Ul.S. De partment of $\mathcal{A g r i c u l t u r e}$
Rm 5805, Sout反 Building
1400 Inde pendence $\mathfrak{A v e n u e}$, S.W.
Wasfington, D.C. 20250-2000
202-720-7017

| CONTACT RECORD |  |  |  |
| :---: | :---: | :---: | :---: |
| DATE | TIME | NOTES |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

We encourage you to refer to your farm records during the interview.

## INTRODUCTION <br> [Introduce yourself, and ask for the operator. <br> Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.


BEGINNING TIME [MILITARY]
$\square$ [Name, address and partners verified and updated if necessary.]
[ENUMERATOR NOTE:
If box is coded, complete the Screening Supplement. If box is not coded, begin with Section 1.]
Sunitiviva oun

SCREENING BOX
0006 $\square$


First, I have some questions about the land in this operation.

In 1997, how many acres did this operation--

1. Own? . . . . . . . . . . . . . . . . . . . . .
2. Own?
. Ow?

3. Rent or lease FROM others for--
a. Cash?
$+$
b. A share of crop or livestock production? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
c. Free-of-charge?
$+$
0024
4. Rent or lease TO others for cash, share or free of charge?

- 

ACRES
a. Of these acres (item 3), how many were owned by you?
0025
4. Use part of the year for crops or livestock, and rent to another operation during another part of the year?
(Exclude land rented on an AUM or fee per head basis.) $\square$
5. Then the Total Acres Operated was--
[Total $1+2 a+2 b+2 c-3+4$.]

7. Including rent for buildings and land, what was the--
a. Total cash rent PAID in 1997?
(Include rent paid in 1997 for previous years or rent paid in advance.)

| 0029 DOLLARS |
| :---: |

8. Including rent for buildings and land, what was the total cash rent RECEIVED in 1997 for acres cash rented TO others?
(Include government payments received from those acres.)
0032
9. For acres share-rented to others, what was the total value of the crop or livestock shares RECEIVED in 1997? (Include government payments received from those acres.)

## 0033

$\square$
10. Excluding contract arrangements, which of these grazing permits did this operation use on a per-head or AUM basis in 1997?

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Enter code = 1 for all that apply.) $\rightarrow$ | $0034$ | 0035 | 0036 | 0037 | 0038 | 0039 |

11．Excluding contract arrangements in 1997，what were the－－
a．Total usage fees PAID for land from public agencies，industrial corporations or grazing associations used on a per－head or AUM basis？

| DOLLARS |
| :--- |
| 0040 |
| 0041 |
| 0042 |

c．Total usage fees EARNED for all land rented TO others on a per－head or AUM basis？
12．LOCATION OF AGRICULTURAL ACTIVITY
a．In what county was the largest value of your agricultural products raised or produced？

| PRINCIPAL COUNTY NAME | STATE | TOTAL ACRES |
| :--- | :--- | :--- |
|  |  | 0043 |

b．Did you（this operation）have any agricultural activity in any other county（ies）？［List $\rightarrow$ ］．

| OTHER COUNTIES NAME | STATE | TOTAL ACRES |
| :--- | :--- | :--- |
|  |  | 0044 |
|  |  | 0045 |
|  |  | 0046 |

## SECTION 2 ACREAGE USE

The next questions are about
how the land in this operation was used in 1997.

Any land used for more than one of the following purposes should be reported only once．Report that land in the first listed item that applies．

For example：Cropland that was both pastured（item 1b）and harvested（item 1a）should be reported only in cropland harvested．
Exclude land rented TO OTHERS．

1．What was the total number of acres in 1997 of－－
a．Cropland harvested？（Include all land from which crops were harvested or hay was cut
and all land in orchards，citrus groves，vineyards and nursery and greenhouse crops．）．
b．Cropland used only for pasture or grazing？（Include rotation pasture and grazing land
and all land in orchards，citrus groves，vineyards and nursery and greenhouse crops．）．． that could have been used for crops without additional improvements．）
c．Cropland used for cover crops，legumes and soil－improvements， but NOT harvested and NOT pastured？
d．Cropland on which all crops failed？（Exception：Exclude land in orchards and vineyards on which the crop failed．Such acreage is to be reported in item 1a．）
e．Cropland in cultivated summer fallow？
NONE ACRES

| $\square$ | 0050 |
| :--- | :--- |
| $\square$ | 0051 |
| $\square$ | 0052 |
| $\square$ | 0053 |
| $\square$ | 0054 |
| $\square$ | 0055 |
| $\square$ | 0056 |
| $\square$ | 0057 |
| $\square$ | 0058 |
| $\square$ |  |

f．Cropland idle？．．．．．．．．．．．．
2．How many acres were in－－
a．Woodland that was pastured？
b．Woodland that was NOT pastur
3．Other pastureland and rangeland？
Include any pastureland other th
（Include any pastureland other than cropland and woodland pastured．）
4．All other land？
（Include land in house lots，ponds，roads，wasteland，etc．and any land not reported in items 1 through 3 above．）

## 0059

f．Cropland idle？．．．．．．．．．．．．
$\begin{aligned} & \text { How many acres were in－－} \\ & \text { a．Woodland that was pastured？} \\ & \text { b．Woodland that was nOT pastur } \\ & \text { Other pastureland and rangeland？} \\ & \text {（Include any pastureland other th }\end{aligned}$ ．
f．Cropland idle？．．．．．．．．．．．．
$\begin{aligned} & \text { How many acres were in－－} \\ & \text { a．Woodland that was pastured？} \\ & \text { b．Woodland that was nOT pastur } \\ & \text { Other pastureland and rangeland？} \\ & \text {（Include any pastureland other th }\end{aligned}$ ．

$$
0057
$$



## 0058

0055
2．How
0056
－

> Add all items 1 through 4. Total must equal Section 1, item 5.

15060 ーーーーフ
5．TOTAL ACRES－
＝டーーーーー－

## SECTION 3 ACRES IRRIGATED

Were any acres in this operation irrigated in 1997?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 4.]

1. How many acres of harvested land were irrigated?
(Include land from which hay was cut and land in bearing and nonbearing fruit and nut crops.) .....
2. How many acres of pastureland, rangeland and other land were irrigated? . . . . . . . . . . . . . . .

## SECTION 4 ACRES in RESERVE PROGRAMS

Were any ACRES in this operation in the Conservation Reserve Program (CRP) or Wetlands Reserve Program (WRP) in 1997?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 5.]

1. How many acres were under the Conservation Reserve Program (CRP) or

| ACRES |
| :---: |
| 0063 |

## SECTION 5 CROP PRODUCTION



## SECTION 6 HAY, GRASS SILAGE and GREEN CHOP

Was any DRY HAY, GRASS SILAGE, HAYLAGE or GREEN CHOP cut or harvested from this operation in 1997?
(Include sorghum-Sudan crosses and hay cut from pastures.)
$\square$ YES -[Continue.] $\square$ NO - [Go to Section 7.]

