



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

U.S. Department of Agriculture
Rm 5829, South Building
1400 Independence Avenue, S.W.
Washington, D.C. 20250-2000
1-800-727-9540
Fax: 202-690-2090
E-mail: nass-dc@nass.usda.gov

**2001 Agricultural Resource Management Study Phase III
COSTS and RETURNS REPORT**

Form Approved
O.M.B. Number 0535-0218
Approval Expires 10/31/03
Project Code 904
VERSION 1 CRR

VERSION	ID	TRACT	SUBTRACT
01	_____	01	_____



CONTACT RECORD		
DATE	TIME	NOTES

R CODES	
3 - COMPLETE	0910
5 - OUT OF SCOPE	
8 - REFUSAL	
9 - INAC./INCOMPL.	
OPTIONAL	0002
OPTIONAL	0003

INTRODUCTION
[Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

MILITARY TIME
0004 _____

BEGINNING TIME [MILITARY]

[Name, address and partners verified and updated if necessary.]

**[ENUMERATOR NOTE:
If box code 1, complete
Screening Supplement.
If box is blank, begin Section A.]**

SCREENING BOX
0006

PARTNERS:	POID _____	POID _____
PARTNER NAME		PARTNER NAME
ADDRESS		ADDRESS
CITY STATE ZIP PHONE NUMBER		CITY STATE ZIP PHONE NUMBER
POID _____		POID _____
PARTNER NAME		PARTNER NAME
ADDRESS		ADDRESS
CITY STATE ZIP PHONE NUMBER		CITY STATE ZIP PHONE NUMBER

TOTAL POINTS

OFFICE USE 0929

SECTION A LAND IN FARM / RANCH

*Include all land regardless of location or use --
cropland, pastureland, wasteland,
idle land, ponds, wetland,
house lots, rangeland, woodland, etc.*

ACRES OPERATED

First, I have some questions about the land in this operation.

In 2001, how many ACRES did this operation--

	ACRES	
1. Own?	+	0020
2. Rent or lease FROM others for--		
a. Cash?	+	0021
b. A share of crop or livestock production?	+	0022
c. Rent free?	+	0023
3. Rent or lease TO others for cash, share, or free of charge?	-	0024
4. Use part of the year for crops or livestock, and rent to another operation during another part of the year? <i>(Exclude land rented on an AUM or fee per head basis.)</i>	+	0025
5. Then the total acres operated was-- [Total 1 + 2a + 2b + 2c - 3 + 4.]	=	TOTAL ACRES 0026
a. Of the total acres in this operation (item 5) how many acres were considered CROPLAND, including land in government programs? <i>(Exclude wild hay and CRP acres planted to trees.)</i>		ACRES 0027

CONSERVATION ACRES

6. In 2001, how many ACRES did this operation have--	ACRES ENROLLED	How many of these acres did you own?
b. enrolled in the Conservation Reserve Program (CRP) through regular sign up?	0029	0030
c. enrolled in the Conservation Reserve Enhancement Program (CREP)?	0031	0032
d. enrolled in the Conservation Reserve Program (CRP) under continuous sign up?	0033	0034
e. enrolled in the Wetlands Reserve Program (WRP)?	0035	0036
f. enrolled in a voluntary agricultural district?	0037	0038
g. subject to a farmland preservation easement, which restricts nonagricultural development?	0039	0040
h. located in an agricultural protection zone or zoned exclusively for agricultural use?	0041	0042

7. In 2001, which of the following practices were in place on this operation--	1	[If column 1 = YES, are the acres enrolled in--]		
	[YES=1]	Conservation Reserve Program (CRP) regular sign up? [YES=1]	CRP continuous sign up or Conservation Reserve Enhancement Program (CREP)? [YES=1]	Environmental Quality Incentives Program (EQIP)? [YES=1]
a. grasses and legumes - whole field	0043	0044	0045	0046
b. grass filter strips	0047	0048	0049	0050
c. contour grass strips	0051	0052	0053	0054
d. grass waterways	0055	0056	0057	0058
e. trees - whole field	0059	0060	0061	0062
f. riparian tree buffers	0063	0064	0065	0066
g. wildlife habitat	0067	0068	0069	0070
h. wildlife food plots	0071	0072	0073	0074
i. rare and declining habitats	0075	0076	0077	0078
j. wetland restoration	0079	0080	0081	0082

8. Does this operation have any land that is adjacent to water courses or water bodies? YES = 1 CODE
0083

RENT RECEIVED

9. Including rent for land and/or buildings, what was the total CASH RENT received in 2001 for acres cash rented TO others?
(Include government payments received from those acres. Exclude grazing of livestock; record in Section E, item 3b. Exclude storage bins; record in Section F, item 21.) DOLLARS
0084

10. For acres share-rented to others, what was the total value of the CROP OR LIVESTOCK SHARES received in 2001?
(Include government payments received from those acres.) 0085

RENT PAID

11. Including rent for land and/or buildings, what was the total cash rent PAID in 2001?
(Include rent paid in 2001 for previous years or rent paid in advance.) DOLLARS
0086

12. Does this operation use any land administered by public agencies, industrial corporations or grazing associations on an animal unit month (AUM) basis?
 YES - [Continue.] NO - [Go to item 13.]

a. In 2001, what were the total usage fees this operation PAID for the use of this public land?
(Include fees paid for privately owned land administered by a public agency through exchange-of-use.) DOLLARS
0087

13. In 2001, how much did this operation spend on pasturing or grazing of livestock on PRIVATELY owned land used on a fee per head (AUM) or gain basis? DOLLARS
0088

14. [Show Farm Type Codes in Respondent Booklet.]

Which Farm Type code represents the largest portion of this operation's 2001 gross income?

Include:

*Sales of all crops, livestock, poultry, and livestock products sold in 2001.
The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2001.
Sales in miscellaneous agricultural products in 2001.
All government agricultural payments received in 2001.
Landlord's share of government payments.*

FARM TYPE CODES

- 1- **Grains and Oilseeds** (corn, sorghum, small grains, rice, soybeans, dry beans, dry peas, sunflowers, flaxseed, popcorn, grain silage and forage, grains and oilseeds for seed)
- 2- **Tobacco**
- 3- **Cotton**
- 4- **Vegetables and Melons** (potatoes, sweet potatoes, beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seed and others)
- 5- **Fruit, Tree Nuts and Berries** (apples, blueberries, cherries, cranberries, grapes, oranges, kiwifruit, peaches, pears, strawberries, almonds, hazelnuts, pecans, walnuts and others)
- 6- **Nursery, Greenhouse and Floriculture** (cut flowers, potted plants, bedding plants, foliage plants, sod, mushrooms, Christmas trees, bulbs, nursery stock, shrubbery, flower seed and others)
- 7- **Other Crops** (hay, peanuts, sugarbeets, sugarcane, mint, hops, grass seed, maple syrup, CRP)
- 8- **Beef Cattle** (beef cattle for breeding stock, fed cattle, stockers and feeders, veal calves)
- 9- **Dairy** (milk and other dairy products, sales of dairy animals)
- 10- **Hogs**
- 11- **Sheep, Goats, Wool and Mohair**
- 12- **Equine** (horses, ponies, mules, donkeys, burros)
- 13- **Poultry and Eggs** (chickens, broilers, eggs, turkeys, ducks, geese, pheasants, poultry products, hatcheries)
- 14- **Aquaculture** (catfish, trout and other finfish, and shellfish)
- 15- **Other Animals** (fur-bearing animals, bees, honey, rabbits, and other animal specialities)

[Enter one Code]

0089

NOTES and CALCULATIONS

SECTION B ACREAGE and PRODUCTION

1. During 2001, what crops were harvested on the total acres (Section A, item 5) on this operation?
 (Exclude crops grown on land RENTED to others.)

