

# SECTION D COMMODITY MARKETING and INCOME—Supplement

1. During 2001, did this operation have **MARKETING CONTRACTS** or formal agreements to market any commodities it produced?

**YES** - [Continue.]     **NO** - [Go to item 2.]

*Exclude money received from Contractors as reimbursement for expenses; report these in Section F.*

### CONTRACTOR CODES for Column 3

- |                                      |                                       |
|--------------------------------------|---------------------------------------|
| 1 Other farm(s) or farmer(s)         | 5 Broker, consigner, or investor      |
| 2 Packer, processor, mill or gin     | 6 Integrator                          |
| 3 Co-op or elevator                  | 7 Another segment of the same company |
| 4 Seed, feed, or other input company | 8 Retailer                            |
|                                      | 9 OTHER                               |

### UNIT CODES for Column 5

- |          |          |              |
|----------|----------|--------------|
| 1 POUND  | 5 BIN    | 9 DOZEN      |
| 2 CWT    | 6 BOX    | 10 FLAT      |
| 3 TON    | 7 BALE   | 11 HEAD      |
| 4 BUSHEL | 8 CARTON | 13 PLANT/POT |
|          |          | 22 ACRE      |

1 What commodities did this operation have <b>MARKETING</b> contracts for in 2001?  [Write in commodities.]	2 CODE	3 Who was the contractor?  [Use Contractor codes above.]  CODE	4 What quantity of [commodity] was marketed through this contract?  (Exclude landlord's share.)  QUANTITY	5 UNIT CODE  [Use Unit codes above.]	6 What was (will be) the <b>FINAL PRICE RECEIVED</b> per [unit] by this operation for [commodity] marketed under this contract?  [Same units as column 5.]  DOLLARS & CENTS	7 What was the total dollar amount received in 2001 from this contract?  [Record receipts less marketing charges.] 1/  TOTAL DOLLARS
	1101	1102	1103	1104	1105 C ___	1106
	1113	1114	1115	1116	1117 C ___	1118

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

8 Did the contract have a confidentiality clause?  YES =1	9 What is/was the length of the contract?  MONTHS	10 Are you penalized for reduced production due to adverse weather?  (Including death loss.)  YES =1	11 Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?  YES =1	12 [Ask only if column 11 = YES] How many miles was it one-way to the point of delivery?  MILES	13 If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?  MILES
1107	1108	1109	1110	1111	1112
1119	1120	1121	1122	1123	1124

2. During 2001, did this operation have **PRODUCTION CONTRACTS** or formal agreements to produce any commodities for a processor, packer, canner, integrator or another operation?

YES - [Continue.]     NO - [Go to item 3.]

1 What commodities did this operation have <b>PRODUCTION</b> contracts for in 2001?  [Write in commodities. List each crop below.]	2  <b>CODE</b>	3 Who was the contractor?  [Use Contractor codes above.]  <b>CODE</b>	4 What quantity of [commodity] was removed from the operation under this contract during 2001? (Exclude landlord's share.)  <b>QUANTITY</b>	5 <b>UNIT CODE</b>  [Use Unit codes above.]	6 What was (will be) the <b>FINAL FEE RECEIVED</b> per [unit] by this operation for producing [commodity] under this contract?  [Same units as column 5.]  <b>DOLLARS &amp; CENTS</b>	7 What were the <b>TOTAL FEES RECEIVED</b> in 2001 under this contract?  [Record receipts less marketing charges.] 1/  <b>TOTAL DOLLARS</b>
	1125	1126	1127	1128	1129 C__ __	1130
	1140	1141	1142	1143	1144 C__ __	1145

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

8 Did the contract have a confidentiality clause?  <b>YES =1</b>	9 What is/was the length of the contract?  <b>MONTHS</b>	10 Did the contract require you to make investments in equipment or facilities?  <b>YES =1</b>	11 Are you required to buy inputs from a specific source?  <b>YES =1</b>	12 [If Livestock commodity, ask-] Were you responsible for manure management?  <b>YES =1</b>	13 Are you penalized for reduced production due to adverse weather? (Including death loss.)  <b>YES =1</b>	14 Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?  <b>YES =1</b>	15 [If column 14=YES, ask-] How many miles was it one-way to the point of delivery?  <b>MILES</b>	16 If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?  <b>MILES</b>
1131	1132	1133	1134	1135	1136	1137	1138	1139
1146	1147	1148	1149	1150	1151	1152	1153	1154