When both dry hay (items 1-4) and grass silage, etc. (item 5) were cut or harvested from the same | acres, report acres for each type.
If two or more cultings were made from the same | acres, report acres for that item only once, but report | Lquantity harvested from all cuttings.

| on this operation in 1997? | 2 | 3 |  | 4 | If SHARE RENTED, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | How many acres were harvested? ACRES | What was average y acre harv YIEL | the d per ted? | How many acres were irrigated? ACRES | Wha pro the | nt of was d's <br> TITY |
| 1. Alfalfa and alfalfa mixtures for dry hay . . . . . . . . . | 0173 | $0174$ | Tons, dry | 0175 | 0176 | Tons, dry |
| 2. Small grain dry hay - oats, wheat, barley, rye, etc . . | $0177$ | $0178$ | Tons, dry | 0179 | 0180 | Tons, dry |
| 3. Other tame dry hay - clover, lespedeza, timothy, Bermuda grass, Sudan grass, etc | 0181 | 0182 | Tons, dry | 0183 | 0184 | Tons, ons, dry |
| 4. Wild dry hay . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | $0185$ | $0186$ | Tons, dry | 0187 | 0188 | Tons, Tons, dry |
| 5. Grass silage, haylage and green chop . . . . . . . . . | $0189$ | $0190$ | Tons, green | 0191 | 0192 | Tons, green |

## SECTION 7 NURSERY and GREENHOUSE CROPS

Were any NURSERY and GREENHOUSE CROPS, including MUSHROOMS, SOD or CHRISTMAS TREES grown for sale on this operation in 1997?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 8.]
| Include--

- bulbs, flowers, flower seeds
- vegetable seeds and plants, or
| - vegetables under glass or other protection
L - - - - - - - - - - - - - - - -

| What was the area irrigated? |  |
| :--- | :--- |
| SQUARE FEET | ACRES |
| 0193 | 0194 |

1. Were any nursery and greenhouse crops irrigated in 1997?

$$
\begin{array}{lll}
\square & \text { YES - } & \text { [Continue } \rightarrow \text {.] } . \\
\square \text { NO - } & {[\text { Go to item 2.] }}
\end{array}
$$

2. [Show respondent NURSERY and GREENHOUSE CROPS from respondent booklet.]

| 1 | 2 | 3 | What were the acres in the open in 1997? <br> ACRES | If SHARE RENTED, ask-- |
| :---: | :---: | :---: | :---: | :---: |
| Which nursery or greenhouse crops were grown on this operation in 1997? <br> [List each crop below.] | $\begin{aligned} & \text { CROP } \\ & \text { CODE } \end{aligned}$ | What was the square feet under glass or other protection in 1997? <br> SQUARE FEET |  | 5 <br> What was the market value of the landlord's share of this crop? <br> DOLLARS |
|  | 0195 | 0196 | 0197 | 0198 |
|  | 0199 | 0200 | 0201 | 0202 |
|  | 0203 | 0204 | 0205 | 0206 |
|  | 0207 | 0208 | 0209 | 0210 |

241 Bedding/Garden plants - annuals
herbaceous perennials, and vegetable plants
248 Bulbs, corms, rhizomes and tubers - dry
183 Cut Christmas trees harvested
262 Cut flowers and cut florist greens

256 Foliage plants
250 Greenhouse produced vegetables 93 Mushrooms - report growing area 254 Nursery crops -ornamentals, shrubs, fruit and nut trees and vines

## 252 Potted flowering plants

166 Sod harvested
37 Vegetable seeds
36 Flower seeds 230 Other nursery and greenhouse - Specify

Were any VEGETABLES, SWEET CORN, MELONS, etc., harvested FOR SALE from this operation in 1997?
(Exclude those grown for home use and those grown in greenhouses.)
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 9.]

For FLORIDA, report for September 1, 1996 through |August 31, 1997 harvest season;

For ALL OTHER STATES, report for calendar year 1997.

1. What is the total number of acres of vegetables, sweet corn and melons, etc. that were--
a. harvested?

| ACRES |  |
| :--- | :--- |
| 0212 | . |
| 0213 | . |

2. [Show respondent VEGETABLE CROPS from Respondent Booklet.]

If more than one vegetable crop was harvested from the same acres, report acres for each crop.

Report crops grown under protection in Section 7, (Nursery section).

|  | 2 | 3 | 4 | If SHARE RENTED, ask- |
| :---: | :---: | :---: | :---: | :---: |
| Which of these vegetable, sweet corn or melon crops were harvested in 1997? <br> [List each crop below.] | $\begin{aligned} & \text { CROP } \\ & \text { CODE } \end{aligned}$ | How many acres were harvested? <br> HARVESTED ACRES | How many acres were irrigated? <br> IRRIGATED ACRES | What was the market value of the landlord's share of this crop? DOLLARS |
|  | 0214 | 0215 | 0216 | 0217 |
|  | 0218 | 0219 | 0220 | 0221 |
|  | 0222 | 0223 | 0224 | 0225 |
|  | 0226 | 0227 | 0228 | 0229 |
|  | 0230 | 0231 | 0232 | 0233 |
|  | 0234 | 0235 | 0236 | 0237 |
|  | 0238 | 0239 | 0240 | 0241 |
|  | 0242 | 0243 | 0244 | 0245 |
|  | 0246 | 0247 | 0248 | 0249 |
|  | 0250 | 0251 | 0252 | 0253 |
|  | 0254 | 0255 | 0256 | 0257 |
|  | 0258 | 0259 | 0260 | 0261 |


| 102 | Asparagus | 109 | Celery | 149 | Lettuce, other |  |  | Peppers, hot |  | Tomatoes (fresh) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2131 | Beans, snap (fresh) | 185 | Collards | 2115 | Lima beans, green (fresh) | 128 |  | pkins |  | Tomatoes (proc) |
| 4131 | Beans, snap (proc) | 2111 | Cucumbers (fresh) | 4115 | Lima beans, green (proc) |  |  | Radish | 145 | Turnips |
| 103 | Beets | 4111 | Cucumbers | 187 | Mustard greens |  |  | Southern peas (cow peas) | 189 | Turnip greens |
| 104 | Broccoli |  | for pickles (proc) | 120 | Onions, dry |  | green | - blackeye, crowder, etc | 33 | Watermelons |
| 2106 | Cabbage (fresh) | 112 | Eggplant | 119 | Onions, green |  |  | Spinach (fresh) | 236 | Other vegetables |
| 4106 | Cabbage (proc) | 114 | Garlic | 118 | Okra |  |  | Spinach (proc) |  | - Specify |
| 4 | Cantaloups \& | 212 | Herbs, fresh cut | 2122 | Peas, green (fresh) |  | 133 | Squash, summer |  |  |
|  | Muskmelons | 13 | Honeydew melons | 4122 | Peas, green (proc) |  | 150 | Squash, winter |  |  |
| 107 | Carrots | 117 | Lettuce, head |  | NOT include southern peas) |  |  | Scorn (fresh) |  |  |
| 108 | Cauliflower | 146 | Lettuce, romaine |  | Peppers, bell |  |  | Sweet corn (proc) |  |  |

Were any STRAWBERRIES, CRANBERRIES or OTHER BERRIES harvested FOR SALE from this operation in 1997?

Exclude those grown for home use.

YES - [Continue.]
NO - [Go to Section 10.]

1. [Show respondent BERRY CROPS from the Respondent Booklet.]


## SECTION 10 FRUIT, NUT TREES, and VINEYARDS

Was there a combined total of 20 or more FRUIT and NUT TREES, including GRAPEVINES and CITRUS, on this operation in 1997?
$\square$ YES-[Continue.]
NO - [Go to Section 11.]