[If share rented from others, ask-]

1 CROP	2 How many acres were harvested? ACRES	3 What was the total production? TOTAL AMOUNT	4 How much of this operation's share of the total production was (will be) used on this operation? TOTAL AMOUNT	5 How much of the production was the landlord's share of the crop? TOTAL AMOUNT
FIELD CROPS				
Corn for Grain	0105	0106 Bu.	0107 Bu.	0108 Bu.
Corn for Silage	0109	0110 Tons	0111 Tons	0112 Tons
Cotton, all types	0113	0114 Lbs.		0116 Lbs.
Peanuts	0117	0118 Lbs.		0120 Lbs.
Potatoes	0121	0122 Cwt.		0124 Cwt.
Rice	0125	0126 Cwt.		0128 Cwt.
Sorghum for Grain	0129	0130 Bu.	0131 Bu.	0132 Bu.
Sorghum for Silage	0133	0134 Tons	0135 Tons	0136 Tons
Soybeans	0137	0138 Bu.	0139 Bu.	0140 Bu.
Tobacco, all	0141	0142 Lbs.		0144 Lbs.
SMALL GRAINS				
Barley for Grain	0145	0146 Bu.	0147 Bu.	0148 Bu.
Oats for Grain	0149	0150 Bu.	0151 Bu.	0152 Bu.
Wheat, all for Grain	0153	0154 Bu.	0155 Bu.	0156 Bu.
HAY CROPS				
Hay, Alfalfa	0157	0158 Tons	0159 Tons	0160 Tons
Hay, All Other	0161	0162 Tons	0163 Tons	0164 Tons
OTHER CROPS				
Canola	0165	0166 Lbs.	0167 Lbs.	0168 Lbs.
Other Oilseeds	0169	0170 Lbs.		0172 Lbs.
Sugar Cane or Sugar Beets	0173	0174 Tons		0176 Tons
* Dry Edible Beans/Peas/Lentils .	0177			
* Vegetables for processing	0178			
* All Other Vegetables and Melons	0179			
* Fruits, Nuts, and Berries	0180			
* Nursery and Greenhouse Crops	0181			
* All Other Crops not listed above	0182			

2. [Ask only if land was share rented.]
 How much was the landlord's share (in dollars) of the MARKET VALUE of the dry beans
 vegetables, fruit, nuts, nursery, greenhouse and all other crops? [Items starred (*) in table above.] .

DOLLARS
 0183

[If any of item 3a through 3i = YES, ask--; else go to Section C.]
How many acres were planted to--

3. Were any of the harvested acres (item 1, column 2) of the following crops planted with Genetically Modified (GM) or otherwise enhanced seed varieties?	How many acres were planted to--					
	1 GM herbicide resistant seed varieties?	2 Non-GM herbicide resistant seed varieties?	3 GM Bt varieties?	4 Stacked gene variety? (both herbicide resistant and Bt)	5 Quality enhanced variety? (such as high-oil corn)	
YES = 1	ACRES	ACRES	ACRES	ACRES	ACRES	
a. Corn	0201	0202	0203	0204	0205	0206
b. Cotton	0207	0208	0209	0210	0211	0212
c. Potatoes	0213	0214	0215	0216	0217	0218
d. Soybeans	0219	0220	0221	0222	0223	0224
e. Tobacco	0225	0226	0227	0228	0229	0230
f. Wheat	0231	0232	0233	0234	0235	0236
g. Canola	0237	0238	0239	0240	0241	0242
h. Vegetables for processing	0243	0244	0245	0246	0247	0248
i. All other vegetables and melons	0249	0250	0251	0252	0253	0254

SECTION C LIVESTOCK

Next, I need to ask about livestock and poultry on this operation on December 31, 2001.

1	2 On December 31, 2001, how many [column 1] were--	
1. Did this operation have any [item] on hand December 31, 2001?	--owned by this operation?	--NOT owned by this operation?
a. All beef cattle-- beef cows, heifers, steers, calves, bulls?	0260	0261
b. All dairy cattle-- including dairy cows, heifers, calves, bulls?	0262	0263
c. All hogs and pigs?	0264	0265
d. Sheep and lambs?	0266	0267
e. Hens and pullets of laying age-- Including egg and broiler type?	0268	0269
f. Broilers, fryers and other meat-type chickens?	0270	0271
g. Turkeys?	0272	0273
h. All other livestock and poultry? Specify type _____	0274	0275

2. [If SHARE RENTS from others and has livestock, ask--]
What was the estimated total value of your landlord's share of
livestock production in 2001?

(Exclude shared livestock production not part of a land rental arrangement.)

DOLLARS

0276

3. Did any OTHER operation(s) grow livestock or poultry FOR this operation
under a CONTRACT arrangement in 2001? [Your operation is a contractor.]

YES - [Continue.] NO - [Go to Section D.]

1	2	3	4	5	6	7
What livestock or poultry were being raised or fed for you? [List type below.]	LIVESTOCK CODE	What was the market value of [type] on hand on contractee operations on Jan. 1, 2001? DOLLARS	What was the estimated market value (at placement) of [type] placed under contract DURING 2001? DOLLARS	How much was paid to contractees for production costs, INCLUDING fees for services? DOLLARS	How much were your GROSS receipts from [type] sold or removed under this contract? DOLLARS	On Dec. 31, 2001, what was the market value of unsold [type] remaining under contract? DOLLARS
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

NOTES and CALCULATIONS

SECTION D COMMODITY MARKETING and INCOME

1. During 2001, did this operation have **MARKETING CONTRACTS** or formal agreements to market any commodities it produced?

YES - [Continue.] NO - [Go to item 2.]

Exclude money received from Contractors as reimbursement for expenses; report these in Section F.

