CONCLUSION

1. Results from this survey will be published in August.
   Would you like to receive a copy in the mail?
   (Results will be available on the Internet at http://www.nass.usda.gov or http://www.ers.usda.gov.
You can also receive reports by subscription free of charge direct to your e-mail address. Go to
the NASS Home Page at www.nass.usda.gov. In the Receive NASS Updates box on the right, click
on National or State under Receive reports by Email, then follow the instructions on the screen.)

☐ YES - [Enter code 1] ☐ NO - [Enter code 3]

2. ENDING TIME [MILITARY]:

MILITARY TIME

Reported by: ___________________________ Telephone ( )

POID __________ PARTNER NAME __________ ADDRESS __________

CITY __________ STATE ZIP PHONE NUMBER __________

2009 AGRICULTURAL RESOURCE MANAGEMENT SURVEY
COSTS AND RETURNS REPORT

CONTACT RECORD

DATE TIME NOTES

INTRODUCTION:
[Introduce yourself, and ask for the operator. Rerphrase in your own words.]
We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.
We encourage you to refer to your farm records during the interview.

MILITARY TIME

BEGINNING TIME [MILITARY]

[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement.
If Screening box is blank, begin with Section A.]

☐ Same as beginning time ( )

POID __________ PARTNER NAME __________ ADDRESS __________

CITY __________ STATE ZIP PHONE NUMBER __________

POID __________ PARTNER NAME __________ ADDRESS __________

CITY __________ STATE ZIP PHONE NUMBER __________

TOTAL POINTS

OFFICE USE 0029 0025 0026 0027 0028
SECTION A  LAND IN FARM/RANCH

For 2009, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)

ACRES OPERATED

1. How many acres of farm/ranch land were owned? ................................................ +  
   ACRES OPERATED
   0020

2. How many acres of farm/ranch land were rented or leased from others—
   (Exclude land used on an AUM or fee per head basis under a grazing permit.)
   a. for a fixed or flexible cash rent payment? .................................................. +  
      ACRES
      0021
   b. for a share of the crop or livestock production?  
      (Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)  +  
      ACRES
      0023
   c. for free? ................................................................................................... +  
      ACRES
      0024

3. How many acres of farm/ranch land were rented or leased to others?  
   (Include land rented for cash, for a share of crop or livestock production, or rent free.)  
   ACRES
   0025

4. Then the TOTAL ACRES operated in this operation in 2009 were—(Total 1 + 2a + 2b + 2c - 3) =  
   TOTAL ACRES
   0026

[ENUMERATOR NOTE: If acres are reported in item 1, ask item 5; else skip to item 6.]

5. Please answer for OWNED farm/ranch land only.
   a. Of the land that is owned on this farm/ranch, how much was—
      (i) purchased from a relative .................................................................  
         ACRES
         0076
      (ii) purchased from a non-relative .........................................................  
         ACRES
         0077
      (iii) inherited .........................................................................................  
         ACRES
         0078
      (iv) received as a gift ..............................................................................  
         ACRES
         0079

[ENUMERATOR NOTE: If acres are reported in item 5a(i) or 5a(ii), ask items 5b and 5c; else skip to item 6.]

   b. Was the full market price paid for all the acres reported in 5a(i) or 5a(ii)?  
      YES - [Enter code 1]  DON’T KNOW - [Enter code 2]  NO - [Enter code 3]——
      CODE
      0086

   c. If loans were used to purchase any of the land, were interest rates always the full market interest rates?  
      YES - [Enter code 1]  DON’T KNOW - [Enter code 2]  NO - [Enter code 3]——
      CODE
      0087

OFFICE USE ONLY 2007

16. Which value code represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator’s household on December 31, 2009, for—(Include off-farm debt secured with farm assets. Exclude any debt - household debt, credit cards, etc. - reported in SECTION H Farm Debt.)

   a. Mortgages on operator’s dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credit secured by the operator’s dwelling.)  
      VALUE CODE
      0986

   b. Mortgages on other real estate and other personal (second) homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.)  
      VALUE CODE
      1009

   c. Loans on businesses that are not a part of this farm operation?  
      VALUE CODE
      1011

   d. Personal loans? (Include credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere.)  
      VALUE CODE
      1012

   e. All other off-farm debt owed by the operator or household?  
      VALUE CODE
      1063

17. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?

1117

[SHOW VALUE CODES IN RESPONDENT BOOKLET.]

18. Which value code represents the total value of farm sales in the previous year (2008)? (Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.)

   VALUE CODE
   1113

19. Which value code represents the net operating income for this operation in the previous year (2008)? (Cash income from all farm sources minus production costs and depreciation; if negative net operating income, indicate a minus sign before the value code.)