1. What were the TOTAL ACRES in bearing and nonbearing fruit orchards,

2. [Show respondent FRUIT and NUT TREES from the Respondent Booklet.]

| 1 <br> Which of these crops were on this operation in 1997? <br> [List each crop below.] | 2$C R O P$$C O D E$ CODE | What were the number of NONBEARIN G age trees or vines? <br> NUMBER | 4What werethe numberofBEARINGagetrees orvines?NUMBER | 5 <br> What were the total acres in trees and vines, of all ages? <br> ACRES | 6 <br> What was the quantity harvested? <br> TOTAL QUANTITY | 7 <br> UNIT $\begin{array}{r} 1=L B S \\ 3=T O N S \\ 6=B O X E S \\ \text { OR } \\ \text { BINS } \end{array}$ <br> [Enter code.] | $\begin{gathered} {[I f \text { unit= }=6]} \\ \hline 8 \\ \text { LBS. } \\ \text { per } \\ B O X / B I N \end{gathered}$ <br> POUNDS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | 0285 | 0286 | 0287 | 0288 | 0289 | 0290 | 0291 | 0292 |
|  | 0293 | 0294 | 0295 | 0296 | 0297 | 0298 | 0299 | 0300 |
|  | 0301 | 0302 | 0303 | 0304 | 0305 | 0306 | 0307 | 0308 |
|  | 0309 | 0310 | 0311 | 0312 | 0313 | 0314 | 0315 | 0316 |
|  | 0317 | 0318 | 0319 | 0320 | 0321 | 0322 | 0323 | 0324 |
|  | 0325 | 0326 | 0327 | 0328 | 0329 | 0330 | 0331 | 0332 |

Were any OTHER CROPS harvested from this operation in1997 - small grains, or other crops not previously reported?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 12.]


1. [Show respondent CROPS CODES listed Respondent Booklet.]

| Which other crops were <br> harvested in 1997? | 2 <br> CROP <br> CODE | 3 <br> How many <br> acres were <br> harvested? | 4 <br> What was the <br> average yield per <br> acre harvested? <br> Report in unit indicated <br> on Respondent <br> Booklet.] | 5 <br> How many <br> acres were <br> irrigated? | If SHARE RENTED, ask-- <br> [List each crop below.] |
| :--- | :--- | :--- | :--- | :--- | :--- |

268 Lima beans, dry, (pounds)
91 Maple trees for syrup, (number of taps)
141 Millet, (bushels)
197 Mungbeans, (pounds)
94 Mustard seed, (pounds)

16 Peanuts, (pounds)
200 Peas, Austrian winter, (pounds)
17 Peas, dry edible, (pounds)
19 Popcorn, (pounds, shelled)
170 Rapeseed, (pounds)
21 Rice, (cwt.)
178 Rice, wild, (cwt.)
22 Rye, (bushels)
98 Safflower, (pounds)
152 Sesame, (pounds)
220 Sorghum hogged (report acres only)

180 Sorghum-sudan crosses, (tons, dry)
174 Sorghum, molasses, (pounds)
137 Sugar beets for seed, (tons)
29 Sugarcane for sugar, (tons)
209 Sugarcane for seed, (tons)
174 Sorghum, molasses, (pounds)
30 Sunflowers, (pounds)
175 Tobacco transplants from beds
162 Triticale, (pounds)
51 Tung nuts, (pounds)
172 Wheat, all for seed, (bushels)

214 Clover seed, crimson, (pounds)
202 Clover seed, landino, (pounds)
43 Clover seed, red, (pounds)
203 Clover seed, white, (pounds)
204 Foxtail millet seed, (pounds)
41 Lespedeza seed, (pounds)
42 Orchard grass seed, (pounds)

136 Ryegrass seed, (pounds)
206 Sudan grass seed, (pounds)
208 Sweetclover seed, (pounds)
44 Tall fescue seed, (pounds)
45 Timothy seed, (pounds)
39 Vetch seed, hairy, (pounds) 201 Wheat grass seed. (pounds)

1. During 1997, did this operation have MARKETING CONTRACTS or formal agreements to market any crops it produced?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to item 2.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
Report livestock Marketing Contracts in Section 18.

| 1 <br> What crops did this operation have MARKETING contracts for in 1997? <br> [List each crop below.] |  | 3 <br> What quantity of [commodity] was marketed through this contract? <br> [Report landlord's share in Sections 5-11.] <br> QUANTITY | 4 <br> UNIT CODE | 5 <br> What was <br> (will be) the FINAL PRICE RECEIVED PER UNIT by this operation for [commodity] marketed under this contract? <br> [Same units as column 4.] <br> DOLLARS \& CENTS |  | 7 <br> What were the total marketing expenses for this contract? <br> DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0368 | 0369 | 0370 | 0371 | 0372 | 0373 |
|  | 0374 | 0375 | 0376 | 0377 | 0378 | 0379 |
|  | 0380 | 0381 | 0382 | 0383 | 0384 | 0385 |
|  | 0386 | 0387 | 0388 | 0389 | 0390 | 0391 |
|  | 0392 | 0393 | 0394 | 0395 | 0396 | 0397 |
|  | 0398 | 0399 | 0400 | 0401 | 0402 | 0403 |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 8.
2. During 1997, did this operation have PRODUCTION CONTRACTS |Exclude money received from Contractors as or formal agreements to produce any crops for a processor, packer, canner, integrator or another operation, etc.?
reimbursement for expenses; report these in Section 24.
|Report livestock Production Contracts in Section 18.

YES - [Continue.] $\square$ NO - [Go to item 3.]
, - -

| 1 <br> What crops did this operation have PRODUCTION contracts for in 1997? <br> [List each crop below.] | 2 <br> OFFICE USE <br> CROP CODE | 3 <br> What quantity of [commodity] was removed from the operation under this contract during 1997? <br> [Report landlord's share in Sections 5-11.] <br> QUANTITY |  4 <br>  UNIT CODE <br> 1  <br>  POUND <br> 3 CWT <br> 3 TON <br> 4 BUSHEL <br> 6 BOX <br> 7 BALE <br> 8 CARTON <br> 10 FLAT <br> 22 ACRE <br> 20 OTHER | What was (will be) the <br> Final Fee Received per Unit by this operation for producing [commodity] under this contract? [Same units as column 4.] <br> DOLLARS \& CENTS | 6 <br> What was the total dollar amount received in 1997 from this contract? <br> [Record receipts less marketing charges.] 1/ <br> TOTAL DOLLARS | 7 <br> What were the total marketing expenses for this contract? <br> DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0434 | 0435 | 0436 | 0437 | 0438 | 0439 |
|  | 0440 | 0441 | 0442 | 0443 | 0444 | 0445 |
|  | 0446 | 0447 | 0448 | 0449 | 0450 | 0451 |
|  | 0452 | 0453 | 0454 | 0455 | 0456 | 0457 |
|  | 0458 | 0459 | 0460 | 0461 | 0462 | 0463 |
|  | 0464 | 0465 | 0466 | 0467 | 0468 | 0469 |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 8.

