7.0 |
| Crop inventory | 33,609 | 6.3 | 30,680 | 3.7 | 34,324 | 4.7 | 36,291 | 4.8 |
| Purchased inputs | 4,159 | 4.7 | 5,832 | 4.9 | 6,450 | 6.9 | 7,891 | 5.4 |
| Cash invested in growing crop | 0 | na | 4,579 | 15.4 | 4,093 | 8.9 | 5,290 | 13.4 |
| Prepaid insurance | 1,108 | 2.3 | 1,060 | 2.2 | 1,207 | 2.8 | 1,279 | 2.6 |
| Other assets 1/ | 62,392 | 6.0 | 60,445 | 4.6 | 50,359 | 5.1 | 57,840 | 5.4 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | 615,617 | 2.4 | 620,690 | 2.6 | 657,384 | 2.8 | 628,603 | 3.1 |
| Investment in cooperatives | 3,751 | 14.9 | 4,184 | 8.7 | 4,402 | 10.5 | 5,539 | 25.5 |
| Land and buildings $2 /$ | 467,393 | 3.0 | 457,338 | 3.2 | 490,675 | 3.5 | 452,372 | 3.9 |
| Operators dwelling | 46,312 | 2.6 | 47,007 | 2.6 | 48,177 | 2.7 | 48,595 | 3.0 |
| Farm equipment | 106,787 | 1.7 | 112,786 | 2.3 | 119,147 | 2.0 | 124,698 | 2.5 |
| Breeding animals | 37,687 | 3.1 | 46,383 | 6.2 | 43,160 | 3.2 | 45,993 | 4.0 |
|  |  |  |  |  |  |  |  |  |
| Farm liabilities | $\mathbf{1 2 6 , 0 3 9}$ | $\mathbf{4 . 0}$ | $\mathbf{1 1 3 , 9 9 2}$ | $\mathbf{3 . 2}$ | $\mathbf{1 4 4 , 4 1 3}$ | $\mathbf{3 . 5}$ | $\mathbf{1 3 8 , 2 7 9}$ | $\mathbf{3 . 4}$ |
| Current liabilities | 47,311 | 3.8 | 40,593 | 3.5 | 53,140 | 5.6 | 48,138 | 3.7 |
| Notes payable within one year | 29,833 | 4.7 | 23,717 | 5.1 | 32,497 | 8.6 | 26,398 | 5.2 |
| Current portion of term debt | 9,918 | 3.8 | 9,496 | 3.8 | 11,666 | 3.2 | 13,060 | 3.8 |
| Accrued interest | 3,554 | 4.1 | 3,198 | 3.3 | 4,063 | 3.6 | 3,888 | 3.5 |
| Accounts payable | 4,006 | 2.6 | 4,181 | 3.6 | 4,915 | 3.2 | 4,791 | 3.2 |
| Non-current liabilities | 78,728 | 4.6 | 73,399 | 3.6 | 91,272 | 3.8 | 90,141 | 3.8 |
| Non-real estate | 14,158 | 4.8 | 14,226 | 6.1 | 17,105 | 4.4 | 23,222 | 4.8 |
| Real estate | 64,570 | 5.4 | 59,173 | 4.2 | 74,168 | 4.5 | 66,919 | 4.2 |
| Farm equity |  |  |  |  |  |  |  |  |
|  | $\mathbf{6 2 0 , 9 0 1}$ | $\mathbf{2 . 4}$ | $\mathbf{6 3 9 , 1 9 6}$ | $\mathbf{2 . 7}$ | $\mathbf{6 3 9 , 4 0 5}$ | $\mathbf{2 . 9}$ | $\mathbf{6 2 7 , 7 6 6}$ | $\mathbf{3 . 2}$ |
| Debtasset ratio |  |  |  |  |  |  |  |  |
| Income solvency: | 0.17 | 3.4 | 0.15 | 3.3 | 0.18 | 3.4 | 0.18 | 3.1 |
| Favorable |  |  |  |  |  |  |  |  |
| Marginal income | 0.64 | 1.5 | 0.69 | 1.7 | 0.61 | 2.1 | 0.63 | 2.2 |
| Marginal solvency | 0.18 | 4.3 | 0.17 | 5.6 | 0.20 | 5.2 | 0.18 | 6.2 |
| Vulnerable | 0.13 | 5.1 | 0.10 | 7.0 | 0.13 | 7.3 | 0.12 | 7.5 |
|  | 0.06 | 7.5 | 0.04 | 12.8 | 0.06 | 11.2 | 0.06 | 9.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 45--Farm operation balance sheet for commercial farms, with gross sales of \$50,000 to \$99,999, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 247,404 | 3.4 | 231,613 | 4.1 | 210,478 | 4.8 | 211,132 | 6.3 |
| Number of farms (sample) | 1,752 | na | 1,345 | na | 911 | na | 877 | na |


| Farm assets | $\mathbf{4 6 7 , 6 0 1}$ | $\mathbf{3 . 6}$ | $\mathbf{4 7 8 , 8 9 8}$ | $\mathbf{3 . 3}$ | $\mathbf{4 8 8 , 4 9 7}$ | $\mathbf{4 . 1}$ | $\mathbf{4 4 8 , 8 3 4}$ | $\mathbf{5 . 4}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 73,904 | 10.2 | 77,269 | 6.2 | 56,402 | 6.8 | 68,851 | 9.3 |
| $\quad$ Livestock inventory | 12,804 | 6.5 | 14,482 | 8.6 | 11,252 | 10.6 | 13,707 | 21.8 |
| Crop inventory | 15,859 | 13.5 | 14,797 | 6.0 | 14,519 | 9.1 | 15,121 | 9.1 |
| Purchased inputs | 1,577 | 9.6 | 2,465 | 9.2 | 2,261 | 10.0 | 2,799 | 9.8 |
| \$ invested in growing crops | 0 | na | 2,251 | 45.0 | 1,104 | 13.2 | 1,951 | 20.7 |
| Prepaid insurance | 583 | 3.6 | 534 | 3.5 | 587 | 5.0 | 596 | 3.8 |
| Other assets 1/ | 43,081 | 13.6 | 42,740 | 9.8 | 26,678 | 12.6 | 34,677 | 14.2 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | 393,698 | 3.6 | 401,629 | 3.5 | 432,095 | 4.5 | 379,982 | 5.6 |
| $\quad$ Investment in cooperatives | 1,160 | 14.0 | 1,172 | 20.1 | 2,187 | 22.7 | 1,244 | 16.8 |
| Land and buildings 2/ | 303,473 | 4.3 | 305,981 | 4.1 | 336,338 | 5.5 | 284,515 | 6.9 |
| $\quad$ Operators dwelling | 40,383 | 5.2 | 41,496 | 4.0 | 43,110 | 5.4 | 43,896 | 6.0 |
| Farm equipment | 63,319 | 2.8 | 67,390 | 3.6 | 69,000 | 4.0 | 67,441 | 4.2 |
| Breeding animals | 25,746 | 6.1 | 27,085 | 7.2 | 24,571 | 6.3 | 26,782 | 7.8 |
|  |  |  |  |  |  |  |  |  |
| Farm liabilities | $\mathbf{5 9 , 0 7 8}$ | $\mathbf{4 . 5}$ | $\mathbf{5 6 , 2 3 3}$ | $\mathbf{7 . 1}$ | $\mathbf{7 4 , 7 9 1}$ | $\mathbf{7 . 1}$ | $\mathbf{5 3 , 2 5 0}$ | $\mathbf{6 . 2}$ |
| Current liabilities | 19,369 | 4.5 | 16,580 | 6.7 | 21,395 | 7.3 | 15,839 | 6.2 |
| Notes payable within 1 year | 10,997 | 7.0 | 8,545 | 10.7 | 10,928 | 1.7 | 7,586 | 12.0 |
| Current portion of term debt | 4,909 | 5.4 | 4,783 | 9.8 | 6,334 | 7.3 | 4,966 | 7.3 |
| Accrued interest | 1,668 | 4.7 | 1,589 | 7.3 | 2,120 | 7.2 | 1,499 | 6.4 |
| Accounts payable | 1,795 | 3.9 | 1,663 | 4.5 | 2,013 | 5.3 | 1,788 | 6.2 |
|  |  |  |  |  |  |  |  |  |
| Non-current liabilities | 39,709 | 5.6 | 39,653 | 8.6 | 53,396 | 8.2 | 37,411 | 7.7 |
| Non-real estate | 6,758 | 8.1 | 6,257 | 19.4 | 7,987 | 10.7 | 7,769 | 9.8 |
| Real estate | 32,950 | 6.3 | 33,396 | 9.6 | 45,409 | 9.2 | 29,642 | 8.8 |
| Farm equity |  |  |  |  |  |  |  |  |
| Debt/asset ratio | $\mathbf{4 0 8 , 5 2 4}$ | $\mathbf{4 . 2}$ | $\mathbf{4 2 2 , 6 6 4}$ | $\mathbf{3 . 5}$ | $\mathbf{4 1 3 , 7 0 6}$ | $\mathbf{4 . 9}$ | $\mathbf{3 9 5 , 5 8 4}$ | $\mathbf{5 . 9}$ |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.13 | 5.5 | 0.12 | 6.7 | 0.15 | 7.6 | 0.12 | 6.9 |
| Marginal income |  |  |  |  |  |  |  |  |
| Marginal solvency | 0.65 | 2.6 | 0.70 | 2.8 | 0.59 | 4.2 | 0.67 | 4.3 |
| Vulnerable | 0.20 | 7.3 | 0.20 | 8.5 | 0.23 | 8.9 | 0.20 | 12.0 |
| Ser | 0.10 | 11.0 | 0.06 | 16.0 | 0.12 | 16.2 | 0.07 | 23.7 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 46--Farm operation balance sheet for commercial farms, with gross sales of $\$ 100,000$ to $\$ 249,999,1991-94$

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 214,779 | 2.5 | 217,500 | 3.5 | 222,645 | 3.2 | 220,888 | 3.4 |
| Number of farms (sample) | 2,427 | na | 2,279 | na | 1,728 | na | 1,523 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 657,721 | 2.8 | 666,776 | 3.7 | 656,507 | 2.8 | 681,610 | 4.9 |
| Current assets | 107,655 | 3.5 | 107,563 | 4.1 | 91,259 | 3.8 | 110,089 | 5.5 |
| Livestock inventory | 25,329 | 6.5 | 19,821 | 7.6 | 19,116 | 7.2 | 19,019 | 6.6 |
| Crop inventory | 28,905 | 3.7 | 29,490 | 6.3 | 27,759 | 4.8 | 34,013 | 7.7 |
| Purchased inputs | 3,137 | 5.9 | 5,120 | 8.8 | 4,434 | 9.1 | 5,755 | 8.7 |
| Cash invested in growing crop: | 0 | na | 4,067 | 31.2 | 2,502 | 11.9 | 2,885 | 7.9 |
| Prepaid insurance | 989 | 2.7 | 945 | 3.2 | 1,038 | 4.1 | 1,113 | 3.1 |
| Other assets 1/ | 49,296 | 6.1 | 48,120 | 7.3 | 36,409 | 7.5 | 47,304 | 10.2 |
| Non-current assets | 550,065 | 3.1 | 559,214 | 4.2 | 565,248 | 3.1 | 571,521 | 5.7 |
| Investment in cooperatives | 4,256 | 34.7 | 3,319 | 16.1 | 3,291 | 14.6 | 2,424 | 13.2 |
| Land and buildings $2 /$ | 405,171 | 3.9 | 400,474 | 5.5 | 412,294 | 4.0 | 411,492 | 7.6 |
| Operators dwelling | 46,169 | 4.1 | 45,155 | 4.8 | 47,567 | 4.3 | 49,872 | 4.9 |
| Farm equipment | 104,235 | 2.4 | 108,758 | 3.2 | 109,112 | 2.4 | 115,172 | 3.1 |
| Breeding animals | 36,403 | 4.8 | 46,662 | 9.5 | 40,551 | 4.7 | 42,432 | 6.0 |
| Farm liabilities | 117,120 | 4.1 | 101,469 | 4.9 | 116,519 | 5.7 | 116,707 | 4.0 |
| Current liabilities | 39,866 | 3.4 | 34,154 | 5.3 | 38,286 | 4.6 | 37,455 | 4.4 |
| Notes payable within one year | 23,162 | 5.1 | 19,157 | 8.5 | 20,874 | 7.2 | 18,721 | 7.2 |
| Current portion of term debt | 9,890 | 4.5 | 8,643 | 5.5 | 9,938 | 5.4 | 11,497 | 4.5 |
| Accrued interest | 3,309 | 4.2 | 2,853 | 5.1 | 3,271 | 5.9 | 3,284 | 4.2 |
| Accounts payable | 3,505 | 3.1 | 3,502 | 4.2 | 4,202 | 4.0 | 3,954 | 3.8 |
| Non-current liabilities | 77,253 | 5.3 | 67,315 | 6.0 | 78,233 | 7.3 | 79,252 | 4.6 |
| Non-real estate | 14,544 | 6.1 | 12,774 | 8.1 | 14,410 | 6.9 | 20,477 | 6.4 |
| Real estate | 62,710 | 6.3 | 54,541 | 7.0 | 63,823 | 9.0 | 58,775 | 5.7 |
| Farm equity | 540,601 | 3.3 | 565,307 | 4.3 | 539,989 | 3.0 | 564,903 | 5.8 |
| Debt/asset ratio | 0.18 | 4.3 | 0.15 | 5.3 | 0.18 | 5.1 | 0.17 | 5.7 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.63 | 2.2 | 0.69 | 2.7 | 0.63 | 2.9 | 0.61 | 3.2 |
| Marginal income | 0.16 | 6.2 | 0.15 | 9.7 | 0.20 | 7.7 | 0.19 | 7.4 |
| Marginal solvency | 0.14 | 6.9 | 0.12 | 10.5 | 0.11 | 9.6 | 0.13 | 10.7 |
| Vulnerable | 0.07 | 10.4 | 0.03 | 21.9 | 0.06 | 20.7 | 0.07 | 13.1 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 47--Farm operation balance sheet for commercial farms, with gross sales of \$250,000 to \$499,999, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 69,367 | 4.6 | 67,500 | 5.3 | 70,300 | 5.2 | 73,100 | 5.6 |
| Number of farms (sample) | 1,122 | na | 1,531 | na | 1,012 | na | 1,029 | na |


| Farm assets | 1,032,262 | 4.7 | 1,110,344 | 6.9 | 1,079,544 | 5.8 | 1,005,318 | 3.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 175,884 | 4.9 | 182,553 | 5.3 | 193,107 | 5.3 | 195,015 | 5.5 |
| Livestock inventory | 40,954 | 8.7 | 35,735 | 8.6 | 42,265 | 10.0 | 47,099 | 17.0 |
| Crop inventory | 54,719 | 6.4 | 54,726 | 7.8 | 59,050 | 7.1 | 57,131 | 7.5 |
| Purchased inputs | 7,568 | 10.0 | 10,363 | 10.9 | 9,261 | 11.3 | 10,801 | 12.4 |
| Cash invested in growing crop: | 0 | na | 6,302 | 28.7 | 7,266 | 11.9 | 6,529 | 9.8 |
| Prepaid insurance | 1,614 | 4.2 | 1,706 | 4.4 | 1,740 | 3.5 | 1,910 | 3.5 |
| Other assets 1/ | 71,030 | 9.3 | 73,720 | 9.7 | 73,525 | 10.5 | 71,545 | 8.1 |
| Non-current assets | 856,377 | 5.4 | 927,791 | 8.0 | 886,436 | 6.8 | 810,303 | 4.3 |
| Investment in cooperatives | 6,194 | 18.2 | 7,103 | 9.4 | 6,140 | 14.7 | 16,667 | 61.7 |
| Land and buildings $2 /$ | 638,543 | 6.8 | 677,568 | 10.2 | 640,520 | 8.8 | 552,976 | 5.1 |
| Operators dwelling | 55,226 | 5.1 | 60,003 | 4.9 | 56,917 | 5.7 | 58,082 | 5.9 |
| Farm equipment | 160,132 | 3.3 | 185,940 | 6.7 | 185,829 | 3.9 | 193,928 | 5.1 |
| Breeding animals | 51,508 | 7.6 | 57,180 | 9.7 | 53,948 | 8.1 | 46,731 | 8.6 |
| Farm liabilities | 180,995 | 4.7 | 175,940 | 5.7 | 208,359 | 5.2 | 202,315 | 5.8 |
| Current liabilities | 73,316 | 5.1 | 69,024 | 6.5 | 74,100 | 6.0 | 76,890 | 7.7 |
| Notes payable within one year | 48,175 | 7.1 | 41,916 | 8.9 | 42,914 | 9.1 | 46,212 | 11.3 |
| Current portion of term debt | 13,570 | 6.0 | 14,303 | 6.1 | 17,576 | 5.9 | 17,688 | 5.3 |
| Accrued interest | 5,083 | 4.9 | 4,894 | 5.9 | 5,842 | 5.4 | 5,680 | 6.0 |
| Accounts payable | 6,488 | 4.8 | 7,911 | 10.5 | 7,768 | 4.9 | 7,311 | 4.6 |
| Non-current liabilities | 107,680 | 6.1 | 106,915 | 6.2 | 134,259 | 6.1 | 125,424 | 5.7 |
| Non-real estate | 19,387 | 9.6 | 22,659 | 8.9 | 26,872 | 8.4 | 30,318 | 7.6 |
| Real estate | 88,293 | 7.0 | 84,257 | 7.2 | 107,387 | 7.0 | 95,106 | 7.1 |
| Farm equity | 851,267 | 5.6 | 934,404 | 8.2 | 871,185 | 7.0 | 803,003 | 4.3 |
| Debt/asset ratio | 0.18 | 6.1 | 0.16 | 8.8 | 0.19 | 6.8 | 0.20 | 5.6 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.62 | 3.7 | 0.68 | 3.7 | 0.62 | 4.2 | 0.65 | 4.5 |
| Marginal income | 0.16 | 11.1 | 0.15 | 13.1 | 0.15 | 11.9 | 0.11 | 14.8 |
| Marginal solvency | 0.17 | 10.3 | 0.13 | 12.9 | 0.15 | 12.8 | 0.18 | 15.4 |
| Vulnerable | 0.06 | 17.0 | 0.03 | 25.9 | 0.08 | 20.4 | 0.06 | 18.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 48--Farm operation balance sheet for commercial farms, with gross sales of $\$ 500,000$ or more, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 40,551 | 4.7 | 41,000 | 5.5 | 45,400 | 5.3 | 47,400 | 5.0 |
| Number of farms (sample) | 1,357 | na | 1,679 | na | 1,418 | na | 1,346 | na |


| Farm assets | 2,435,660 | 6.7 | 2,173,076 | 5.4 | 2,319,365 | 7.2 | 2,203,462 | 4.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 530,760 | 8.5 | 494,348 | 7.7 | 520,364 | 9.5 | 481,646 | 5.7 |
| Livestock inventory | 141,682 | 9.0 | 160,855 | 19.0 | 151,308 | 21.0 | 113,975 | 10.6 |
| Crop inventory | 130,710 | 19.8 | 87,127 | 8.4 | 120,048 | 12.5 | 109,067 | 10.6 |
| Purchased inputs | 19,499 | 9.7 | 21,172 | 9.2 | 31,403 | 14.3 | 36,035 | 9.1 |
| \$ invested in growing crops | 0 | na | 17,612 | 13.8 | 20,839 | 18.5 | 29,463 | 26.5 |
| Prepaid insurance | 4,077 | 6.1 | 3,583 | 5.4 | 4,083 | 6.5 | 4,128 | 5.2 |
| Other assets 1/ | 234,793 | 14.3 | 203,998 | 8.8 | 192,683 | 9.5 | 188,978 | 7.9 |
| Non-current assets | 1,904,900 | 7.2 | 1,678,728 | 5.4 | 1,799,001 | 8.3 | 1,721,817 | 5.0 |
| Investment in cooperatives | 12,708 | 14.6 | 20,980 | 17.6 | 17,432 | 26.1 | 22,026 | 14.7 |
| Land and buildings 2/ | 1,504,248 | 8.8 | 1,251,447 | 5.8 | 1,358,552 | 10.5 | 1,235,407 | 6.3 |
| Operators dwelling | 67,997 | 5.1 | 66,576 | 5.8 | 61,129 | 5.7 | 48,941 | 6.8 |
| Farm equipment | 294,247 | 4.8 | 270,162 | 4.2 | 297,587 | 4.9 | 317,360 | 4.6 |
| Breeding animals | 93,697 | 8.2 | 136,138 | 21.1 | 125,430 | 8.1 | 147,023 | 9.8 |
| Farm liabilities | 487,799 | 12.5 | 404,716 | 6.4 | 504,962 | 7.7 | 518,796 | 6.0 |
| Current liabilities | 212,732 | 10.2 | 163,586 | 7.8 | 240,708 | 13.3 | 197,447 | 6.0 |
| Notes payable within 1 year | 148,714 | 11.2 | 103,657 | 10.6 | 173,362 | 17.7 | 115,415 | 8.8 |
| Current portion of term debt | 34,372 | 11.7 | 32,735 | 7.5 | 35,706 | 6.9 | 49,263 | 7.8 |
| Accrued interest | 13,745 | 12.9 | 11,326 | 6.6 | 14,200 | 8.0 | 14,581 | 6.2 |
| Accounts payable | 15,902 | 6.8 | 15,868 | 6.7 | 17,440 | 7.5 | 18,188 | 6.4 |
| Non-current liabilities | 275,067 | 15.1 | 241,130 | 6.8 | 264,254 | 7.3 | 321,349 | 7.4 |
| Non-real estate | 48,316 | 13.8 | 53,066 | 12.4 | 57,464 | 9.9 | 93,907 | 10.0 |
| Real estate | 226,751 | 18.0 | 188,065 | 8.0 | 206,791 | 8.7 | 227,442 | 8.4 |
| Farm equity | 1,947,861 | 6.5 | 1,768,360 | 6.2 | 1,814,403 | 8.5 | 1,684,666 | 5.5 |
| Debt/asset ratio | 0.20 | 9.1 | 0.19 | 6.6 | 0.22 | 8.0 | 0.24 | 5.8 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.65 | 3.4 | 0.66 | 4.1 | 0.60 | 4.8 | 0.57 | 4.7 |
| Marginal income | 0.15 | 10.6 | 0.14 | 13.0 | 0.14 | 11.8 | 0.14 | 11.7 |
| Marginal solvency | 0.14 | 11.1 | 0.16 | 13.5 | 0.17 | 11.6 | 0.25 | 10.9 |
| Vulnerable | 0.05 | 19.1 | 0.05 | 23.8 | 0.09 | 30.1 | 0.05 | 16.2 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 49--Farm operation balance sheet for commercial farms specializing in other grains, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 64,420 | 5.1 | 65,015 | 6.5 | 57,521 | 7.5 | $81,644$ |  |
| Number of farms (sample) | 633 | na | 1,261 | 6.5 na | $467$ | na | -722 | 6.3 na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 600,642 | 4.5 | 661,229 | 5.7 | 768,120 | 5.8 | 616,270 | 4.7 |
| Current assets | 110,002 | 6.0 | 125,264 | 6.7 | 134,156 | 8.3 | 113,421 | 6.6 |
| Livestock inventory | 13,303 | 9.7 | 11,181 | 13.5 | 13,390 | 11.9 | 16,549 | 19.8 |
| Crop inventory | 40,147 | 7.5 | 45,270 | 7.5 | 51,979 | 8.2 | 43,653 | 7.1 |
| Purchased inputs | 4,990 | 16.2 | 5,368 | 12.8 | 6,436 | 14.3 | 6,060 | 9.3 |
| Cash invested in growing crops | na | na | 2,877 | 12.6 | 3,496 | 14.0 | 3,560 | 9.3 |
| Prepaid insurance | 1,253 | 5.0 | 1,221 | 5.3 | 1,438 | 6.1 | 1,316 | 5.1 |
| Other assets 1/ | 50,310 | 10.0 | 59,348 | 11.6 | 57,417 | 15.4 | 42,261 | 11.4 |
| Non-current assets | 490,640 | 4.9 | 535,965 | 6.3 | 633,963 | 6.3 | 502,849 | 5.0 |
| Investment in cooperatives | 4,617 | 19.4 | 6,607 | 26.3 | 7,445 | 23.2 | 3,939 | 28.4 |
| Land and buildings $2 /$ | 343,058 | 6.1 | 384,389 | 7.9 | 462,522 | 23.4 | 342,012 | 28.4 6.1 |
| Operators dwelling Farm equipment | 38,628 128,104 | 5.2 | 38,001 | 5.7 | 44,820 | 7.1 | 42,053 | 6.1 |
| Farm equipment Breeding animals | 128,104 | 4.0 | 135,050 | 4.7 | 151,451 | 5.5 | 139,950 | 4.6 |
| Breeding animals | 14,862 | 9.5 | 9,919 | 12.9 | 12,546 | 10.1 | 16,947 | 12.1 |
| Farm liabilities | 128,104 | 6.0 | 122,752 | 8.0 | 138,944 | 9.3 | 134,542 | 7.3 |
| Current liabilities | 52,018 | 6.3 | 46,297 | 7.5 | 51,150 | 9.6 | 49,363 | 7.5 |
| Notes payable within one year | 33,099 | 8.1 | 27,496 | 10.1 | 29,054 | 12.4 | 28,554 | 9.6 |
| Current portion of term debt | 10,219 | 7.6 | 10,411 | 9.5 | 11,917 | 9.5 | 11,831 | 7.6 |
| Accrued interest | 3,582 | 6.2 | 3,431 | 8.2 | 3,863 | 9.6 | 3,767 | 7.4 |
| Accounts payable | 5,118 | 6.5 | 4,958 | 6.8 | 6,317 | 7.7 | 5,211 | 6.6 |
| Non-current liabilities | 76,086 | 7.1 | 76,455 | 9.7 | 87,794 | 10.0 | 85,179 | 8.1 |
| Non-real estate | 16,293 | 11.5 | 16,956 | 12.9 | 19,314 | 11.8 | 19,846 | 9.4 |
| Real estate | 59,793 | 8.1 | 59,499 | 11.1 | 68,480 | 11.3 | 65,334 | 9.2 |
| Farm equity | 472,538 | 5.1 | 538,478 | 6.0 | 629,176 | 6.0 | 481,728 | 5.2 |
| Debt/asset ratio | 0.21 | 5.4 | 0.19 | 6.3 | 0.18 | 7.2 | 0.22 | 6.3 |
| Income solvency: |  |  |  |  |  | 7.2 | 0.22 | 6.3 |
| Favorable | 0.63 | 4.1 | 0.68 | 4.7 | 0.65 | 5.8 | 0.60 | 5.4 |
| Marginal income | 0.16 | 12.8 | 0.16 | 16.3 | 0.20 | 16.3 | 0.16 | 5.4 14.0 |
| Marginal solvency | 0.14 | 11.9 | 0.12 | 17.8 | 0.07 | 22.1 | 0.17 | 16.3 |
| Vulnerable | 0.07 | 18.4 | 0.04 | 35.7 | 0.08 | 27.5 | 0.17 0.07 | 16.3 <br> 20.4 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 50--Farm operation balance sheet for commercial farms specializing in wheat, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 25,979 | 10.9 | 21,825 | 8.2 | 23,971 | 8.4 | 28,134 | 7.5 |
| Number of farms (sample) | 189 | na | 330 | na | 223 | na | 380 | na |