   VALUE CODE
   1114

20. Which value code represents the total off-farm income in the previous year (2008)? (Wages, salaries, and tips before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, indicate a minus sign before the value code.)

   VALUE CODE
   1115

SECTION A continues on next page.
### 14. Which value code represents how much this household spent in 2009 on---

<table>
<thead>
<tr>
<th>VALUE CODE</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>1115</td>
<td>a. food, including food away from home?</td>
</tr>
<tr>
<td>1116</td>
<td>b. rent payments for principal operator’s dwelling, if not owned by the household (item 15c) or farm business (SECTION G, item 1a) has a zero value?</td>
</tr>
<tr>
<td>1117</td>
<td>c. utilities and household supplies?</td>
</tr>
</tbody>
</table>
| 1118       | d. non-farm transportation:
| 1119       | i. leasing costs for vehicles leased by the household, plus public transportation expenses? |
| 1120       | ii. fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles? |
| 1121       | e. health and medical expenses:
| 1122       | i. health and/or dental insurance cost? (costs not covered by the farm operation or an off-farm employer)
| 1123       | ii. out of pocket expense for health and medical needs? |
| 1124       | f. contributions to personal insurance (including life, disability, liability insurance but not including health, homeowner or vehicle insurance) and charitable contributions? |
| 1125       | g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions? |
| 1126       | h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal.) |
| 1127       | i. property taxes for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal.) |
| 1128       | j. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)? |

### 6. How many landlords rented or leased acres to this operation in 2009?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>0061</td>
<td>a. Is your rental agreement oral or written?</td>
</tr>
<tr>
<td>0062</td>
<td>b. If written, is the agreement for more than one year?</td>
</tr>
<tr>
<td>0063</td>
<td>c. Are the majority of your agreements oral or written?</td>
</tr>
</tbody>
</table>

### 7. Of the total acres in this operation (item 4), how many were---

<table>
<thead>
<tr>
<th>CODE</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>0066</td>
<td>a. rented from relatives?</td>
</tr>
<tr>
<td>0067</td>
<td>b. considered cropland? (Include land in government programs and land planted to hay, including wild hay. Exclude CRP acres planted to trees.)</td>
</tr>
<tr>
<td>0068</td>
<td>c. covered under a Federal crop insurance policy?</td>
</tr>
<tr>
<td>0069</td>
<td>d. enrolled in the Conservation Reserve Program (CRP)?</td>
</tr>
<tr>
<td>0070</td>
<td>e. enrolled in the Conservation Reserve Enhancement Program (CREP)?</td>
</tr>
<tr>
<td>0071</td>
<td>f. enrolled in the Wetland Reserve Program (WRP)?</td>
</tr>
<tr>
<td>0072</td>
<td>g. used to harvest certified organic crops?</td>
</tr>
</tbody>
</table>

### 9. What was the total acreage of fields/tracts subject to conservation treatments under---

<table>
<thead>
<tr>
<th>CODE</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>0071</td>
<td>a. an Environmental Quality Incentive Program (EQIP) contract?</td>
</tr>
<tr>
<td>0072</td>
<td>b. a Conservation Security Program (CSP) contract?</td>
</tr>
</tbody>
</table>
10. What was the total dollar amount this operation received in 2009 for---

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0538</td>
<td>a. Conservation Reserve Program (CRP) payments? (Exclude CRP payments.)</td>
</tr>
<tr>
<td>0532</td>
<td>(Verify CRP acres are reported in SECTION A, item 6b).</td>
</tr>
<tr>
<td>0479</td>
<td>(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009?</td>
</tr>
<tr>
<td>0534</td>
<td>b. Conservation Reserve Enhancement Program (CREP) payments?</td>
</tr>
<tr>
<td>0539</td>
<td>(Verify CREP acres are reported in SECTION A, item 6b).</td>
</tr>
<tr>
<td>0544</td>
<td>(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009?</td>
</tr>
<tr>
<td>0540</td>
<td>c. Wetlands Reserve Program (WRP) payments?</td>
</tr>
<tr>
<td>0544</td>
<td>(Verify WRP acres are reported in SECTION A, item 6b).</td>
</tr>
<tr>
<td>0553</td>
<td>(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009?</td>
</tr>
<tr>
<td>0555</td>
<td>d. Conservation Security Program (CSP) payments?</td>
</tr>
<tr>
<td>0559</td>
<td>(Verify CSP acres are reported in SECTION A, item 6b).</td>
</tr>
<tr>
<td>0561</td>
<td>(i) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009?</td>
</tr>
</tbody>
</table>

11. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0031</td>
<td>YES - [Enter code 1 and continue]</td>
</tr>
<tr>
<td>0032</td>
<td>NO - [Enter code 3, then go to item 12].</td>
</tr>
</tbody>
</table>

If YES, for which programs were you rejected?