## CASH or OPEN MARKET SALES - CROPS


8. What was the total dollar amount this operation received in 1997 for--
a. crops sold under Marketing Contracts in previous years?
b. crops grown or raised under Production Contracts in previous years?
c. Cash or Open Market sales of crops in previous years?

| DOLLARS |
| :--- |
| 0544 |
| 0545 |
| 0546 |

## SECTION 13 CATTLE and CALVES

Did you or anyone else have any CATTLE or CALVES, including DA/RY CATTLE, on this operation in 1997?

YES - [Continue.] $\square$ NO - [Go to Section 14.]



## SECTION 14 HOGS and PIGS

Did you or anyone else have any HOGS or PIGS on this operation in 1997?

Include hogs raised for others on a contract basis.
YES - [Continue.] $\square$ NO - [Go to Section 15.]

| Which of these were on this operation December 31, 1997? | 2 <br> On December 31, 1997, how many [column 1] were- |  |
| :---: | :---: | :---: |
|  | owned by this operation? | NOT owned by this operation? |
| 1. Hogs and pigs of all ages <br> (Must total $a+b$ ) | 0565 | O566 |
| a. Hogs and pigs used or to be used for breeding? . . . . . . . . . . . . . $\square$ | 0567 | 0568 |
| b. Other hogs and pigs? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\square$ | 0569 | 0570 |

2 Regardless of ownership, how many LITTERS WERE FARROWED on this operation between--

|  | NUMBER Of LITTERS |
| :---: | :---: |
| NONE | 0571 |
|  | 0572 |
| $\square$ |  |


| 1 | [Exclude Marketing and Production Contract sales: report in Section 18.] | If SHARE RENTED, ask-- |
| :---: | :---: | :---: |
| Which of these were sold in 1997? NONE | 2 <br> Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? NUMBER | 3 <br> What was the TOTAL NUMBER SOLD that was the landlord's share? NUMBER |
|  | 0573 | 0574 |
| 3. All hogs and pigs, including feeder pigs? . . . . . . . . . . . . |  |  |
|  | 0575 | 0576 |
| a. Hogs and pigs for breeding stock? . . . . . . . . . . . . |  |  |
| b. Feeder pigs? (Included in item 3.) . . . . . . . . . . . . . |  | 0578 |

## SECTION 15 SHEEP and LAMBS

Did you or anyone else have any SHEEP or LAMBS on this operation in 1997?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to Section 16.]

| Which of these were on this operation December 31, 1997? <br> NONE | 2 |  | [Exclude Marketing and Production Contract sales; report in Section 18.] | If SHARE RENTED, ask-- |
| :---: | :---: | :---: | :---: | :---: |
|  | On December 31, 1997, how many [column 1] were- |  | 3 <br> Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? | 4 <br> What was the TOTAL NUMBER SOLD that was the landlord's share? |
|  | owned by this operation? | NOT owned by this operation? |  |  |
| 1. Sheep and lambs of all ages? . . | 0579 | 0580 | 0581 | 0582 |
|  |  |  |  |  |
|  | 0583 | 0584 | 0585 | 0586 |
| a. Ewes 1 year old or older? . . $\square$ |  |  |  |  |

2. Regardless of ownership, how many sheep and lambs were shorn in 1997?

|  | NUMBER SHORN |
| :--- | :--- |
|  | NONE |
|  |  |

POUNDS OF WOOL
a. How many pounds of wool were shorn from these sheep and lambs?

| 0588 |
| :--- |
| POUNDS OF WOOL |
| 0589 |

## SECTION 16 POULTRY

Did you or anyone else have any POULTRY, such as CHICKENS,
TURKEYS, DUCKS, etc. on this operation in 1997?


## SECTION 17 OTHER LIVESTOCK

Did you or anyone else have any HORSES, BEES, FISH, GOATS,
OTHER LIVESTOCK or ANIMAL SPECIALTIES on this operation in 1997?
$\square$ YES - [Continue.] $\square$ NO - [Go to Section 18.]

| $1$ <br> Which of these livestock were on this operation December 31, 1997? |  | 2 |  | [Exclude Marketing and Production Contract sales; report in Section 18.] | If SHARE RENTED, ask- |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | On December 31, 1997, how many [column 1] were-- |  | 3 <br> Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? <br> NUMBER | What was the TOTAL VALUE of the landlord's share of production? <br> DOLLARS |
|  | 1. Horses and ponies of all ages? . . . $\square$ | 0630 | :0631 | 0632 | 0633 |
|  | 2. Colonies of bees? . . . . . . . . . . . . . . |  | 0635 | 0636 | 0637 |
|  | a. Pounds of honey? |  |  | 0640 | 0641 |
|  | 3. Milk goats? . . . . . . . . . . . . . . . . . . . |  | :0643 | 0644 | 0645 |
|  | a. Gallons of milk? | . . . . . . . | . | 0648 | 0649 |
|  | 4. Angora goats? . . . . . . . . . . . . . . | 0650 | :0651 | 0652 | 0653 |
| a. Pounds of mohair? |  | . . . . . . . . . . . | . | 0656 | 0657 |
| 5. | 5. Other goats? . . . . . . . . . . . . . . . . . | $0658$ | :0659 | 0660 | 0661 |
| 6 <br> 7 | 6. Mules, burros and donkeys? . . . . . |  | :0663 | 0664 | 0665 |
|  | 7. Mink and their pelts? . . . . . . . . . . . | 0666 | :0667 | 0668 | 0669 |
| 8. | 8. Rabbits and their pelts? . . . . . . . . . |  | 0671 | 0672 | 0673 |
|  | All other livestock and livestock products? <br> Specify | 0674 | :0675 | 0676 | 0677 |

10. Did you raise any fish or aquaculture products on this operation?
[Show respondent FISH and AQUACULTURE PRODUCTS from the Respondent Booklet.]
$\square$ YES -[Continue.] $\square$ NO - [Go to Section 18.]

| 1 | ```LIVESTOCK CODE``` | [Exclude Marketing and Production Contract sales; report in Section 18.] | 4 | If SHARE RENTED, ask- |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 3 |  |  |
| Which fish or aquaculture products were raised on this operation in 1997? |  | Including any landlord's share, what was the TOTAL NUMBER SOLD in 1997? | $\begin{gathered} \text { UNIT } \\ 1=\text { NUMBER } \\ 2=\text { POUNDS } \end{gathered}$ | What was the TOTAL VALUE of the landlord's share of production? |
| [List fish / aquaculture products below.] |  | TOTAL QUANTITY |  | DOLLARS |
|  | 0678 | 0679 | 0680 | 0681 |
|  | 0682 | 0683 | 0684 | 0685 |
|  | 0686 | 0687 | 0688 | 0689 |
|  | 0690 | 0691 | 0692 | 0693 |

903 Catfish
913 Trout
821 Hybrid striped bass

832 Other fish - Specify
931 Crawfish
827 Other aquaculture products - Specify

## SECTION 18 INCOME from LIVESTOCK and LIVESTOCK PRODUCTS

1. During 1997, did this operation have MARKETING CONTRACTS or formal agreements for any livestock or livestock products it produced?
$\square \quad$ YES - [Continue.] $\square$ NO - [Go to item 2.]
| Exclude money received from Contractors as reimbursement for expenses; report these in Section 24.
| Report crop Marketing Contracts in Section 12.