| Farm assets | 676,223 | 7.6 | 680,834 | 5.0 | 738,696 | 7.4 | 649,349 | 5.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 101,868 | 13.0 | 131,566 | 10.2 | 102,398 | 9.7 | 116,411 | 9.3 |
| Livestock inventory | 4,823 | 22.1 | 3,129 | 22.0 | 2,760 | 23.2 | 7,311 | 31.3 |
| Crop inventory | 29,881 | 12.7 | 37,480 | 9.5 | 39,402 | 11.5 | 28,430 | 9.8 |
| Purchased inputs | 2,724 | 19.6 | 3,861 | 17.0 | 4,755 | 29.1 | 4,863 | 17.0 |
| Cash invested in growing crops | na | na | 12,249 | 12.2 | 13,465 | 14.3 | 17,016 | 10.1 |
| Prepaid insurance | 1,462 | 8.8 | 1,786 | 6.6 | 1,648 | 8.6 | 1,515 | 6.2 |
| Other assets 1/ | 62,977 | 18.6 | 73,062 | 17.5 | 40,368 | 13.9 | 57,276 | 15.7 |
| Non-current assets | 574,356 | 7.8 | 549,268 | 5.4 | 636,297 | 8.0 | 532,938 | 5.9 |
| Investment in cooperatives | 2,315 | 20.6 | 5,675 | 18.0 | 3,691 | 15.9 | 3,543 | 16.3 |
| Land and buildings $2 /$ | 418,485 | 10.0 | 383,237 | 6.9 | 454,909 | 10.4 | 369,250 | 6.7 |
| Operators dwelling | 33,690 | 11.0 | 35,699 | 9.0 | 33,254 | 11.2 | 35,687 | 8.5 |
| Farm equipment | 142,906 | 6.7 | 151,391 | 6.2 | 166,229 | 7.3 | 146,459 | 6.8 |
| Breeding animals | 10,649 | 18.5 | 8,965 | 15.2 | 11,469 | 17.3 | 13,686 | 15.3 |
| Farm liabilities | 126,448 | 15.3 | 124,059 | 10.1 | 122,509 | 9.5 | 108,271 | 9.8 |
| Current liabilities | 32,322 | 11.0 | 43,035 | 11.9 | 35,383 | 11.4 | 36,663 | 12.3 |
| Notes payable within one year | 15,483 | 17.3 | 25,180 | 18.0 | 17,062 | 19.4 | 19,796 | 19.8 |
| Current portion of term debt | 10,393 | 16.3 | 9,906 | 10.7 | 10,861 | 10.0 | 9,976 | 9.8 |
| Accrued interest | 3,600 | 15.6 | 3,483 | 10.4 | 3,452 | 9.7 | 3,041 | 10.0 |
| Accounts payable | 2,847 | 8.0 | 4,465 | 10.1 | 4,008 | 9.0 | 3,849 | 7.6 |
| Non-current liabilities | 94,125 | 18.1 | 81,025 | 12.5 | 87,127 | 10.5 | 71,608 | 10.7 |
| Non-real estate | 10,902 | 18.4 | 13,333 | 12.9 | 15,198 | 15.2 | 16,808 | 12.1 |
| Real estate | 83,223 | 19.4 | 67,691 | 14.2 | 71,929 | 11.9 | 54,800 | 12.6 |
| Farm equity | 549,775 | 8.1 | 556,775 | 5.4 | 616,187 | 8.5 | 541,078 | 6.6 |
| Debt/asset ratio | 0.19 | 13.0 | 0.18 | 8.7 | 0.17 | 10.2 | 0.17 | 9.6 |
| Income solvency: 0.17 |  |  |  |  |  |  |  |  |
| Favorable | 0.62 | 10.1 | 0.69 | 5.9 | 0.71 | 6.2 | 0.63 | 5.8 |
| Marginal income | 0.21 | 28.7 | 0.15 | 22.2 | 0.14 | 24.1 | 0.18 | 14.2 |
| Marginal solvency | 0.14 | 30.9 | 0.11 | 23.0 | 0.12 | 27.1 | 0.11 | 18.6 |
| Vulnerable | 0.03 | 44.4 | 0.05 | 29.3 | 0.03 | 42.2 | 0.07 | 25.7 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 51--Farm operation balance sheet for commercial farms specializing in corn, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 56,342 | 5.9 | 66,649 | 7.3 | 46,750 | 8.7 | 60,265 | 9.5 |
| Number of farms (sample) | 441 | na | 385 | na | 256 | na | 302 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 635,714 | 5.0 | 683,656 | 7.3 | 654,160 | 7.0 | 694,985 | 8.8 |
| Current assets | 112,975 | 6.4 | 130,246 | 7.7 | 100,133 | 8.0 | 126,172 | 10.2 |
| Livestock inventory | 5,823 | 23.8 | 3,391 | 17.7 | 2,972 | 22.9 | 4,630 | 20.2 |
| Crop inventory | 53,532 | 6.8 | 58,604 | 8.8 | 58,556 | 9.4 | 65,212 | 11.0 |
| Purchased inputs | 4,851 | 11.0 | 5,566 | 21.0 | 5,352 | 19.3 | 8,778 | 15.0 |
| Cash invested in growing crops | 0 | na | 1,435 | 35.2 | 1,047 | 19.3 | 2,546 | 16.7 |
| Prepaid insurance | 1,091 | 6.4 | 1,082 | 6.7 | 1,282 | 7.4 | 1,469 | 9.9 |
| Other assets 1/ | 47,677 | 10.9 | 60,168 | 14.0 | 30,924 | 13.7 | 43,537 | 15.3 |
| Non-current assets | 522,740 | 5.5 | 553,410 | 8.4 | 554,028 | 7.5 | 568,813 | 9.2 |
| Investment in cooperatives | 2,841 | 21.6 | 2,716 | 21.0 | 2,706 | 33.4 | 16,445 | 75.6 |
| Land and buildings $2 /$ | 389,041 | 7.0 | 408,804 | 10.4 | 410,454 | 9.2 | 383,357 | 9.9 |
| Operators dwelling | 36,728 | 6.4 | 41,182 | 7.5 | 46,276 | 8.8 | 39,441 | 10.2 |
| Farm equipment | 123,404 | 4.4 | 137,147 | 5.8 | 136,987 | 6.1 | 161,626 | 8.8 |
| Breeding animals | 7,454 | 19.0 | 4,745 | 18.9 | 3,881 | 23.1 | 7,386 | 18.5 |
| Farm liabilities | 117,864 | 7.6 | 107,665 | 8.4 | 135,003 | 9.0 | 155,069 | 11.6 |
| Current liabilities | 44,984 | 7.0 | 40,686 | 9.1 | 49,229 | 9.6 | 59,866 | 13.7 |
| Notes payable within one year | 27,413 | 9.4 | 24,131 | 12.2 | 28,599 | 13.4 | 36,829 | 18.0 |
| Current portion of term debt | 9,077 | 8.8 | 8,168 | 9.6 | 10,522 | 9.8 | 12,403 | 10.8 |
| Accrued interest | 3,281 | 7.9 | 2,978 | 8.8 | 3,747 | 9.3 | 4,333 | 11.8 |
| Accounts payable | 5,212 | 7.3 | 5,408 | 9.4 | 6,362 | 8.7 | 6,300 | 10.2 |
| Non-current liabilities | 72,880 | 9.6 | 66,979 | 9.8 | 85,774 | 10.8 | 95,203 | 11.3 |
| Non-real estate | 12,680 | 12.0 | 10,937 | 14.5 | 14,258 | 14.9 | 18,807 | 13.6 |
| Real estate | 60,200 | 10.8 | 56,042 | 10.8 | 71,516 | 12.4 | 76,396 | 12.4 |
| Farm equity | 517,851 | 5.8 | 575,991 | 8.8 | 519,158 | 7.8 | 539,917 | 8.9 |
| Debt/asset ratio | 0.19 | 7.5 | 0.16 | 10.8 | 0.21 | 7.7 | 0.22 | 7.1 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.63 | 4.8 | 0.67 | 5.8 | 0.61 | 7.6 | 0.70 | 5.7 |
| Marginal income | 0.18 | 13.1 | 0.20 | 17.4 | 0.17 | 22.0 | 0.10 | 21.1 |
| Marginal solvency | 0.13 | 14.8 | 0.09 | 22.9 | 0.13 | 21.3 | 0.15 | 19.4 |
| Vulnerable | 0.06 | 27.9 | 0.04 | 37.0 | 0.09 | 29.3 | 0.05 | 845.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 52--Farm operation balance sheet for commercial farms specializing in soybeans, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 27,040 | 8.8 | 12,959 | 17.9 | 32,343 | 10.6 | 18,984 | 14.5 |
| Number of farms (sample) | 258 | na | 152 | na | 162 | na | 134 | na |

## Dollars per farm

| Farm assets | 535,600 | 7.2 | 550,616 | 12.1 | 571,345 | 6.9 | 511,914 | 11.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 90,210 | 11.5 | 91,633 | 15.6 | 73,724 | 12.5 | 89,883 | 13.5 |
| Livestock inventory | 1,929 | 21.5 | 2,727 | 33.4 | 1,855 | 28.4 | 4,616 | 22.0 |
| Crop inventory | 40,041 | 13.0 | 33,062 | 13.9 | 38,106 | 12.6 | 36,488 | 19.2 |
| Purchased inputs | 4,747 | 25.1 | 1,622 | 28.5 | 3,710 | 20.8 | 6,804 | 16.4 |
| Cash invested in growing crops | na | na | 1,101 | 27.0 | 1,269 | 18.0 | 2,504 | 18.4 |
| Prepaid insurance | 1,032 | 6.9 | 925 | 14.6 | 919 | 10.2 | 1,057 | 10.1 |
| Other assets 1/ | 42,461 | 17.7 | 52,195 | 27.1 | 27,865 | 26.0 | 38,415 | 19.5 |
| Non-current assets | 445,390 | 7.5 | 458,983 | 13.3 | 497,620 | 7.2 | 422,030 | 12.2 |
| Investment in cooperatives | 2,186 | 32.8 | 745 | 34.5 | 2,825 | 28.9 | 866 | 26.7 |
| Land and buildings $2 /$ | 319,953 | 9.2 | 334,432 | 15.8 | 356,691 | 9.1 | 284,875 | 14.4 |
| Operators dwelling | 38,895 | 8.9 | 49,256 | 16.7 | 39,807 | 10.5 | 36,549 | 12.9 |
| Farm equipment | 119,167 | 7.5 | 120,456 | 16.8 | 135,399 | 7.1 | 131,451 | 9.9 |
| Breeding animals | 4,084 | 37.3 | 3,352 | 41.6 | 2,706 | 27.2 | 4,839 | 30.6 |
| Farm liabilities | 105,467 | 9.9 | 78,226 | 16.7 | 128,539 | 10.3 | 66,353 | 15.3 |
| Current liabilities | 41,125 | 10.8 | 23,225 | 18.2 | 42,317 | 11.3 | 27,488 | 16.2 |
| Notes payable within one year | 25,812 | 14.9 | 9,708 | 33.8 | 21,401 | 18.0 | 13,988 | 23.9 |
| Current portion of term debt | 7,497 | 11.3 | 7,375 | 23.7 | 10,719 | 12.0 | 6,790 | 17.4 |
| Accrued interest | 2,930 | 10.3 | 2,163 | 17.3 | 3,550 | 10.6 | 1,789 | 15.9 |
| Accounts payable | 4,886 | 9.1 | 3,980 | 19.5 | 6,646 | 11.7 | 4,921 | 13.8 |
| Non-current liabilities | 64,342 | 12.3 | 55,001 | 19.8 | 86,222 | 12.4 | 38,866 | 17.6 |
| Non-real estate | 9,070 | 19.8 | 11,725 | 41.1 | 14,920 | 20.6 | 14,777 | 20.0 |
| Real estate | 55,272 | 14.1 | 43,276 | 22.8 | 71,302 | 14.5 | 24,088 | 21.5 |
| Farm equity | 430,133 | 7.8 | 472,390 | 12.9 | 442,806 | 8.0 | 445,560 | 12.2 |
| Debt/asset ratio | 0.20 | 8.1 | 0.14 | 14.4 | 0.22 | 9.3 | 0.13 | 12.3 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.61 | 7.0 | 0.65 | 12.9 | 0.51 | 11.2 | 0.70 | 8.3 |
| Marginal income | 0.16 | 18.1 | 0.26 | 30.7 | 0.24 | 21.6 | 0.17 | 23.5 |
| Marginal solvency | 0.18 | 20.6 | 0.06 | 45.4 | 0.14 | 29.4 | 0.09 | 37.7 |
| Vulnerable | 0.05 | 30.5 | 0.04 | 87.0 | 0.10 | 34.0 | 0.04 | 7586.0 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 53--Farm operation balance sheet for commercial farms specializing in tobacco, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 11,949 | 13.2 | 12,830 | 17.0 | 9,229 | 14.3 | 9,715 | 21.0 |
|  | 301 | na | 115 | na | 101 | na | 73 | na |

## Dollars per farm

| Farm assets | 456,625 | 10.6 | 430,056 | 14.0 | 568,817 | 12.1 | 413,217 | 14.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 64,489 | 22.2 | 53,759 | 22.4 | 56,551 | 20.0 | 78,572 | 22.0 |
| Livestock inventory | 8,554 | 20.1 | 7,436 | 35.7 | 4,317 | 30.5 | 13,644 | 43.7 |
| Crop inventory | 10,933 | 18.7 | 10,600 | 42.2 | 10,439 | 25.1 | 13,465 | 28.8 |
| Purchased inputs | 1,030 | 21.4 | 2,477 | 43.8 | 1,237 | 29.0 | 1,197 | 30.5 |
| Cash invested in growing crops | na | na | 1,004 | 52.3 | 1,280 | 21.1 | 1,062 | 32.4 |
| Prepaid insurance | 1,311 | 11.3 | 1,167 | 13.7 | 1,690 | 12.1 | 1,082 | 12.5 |
| Other assets 1/ | 42,661 | 31.6 | 31,074 | 32.0 | 37,589 | 29.6 | 48,122 | 25.3 |
| Non-current assets | 392,136 | 10.8 | 376,297 | 14.4 | 512,266 | 11.9 | 334,644 | 15.2 |
| Investment in cooperatives | 962 | 22.8 | 1,130 | 29.3 | 549 | 34.1 | 334,644 496 | 41.9 |
| Land and buildings 2/ | 299,607 | 13.0 | 274,438 | 17.3 | 388,549 | 13.9 | 228,732 | 16.1 |
| Operators dwelling | 56,094 | 9.8 | 49,718 | 12.4 | 61,004 | 11.4 | 59,156 | 14.5 |
| Farm equipment | 84,039 | 7.6 | 91,937 | 13.6 | 111,289 | 13.8 | 96,363 | 17.0 |
| Breeding animals | 7,527 | 23.2 | 8,793 | 32.5 | 11,879 | 27.2 | $\begin{array}{r}\text { 9,363 } \\ \\ \hline, 053\end{array}$ | 26.7 |
| Farm liabilities | 61,561 | 12.3 | 48,957 | 21.6 | 65,058 | 17.5 | 52,962 | 19.5 |
| Current liabilities | 20,953 | 13.4 | 16,901 | 23.7 | 15,931 | 16.1 | 13,250 | 24.2 |
| Notes payable within one year | 10,592 | 23.0 | 9,019 | 36.6 | 4,038 | 37.0 | 13,250 3,447 | 24.2 67.8 |
| Current portion of term debt | 5,301 | 17.8 | 4,648 | 24.9 | 6,438 | 18.3 | 5,907 | 67.8 24.0 |
| Accrued interest | 1,695 | 13.3 | 1,372 | 22.2 | 1,788 | 18.4 | 1,472 | 24.0 20.2 |
| Accounts payable | 3,365 | 13.0 | 1,862 | 15.7 | 3,666 | 20.5 | 1,472 2,424 | 17.4 |
| Non-current liabilities | 40,608 | 14.8 | 32,056 | 25.1 | 49,127 | 20.2 | 39,712 | 19.7 |
| Non-real estate | 8,065 | 29.4 | 8,275 | 30.5 | 9,861 | 26.6 | 10,863 | 19.7 37.0 |
| Real estate | 32,543 | 15.6 | 23,781 | 28.2 | 39,266 | 24.1 | 28,849 | 37.0 23.3 |
| Farm equity | 395,064 | 11.7 | 381,099 | 14.9 | 503,759 | 13.3 | 360,255 | 15.1 |
| Debt/asset ratio | 0.13 | 13.1 | 0.11 | 20.6 | 0.11 | 18.8 | 0.13 | 14.5 |
| Income solvency: |  |  |  | 20.6 | 0.11 | 18.8 | 0.13 | 14.5 |
| Favorable | 0.78 | 6.6 | 0.88 | 5.8 | 0.80 | 8.1 | 0.87 | 5.8 |
| Marginal income | 0.06 | 31.6 | 0.03 | 73.7 | 0.10 | 44.7 | 0.86 | 5.8 47.5 |
| Marginal solvency | 0.15 | 33.5 | 0.08 | 55.0 | 0.09 | 56.7 | 0.06 | 66.3 |
| Vulnerable | 0.01 | 47.9 | 0.00 | 75.3 | 0.00 | 95.7 | 0.01 | 3112.0 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 54--Farm operation balance sheet for commercial farms specializing in cotton, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 15,806 | 7.4 | 12,347 | 13.1 | 16,235 | 11.1 | 16,905 | 8.8 |
| na | 500 | na | 241 | na | 185 | na | 272 | na |


| Farm assets | 684,363 | 7.9 | 816,026 | 17.2 | 606,036 | 9.1 | 653,715 | 8.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 133,503 | 17.9 | 241,849 | 19.8 | 123,191 | 13.1 | 161,988 | 10.8 |
| Livestock inventory | 3,484 | 19.3 | 5,463 | 36.0 | 1,369 | 28.6 | 4,221 | 29.7 |
| Crop inventory | 20,916 | 16.4 | 10,359 | 25.8 | 27,757 | 25.2 | 16,917 | 16.3 |
| Purchased inputs | 2,675 | 19.0 | 2,343 | 26.0 | 2,877 | 25.3 | 7,312 | 22.5 |
| Cash invested in growing crops | na | na | 22,391 | 81.8 | 3,090 | 22.2 | 4,565 | 20.4 |
| Prepaid insurance | 2,072 | 7.0 | 2,068 | 10.5 | 2,042 | 9.7 | 2,568 | 9.1 |
| Other assets 1/ | 104,356 | 23.1 | 199,226 | 18.7 | 86,055 | 17.4 | 126,404 | 13.0 |
| Non-current assets | 550,861 | 8.7 | 574,177 | 18.2 | 482,845 | 9.6 | 491,727 | 9.0 |
| Investment in cooperatives | 7,506 | 46.7 | 3,417 | 26.5 | 3,977 | 24.7 | 7,561 | 24.5 |
| Land and buildings $2 /$ | 355,701 | 11.6 | 357,316 | 26.2 | 307,861 | 14.5 | 282,665 | 11.7 |
| Operators dwelling | 38,904 | 8.5 | 27,381 | 15.7 | 39,053 | 13.1 | 32,276 | 12.1 |
| Farm equipment | 180,584 | 10.0 | 207,302 | 12.6 | 168,975 | 8.5 | 196,697 | 9.0 |
| Breeding animals | 7,070 | 30.9 | 6,142 | 47.6 | 2,032 | 28.8 | 4,803 | 20.3 |
| Farm liabilities | 128,893 | 7.6 | 179,985 | 27.9 | 116,158 | 13.6 | 132,284 | 9.7 |
| Current liabilities | 65,179 | 7.8 | 64,784 | 22.0 | 55,473 | 14.5 | 59,212 | 10.7 |
| Notes payable within one year | 45,016 | 9.6 | 37,902 | 32.0 | 37,744 | 18.8 | 36,623 | 15.0 |
| Current portion of term debt | 10,864 | 11.2 | 14,741 | 24.9 | 8,258 | 16.4 | 11,982 | 13.5 |
| Accrued interest | 3,588 | 7.9 | 5,035 | 28.9 | 3,201 | 14.3 | 3,650 | 10.1 |
| Accounts payable | 5,710 | 6.7 | 7,104 | 13.5 | 6,271 | 13.2 | 6,956 | 9.9 |
| Non-current liabilities | 63,715 | 9.8 | 115,202 | 36.7 | 60,684 | 18.3 | 73,072 | 12.7 |
| Non-real estate | 23,130 | 15.1 | 21,659 | 23.6 | 13,437 | 19.1 | 24,562 | 18.6 |
| Real estate | 40,585 | 12.7 | 93,543 | 45.7 | 47,247 | 21.1 | 48,509 | 16.9 |
| Farm equity | $\mathbf{5 5 5 , 4 7 0}$ | 9.5 | 636,041 | 15.7 | 489,879 | 10.2 | 521,431 | 9.9 |
| Debt/asset ratio | 0.19 | 9.7 | 0.22 | 15.4 | 0.19 | 12.3 | 0.20 | 9.4 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.47 | 8.3 | 0.51 | 13.4 | 0.60 | 10.2 | 0.67 | 6.5 |
| Marginal income | 0.21 | 12.6 | 0.25 | 24.9 | 0.20 | 27.2 | 0.09 | 28.0 |
| Marginal solvency | 0.17 | 21.4 | 0.15 | 34.2 | 0.16 | 25.5 | 0.12 | 20.9 |
| Vulnerable | 0.14 | 20.1 | 0.10 | 48.6 | 0.05 | 43.2 | 0.12 | 1396.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 55--Farm operation balance sheet for commercial farms specializing in peanuts, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 6,394 | 19.1 | 4,810 | 19.4 | 6,486 | 25.8 | 4,270 | 21.1 |
| Number of farms (sample) | 281 | na | 88 | na | 49 | na | 72 | na |
|  |  |  |  | Dollars per farm |  |  |  |  |
|  |  |  |  |  |  |  |  |  |


| Farm assets | 504,145 | 12.6 | 576,343 | 17.6 | 564,093 | 11.5 | 655,683 | 13.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 71,126 | 15.3 | 64,343 | 22.2 | 96,097 | 35.3 | 52,245 | 16.7 |
| Livestock inventory | 7,990 | 21.1 | 5,987 | 32.9 | 7,938 | 34.5 | 14,637 | 38.2 |
| Crop inventory | 8,579 | 24.7 | 5,936 | 29.2 | 7,026 | 36.0 | 4,445 | 31.3 |
| Purchased inputs | 2,314 | 28.9 | 5,019 | 53.3 | 1,719 | 37.1 | 3,027 | 39.0 |
| Cash invested in growing crops | na | na | 2,451 | 46.6 | 2,683 | 26.5 | 2,485 | 28.1 |
| Prepaid insurance | 1,854 | 12.7 | 2,046 | 14.3 | 2,312 | 32.5 | 1,753 | 18.2 |
| Other assets 1/ | 50,389 | 19.9 | 42,904 | 26.6 | 74,420 | 44.3 | 25,898 | 25.1 |
| Non-current assets | 433,019 | 13.2 | 512,001 | 18.0 | 467,996 | 9.9 | 603,439 | 13.9 |
| Investment in cooperatives | 1,241 | 32.6 | 2,289 | 43.4 | 2,904 | 50.1 | 2,109 | 40.1 |
| Land and buildings 2/ | 312,207 | 16.9 | 359,654 | 21.8 | 356,629 | 11.1 | 405,251 | 14.3 |
| Operators dwelling | 42,151 | 8.2 | 48,729 | 16.3 | 58,033 | 24.4 | 61,987 | 13.8 |
| Farm equipment | 108,179 | 5.7 | 140,253 | 15.7 | 95,475 | 17.4 | 169,572 | 17.4 |
| Breeding animals | 11,391 | 22.6 | 9,804 | 30.0 | 12,988 | 37.1 | 26,507 | 37.7 |
| Farm liabilities | 82,846 | 19.3 | 91,982 | 26.4 | 98,253 | 14.9 | 91,047 | 20.1 |
| Current liabilities | 32,827 | 19.4 | 43,255 | 32.3 | 33,485 | 18.4 | 29,476 | 21.6 |
| Notes payable within one year | 17,879 | 24.9 | 27,201 | 43.8 | 17,377 | 35.8 | 13,030 | 38.3 |
| Current portion of term debt | 6,048 | 19.4 | 6,372 | 28.5 | 8,789 | 24.2 | 8,393 | 21.4 |
| Accrued interest | 2,218 | 20.2 | 2,469 | 28.1 | 2,728 | 15.4 | 2,490 | 20.3 |
| Accounts payable | 6,682 | 22.7 | 7,213 | 16.6 | 4,591 | 23.1 | 5,563 | 20.3 |
| Non-current liabilities | 50,019 | 20.4 | 48,727 | 26.5 | 64,768 | 18.5 | 61,571 | 22.6 |
| Non-real estate | 7,953 | 22.0 | 9,724 | 35.8 | 14,238 | 44.6 | 13,692 | 27.1 |
| Real estate | 42,066 | 21.6 | 39,003 | 26.5 | 50,530 | 22.1 | 47,879 | 25.8 |
| Farm equity | 421,299 | 11.7 | 484,361 | 18.8 | 465,840 | 13.0 | 564,637 | 13.6 |
| Debt/asset ratio | 0.16 | 9.3 | 0.16 | 22.8 | 0.17 | 14.8 | 0.14 | 15.4 |
| Income solvency: 0.14 |  |  |  |  |  |  |  |  |
| Favorable | 0.78 | 7.1 | 0.70 | 13.3 | 0.69 | 14.8 | 0.80 | 8.3 |
| Marginal income | 0.12 | 37.2 | 0.19 | 45.4 | 0.18 | 40.2 | 0.12 | 44.6 |
| Marginal solvency | 0.07 | 26.7 | 0.05 | 77.3 | 0.11 | 57.9 | 0.04 | 49.3 |
| Vulnerable | 0.04 | 33.0 | 0.05 | 65.8 | 0.02 | 57.1 | 0.04 | 5583.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 56--Farm operation balance sheet for commercial farms specializing in other field crops, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 19,147 | 8.9 | 20,013 | 9.7 | 20,855 | 9.4 | 20,013 | 11.5 |
| Number of farms (sample) | 428 | na | 971 | na | 325 | na | 176 | na |


|  |  | $\mathbf{1 , 0 2 4 , 1 9 3}$ | $\mathbf{1 2 . 3}$ | $\mathbf{9 4 7 , 8 8 8}$ | $\mathbf{6 . 8}$ | $\mathbf{9 8 3 , 0 0 5}$ | $\mathbf{8 . 2}$ | $\mathbf{1 , 2 0 9 , 2 5 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 5 . 7}$ |  |  |  |  |  |  |  |  |
| Farm assets | 192,947 | 23.4 | 192,161 | 10.9 | 209,846 | 10.5 | 186,700 | 16.3 |
| Current assets | 10,899 | 17.5 | 12,252 | 46.2 | 4,922 | 22.2 | 5,371 | 22.8 |
| Livestock inventory | 82,757 | 50.1 | 47,854 | 14.5 | 59,039 | 16.7 | 47,746 | 20.8 |
| Crop inventory | 4,934 | 28.6 | 5,684 | 14.2 | 9,517 | 51.1 | 7,649 | 25.0 |
| Purchased inputs | na | na | 13,749 | 20.9 | 11,744 | 20.0 | 27,148 | 63.9 |
| Cash invested in growing crops | 1,621 | 7.5 | 1,776 | 7.9 | 2,296 | 11.2 | 1,745 | 10.1 |
| Prepaid insurance | 92,736 | 11.7 | 110,847 | 14.9 | 122,326 | 12.6 | 97,042 | 14.2 |
| Other assets 1/ |  |  |  |  |  |  |  |  |
|  | 831,246 | 13.3 | 755,727 | 7.6 | 773,160 | 8.8 | $1,022,557$ | 29.6 |
| Non-current assets | 34,996 | 46.0 | 19,483 | 11.4 | 32,703 | 31.9 | 8,137 | 39.9 |
| Investment in cooperatives | 620,340 | 16.6 | 551,231 | 9.5 | 536,054 | 10.5 | 833,220 | 35.8 |
| Land and buildings 2/ | 64,996 | 25.9 | 53,812 | 10.2 | 54,567 | 10.1 | 55,386 | 12.4 |
| Operators dwelling | 166,779 | 8.1 | 177,018 | 6.9 | 195,476 | 7.2 | 174,454 | 11.4 |
| Farm equipment | $\mathbf{9 , 1 3 0}$ | 20.3 | 7,995 | 27.5 | 8,926 | 27.1 | 6,746 | 25.3 |
| Breeding animals |  |  |  |  |  |  |  |  |
|  | $\mathbf{1 3 5 , 5 8 2}$ | $\mathbf{1 0 . 9}$ | $\mathbf{1 6 2 , 1 4 8}$ | $\mathbf{1 2 . 7}$ | $\mathbf{2 1 2 , 1 0 5}$ | $\mathbf{1 1 . 7}$ | $\mathbf{1 7 5 , 9 2 7}$ | $\mathbf{1 7 . 6}$ |
| Farm liabilities | 60,283 | 10.9 | 61,460 | 10.1 | 84,339 | 10.6 | 68,583 | 14.0 |
| Current liabilities | 40,122 | 13.4 | 34,110 | 12.7 | 50,021 | 12.6 | 37,759 | 16.4 |
| Notes payable within one year | 10,142 | 15.4 | 13,544 | 13.2 | 16,518 | 12.3 | 15,834 | 23.8 |
| Current portion of term debt | 3,767 | 11.2 | 4,450 | 13.2 | 5,829 | 12.0 | 4,828 | 18.4 |
| Accrued interest | 6,252 | 10.1 | 9,355 | 10.6 | 11,971 | 14.3 | 10,163 | 14.8 |
| Accounts payable |  |  |  |  |  |  |  |  |
|  | 75,299 | 13.3 | 100,689 | 16.7 | 127,765 | 13.9 | 107,344 | 21.8 |
| Non-current liabilities | 16,239 | 23.3 | 21,644 | 16.1 | 24,715 | 14.2 | 28,811 | 27.7 |
| Non-real estate | 59,060 | 14.1 | 79,044 | 20.7 | 103,050 | 15.7 | 78,533 | 21.1 |
| Real estate |  |  |  |  |  |  |  |  |
|  | $\mathbf{8 8 8 , 6 1 1}$ | $\mathbf{1 3 . 8}$ | $\mathbf{7 8 5 , 7 3 9}$ | $\mathbf{7 . 5}$ | $\mathbf{7 7 0 , 9 0 1}$ | $\mathbf{8 . 4}$ | $\mathbf{1 , 0 3 3 , 3 3 0}$ | $\mathbf{2 9 . 4}$ |
| Farm equity |  |  |  |  |  |  |  |  |
|  | 0.13 | 13.5 | 0.17 | 11.5 | 0.22 | 8.1 | 0.15 | 26.6 |
| Debt/asset ratio |  |  |  |  |  |  |  |  |
| Income solvency: | 0.71 | 5.5 | 0.67 | 7.1 | 0.51 | 8.7 | 0.75 | 5.9 |
| Favorable | 0.16 | 21.0 | 0.13 | 22.4 | 0.21 | 18.2 | 0.10 | 25.8 |
| Marginal income | 0.09 | 21.4 | 0.13 | 27.4 | 0.22 | 18.9 | 0.11 | 33.4 |
| Marginal solvency | 0.05 | 32.5 | 0.07 | 35.2 | 0.06 | 27.8 | 0.04 | 5118.0 |
| Vulnerable |  |  |  |  |  |  |  |  |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 57--Farm operation balance sheet for commercial farms specializing in fruits or nuts, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 23,948 | 10.0 | 20,832 | 13.5 | 18,567 | 18.1 | 22,203 | 15.0 |
| Number of farms (sample) | 253 | na | 173 | na | 123 | na | 152 | na |