CONTRACTOR CODES for Column 3

- | | |
|--------------------------------------|---------------------------------------|
| 1 Other farm(s) or farmer(s) | 5 Broker, consigner, or investor |
| 2 Packer, processor, mill or gin | 6 Integrator |
| 3 Co-op or elevator | 7 Another segment of the same company |
| 4 Seed, feed, or other input company | 8 Retailer |
| | 9 OTHER |

UNIT CODES for Column 5

- | | | |
|----------|----------|--------------|
| 1 POUND | 5 BIN | 9 DOZEN |
| 2 CWT | 6 BOX | 10 FLAT |
| 3 TON | 7 BALE | 11 HEAD |
| 4 BUSHEL | 8 CARTON | 13 PLANT/POT |
| | | 22 ACRE |

1 What commodities did this operation have MARKETING contracts for in 2001? [Write in commodities.]	2 CODE	3 Who was the contractor? [Use Contractor codes above.]	4 What quantity of [commodity] was marketed through this contract? (Exclude landlord's share.) QUANTITY	5 UNIT CODE [Use Unit codes above.]	6 What was (will be) the FINAL PRICE RECEIVED per [unit] by this operation for [commodity] marketed under this contract? [Same units as column 5.] DOLLARS & CENTS	7 What was the total dollar amount received in 2001 from this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0301	0302	0303	0304	0305	0306
	0313	0314	0315	0316	0317	0318
	0325	0326	0327	0328	0329	0330
	0337	0338	0339	0340	0341	0342
	0349	0350	0351	0352	0353	0354
	0361	0362	0363	0364	0365	0366
	0373	0374	0375	0376	0377	0378
	0385	0386	0387	0388	0389	0390

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

2. During 2001, did this operation have **PRODUCTION CONTRACTS** or formal agreements to produce any commodities for a processor, packer, canner, integrator or another operation?

YES - [Continue.] NO - [Go to item 3.]

1 What commodities did this operation have PRODUCTION contracts for in 2001? [Write in commodities. List each crop below.]	2 CODE	3 Who was the contractor? [Use Contractor codes above.]	4 What quantity of [commodity] was removed from the operation under this contract during 2001? (Exclude landlord's share.) QUANTITY	5 UNIT CODE [Use Unit codes above.]	6 What was (will be) the FINAL FEE RECEIVED per [unit] by this operation for producing [commodity] under this contract? [Same units as column 5.] DOLLARS & CENTS	7 What were the TOTAL FEES RECEIVED in 2001 under this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0401	0402	0403	0404	0405	0406
	0416	0417	0418	0419	0420	0421
	0431	0432	0433	0434	0435	0436
	0446	0447	0448	0449	0450	0451

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

8	9	10	11	12	13
Did the contract have a confidentiality clause?	What is/was the length of the contract?	Are you penalized for reduced production due to adverse weather? (Including death loss.)	Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?	[Ask only if column 11 = YES] How many miles was it one-way to the point of delivery?	If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?
YES =1	MONTHS	YES =1	YES =1	MILES	MILES
0307	0308	0309	0310	0311	0312
0319	0320	0321	0322	0323	0324
0331	0332	0333	0334	0335	0336
0343	0344	0345	0346	0347	0348
0355	0356	0357	0358	0359	0360
0367	0368	0369	0370	0371	0372
0379	0380	0381	0382	0383	0384
0391	0392	0393	0394	0395	0396

8	9	10	11	12	13	14	15	16
Did the contract have a confidentiality clause?	What is/was the length of the contract?	Did the contract require you to make investments in equipment or facilities?	Are you required to buy inputs from a specific source?	[If Livestock commodity, ask-] Were you responsible for manure management?	Are you penalized for reduced production due to adverse weather? (Including death loss.)	Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?	[If column 14=YES, ask-] How many miles was it one-way to the point of delivery?	If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?
YES =1	MONTHS	YES =1	YES =1	YES =1	YES =1	YES =1	MILES	MILES
0407	0408	0409	0410	0411	0412	0413	0414	0415
0422	0423	0424	0425	0426	0427	0428	0429	0430
0437	0438	0439	0440	0441	0442	0443	0444	0445
0452	0453	0454	0455	0456	0457	0458	0459	0460

CASH or OPEN MARKET SALES - CROPS

Exclude from this table--
 Marketing Contract sales (report in item 1.)
 Production Contract sales (report in item 2.)
 Landlord shares (report in Section B, items 1 - 2.)

1 3. Which of these crops were sold for CASH or on the open market in 2001?	2 CROP CODE	3 OPTIONAL Amount Sold Price X Per Unit	4 What was the NET dollar amount received (after deducting marketing expenses) for [column 1]? DOLLARS
a. Fruits, Nuts and Berries?			0462
b. Vegetables and Melons?			0464
c. Nursery and Greenhouse crops?			0466
d. Hay (alfalfa and all other)?			0468
List All Other Commodities Below			
e.	0469		0470
f.	0471		0472
g.	0473		0474
h.	0475		0476
i.	0477		0478
j.	0479		0480
k.	0481		0482
l.	0483		0484
m.	0485		0486
n.	0487		0488
o.	0489		0490

4. For the commodity with the LARGEST cash sale--

- a. How many miles was it one-way to the point of delivery for the largest sale of this crop on the open market?
- b. How many miles was it one-way to the closest potential **other buyer** for this crop, other than the actual buyer of your 2001 crop?

MILES
0491
0492

**CASH or OPEN MARKET SALES
–Livestock and Livestock Products**

Exclude from this table--
Marketing Contract sales (report in item 1.)
Production Contract sales (report in item 2.)
Landlord shares (report in Section C, item 2.)

1	2 <i>OPTIONAL</i>		3
5. Which of these livestock and livestock products were sold for CASH or on the open market in 2001?	Amount Sold	Price X Per Unit	What was the NET dollar amount received (after deducting marketing expenses) for [column 1]? DOLLARS
a. Dairy and beef cattle sold for breeding stock ?			0501
b. Finished/fat cattle? (cattle sold directly to/for slaughter) . .			0502
c. Feeder cattle? (cattle sold for finishing)			0503
d. All cull and other cattle?			0504
e. Hogs and pigs sold for breeding stock ?			0505
f. Market hogs? (hogs sold directly to/for slaughter)			0506
g. Feeder pigs?			0507
h. All other hogs and pigs?			0508
i. Milk and other dairy products? (Before deduction of any hauling fees.)			0509
j. Eggs?			0510
k. All other poultry and poultry products?			0511
l. ALL OTHER LIVESTOCK or livestock products-- including bees, fish, ducks, game birds, goats, honey, horses, mink, rabbits, all sheep, wool, etc.)			0512

6. For the livestock or livestock product with the LARGEST cash sale--

	MILES
a. How many miles was it one-way to the point of delivery for the largest sale of livestock and livestock products on the open market?	0513
b. How many miles was it one-way to the closest potential other buyer for your livestock or livestock products, other than the actual buyer of your 2001 crop?	0514

7. CCC Loans

(Include regular and reserve loans, even if redeemed or forfeited.)

DOLLARS

a. How much was received for all commodities placed under CCC loan during 2001?