| 1 <br> What livestock or livestock products did this operation have MARKETING contracts for in 1997? <br> [List each below.] | 2 <br> OFFICE USE <br> LIVESTOCK CODE | 3 <br> What quantity of [commodity] was marketed through this contract? <br> [Report landlord's share in Sections 13-17.] <br> QUANTITY |  | 5 <br> What was (will be) the Final Price <br> Received per Unit by this operation for [commodity] marketed under this contract? [Same units as column 4.] <br> DOLLARS \& CENTS | 6 <br> What was the total dollar amount received in 1997 from this contract? <br> [Record receipts less marketing charges.] <br> TOTAL DOLLARS | 7 <br> What were the total marketing expenses for this contract? <br> DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0694 | 0695 | 0696 | 0697 | 0698 | 0699 |
|  | 0700 | 0701 | 0702 | 0703 | 0704 | 0705 |
|  | 0706 | 0707 | 0708 | 0709 | 0710 | 0711 |
|  | 0712 | 0713 | 0714 | 0715 | 0716 | 0717 |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 4.
2. During 1997, did this operation have PRODUCTION livestock products for a processor, packer, canner, integrator or another operation, etc.?
$\begin{gathered}\text { Exclude money received from Contractors as } \\ \text { reimbursement for expenses; report these } \\ \text { in Section } 24 .\end{gathered}$
Report crop Production Contracts in Section 12.

| 1 <br> What livestock or livestock products did this operation have PRODUCTION contracts for in 1997? | $\begin{gathered} 2 \\ \text { OFFICE } \\ \text { USE } \\ \\ \\ \\ \\ \\ \text { LIVESTOC } \\ \text { K CODE } \end{gathered}$ | 3 <br> What quantity of [commodity] was removed from the operation under this contract during 1997? <br> [Report landlord's share Sections 13-17.] <br> QUANTITY | 4  <br> UNIT CODE  <br> 1 POUND <br> 2 CWT <br> 3 TON <br> 9OZEN  <br> 11 HEAD <br> 20 OTHER | 5 What was (will be) the Final Fee Received per Unit by this operation for producing commodity] under this contract? [Same units column 4.] DOLLARS \& CENTS | 6 <br> What was the total dollar amount received in 1997 from this contract? [Record receipts less marketing charges.] <br> TOTAL DOLLARS | 7 <br> What were the total marketing expenses for this contract? <br> DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0748 | 0749 | 0750 | 0751 | 0752 | 0753 |
|  | 0754 | 0755 | 0756 | 0757 | 0758 | 0759 |
|  | 0760 | 0761 | 0762 | 0763 | 0764 | 0765 |
|  | 0766 | 0767 | 0768 | 0769 | 0770 | 0771 |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 4.
$\underset{\boldsymbol{P}}{\boldsymbol{E}} \mathbf{} 0802$

INC

CASH or OPEN MARKET SALES -
LIVESTOCK \& LIVESTOCK PRODUCTS
3. [Show LIVESTOCK CODES from Respondent Booklet.]

Marketing Expenses (column 4) may include--check-off, inspection
Icommission, feed,
CCC loan storage, yardage, etc.

| 1 <br> Which of these livestock commodities were sold for CASH or on the open market in 1997? [List commodities below.] <br> 「Exclude $\overline{\text { from }}$ this table-- <br> 1. Marketing Contract sales (report in item 1.) <br> 1. Production Contract sales (report in item 2.) <br> Landlord shares (report in Sections 13-17.) <br> เ _ Direct sales to consumer (report in Section 20.) <br> NONE |  |  | $\begin{array}{c\|} 2 \\ \text { LIVESTOCK } \\ \text { CODE } \end{array}$ |  | 3Excluding anymarketing expenses,what was theNET DOLLAR AMOUNTRECEIVEDin 1997 for[Column 1]?DOLLARS |  | 4 <br> What were the total marketing expenses for these sales? <br> DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a. |  | . $\square$ | 0804 |  | 0805 |  | 0806 |
| b. |  | -. $\square$ | 0807 |  | 0808 |  | 0809 |
| c. |  | . | 0810 |  | 0811 |  | 0812 |
| d. |  | $\ldots$ | 0813 |  | 0814 |  | 0815 |
| e. |  | [. | 0816 |  | 0817 |  | 0818 |
| $f$. |  | . | 0819 |  | 0820 |  | 0821 |
| $g$. | , | [. $\square$ | 0822 |  | 0823 |  | 0824 |
| RKETING EXPENSE WORKSHEET |  |  |  |  |  |  |  |
| VESTOCK | EXPENSE NAME | FEE PER UNIT | UNIT | NUM | BER OF UNITS SOLD | TOTAL | L MARKETING EXPENSE |
|  |  | - - - - - |  |  |  |  |  |
|  |  | - - - - |  |  |  |  |  |
|  |  | ------1 |  |  |  |  |  |

4. What was the total dollar amount this operation received in 1997 for--
a. Livestock or livestock products sold under Marketing Contracts in previous years? . . . . . . .
b. Livestock or livestock products grown or raised under Production Contracts in previous
c. Cash or Open Market sales of livestock or livestock products in previous years?

DOLLARS

| 0825 |
| :--- |
| 0826 |
| 0827 |

5. Did any OTHER operation grow livestock or poultry FOR this operation under a contract arrangement in 1997? [Your operation is a contractor.]
$\square$ YES - [Continue.] $\square$ NO - [Go to Section 19.]


## SECTION 19 GOVERNMENT CCC LOANS

> Include regular and reserve loans, even if redeemed or forfeited.

1. What is the total amount this operation received in 1997 from Government CCC loans for--



## SECTION 20 STATE or FEDERAL FARM PROGRAM PAYMENTS

Did this operation receive any payments for participation in STATE or FEDERAL FARM PROGRAMS in 1997?


YES - [Continue.]
NO - [Go to Section 21.]

1. What is the total amount this operation received for participation in

| NONEDOLLARS <br> $\ldots$ <br> $\ldots$$\quad 0855$ |
| :---: |

Of the total amount (item 1), how much was received in--
a. Conservation Reserve Program and Wetlands Reserve Program (CRP \& WRP) payments? $\square$
b. New 7 year farm program payments? (Also known as transition payments or production flexibility contract payments, these payments were established in the 1996 farm bill and replace deficiency payments.)

d. Environmental Quality Incentive Program (EQIP) payments?
c. Agricultural disaster payments?

0860
2. What is the total amount this operation received for participation

## SECTION 21

During 1997 did you grow or raise any crops, livestock, poultry or their products that were sold DIRECTLY to individual consumers for HUMAN CONSUMPTION roadside stands, farmers markets, pick your own, door to door, etc.?
$\square$ YES - [Continue.]NO - [Go to Section 22.]

2. What commodities were sold directly to consumers? (Specify)

## SECTION 22 FERTILIZER and OTHER SOIL CONDITIONERS

## Was any COMMERCIAL FERTILIZER, including ROCK PHOSPHATE and GYPSUM, used on this operation in 1997?

YES - [Continue.] $\square$ NO - [Go to Section 23.]


SECTION 23 PESTICIDES and OTHER CHEMICAL APPLICATIONS

Were any INSECTICIDES, HERBICIDES, FUNGICIDES, NEMATICIDES, OTHER PESTICIDES or OTHER CHEMICALS used on this operation in 1997?