## Dollars per farm

| Farm assets | $\mathbf{1 , 8 5 1 , 9 0 5}$ | $\mathbf{1 4 . 9}$ | $\mathbf{1 , 1 3 6 , 1 9 8}$ | $\mathbf{1 0 . 6}$ | $\mathbf{1 , 7 3 8 , 9 9 9}$ | $\mathbf{2 1 . 3}$ | $\mathbf{1 , 6 1 6 , 7 8 0}$ | $\mathbf{1 3 . 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 288,052 | 20.6 | 183,377 | 18.2 | 176,021 | 22.3 | 247,101 | 20.0 |
| Livestock inventory | 2,267 | 49.1 | 543 | 55.9 | 855 | 59.8 | 3,517 | 76.4 |
| Crop inventory | 10,722 | 31.5 | 28,369 | 34.4 | 26,630 | 37.9 | 25,371 | 45.5 |
| Purchased inputs | 1,732 | 27.6 | 2,971 | 28.5 | 2,895 | 37.8 | 7,281 | 51.1 |
| Cash invested in growing crops | 0 | na | 2,664 | 28.9 | 12,690 | 53.3 | 5,168 | 29.9 |
| Prepaid insurance | 2,085 | 15.1 | 1,444 | 11.8 | 1,804 | 17.8 | 1,688 | 17.4 |
| Other assets 1/ | 271,246 | 21.7 | 147,385 | 21.4 | 131,147 | 24.9 | 204,075 | 22.9 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | $1,563,853$ | 15.1 | 952,822 | 10.7 | $1,562,978$ | 22.3 | $1,369,679$ | 14.2 |
| Investment in cooperatives | 4,384 | 29.4 | 11,935 | 37.3 | 8,360 | 47.4 | 7,821 | 45.0 |
| Land and buildings 2/ | $1,454,081$ | 15.8 | 836,197 | 11.6 | $1,453,331$ | 23.7 | $1,262,736$ | 15.0 |
| Operators dwelling | 86,394 | 11.3 | 68,652 | 15.1 | 99,731 | 15.5 | 78,656 | 22.2 |
| Farm equipment | 103,759 | 13.6 | 101,276 | 10.0 | 100,571 | 15.0 | 98,334 | 19.3 |
| Breeding animals | 1,630 | 41.8 | 3,414 | 56.0 | 715 | 45.2 | 789 | 50.1 |
|  |  |  |  |  |  |  |  |  |
| Farm liabilities | $\mathbf{2 7 7 , 0 3 9}$ | $\mathbf{3 5 . 9}$ | $\mathbf{1 7 2 , 6 2 9}$ | $\mathbf{1 7 . 5}$ | $\mathbf{2 9 5 , 3 8 5}$ | $\mathbf{2 3 . 3}$ | $\mathbf{2 4 1 , 8 9 9}$ | $\mathbf{1 9 . 9}$ |
| Current liabilities | 87,873 | 36.7 | 45,007 | 23.9 | 82,057 | 19.8 | 47,275 | 18.2 |
| Notes payable within one year | 55,384 | 43.0 | 18,914 | 44.9 | 46,799 | 28.8 | 14,168 | 29.5 |
| Current portion of term debt | 18,676 | 30.9 | 17,098 | 24.9 | 19,506 | 25.6 | 19,991 | 19.3 |
| Accrued interest | 7,897 | 36.6 | 4,909 | 17.9 | 8,389 | 23.9 | 6,864 | 20.2 |
| Accounts payable | 5,917 | 18.9 | 4,086 | 14.3 | 7,362 | 27.1 | 6,253 | 16.6 |
|  |  |  |  |  |  |  |  |  |
| Non-current liabilities | 189,165 | 36.0 | 127,622 | 17.6 | 213,329 | 28.2 | 194,624 | 20.9 |
| Non-real estate | 12,819 | 27.1 | 27,148 | 46.5 | 8,058 | 39.6 | 16,382 | 27.9 |
| Real estate | 176,347 | 38.4 | 100,474 | 19.8 | 205,270 | 29.4 | 178,242 | 22.2 |
|  |  |  |  |  |  |  |  |  |
| Farm equity | $\mathbf{1 , 5 7 4 , 8 6 6}$ | $\mathbf{1 3 . 5}$ | $\mathbf{9 6 3 , 5 6 9}$ | $\mathbf{1 2 . 2}$ | $\mathbf{1 , 4 4 3 , 6 1 3}$ | $\mathbf{2 4 . 9}$ | $\mathbf{1 , 3 7 4 , 8 8 1}$ | $\mathbf{1 3 . 7}$ |
|  |  |  |  |  |  |  |  |  |
| Debt/asset ratio | 0.15 | 26.8 | 0.15 | 18.5 | 0.17 | 27.4 | 0.15 | 16.5 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.74 | 5.4 | 0.57 | 13.4 | 0.50 | 19.8 | 0.62 | 13.6 |
| Marginal income | 0.17 | 19.6 | 0.20 | 27.0 | 0.24 | 29.4 | 0.26 | 31.7 |
| Marginal solvency | 0.06 | 32.6 | 0.11 | 44.7 | 0.10 | 57.6 | 0.06 | 38.6 |
| Vulnerable | 0.02 | 42.6 | 0.12 | 53.0 | 0.16 | 63.4 | 0.06 | 9322.0 |
| See notes at end of section |  |  |  |  |  |  |  |  |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 58 --Farm operation balance sheet for commercial farms specializing in vegetables, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 10,463 | 10.7 | 7,259 | 16.7 | 7,879 | 15.3 | 12,238 | 22.6 |
|  | 250 | na | 156 | na | 116 | na | 184 | na |


| Farm assets | 1,170,162 | 12.7 | 1,277,406 | 15.6 | 1,380,354 | 15.4 | 979,310 | 20.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 251,555 | 27.4 | 186,164 | 17.4 | 300,543 | 26.9 | 219,881 | 23.8 |
| Livestock inventory | 4,695 | 41.2 | 4,827 | 40.3 | 2,691 | 61.2 | 2,122 | 44.9 |
| Crop inventory | 106,591 | 58.9 | 14,223 | 27.5 | 101,207 | 48.6 | 27,036 | 47.2 |
| Purchased inputs | 7,535 | 33.8 | 7,016 | 26.7 | 6,972 | 37.3 | 14,998 | 34.3 |
| Cash invested in growing crops | na | na | 18,555 | 30.7 | 23,585 | 36.8 | 22,342 | 32.6 |
| Prepaid insurance | 2,381 | 13.0 | 3,097 | 20.0 | 3,111 | 16.8 | 2,090 | 20.9 |
| Other assets 1/ | 130,353 | 17.3 | 138,446 | 19.9 | 162,976 | 24.0 | 151,294 | 25.0 |
| Non-current assets | 918,607 | 12.4 | 1,091,242 | 16.3 | 1,079,811 | 16.0 | 759,429 | 20.8 |
| Investment in cooperatives | 6,781 | 34.3 | 25,103 | 57.0 | 1,884 | 32.4 | 15,690 | 43.4 |
| Land and buildings 2 / | 701,946 | 13.8 | 877,516 | 17.7 | 808,503 | 18.7 | 510,059 | 22.5 |
| Operators dwelling | 69,374 | 7.4 | 75,344 | 11.9 | 60,813 | 17.4 | 63,617 | 21.1 |
| Farm equipment | 206,116 | 10.9 | 186,708 | 14.9 | 267,748 | 14.1 | 225,755 | 20.2 |
| Breeding animals | 3,765 | 41.4 | 1,915 | 67.2 | 1,675 | 69.2 | 7,925 | 53.1 |
| Farm liabilities | 216,866 | 15.4 | 198,835 | 28.4 | 272,197 | 29.9 | 168,125 | 25.5 |
| Current liabilities | 98,489 | 19.1 | 85,549 | 27.6 | 156,716 | 48.0 | 75,031 | 25.6 |
| Notes payable within one year | 65,385 | 22.6 | 48,178 | 33.3 | 120,171 | 60.2 | 41,570 | 30.3 |
| Current portion of term debt | 14,347 | 16.2 | 16,755 | 38.5 | 14,348 | 21.2 | 14,183 | 25.6 |
| Accrued interest | 5,943 | 15.6 | 5,347 | 30.0 | 7,500 | 31.4 | 4,465 | 26.3 |
| Accounts payable | 12,814 | 24.0 | 15,270 | 30.3 | 14,697 | 16.0 | 14,812 | 27.4 |
| Non-current liabilities | 118,377 | 18.1 | 113,287 | 31.3 | 115,481 | 23.3 | 93,094 | 26.7 |
| Non-real estate | 18,964 | 20.9 | 30,587 | 52.4 | 19,948 | 27.1 | 26,842 | 28.3 |
| Real estate | 99,414 | 20.2 | 82,700 | 30.0 | 95,533 | 26.0 | 66,252 | 30.2 |
| Farm equity | 953,295 | 14.7 | 1,078,570 | 16.2 | 1,108,157 | 15.4 | 811,185 | 20.8 |
| Debt/asset ratio | 0.19 | 16.0 | 0.16 | 23.8 | 0.20 | 22.9 | 0.17 | 15.0 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.65 | 7.8 | 0.65 | 12.1 | 0.65 | 11.2 | 0.77 | 9.8 |
| Marginal income | 0.15 | 21.5 | 0.28 | 27.9 | 0.27 | 25.9 | 0.05 | 33.0 |
| Marginal solvency | 0.14 | 26.6 | 0.07 | 43.4 | 0.06 | 41.9 | 0.09 | 35.4 |
| Vulnerable | 0.06 | 30.1 | 0.01 | 55.2 | 0.02 | 50.5 | 0.09 | 4253.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 59--Farm operation balance sheet for commercial farms specializing in nursery or greenhouse production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 18,243 | 16.6 | 15,479 | 14.5 | 14,962 | 20.1 | 14,976 | 14.5 |
|  | 129 | na | 93 | na | 143 | na | 118 | na |


| Farm assets | 773,717 | 16.6 | 700,834 | 14.5 | 777,327 | 12.0 | 814,334 | 14.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 227,496 | 33.4 | 170,401 | 18.8 | 169,620 | 29.7 | 265,246 | 22.8 |
| Livestock inventory | 115 | 54.8 | 131 | 50.1 | 33 | 80.2 | - 216 | 55.0 |
| Crop inventory | 73,697 | 32.5 | 41,048 | 36.8 | 71,937 | 50.1 | 123,119 | 31.0 |
| Purchased inputs | 5,267 | 32.9 | 2,275 | 22.8 | 7,185 | 55.9 | 9,683 | 27.0 |
| Cash invested in growing crops | na | na | 44,314 | 38.0 | 21,119 | 30.2 | 31,323 | 29.2 |
| Prepaid insurance | 1,593 | 18.3 | 1,360 | 16.5 | 1,882 | 21.6 | 2,116 | 16.2 |
| Other assets 1/ | 146,823 | 37.2 | 81,274 | 24.2 | 67,465 | 22.2 | 98,788 | 25.6 |
| Non-current assets | 546,221 | 16.2 | 530,433 | 17.3 | 607,707 | 12.9 | 549,088 | 18.9 |
| Investment in cooperatives | 1,102 | 71.3 | 256 | 44.6 | 245 | 48.5 | 1,820 | 39.1 |
| Land and buildings $2 /$ | 446,368 | 17.2 | 452,727 | 17.9 | 527,239 | 14.9 | 490,841 | 20.6 |
| Operators dwelling | 61,909 | 16.7 | 71,516 | 24.3 | 63,345 | 17.0 | 62,852 | 17.8 |
| Farm equipment | 98,477 | 17.2 | 77,375 | 21.2 | 78,871 | 20.8 | 55,948 | 14.2 |
| Breeding animals | 275 | 48.7 | 76 | 87.6 | 1,353 | 64.4 | 479 | 67.5 |
| Farm liabilities | 111,950 | 27.2 | 75,175 | 19.2 | 106,811 | 22.6 | 99,461 | 19.3 |
| Current liabilities | 57,480 | 28.5 | 18,908 | 18.2 | 46,145 | 39.8 | 26,594 | 18.6 |
| Notes payable within one year | 41,475 | 30.4 | 8,813 | 35.3 | 31,818 | 52.9 | 10,856 | 30.7 |
| Current portion of term debt | 9,828 | 44.7 | 6,178 | 25.5 | 7,003 | 18.2 | 9,698 | 19.8 |
| Accrued interest | 3,173 | 27.6 | 2,138 | 19.5 | 2,985 | 23.0 | 2,803 | 19.8 |
| Accounts payable | 3,004 | 15.7 | 1,781 | 20.1 | 4,340 | 27.1 | 3,237 | 18.5 |
| Non-current liabilities | 54,470 | 30.2 | 56,267 | 23.4 | 60,666 | 16.5 | 72,867 | 20.9 |
| Non-real estate | 21,995 | 58.8 | 6,373 | 61.2 | 8,282 | 33.3 | 15,239 | 30.2 |
| Real estate | 32,474 | 23.4 | 49,894 | 26.0 | 52,384 | 17.4 | 57,628 | 25.1 |
| Farm equity | 661,767 | 17.4 | 625,659 | 15.5 | 670,516 | 12.1 | 714,873. | 16.1 |
| Debt/asset ratio | 0.14 | 23.2 | 0.11 | 19.4 | 0.14 | 18.1 | 0.12 | 20.6 |
| Income solvency: |  |  |  |  |  |  | 0.12 | 20.6 |
| Favorable | 0.77 | 5.6 | 0.85 | 6.0 | 0.58 | 12.7 | 0.69 | 10.2 |
| Marginal income | 0.14 | 27.0 | 0.08 | 45.7 | 0.27 | 30.9 | 0.16 | 34.8 |
| Marginal solvency | 0.07 | 37.2 | 0.07 | 52.4 | 0.09 | 34.0 | 0.13 | 38.8 |
| Vulnerable | 0.02 | 91.4 | 0.00 | na | 0.05 | 52.9 | 0.02 | 2548.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 60--Farm operation balance sheet for commercial farms specializing in beef production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 96,710 | 4.7 | 95,467 | 5.7 | 92,682 | 5.9 | 75,642 | 8.6 |
| Number of farms (sample) | 895 | na | 860 | na | 774 | na | 645 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 970,590 | 5.0 | 996,490 | 6.9 | 1,008,812 | 6.3 | 1,044,044 | 7.6 |
| Current assets | 167,068 | 5.5 | 163,774 | 6.9 | 183,213 | 12.4 | 184,177 | 9.2 |
| Livestock inventory | 78,010 | 6.6 | 77,371 | 10.8 | 88,046 | 17.9 | 96,188 | 12.3 |
| Crop inventory | 22,736 | 6.7 | 22,752 | 7.9 | 23,495 | 8.0 | 26,553 | 13.3 |
| Purchased inputs | 3,534 | 11.5 | 6,857 | 12.6 | 7,056 | 23.5 | 6,668 | 11.3 |
| Cash invested in growing crops | na | na | 2,630 | 14.8 | 3,653 | 12.6 | 3,463 | 14.0 |
| Prepaid insurance | 791 | 4.6 | 830 | 5.2 | 915 | 9.0 | 1,087 | 8.5 |
| Other assets 1/ | 61,997 | 10.3 | 53,334 | 10.2 | 60,047 | 15.3 | 50,219 | 13.4 |
| Non-current assets | 803,522 | 5.6 | 832,716 | 7.8 | 825,599 | 6.9 | 859,867 | 8.2 |
| Investment in cooperatives | 1,477 | 12.1 | 2,928 | 24.4 | 2,084 | 13.6 | 2,955 | 23.3 |
| Land and buildings $2 /$ | 632,809 | 6.6 | 644,156 | 9.4 | 636,930 | 8.3 | 650,604 | 9.6 |
| Operators dwelling | 43,155 | 4.3 | 44,853 | 4.8 | 46,105 | 8.4 | 58,788 | 9.2 |
| Farm equipment | 87,477 | 4.2 | 92,198 | 4.8 | 101,116 | 4.4 | 104,498 | 6.7 |
| Breeding animals | 81,759 | 5.4 | 93,434 | 7.3 | 85,470 | 6.4 | 101,811 | 8.2 |
| Farm liabilities | 118,472 | 7.5 | 124,529 | 8.7 | 162,185 | 10.1 | 147,223 | 9.9 |
| Current liabilities | 51,296 | 7.0 | 53,262 | 9.6 | 80,158 | 18.1 | 66,871 | 10.5 |
| Notes payable within one year | 36,427 | 8.7 | 37,571 | 11.9 | 61,725 | 22.5 | 45,896 | 12.7 |
| Current portion of term debt | 8,175 | 8.9 | 8,212 | 9.4 | 9,687 | 7.5 | 12,508 | 11.6 |
| Accrued interest | 3,353 | 7.7 | 3,511 | 8.9 | 4,603 | 10.3 | 4,163 | 10.0 |
| Accounts payable | 3,341 | 4.8 | 3,968 | 14.0 | 4,143 | 9.1 | 4,305 | 7.6 |
| Non-current liabilities | 67,175 | 10.5 | 71,266 | 10.0 | 82,027 | 7.3 | 80,351 | 10.8 |
| Non-real estate | 10,900 | 12.0 | 9,666 | 16.4 | 12,094 | 12.7 | 24,261 | 15.5 |
| Real estate | 56,275 | 12.1 | 61,601 | 11.2 | 69,933 | 7.9 | 56,090 | 12.9 |
| Farm equity | 852,118 | 5.7 | 871,962 | 7.6 | 846,627 | 7.0 | 896,821 | 8.3 |
| Debt/asset ratio | 0.12 | 8.4 | 0.12 | 9.4 | 0.16 | 9.5 | 0.14 | 9.6 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.62 | 3.9 | 0.64 | 4.5 | 0.56 | 5.5 | 0.50 | 8.9 |
| Marginal income | 0.23 | 9.4 | 0.25 | 10.6 | 0.26 | 10.0 | 0.34 | 11.7 |
| Marginal solvency | 0.07 | 15.5 | 0.07 | 18.8 | 0.10 | 17.8 | 0.11 | 35.5 |
| Vulnerable | 0.08 | 17.9 | 0.04 | 26.5 | 0.08 | 22.6 | 0.05 | 8703.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 61--Farm operation balance sheet for commercial farms specializing in hog production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 38,736 | 7.8 | 35,275 | 7.2 | 40,105 | 9.7 | 29,459 | 16.3 |
| Number of farms (sample) | 335 | na | 601 | na | 223 | na | 200 | na |

Dollars per farm

| Farm assets | 494,505 | 6.9 | 557,522 | 5.5 | 538,454 | 7.3 | 553,871 | 12.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 104,258 | 10.0 | 117,217 | 6.6 | 110,173 | 9.8 | 124,963 | 18.5 |
| Livestock inventory | 40,988 | 13.7 | 43,910 | 7.4 | 47,124 | 9.8 | 41,963 | 12.8 |
| Crop inventory | 28,543 | 10.1 | 23,285 | 8.3 | 28,006 | 15.7 | 28,653 | 17.6 |
| Purchased inputs | 4,218 | 14.5 | 8,827 | 9.0 | 9,056 | 16.8 | 10,636 | 25.9 |
| Cash invested in growing crops | na | na | 3,955 | 84.5 | 2,437 | 72.4 | 567 | 27.7 |
| Prepaid insurance | 761 | 8.8 | 755 | 7.8 | 818 | 11.3 | 862 | 12.9 |
| Other assets 1/ | 29,748 | 22.1 | 36,484 | 11.6 | 22,732 | 15.4 | 42,282 | 39.0 |
| Non-current assets | 390,247 | 6.8 | 440,305 | 5.8 | 428,280 | 7.4 | 139,640 | 13.9 |
| Investment in cooperatives | 2,290 | 32.2 | 1,338 | 19.9 | 3,410 | 33.9 | 42,206 | 16.6 |
| Land and buildings $2 /$ | 291,419 | 7.6 | 329,954 | 6.3 | 313,784 | 8.1 | 22,708 | 24.0 |
| Operators dwelling | 36,364 | 6.5 | 40,838 | 4.8 | 40,242 | 8.7 | 12,732 | 12.6 |
| Farm equipment | 72,272 | 6.6 | 81,804 | 5.7 | 83,820 | 8.5 | 3,986 | 14.0 |
| Breeding animals | 24,266 | 11.8 | 27,209 | 7.9 | 27,266 | 10.4 | 2,779 | 14.8 |
| Farm liabilities | 114,628 | 8.2 | 108,289 | 7.0 | 129,150 | 9.0 | 130,321 | 14.7 |
| Current liabilities | 38,917 | 7.8 | 34,348 | 7.6 | 43,772 | 11.8 | 40,904 | 16.7 |
| Notes payable within one year | 24,091 | 10.8 | 18,663 | 10.5 | 26,282 | 16.6 | 22,479 | 23.4 |
| Current portion of term debt | 9,146 | 9.4 | 9,832 | 8.9 | 10,754 | 10.8 | 11,938 | 13.5 |
| Accrued interest | 3,268 | 8.3 | 3,073 | 7.1 | 3,672 | 9.1 | 3,715 | 14.8 |
| Accounts payable | 2,411 | 8.5 | 2,781 | 7.9 | 3,064 | 9.9 | 2,773 | 15.3 |
| Non-current liabilities | 75,710 | 10.2 | 73,941 | 7.6 | 85,377 | 9.4 | 97,434 | 14.7 |
| Non-real estate | 12,006 | 15.3 | 15,424 | 14.3 | 15,347 | 18.9 | 19,406 | 16.7 |
| Real estate | 63,704 | 11.8 | 58,517 | 8.4 | 70,030 | 10.5 | 78,029 | 17.5 |
| Farm equity | 379,878 | 7.6 | 449,233 | 6.1 | 409,304 | 8.0 | 414,231 | 12.8 |
| Debt/asset ratio | 0.23 | 6.3 | 0.19 | 6.3 | 0.24 | 6.7 | 0.25 | 7.7 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.54 | 7.6 | 0.68 | 4.7 | 0.57 | 9.1 | 0.38 | 19.2 |
| Marginal income | 0.16 | 17.6 | 0.15 | 15.2 | 0.22 | 19.9 | 0.30 | 30.8 |
| Marginal solvency | 0.17 | 19.9 | 0.12 | 17.2 | 0.18 | 24.2 | 0.18 | 31.6 |
| Vulnerable | 0.13 | 23.2 | 0.04 | 24.9 | 0.02 | 54.9 | 0.13 | 366.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 62--Farm operation balance sheet for commercial farms specializing in poultry production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 22,344 | 11.5 | 22,620 | 14.4 | 22,245 | 13.5 | 22,320 | 13.7 |
| Number of farms (sample) | 348 | na | 273 | na | 319 | na | 257 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 514,282 | 13.8 | 469,142 | 8.0 | 537,351 | 7.7 | 611,305 | 11.3 |
| Current assets | 73,724 | 18.3 | 44,688 | 14.6 | 58,152 | 22.2 | 90,618 | 21.4 |
| Livestock inventory | 29,607 | 32.2 | 16,790 | 22.5 | 12,036 | 24.1 | 25,194 | 40.0 |
| Crop inventory | 3,464 | 26.4 | 3,617 | 22.3 | 2,047 | 20.0 | 2,192 | 31.2 |
| Purchased inputs | 3,139 | 43.5 | 1,848 | 25.3 | 2,892 | 51.2 | 2,018 | 30.5 |
| Cash invested in growing crops | na | na | 120 | 65.4 | 1,460 | 76.5 | 251 | 28.4 |
| Prepaid insurance | 838 | 30.4 | 591 | 18.0 | 669 | 11.9 | 828 | 14.3 |
| Other assets 1/ | 36,676 | 19.6 | 21,722 | 17.4 | 39,049 | 28.7 | 60,135 | 24.1 |
| Non-current assets | 440,559 | 13.5 | 424,454 | 7.9 | 479,199 | 7.6 | 520,687 | 10.6 |
| Investment in cooperatives | 534 | 27.7 | 586 | 26.8 | 1,866 | 36.4 | 3,181 | 48.1 |
| Land and buildings $2 /$ | 371,995 | 13.7 | 358,172 | 8.4 | 392,969 | 7.8 | 439,617 | 11.6 |
| Operators dwelling | 55,120 | 6.2 | 58,593 | 8.3 | 53,095 | 9.2 | 60,511 | 10.9 |
| Farm equipment | 55,114 | 22.4 | 53,445 | 12.0 | 70,419 | 15.7 | 64,863 | 13.2 |
| Breeding animals | 12,915 | 21.7 | 12,250 | 15.0 | 13,946 | 22.6 | 13,026 | 14.4 |
| Farm liabilities | 94,064 | 19.3 | 107,245 | 14.6 | 130,914 | 15.8 | 114,579 | 12.6 |
| Current liabilities | 21,955 | 15.2 | 23,553 | 14.8 | 33,339 | 28.9 | 23,863 | 15.0 |
| Notes payable within one year | 9,810 | 26.8 | 9,657 | 28.2 | 16,489 | 51.1 | 6,428 | 52.1 |
| Current portion of term debt | 7,970 | 18.3 | 9,336 | 13.1 | 11,589 | 13.1 | 12,542 | 14.8 |
| Accrued interest | 2,697 | 19.6 | 3,081 | 14.7 | 3,770 | 16.0 | 3,291 | 12.7 |
| Accounts payable | 1,478 | 17.3 | 1,481 | 20.4 | 1,492 | 15.0 | 1,603 | 14.8 |
| Non-current liabilities | 72,109 | 22.6 | 83,691 | 16.1 | 97,575 | 12.8 | 90,715 | 14.2 |
| Non-real estate | 8,388 | 23.2 | 10,085 | 20.5 | 14,657 | 27.4 | 20,895 | 24.0 |
| Real estate | 63,721 | 25.4 | 73,607 | 18.4 | 82,918 | 15.2 | 69,820 | 17.5 |
| Farm equity | 420,219 | 13.6 | 361,897 | 8.6 | 406,437 | 8.7 | 496,727 | 13.5 |
| Debt/asset ratio | 0.18 | 11.3 | 0.23 | 11.8 | 0.24 | 13.5 | 0.19 | 14.8 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.66 | 8.3 | 0.59 | 9.5 | 0.50 | 13.9 | 0.70 | 8.6 |
| Marginal income | 0.15 | 30.9 | 0.17 | 26.4 | 0.19 | 35.0 | 0.10 | 36.3 |
| Marginal solvency | 0.16 | 24.8 | 0.20 | 23.9 | 0.18 | 26.0 | 0.16 | 29.3 |
| Vulnerable | 0.03 | 38.3 | 0.05 | 51.1 | 0.12 | 41.7 | 0.04 | 3096.0 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 63--Farm operation balance sheet for commercial farms specializing in dairy production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 98,870 | 3.8 | 102,722 | 5.3 | 104,607 | 4.8 | 92,235 | 6.0 |
| Number of farms (sample) | 1,084 | na | 719 | na | 1,342 | na | 836 | na |


| Farm assets | 643,885 | 3.0 | 672,110 | 4.1 | 678,433 | 3.6 | 729,089 | 4.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 93,317 | 5.1 | 88,733 | 6.2 | 91,749 | 5.5 | 110,975 | 6.5 |
| Livestock inventory | 36,708 | 7.1 | 25,206 | 10.5 | 31,004 | 9.3 | 29,665 | 12.9 |
| Crop inventory | 24,245 | 4.9 | 21,300 | 7.4 | 23,514 | 4.9 | 28,443 | 6.4 |
| Purchased inputs | 4,517 | 8.1 | 8,098 | 10.1 | 8,673 | 9.8 | 11,862 | 11.2 |
| Cash invested in growing crops | na | na | 785 | 24.9 | 563 | 16.0 | 766 | 16.1 |
| Prepaid insurance | 746 | 3.7 | 733 | 4.6 | 848 | 7.8 | 999 | 5.2 |
| Other assets 1/ | 27,101 | 9.2 | 32,610 | 11.1 | 27,147 | 10.1 | 39,241 | 9.8 |
| Non-current assets | 550,568 | 3.1 | 583,377 | 4.3 | 586,683 | 3.7 | 618,113 | 4.5 |
| Investment in cooperatives | 2,637 | 10.6 | 2,802 | 15.5 | 2,727 | 9.3 | 3,875 | 11.1 |
| Land and buildings $2 /$ | 371,609 | 3.6 | 371,545 | 4.8 | 383,315 | 4.4 | 372,173 | 5.1 |
| Operators dwelling | 47,294 | 3.4 | 48,555 | 4.5 | 47,382 | 4.0 | 49,107 | 4.2 |
| Farm equipment | 92,552 | 3.5 | 108,023 | 8.0 | 100,969 | 4.0 | 117,287 | 4.8 |
| Breeding animals | 83,770 | 3.7 | 101,007 | 7.3 | 99,672 | 4.5 | 124,778 | 6.1 |
| Farm liabilities | 122,639 | 4.4 | 96,933 | 7.5 | 133,125 | 6.4 | 152,914 | 7.8 |
| Current liabilities | 37,063 | 5.4 | 29,191 | 10.2 | 36,500 | 6.3 | 42,720 | 9.3 |
| Notes payable within one year | 19,005 | 9.0 | 14,137 | 18.7 | 15,114 | 12.7 | 16,189 | 17.8 |
| Current portion of term debt | 11,740 | 5.1 | 9,612 | 8.9 | 14,586 | 6.2 | 18,778 | 9.2 |
| Accrued interest | 3,490 | 4.5 | 2,745 | 7.7 | 3,790 | 6.5 | 4,355 | 7.9 |
| Accounts payable | 2,828 | 4.6 | 2,697 | 5.8 | 3,011 | 4.7 | 3,398 | 6.3 |
| Non-current liabilities | 85,576 | 4.8 | 67,742 | 8.0 | 96,624 | 7.4 | 110,194 | 8.2 |
| Non-real estate | 19,339 | 7.4 | 16,618 | 13.3 | 27,306 | 8.2 | 39,956 | 10.7 |
| Real estate | 66,237 | 5.4 | 51,124 | 9.2 | 69,318 | 9.9 | 70,238 | 8.0 |
| Farm equity | 521,246 | 3.3 | 575,177 | 4.5 | 545,308 | 4.2 | 576,175 | 4.5 |
| Debt/asset ratio | 0.19 | 4.0 | 0.14 | 7.1 | 0.20 | 6.3 | 0.21 | 5.9 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.67 | 3.1 | 0.78 | 3.7 | 0.69 | 4.1 | 0.70 | 3.9 |
| Marginal income | 0.15 | 9.8 | 0.10 | 21.2 | 0.13 | 12.4 | 0.13 | 14.0 |
| Marginal solvency | 0.15 | 10.7 | 0.12 | 18.2 | 0.14 | 20.3 | 0.11 | 15.3 |
| Vulnerable | 0.04 | 19.9 | 0.01 | 67.7 | 0.04 | 28.4 | 0.05 | 468.0 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 64--Farm operation balance sheet for commercial farms specializing in other livestock production, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 35,710 | 8.0 | 41,512 | 9.0 | 34,385 | 11.1 | 43,517 | 16.4 |
|  | 333 | na | 416 | na | 261 | na | 252 | na |