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0032</td>
<td>a. Conservation Reserve Program (CRP) or Conservation Reserve Enhancement Program (CREP).</td>
</tr>
<tr>
<td>0033</td>
<td>b. Wetland Reserve Program (WRP).</td>
</tr>
<tr>
<td>0034</td>
<td>c. Environmental Quality Incentives Program (EQIP).</td>
</tr>
<tr>
<td>0035</td>
<td>d. Conservation Security Program (CSP).</td>
</tr>
</tbody>
</table>

12. At any time during 2009 did this operation generate energy or electricity on the farm using wind or solar technology, methane digester, etc.?

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0080</td>
<td>YES = 1</td>
</tr>
</tbody>
</table>

13. Did you lease land to others who installed windmills or solar arrays?

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0081</td>
<td>YES = 1</td>
</tr>
</tbody>
</table>
7. How many people lived in your (the principal operator's) household on December 31, 2009?  
   a. younger than 6 years old?  
   b. from 6 through 17 years old?  
   c. from 18 through 64 years old?  
   d. 65 years or older?  
   e. Total persons in household (should equal number reported in item 7).  

8. Of the people who lived in your (the principal operator's) household on December 31, 2009, how many were...
   a. an employer (or former employer) from the operator's off-farm work?  
   b. an employer (or former employer) from the spouse's off-farm work?  
   c. this farming operation  
   d. private health insurance? (fully purchased by the household).  
   e. Medicare, Medicaid, or other public insurance?  
   f. Source other than those listed?  

[ENUMERATOR NOTE: If SECTION I, item 1 = 3 (50% or less interest held by operator and relatives), go to CONCLUSION; else continue.]

9. In 2009, how many of these persons had health insurance that was provided through:
   a. an employer (or former employer) from the operator's off-farm work?  
   b. an employer (or former employer) from the spouse's off-farm work?  
   c. this farming operation  
   d. private health insurance? (fully purchased by the household).  
   e. Medicare, Medicaid, or other public insurance?  
   f. Source other than those listed?  

   [ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I, item 37a(iii) or Section I, item 37b(iii), ask; otherwise go to item 12.]

10. Did you live on or adjacent to any of your farm/ranch land?  
    [YES - [Enter code 1] ]  
    [NO - [Enter code 3] ]  

11. How many miles is it one way from your home to your and/or your spouse's off-farm job? (enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.).  

12. How many people lived in your (the principal operator's) household on December 31, 2009?  
   a. younger than 6 years old?  
   b. from 6 through 17 years old?  
   c. from 18 through 64 years old?  
   d. 65 years or older?  
   e. Total persons in household (should equal number reported in item 7).  

13. In 2009, how many of these persons had health insurance that was provided through:
   a. an employer (or former employer) from the operator's off-farm work?  
   b. an employer (or former employer) from the spouse's off-farm work?  
   c. this farming operation  
   d. private health insurance? (fully purchased by the household).  
   e. Medicare, Medicaid, or other public insurance?  
   f. Source other than those listed?  

[ENUMERATOR NOTE: If SECTION I, item 1 = 3 (50% or less interest held by operator and relatives), go to CONCLUSION; else continue.]

14. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2009 by this operation? (include rent paid in 2009 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION F, item 20. Exclude grazing of livestock, to be reported in item 15 below).  

15. Did this operation use land (on a per head or AUM basis) that is administered either by:
   a. public or private agencies,  
   b. industrial corporations,  
   c. grazing associations, or  
   d. rent from individuals on a short term grazing arrangement?  

16. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2009 for acres rented to others by this operation? (exclude grazing of livestock, to be reported in SECTION E).  

17. For acres share-rented to others, what was the total value of crop or livestock shares received in 2009 by this operation? (include government payments received from those acres).  

[SECTION J continues on next page.]
**SECTION B  ACREAGE AND PRODUCTION**

1. For 2009, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, on the total production was (will be) used on this operation? (Include land rented to others and cover crops if not harvested.)