YES - [Continue.] $\square$ NO - [Go to Section 24.]

1. How many acres were treated to control--

Include sprays, dusts, granules, fumigants, etc.

1. How many acres of cropland were fertilized in $1997 ?$
(Exclude cropland for pastures.)
2. Including cropland pastured, how many acres of pastureland and rangeland were fertilized in 1997?

| How many acres were treated to contror | NONE | ACRES |
| :---: | :---: | :---: |
|  |  | 0864 |
| a. insects on crops, including hay? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
|  |  | 0865 |
| b. nematodes in crops? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
|  |  | 0866 |
| c. diseases in crops and orchards (blights, smuts, rusts, etc.) | $\square$ |  |
| d. weeds, grass or brush in crops and pasture? <br> (Include both pre-emergence and post emergence.) | . $\square$ | 0867 |

2. How many acres of crops were treated to control growth, thin fruit or defoliate? $\qquad$

## SECTION 24 PRODUCTION EXPENSES

## In 1997, how much was spent for (item) by [column]--

## LIVESTOCK

1. Purchases of--
a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?
b. Other cattle, calves, hogs and pigs?
[Report other sheep in item 1d.]
c. Chickens and turkeys?
d. All other livestock - bees, broodfish, fish and fingerlings, goats, sheep and lambs, other poultry, etc?

Include only expenses related to this operation.
Exclude expenses NOT related to the farm/ranch; expenses of performing custom work FOR others

$$
\text { - - - expenses or perrorming cusiom work run oiners }-\perp
$$


2. Leasing of livestock?
(Include leasing of bees for pollination.)
3. Purchases of all feed for livestock and poultry -such as grain, hay, silage, mixed feeds, concentrates, etc?
a. Of the total (item 3), how much was for commercially mixed feed, including supplements and premixes?

| 1012 | 1013 | 1014 |  |
| :--- | :--- | :--- | :--- |
| $\square$ |  |  |  |
| $\square$ | 1018 | 1016 | 1017 |
| 1015 |  | 1019 | 1020 |

4. Purchases of all bedding and litter?
5. Purchases of medical supplies, veterinary and custom services for livestock?

| 1021 | 1022 | 1023 |
| :--- | :--- | :--- |
| 1024 | 1025 | 1026 |

Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, manure disposal, performance testing, pregnancy testing, seining, sheep shearing, etc.)

## CROPS

6. Purchases of seeds, plants, etc. and transplants and trees?.

| 1027 | 1028 | 1029 |
| :--- | :--- | :--- |

Include seeds for corn and other grains, cotton, soybeans, tobacco, etc.
Exclude nursery stock, plants and seeds which are purchased only for direct resale.

## 7. Purchases of--

a. Commercial fertilizer - all forms including rock phosphate and gypsum? (Include custom application costs. Exclude lime.)
b. All other fertilizer and soil conditioners such as lime, manure, sludge, and other material? (Include custom application costs.)

| 1033 | 1034 | 1035 |
| :--- | :--- | :--- |
| 1036 | 1037 | 1038 |
|  |  |  |

## In 1997, how much was spent for (item) by [column]--

8. Purchases of agricultural chemicals for crops, livestock and poultry? (Include biological pest controls. Include custom application costs.)


## UJTIUTUIES

9. Purchases for the farm business of--
a. Gasoline and gasohol?
b. Diesel fuel?
c. Natural gas?
d. LP gas (propane, butane)?
e. Oils and lubricants?
(Include grease, hydraulic fluids, motor oils, transmission fluids, etc.)
f. All other fuels?
(Include coal, fuel oil, kerosene, wood, etc.)

| 1051 | 1052 | 1053 |
| :--- | :--- | :--- |
| 1054 | 1055 | 1056 |
| 1057 | 1058 | 1059 |
| 1060 | 1061 | 1062 |
| 1063 | 1064 | 1065 |
| 1066 | 1067 | 1068 |

10. Purchases of electricity for the farm business?

| 1078 | 1079 | 1080 |
| :--- | :--- | :--- |

11. Purchased water for irrigation from off-farm suppliers (Include irrigation assessments and fees.)

| 1096 | 1097 | 1098 |
| :--- | :--- | :--- |

12. All other utilities - such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc?

| 1102 | 1103 | 1104 |
| :--- | :--- | :--- |

In 1997, how much was spent for (item) by [column]--

## LABOR

13. All wages, benefits and payroll taxes paid to hired farm and ranch labor?

| 1 <br> Operator and <br> partners? | 2 <br> Landlord(s)? | 3 <br> Contractor(s)? |
| :---: | :---: | :---: |
| NONE | DOLLARS | DOLLARS |

Include Social Security, workmen's compensation, insurance premiums, pension plans, etc.
Exclude payments for custom or contract work, housework, withdrawals for living expenses.
14. Of the total labor expense (item 13), how much was paid out to--
(Total $14 a+14 b+14 c$ must equal item 13)
a. You (the operator)?
b. Your (the operator's) spouse and other household members?
c. All other paid farm and ranch labor?

| 1111 | 1112 | 1113 |
| :--- | :--- | :--- |
| 1114 | 1115 | 1116 |
| 11117 | 1118 | 1119 |

15. CONTRACT LABOR?
(Contract work is work performed on a contract basis
by a contractor, crew leader, a cooperative, etc.)

| 1120 | 1121 | 1122 |
| :--- | :--- | :--- |

Exclude - contract work for building construction, repairs or farm improvements;
-payments to other operations that fed/raised livestock under contract FOR this operation.
16. CUSTOM WORK such as--
(Custom work is work performed by machines and
labor hired as a unit.)
a. All custom grain, livestock and milk hauling and any other custom hauling?
b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Excluding custom livestock services.) . .

| 1126 | 1127 | 1128 |
| :--- | :--- | :--- |
| 1129 | 1130 | 1131 |

Include - custom field work, grinding and mixing of feed, drying, silo filling, etc.

- rental of machinery with labor cost to operate them
Exclude -cost of cotton ginning custom application of fertilizer and chemicals
(report in items 7 and 8.)


## SUPPLIES and RDPAIR

17. Purchases of farm supplies, marketing containers, hand tools and farm shop power equipment? (Include expenses for temporary fencing.
Exclude expenses for permanent fencing.)

| 1138 | 1139 | 1140 |
| :--- | :--- | :--- |
| $\square$ |  |  |

## In 1997, how much was spent for (item) by [column]--

18. Expenses for repairs, parts and accessories for motor vehicles, machinery and farm equipment?

| 1 | 1 | 2 |
| :---: | :---: | :---: |
| Operator and <br> partners? <br> DOLLARS | Landlord(s)? | Contractor(s)? |
| NONE | DOLLARS | DOLLARS |
| 1141 | 1142 | 1143 |

Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders.
19. Expenses for maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements?

| 1147 | 1148 | 1149 |
| :--- | :--- | :--- |

Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench silos, waste facilities, wells and facilities to improve productivity, etc. In Western states include capital improvements to grazing land.
Exclude any new construction or remodeling expenditures.
20. Expenses for maintenance and repair of the operator's house if it was owned by the operation?

| 1159 | 1160 | 1161 |
| :---: | :--- | :--- |

'Owned by the operation' means the house is--

- recorded as an asset in farm record books, or
- used as security or collateral for a farm loan, or
- deeded as part of the farm.