| Farm assets | 637,822 | 5.7 | 815,714 | 11.9 | 790,102 | 9.8 | 568,634 | 10.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 134,778 | 8.6 | 179,772 | 16.8 | 121,177 | 11.1 | 105,990 | 14.9 |
| Livestock inventory | 52,816 | 14.4 | 77,720 | 31.8 | 46,960 | 13.9 | 39,647 | 21.8 |
| Crop inventory | 32,776 | 10.4 | 28,162 | 10.8 | 27,202 | 14.6 | 32,420 | 18.1 |
| Purchased inputs | 5,141 | 15.0 | 5,792 | 12.5 | 6,191 | 16.8 | 7,395 | 26.9 |
| Cash invested in growing crops | na | na | 1,513 | 31.1 | 1,251 | 17.8 | 2,236 | 21.9 |
| Prepaid insurance | 898 | 8.1 | 838 | 9.5 | 919 | 10.8 | 896 | 7.6 |
| Other assets 1/ | 43,147 | 14.6 | 65,748 | 20.6 | 38,654 | 18.2 | 23,397 | 19.0 |
| Non-current assets | 503,044 | 6.2 | 635,942 | 11.2 | 668,925 | 10.7 | 462,643 | 10.4 |
| Investment in cooperatives | 1,705 | 22.6 | 1,658 | 19.4 | 2,342 | 33.4 | 4,581 | 55.3 |
| Land and buildings 2/ | 362,009 | 6.7 | 462,230 | 10.9 | 502,677 | 12.9 | 309,103 | 12.1 |
| Operators dwelling | 50,334 | 21.6 | 52,326 | 13.3 | 46,530 | 10.1 | 42,968 | 14.4 |
| Farm equipment | 87,639 | 5.9 | 84,149 | 6.4 | 99,627 | 7.8 | 93,121 | 10.9 |
| Breeding animals | 51,691 | 16.7 | 87,904 | 32.9 | 64,279 | 11.4 | 55,838 | 12.6 |
| Farm liabilities | 115,032 | 9.9 | 92,819 | 12.1 | 117,382 | 12.5 | $\mathbf{9 8 , 2 8 3}$ | 14.2 |
| Current liabilities | 49,788 | 13.3 | 37,082 | 13.0 | 43,251 | 13.8 | 37,620 | 10.4 |
| Notes payable within one year | 34,971 | 17.0 | 23,143 | 16.9 | 26,329 | 18.2 | 22,642 | 11.5 |
| Current portion of term debt | 8,487 | 11.7 | 7,610 | 15.6 | 9,607 | 13.9 | 8,839 | 17.8 |
| Accrued interest | 3,261 | 10.1 | 2,595 | 12.4 | 3,302 | 12.8 | 2,764 | 14.3 |
| Accounts payable | 3,069 | 8.4 | 3,734 | 10.9 | 4,013 | 10.2 | 3,375 | 14.7 |
| Non-current liabilities | 65,244 | 11.1 | 55,737 | 13.4 | 74,131 | 14.0 | 60,663 | 17.9 |
| Non-real estate | 12,835 | 17.8 | 12,444 | 23.5 | 14,437 | 21.2 | 15,832 | 20.5 |
| Real estate | 52,409 | 12.3 | 43,294 | 14.4 | 59,695 | 16.1 | 44,831 | 19.4 |
| Farm equity | 522,791 | 6.3 | 722,894 | 12.6 | 672,720 | 10.7 | 470,351 | 10.8 |
| Debt/asset ratio | 0.18 | 9.0 | 0.11 | 11.1 | 0.15 | 12.0 | 0.17 | 8.9 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.57 | 7.1 | 0.71 | 5.7 | 0.63 | 8.2 | 0.64 | 10.4 |
| Marginal income | 0.21 | 16.3 | 0.21 | 18.1 | 0.23 | 18.6 | 0.22 | 22.1 |
| Marginal solvency | 0.15 | 20.0 | 0.07 | 30.0 | 0.11 | 26.7 | 0.08 | 34.0 |
| Vulnerable | 0.06 | 25.7 | 0.01 | 38.3 | 0.03 | 39.8 | 0.06 | 4481.0 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 65--Farm operation balance sheet for commercial farms in the Northeast region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 42,229 | 4.4 | 41,197 | 6.3 | 39,463 | 5.7 | 39,556 | 7.1 |
| Number of farms (sample) | 597 | na | 430 | na | 565 | na | 419 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 798,785 | 5.2 | 715,964 | 5.5 | 772,330 | 5.2 | 763,408 | 7.9 |
| Current assets | 121,270 | 14.1 | 95,649 | 8.1 | 87,757 | 7.5 | 106,400 | 8.6 |
| Livestock inventory | 23,938 | 10.1 | 16,593 | 14.3 | 19,597 | 19.3 | 19,699 | 19.7 |
| Crop inventory | 41,421 | 37.4 | 23,519 | 11.6 | 23,926 | 9.8 | 27,163 | 10.3 |
| Purchased inputs | 4,472 | 12.5 | 5,451 | 15.1 | 5,908 | 12.2 | 9,461 | 16.8 |
| Cash invested in growing crops | na | na | 2,772 | 29.9 | 2,928 | 27.2 | 3,266 | 37.5 |
| Prepaid insurance | 958 | 6.2 | 895 | 7.1 | 1,047 | 10.7 | 1,157 | 6.9 |
| Other assets 1/ | 50,480 | 12.3 | 46,420 | 12.3 | 34,351 | 12.9 | 45,653 | 14.8 |
| Non-current assets | 677,516 | 5.2 | 620,314 | 5.7 | 684,573 | 5.7 | 657,009 | 9.1 |
| Investment in cooperatives | 2,402 | 19.7 | 4,670 | 41.0 | 2,231 | 14.8 | 3,617 | 19.8 |
| Land and buildings 2/ | 531,085 | 6.1 | 469,434 | 6.8 | 533,600 | 6.9 | 480,591 | 12.0 |
| Operators dwelling | 62,856 | 5.0 | 61,752 | 6.3 | 62,216 | 5.8 | 62,586 | 8.1 |
| Farm equipment | 95,098 | 4.4 | 96,996 | 5.9 | 98,163 | 4.3 | 112,792 | 6.5 |
| Breeding animals | 48,930 | 8.0 | 49,214 | 9.6 | 50,578 | 6.6 | 60,009 | 7.9 |
| Farm liabilities | 105,853 | 8.2 | 80,603 | 10.4 | 92,358 | 6.8 | 98,246 | 6.9 |
| Current liabilities | 32,905 | 12.9 | 26,383 | 15.7 | 21,757 | 8.3 | 28,153 | 9.2 |
| Notes payable within one year | 16,223 | 22.5 | 12,578 | 27.8 | 6,276 | 18.8 | 10,400 | 22.4 |
| Current portion of term debt | 10,564 | 8.8 | 8,870 | 11.6 | 9,748 | 7.8 | 11,221 | 7.8 |
| Accrued interest | 2,992 | 8.4 | 2,270 | 10.7 | 2,599 | 7.0 | 2,752 | 7.2 |
| Accounts payable | 3,125 | 5.5 | 2,666 | 6.9 | 3,133 | 7.2 | 3,781 | 9.8 |
| Non-current liabilities | 72,948 | 8.4 | 54,220 | 10.1 | 70,602 | 6.8 | 70,093 | 7.9 |
| Non-real estate | 18,772 | 13.1 | 18,138 | 15.4 | 16,210 | 12.5 | 22,438 | 9.4 |
| Real estate | 54,176 | 10.3 | 36,082 | 12.0 | 54,391 | 7.9 | 47,654 | 9.5 |
| Farm equity | 692,932 | 5.6 | 635,361 | 6.0 | 679,972 | 5.7 | 665,163 | 9.0 |
| Debt/asset ratio | 0.13 | 8.0 | 0.11 | 10.5 | 0.12 | 7.2 | 0.13 | 9.5 |
| Income solvency: 0.13 |  |  |  |  |  |  |  |  |
| Favorable | 0.63 | 4.6 | 0.75 | 4.5 | 0.72 | 3.9 | 0.78 | 4.5 |
| Marginal income | 0.24 | 10.5 | 0.15 | 19.2 | 0.18 | 13.3 | 0.16 | 20.9 |
| Marginal solvency | 0.10 | 18.8 | 0.09 | 24.7 | 0.08 | 21.9 | 0.05 | 21.1 |
| Vulnerable | 0.04 | 31.4 | 0.00 | 45.3 | 0.02 | 38.5 | 0.02 | 43.7 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 66--Farm operation balance sheet for commercial farms in the Lake States region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 79,129 | 3.9 | 79,064 | 5.6 | 74,790 | 5.2 | 74,340 | 5.3 |
| Number of farms (sample) | 605 | na | 646 | na | 529 | na | 443 | na |


| Farm assets | 631,573 | 4.2 | 719,494 | 9.7 | 655,148 | 4.8 | 699,054 | 4.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 117,338 | 10.4 | 96,455 | 7.4 | 97,561 | 8.2 | 131,621 | 8.5 |
| Livestock inventory | 25,856 | 13.1 | 18,453 | 14.4 | 19,921 | 10.5 | 29,749 | 17.8 |
| Crop inventory | 50,048 | 20.7 | 31,205 | 9.8 | 29,749 | 8.2 | 43,999 | 7.8 |
| Purchased inputs | 6,016 | 11.5 | 7,609 | 11.8 | 7,607 | 14.2 | 10,605 | 11.7 |
| Cash invested in growing crops | na | na | 1,142 | 49.6 | 708 | 25.5 | 2,246 | 17.4 |
| Prepaid insurance | 962 | 5.5 | 947 | 6.0 | 1,205 | 8.9 | 1,248 | 5.8 |
| Other assets 1/ | 34,455 | 10.9 | 37,100 | 12.7 | 38,370 | 15.5 | 43,774 | 17.4 |
| Non-current assets | 514,234 | 3.8 | 623,039 | 10.8 | 557,587 | 5.2 | 567,433 | 5.0 |
| Investment in cooperatives | 12,261 | 31.6 | 10,276 | 15.6 | 13,435 | 22.5 | 19,559 | 52.4 |
| Land and buildings $2 /$ | 348,245 | 4.3 | 422,408 | 14.5 | 369,002 | 6.1 | 355,424 | 5.2 |
| Operators dwelling | 44,987 | 4.6 | 45,506 | 5.9 | 43,425 | 6.0 | 44,933 | 5.1 |
| Farm equipment | 116,752 | 4.2 | 134,196 | 8.7 | 125,604 | 5.4 | 142,445 | 4.5 |
| Breeding animals | 36,976 | 5.9 | 56,159 | 14.7 | 49,547 | 6.0 | 50,005 | 7.6 |
| Farm liabilities | 138,148 | 5.6 | 114,998 | 8.3 | 146,420 | 7.6 | 156,089 | 6.6 |
| Current liabilities | 44,418 | 7.0 | 37,787 | 10.1 | 49,929 | 10.3 | 47,683 | 7.5 |
| Notes payable within one year | 24,142 | 11.1 | 19,140 | 16.4 | 26,697 | 15.7 | 21,453 | 12.2 |
| Current portion of term debt | 12,175 | 6.2 | 10,498 | 10.9 | 13,498 | 7.6 | 16,380 | 7.0 |
| Accrued interest | 3,901 | 5.7 | 3,205 | 8.6 | 4,101 | 7.7 | 4,387 | 6.8 |
| Accounts payable | 4,199 | 6.3 | 4,943 | 14.3 | 5,633 | 8.3 | 5,462 | 6.5 |
| Non-current liabilities | 93,729 | 6.3 | 77,211 | 9.0 | 96,491 | 7.9 | 108,406 | 6.8 |
| Non-real estate | 18,369 | 9.2 | 17,060 | 17.4 | 22,876 | 9.7 | 30,699 | 9.1 |
| Real estate | 75,361 | 7.1 | 60,151 | 9.9 | 73,615 | 9.1 | 77,707 | 7.9 |
| Farm equity | 493,425 | 4.8 | 604,496 | 11.4 | 508,728 | 4.9 | 542,965 | 5.2 |
| Debt/asset ratio | 0.22 | 5.1 | 0.16 | 11.7 | 0.22 | 5.4 | 0.22 | 5.2 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.64 | 3.8 | 0.69 | 5.4 | 0.61 | 5.2 | 0.65 | 5.1 |
| Marginal income | 0.13 | 13.1 | 0.17 | 17.9 | 0.20 | 12.7 | 0.15 | 16.2 |
| Marginal solvency | 0.17 | 11.2 | 0.10 | 23.3 | 0.12 | 20.0 | 0.15 | 15.2 |
| Vulnerable | 0.06 | 20.8 | 0.05 | 29.4 | 0.07 | 25.0 | 0.04 | 34.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 67--Farm operation balance sheet for commercial farms in the Corn Belt region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 149,818 | 3.4 | 140,738 | 4.4 | 144,477 | 4.4 | 135,787 | 5.4 |
| Number of farms (sample) | 1,026 | na | 1,029 | na | 797 | na | 769 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 573,331 | 3.2 | 648,755 | 4.4 | 618,355 | 3.9 | 627,532 | 5.1 |
| Current assets | 107,110 | 4.4 | 123,874 | 4.8 | 107,107 | 6.5 | 116,179 | 6.5 |
| Livestock inventory | 19,088 | 6.3 | 23,075 | 7.1 | 21,042 | 8.4 | 21,575 | 10.5 |
| Crop inventory | 39,843 | 4.9 | 46,277 | 5.5 | 48,576 | 9.0 | 50,355 | 7.5 |
| Purchased inputs | 4,307 | 8.9 | 6,651 | 10.3 | 6,712 | 10.6 | 7,741 | 8.1 |
| Cash invested in growing crops | na | na | 1,997 | 43.8 | 1,873 | 31.4 | 3,824 | 66.5 |
| Prepaid insurance | 839 | 4.1 | 808 | 4.2 | 903 | 5.1 | 984 | 4.6 |
| Other assets 1/ | 43,034 | 7.9 | 45,065 | 10.1 | 28,002 | 11.7 | 31,701 | 9.6 |
| Non-current assets | 466,220 | 3.4 | 524,882 | 4.9 | 511,247 | 4.0 | 511,352 | 5.2 |
| Investment in cooperatives | 1,993 | 20.6 | 1,397 | 15.5 | 1,887 | 19.3 | 1,620 | 14.2 |
| Land and buildings $2 /$ | 342,606 | 4.1 | 389,344 | 5.8 | 377,364 | 4.8 | 366,631 | 6.1 |
| Operators dwelling | 38,003 | 3.6 | 42,986 | 4.6 | 43,340 | 4.8 | 44,392 | 5.6 |
| Farm equipment | 103,321 | 3.5 | 113,444 | 4.0 | 110,585 | 4.1 | 121,977 | 5.1 |
| Breeding animals | 18,300 | 5.7 | 20,697 | 8.3 | 21,411 | 7.1 | 21,125 | 8.6 |
| Farm liabilities | 100,345 | 4.6 | 100,278 | 5.1 | 131,126 | 5.2 | 125,706 | 6.6 |
| Current liabilities | 36,001 | 4.6 | 35,654 | 5.7 | 44,855 | 6.7 | 43,988 | 6.7 |
| Notes payable within one year | 21,492 | 6.3 | 20,220 | 8.0 | 25,585 | 10.2 | 24,473 | 8.5 |
| Current portion of term debt | 8,018 | 5.4 | 8,487 | 5.9 | 10,860 | 5.8 | 11,395 | 7.7 |
| Accrued interest | 2,816 | 4.7 | 2,800 | 5.2 | 3,682 | 5.3 | 3,528 | 6.7 |
| Accounts payable | 3,676 | 4.7 | 4,147 | 6.3 | 4,728 | 5.8 | 4,593 | 7.1 |
| Non-current liabilities | 64,344 | 5.5 | 64,624 | 5.8 | 86,271 | 5.8 | 81,719 | 7.3 |
| Non-real estate | 11,209 | 8.3 | 13,044 | 8.5 | 15,480 | 9.8 | 19,221 | 9.9 |
| Real estate | 53,135 | 6.1 | 51,580 | 6.4 | 70,791 | 6.7 | 62,498 | 7.8 |
| Farm equity | 472,985 | 3.7 | 548,477 | 5.1 | 487,228 | 4.4 | 501,825 | 5.5 |
| Debt/asset ratio | 0.18 | 4.5 | 0.15 | 6.2 | 0.21 | 4.5 | 0.20 | 5.2 |
| Income solvency: 0.20 .2 |  |  |  |  |  |  |  |  |
| Favorable | 0.66 | 2.8 | 0.70 | 3.3 | 0.60 | 4.9 | 0.63 | 4.5 |
| Marginal income | 0.17 | 8.3 | 0.17 | 12.7 | 0.19 | 12.3 | 0.15 | 12.0 |
| Marginal solvency | 0.12 | 10.0 | 0.11 | 13.1 | 0.15 | 16.0 | 0.14 | 14.1 |
| Vulnerable | 0.05 | 16.9 | 0.02 | 31.8 | 0.06 | 21.6 | 0.07 | 18.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 68--Farm operation balance sheet for commercial farms in the Northern Plains region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 84,423 | 4.4 | 83,057 | 4.8 | 80,867 | 4.9 | 87,274 | 9.9 |
| Number of farms (sample) | 594 | na | 696 | na | 517 | na | 503 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 591,251 | 3.9 | 644,606 | 4.8 | 693,206 | 4.7 | 578,883 | 7.8 |
| Current assets | 124,824 | 6.3 | 136,908 | 6.5 | 137,885 | 6.5 | 122,649 | 10.3 |
| Livestock inventory | 40,080 | 10.2 | 36,519 | 9.4 | 40,751 | 10.0 | 31,587 | 17.9 |
| Crop inventory | 31,845 | 6.1 | 34,039 | 7.7 | 37,931 | 7.5 | 36,967 | 11.7 |
| Purchased inputs | 3,714 | 12.1 | 6,340 | 12.8 | 6,572 | 10.2 | 6,472 | 17.7 |
| Cash invested in growing crops | na | na | 3,020 | 14.0 | 4,376 | 10.6 | 4,582 | 10.9 |
| Prepaid insurance | 1,135 | 4.7 | 1,143 | 5.4 | 1,313 | 5.9 | 1,331 | 9.2 |
| Other assets 1/ | 48,051 | 10.9 | 55,846 | 12.0 | 46,942 | 13.0 | 41,710 | 14.5 |
| Non-current assets | 466,426 | 4.0 | 507,698 | 5.1 | 555,321 | 4.9 | 456,233 | 7.9 |
| Investment in cooperatives | 2,847 | 17.9 | 4,369 | 10.1 | 5,537 | 16.9 | 3,611 | 22.4 |
| Land and buildings $2 /$ | 317,793 | 5.0 | 351,980 | 6.4 | 373,987 | 5.8 | 296,418 | 9.1 |
| Operators dwelling | 27,373 | 4.9 | 27,972 | 6.1 | 30,047 | 5.6 | 33,318 | 12.1 |
| Farm equipment | 102,312 | 3.6 | 106,997 | 5.0 | 130,292 | 4.5 | 114,567 | 8.6 |
| Breeding animals | 43,475 | 6.6 | 44,352 | 9.0 | 45,505 | 8.5 | 41,639 | 8.6 |
| Farm liabilities | 127,645 | 5.7 | 120,639 | 7.7 | 140,664 | 6.3 | 127,961 | 11.4 |
| Current liabilities | 54,885 | 6.6 | 48,324 | 8.4 | 62,696 | 7.6 | 53,112 | 13.3 |
| Notes payable within one year | 38,455 | 8.4 | 32,770 | 10.7 | 43,871 | 9.7 | 35,402 | 16.6 |
| Current portion of term debt | 9,059 | 7.3 | 8,445 | 8.3 | 10,168 | 7.5 | 9,972 | 10.3 |
| Accrued interest | 3,608 | 5.8 | 3,406 | 7.9 | 3,960 | 6.5 | 3,607 | 11.6 |
| Accounts payable | 3,762 | 5.4 | 3,703 | 6.8 | 4,697 | 6.1 | 4,131 | 9.3 |
| Non-current liabilities | 72,760 | 6.8 | 72,315 | 9.1 | 77,967 | 7.2 | 74,849 | 11.4 |
| Non-real estate | 12,646 | 11.8 | 10,271 | 12.7 | 15,444 | 10.6 | 15,694 | 11.1 |
| Real estate | 60,114 | 7.4 | 62,045 | 10.2 | 62,524 | 7.9 | 59,155 | 12.7 |
| Farm equity | 463,606 | 4.4 | 523,967 | 5.2 | 552,542 | 5.2 | 450,922 | 7.7 |
| Debt/asset ratio | 0.22 | 5.3 | 0.19 | 6.4 | 0.20 | 5.4 | 0.22 | 6.9 |
|  |  |  |  |  |  |  |  |  |
| Favorable | 0.59 | 4.8 | 0.71 | 4.1 | 0.62 | 4.9 | 0.57 | 9.3 |
| Marginal income | 0.18 | 14.8 | 0.15 | 15.8 | 0.22 | 11.7 | 0.21 | 20.2 |
| Marginal solvency | 0.14 | 12.6 | 0.10 | 17.6 | 0.10 | 16.5 | 0.16 | 18.8 |
| Vulnerable | 0.09 | 17.5 | 0.04 | 30.0 | 0.05 | 23.8 | 0.06 | 22.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 69--Farm operation balance sheet for commercial farms in the Appalachian region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  | 8.7 |
| Number of farms | 36,218 | 8.9 | 34,981 | 8.4 | 38,378 | 8.0 | 35,493 | 8.7 |
| Number of farms (sample) | 800 | na | 549 | na | 450 | na | 434 | na |


| Farm assets | 660,921 | 8.8 | 726,889 | 14.9 | 622,578 | 7.1 | 624,765 | 8.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 132,501 | 31.9 | 128,839 | 26.2 | 67,907 | 10.0 | 106,311 | 18.2 |
| Livestock inventory | 21,082 | 14.8 | 46,583 | 61.4 | 19,642 | 18.4 | 18,180 | 15.3 |
| Crop inventory | 33,764 | 39.1 | 10,920 | 14.6 | 9,755 | 12.7 | 33,732 | 39.4 |
| Purchased inputs | 2,091 | 15.2 | 4,777 | 20.5 | 2,682 | 17.1 | 3,287 | 14.9 |
| Cash invested in growing crops | na | na | 4,870 | 61.5 | 1,563 | 20.6 | 5,482 | 45.2 |
| Prepaid insurance | 838 | 8.5 | 937 | 11.9 | 857 | 8.3 | 855 | 7.4 |
| Other assets 1/ | 74,726 | 41.1 | 60,753 | 18.1 | 33,408 | 13.7 | 44,775 | 15.6 |
| Non-current assets | 528,420 | 6.4 | 598,049 | 13.1 | 554,671 | 7.3 | 518,454 | 9.3 |
| Investment in cooperatives | 1,059 | 15.6 | 1,217 | 19.4 | 1,133 | 23.2 | 957 | 22.3 |
| Land and buildings $2 /$ | 419,003 | 7.4 | 447,871 | 11.9 | 435,002 | 8.7 | 390,132 | 10.9 |
| Operators dwelling | 61,424 | 6.7 | 61,719 | 7.2 | 70,688 | 12.1 | 56,565 | 7.6 |
| Farm equipment | 82,949 | 5.2 | 900,232 | 7.2 | 88,993 | 5.7 | 95,471 | 7.6 |
| Breeding animals | 25,409 | 12.3 | 58,730 | 53.6 | 29,542 | 14.4 | 31,894 | 13.9 |
| Farm liabilities | 70,883 | 7.7 | 61,674 | 11.7 | 84,453 | 9.9 | 74,405 | 12.1 |
| Current liabilities | 23,443 | 9.5 | 16,907 | 12.7 | 21,533 | 11.8 | 17,259 | 10.1 |
| Notes payable within one year | 12,593 | 15.8 | 6,193 | 21.4 | 9,602 | 21.1 | 5,031 | 20.6 |
| Current portion of term debt | 6,258 | 8.8 | 6,839 | 18.9 | 7,133 | 9.9 | 7,937 | 12.1 |
| Accrued interest | 1,989 | 7.9 | 1,734 | 12.0 | 2,390 | 10.2 | 2,103 | 12.3 |
| Accounts payable | 2,604 | 7.1 | 2,140 | 9.7 | 2,408 | 9.1 | 2,188 | 8.1 |
| Non-current liabilities | 47,439 | 9.0 | 44,768 | 12.4 | 62,920 | 10.6 | 57,147 | 13.4 |
| Non-real estate | 9,689 | 14.3 | 12,984 | 29.7 | 8,051 | 16.2 | 13,311 | 17.2 |
| Real estate | 37,750 | 10.8 | 31,783 | 12.8 | 54,869 | 11.8 | 43,836 | 16.6 |
| Farm equity | 590,039 | 9.8 | 665,214 | 15.7 | 538,125 | 7.8 | 550,360 | 9.2 |
| Debt/asset ratio | 0.11 | 11.3 | 0.08 | 12.9 | 0.14 | 10.1 | 0.12 | 12.2 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.68 | 5.3 | 0.79 | 4.5 | 0.65 | 6.5 | 0.72 | 5.9 |
| Marginal income | 0.19 | 17.9 | 0.11 | 21.9 | 0.15 | 21.6 | 0.16 | 22.9 |
| Marginal solvency | 0.11 | 22.6 | 0.06 | 37.1 | 0.14 | 23.4 | 0.07 | 31.2 |
| Vulnerable | 0.02 | 24.6 | 0.03 | 54.4 | 0.07 | 31.8 | 0.05 | 35.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 70--Farm operation balance sheet for commercial farms in the Southeast region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 30,650 | 10.1 | 30,835 | 9.3 | 29,278 | 9.0 | 29,184 | 9.3 |
| Number of farms (sample) | 690 | na | 569 | na | 386 | na | 444 | na |