0515

b. What was the amount spent to repay all CCC loans during 2001?
[If any of the crops redeemed from the CCC were sold in 2001, verify that these sales are recorded in Marketing Contracts (item 1) or Cash Sales (item 3). If the redeemed crops were not sold in 2001, their value should be reflected in Section H, item 4a.]

0516

c. What was the face value of all outstanding CCC loans on December 31, 2001?

0517

8. What were the total MARKETING CHARGES this operation paid for [column] all commodity products in 2001?

(Include check-off, commissions, feed, inspection, yardage, etc.)

1 OPERATOR & PARTNERS DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
0518	0519	0520

MARKETING EXPENSE WORKSHEET

COMMODITY	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS	TOTAL MARKETING EXPENSE
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
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		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			
		___ . ___			

9. What was the total dollar amount this operation received in 2001 from deferred receipts for--

[Verify these deferred receipts are NOT included in Marketing Contracts (item 1) Production Contracts (item 2) or Cash Sales (item 3 or 4).]

DOLLARS

a. commodities sold under Marketing Contracts in previous years?

0521

b. commodities produced under Production Contracts in previous years?

0522

c. Cash or Open Market sales of commodities in previous years?

0523

SECTION E OTHER FARM INCOME

Now I'm going to ask about Government Program Payments.

		DOLLARS
1. What is the total dollar amount this operation received in 2001 for--		0525
a. Conservation Reserve Program (CRP) payments?		0526
b. Wetlands Reserve Program (WRP) payments?		0527
c. Environmental Quality Incentive Program (EQIP) payments?		0528
d. agricultural disaster payments? (<i>Include all market loss or disaster assistance payments</i>) (<i>Exclude Federal Crop Insurance indemnity and other indemnity payments,</i> <i>record in item 3f below.</i>)		0530
e. loan deficiency payments (LDP's)?		0532
f. transition payments? (<i>Also known as production flexibility contract or</i> <i>AMTA (Agricultural Market Transition Act) or Freedom to Farm Payments.</i>)		0534
g. other federal or state agricultural program payments? (<i>Specify _____</i>)		0535
2. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?		0536
3. In 2001, what was the total income received by you (<i>the operator</i>) and all partners for--		0537
a. Custom Work and machine hire <i>for others</i> ?		0538
b. Grazing of livestock (<i>Exclude contract arrangements.</i>)		0539
c. Recreation such as hunting, fishing, petting zoos, horseback riding, on-farm rodeos, etc.		0540
d. Sales of all Forest Products? (<i>Firewood, timber, etc.</i>) (<i>Exclude maple syrup and Christmas trees.</i>)		0541
e. Sales of Farm Machinery and Vehicles (<i>farm share only</i>)?	DOLLARS	0542
(1) How much of this (<i>item 3e</i>) was for sales to other farmers?	0541	0542
f. Federal Crop Insurance and other insurance indemnity payments?		0544
g. Cooperative Patronage Dividends and Refunds?		0545
h. Tobacco settlement payments?		0546
i. All Other Farm Related Sources of Income? (<i>Show OTHER FARM INCOME in Respondent Booklet.</i>) [<i>This may be a negative (-) number for hedging losses.</i>]		0546

SECTION F OPERATING and CAPITAL EXPENDITURES

In 2001, how much was spent for
(item) by [column]--

OPERATING EXPENSES

<i>Include</i> only expenses related to this operation.		
<i>Exclude</i> expenses NOT related to the farm/ranch; expenses of performing custom work FOR others expenses on land rented to others.		
1 Operator and Partners?	2 Landlord(s)?	3 Contractor(s)?

1. Seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock for--

*(Include technology fees.
Exclude items purchased only for direct resale.)*

- a. field crops including potatoes and small grains?
- b. legumes including lentils, dry beans and peas, grasses, silage and forage?
- c. other crops such as fruits, nuts, vegetables, nursery and greenhouse products?
- d. other seed expenses?

DOLLARS	DOLLARS	DOLLARS
0600	0601	0602
0603	0604	0605
0606	0607	0608
0609	0610	0611
0612	0613	0614

2. Fertilizer, lime and soil conditioners?

(Include custom application costs.)

3. Agricultural Chemicals for crops, livestock, poultry, and general farm use

(Include biological pest controls and custom application costs.)

- a. How much of this (item 3) was for custom application only?

0615	0616	0617
0618	0619	0620

4. Livestock purchases of--

- a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?
- b. Other cattle, calves, hogs and pigs?
[Report other sheep in item 4d.]
- c. Chickens and turkeys?
[Report ducks and game birds in item 4d.]
- d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, etc.?

0621	0622	0623
0624	0625	0626
0627	0628	0629
0630	0631	0632

5. Leasing of livestock?

(Include leasing of bees for pollination.)

0633	0634	0635
------	------	------

6. Purchased feed for livestock and poultry?

(Include grain, hay, silage, mixed feeds, concentrates, etc.)

0636	0637	0638
------	------	------

7. Bedding and litter for livestock?

0639	0640	0641
------	------	------

8. Medical supplies, veterinary and custom services for livestock? *(Exclude manure disposal.)*

0642	0643	0644
------	------	------

**In 2001, how much was spent for
(item) by [column]--**

1 Operator and Partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662
0663	0664	0665
0666	0667	0668
0669	0670	0671
0672	0673	0674
0675	0676	0677
0678	0679	0680
0681	0682	0683
0684	0685	0686
0687	0688	0689
0690	0691	0692
0693	0694	0695

- 9. Purchase for the farm business of--**
- a. diesel fuel?
 - b. gasoline and gasohol?
 - c. natural gas?
 - d. LP gas (*propane, butane*)?
 - e. oils and lubricants? (*Include grease, hydraulic fluids, motor oils, transmission fluids, etc.*)
 - f. all other fuel?
(*Include coal, fuel oil, kerosene, wood, etc.*)

10. Electricity for the farm business?

11. Purchased water for irrigation from off-farm suppliers (*Include irrigation assessments and fees.*)

12. All other utilities - such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc.

13. Farm supplies, marketing containers, hand tools and farm shop power equipment?
(*Include expenses for temporary fencing. Exclude expenses for permanent fencing.*)

14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment?
(*Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders.*)

15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (*Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, and facilities for farm workers. Exclude: any new construction or remodeling.*)

16. Maintenance and repair of the operator's house if it was owned by the operation?
'Owned by the operation' means the house is--
- recorded as an asset in farm record books, or
- used as security or collateral for a farm loan, or
- deeded as part of the farm.

17. Insurance for the farm business?
(*Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Exclude health insurance and other payroll insurance items.*)

- a. How much of this item (*item 17*) was for crop insurance?

18. Interest and fees paid on--

- a. debts secured by real estate?
(*Include interest paid on the operator's house if owned by the operation.*)
- b. debts not secured by real estate?
(*Include service fees on CCC loan redemptions.*)

**In 2001, how much was spent for
(item) by [column]--**

19. Property taxes paid on--

- a. Real estate?
- b. Livestock, machinery, and other farm production items?