## MISCEILLANEOUS

21. All insurance for the farm business?

Include all casualty insurance, all crop and livestock insurance, motor vehicle liability and blanket insurance policies.
22. Interest and fees paid on debts secured by real estate?
23. Interest and fees paid on debts NOT secured by real estate?

| 1168 | 1169 | 1170 |
| :--- | :--- | :--- |
| 1171 | 1172 | 1173 |

In 1997, how much was spent for (item) by [column]--
24. All real estate taxes (land and buildings) and other property taxes for the farm business
a. How much of this was for real estate tax only? (Include land and buildings.)
25. All renting or leasing of tractors, vehicles,
equipment or storage structures equipment or storage structures (Include farm machinery, cars, trucks, irrigation equipment and other equipment.)
26. Depreciation expense claimed by this operation in 1997 for all capital assets (If partnership, include amounts claimed by all partners in this operation.)
27. All other farm business expenses

| Operator and partners? DOLLARS | $\begin{gathered} 2 \\ \text { Landlord(s)? } \\ \text { DOLLARS } \\ \hline \end{gathered}$ | 3 <br> Contractor(s)? <br> DOLLARS |
| :---: | :---: | :---: |
| 1174 | 1175 | 1176 |
| 1177 | 1178 | 1179 |
| 1180 | 1181 | 1182 |
| 1183 | 1184 | 1185 |
| 1186 | 1187 | 1188 |
|  |  |  |

## Include -

Accounting, legal, and license fees
Advertising
Magazines, membership \& registration fees
Office equipment not on a depreciation schedule
Office supplies
Petty cash fund expenditures
Travel (farm/ranch business trips)
Other Specify
28. For workers who were members of your (the operator's) household what was the cash value of any commodities provided to them as payment for farm work? [Example: a share of crop, calves, etc.]

29. What was the market value of products produced and used on this operation for home consumption?
(Exclude any commodities provided as payment to
household members for farm work reported in item 28.) $\square$
30. For workers who were NOT household members-what was the cash value of all commodities, feed, fuel, housing meals, other food, portable toilets, washing facilities, water utilities, vehicles for personal use, etc. as non-cash payment for farm work?


Include - meat, poultry, other livestock and livestock products - berries, firewood, fruits, vegetables, etc.

Exclude - home gardens unless expenses were recorded previously.
31. Who supplied most of the electricity to this operation in $1997 ?$ (Read all categories before choosing)
-1 - Rural electric co-operative (REA)
CODE
D 2 - Municipal/City electric company
D3-Investor owned company, private corporation, etc.
-4-Government owned company
(Example: Tennessee Valley Authority (TVA))
$\square 5$ - Produced own electricity
-6 - Other, Specify

1. During 1997, what was the total amount this operation spent for purchases of computers, office equipment and furniture that was placed on a depreciation schedule? NONE [Record purchases NOT on a depreciation schedule in Section 24.] .

| 2 | What was the TOTAL NUMBER of [item]-- 1 | --on this operation December 31, 1997? <br> NUMBER | $3$ <br> Of the total [column 2] how many were manufactured in the last 5 years (1993-1997)? NUMBER |
| :---: | :---: | :---: | :---: |
|  | a. Motortrucks, including pickups <br> b. Wheel tractors less than 40 horsepower (PTO)? <br> (Exclude garden tractors.) | 0870 | 0871 |
|  |  |  |  |
|  |  | 0872 | 0873 |
|  |  | 0874 | 0875 |
|  | c. Wheel tractors 40 to 99 horsepower (PTO)? . . . . . . . $\square$ |  |  |
|  |  | 0876 | 0877 |
|  | d. Wheel tractors 100 horsepower (PTO) or more? . . . . . $\square$ |  |  |
|  |  | 0878 | 0879 |
|  | e. Grain and bean combines, all types? . . . . . . . . . . . . . $\square$ |  |  |
|  |  | 0880 | 0881 |
|  | f. Cotton pickers and strippers? . . . . . . . . . . . . . . . . . . |  |  |
|  |  | 0882 | 0883 |
|  | g. Mower conditioners? . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
|  | h. Pickup balers? <br> (Include rectangular and round balers.) | 0884 | 0885 |

3. What was the ESTIMATED MARKET VALUE for the farm share of--
a. All trucks, cars, tractors, machinery, tools, equipment and implements OWNED by the operation
b. All trucks, cars, tractors, machinery, tools, equipment and implements LEASED by the operation
c. All livestock and poultry owned by and located on this operation (Consider market price, livestock number and weights.)
d. All crops stored on or off this operation (amount of orop(s) $) X\left({ }_{\text {makeet price(s) }}\right)=$
e. All production inputs owned by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased, seed and other supplies, etc
f. All production inputs already used for cover crops or crops not yet harvested, also known as sunk costs
g. [Show OTHER FARM ASSETS table in Respondent Booklet.] All other farm assets owned by this operation
Include value of--
Money owed to this operation except Money owed from commodity sales
Cash, certificates of deposit, savings and checking accounts
Stock in farm credit system,
Stock in farm cooperatives
Hedging account balances
Government payments due
Balance of land contract sales
Any other farm assets not reported earlier
4. How much was OWED TO this operation for sales or production of crops, livestock, livestock products, poultry or poultry products from 1997 and earlier years?

| - on Dec. 31, 1997? <br> (end of year) <br> DOLLARS | - -on Jan. 1, <br> 19997? <br> (beginning of year) <br> DOLLARS |
| :--- | :---: |
| 0900 | 0901 |

5. Which of these items were purchased for FARM OR RANCH use in $1997 ?$


## VALUE OF LAND and BUILDINGS

Include all land, dwellings, barns and other buildings
for all acres reported in Section 1, items 1,2 and 3 .
6. On December 31, 1997 what was the ESTIMATED MARKET VALUE of--

DOLLARS
a. All land and buildings rented or leased FROM others?

b. All land and buildings rented or leased TO others?
$\square$
0932
c. All land and buildings owned by this operation?
(1) Of this amount (item 6c), what was the market value of the operator's house if it was owned by the operation?
(2) Of this amount (item 6c), what was the market value of
0933

ALL OTHER BUILDINGS?
(Include barns, cribs, equipment, grain bins, greenhouses,
houses other than the operator's, silos, storage sheds, etc.)

## NEW CONSTRUCTION and REMODELING

7. In 1997, what was the total amount this operation spent for all new fences, land improvements, and all buildings completed or remodeled?
(Include farm buildings, houses, sheds, storage facilities, tiling, upright silos and bins,
 the operator's house only if it was owned by the operation.)

| 0935 |
| :---: |
|  |

How much of this (item 7) was for remodeling or new construction of--
a. the operator's house? (If it was owned by the operation.)
b. all farm buildings, sheds and storage facilities,

1. Did this operation owe any money to any banks, co-ops, individuals, merchants or Federal agencies at the end of 1997?
$\square$ YES -[Continue.] $\square$ NO - [Go to item 4 bottom of this page.]

| COD | LENDER CODES <br> for column 1 |
| :--- | :--- |
| E |  |

2. Think about the four largest loans this operation had on December 31, 1997.
(Include farm/ranch loans, any loans for non-farm purposes that are secured by assets of the farm/ranch and debt on your (the operator's) house (if owned).)
Starting with the largest of these loans--


In 1997, what was the TOTAL INCOME RECEIVED

by you (the operator) and all partners for (item)--
FOR farmers and others - such as
FARM-RELATED
INCOME

1. Customwork and other agricultural services provided FOR farmers and others - such as plowing, planting, spraying, harvesting, preparation of products for market, etc.
(Exclude if customwork is an entirely separate business from your agricultural operation.)
NONE

2. [Show OTHER FARM INCOME table in Respondent Booklet.]