## Dollars per farm

| Farm assets | 751,887 | 13.4 | 857,019 | 9.3 | 854,393 | 10.2 | 869,241 | 7.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 88,715 | 11.0 | 109,030 | 13.6 | 93,515 | 11.4 | 141,550 | 10.4 |
| Livestock inventory | 20,952 | 21.3 | 16,809 | 17.7 | 19,125 | 14.0 | 20,421 | 14.6 |
| Crop inventory | 6,513 | 16.0 | 17,056 | 44.0 | 15,476 | 23.4 | 13,951 | 19.6 |
| Purchased inputs | 2,180 | 17.8 | 2,926 | 14.9 | 2,955 | 19.3 | 4,917 | 23.1 |
| Cash invested in growing crops | na | na | 5,254 | 35.8 | 4,376 | 37.7 | 7,721 | 32.8 |
| Prepaid insurance | 1,180 | 9.6 | 1,258 | 10.3 | 1,714 | 12.7 | 1,447 | 8.8 |
| Other assets 1/ | 57,891 | 14.3 | 65,728 | 16.1 | 49,869 | 17.7 | 93,093 | 13.3 |
| Non-current assets | 663,172 | 14.7 | 747,989 | 9.8 | 760,879 | 11.2 | 727,692 | 8.3 |
| Investment in cooperatives | 854 | 21.7 | 826 | 40.3 | 1,814 | 26.2 | 6,155 | 42.4 |
| Land and buildings 2/ | 558,036 | 16.6 | 625,624 | 11.0 | 612,499 | 13.3 | 578,614 | 9.1 |
| Operators dwelling | 56,226 | 20.0 | 49,461 | 7.5 | 51,387 | 9.6 | 61,099 | 8.8 |
| Farm equipment | 79,032 | 7.8 | 83,109 | 9.2 | 111,608 | 9.0 | 106,056 | 9.4 |
| Breeding animals | 25,250 | 21.4 | 38,430 | 21.2 | 34,957 | 16.7 | 36,867 | 13.6 |
| Farm liabilities | 89,802 | 11.4 | 104,728 | 16.7 | 118,824 | 9.6 | 110,694 | 11.8 |
| Current liabilities | 37,351 | 15.3 | 35,377 | 19.5 | 48,153 | 15.4 | 34,637 | 11.2 |
| Notes payable within one year | 24,484 | 20.8 | 19,457 | 30.4 | 31,175 | 22.7 | 16,192 | 19.4 |
| Current portion of term debt | 6,442 | 15.4 | 8,611 | 19.4 | 9,088 | 11.2 | 10,802 | 13.2 |
| Accrued interest | 2,501 | 11.8 | 2,923 | 17.2 | 3,328 | 9.9 | 3,092 | 12.1 |
| Accounts payable | 3,923 | 11.7 | 4,386 | 13.7 | 4,563 | 14.4 | 4,552 | 9.4 |
| Non-current liabilities | 52,451 | 12.8 | 69,351 | 18.9 | 70,671 | 11.8 | 76,057 | 14.1 |
| Non-real estate | 8,753 | 28.8 | 11,955 | 32.0 | 13,471 | 18.2 | 18,699 | 16.3 |
| Real estate | 43,698 | 13.7 | 57,396 | 21.2 | 57,200 | 14.1 | 57,358 | 16.4 |
| Farm equity | 662,085 | 15.0 | 752,292 | 9.6 | 735,570 | 11.5 | 758,547 | 8.2 |
| Debt/asset ratio | 0.12 | 15.3 | 0.12 | 14.4 | 0.14 | 12.2 | 0.13 | 11.2 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.70 | 5.9 | 0.72 | 5.7 | 0.64 | 7.6 | 0.69 | 6.0 |
| Marginal income | 0.14 | 18.1 | 0.16 | 18.7 | 0.21 | 19.4 | 0.15 | 20.6 |
| Marginal solvency | 0.12 | 23.5 | 0.09 | 25.8 | 0.09 | 30.2 | 0.08 | 26.5 |
| Vulnerable | 0.04 | 32.5 | 0.03 | 40.6 | 0.07 | 42.4 | 0.07 | 30.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 71--Farm operation balance sheet for commercial farms in the Delta region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 24,285 | 6.6 | 26,950 | 8.6 | 24,429 | 11.2 | 26,517 | 12.6 |
|  | 556 | na | 733 | na | 356 | na | 352 | na |


| Farm assets | 586,256 | 10.8 | 578,108 | 12.4 | 589,482 | 7.0 | 458,803 | 9.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 87,677 | 8.3 | 104,793 | 18.0 | 101,617 | 19.7 | 73,330 | 15.1 |
| Livestock inventory | 26,432 | 15.7 | 22,783 | 19.9 | 18,373 | 24.7 | 9,677 | 22.2 |
| Crop inventory | 13,911 | 12.5 | 11,820 | 18.5 | 8,429 | 25.6 | 11,021 | 18.6 |
| Purchased inputs | 1,993 | 23.7 | 2,251 | 22.4 | 1,867 | 20.9 | 2,922 | 20.0 |
| Cash invested in growing crops | na | na | 12,680 | 68.1 | 2,987 | 24.1 | 2,303 | 20.5 |
| Prepaid insurance | 1,203 | 8.5 | 1,127 | 9.6 | 931 | 9.6 | 1,099 | 12.0 |
| Other assets 1/ | 44,138 | 10.1 | 54,132 | 20.0 | 69,030 | 26.0 | 46,307 | 18.5 |
| Non-current assets | 498,578 | 12.2 | 473,315 | 11.7 | 487,865 | 7.0 | 385,473 | 10.1 |
| Investment in cooperatives | 1,239 | 20.8 | 2,577 | 46.9 | 3,588 | 33.9 | 2,465 | 38.6 |
| Land and buildings 2/ | 358,939 | 15.3 | 326,913 | 14.8 | 336,290 | 9.2 | 247,371 | 12.4 |
| Operators dwelling | 42,040 | 6.2 | 41,625 | 8.8 | 46,073 | 8.3 | 35,781 | 17.4 |
| Farm equipment | 107,477 | 6.5 | 122,805 | 11.9 | 120,779 | 10.1 | 115,219 | 10.8 |
| Breeding animals | 30,924 | 15.0 | 21,020 | 18.2 | 27,208 | 13.3 | 20,418 | 21.3 |
| Farm liabilities | 85,135 | 8.0 | $\mathbf{9 9 , 8 0 3}$ | 22.9 | 119,246 | 17.2 | 84,116 | 14.3 |
| Current liabilities | 39,466 | 10.2 | 30,789 | 15.3 | 41,024 | 21.2 | 27,785 | 13.2 |
| Notes payable within one year | 25,582 | 13.9 | 15,726 | 24.2 | 22,360 | 32.9 | 11,931 | 19.4 |
| Current portion of term debt | 7,667 | 10.4 | 8,349 | 20.7 | 10,502 | 13.4 | 9,650 | 17.3 |
| Accrued interest | 2,368 | 8.2 | 2,793 | 23.8 | 3,333 | 17.9 | 2,337 | 14.7 |
| Accounts payable | 3,850 | 7.8 | 3,921 | 10.8 | 4,829 | 16.8 | 3,867 | 15.0 |
| Non-current liabilities | 45,668 | 9.6 | 69,014 | 29.2 | 78,223 | 17.1 | 56,330 | 16.4 |
| Non-real estate | 16,086 | 13.5 | 10,992 | 15.7 | 16,732 | 17.8 | 20,636 | 21.6 |
| Real estate | 29,582 | 12.2 | 58,022 | 34.8 | 61,491 | 21.6 | 35,694 | 20.5 |
| Farm equity | 501,121 | 12.5 | 478,305 | 11.3 | 470,235 | 7.7 | 374,687 | 10.0 |
| Debt/asset ratio | 0.15 | 12.3 | 0.17 | 14.1 | 0.20 | 15.3 | 0.18 | 10.2 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.64 | 5.5 | 0.60 | 8.2 | 0.56 | 11.1 | 0.67 | 7.7 |
| Marginal income | 0.15 | 17.0 | 0.21 | 20.4 | 0.22 | 27.6 | 0.15 | 22.3 |
| Marginal solvency | 0.12 | 20.7 | 0.17 | 21.4 | 0.12 | 23.7 | 0.11 | 27.4 |
| Vulnerable | 0.09 | 22.1 | 0.02 | 29.4 | 0.10 | 38.5 | 0.07 | 37.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 72--Farm operation balance sheet for commercial farms in the Southern Plains region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 43,362 | 6.4 | 42,067 | 7.3 | 40,564 | 7.9 | 42,333 | 8.6 |
| Number of farms (sample) | 593 | na | 519 | na | 379 | na | 358 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 737,374 | 6.5 | 751,651 | 6.7 | 939,517 | 11.8 | 714,109 | 10.4 |
| Current assets | 147,174 | 11.0 | 171,080 | 10.7 | 144,473 | 11.1 | 162,499 | 14.0 |
| Livestock inventory | 51,004 | 15.0 | 49,507 | 17.6 | 43,381 | 16.2 | 71,912 | 23.8 |
| Crop inventory | 12,275 | 13.0 | 8,559 | 17.2 | 18,928 | 20.0 | 12,306 | 14.7 |
| Purchased inputs | 2,625 | 14.3 | 2,847 | 13.9 | 2,932 | 13.9 | 5,797 | 14.5 |
| Cash invested in growing crops | na | na | 6,735 | 16.9 | 6,501 | 13.7 | 9,026 | 13.4 |
| Prepaid insurance | 1,175 | 7.1 | 1,202 | 9.0 | 1,157 | 7.8 | 1,440 | 10.3 |
| Other assets 1/ | 80,096 | 17.2 | 102,229 | 15.5 | 71,574 | 18.1 | 62,018 | 14.4 |
| Non-current assets | 590,199 | 6.7 | 580,571 | 8.1 | 795,044 | 13.6 | 551,610 | 10.5 |
| Investment in cooperatives | 2,337 | 15.6 | 3,144 | 35.3 | 2,222 | 19.2 | 4,010 | 18.5 |
| Land and buildings 2/ | 442,202 | 8.3 | 403,540 | 10.3 | 616,644 | 16.5 | 364,698 | 13.1 |
| Operators dwelling | 36,994 | 7.6 | 39,363 | 9.1 | 38,588 | 9.0 | 36,012 | 12.3 |
| Farm equipment | 102,086 | 7.0 | 112,740 | 6.5 | 119,696 | 7.1 | 113,148 | 8.9 |
| Breeding animals | 43,575 | 9.2 | 61,146 | 14.2 | 56,482 | 12.3 | 69,753 | 15.8 |
| Farm liabilities | 135,759 | 13.1 | 111,063 | 12.1 | 130,372 | 14.7 | 137,619 | 10.7 |
| Current liabilities | 57,840 | 9.3 | 51,641 | 11.3 | 51,951 | 11.6 | 64,382 | 9.5 |
| Notes payable within one year | 41,320 | 11.7 | 37,386 | 14.6 | 35,473 | 15.0 | 44,207 | 11.3 |
| Current portion of term debt | 9,736 | 14.3 | 8,148 | 16.1 | 9,746 | 15.0 | 12,831 | 15.7 |
| Accrued interest | 3,869 | 13.4 | 3,149 | 12.4 | 3,709 | 15.0 | 3,908 | 10.9 |
| Accounts payable | 2,915 | 7.2 | 2,959 | 8.9 | 3,024 | 9.7 | 3,436 | 10.6 |
| Non-current liabilities | 77,919 | 20.0 | 59,422 | 18.2 | 78,421 | 20.4 | 73,237 | 14.3 |
| Non-real estate | 13,685 | 14.8 | 13,408 | 22.4 | 13,555 | 16.6 | 27,997 | 19.5 |
| Real estate | 64,234 | 24.3 | 46,014 | 22.4 | 64,866 | 24.7 | 45,240 | 17.4 |
| Farm equity | 601,614 | 7.2 | 640,588 | 6.7 | 809,145 | 13.9 | 576,489 | 12.0 |
| Debt/asset ratio | 0.18 | 11.8 | 0.15 | 9.2 | 0.14 | 18.9 | 0.19 | 11.1 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.56 | 6.8 | 0.61 | 7.0 | 0.56 | 9.1 | 0.51 | 10.1 |
| Marginal income | 0.22 | 15.1 | 0.29 | 14.0 | 0.23 | 18.6 | 0.21 | 18.0 |
| Marginal solvency | 0.11 | 21.4 | 0.07 | 31.2 | 0.13 | 23.8 | 0.19 | 32.9 |
| Vulnerable | 0.12 | 22.0 | 0.03 | 36.7 | 0.07 | 39.7 | 0.10 | 25.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 73--Farm operation balance sheet for commercial farms in the Mountain region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 6517 | 5.6 | 35,870 | 6.0 | 37,286 | 5.3 | 38,952 | 7.1 |
| na | 651 | na | 982 | na | 638 | na | 518 | na |


| Farm assets | $\mathbf{1 , 0 6 8 , 2 8 2}$ | $\mathbf{5 . 9}$ | $\mathbf{1 , 1 5 5 , 8 1 6}$ | $\mathbf{7 . 6}$ | $\mathbf{1 , 1 0 4 , 7 1 0}$ | $\mathbf{5 . 3}$ | $\mathbf{1 , 1 7 3 , 9 2 5}$ | $\mathbf{6 . 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 150,543 | 6.6 | 159,219 | 8.2 | 171,268 | 7.5 | 188,065 | 11.9 |
| $\quad$ Livestock inventory | 51,540 | 10.6 | 43,726 | 19.6 | 42,273 | 14.3 | 48,861 | 21.3 |
| Crop inventory | 36,477 | 7.6 | 36,662 | 7.9 | 42,604 | 7.4 | 47,510 | 19.7 |
| Purchased inputs | 5,258 | 16.6 | 6,772 | 10.0 | 8,171 | 12.9 | 10,829 | 16.0 |
| Cash invested in growing crops | na | na | 3,580 | 12.0 | 6,912 | 16.2 | 6,583 | 19.0 |
| Prepaid insurance | 1,193 | 6.1 | 1,272 | 5.4 | 1,451 | 5.2 | 1,852 | 7.5 |
| Other assets 1/ | 56,075 | 10.5 | 67,206 | 10.0 | 69,856 | 12.4 | 72,431 | 14.1 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | 917,738 | 6.3 | 996,597 | 8.4 | 933,442 | 5.7 | 985,860 | 7.7 |
| $\quad$ Investment in cooperatives | 2,221 | 15.4 | 3,785 | 33.1 | 2,294 | 16.3 | 2,811 | 16.7 |
| Land and buildings 2/ | 698,176 | 7.4 | 771,690 | 10.4 | 700,996 | 6.8 | 730,861 | 9.0 |
| $\quad$ Operators dwelling | 48,043 | 5.3 | 48,683 | 5.5 | 51,423 | 6.5 | 52,273 | 8.1 |
| Farm equipment | 122,949 | 5.3 | 119,960 | 4.6 | 140,007 | 5.1 | 158,431 | 6.8 |
| Breeding animals | 94,392 | 8.9 | 101,162 | 10.6 | 90,144 | 7.7 | 93,756 | 11.9 |
|  |  |  |  |  |  |  |  |  |
|  | $\mathbf{1 7 2 , 1 7 7}$ | $\mathbf{7 . 9}$ | $\mathbf{1 6 8 , 4 2 8}$ | $\mathbf{7 . 6}$ | $\mathbf{1 8 5 , 2 5 1}$ | $\mathbf{6 . 7}$ | $\mathbf{1 8 2 , 0 7 0}$ | $\mathbf{8 . 7}$ |
| Farm liabilities | 65,315 | 7.1 | 53,232 | 6.7 | 66,281 | 8.4 | 67,289 | 10.2 |
| Current liabilities | 44,089 | 9.4 | 30,169 | 8.5 | 41,520 | 12.0 | 39,137 | 14.4 |
| Notes payable within one year | 12,560 | 9.7 | 13,909 | 8.9 | 14,574 | 7.4 | 16,999 | 11.1 |
| Current portion of term debt | 4,905 | 8.0 | 4,778 | 7.8 | 5,252 | 6.8 | 5,128 | 8.8 |
| Accrued interest | 3,761 | 5.5 | 4,376 | 6.9 | 4,935 | 6.4 | 6,026 | 7.3 |
| Accounts payable |  |  |  |  |  |  |  |  |
|  | 106,861 | 10.7 | 115,196 | 9.1 | 118,970 | 7.9 | 114,781 | 9.6 |
| Non-current liabilities | 15,509 | 11.9 | 18,236 | 16.5 | 19,695 | 10.6 | 31,086 | 16.0 |
| Non-real estate | 91,353 | 11.8 | 96,960 | 10.6 | 99,275 | 8.9 | 83,695 | 10.7 |
| Real estate |  |  |  |  |  |  |  |  |
|  | $\mathbf{8 9 6 , 1 0 5}$ | $\mathbf{6 . 8}$ | $\mathbf{9 8 7 , 3 8 9}$ | $\mathbf{8 . 5}$ | $\mathbf{9 1 9 , 4 5 9}$ | $\mathbf{5 . 8}$ | $\mathbf{9 9 1 , 8 5 5}$ | $\mathbf{7 . 4}$ |
| Farm equity |  |  |  |  |  |  |  |  |
| Debt/asset ratio | 0.16 | 8.8 | 0.15 | 8.5 | 0.17 | 6.2 | 0.16 | 8.2 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.63 | 5.5 | 0.63 | 5.4 | 0.62 | 5.0 | 0.60 | 6.8 |
| Marginal income | 0.18 | 14.6 | 0.19 | 15.1 | 0.21 | 12.4 | 0.24 | 16.5 |
| Marginal solvency | 0.14 | 20.4 | 0.14 | 18.8 | 0.14 | 16.8 | 0.10 | 17.3 |
| Vulnerable | 0.05 | 21.1 | 0.05 | 27.6 | 0.03 | 22.4 | 0.06 | 34.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 74--Farm operation balance sheet for commercial farms in the Pacific region, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 45,570 | 5.4 | 42,855 | 8.4 | 39,291 | 10.8 | 43,086 | 8.7 |
| Number of farms (sample) | 546 | na | 681 | na | 452 | na | 535 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 1,661,394 | 9.2 | 1,125,904 | 6.5 | 1,595,659 | 12.0 | 1,617,552 | 11.4 |
| Current assets | 277,095 | 12.1 | 231,235 | 11.2 | 303,690 | 19.3 | 264,897 | 11.0 |
| Livestock inventory | 38,568 | 15.7 | 42,850 | 33.4 | 70,443 | 50.7 | 18,987 | 21.7 |
| Crop inventory | 27,207 | 13.2 | 33,365 | 17.4 | 55,826 | 23.2 | 31,899 | 22.4 |
| Purchased inputs | 5,700 | 17.8 | 6,593 | 19.4 | 14,715 | 33.5 | 13,377 | 22.1 |
| Cash invested in growing crops | na | na | 17,063 | 34.6 | 17,072 | 24.3 | 13,653 | 18.1 |
| Prepaid insurance | 2,318 | 9.3 | 1,698 | 7.3 | 2,229 | 12.1 | 1,946 | 9.2 |
| Other assets 1/ | 203,304 | 15.8 | 129,667 | 14.3 | 143,405 | 15.4 | 185,035 | 14.1 |
| Non-current assets | 1,384,299 | 9.6 | 894,669 | 6.6 | 1,291,969 | 13.1 | 1,352,655 | 13.0 |
| Investment in cooperatives | 5,675 | 16.7 | 8,477 | 29.7 | 6,179 | 21.6 | 8,595 | 22.0 |
| Land and buildings $2 /$ | 1,177,495 | 10.9 | 695,999 | 7.6 | 1,065,935 | 15.3 | 1,106,157 | 15.2 |
| Operators dwelling | 86,767 | 10.7 | 81,414 | 12.3 | 81,973 | 10.0 | 88,145 | 11.2 |
| Farm equipment | 148,799 | 8.1 | 125,029 | 6.9 | 150,166 | 9.8 | 157,494 | 9.9 |
| Breeding animals | 52,330 | 14.2 | 65,163 | 21.6 | 69,689 | 15.2 | 80,410 | 16.3 |
| Farm liabilities | 249,101 | 21.4 | 191,991 | 11.7 | 318,470 | 16.1 | 270,526 | 12.6 |
| Current liabilities | 94,276 | 19.0 | 68,493 | 14.7 | 132,455 | 27.9 | 84,111 | 12.3 |
| Notes payable within one year | 61,023 | 21.6 | 40,390 | 20.7 | 89,891 | 39.1 | 41,854 | 17.3 |
| Current portion of term debt | 17,742 | 19.7 | 14,756 | 14.9 | 22,447 | 13.8 | 25,040 | 14.8 |
| Accrued interest | 7,008 | 22.1 | 5,359 | 12.1 | 8,951 | 16.6 | 7,599 | 12.9 |
| Accounts payable | 8,503 | 10.9 | 7,987 | 11.0 | 11,166 | 13.0 | 9,618 | 11.7 |
| Non-current liabilities | 154,825 | 23.5 | 123,498 | 11.8 | 186,016 | 16.9 | 186,415 | 14.1 |
| Non-real estate | 20,597 | 26.8 | 18,913 | 31.8 | 29,397 | 19.6 | 39,924 | 20.1 |
| Real estate | 134,227 | 26.6 | 104,586 | 13.0 | 156,619 | 20.0 | 146,491 | 15.1 |
| Farm equity | 1,412,293 | 8.7 | 933,912 | 7.4 | 1,277,189 | 13.7 | 1,347,026 | 12.8 |
| Debt/asset ratio | 0.15 | 16.5 | 0.17 | 11.4 | 0.20 | 15.3 | 0.17 | 13.0 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.66 | 4.6 | 0.64 | 7.0 | 0.55 | 9.8 | 0.63 | 7.3 |
| Marginal income | 0.22 | 11.8 | 0.17 | 18.4 | 0.22 | 20.4 | 0.25 | 18.2 |
| Marginal solvency | 0.08 | 23.1 | 0.10 | 27.9 | 0.13 | 25.8 | 0.07 | 19.8 |
| Vulnerable | 0.04 | 22.0 | 0.08 | 39.7 | 0.10 | 52.2 | 0.05 | 28.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 75--Farm operation balance sheet for commercial farms organized as proprietorships, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 466,295 | 2.0 | 455,850 | 2.4 | 448,105 | 2.5 | 449,672 | 3.1 |
| Number of farms (sample) | 4,814 | na | 4,607 | na | 3,436 | na | 3,198 | na |


| Farm assets | 612,002 | 2.1 | 632,790 | 2.7 | 645,265 | 2.9 | 635,908 | 3.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 108,333 | 4.2 | 109,628 | 3.5 | 97,575 | 3.6 | 108,020 | 4.4 |
| Livestock inventory | 25,548 | 4.9 | 24,021 | 7.2 | 23,315 | 5.5 | 22,840 | 9.2 |
| Crop inventory | 26,631 | 4.9 | 25,821 | 4.0 | 26,805 | 4.8 | 29,724 | 5.6 |
| Purchased inputs | 3,286 | 5.3 | 4,870 | 5.6 | 4,659 | 6.1 | 5,814 | 6.3 |
| Cash invested in growing crops | na | na | 2,504 | 13.2 | 2,660 | 8.2 | 2,863 | 7.3 |
| Prepaid insurance | 899 | 2.3 | 868 | 2.4 | 963 | 3.3 | 1,049 | 3.0 |
| Other assets 1/ | 51,970 | 6.7 | 51,544 | 5.8 | 39,173 | 6.6 | 45,731 | 6.6 |
| Non-current assets | 503,669 | 2.1 | 523,163 | 3.1 | 547,691 | 3.2 | 527,888 | 3.8 |
| Investment in cooperatives | 2,654 | 8.8 | 3,292 | 10.8 | 3,421 | 10.1 | 5,104 | 33.6 |
| Land and buildings $2 /$ | 375,384 | 2.6 | 382,594 | 3.9 | 404,887 | 4.1 | 377,932 | 4.8 |
| Operators dwelling | 44,362 | 2.8 | 44,504 | 3.0 | 45,544 | 2.8 | 50,456 | 3.4 |
| Farm equipment | 93,561 | 1.9 | 99,542 | 2.3 | 102,938 | 2.3 | 107,604 | 2.9 |
| Breeding animals | 32,071 | 3.7 | 37,735 | 5.5 | 36,444 | 3.8 | 37,247 | 4.9 |
| Farm liabilities | 108,036 | 2.8 | 99,229 | 3.6 | 119,025 | 3.3 | 119,233 | 4.0 |
| Current liabilities | 39,218 | 2.9 | 34,469 | 4.3 | 41,531 | 4.0 | 39,556 | 4.5 |
| Notes payable within one year | 24,221 | 4.0 | 20,279 | 6.3 | 24,504 | 5.8 | 21,586 | 6.6 |
| Current portion of term debt | 8,779 | 3.5 | 8,214 | 4.2 | 9,892 | 3.5 | 10,933 | 4.4 |
| Accrued interest | 3,055 | 2.8 | 2,798 | 3.7 | 3,357 | 3.4 | 3,366 | 4.0 |
| Accounts payable | 3,163 | 2.5 | 3,179 | 3.3 | 3,778 | 3.5 | 3,670 | 3.4 |
| Non-current liabilities | 68,818 | 3.3 | 64,760 | 4.0 | 77,494 | 3.7 | 79,678 | 4.3 |
| Non-real estate | 12,826 | 5.8 | 11,875 | 7.1 | 14,470 | 5.2 | 18,015 | 5.8 |
| Real estate | 55,992 | 3.7 | 52,885 | 4.6 | 63,024 | 4.3 | 61,663 | 4.8 |
| Farm equity | 503,967 | 2.4 | 533,562 | 3.1 | 526240 | 3.3 | 516,674 | 3.9 |
| Debt/asset ratio | 0.18 | 2.8 | 0.16 | 3.8 | 0.18 | 3.5 | 0.19 | 3.7 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.63 | 1.7 | 0.69 | 1.9 | 0.60 | 2.4 | 0.64 | 2.6 |
| Marginal income | 0.17 | 5.0 | 0.17 | 6.4 | 0.20 | 5.9 | 0.18 | 7.5 |
| Marginal solvency | 0.14 | 5.5 | 0.10 | 7.9 | 0.13 | 8.1 | 0.12 | 8.8 |
| Vulnerable | 0.06 | 8.5 | 0.04 | 14.5 | 0.06 | 11.5 | 0.06 | 10.3 |

## See notes at end of section.

[^6]Appendix table 76--Farm operation balance sheet for commercial farms organized as partnerships, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 67,607 | 4.8 | 64,017 | 6.5 | 57,816 | 6.6 | 61,611 | 7.5 |
| Number of farms (sample) | 1,130 | na | 1,270 | na | 913 | na | 914 | na |

## Dollars per farm

| Farm assets | $\mathbf{1 , 0 0 4 , 3 3 5}$ | $\mathbf{5 . 0}$ | $\mathbf{9 6 2 , 8 0 7}$ | $\mathbf{4 . 5}$ | $\mathbf{1 , 1 7 7 , 0 0 6}$ | $\mathbf{4 . 2}$ | $\mathbf{1 , 0 5 8 , 5 1 1}$ | $\mathbf{7 . 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 178,921 | 8.7 | 179,893 | 6.5 | 206,019 | 6.8 | 217,658 | 7.8 |
| Livestock inventory | 43,189 | 9.5 | 40,709 | 10.6 | 41,196 | 11.4 | 50,126 | 14.4 |
| Crop inventory | 57,334 | 21.1 | 40,350 | 8.6 | 58,374 | 8.6 | 50,443 | 8.9 |
| Purchased inputs | 6,880 | 12.7 | 9,379 | 14.7 | 12,806 | 16.7 | 15,242 | 12.9 |
| Cash invested in growing crops | na | na | 10,465 | 39.9 | 6,310 | 19.3 | 8,343 | 13.2 |
| Prepaid insurance | 1,509 | 4.9 | 1,433 | 5.4 | 1,988 | 7.4 | 1,835 | 7.4 |
| Other assets 1/ | 70,010 | 10.8 | 77,557 | 10.6 | 85,345 | 9.9 | 91,669 | 11.5 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | 825,413 | 5.2 | 782,913 | 4.8 | 970,987 | 4.6 | 840,852 | 7.6 |
| Investment in cooperatives | 4,996 | 19.9 | 6,309 | 14.5 | 6,100 | 14.9 | 4,941 | 16.4 |
| Land and buildings 2/ | 615,565 | 6.3 | 563,545 | 5.7 | 716,830 | 5.8 | 582,510 | 9.7 |
| $\quad$ Operators dwelling | 48,047 | 4.5 | 53,821 | 6.4 | 58,715 | 6.4 | 40,317 | 7.1 |
| Farm equipment | 145,113 | 4.5 | 142,994 | 5.2 | 177,776 | 4.4 | 171,438 | 6.0 |
| Breeding animals | 59,739 | 7.5 | 70,065 | 13.4 | 70,281 | 8.4 | 81,963 | 8.2 |
|  |  |  |  |  |  |  |  |  |
| Farm liabilities | $\mathbf{1 6 2 , 4 6 9}$ | $\mathbf{9 . 2}$ | $\mathbf{1 4 9 , 4 1 2}$ | $\mathbf{8 . 3}$ | $\mathbf{2 3 8 , 5 7 2}$ | $\mathbf{8 . 6}$ | $\mathbf{1 8 9 , 2 2 3}$ | $\mathbf{9 . 0}$ |
| Current liabilities | 67,160 | 8.5 | 60,746 | 8.8 | 81,768 | 7.2 | 76,904 | 9.2 |
| Notes payable within one year | 42,749 | 10.3 | 38,208 | 11.0 | 45,915 | 11.1 | 44,191 | 11.9 |
| Current portion of term debt | 12,930 | 8.8 | 11,738 | 9.1 | 20,010 | 8.5 | 19,033 | 9.9 |
| Accrued interest | 4,530 | 9.5 | 4,158 | 8.6 | 6,682 | 8.9 | 5,266 | 9.1 |
| Accounts payable | 6,952 | 8.2 | 6,642 | 6.9 | 9,161 | 7.5 | 8,414 | 9.8 |
| Non-current liabilities |  |  |  |  |  |  |  |  |
| Non-real estate | 95,308 | 10.7 | 88,665 | 9.2 | 156,803 | 11.6 | 112,319 | 10.0 |
| Real estate | 20,937 | 10.5 | 18,284 | 12.3 | 29,257 | 11.9 | 40,286 | 11.5 |
| Farm equity | 74,371 | 13.0 | 70,381 | 10.2 | 127,547 | 14.6 | 72,033 | 12.1 |
| Debt/asset ratio |  |  |  |  |  |  |  |  |
| Income solvency: | $\mathbf{8 4 1 , 8 6 6}$ | $\mathbf{5 . 2}$ | $\mathbf{8 1 3 , 3 9 5}$ | $\mathbf{4 . 9}$ | $\mathbf{9 3 8 , 4 3 5}$ | $\mathbf{5 . 1}$ | $\mathbf{8 6 9 , 2 8 8}$ | $\mathbf{7 . 8}$ |
| Favorable |  |  |  |  |  |  |  |  |
| Marginal income | 0.16 | 7.6 | 0.16 | 7.6 | 0.20 | 8.4 | 0.18 | 8.0 |
| Marginal solvency |  |  |  |  |  |  |  |  |
| Vulnerable | 0.69 | 3.3 | 0.68 | 4.6 | 0.65 | 5.5 | 0.69 | 4.2 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 77--Farm operation balance sheet for commercial farms organized as family corporations, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 32,899 | 7.6 | 32,392 | 8.6 | 38,290 | 8.0 | 34,750 | 8.0 |
|  | 595 | na | 773 | na | 613 | na | 562 | na |


| Farm assets | $\mathbf{1 , 6 6 2 , 9 2 8}$ | $\mathbf{9 . 2}$ | $\mathbf{1 , 6 9 7 , 4 0 9}$ | $\mathbf{7 . 7}$ | $\mathbf{1 , 4 5 3 , 2 5 1}$ | $\mathbf{6 . 6}$ | $\mathbf{1 , 5 3 3 , 0 9 4}$ | $\mathbf{7 . 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 283,107 | 10.7 | 269,485 | 8.7 | 282,519 | 18.9 | 320,763 | 9.4 |
| Livestock inventory | 55,905 | 13.9 | 46,793 | 15.1 | 85,855 | 42.5 | 59,395 | 14.5 |
| Crop inventory | 77,063 | 26.8 | 65,592 | 10.6 | 73,117 | 20.1 | 89,583 | 15.2 |
| Purchased inputs | 9,356 | 13.1 | 10,864 | 14.6 | 14,775 | 28.8 | 19,121 | 15.4 |
| Cash invested in growing crop: | na | na | 16,910 | 43.6 | 12,085 | 21.0 | 26,747 | 39.3 |
| Prepaid insurance | 2,815 | 8.8 | 2,562 | 7.9 | 2,428 | 7.5 | 2,842 | 7.3 |
| Other assets $1 /$ | 137,969 | 12.8 | 126,765 | 12.2 | 94,259 | 12.9 | 123,075 | 11.2 |
|  |  |  |  |  |  |  |  |  |
| Non-current assets | $1,379,820$ | 10.0 | $1,427,923$ | 8.3 | $1,170,732$ | 5.8 | $1,212,332$ | 7.4 |
| Investment in cooperatives | 7,098 | 16.3 | 12,507 | 27.5 | 13,329 | 40.3 | 10,711 | 24.0 |
| Land and buildings $2 /$ | $1,104,167$ | 11.7 | $1,112,047$ | 9.8 | 881,236 | 6.4 | 873,741 | 8.5 |
| $\quad$ Operators dwelling | 62,248 | 7.8 | 71,540 | 11.0 | 64,172 | 14.4 | 44,087 | 9.7 |
| Farm equipment | 195,546 | 7.4 | 221,880 | 11.6 | 201,796 | 6.2 | 234,822 | 7.2 |
| Breeding animals | 73,009 | 11.2 | 81,489 | 15.7 | 74,371 | 11.2 | 93,057 | 13.7 |
|  |  |  |  |  |  |  |  |  |
| Farm liabilities | $\mathbf{2 2 0 , 2 7 8}$ | $\mathbf{1 4 . 4}$ | $\mathbf{2 2 1 , 3 8 2}$ | $\mathbf{1 2 . 2}$ | $\mathbf{2 6 1 , 5 7 8}$ | $\mathbf{1 6 . 1}$ | $\mathbf{2 7 1 , 6 1 5}$ | $\mathbf{1 0 . 0}$ |
| Current liabilities | 89,189 | 12.6 | 74,530 | 11.3 | 119,114 | 28.6 | 101,345 | 10.4 |
| Notes payable within one year | 59,255 | 15.8 | 37,695 | 17.2 | 83,563 | 38.9 | 53,860 | 15.4 |
| Current portion of term debt | 14,863 | 15.5 | 19,430 | 13.7 | 18,346 | 11.3 | 28,562 | 11.6 |
| Accrued interest | 6,156 | 14.9 | 6,119 | 12.8 | 7,331 | 16.6 | 7,581 | 10.2 |
| Accounts payable | 8,914 | 10.1 | 11,287 | 15.5 | 9,874 | 8.3 | 11,342 | 9.3 |
| Non-current liabilities |  |  |  |  |  |  |  |  |
| Non-real estate | 131,089 | 19.3 | 146,852 | 14.9 | 142,464 | 14.0 | 170,270 | 11.4 |
| Real estate | 16,785 | 16.6 | 30,234 | 20.7 | 27,262 | 13.3 | 59,875 | 13.2 |
| Farm equity | 114,304 | 21.9 | 116,618 | 18.0 | 115,202 | 16.6 | 110,395 | 13.1 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 78--Farm operation balance sheet for commercial farms organized as non-family corporations or cooperatives, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 5,301 | 14.8 | 5,354 | 19.6 | 4,613 | 17.8 | 6,487 | 19.9 |
| Number of farms (sample) | 119 | na | 184 | na | 107 | na | 101 | na |