1 Operator and Partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
0696	0697	0698
0699	0700	0701

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (Include farm machinery, cars, trucks, irrigation equipment and other equipment.)

0702	0703	0704
------	------	------

21. Vehicle registration and licensing fees?

0705	0706	0707
------	------	------

22. Depreciation expense claimed by this operation in 2001 for all capital assets (If partnership, include amounts claimed by all partners in this operation.)

- a. How much of this depreciation expense (item 22) was claimed for breeding livestock?

0708
0709

23. CASH WAGES paid to hired farm and ranch labor?

Include Cash wages, incentives and bonuses
Payments to corporate officers and paid family members

Exclude Wages paid for custom and contract work
Wages paid for housework
Social Security on the owner-operator
Withdrawals for living expenses
Employer's share of Social Security and unemployment taxes
Health insurance and life insurance
Pensions or retirement plans
Worker's Compensation

0710	0711	0712
------	------	------

**24. Of the total cash wages (item 23), how much was paid out to--
(Total 24a + 24b + 24c must equal item 23)**

- a. You (the operator)
- b. Your (the operator's) spouse and other household members?
- c. All other paid farm and ranch labor?

0713	0714	0715
0716	0717	0718
0719	0720	0721

25. Payroll taxes and benefits for paid labor? (Include employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc.)

0722	0723	0724
------	------	------

26. Contract labor?
(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)
(Exclude -contract work for building construction, repairs, or farm improvements;
-payments to other operations that fed/raised livestock under contract FOR this operation.)

0725	0726	0727
------	------	------

27. Custom work such as--
(Custom work is work performed by machines and labor hired as a unit.)

- a. Hauling-- Include all custom grain, livestock, milk, manure, and other custom hauling?
- b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Report custom livestock services in item 8.) . .

0728	0729	0730
------	------	------

0731	0732	0733
------	------	------

28. For workers who were members of your (*the operator's*) household, what was the cash value of any commodities provided to them as payment for farm work? DOLLARS
 [Example: a share of crop, calves, etc.] 0734

29. For workers who were NOT household members—
 What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash payment for farm work? . 0735
 (*Include* - meat, poultry, other livestock and livestock products
 - berries, firewood, fruits, vegetables, etc.
Exclude - home gardens unless expenses were recorded previously.)

30. What was the market value of products produced and used on this operation for home consumption? (*Exclude* any commodities provided as payment to household members for farm work reported in item 28.) 0736
 a. How much of (*item 32*) was livestock and livestock products? PERCENT 0737

1 Operator & Partners? DOLLARS	2 Landlord(s)? DOLLARS	3 Contractor(s)? DOLLARS
0738	0739	0740

31. General Business Expenses?
 Show the respondent the list of General Business Expenses in the Respondent Booklet.

CAPITAL EXPENDITURES

Report the total cost for the following capital expenditures during 2001.

32. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc. (Exclude moveable equipment.) 0741 0742 0743

33. Buildings and structures including all costs for new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc. (Exclude repairs and maintenance.) 0744 0745 0746

34. New construction or remodeling of the Operator's Dwelling, if owned by the operation 0747 0748 0749

Report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2001.

35. Cars - Include new or used **DOLLARS**
0750

PERCENT

a. What percentage of this was the Farm's Share? .. 0751

36. Trucks - Include new or used trucks, pickups, sport utility vehicles, vans, campers and buses **DOLLARS**
0752

PERCENT

a. What percentage of this was the Farm's Share? .. 0753

37. Tractors - Include new or used **DOLLARS**
0754

38. Self-Propelled Farm Equipment including implements and self-propelled equipment for livestock, dairy, or poultry production (*Include farm share only.*) **DOLLARS**
0755

39. Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry (*Includes farm share only.*) **DOLLARS**
0756

DOLLARS

40. Office equipment, furniture and computers that were placed on a depreciation schedule? **DOLLARS**
0757

41. All Other Capital Expenditures (*Include all other capital expenditures which were placed on a depreciation schedule.*) **DOLLARS**
0758

Specify: _____

	Operator & Partners?	Landlord(s)?	Contractor(s)?
42. What other expenses did this operation have in 2001 that I have not recorded? <i>[List each expense item and amount.]</i>	0759	0760	0761

SECTION G FARM LABOR

Exclude contract labor and custom work performed on another farm or ranch.

Next, I need to get your best estimate of the time spent doing work on this operation in 2001.

1. On the average, about how many HOURS PER WEEK did-
 - a. You (the operator) do farm/ranch work during [column], including paid and unpaid hours? .
 - b. Your spouse (the operator's) do farm/ranch work during [column], including paid and unpaid hours?
 - c. Unpaid workers (such as partners, family members, etc.) do farm/ranch work during [column], including unpaid hours only?

1 JAN, FEB & MAR	2 APRIL, MAY & JUNE	3 JULY, AUG & SEPT	4 OCT, NOV & DEC.
HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
0835	0836	0837	0838

0839	0840	0841	0842
------	------	------	------

0843	0844	0845	0846
------	------	------	------

2. What percentage of the work hours on this operation in 2001 were spent on--
 - a. production related jobs, machine work, tending livestock, scouting, etc.?
 - b. repairs, maintenance, calibrating machinery and equipment?
 - c. supervising all farm/ranch work?
 - d. record keeping, financial analysis, and business planning?
 - e. marketing commodities, purchasing inputs, negotiating contracts, dealing with brokers, buyers, etc.?
 - f. State and Federal government administrative items, permits, licenses, tax preparation, etc.?
 - g. all other farm work

OPERATOR'S PERCENT	SPOUSE'S PERCENT
0847	0848
0849	0850
0851	0852
0853	0854
0855	0856
0857	0858
0859	0860

100%

100%

SECTION H FARM ASSETS

1. Next, in order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2001?

(Include owned assets on rented land.)

DOLLARS

- a. Farm Operator's Dwelling, if owned by the operation?
- b. All other Dwellings?
- c. All other Farm Buildings and Structures?
(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)
- d. Orchard trees and vines, and trees grown for wood products?
- e. Land (Excluding houses, buildings, orchard trees and vines, and trees grown for wood products.)?

0865
0866
0867
0868
0869

2. What is the Estimated Market Value of the land and buildings on the acres RENTED FROM OTHERS?

(Reported in Section A, items 2a, 2b & 2c.)

0870

3. What is the Estimated Market Value of the land and buildings on the acres RENTED TO OTHERS?

(Reported in Section A, item 3.)