All other income closely related to this agricultural operation? Specify $\qquad$ 0976 [This may be a negative (-) number for hedging losses.]

## Include

recreation services, allotments or quota leases, federal excise tax rebates, hunting,
refunds of marketing expenses,
road tax refunds,
fishing or other outdoor recreation,
hedging profits or losses,
real estate tax rebates for land preservation,
renting or leasing of livestock, renting or leasing of tractors or trucks, sales of manure, etc.

## SECTION 28 FARM LABOR

1. Of the paid farm/ranch labor, including paid family members, how many--

Exclude contract labor.
a. Worked less than 150 days in 1997?

| NUMBER |
| :--- |
| $\square$ |
| 0977 |

b. Worked 150 days or more in 1997 ?
2. Next, I need to get your best estimate of the time spent doing work for this operation in 1997.

On the average, about how many HOURS PER WEEK
a. You (the operator) do farm/ranch work during [column], including paid and unpaid hours?
b. Your spouse (the operator's) do farm/ranch work during [column], including paid and unpaid hours?

| 1 | 2 | 3 | 4 |
| :---: | :---: | :---: | :---: |
| JAN, | APRIL, | JULY, | OCT, |
| FEB | MAY | AUG | NOV |
| \& MAR | \& JUNE | \& SEPT | \& DEC. |
| HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| 0980 | 0981 | 0982 | 0983 |
| 0984 |  | 0985 | 0986 |

c. Unpaid workers (such as partners, family members, etc.) do farm/ranch work during [column],

| 0988 | 0989 | 0990 | 0991 |
| :--- | :--- | :--- | :--- |

## SECTION 29 INJURIES or DEATHS

Were there INJURIES or DEATHS connected with farm/ranch work on or for this operation in 1997?

YES - [Continue.] $\square$ NO - [Go to Section 30.]

1. What was the number of workers with work-related injuries?
(Exclude deaths.)
2. What were the number of work-related deaths?

## SECTION 30 TYPE OF ORGANIZATION, CORPORATE STRUCTURE

1. In 1997, was this operation -

| (Read all categories before choosing.) <br> -1 - A family or individual operation, excluding partnerships and corporations? | (Go to Section 31.) |
| :---: | :---: |
| -2 - A legal partnership operation, including family partnerships? | (Go to Section 31.) |
| -3 - A non-legal or informal partnership, including informal family partnerships? | (Go to Section 31.) |
| -4-A family held corporation, under state law? | (Go to item 2.) |
| D5-A non-family corporation, under state law? | (Go to item 2.) |
| -6-A cooperative? | (Go to Section 31.) |
| -7-Other, such as estate or trust, prison farm, grazing association, Indian reservation, etc. Specify | (Go to Section 31.) |

| Enter the code which best describes the type of organization for this operation in 1997.

```
        (Read all categories before choosing.)
    A family or individual operation,
    excluding partnerships and corporations?
        Speciy
-1 - A family or individual operation,
- 2 - A legal partnership operation, including family partnerships?
-3 3 - A non-legal or informal partnership, including informal family partnerships?
(Go to Section 31.)
-4 - A family held corporation, under state law? . . . . . . . . . . . . . . . . . . (Go to item 2.)
-55-A non-family corporation, under state law? . . . . . . . . . . . . . . . . . . . (Go to item 2.)
-6-A cooperative?
(Go to Section 31.)
Indian reservation, etc.
Specify ___
```

ГReport injuries that required paid medical care, or resulted in lost worktime or were fatal.
|Exclude deaths or injuries of contract workers L _ _ or customers

| NONE | OPERATOR and FAMIL Y MEMBERS | HIRED WORKERS |
| :---: | :---: | :---: |
|  | 0992 | 0993 |
| $\square$ |  |  |
|  | 0994 | 0995 |



## SECTION 31 CHARACTERISTICS and OCCUPATION of OPERATOR

1. Does this operator (senior partner or person in charge)
live on this operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . $\square$ YES = $1 \quad \square N O=2$
2. At which occupation did the operator (senior partner or person in charge) spend the majority (50 percent or more) of his/her work time in 1997?


3. What is the RACE of the operator (senior partner or person in charge.)?

| $\square 1$ - White |
| :--- | :--- |
| $\square 2$ - Black, African American or Negro |
| $\square 3$ - American Indian |
| $\square 4$ - Asian or Pacific Islander |
| $\square 9-$ Other - Specify |



19- Other - Specify
CODE
7. What is the SEX of the operator
(senior partner or person in charge)?
MALE $=1$
FEMALE $=2$ CODE
8. Is the operator (senior partner or person in charge) of SPANISH, HISPANIC or LATINO origin or background, such as Mexican, Cuban or Puerto Rican, regardless of race?$Y E S=1$
$N O=2$
CODE

10. Is the operator (senior partner or person in charge) a hired manager?
$\square$ YES - [Go to Back Page.] $\square$ NO - [Continue.]
WEEKS
a. How many weeks did the operator (senior partner or person in charge) work off-farm for pay in 1997?
0085

HOURS PER WEEK
b. During the weeks the operator worked off-farm for pay,

0086
how many hours per week did the operator usually work off-farm?
11. [Show VALUE CODES from Respondent Booklet.] What is the TOTAL INCOME the operator and all other household members received in 1997 from---
a. All off-farm pay before taxes and other withholdings?
(Include off-farm pay from cash wages, salaries, tips, commissions,
piece-rate payments, bonuses, military pay, etc.)
.
b. Net cash income from operating another farm/ranch?
[If there was a net loss, enter a minus sign before the Value Code. Example -2.]
c. Net cash income from operating any other business?
[If there was a net loss, enter a minus sign before the Value Code. Example -2.]
d. Net income from cash or share-renting farm land to others,
including land rented from this and all other operations?
[If there was a net loss, enter a minus sign before the Value Code. Example -2.] . . . . . . . . . . . . . .

## 0090

## 0091

e. Gross income from interest and dividends?
f. Income from disability, military retirement, Social Security, unemployment, Veteran's benefits, other public retirement and public assistance programs? $\qquad$

## 0092

$\square$
g. [Show OTHER NON-FARM INCOME in Respondent Booklet.]

Any other non-farm sources of income?
Include alimony, annuities, net income from estates or trusts, private pensions,
regular contributions from person(s) not living in this household,
net rental income from non-farm properties, royalties for mineral leases,
value of commodities received in payment for farm labor if not reported earlier, etc.
0087
0087
0088

0089 $\square$
$\square$
$\square$
12. How many households besides the operator's shared in the net farm income of this operation?

| NUMBER |
| :--- |
| 0094 |
| PERCENT |
| 0095 |

1. Results from this survey will be published in JULY. YES $=1$| $\square$ |
| :---: |
| $\square$ |

THANK YOU FOR YOUR TIME AND EFFORT !