Dollars per farm

| Farm assets | 3,649,079 | 27.0 | 2,784,930 | 27.5 | 3,758,311 | 28.6 | 2,900,298 | 14.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 604,465 | 38.7 | 684,101 | 32.4 | 636,746 | 21.2 | 433,100 | 22.9 |
| Livestock inventory | 98,489 | 36.0 | 298,936 | 65.7 | 75,483 | 23.8 | 79,787 | 40.4 |
| Crop inventory | 75,142 | 29.6 | 117,510 | 35.6 | 141,308 | 40.4 | 71,655 | 52.2 |
| Purchased inputs | 14,063 | 39.4 | 14,918 | 21.8 | 31,725 | 28.8 | 21,891 | 30.0 |
| Cash invested in growing crops | na | na | 36,326 | 22.9 | 49,166 | 55.8 | 29,649 | 39.8 |
| Prepaid insurance | 3,816 | 29.4 | 3,882 | 20.8 | 4,977 | 24.6 | 3,608 | 16.4 |
| Other assets 1/ | 412,954 | 54.5 | 212,529 | 24.0 | 334,087 | 23.5 | 226,511 | 43.4 |
| Non-current assets | 3,044,614 | 26.9 | 2,100,829 | 27.1 | 3,121,565 | 32.5 | 2,467,198 | 17.0 |
| Investment in cooperatives | 63,650 | 92.0 | 4,354 | 45.2 | 4,281 | 45.1 | 13,695 | 80.1 |
| Land and buildings $2 /$ | 2,719,146 | 29.6 | 1,590,170 | 24.2 | 2,747,885 | 36.0 | 2,119,215 | 19.6 |
| Operators dwelling | 96,854 | 60.6 | 30,231 | 21.0 | 39,082 | 22.0 | 22,391 | 27.4 |
| Farm equipment | 230,524 | 23.2 | 219,219 | 17.7 | 272,838 | 22.9 | 275,779 | 18.2 |
| Breeding animals | 31,294 | 37.1 | 287,087 | 72.8 | 96,562 | 33.1 | 58,508 | 36.5 |
| Farm liabilities | $\mathbf{6 6 0 , 1 8 8}$ | 59.9 | 297,699 | 23.9 | 457,947 | 29.2 | 260,410 | 30.7 |
| Current liabilities | 246,175 | 54.1 | 115,660 | 23.2 | 274,500 | 45.6 | 84,804 | 26.7 |
| Notes payable within one year | 176,192 | 56.7 | 58,656 | 28.6 | 216,882 | 56.0 | 43,872 | 32.7 |
| Current portion of term debt | 41,012 | 53.3 | 31,764 | 33.1 | 23,929 | 26.2 | 20,723 | 33.3 |
| Accrued interest | 18,937 | 60.7 | 8,174 | 24.5 | 12,728 | 30.4 | 7,206 | 31.7 |
| Accounts payable | 10,035 | 21.6 | 17,066 | 35.3 | 20,961 | 35.9 | 13,002 | 23.3 |
| Non-current liabilities | 414,013 | 63.5 | 182,039 | 27.2 | 183,448 | 25.0 | 175,606 | 35.2 |
| Non-real estate | 28,622 | 36.6 | 69,064 | 43.1 | 36,358 | 41.4 | 25,825 | 43.4 |
| Real estate | 385,391 | 68.2 | 112,975 | 31.3 | 147,090 | 28.5 | 149,781 | 38.0 |
| Farm equity | 2,988,890 | 24.5 | 2,487,231 | 29.0 | 3,300,364 | 32.3 | 2,639,888 | 15.0 |
| Debt/asset ratio | 0.18 | 43.2 | 0.11 | 21.3 | 0.12 | 38.1 | 0.09 | 28.4 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.48 | 15.3 | 0.63 | 13.5 | 0.53 | 16.7 | 0.32 | 24.9 |
| Marginal income | 0.27 | 25.6 | 0.14 | 25.4 | 0.20 | 27.6 | 0.54 | 17.5 |
| Marginal solvency | 0.15 | 39.1 | 0.19 | 38.2 | 0.19 | 46.5 | 0.06 | 61.5 |
| Vulnerable | 0.10 | 46.3 | 0.03 | 43.6 | 0.08 | 33.0 | 0.08 | 36.0 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 79--Farm operation balance sheet for commercial farms, for operators whose major occupation is farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 525,728 | 1.7 | 505,768 | 2.1 | 494,229 | 2.2 | 476,638 | 2.3 |
|  | 6,256 | na | 6,466 | na | 4,742 | na | 4,459 | na |

Farm assets
Current assets
Livestock inventory
Crop inventory
Purchased inputs
Cash invested in growing crops
Prepaid insurance
Other assets 1/
Non-current assets
Investment in cooperatives
Land and buildings $2 /$
Operators dwelling
Farm equipment
Breeding animals

| Farm liabilities | $\mathbf{1 2 9 , 2 9 4}$ | $\mathbf{4 . 2}$ | $\mathbf{1 1 6 , 7 2 0}$ | $\mathbf{3 . 3}$ | $\mathbf{1 4 8 , 1 3 3}$ | $\mathbf{3 . 7}$ | $\mathbf{1 4 8 , 0 3 8}$ | $\mathbf{3 . 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current liabilities | 49,139 | 3.9 | 42,178 | 3.7 | 54,741 | 5.9 | 52,190 | 3.7 |
| $\quad$ Notes payable within one year | 31,154 | 4.9 | 24,766 | 5.3 | 33,417 | 9.1 | 28,790 | 5.4 |
| Current portion of term debt | 10,186 | 3.9 | 9,767 | 3.9 | 12,044 | 3.3 | 13,987 | 3.5 |
| Accrued interest | 3,645 | 4.3 | 3,272 | 3.4 | 4,166 | 3.8 | 4,159 | 3.3 |
| Accounts payable | 4,154 | 2.7 | 4,372 | 3.7 | 5,113 | 3.3 | 5,254 | 3.0 |
|  |  |  |  |  |  |  |  |  |
| Non-current liabilities | 80,155 | 4.8 | 74,543 | 3.7 | 93,393 | 4.0 | 95,848 | 3.5 |
| Non-real estate | 14,780 | 5.0 | 14,954 | 6.2 | 17,944 | 4.5 | 25,103 | 4.6 |
| Real estate | 65,375 | 5.7 | 59,589 | 4.3 | 75,449 | 4.8 | 70,746 | 4.1 |
|  |  |  |  |  |  |  |  |  |
| Farm equity | $\mathbf{6 2 9 , 0 4 9}$ | $\mathbf{2 . 5}$ | $\mathbf{6 5 3 , 9 1 9}$ | $\mathbf{2 . 9}$ | $\mathbf{6 4 6}, 570$ | $\mathbf{2 . 8}$ | $\mathbf{6 6 4 , 8 7 2}$ | $\mathbf{3 . 1}$ |
|  |  |  |  |  |  |  |  |  |
| Debt/asset ratio | 0.17 | 3.5 | 0.15 | 3.4 | 0.19 | 3.5 | 0.18 | 3.3 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.64 | 1.5 | 0.70 | 1.7 | 0.62 | 2.1 | 0.64 | 2.1 |
| Marginal income | 0.17 | 4.6 | 0.16 | 5.9 | 0.20 | 5.4 | 0.18 | 5.8 |
| Marginal solvency | 0.13 | 5.2 | 0.10 | 7.3 | 0.12 | 7.5 | 0.13 | 7.1 |
| Vulnerable | 0.06 | 7.5 | 0.03 | 14.0 | 0.06 | 12.3 | 0.06 | 9.0 |

## See notes at end of section.

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 80--Farm operation balance sheet for commercial farms, for operators whose major occupation is not farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 46,373 | 8.0 | 51,845 | 9.0 | 48,718 | 9.9 | 67,261 | 14.7 |
| Number of farms (sample) | 402 | na | 368 | na | 276 | na | 277 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 617,662 | 7.3 | 582,933 | 8.0 | 674,405 | 13.6 | 455,088 | 11.9 |
| Current assets | 79,505 | 10.5 | 76,261 | 10.5 | 77,471 | 15.4 | 70,223 | 18.5 |
| Livestock inventory | 19,099 | 24.8 | 14,353 | 19.2 | 18,441 | 19.4 | 13,741 | 18.4 |
| Crop inventory | 16,841 | 17.7 | 21,236 | 25.1 | 13,053 | 14.8 | 10,258 | 17.3 |
| Purchased inputs | 1,742 | 15.6 | 3,713 | 25.1 | 2,583 | 18.8 | 3,557 | 22.7 |
| Cash invested in growing crops | na | na | 4,069 | 53.8 | 1,970 | 26.3 | 7,164 | 72.5 |
| Prepaid insurance | 583 | 7.4 | 668 | 9.2 | 736 | 13.9 | 622 | 8.2 |
| Other assets 1/ | 41,240 | 14.9 | 32,221 | 12.6 | 40,689 | 25.1 | 34,880 | 26.9 |
| Non-current assets | 538,157 | 7.7 | 506,672 | 8.8 | 596,935 | 15.1 | 384,866 | 12.0 |
| Investment in cooperatives | 1,553 | 21.8 | 1,166 | 29.4 | 3,059 | 48.2 | 1,030 | 25.9 |
| Land and buildings $2 /$ | 453,890 | 8.7 | 413,263 | 9.8 | 496,904 | 17.2 | 299,110 | 13.5 |
| Operators dwelling | 53,402 | 8.2 | 56,246 | 9.1 | 61,310 | 14.9 | 47,170 | 12.7 |
| Farm equipment | 60,266 | 6.9 | 63,709 | 7.6 | 67,427 | 8.3 | 65,531 | 10.6 |
| Breeding animals | 22,448 | 14.9 | 28,534 | 18.9 | 29,544 | 19.4 | 19,195 | 24.0 |
| Farm liabilities | 89,131 | 11.5 | 87,371 | 12.5 | 119,944 | 11.9 | 82,132 | 16.0 |
| Current liabilities | 26,586 | 10.8 | 25,128 | 12.1 | 40,952 | 17.1 | 22,897 | 12.4 |
| Notes payable within one year | 14,860 | 16.3 | 13,485 | 18.9 | 25,364 | 23.9 | 10,787 | 18.4 |
| Current portion of term debt | 6,873 | 12.0 | 6,852 | 15.0 | 9,042 | 11.6 | 7,914 | 21.2 |
| Accrued interest | 2,528 | 11.8 | 2,477 | 12.8 | 3,402 | 12.2 | 2,338 | 16.2 |
| Accounts payable | 2,324 | 9.7 | 2,313 | 11.7 | 3,144 | 11.4 | 1,858 | 14.0 |
| Non-current liabilities | 62,546 | 14.1 | 62,243 | 15.1 | 78,992 | 11.4 | 59,235 | 18.9 |
| Non-real estate | 7,109 | 17.0 | 7,126 | 28.3 | 10,466 | 19.5 | 12,511 | 29.3 |
| Real estate | 55,436 | 15.7 | 55,117 | 16.3 | 68,526 | 12.3 | 46,724 | 19.2 |
| Farm equity | 528,531 | 7.8 | 495,562 | 8.3 | 554,462 | 15.7 | 372,957 | 11.8 |
| Debt/asset ratio | 0.14 | 10.3 | 0.15 | 10.3 | 0.18 | 14.3 | 0.18 | 9.6 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.60 | 6.5 | 0.55 | 8.3 | 0.54 | 9.2 | 0.61 |  |
| Marginal income | 0.20 | 14.0 | 0.27 | 15.1 | 0.20 | 19.3 | 0.18 | 28.6 |
| Marginal solvency | 0.13 | 20.9 | 0.12 | 23.0 | 0.16 | 25.5 | 0.12 | 36.1 |
| Vulnerable | 0.07 | 33.2 | 0.06 | 33.4 | 0.10 | 25.9 | 0.09 | 31.5 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 81--Farm operation balance sheet for commercial farms, for operators who are retired but still farming, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | na | na | na | na | 5,876 | 22.7 | 8,621 | 29.5 |
| Number of farms (sample) | na | na | na | na | 51 | na | 39 | na |
|  | Dollars per farm |  |  |  |  |  |  |  |
| Farm assets <br> Current assets Livestock inventory Crop inventory Purchased inputs Cash invested in growing crops Prepaid insurance Other assets 1/ | na | na | na | na | 775,292 | 17.5 | 601,088 | 12.7 |
|  | na | na | na | na | 98,427 | 27.3 | 71,947 | 34.8 |
|  | na | na | na | na | 21,361 | 48.4 | 7,105 | 52.0 |
|  | na | na | na | na | 16,739 | 36.8 | 4,240 | 39.9 |
|  | na | na | na | na | 2,651 | 46.4 | 2,340 | 43.6 |
|  | na | na | na | na | 724 | 57.8 | 2,340 880 | 78.8 |
|  | na | na | na | na | 821 | 21.1 | 563 | 21.1 |
|  | na | na | na | na | 56,132 | 38.3 | 56,819 | 42.4 |
| Non-current assets <br> Investment in cooperati <br> Land and buildings $2 /$ <br> Operators dwelling <br> Farm equipment <br> Breeding animals | na | na | na | na | 676,865 | 19.1 | 529,141 | 13.3 |
|  | na | na | na | na | 968 | 48.6 | 5296 | 45.7 |
|  | na | na | na | na | 580,490 | 20.5 | 453,298 | 14.1 |
|  | na | na | na | na | 33,421 | 28.1 | 69,692 | 35.6 |
|  | na | na | na | na | 65,423 | 23.2 | 58,983 | 23.1 |
|  | na | na | na | na | 29,984 | 32.8 | 16,164 | 30.1 |
| Farm liabilities <br> Current liabilities Notes payable within one year Current portion of term debt Accrued interest Accounts payable | na | na | na | na | 34,356 | 26.9 | 36,813 | 38.9 |
|  | na | na | na | na | 19,611 | 33.5 | 21,060 | 38.9 |
|  | na | na | na | na | 14,232 | 42.2 | 15,980 | 57.9 |
|  | na | na | na | na | 1,594 | 36.3 | 1,987 | 44.2 |
|  | na | na | na | na | 917 | 28.6 | 1,012 | 40.1 |
|  | na | na | na | na | 2,868 | 35.1 | 2,081 | 36.0 |
| Non-current liabilities Non-real estate Real estate | na | na | na | na | 14,745 | 37.1 | 15,753 | 47.9 |
|  | na | na | na | na | 1,567 | 63.9 | 2,842 | 50.7 |
|  | na | na | na | na | 13,178 | 39.7 | 12,912 | 52.5 |
| Farm equity | na | na | na | na | 740,936 | 17.9 | 564,275 | 13.1 |
| Debt/asset ratio <br> Income solvency: <br> Favorable <br> Marginal income <br> Marginal solvency <br> Vulnerable | na | na | na | na | 0.04 | 26.8 | 0.06 | 379 |
|  | na | na | na | na |  | 26.8 | 0.06 | 37.9 |
|  | na | na | na | na | 0.75 | 11.6 | 0.76 | 17.1 |
|  | na | na | na | na | 0.24 | 35.4 | 0.21 | 62.3 |
|  | na | na | na | na | 0.01 | 76.8 | 0.00 | na |
|  | na | na | na | na | 0.00 | na | 0.03 | 93.8 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 82--Farm operation balance sheet for commercial farms whose operators are younger than age 35, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Number of farms | 83,067 | 6.7 | 72,324 | 7.4 | 74,491 | 7.8 | 60,767 | 10.3 |
| Number of farms (sample) | 710 | na | 780 | na | 570 | na | 450 | na |


| Farm assets | 462,837 | 7.6 | 545,197 | 9.4 | 476,305 | 6.0 | 542,951 | 10.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 100,942 | 14.9 | 97,317 | 7.1 | 91,579 | 7.8 | 116,472 | 10.8 |
| Livestock inventory | 23,195 | 11.0 | 22,073 | 12.6 | 27,016 | 12.6 | 27,539 | 18.1 |
| Crop inventory | 31,109 | 20.2 | 29,967 | 11.9 | 23,285 | 9.6 | 29,914 | 11.4 |
| Purchased inputs | 3,238 | 11.0 | 7,861 | 15.4 | 6,460 | 12.8 | 8,679 | 22.3 |
| Cash invested in growing crops | na | na | 2,832 | 21.4 | 3,580 | 21.3 | 4,807 | 28.2 |
| Prepaid insurance | 928 | 6.5 | 880 | 7.9 | 983 | 7.4 | 1,110 | 10.2 |
| Other assets 1/ | 42,472 | 21.1 | 33,705 | 14.1 | 30,255 | 14.1 | 44,422 | 16.0 |
| Non-current assets | 361,895 | 7.9 | 447,880 | 10.7 | 384,725 | 6.3 | 426,479 | 12.0 |
| Investment in cooperatives | 1,849 | 24.7 | 3,057 | 23.9 | 1,745 | 23.6 | 2,424 | 29.7 |
| Land and buildings $2 /$ | 239,082 | 10.6 | 310,792 | 14.2 | 248,503 | 8.1 | 275,249 | 15.7 |
| Operators dwelling | 27,031 | 9.2 | 30,762 | 7.8 | 27,186 | 7.8 | 25,021 | 9.7 |
| Farm equipment | 92,108 | 5.5 | 100,899 | 6.8 | 95,616 | 5.8 | 106,186 | 8.7 |
| Breeding animals | 28,856 | 8.7 | 33,132 | 15.0 | 38,862 | 10.1 | 42,619 | 17.7 |
| Farm liabilities | 122,360 | 11.0 | 102,590 | 9.5 | 122,908 | 7.1 | 142,808 | 12.8 |
| Current liabilities | 44,695 | 9.6 | 37,811 | 8.6 | 41,667 | 8.5 | 51,936 | 12.5 |
| Notes payable within one year | 26,715 | 12.4 | 21,280 | 11.7 | 21,444 | 13.4 | 28,520 | 16.9 |
| Current portion of term debt | 10,207 | 9.6 | 8,801 | 9.9 | 11,598 | 9.4 | 14,654 | 15.6 |
| Accrued interest | 3,438 | 11.4 | 2,846 | 9.9 | 3,429 | 7.3 | 4,021 | 13.1 |
| Accounts payable | 4,335 | 6.7 | 4,884 | 8.6 | 5,197 | 8.8 | 4,741 | 11.6 |
| Non-current liabilities | 77,665 | 13.2 | 64,779 | 11.6 | 81,241 | 8.2 | 90,872 | 14.6 |
| Non-real estate | 15,709 | 9.1 | 14,284 | 11.9 | 20,220 | 13.8 | 29,530 | 18.0 |
| Real estate | 61,956 | 16.1 | 50,495 | 13.8 | 61,021 | 9.2 | 61,342 | 15.0 |
| Farm equity | 340,477 | 8.7 | 442,607 | 11.4 | 353,397 | 6.9 | 400,143 | 12.3 |
| Debt/asset ratio | 0.26 | 9.2 | 0.19 | 12.1 | 0.26 | 5.9 | 0.26 | 11.0 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.55 | 5.9 | 0.65 | 5.4 | 0.51 | 7.8 | 0.49 | 10.5 |
| Marginal income | 0.15 | 17.3 | 0.15 | 19.7 | 0.17 | 17.5 | 0.20 | 26.4 |
| Marginal solvency | 0.20 | 12.2 | 0.16 | 16.4 | 0.24 | 13.8 | 0.23 | 21.7 |
| Vulnerable | 0.10 | 18.8 | 0.04 | 28.4 | 0.08 | 25.0 | 0.09 | 26.4 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 83--Farm operation balance sheet for commercial farms whose operators are between the ages 35 and 44, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms |  |  |  |  |  |  |  |  |
| Number of farms (sample) | 153,374 | 3.5 | 144,846 | 4.7 | 150,041 | 4.9 | 161,394 | 6.5 |
|  | 1,772 | na | 1,935 | na | 1,450 | na | 1,401 | na |


| Farm assets | $\mathbf{6 4 4 , 1 0 2}$ | $\mathbf{5 . 4}$ | $\mathbf{6 8 5 , 6 7 0}$ | $\mathbf{5 . 6}$ | $\mathbf{7 4 3 , 2 8 5}$ | $\mathbf{6 . 4}$ | $\mathbf{7 0 5 , 8 6 9}$ | $\mathbf{7 . 3}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current assets | 111,351 | 6.3 | 136,066 | 7.4 | 122,585 | 5.4 | 131,950 | 7.1 |
| Livestock inventory | 24,487 | 7.7 | 37,369 | 20.4 | 27,075 | 8.9 | 25,300 | 11.4 |
| Crop inventory | 36,007 | 12.7 | 34,397 | 7.0 | 36,887 | 6.4 | 39,113 | 9.3 |
| Purchased inputs | 5,197 | 9.7 | 6,775 | 8.9 | 6,662 | 12.6 | 8,482 | 10.7 |
| Cash invested in growing crops | na | na | 5,507 | 32.4 | 4,708 | 20.3 | 4,379 | 13.8 |
| Prepaid insurance | 1,163 | 4.9 | 1,148 | 4.3 | 1,244 | 6.0 | 1,352 | 5.1 |
| Other assets 1/ | 44,497 | 9.4 | 50,872 | 8.2 | 46,008 | 9.1 | 53,323 | 10.9 |
| Non-current aisets |  |  |  |  |  |  |  |  |
| Investment in cooperatives | 532,751 | 5.9 | 549,604 | 5.7 | 620,700 | 7.2 | 573,919 | 8.2 |
| Land and buildings 2/ | 3,245 | 16.1 | 3,757 | 11.0 | 5,155 | 27.6 | 4,466 | 18.7 |
| $\quad$ Operators dwelling | 381,693 | 7.8 | 375,663 | 7.1 | 452,034 | 9.4 | 400,536 | 11.1 |
| Farm equipment | 39,427 | 3.7 | 43,716 | 4.4 | 45,153 | 4.6 | 43,444 | 6.3 |
| Breeding animals | 110,228 | 3.6 | 120,014 | 3.4 | 120,318 | 4.1 | 126,528 | 4.6 |
|  | 37,585 | 5.5 | 50,170 | 17.2 | 43,193 | 6.6 | 42,389 | 6.6 |
| Farm liabilities |  |  |  |  |  |  |  |  |
| Current liabilities | $\mathbf{1 3 8 , 0 6 7}$ | $\mathbf{5 . 1}$ | $\mathbf{1 2 5 , 2 7 4}$ | $\mathbf{5 . 0}$ | $\mathbf{1 6 1 , 4 0 8}$ | $\mathbf{5 . 5}$ | $\mathbf{1 5 6 , 6 7 7}$ | $\mathbf{6 . 2}$ |
| Notes payable within one year | 50,581 | 4.5 | 47,482 | 6.3 | 57,396 | 5.9 | 51,248 | 5.3 |
| Current portion of term debt | 31,467 | 5.9 | 28,078 | 8.9 | 33,509 | 8.6 | 26,785 | 6.5 |
| Accrued interest | 10,931 | 5.5 | 11,267 | 7.5 | 13,810 | 5.4 | 15,026 | 6.7 |
| Accounts payable | 3,897 | 5.2 | 3,514 | 5.1 | 4,540 | 5.7 | 4,417 | 6.2 |
|  | 4,286 | 5.2 | 4,623 | 6.4 | 5,537 | 7.0 | 5,020 | 7.0 |
| Non-current liabilities |  |  |  |  |  |  |  |  |
| Non-real estate | 87,486 | 6.4 | 77,792 | 5.4 | 104,012 | 6.7 | 105,429 | 7.2 |
| Real estate | 15,365 | 7.1 | 20,024 | 12.1 | 21,614 | 6.7 | 26,135 | 7.9 |
|  | 72,122 | 7.4 | 57,768 | 5.9 | 82,398 | 8.3 | 79,294 | 8.3 |
| Farm equity |  |  |  |  |  |  |  |  |
|  | $\mathbf{5 0 6 , 0 3 4}$ | $\mathbf{6 . 3}$ | $\mathbf{5 6 0 , 3 9 7}$ | $\mathbf{6 . 5}$ | $\mathbf{5 8 1 , 8 7 8}$ | $\mathbf{7 . 9}$ | $\mathbf{5 4 9 , 1 9 2}$ | $\mathbf{8 . 5}$ |
| Debt/asset ratio |  |  |  |  |  |  |  |  |
| Income solvency: | 0.21 | 5.3 | 0.18 | 5.9 | 0.22 | 7.2 | 0.22 | 6.4 |
| Favorable |  |  |  |  |  |  |  |  |
| Marginal income | 0.57 | 3.3 | 0.65 | 3.6 | 0.58 | 4.4 | 0.58 | 5.2 |
| Marginal solvency | 0.16 | 8.5 | 0.17 | 11.3 | 0.17 | 10.8 | 0.17 | 11.8 |
| Vulnerable | 0.20 | 7.9 | 0.14 | 11.4 | 0.18 | 12.7 | 0.16 | 10.4 |
| See notes and of section | 0.07 | 12.6 | 0.04 | 24.7 | 0.07 | 18.1 | 0.08 | 15.3 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 84--Farm operation balance sheet for commercial farms whose operators are between the ages 45 and 54, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms | 138,438 | 3.6 | 131,528 | 4.7 | 144,680 | 4.7 | 140,344 | 5.0 |
| Number of farms (sample) | 1,817 | na | 1,831 | na | 1,365 | na | 1,285 | na |
|  |  | Dollars per farm |  |  |  |  |  |  |
| Farm assets | 811,747 | 4.7 | 841,253 | 5.5 | 867,670 | 5.0 | 778,017 | 4.6 |
| Current assets | 139,849 | 7.6 | 139,076 | 5.6 | 147,566 | 10.2 | 148,761 | 7.1 |
| Livestock inventory | 32,909 | 9.3 | 27,792 | 8.8 | 38,935 | 25.3 | 29,774 | 12.8 |
| Crop inventory | 33,489 | 5.7 | 32,916 | 8.2 | 38,985 | 7.9 | 41,376 | 10.4 |
| Purchased inputs | 4,345 | 8.9 | 5,224 | 7.5 | 7,149 | 16.0 | 8,101 | 8.5 |
| Cash invested in growing crops | na | na | 6,685 | 29.9 | 4,188 | 17.1 | 4,791 | 11.7 |
| Prepaid insurance | 1,197 | 4.9 | 1,232 | 4.5 | 1,274 | 5.6 | 1,393 | 5.7 |
| Other assets 1/ | 67,910 | 14.7 | 65,226 | 8.7 | 57,035 | 9.8 | 63,325 | 11.5 |
| Non-current assets | 671,898 | 4.5 | 702,178 | 6.1 | 720,104 | 5.3 | 629,255 | 4.8 |
| Investment in cooperatives | 3,764 | 15.2 | 5,382 | 19.4 | 5,030 | 15.2 | 4,691 | 20.2 |
| Land and buildings $2 /$ | 516,562 | 5.5 | 526,866 | 7.6 | 543,919 | 6.8 | 442,685 | 5.8 |
| Operators dwelling | 53,405 | 3.4 | 50,215 | 4.2 | 59,502 | 5.9 | 50,898 | 6.4 |
| Farm equipment | 113,150 | 3.2 | 121,293 | 4.1 | 130,851 | 3.8 | 136,296 | 5.0 |
| Breeding animals | 38,423 | 5.7 | 48,637 | 8.5 | 40,304 | 6.4 | 45,584 | 8.7 |
| Farm liabilities | 159,986 | 10.3 | 140,174 | 5.9 | 175,737 | 8.2 | 151,967 | 6.3 |
| Current liabilities | 59,662 | 9.8 | 48,448 | 6.2 | 69,293 | 14.7 | 52,620 | 7.6 |
| Notes payable within one year | 38,216 | 11.7 | 28,732 | 8.7 | 46,310 | 21.0 | 28,966 | 11.2 |
| Current portion of term debt | 12,613 | 9.0 | 11,334 | 6.6 | 12,868 | 6.6 | 14,293 | 6.7 |
| Accrued interest | 4,535 | 10.6 | 3,954 | 6.1 | 4,969 | 8.4 | 4,278 | 6.5 |
| Accounts payable | 4,299 | 6.5 | 4,428 | 9.8 | 5,146 | 6.5 | 5,083 | 6.2 |
| Non-current liabilities | 100,323 | 11.2 | 91,726 | 7.1 | 106,444 | 8.4 | 99,346 | 6.5 |
| Non-real estate | 17,939 | 11.6 | 15,587 | 10.7 | 16,916 | 8.6 | 25,179 | 9.1 |
| Real estate | 82,384 | 13.3 | 76,139 | 8.2 | 89,528 | 10.0 | 74,167 | 7.5 |
| Farm equity | 651,761 | 4.1 | 701,079 | 6.2 | 691,933 | 5.4 | 626,050 | 5.0 |
| Debt/asset ratio | 0.20 | 7.0 | 0.17 | 6.5 | 0.20 | 6.9 | 0.20 | 5.3 |
|  |  |  |  |  |  |  |  |  |
| Favorable | 0.66 | 2.7 | 0.68 | 3.3 | 0.62 | 3.9 | 0.64 | 3.8 |
| Marginal income | 0.17 | 8.7 | 0.17 | 10.5 | 0.19 | 10.0 | 0.16 | 10.8 |
| Marginal solvency | 0.11 | 8.9 | 0.11 | 13.9 | 0.09 | 13.1 | 0.12 | 13.5 |
| Vulnerable | 0.06 | 12.9 | 0.04 | 24.2 | 0.09 | 21.6 | 0.08 | 15.8 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 85--Farm operation balance sheet for commercial farms whose operators are between the ages 55 and 64, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  | 4.8 |
| Number of farms | 123,084 | 3.9 | 129,132 | 5.1 | 114,476 | 4 | 5.2 |  |
| Number of farms (sample) | 1,543 | na | 1,487 | na | 1,134 | na | 1,070 | na |