0871

4. What was the ESTIMATED MARKET VALUE for the farm share of--

- a. Crops owned and stored on or off this operation on--
(Include specialty crops, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)
- b. Breeding livestock OWNED BY and LOCATED ON this operation on--
- c. Non-breeding livestock and poultry OWNED BY and LOCATED ON this operation on--
(Including aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc.)
- d. Production inputs owned by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc on--
- e. Production inputs already used for cover crops or crops not yet harvested, also known as sunk costs on--
- f. Trucks and cars OWNED by the operation on-- (farm share only)
- g. Tractors, machinery, tools, equipment and implements OWNED by the operation on--
- h. Stock in Farm Credit System and other farm cooperatives on--

beginning of year --Jan. 1, 2001? DOLLARS	end of year -Dec. 31, 2001? DOLLARS
0872	0873
0874	0875
0876	0877
0878	0879
0880	0881
	0882
	0883
	0884

5. How much was OWED TO this operation for sales or production of crops, livestock, livestock products, poultry or poultry products from 2001 and earlier years?

beginning of year --Jan. 1, 2001? DOLLARS	end of year --Dec. 31, 2001? DOLLARS
0885	0886

6. [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

On December 31, 2001, what value code represents the estimated MARKET VALUE of all other farm assets owned by this operation?

(Include money owed to this operation (except money owed from commodity sales), cash certificates of deposits, savings and checking accounts, hedging account balances, Government payments due, balance of land contract sales, any other farm assets not reported earlier.)

VALUE CODE

0887

SECTION I FARM DEBT

DOLLARS

1. What was the maximum amount of seasonal production loans (or other loans) taken out AND repaid in 2001?

0890

2. Did this operation owe any money to banks, co-ops, individuals, merchants or Federal agencies at the end of 2001?

YES - [Continue.] NO - [Go to Section J.]

3. Next, in order to correctly estimate the financial position of farms, their ability to service debt, and to categorize debt by types, we need to list each loan this operation had on December 31, 2001.

(Include farm/ranch loans, any loans for non-farm purposes that are secured by assets of the farm/ranch and debt on the operator's house if owned by the operation.)

1 Who was the lender? <i>(Show lender codes in Respondent Booklet.)</i> [Enter Lender Code.]	2 What was the balance owed on Dec. 31, 2001 including outstanding principal plus unpaid interest? DOLLARS	3 What was the interest rate? <i>[Example 9% = 09.00]</i> PERCENT	4 What was the original term of the loan? YEARS	5 What year was it obtained? YEAR	6 What percent was for FARM purposes? <i>[Example 50% = 50]</i> PERCENT	7 What was the purpose of this loan? 1 - Purchase land/machinery, etc.? 2 - Refinance, existing debt only? 3 - Refinance, existing debt and cash? 4 - OTHER [Enter code.]
1001	1002	1003 _ _ _ _	1004	1005 _ _ _ _	1006 _ _ _ _	1007
1008	1009	1010 _ _ _ _	1011	1012 _ _ _ _	1013 _ _ _ _	1014
1015	1016	1017 _ _ _ _	1018	1019 _ _ _ _	1020 _ _ _ _	1021
1022	1023	1024 _ _ _ _	1025	1026 _ _ _ _	1027 _ _ _ _	1028
1029	1030	1031 _ _ _ _	1032	1033 _ _ _ _	1034 _ _ _ _	1035

4. [If more than 5 loans, ask--] How many farm loans were there in addition to the five I've just recorded?

NUMBER

1036

DOLLARS

a. What was the total amount of debt owed on December 31, 2001 on these (item 4) loans?

1037

OFFICE USE

0999

SECTION J FARM OPERATOR

1. In 2001, was this operation's LEGAL STATUS—

- 1 Individual (*Sole/family Proprietorship*)?
- 2 A legal Partnership?
- 3 A Family-held Corporation?
- 4 A Non-family Corporation?
- 5 Other, *Including estates, trusts and cooperatives*?

ENTER CODE

1040

a. [If item 1 is code 3 or 4, ask—]

Were there more than 10 stockholders? ..

- 1 YES
- 3 NO

CODE

1041

2. Does your spouse (*the operator's*) also make day-to-day decisions for this farm/ranch? ..

- 1 YES
- 2 NO SPOUSE
- 3 NO

CODE

1042

[ENUMERATOR NOTE: *If the operator has a spouse, please answer for both where applicable.*]

3. In 2001, what was your and your spouse's (*the operator and operator's spouse*) major occupation?

- 1 Farm or ranch work
- 2 Hired manager
- 3 Homemaking
- 4 Something else
- 5 Retired

OPERATOR

1043

SPOUSE

1044

a. [If item 3 is code 4, ask—]

Was that occupation your career choice? ..

- 1 YES
- 3 NO

CODE

1045

CODE

1046

4. How old were you and your spouse (*the operator and operator's spouse*) on your last birthday?

AGE

1047

AGE

1048

5. In what year did you and your spouse (*the operator and operator's spouse*) begin making day-to-day decisions for any farm/ranch?

YEAR

1049

YEAR

1050

6. [If item 5 is 1996 or prior, ask items 6 - 9; else go to item 10.]

Do you operate

- 1 MORE
- 2 LESS
- 3 SAME

number of acres as in 1996? ..

CODE

1051

7. Other than a planned rotation, is your 2001 commodity mix different from that you produced in 1996?

CODE

1052

[If item 7 = YES, ask—]

a. Have you added new (*not previously produced*) farm products to your commodity mix?

CODE

1053

b. Have you stopped producing some farm products?

CODE

1054

8. Is your participation in farm programs .. in 2001 than in 1996?

- 1 MORE
- 2 LESS
- 3 SAME

CODE

1055

9. Is your 2001 farm debt .. than your farm debt in 1996?

- 1 MORE
- 2 LESS
- 3 SAME

CODE

1056

[ENUMERATOR NOTE: *If the operator has a spouse, please answer for both where applicable.*]

10. What is the **highest level of formal education you and your spouse** (*the operator and operator's spouse*) **have completed?**

- | |
|--|
| 1 Less than high school |
| 2 High school diploma or equivalency (GED) |
| 3 Some college |
| 4 Completed 4 year degree (BA or BS) |
| 5 Graduate school |

OPERATOR

1057

SPOUSE

1058

11. Which of these do you and your spouse (*the operator and operator's spouse*) consider yourself? Are you--

- | |
|--|
| 1 American Indian or Alaskan Native? |
| 2 Asian or Pacific Islander American? |
| 3 Black or African American, not of Hispanic Origin? |
| 4 Spanish/Hispanic? |
| 5 White, not of Hispanic Origin? |
| 6 Other Race (<i>Specify</i>)? |

1059

1060

12. Were you or your spouse raised on a farm? YES = 1

1061

1062

13. Are you (*the operator*) --

- | |
|-----------|
| 1 MALE? |
| 2 FEMALE? |

CODE

1063

14. How many persons lived in your (*the operator's*) household on December 31, 2001? (*Include yourself, spouse, children, and others living in your household.*)

NUMBER

1064

15. Of the persons who lived in your household on December 31, 2001, (*item 14*) how many were--

- a. younger than 6 years old?
- b. from 6 and through 13 years old?
- c. older than 13 and younger than 18 years old?

1065
1066
1067

16. Excluding the operator and spouse, of those household members who lived in this household on December 31, 2001, how many were 65 years or older?

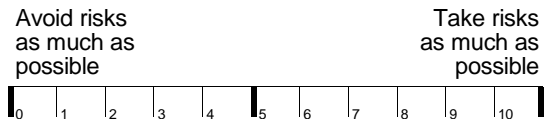
1068

17. How many miles is it from your house to the nearest town with a population of at least 10,000?

MILES

1069

Codes for item 18



18. Every farmer/rancher makes decisions that deal with risk (*Enter the number above that shows the risk you are comfortable with in making decisions.*)

CODE

1070

20. Next I have some questions about your management practices in 2001.

Did you--

		CODE
a.	lock in your price of inputs (<i>forward purchases</i>)?	1072
b.	use farm management services for advice on input or commodity markets	1073
c.	participate in buying clubs, alliances, etc. to purchase inputs?	1074
d.	participate in collaborative marketing or networking to sell commodities?	1075
e.	sell directly to consumers?	1076
f.	use options or futures?	1077
g.	use contract shipping to have your products hauled to the buyer or market?	1078
h.	use on-farm storage for your crops?	1079
i.	produce certified organic crops?	1080
j.	engage in practices that could be used to differentiate your livestock products through labeling, such as antibiotic-free or range-fed livestock?	1081

21. Did you take steps to reduce input costs in 2001?

YES - [Continue.] NO - [Go to item 22.]

If YES, Did you--

		CODE
a.	reduce quantities of input used?	1082
b.	negotiate lower input prices for inputs?	1083
c.	change production practices (<i>land prep, tillage, etc.</i>)?	1084
d.	change enterprise mix?	1085

22. Did you take steps to reduce overhead costs in 2001?

YES - [Continue.] NO - [Go to item 23.]

If YES, Did you--

		CODE
a.	renegotiate rental agreements?	1086
b.	refinance existing farm loans?	1087

23. Do you have a long term plan for cost control/containment?

YES - [Continue.] NO - [Go to item 24.]

If YES, Are you trying to--

		CODE
a.	expand the size of the operation, to reduce per unit production costs?	1088
b.	alter your machinery complement?	1089
c.	adopt cost saving technology?	1090

24. Do you prepare (or have someone else prepare) income and net worth statements for your operation from your farm records?

YES - [Continue.] NO - [Go to item 25.]

a. Do you use the income and net worth statements to analyze business performance in relation to your annual or longer term plan? YES = 1

CODE

1091

25. Do you estimate a rate of return on assets as part of your business analysis?

YES - [Continue.] NO - [Go to item 26.]

a. How did your rate of return compare with the rate of return you expected in 2001?

1 HIGHER
2 LOWER
3 EQUAL

CODE

1092

b. What rate of return would you expect for a new investment in your business during the next 5 years?

PERCENT

1093

ENUMERATOR NOTE: Ask only if currently receiving government payments, Section E, items 1a - 1g. If NO, go to Section K.

26. During the next 4 years, do you expect the general trend in the prices of the commodities you produce to be--

1 ABOUT THE SAME
2 DECLINE
3 INCREASE

CODE

1094

27. Do you expect to receive about the same level of government support for this operation during the next 4 years?

1 YES
2 EXPECT MORE
3 NO, EXPECT LESS
4 UNSURE

CODE

1095

28. Do you expect government support regardless of price developments during the next 4 years? YES = 1

CODE

1096

SECTION K FARM HOUSEHOLD

1. Are you (the operator) a hired manager for this operation?

1 YES - Go to **Conclusion, back page.**
3 NO - Continue.

CODE
0765

[ENUMERATOR NOTE: If the operator has a spouse, please answer for both where applicable.]

2. Did you and/or your spouse (the operator and operator's spouse) work off this farm for wages or a salary in 2001? (Include proprietorship of any off-farm business.) . . .

1 YES - Continue
3 NO - If both operator and spouse =3, go to item 8

OPERATOR	SPOUSE
0931	0932

[If both operator and spouse = 3, go to item 8.]

a. How many weeks did you and/or your spouse (the operator and operator's spouse) work off this farm for pay in 2001? **WEEKS**

0933	0934
------	------

b. During the weeks you and/or your spouse worked off this farm for pay, how many hours per week did you usually work off-farm? **HOURS PER WEEK**

0935	0936
------	------

c. How many off-farm jobs did you and/or your spouse (the operator and operator's spouse) work in 2001? **NUMBER**

0937	0938
------	------

d. Did you and/or your spouse work at this or another off-farm job prior to becoming a farm operator? **YES = 1**

0939	0940
------	------

For the next few questions consider the off-farm job at which you and/or your spouse (the operator and operator's spouse) spent the most hours during 2001.

3. What type of work did you and/or your spouse do?

1 Administrative/professional
2 Technical
3 Production
4 Self-employed
5 Other

OPERATOR	SPOUSE
0941	0942

Codes for item 4
1 Employed by another farm or ranch
2 Employed by a private company, business or individual
3 Employed by the Federal, State or Local Government, or School District
4 Self-employed operating another farm or ranch
5 Self-employed operating a non-farm business
6 Other

4. Which category best describes where you and/or your spouse (the operator and operator's spouse) were employed off this farm? . . .

OPERATOR	SPOUSE
0943	0944

5. How many miles was it one way from your home to your and/or your spouse's off-farm job? (Enter a zero for home based jobs such as truck driver, salesperson, enumerator, etc.) . . .

0945	0946
------	------

6. How many years have you and/or your spouse worked at this particular job?

0947	0948
------	------

CODES FOR ITEM 7, ENTER UP TO 2
1 Keep up, use skills
2 Health Insurance
3 Other non-farm job benefits
4 Increase family income
5 Extra labor/time
6 Diversification
7 Personal satisfaction
8 Get discounts on inputs
9 Cover farm/ranch expenses
10 Repay farm/ranch debt

7. What were the two main reasons you and/or your spouse (the operator and operator's spouse) had an off-farm job?

OPERATOR		SPOUSE	
1 st	2 nd	1 st	2 nd
0949	0950	0951	0952

8. [Show VALUE CODES in Respondent booklet.]
Which value code represents the cash income received in 2001 by—
(Exclude farm income reported earlier.)