| Farm assets | 864,900 | 3.5 | 779,895 | 3.8 | 840,799 | 3.5 | 899,026 | 4.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 153,494 | 6.4 | 131,494 | 6.1 | 130,877 | 7.3 | 140,521 | 6.1 |
| Livestock inventory | 34,734 | 8.0 | 27,179 | 9.1 | 26,770 | 9.3 | 32,167 | 13.4 |
| Crop inventory | 39,359 | 17.1 | 27,546 | 6.9 | 35,264 | 13.9 | 37,842 | 8.4 |
| Purchased inputs | 4,214 | 9.5 | 4,833 | 11.0 | 6,929 | 13.8 | 8,866 | 9.9 |
| Cash invested in growing crops | na | na | 3,341 | 28.7 | 3,767 | 16.9 | 8,202 | 37.1 |
| Prepaid insurance | 1,085 | 4.0 | 1,004 | 4.5 | 1,284 | 6.1 | 1,286 | 4.3 |
| Other assets 1/ | 74,102 | 8.6 | 67,591 | 9.9 | 56,863 | 11.8 | 52,158 | 8.6 |
| Non-current assets | 711,407 | 3.8 | 648,401 | 4.0 | 709,921 | 3.6 | 758,506 | 4.7 |
| Investment in cooperatives | 6,062 | 43.0 | 4,052 | 12.4 | 4,994 | 16.9 | 10,993 | 58.4 |
| Land and buildings $2 /$ | 550,824 | 4.4 | 487,277 | 4.5 | 533,275 | 4.1 | 557,617 | 5.4 |
| Operators dwelling | 54,504 | 6.4 | 55,517 | 6.0 | 51,328 | 4.9 | 58,709 | 5.7 |
| Farm equipment | 111,822 | 3.2 | 115,797 | 6.4 | 125,160 | 3.8 | 136,056 | 5.0 |
| Breeding animals | 42,699 | 8.0 | 41,274 | 7.6 | 46,493 | 7.1 | 53,839 | 8.6 |
| Farm liabilities | 111,171 | 5.3 | 104,007 | 6.7 | 130,306 | 5.9 | 138,378 | 7.5 |
| Current liabilities | 40,541 | 5.8 | 36,175 | 7.7 | 47,455 | 7.6 | 51,641 | 9.1 |
| Notes payable within one year | 25,228 | 7.7 | 21,208 | 11.3 | 29,170 | 10.7 | 30,064 | 12.9 |
| Current portion of term debt | 8,617 | 6.2 | 8,422 | 7.9 | 10,417 | 6.5 | 12,598 | 8.2 |
| Accrued interest | 3,134 | 5.4 | 2,924 | 6.8 | 3,673 | 6.0 | 3,882 | 7.7 |
| Accounts payable | 3,563 | 4.8 | 3,622 | 5.2 | 4,194 | 5.2 | 5,097 | 5.5 |
| Non-current liabilities | 70,629 | 6.1 | 67,831 | 7.7 | 82,851 | 6.4 | 86,736 | 7.7 |
| Non-real estate | 11,546 | 9.6 | 11,693 | 12.8 | 14,819 | 10.2 | 22,474 | 10.7 |
| Real estate | 59,084 | 6.7 | 56,138 | 8.5 | 68,032 | 7.3 | 64,262 | 8.4 |
| Farm equity | 753,730 | 3.8 | 675,888 | 4.0 | 710,493 | 3.7 | 760,649 | 4.6 |
| Debt/asset ratio | 0.13 | 5.4 | 0.13 | 6.0 | 0.15 | 5.0 | 0.15 | 6.5 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.70 | 2.6 | 0.72 | 3.2 | 0.70 | 3.2 | 0.74 | 3.0 |
| Marginal income | 0.20 | 8.1 | 0.18 | 11.0 | 0.19 | 9.9 | 0.17 | 9.7 |
| Marginal solvency | 0.07 | 13.2 | 0.07 | 18.2 | 0.07 | 18.4 | 0.07 | 23.9 |
| Vulnerable | 0.04 | 19.4 | 0.03 | 30.2 | 0.04 | 20.4 | 0.02 | 22.9 |

See notes at end of section.
Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 86--Farm operation balance sheet for commercial farms whose operators are age 65 or over, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of farms | 74,139 | 5.3 | 79,782 | 6.5 | 65,135 | 7.2 | 72,990 | 8.4 |
| Number of farms (sample) | 816 | na | 801 | na | 550 | na | 569 | na |


| Farm assets | 961,151 | 5.6 | 875,901 | 4.7 | 942,466 | 5.2 | 848,618 | 6.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 153,948 | 7.2 | 148,685 | 8.9 | 120,410 | 9.9 | 140,347 | 10.5 |
| Livestock inventory | 36,159 | 11.2 | 31,312 | 24.3 | 25,988 | 13.5 | 30,698 | 27.3 |
| Crop inventory | 22,128 | 8.9 | 25,966 | 9.8 | 29,039 | 19.1 | 23,098 | 12.8 |
| Purchased inputs | 2,609 | 10.3 | 4,902 | 12.8 | 3,557 | 11.9 | 3,958 | 10.8 |
| Cash invested in growing crops | na | na | 3,012 | 23.0 | 3,625 | 15.2 | 4,000 | 19.7 |
| Prepaid insurance | 1,067 | 6.8 | 872 | 5.7 | 1,091 | 6.7 | 1,030 | 6.7 |
| Other assets 1/ | 91,985 | 10.4 | 82,622 | 12.0 | 57,111 | 14.7 | 77,563 | 13.6 |
| Non-current assets | 807,204 | 6.3 | 727,216 | 5.1 | 822,056 | 5.4 | 708,270 | 6.3 |
| Investment in cooperatives | 3,069 | 27.0 | 4,218 | 33.8 | 3,271 | 27.5 | 3,395 | 26.9 |
| Land and buildings 2 / | 670,165 | 7.1 | 575,385 | 5.6 | 663,509 | 6.2 | 564,345 | 7.1 |
| Operators dwelling | 55,313 | 9.1 | 48,648 | 6.1 | 48,458 | 5.5 | 58,967 | 7.3 |
| Farm equipment | 95,870 | 6.1 | 91,542 | 5.2 | 106,792 | 5.6 | 95,551 | 6.5 |
| Breeding animals | 38,099 | 9.0 | 56,071 | 16.7 | 48,484 | 9.0 | 44,980 | 9.8 |
| Farm liabilities | 66,571 | 8.5 | 76,842 | 14.3 | 85,073 | 9.4 | 67,353 | 11.3 |
| Current liabilities | 31,653 | 11.9 | 24,806 | 17.5 | 30,572 | 9.6 | 23,864 | 11.7 |
| Notes payable within one year | 21,942 | 15.7 | 13,804 | 26.7 | 17,971 | 13.4 | 12,962 | 16.7 |
| Current portion of term debt | 4,623 | 10.6 | 5,618 | 13.4 | 6,329 | 10.3 | 5,757 | 11.9 |
| Accrued interest | 1,845 | 8.8 | 2,144 | 14.9 | 2,364 | 9.7 | 1,866 | 11.7 |
| Accounts payable | 3,243 | 6.9 | 3,240 | 8.7 | 3,909 | 8.9 | 3,278 | 8.7 |
| Non-current liabilities | 34,918 | 9.4 | 52,036 | 15.1 | 54,501 | 11.0 | 43,489 | 12.6 |
| Non-real estate | 7,201 | 17.5 | 5,504 | 16.9 | 7,591 | 17.9 | 8,967 | 15.9 |
| Real estate | 27,717 | 10.6 | 46,532 | 16.3 | 46,910 | 12.4 | 34,521 | 14.5 |
| Farm equity | 894,581 | 6.0 | 799,058 | 4.6 | 857,393 | 5.5 | 781,265 | 6.4 |
| Debt/asset ratio | 0.07 | 9.4 | 0.09 | 12.6 | 0.09 | 9.4 | 0.08 | 10.8 |
| Income solvency: |  |  |  |  |  |  |  |  |
| Favorable | 0.74 | 3.0 | 0.75 | 3.8 | 0.61 | 6.2 | 0.70 | 5.6 |
| Marginal income | 0.21 | 9.8 | 0.20 | 14.0 | 0.33 | 11.6 | 0.23 | 15.4 |
| Marginal solvency | 0.02 | 27.5 | 0.04 | 29.0 | 0.04 | 31.6 | 0.05 | 46.8 |
| Vulnerable | 0.02 | 30.1 | 0.01 | 31.8 | 0.01 | 59.8 | 0.03 | 37.8 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

## Notes for balance sheet tables-

$1 /$ Includes accounts receivable, certificates of deposit, checking and savings balances, and any other financial assets of the farm business. $2 /$ The value of the operator's dwelling and any associated liabilities were included if the dwelling was owned by the farm business.

|  | Year | Net Farm Income Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Negative income | $\begin{array}{r} \$ 0- \\ \$ 19,999 \end{array}$ | $\begin{aligned} & \$ 20,000- \\ & \$ 39,999 \end{aligned}$ | $\$ 40,000$ or more |
|  | Percent |  |  |  |  |
| All farms | 1991 | 23.6 | 23.8 | 20.9 | 31.7 |
|  | 1992 | 20.8 | 21.4 | 19.9 | 38.0 |
|  | 1993 | 26.4 | 20.7 | 21.2 | 31.8 |
|  | 1994 | 24.1 | 21.8 | 20.5 | 33.6 |
| Economic size of farm: |  |  |  |  |  |
| \$500,000 or more | 1991 | 20.5 | 7.3 | 5.9 | 66.4 |
|  | 1992 | 18.2 | 4.6 | 7.1 | 70.3 |
|  | 1993 | 23.0 | 4.9 | 4.9 | 67.2 |
|  | 1994 | 19.0 | 7.2 | 8.9 | 65.0 |
| \$250,000-\$499,999 | 1991 | 21.1 | 10.8 | 10.7 | 57.3 |
|  | 1992 | 18.7 | 12.5 | 8.3 | 60.5 |
|  | 1993 | 22.4 | 7.4 | 14.2 | 56.0 |
|  | 1994 | 17.5 | 8.7 | 12.4 | 61.4 |
| \$100,000-\$249,999 | 1991 | 23.3 | 20.9 | 20.4 | 35.5 |
|  | 1992 | 18.7 | 17.3 | 18.8 | 45.2 |
|  | 1993 | 25.6 | 16.6 | 22.0 | 35.8 |
|  | 1994 | 26.1 | 20.5 | 19.3 | 34.1 |
| \$50,000-\$99,999 | 1991 | 25.0 | 32.7 | 26.7 | 15.6 |
|  | 1992 | 23.8 | 30.9 | 26.5 | 18.9 |
|  | $1993$ | 29.2 | 32.8 | 26.1 | 12.0 |
|  | 1994 | 25.5 | 30.9 | 27.3 | 16.3 |
| U.S. Region: |  |  |  |  |  |
| Northeast | 1991 | 27.4 | 21.1 | 25.3 | 26.3 |
|  | 1992 | 15.6 | 22.3 | 26.5 | 35.7 |
|  | 1993 | 19.6 | 25.5 | 25.5 | 29.5 |
|  | 1994 | 17.5 | 28.3 | 16.4 | 37.9 |
| Lake States | 1991 | 18.8 | 25.2 | 22.7 | 33.3 |
|  | 1992 | 21.0 | 16.7 | 25.1 | 37.2 |
|  | 1993 | 27.0 | 22.8 | 24.8 | 25.5 |
|  | 1994 | 19.7 | 18.3 | 22.6 | 39.4 |
| Corn Belt | 1991 | 21.4 | 28.9 | 21.9 | 27.8 |
|  | 1992 | 18.7 | 25.2 | 20.6 | 35.4 |
|  | 1993 | 25.2 | 23.3 | 21.6 | 29.8 |
|  | 1994 | 22.5 | 29.0 | 21.7 | 26.8 |
| Northern Plains | 1991 | 26.4 | 22.7 | 22.6 | 28.4 |
|  | 1992 | 19.5 | 22.5 | 20.8 | 37.1 |
|  | 1993 | 27.2 | 21.1 | 22.6 | 29.1 |
|  | 1994 | 27.5 | 19.2 | 26.3 | 27.0 |
|  |  |  |  |  | (continued) |

Appendix table 87--Distribution of commercial farms, by net farm income category,
1991-94--continued

|  | Year | Net Farm Income Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Negative income | $\begin{array}{r} \$ 0- \\ \$ 19,999 \end{array}$ | $\begin{array}{r} \$ 20,000- \\ \$ 39,999 \end{array}$ | $\$ 40,000$ or more |
|  | Percent |  |  |  |  |
| Appalachia | 1991 | 20.5 | 22.9 | 21.6 | 35.0 |
|  | 1992 | 14.2 | 23.4 | 21.0 | 41.3 |
|  | 1993 | 21.2 | 17.6 | 27.8 | 33.4 |
|  | 1994 | 21.0 | 22.0 | 21.3 | 35.8 |
| Southeast | 1991 | 17.6 | 26.9 | 18.3 | 37.2 |
|  | 1992 | 19.8 | 23.3 | 12.2 | 44.7 |
|  | 1993 | 27.4 | 24.3 | 14.8 | 33.5 |
|  | 1994 | 22.5 | 17.1 | 24.0 | 36.4 |
| Delta | 1991 | 24.1 | 26.4 | 13.7 | 35.8 |
|  | 1992 | 22.6 | 26.8 | 15.4 | 35.2 |
|  | 1993 | 32.2 | 24.9 | 14.9 | 28.0 |
|  | 1994 | 21.7 | 17.1 | 23.9 | 37.3 |
| Southern Plains | 1991 | 33.8 | 17.6 | 20.2 | 28.4 |
|  | 1992 | 32.2 | 18.1 | 15.0 | 34.7 |
|  | 1993 | 30.9 | 15.3 | 14.7 | 39.2 |
|  | 1994 | 30.7 | 21.1 | 18.9 | 29.3 |
| Mountain | 1991 | 23.7 | 17.8 | 19.1 | 39.5 |
|  | 1992 | 23.5 | 14.6 | 18.0 | 43.9 |
|  | $1993$ | 24.3 | 16.4 | 23.2 | 36.2 |
|  |  | 30.0 | 20.3 | 11.7 | 38.0 |
| Pacific | 1991 | 26.4 | 17.2 | 14.9 | 41.5 |
|  | 1992 | 25.7 | 16.9 | 13.2 | 44.2 |
|  | 1993 | 32.4 | 8.2 | 12.4 | 47.0 |
|  | 1994 | 29.7 | 11.9 | 10.2 | 48.2 |
| Commodity specialty: |  |  |  |  |  |
| Other cash grain | 1991 | 21.6 | 27.1 | 20.1 | 31.2 |
|  | 1992 | 19.2 | 29.1 | 15.7 | 36.1 |
|  | 1993 | 28.4 | 19.8 | 16.2 | 35.6 |
|  | 1994 | 18.8 | 34.3 | 16.5 | 30.4 |
| Wheat | 1991 | 24.4 | 20.5 | 27.4 | 27.7 |
|  | 1992 | 20.7 | 14.8 | 21.0 | 43.6 |
|  | 1993 | 16.5 | 25.2 | 21.5 | 36.8 |
|  | 1994 | 26.2 | 24.6 | 17.7 | 31.5 |
| Corn | 1991 | 23.9 | 20.8 | 21.9 | 33.4 |
|  | 1992 | 24.1 | 20.3 | 21.3 | 34.3 |
|  | 1993 | 26.5 | 18.4 | 24.4 | 30.7 |
|  | 1994 | 18.3 | 19.6 | 23.4 | 38.8 |

Appendix table 87--Distribution of commercial farms, by net farm income category, 1991-94--continued

|  | Year | Net Farm Income Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Negative income | $\begin{array}{r} \$ 0- \\ \$ 19,999 \end{array}$ | $\begin{array}{r} \$ 20,000- \\ \$ 39,999 \end{array}$ | $\$ 40,000$ or more |
|  |  |  | Percent |  |  |
| Commodity specialty |  |  |  |  |  |
| Soybean | 1991 | 20.8 | 27.0 | 21.3 | 31.0 |
|  | 1992 | 29.2 | 30.6 | 19.5 | 20.7 |
|  | 1993 | 34.4 | 22.1 | 21.5 | 22.0 |
|  | 1994 | 21.5 | 17.0 | 27.3 | 34.3 |
| Rice | 1991 | 46.9 | 15.4 | 10.9 | 26.8 |
|  | 1992 | 21.8 | 20.8 | 10.6 | 46.8 |
|  | 1993 | 18.3 | 5.3 | 11.1 | 65.3 |
|  | 1994 | 33.8 | 24.0 | 19.3 | 22.9 |
| Tobacco | 1991 | 7.6 | 24.1 | 22.2 | 46.2 |
|  | 1992 | $3: 3$ | 26.4 | 24.2 | 46.2 |
|  | 1993 | 10.7 | 9.2 | 32.4 | 47.7 |
|  | 1994 | 6.7 | 26.6 | 13.4 | 53.3 |
| Cotton | 1991 | 35.7 | 12.2 | 17.4 | 34.7 |
|  | 1992 | 34.6 | 10.7 | 10.6 | 44.2 |
|  | 1993 | 24.2 | 5.5 | 5.7 | 64.6 |
|  | 1994 | 19.4 | 8.3 | 12.5 | 59.8 |
| Peanut | 1991 | 15.5 | 18.2 | 13.0 | 53.3 |
|  | 1992 | 24.1 | 21.3 | 24.8 | 29.9 |
|  | $1993$ | 20.4 | 31.1 | 26.2 | 22.4 |
|  |  | 8.5 | 34.3 | 22.8 | 34.4 |
| Other field crop | 1991 | 20.5 |  | 15.0 | 48.8 |
|  | 1992 | 20.2 | 13.0 | 17.9 | 48.9 |
|  | 1993 | 27.4 | 19.0 | 16.3 | 37.4 |
|  | 1994 | 15.3 | 19.4 | 18.8 | 46.5 |
| Fruits and tree nuts | 1991 | 19.2 | 22.0 | 14.4 | 44.4 |
|  | 1992 | 31.8 | 18.9 | 16.0 | 33.4 |
|  | 1993 | 40.0 | 12.2 | 11.7 | 36.1 |
|  | 1994 | 32.5 | 7.9 | 8.4 | 51.2 |
| Vegetables | 1991 | 21.6 | 13.3 | 16.7 | 48.4 |
|  | 1992 | 28.1 | 17.4 | 13.7 | 40.9 |
|  | 1993 | 28.8 | 10.0 | 9.9 | 51.4 |
|  | 1994 | 13.3 | 9.5 | 12.6 | 64.5 |

Appendix table 87--Distribution of commercial farms, by net farm income category, 1991-94--continued

|  | Year | Net Farm Income Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Negative income | $\begin{array}{r} \$ 0- \\ \$ 19,999 \end{array}$ | $\begin{array}{r} \$ 20,000- \\ \$ 39,999 \end{array}$ | $\$ 40,000$ or more |
|  |  |  | Percent |  |  |
| Commodity specialty |  |  |  |  |  |
| Nursery or greenhouse | 1991 | 15.5 | 7.7 | 30.2 | 46.6 |
|  | 1992 | 8.4 | 18.4 | 15.7 | 57.6 |
|  | 1993 | 32.4 | 7.7 | 21.9 | 38.1 |
|  | 1994 | 18.4 | 9.3 | 8.3 | 64.1 |
| Beef | 1991 | 30.7 | 24.3 | 16.9 | 28.2 |
|  | 1992 | 28.6 | 20.2 | 18.4 | 32.8 |
|  | 1993 | 34.1 | 20.3 | 22.2 | 23.4 |
|  | 1994 | 36.6 | 21.0 | 18.6 | 23.8 |
| Hogs | 1991 | 29.3 | 28.9 | 18.1 | 23.8 |
|  | 1992 | 19.5 | 30.2 | 24.7 | 25.7 |
|  | 1993 | 24.2 | 23.6 | 19.6 | 32.5 |
|  | 1994 | 44.9 | 18.2 | 14.7 | 22.2 |
| Poultry | 1991 | 18.1 | 44.4 | 21.0 | 16.5 |
|  | 1992 | 21.2 | 34.0 | 17.6 | 27.2 |
|  | 1993 | 31.2 | 33.3 | 20.6 | 15.0 |
|  | 1994 | 13.9 | 16.5 | 49.8 | 19.8 |
| Dairy | 1991 | 18.8 | 25.4 | 28.3 | 27.6 |
|  | 1992 | 10.7 | 17.7 | 25.6 | 46.0 |
|  | 1993 | 16.8 | 25.8 | 25.8 | 31.6 |
|  | 1994 | 18.4 | 24.2 | 23.2 | 34.2 |
| Other livestock | 1991 | 27.7 | 22.5 | 17.0 | 32.8 |
|  | 1992 | 21.7 | 19.2 | 16.8 | 42.2 |
|  | 1993 | 26.2 | 18.2 | 24.2 | 31.4 |
|  | 1994 | 27.9 | 17.9 | 30.4 | 23.8 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

Appendix table 88--Average selected financial ratios for all commercial farms, 1991-94

| Item | 1991 | RSE | 1992 | RSE | 1993 | RSE | 1994 | RSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of farms (expanded) | 572,101 | 1.7 | 557,613 | 2.0 | 548,824 | 2.1 | 552,520 | 2.7 |
| Number of farms (sample) | 6,658 | na | 6,834 | na | 5,069 | na | 4,775 | na |
|  | Ratio |  |  |  |  |  |  |  |
| Current ratio | 2.8 | 4.1 | 3.3 | 4.0 | 2.4 | 3.8 | 2.9 | 4.1 |
| Solvency: |  |  |  |  |  |  |  |  |
| Debt/asset ratio | 16.9 | 3.4 | 15.1 | 3.3 | 18.4 | 3.4 | 18.1 | 3.1 |
| Income solvency : |  |  |  |  |  |  |  |  |
| Favorable | 0.64 | 1.5 | 0.69 | 1.7 | 0.61 | 2.1 | 0.63 | 2.2 |
| Marginal income | 0.18 | 4.3 | 0.17 | 5.6 | 0.20 | 5.2 | 0.18 | 6.2 |
| Marginal solvency | 0.13 | 5.1 | 0.10 | 7.0 | 0.13 | 7.3 | 0.12 | 7.5 |
| Vulnerable | 0.06 | 7.5 | 0.04 | 12.8 | 0.06 | 11.2 | 0.06 | 9.2 |
| Profitability: |  |  |  |  |  |  |  |  |
| Rate of return on assets (\%) | 2.6 | 8.9 | 3.2 | 3.3 | 2.0 | 14.6 | 2.5 | 11.2 |
| Rate of return on equity (\%) | 1.0 | 29.4 | 2.0 | 18.4 | 0.5 | 69.3 | 1.2 | 29.0 |
| Operating profit margin (\%) | 9.2 | 7.8 | 11.5 | 8.3 | 6.7 | 13.3 | 8.2 | 10.5 |
| Repayment capacity: |  |  |  |  |  |  |  |  |
| Term debt coverage ratio | 3.3 | 4.4 | 3.9 | 4.1 | 3.2 | 4.6 | 3.3 | 2.6 |
| Financial efficiency: |  |  |  |  |  |  |  |  |
| Asset turnover ratio | 0.3 | 2.2 | 0.3 | 2.7 | 0.3 | 3.2 | 0.3 | 2.6 |
| Operating expense ratio (\%) | 78.1 | 0.9 | 75.2 | 1.2 | 79.5 | 1.2 | 78.9 | 1.0 |
| Economic cost-output ratio (\%) | 97.2 | 0.8 | 94.1 | 1.1 | 98.6 | 1.0 | 96.9 | 0.9 |

[^7]| Appendix table 89--Selected financial ratios for commercial farms, by category, 1994 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Category/Ratio name | Mean | Quarthe | Median | Quartile |

Economic size of farm:
$\$ 500,000$ or more:

| Current ratio | 2.4 | 7.2 | 0.0 | 0.0 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 23.5 | 42.0 | 23.3 | 7.1 |
| Return on assets | 7.7 | $18: 4$ | 7.0 | 0.5 |
| Return on equity | 7.4 | 23.1 | 7.2 | -2.2 |
| Profit margin | 15.1 | 32.3 | 16.5 | 1.3 |
| Term coverage | 4.0 | 9.1 | 3.0 | 1.5 |
| Asset turnover | 0.5 | 0.8 | 0.5 | 0.3 |
| Operating expense | 79.2 | 87.9 | 74.5 | 56.1 |
| Economic cost--output ratio | 88.9 | 104.5 | 88.9 | 73.2 |

$\$ 250,000-\$ 499,999$

| Current ratio | 2.5 | 7.2 | 2.5 | 0.9 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 20.1 | 39.1 | 19.7 | 6.4 |
| Return on assets | 4.2 | 12.6 | 5.0 | -0.5 |
| Return on equity | 3.2 | 13.8 | 4.1 | -2.5 |
| Profit margin | 12.5 | 29.5 | 13.4 | -1.9 |
| Term coverage | 3.7 | 9.7 | 3.8 | 1.8 |
| Asset turnover | 0.3 | 0.6 | 0.4 | 0.3 |
| Operating expense | 76.0 | 85.8 | 71.9 | 59.2 |
| Economic cost--output ratio | 92.5 | 106.6 | 90.4 | 74.5 |