1 SOURCE	2 the operator as [source] (Enter 1 if none.) CODE	3 operator's spouse as [source] (Enter 1 if none.) CODE	4 other household member(s) as [source] (Enter 1 if none.) CODE
a. All off-farm wages, salaries, and tips before taxes and withholdings?	0954	0955	0956
b. Net cash income from operating another farm or ranch?	0957	0958	0959
c. Net cash income from operating any other business? . .	0960	0961	0962
d. Net cash income from cash or share-renting farm land to others including land rented from this and all other operations?	0963	0964	0965
e. Gross income from interest and dividends?	0966	0967	0968
f. Income from disability, military and other retirement, Social Security, unemployment, Veteran's benefits, other public retirement and public assistance?	0969	0970	0971
g. Other off-farm sources?	0972	0973	0974

9. **How does the 2001 total hours worked off-farm by family members of your household compare to those worked in 1996?**

- | |
|------------------|
| 1 About the same |
| 2 More hours |
| 3 Less hours |
| 4 Not sure |

CODE

0975

10. **Did any household(s) besides the operator's share in the net income of this operation during 2001? . .**

- | |
|-----------------------|
| 1 YES - Continue. |
| 3 NO - Go to item 11. |

CODE

0976

a. How many households besides yours shared in the net farm income of this operation? .

NUMBER

0977

b. What percent of the net income did you (*the operator*) and your household receive? . . .

PERCENT

0978

11. [Show VALUE CODES in Respondent Booklet.]

Which value code represents the total value of non-farm assets owned by the operator and members of the operator's household on December 31, 2001—

(Include cash, checking, savings, retirement accounts, corporate stock, real estate not part of the farm and all other non-farm assets. Exclude farm assets reported earlier.)

VALUE CODE

0979

12. [Show VALUE CODES in Respondent Booklet.]

Which value code represents the total value of all non-farm debt owed by the operator and members of the operator's household on December 31, 2001?

(Exclude farm debt reported earlier.)

VALUE CODE

0980

13. [Show VALUE CODES in Respondent Booklet.]

Which value code represents the total amount spent on household and family living expenses in 2001

VALUE CODE

0981

(Include food, household supplies, rent/mortgage, utilities, appliances/furnishings, non-farm transportation, medical expenses, insurance, contributions to retirement plans, all other family living expenses such as clothing, education, hobbies, recreation, gifts, magazines, charitable contributions, etc.)

VALUE CODES

CODE	DOLLAR RANGE	CODE	DOLLAR RANGE
1	None	17	\$ 50,000 -- 59,999
2	\$ 1 -- 499	18	\$ 60,000 -- 79,999
3	\$ 500 -- 999	19	\$ 80,000 -- 99,999
4	\$ 1,000 -- 1,999	20	\$ 100,000 -- 124,999
5	\$ 2,000 -- 2,999	21	\$ 125,000 -- 149,999
6	\$ 3,000 -- 3,999	22	\$ 150,000 -- 174,999
7	\$ 4,000 -- 4,999	23	\$ 175,000 -- 199,999
8	\$ 5,000 -- 7,499	24	\$ 200,000 -- 224,999
9	\$ 7,500 -- 9,999	25	\$ 225,000 -- 249,999
10	\$ 10,000 -- 14,999	26	\$ 250,000 -- 374,999
11	\$ 15,000 -- 19,999	27	\$ 375,000 -- 499,999
12	\$ 20,000 -- 24,999	28	\$ 500,000 -- 999,999
13	\$ 25,000 -- 29,999	29	\$ 1,000,000 -- 1,249,999
14	\$ 30,000 -- 34,999	30	\$ 1,250,000 -- 1,499,999
15	\$ 35,000 -- 39,999	31	\$ 1,500,000 and over
16	\$ 40,000 -- 49,999		

14. To meet the household and family living expenses you consider necessary, what do you think is the minimum income, BEFORE TAXES a family like yours needs in a year to make ends meet?

VALUE CODE

0982

15. Was your household income below the amount from the previous year (2000)?

- YES - [Continue.] NO - [Go to item 18.]

PERCENT

0983

a. Percent below last year?

16. What was the primary reason for lower household income?

- 1 Prolonged illness in family
- 2 Decline in off-farm earnings of operator
- 3 Decline in off-farm earnings of spouse or other family member
- 4 Low commodity prices relative to costs of production
- 5 Poor local growing conditions
- 6 Took less money out of business
- 7 Divorce
- 8 Legal expenses
- 9 Other

CODE

0984

17. In what ways did you compensate for lower household income this year?

- 1 Spent out of savings/investments
- 2 Sold assets
- 3 Borrowed money (including credit cards)
- 4 Help from others
- 5 Decreased spending
- 6 Got behind on payments or did not pay full amount of bills
- 7 Declared bankruptcy
- 8 Other

CODE

0985

18. Do you plan to retire from farm work within the next 5 years

(or do you now consider yourself to be retired)? YES = 1

CODE

0986

a. [If item 18 = YES, ask-] What are your plans for the future of the farming operation?

- 1 Rent -(either through share or cash agreements) the farm or ranchland to another farmer
- 2 Sell the farm operation, including the farm or ranchland
- 3 Turn management and operation of the farm operation over to another partner or family member, but retain some ownership
- 4 Other

CODE

0987

19. Do you have a succession plan for your farm operation? YES = 1

CODE

0988

[If NO, go to item 20.]

a. [If item 19 = YES, ask-] Has a specific person(s) been identified as the successor? YES = 1

0989

b. [If item 19a = YES, ask items 19b, 19c, 19d-] Does the successor work or participate in the farm business? YES = 1

0990

c. Does the successor participate in the management activities and decisions for the farm? YES = 1

0991

d. Is the successor a member of the operator's family? YES = 1

0992

20. Do you plan to exit from farm work within the next 5 years for any other reason?

CODE

YES - [Enter code 1 and continue.] NO - [Go to Conclusion.]

0993

a. Is your planned exit based on off-farm work or business opportunities? YES = 1

0994

CONCLUSION

1. Results from this survey will be published in JULY.

Would you like to receive a copy?

(Results will also be available on the Internet at <http://www.usda.gov/nass/>) YES = 1

CODE

0099

THANK YOU FOR YOUR TIME AND EFFORT !

RESPONDENT

2. Who was the primary respondent for most of this interview?

- 1 OPERATOR/MANAGER
- 2 SPOUSE
- 3 ACCOUNTANT/BOOKKEEPER
- 4 OTHER
- 8 OFFICE HOLD
- 9 PARTNER

CODE

0101

Respondent's name [if code 3, 4 or 9]

Phone (_____) _____

RECORDS USE

3. Did respondent use farm/ranch records to report income and expenses--

- 1 All of the Time
- 2 Most of the Time
- 3 Some of the Time
- 4 Almost Never
- 5 Never

CODE

0096

4. What records did the respondent refer to when reporting *most* of their income and expense data?

- 1 A General Ledger or Personal Record Book
- 2 Formal Farm Records Workbook or Account Book
- 3 Loose Receipts
- 4 Something Else
- 5 Computer or Computer Printout
- 6 Did not use records

CODE

0097

ENDING TIME [MILITARY] [*Please be precise.*]

MILITARY TIME

0005

DATE:

MM DD 02

0007

02

ENUMERATOR NAME _____

ENUMERATOR ID

0098

ENUMERATOR EVALUATION

0100