$\$ 100,000-\$ 249,999$

| Current ratio | 2.8 | 9.6 | 2.9 | 1.0 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 17.1 | 35.8 | 17.8 | 3.7 |
| Return on assets | -0.1 | 6.1 | 0.6 | -0.5 |
| Return on equity | -1.9 | 5.8 | -1.5 | -9.6 |
| Profit margin | -0.2 | 21.0 | 2.4 | -16.2 |
| Term coverage | 2.4 | 6.6 | 2.4 | 0.9 |
| Asset turnover | 0.2 | 0.5 | 0.3 | 0.2 |
| Operating expense | 80.9 | 92.3 | 76.9 | 60.0 |
| Economic cost--output ratio | 106.7 | 123.7 | 104.5 | 4.6 |

$\$ 50,000-\$ 99,999$

| Current ratio | 4.4 | 16.0 | 3.5 | 1.2 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 11.9 | 27.6 | 9.9 | 0.5 |
| Return on assets | -0.5 | 4.5 | -0.9 | -5.9 |
| Return on equity | -1.8 | 4.3 | -1.7 | -9.3 |
| Profit margin | -2.8 | 21.9 | -4.2 | -27.4 |
| Term coverage | 3.3 | 6.0 | 2.4 | 0.9 |
| Asset turnover | 0.2 | 0.4 | 0.2 | 0.1 |
| Operating expense | 78.0 | 95.9 | 74.8 | 56.0 |
| Economic cost--output ratio | 108.6 | 134.7 | 108.5 | 84.9 |

(continued)

Appendix table 89--Selected financial ratios for commercial farms, by category, 1994--continued

|  |  | 75th |  | 25th |
| :--- | :---: | :---: | :---: | :---: |
| Category/Ratio name | Mean | Quartile | Median | Quartile |

U.S. region:

Northeast

| Current ratio | 3.78 | 11.76 | 4.36 | 1.74 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 12.87 | 27.75 | 7.56 | 1.72 |
| Return on assets | 0.79 | 3.36 | -0.79 | -5.45 |
| Return on equity | -0.48 | 2.76 | -2.45 | -9.79 |
| Profit margin | 2.57 | 8.63 | -3.29 | -22.72 |
| Term coverage | 4.11 | 10.84 | 3.36 | 1.88 |
| Asset turnover | 0.31 | 0.46 | 0.31 | 0.20 |
| Operating expense | 79.23 | 88.80 | 80.06 | 68.94 |
| Economic cost--output ratio | 101.35 | 128.27 | 107.48 | 92.55 |

Lake States

| Current ratio | 2.76 | 7.28 | 2.77 | 1.15 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 22.33 | 35.23 | 20.11 | 7.33 |
| Return on assets | 2.41 | 6.49 | 0.95 | -3.67 |
| Return on equity | 0.71 | 5.57 | -1.07 | -7.81 |
| Profit margin | 7.56 | 19.68 | 4.66 | -12.63 |
| Term coverage | 2.95 | 5.57 | 2.62 | 1.15 |
| Asset turnover | 0.32 | 0.44 | 0.29 | 0.23 |
| Operating expense | 77.90 | 90.04 | 75.49 | 62.15 |
| Economic cost--output ratio | 98.30 | 117.89 | 101.75 | 85.39 |

Corn Belt

| Current ratio | 2.64 | 10.41 | 2.78 | 0.94 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 20.03 | 36.50 | 19.27 | 4.69 |
| Return on assets | 2.05 | 5.03 | 0.31 | -5.72 |
| Return on equity | 0.54 | 4.43 | -1.14 | -9.35 |
| Profit margin | 6.77 | 16.27 | 1.38 | -16.57 |
| Term coverage | 3.04 | 5.22 | 2.70 | 1.15 |
| Asset turnover | 0.30 | 0.49 | 0.29 | 0.18 |
| Operating expense | 78.24 | 91.50 | 77.19 | 61.51 |
| Economic cost--output ratio | 98.58 | 123.77 | 104.41 | 88.39 |

Northern Plains

| Current ratio | 2.31 | 6.57 | 1.18 | 1.11 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 22.10 | 35.75 | 19.14 | 9.33 |
| Return on assets | 0.87 | 7.22 | 5.45 | -6.58 |
| Return on equity | -1.12 | 7.06 | -0.79 | -13.26 |
| Profit margin | 3.06 | 25.04 | 3.61 | -23.96 |
| Term coverage | 2.80 | 7.71 | 2.78 | 0.79 |
| Asset turnover | 0.28 | 0.43 | 0.29 | 0.19 |
| Operating expense | 77.39 | 90.83 | 74.52 | 56.87 |
| Economic cost--output ratio | 103.06 | 132.95 | 102.88 | 79.64 |

(continued)

Appendix table 89--Selected financial ratios for commercial farms, by category, 1994--continued

|  |  | 75th |  | 25th |
| :--- | :---: | :---: | :---: | :---: |
| Category/Ratio name | Mean | Quartile | Median | Quartile |

U.S. region:

| Appalachia |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Current ratio | 6.16 | 24.27 | 5.36 | 1.75 |
| Debt/asset ratio | 11.91 | 23.43 | 6.88 | 0.19 |
| Return on assets | 2.58 | 7.34 | 2.58 | -3.22 |
| Return on equity | 1.46 | 7.34 | 1.31 | -6.60 |
| Profit margin | 10.15 | 28.34 | 8.00 | -12.37 |
| Term coverage | 4.00 | 5.39 | 2.55 | 1.06 |
| Asset turnover | 0.25 | 0.43 | 0.26 | 0.16 |
| Operating expense | 73.86 | 87.99 | 71.47 | 50.96 |
| Economic cost--output ratio | 94.93 | 116.79 | 96.31 | 74.71 |
|  |  |  |  |  |
| Southeast |  |  |  |  |
| Current ratio | 4.09 | 17.71 | 5.17 | 0.92 |
| Debt/asset ratio | 12.73 | 23.22 | 7.40 | 0.36 |
| Return on assets | 4.26 | 9.63 | 3.58 | -2.09 |
| Return on equity | 3.38 | 10.15 | 2.38 | -3.43 |
| Profit margin | 12.81 | 37.58 | 13.46 | -8.94 |
| Term coverage | 43.61 | 12.61 | 3.43 | 0.95 |
| Asset turnover | 0.33 | 0.48 | 0.24 | 0.13 |
| Operating expense | 78.41 | 95.44 | 72.79 | 48.29 |
| Economic cost--output ratio | 91.14 | 114.79 | 92.73 | 64.38 |

## Delta

| Current ratio | 2.64 | 7.26 | 1.51 | 0.41 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 18.33 | 31.03 | 8.68 | 0.49 |
| Return on assets | 7.23 | 13.76 | 3.54 | -2.81 |
| Return on equity | 6.38 | 19.80 | 3.49 | -5.50 |
| Profit margin | 16.07 | 42.23 | 16.14 | -9.28 |
| Term coverage | 5.04 | 9.95 | 1.85 | 0.65 |
| Asset turnover | 0.45 | 0.97 | 0.40 | 0.20 |
| Operating expense | 71.52 | 85.17 | 65.46 | 48.14 |
| Economic cost--output ratio | 88.42 | 115.23 | 90.79 | 71.04 |
| Southern Plains |  |  |  |  |
| Current ratio |  |  |  |  |
| Debt/asset ratio | 2.52 | 7.19 | 2.22 | 0.78 |
| Return on assets | 19.27 | 46.52 | 19.97 | 3.71 |
| Return on equity | 0.85 | 8.37 | -0.63 | -0.96 |
| Profit margin | -1.09 | 11.09 | -0.02 | -9.03 |
| Term coverage | 2.72 | 26.08 | 0.93 | -16.44 |
| Asset turnover | 2.60 | 11.85 | 3.13 | 0.83 |
| Operating expense | 0.31 | 0.64 | 0.38 | 0.19 |
| Economic cost--output ratio | 83.60 | 94.07 | 76.13 | 56.82 |
|  | 102.83 | 120.45 | 103.99 | 78.69 |

Appendix table 89--Selected financial ratios for commercial farms, by category, 1994--continued

|  |  | 75th |  | 25th |
| :--- | :---: | :---: | :---: | :---: |
| Category/Ratio name | Mean | Quartile | Median | Quartile |

## U.S. region:

Mountain
Current ratio
Debt/asset ratio
Return on assets
2.79
15.51
2.39

Return on equity
1.29

Profit margin
Term coverage
8.93
3.02

Asset turnover
Operating expense
Economic cost--output ratio
Pacific

| Current ratio | 3.15 | 22.62 | 4.70 | 1.15 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 16.72 | 30.84 | 9.21 | 0.32 |
| Return on assets | 4.32 | 8.32 | 3.04 | -2.92 |
| Return on equity | 3.50 | 8.90 | 2.35 | -3.87 |
| Profit margin | 13.63 | 31.69 | 12.95 | -11.73 |
| Term coverage | 3.35 | 5.06 | 1.93 | 0.45 |
| Asset turnover | 0.32 | 0.52 | 0.25 | 0.13 |
| Operating expense | 81.05 | 105.49 | 76.65 | 56.03 |
| Economic cost--output ratio | 90.80 | 116.72 | 93.50 | 75.22 |

## Commodity Specialty:

Cash grain
Current ratio
Debt/asset ratio

$$
2.40
$$

2.78

Return on equity
1.32

Profit margin 10.07

Term coverage 3.19

Asset turnover 0.28

Ratio

| 11.41 | 2.71 | 0.75 |
| ---: | ---: | ---: |
| 26.85 | 8.03 | 0.60 |
| 7.44 | 0.17 | -4.13 |
| 7.08 | -0.44 | -5.61 |
| 27.15 | 0.44 | -18.98 |
| 5.73 | 2.12 | 0.61 |
| 0.39 | 0.19 | 0.12 |
| 99.07 | 76.99 | 56.78 |
| 125.14 | 105.88 | 78.89 |

93.50 75.22

$$
20.72
$$

74.62
96.21

Operating expense
Economic cost--output ratio
Tobacco

| Current ratio | 4.94 | 14.23 | 3.23 | 2.01 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 13.02 | 20.58 | 11.03 | 0.59 |
| Return on assets | 4.40 | 13.43 | 2.20 | -2.49 |
| Return on equity | 3.62 | 13.21 | 1.12 | -4.21 |
| Profit margin | 12.59 | 24.51 | 7.12 | -12.37 |
| Term coverage | 5.61 | 8.63 | 3.54 | 1.99 |
| Asset turnover | 0.35 | 0.56 | 0.38 | 0.22 |
| Operating expense | 71.89 | 85.64 | 72.04 | 56.97 |
| Economic cost--output ratio | 90.97 | 114.96 | 97.83 | 84.86 |

(continued)

| Appendix table 89 1994--continued | atios fo | mercia | by |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 75th |  | Median | 25th <br> Quartile |
| Category/Ratio name | Mean | Quartile |  |  |
| Commodity specialty | Ratio |  |  |  |
| Cotton |  |  |  |  |
| Current ratio | 2.71 | 7.73 | 2.68 | 1.02 |
| Debt/asset ratio | 20.76 | 39.74 | 19.97 | 5.08 |
| Return on assets | 12.58 | 23.61 | 8.84 | 0.23 |
| Return on equity | 13.10 | 28.19 | 9.50 | -2.70 |
| Profit margin | 22.31 | 35.59 | 18.16 | 0.38 |
| Term coverage | 7.04 | 16.48 | 7.83 | 1.99 |
| Asset turnover | 0.56 | 0.88 | 0.55 | 0.37 |
| Operating expense | 71.42 | 90.15 | 67.48 | 50.48 |
| Economic cost--output ratio | 81.60 | 105.83 | 87.35 | 66.89 |
| Other field crops |  |  |  |  |
| Current ratio | 2.40 | 7.15 | 1.97 | 0.62 |
| Debt/asset ratio | 13.50 | 28.45 | 11.66 | 0.93 |
| Return on assets | 5.94 | 11.79 | 4.01 | -1.11 |
| Return on equity | 5.48 | 11.35 | 3.43 | -2.75 |
| Profit margin | 20.30 | 34.61 | 13.10 | 1.56 |
| Term coverage | 5.72 | 10.08 | 3.68 | 1.56 |
| Asset turnover | 0.29 | 0.49 | 0.32 | 0.19 |
| Operating expense | 73.31 | 88.29 | 74.29 | 51.84 |
| Economic cost--output ratio | 83.80 | 110.33 | 98.50 | 67.13 |
| Vegetables, fruits, and tree nuts |  |  |  |  |
| Current ratio | 4.61 | 19.37 | 5.63 | 1.15 |
| Debt/asset ratio | 14.59 | 26.48 | 1.54 | 0.29 |
| Return on assets | 3.62 | 10.48 | 4.91 | -1.98 |
| Return on equity | 2.72 | 9.19 | 3.95 | -3.83 |
| Profit margin | 11.26 | 39.41 | 18.88 | -4.31 |
| Term coverage | 3.73 | 4.83 | 1.65 | 0.02 |
| Asset turnover | 0.32 | 0.46 | 0.27 | 0.15 |
| Operating expense | 81.14 | 107.87 | 72.61 | 54.64 |
| Economic cost--output ratio | 92.69 | 110.99 | 86.08 | 67.71 |
| Nursery, greenhouse |  |  |  |  |
| Current ratio | 8.85 | 55.96 | 7.15 | 2.69 |
| Debt/asset ratio | 16.33 | 27.75 | 7.04 | 0.33 |
| Return on assets | 10.18 | 14.18 | 7.53 | -2.68 |
| Return on equity | 10.27 | 17.38 | 7.31 | -4.94 |
| Profit margin | 16.39 | 30.97 | 17.96 | -4.37 |
| Term coverage | 6.84 | 24.40 | 4.42 | 1.08 |
| Asset turnover | 0.62 | 1.25 | 0.64 | 0.28 |
| Operating expense | 74.90 | 92.26 | 72.38 | 49.63 |
| Economic cost--output ratio | 86.16 | 105.54 | 88.17 | 70.47 |

Appendix table 89--Selected financial ratios for commercial farms, by category, 1994--continued

|  |  | 75th |  | 25th |
| :--- | :---: | :---: | :---: | :---: |
| Category/Ratio name | Mean | Quartile | Median | Quartile |

## Commodity specialty

Beef, hogs, sheep

| Current ratio | 2.72 | 11.32 | 3.14 | 1.17 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 15.87 | 33.77 | 14.23 | 3.13 |
| Return on assets | -0.40 | 4.56 | -0.74 | -7.73 |
| Return on equity | -2.05 | 5.26 | -1.57 | -11.00 |
| Profit margin | -1.69 | 20.72 | -2.59 | -30.65 |
| Term coverage | 2.14 | 6.51 | 2.09 | 0.32 |
| Asset turnover | 0.24 | 0.41 | 0.27 | 0.14 |
| Operating expense | 83.55 | 103.13 | 80.08 | 61.73 |
| Economic cost--output ratio | 107.34 | 137.58 | 106.72 | 84.45 |

Poultry

| Current ratio | 3.65 | 4.71 | 0.80 | 0.17 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 19.05 | 34.21 | 17.03 | 0.57 |
| Return on assets | -1.71 | 6.51 | 5.15 | -0.22 |
| Return on equity | -0.03 | 7.21 | 3.49 | -1.94 |
| Profit margin | 4.61 | 43.05 | 25.19 | -1.32 |
| Term coverage | 2.43 | 4.67 | 1.99 | 1.21 |
| Asset turnover | 0.37 | 0.25 | 0.17 | 0.12 |
| Operating expense | 87.40 | 74.21 | 53.52 | 43.32 |
| Economic cost--output ratio | 100.08 | 110.11 | 81.91 | 74.62 |

## Dairy

| Current ratio | 2.72 | 9.64 | 3.59 | 1.38 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 20.94 | 31.95 | 16.02 | 3.73 |
| Return on assets | 1.71 | 4.19 | -0.62 | -4.85 |
| Return on equity | -0.08 | 2.83 | -2.28 | -8.40 |
| Profit margin | 4.94 | 13.38 | -2.15 | -17.61 |
| Term coverage | 2.75 | 5.60 | 2.61 | 1.37 |
| Asset turnover | 0.35 | 0.44 | 0.29 | 0.22 |
| Operating expense | 79.44 | 88.72 | 76.52 | 65.06 |
| Economic cost--output ratio | 100.19 | 124.31 | 106.73 | 93.04 |

Other livestock

| Current ratio | 3.27 | 33.69 | 4.81 | 1.43 |
| :--- | ---: | ---: | ---: | ---: |
| Debt/asset ratio | 14.76 | 28.70 | 10.25 | 0.68 |
| Return on assets | -3.37 | 6.97 | -5.78 | -10.29 |
| Return on equity | -5.46 | 6.96 | -7.32 | -28.83 |
| Profit margin | -10.84 | 29.87 | -17.46 | -23.48 |
| Term coverage | 2.01 | 3.69 | 1.39 | -0.75 |
| Asset turnover | 0.31 | 0.61 | 0.22 | 0.16 |
| Operating expense | 90.88 | 101.46 | 95.97 | 57.29 |
| Economic cost--output ratio | 114.96 | 134.19 | 124.71 | 75.02 |

Source: Prepared by the Economic Research Service from the 1994 Farm Costs and Returns Survey.

Appendix table 90--Distribution of commercial farms, by debt-to-asset ratio category, 1991-94

| Item | Year | Debt/Asset Ratio Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0-0.10 | 0.11-0.40 | 0.41-0.70 | Above 0.70 |
| All farms |  | Percent |  |  |  |
|  | 1991 | 43.2 | 38.2 | 14.3 | 4.3 |
|  | 1992 | 48.0 | 38.2 | 10.9 | 2.9 |
|  | 1993 | 39.0 | 42.1 | 14.6 | 4.3 |
|  | 1994 | 40.5 | 40.9 | 14.7 | 3.9 |
| Economic size of farm: |  |  |  |  |  |
| \$500,000 or more | 1991 | 39.0 | 41.4 | 16.3 | 3.4 |
|  | 1992 | 39.1 | 40.2 | 15.3 | 5.4 |
|  | 1993 | 31.3 | 42.6 | 21.4 | 4.7 |
|  | 1994 | 32.0 | 38.3 | 20.6 | 9.2 |
| \$250,000-\$499,999 | 1991 | 36.9 | 40.4 | 18.9 | 3.8 |
|  | 1992 | 41.5 | 41.8 | 12.9 | 3.7 |
|  | 1993 | 32.1 | 44.9 | 19.5 | 3.5 |
|  | 1994 | 31.3 | 44.6 | 20.1 | 4.0 |
| \$100,000-\$249,999 | 1991 | 39.5 | 39.5 | 16.5 | 4.5 |
|  | 1992 | 44.5 | 39.7 | 12.3 | 3.5 |
|  | 1993 | 37.1 | 46.1 | 12.7 | 4.2 |
|  | 1994 | 36.2 | 43.4 | 17.3 | 3.1 |
| \$50,000-\$99,999 | 1991 | 49.0 | 35.9 | 10.7 | 4.4 |
|  | 1992 | 54.7 | 35.4 | 10.2 | 1.7 |
|  | $1993$ | 45.1 | 36.8 | 13.6 | 4.5 |
|  | $1994$ | 50.2 | 37.6 | 8.7 | 3.5 |
| U.S. Region: |  |  |  |  |  |
| Northeast | 1991 | 50.4 | 35.8 | 11.6 | 2.2 |
|  | 1992 | 59.0 | 31.6 | 9.1 | 0.4 |
|  | $1993$ | 49.1 | 41.1 | 8.4 | 1.5 |
|  |  | 53.5 | 40.1 | 5.5 | 0.9 |
| Lake States | 1991 | 33.7 | 43.1 | 19.8 | 3.5 |
|  | 1992 | 44.6 | 40.6 | 11.3 | 3.6 |
|  | $1993$ | 32.7 | 48.2 | 16.0 | 3.1 |
|  | 1994 | 28.8 | 52.0 | 16.0 | 3.3 |
| Corn Belt |  |  | 41.5 |  | 3.7 |
|  | 1992 | 46.1 | 40.6 | 10.8 | 2.5 |
|  | 1993 | 32.6 | 45.8 | 16.4 | 5.3 |
|  | 1994 | 34.1 | 44.4 | 18.4 | 3.1 |
| Northern Plains |  | 33.4 | 43.9 |  | 4.5 |
|  | 1992 | 43.8 | 42.2 | 10.4 | 3.5 |
|  | 1993 | 35.1 | 49.1 | 13.1 | 2.6 |
|  | 1994 | 35.2 | 42.5 | 18.4 | 3.8 |
|  |  |  |  |  | (continued) |

Appendix table 90--Distribution of commercial farms, by debt-to-asset ratio category, 1991-94--continued

| Item | Year | Debt/Asset Ratio Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0-0.10 | 0.11-0.40 | 0.41-0.70 | Above 0.70 |
| Appalachian |  | Percent |  |  |  |
|  | 1991 | 53.6 | 33.3 | 10.9 | 2.2 |
|  | 1992 | 59.3 | 31.1 | 5.8 | 3.8 |
|  | 1993 | 52.9 | 26.8 | 19.3 | 1.1 |
|  | 1994 | 54.6 | 33.1 | 9.6 | 2.8 |
| Southeast | 1991 | 55.3 | 28.5 | 10.3 | 5.9 |
|  | 1992 | 56.2 | 31.7 | 10.1 | 2.1 |
|  | 1993 | 42.4 | 42.1 | 12.3 | 3.2 |
|  | 1994 | 53.2 | 31.4 | 13.4 | 2.0 |
| Delta | 1991 | 49.8 | 29.1 | 13.3 | 7.8 |
|  | 1992 | 50.4 | 30.7 | 12.8 | 6.0 |
|  | 1993 | 44.1 | 33.7 | 17.2 | 5.0 |
|  | 1994 | 50.8 | 31.4 | 13.5 | 4.4 |
| Southern Plains | 1991 | 42.9 | 34.4 | 13.2 | 9.5 |
|  | 1992 | 47.8 | 42.4 | 7.7 | 2.1 |
|  | 1993 | 40.8 | 38.6 | 11.9 | 8.8 |
|  | 1994 | 33.2 | 38.1 | 16.8 | 11.9 |
| Mountain | 1991 | 42.0 | 39.0 | 13.6 | 5.5 |
|  | 1992 | 44.0 | 37.4 | 15.3 | 3.3 |
|  | 1993 | 43.1 | 39.4 | 13.6 | 3.8 |
|  | 1994 | 51.7 | 32.1 | 10.6 | 5.6 |
| Pacific | 1991 | 58.7 | 28.9 | 9.9 | 2.6 |
|  | 1992 | 44.7 | 36.5 | 15.8 | 3.0 |
|  | 1993 | 47.9 | 29.6 | 14.7 | 7.9 |
|  | 1994 | 50.7 | 37.6 | 8.9 | 2.9 |
| Commodity Specialty: |  |  |  |  |  |
| Other cash grain | 1991 | 35.2 | 45.0 | 16.6 | 3.2 |
|  | 1992 | 38.2 | 45.9 | 11.7 | 4.3 |
|  | 1993 | 41.2 | 43.3 | 9.2 | 6.2 |
|  | 1994 | 28.7 | 46.3 | 20.6 | 4.4 |
| Wheat | 1991 | 47.7 | 35.4 | 14.2 | 2.6 |
|  | 1992 | 45.9 | 38.1 | 14.7 | 1.3 |
|  | 1993 | 40.3 | 44.9 | 9.7 | 5.1 |
|  | 1994 | 42.6 | 39.9 | 13.8 | 3.7 |
| Corn | 1991 | 37.0 | 44.5 | 15.2 | 3.3 |
|  | 1992 | 45.4 | 41.7 | 10.6 | 2.3 |
|  | 1993 | 34.1 | 43.9 | 16.8 | 5.3 |
|  | 1994 | 34.0 | 44.8 | 17.6 | 3.6 |

Appendix table 90--Distribution of commercial farms, by debt-to-asset ratio category, 1991-94--continued

| Item | Year | Debt/Asset Ratio Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0-0.10 | 0.11-0.40 | 0.41-0.70 | Above 0.70 |
| Soybean |  | Percent |  |  |  |
|  | 1991 | 39.7 | 37.6 | 18.0 | 4.8 |
|  | 1992 | 45.0 | 45.5 | 4.4 | 5.0 |
|  | 1993 | 33.8 | 41.8 | 19.5 | 5.0 |
|  | 1994 | 51.8 | 38.1 | 8.5 | 1.6 |
| Rice | 1991 | 36.4 | 29.0 | 17.2 | 17.4 |
|  | 1992 | 43.7 | 39.6 | 10.2 | 6.5 |
|  | 1993 | 51.1 | 33.1 | 12.7 | 3.1 |
|  | 1994 | 59.0 | 26.5 | 10.0 | 4.5 |
| Tobacco | 1991 | 51.1 | 32.9 | 13.0 | 2.9 |
|  | 1992 | 51.3 | 40.3 | 5.9 | 2.5 |
|  | 1993 | 59.6 | 31.0 | 9.2 | 0.2 |
|  | 1994 | 71.2 | 26.6 | 2.2 |  |
| Cotton | 1991 | 35.1 | 33.3 | 22.0 | 9.6 |
|  | 1992 | 39.6 | 36.3 | 17.1 | 7.0 |
|  | 1993 | 39.2 | 40.3 | 12.5 | 8.0 |
|  | 1994 | 34.0 | 43.4 | 14.4 | 8.2 |
| Peanut | 1991 | 47.9 | 41.8 | 6.3 | 4.0 |
|  | 1992 | 47.6 | 41.8 | 7.0 | 3.7 |
|  | 1993 | 18.8 | 68.4 | 12.0 | 0.7 |
|  | 1994 | 33.8 | 45.1 | 20.5 | 0.6 |
| Other field crop | 1991 | 47.4 | 39.1 | 9.3 | 4.2 |
|  | 1992 | 48.2 | 31.1 | 17.3 | 3.4 |
|  | 1993 | 39.3 | 32.7 | 22.3 | 5.7 |
|  | 1994 | 58.7 | 27.9 | 8.6 | 4.8 |
| Fruits and tree nuts | 1991 | 65.0 | 26.9 | 7.0 | 1.1 |
|  | 1992 | 49.6 | 27.2 | 22.4 | 0.8 |
|  | 1993 | 42.3 | 31.2 | 15.5 | 11.0 |
|  | 1994 | 56.7 | 30.1 | 10.9 | 2.4 |
| Vegetables | 1991 | 44.8 | 35.2 | 14.3 | 5.7 |
|  | 1992 | 58.7 | 34.0 | 4.1 | 3.2 |
|  | 1993 | 59.0 | 32.8 | 4.5 | 3.6 |
|  | 1994 | 61.1 | 20.9 | 14.6 | 3.4 |

Appendix table 90 --Distribution of commercial farms, by debt-to-asset ratio category, 1991-94--continued

| Item | Year | Debt/Asset Ratio Category |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0-0.10 | 0.11-0.40 | 0.41-0.70 | Above 0.70 |
| Nursery or greenhouse |  | Percent |  |  |  |
|  | 1991 | 63.3 | 27.9 | 3.5 | 5.3 |
|  | 1992 | 61.2 | 31.9 | 3.1 | 3.9 |
|  | 1993 | 58.1 | 27.6 | 9.8 | 4.5 |
|  | 1994 | 53.9 | 30.8 | 11.9 | 3.4 |
| Beef | 1991 | 51.6 | 33.5 | 8.9 | 6.1 |
|  | 1992 | 53.7 | 35.5 | 7.7 | 3.0 |
|  | 1993 | 42.3 | 40.4 | 13.8 | 3.5 |
| Hogs | 1991 | 30.9 | 39.1 | 22.5 | 7.5 |
|  | 1992 | 35.9 | 47.4 | 13.0 | 3.7 |
|  | 1993 | 26.5 | 53.3 | 16.2 | 4.0 |
|  | 1994 | 24.7 | 43.3 | 28.6 | 3.3 |
| Poultry | 1991 | 47.2 | 33.7 | 12.6 | 6.4 |
|  | 1992 | 45.0 | 30.5 | 15.9 | 8.6 |
|  | 1993 | 34.6 | 35.0 | 28.0 | 2.5 |
|  | 1994 | 39.6 | 40.3 | 18.5 | 1.7 |
| Dairy | 1991 | 36.1 | 45.4 | 16.2 | 2.3 |
|  | 1992 | 50.3 | 36.9 | 11.5 | 1.4 |
|  | 1993 | 37.1 | 45.0 | 15.3 | 2.7 |
|  | 1994 | 39.3 | 44.5 | 13.7 | 2.5 |
| Other livestock | 1991 | 47.3 | 31.2 | 18.7 | 2.9 |
|  | 1992 | 55.6 | 36.6 | 7.0 | 0.9 |
|  | 1993 | 42.9 | 43.1 | 11.4 | 2.6 |
|  | 1994 | 43.1 | 43.1 | 9.4 | 4.4 |

Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.


[^0]:    1/ Includes disaster payments.
    Source: Prepared by Economic Research Service from the 1991-94 Farm Costs and Returns Survey

[^1]:    Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.

[^2]:    Source: Prepared by the Economic Research Service from information gathered in the Farm Costs and Returns Survey.

[^3]:    Key:
    A-Single-family farms B-Partnerships
    C-A\&B with share-rent landlords
    D-A\&B with production contracts
    E-A\&B with share-rent landlords
    and production contracts
    F-Family corporations
    G-Non-family corporations

[^4]:    See notes at end of section.
    Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

[^5]:    See notes at end of section.

[^6]:    Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey.

[^7]:    Source: Prepared by the Economic Research Service from the 1991-94 Farm Costs and Returns Survey