**FIELD CROPS**

<table>
<thead>
<tr>
<th>CROP</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corn for grain</td>
<td>0105</td>
<td></td>
<td>0106</td>
<td></td>
</tr>
<tr>
<td>Canola, all types</td>
<td>0133</td>
<td></td>
<td>0134</td>
<td></td>
</tr>
<tr>
<td>Peanuts, all types</td>
<td>0117</td>
<td></td>
<td>0118</td>
<td></td>
</tr>
<tr>
<td>Potatoes (Report sweet potatoes in all crops)</td>
<td>0121</td>
<td></td>
<td>0122</td>
<td></td>
</tr>
<tr>
<td>Rice</td>
<td>0125</td>
<td></td>
<td>0126</td>
<td></td>
</tr>
<tr>
<td>Sorghum for grain</td>
<td>0129</td>
<td></td>
<td>0130</td>
<td></td>
</tr>
<tr>
<td>Sorghum for silage</td>
<td>0133</td>
<td></td>
<td>0134</td>
<td></td>
</tr>
<tr>
<td>Soybeans</td>
<td>0137</td>
<td></td>
<td>0138</td>
<td></td>
</tr>
<tr>
<td>Tobacco, all</td>
<td>0141</td>
<td></td>
<td>0142</td>
<td></td>
</tr>
</tbody>
</table>

**SMALL GRAINS**

<table>
<thead>
<tr>
<th>CROP</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barley for grain</td>
<td>0145</td>
<td></td>
<td>0146</td>
<td></td>
</tr>
<tr>
<td>Oats for grain</td>
<td>0149</td>
<td></td>
<td>0150</td>
<td></td>
</tr>
<tr>
<td>Wheat, all types, for grain</td>
<td>0153</td>
<td></td>
<td>0154</td>
<td></td>
</tr>
</tbody>
</table>

**DRY HAY CROPS**

<table>
<thead>
<tr>
<th>CROP</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hay, dry, alfalfa and alfalfa mixtures</td>
<td>0107</td>
<td></td>
<td>0108</td>
<td></td>
</tr>
<tr>
<td>Hay, dry, all others</td>
<td>0104</td>
<td></td>
<td>0105</td>
<td></td>
</tr>
</tbody>
</table>

**OTHER CROPS**

<table>
<thead>
<tr>
<th>CROP</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
<th>ACRS</th>
<th>TOTAL AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carola</td>
<td>0165</td>
<td></td>
<td>0166</td>
<td></td>
</tr>
<tr>
<td>Other oilseeds</td>
<td>0169</td>
<td></td>
<td>0170</td>
<td></td>
</tr>
<tr>
<td>Sugar cane or sugar beets</td>
<td>0173</td>
<td></td>
<td>0174</td>
<td></td>
</tr>
</tbody>
</table>


**SECTION J  FARM HOUSEHOLD**

1. Was the principal operator’s spouse listed as OPERATOR 2 in SECTION I, item 12?

- YES - [Enter code 1, then go to item 2]
- NO - [Enter code 3 and continue with item a]...

2. Are the principal operator and principal operator’s spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

- YES - [Enter code 1]
- NO - [Enter code 3]...

3. Which of these do you and your spouse (the principal operator and principal operator’s spouse) consider yourself? Are you———

- [Specify tribe_________]

4. What is the highest level of formal education achieved by the principal operator and the principal operator’s spouse? 

- 1 Less than high school diploma
- 2 High school
- 3 Some college (Include associates degree)
- 4 4-year college graduate and beyond

5. In 2009, what was the primary occupation of the principal operator and the principal operator’s spouse? 

- 1 Farm or ranch work
- 2 Work other than farming or ranching
- 3 Currently not in the paid workforce

6. Regarding retirement from farming/ranching, do you (the principal operator) consider yourself to be retired now?

- YES - [Enter code 1]
- NO - [Enter code 3]...

**SECTION B continues on next page.**
38. On average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January-March, then report 160):
   a. Other operators (excluding the principal operator and the principal operator’s spouse) work for this farm/ranch without receiving a wage or salary?
   b. Other operators (excluding the principal operator and the principal operator’s spouse) work for this farm/ranch for a wage or salary?

39. Report the average number of workers excluding operators, customer hire, and contract labor) for each of the three-month periods (example: if the operation had 4 paid workers who averaged 30 hours per week during January-March, then report 4):
   a. Average number of unpaid workers .
   b. Average number of paid workers .

40. For the workers reported in the question above (item 39), on average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January-March, then report 160):
   a. Unpaid workers (such as non operator partners, family members, etc.) work for this farm/ranch?
   b. Paid workers work for this farm/ranch? (Exclude custom hire and contract labor )

2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials?

3. [Ask only if starred (*) crops in item 1 were share rented from others]
   For acres rented to this operation on a share basis in 2009, what was the estimated market value of your landlord's share of the dry beans, vegetables, fruits, nuts, nursery, greenhouse and all other crops?

4. [Ask only if corn, cotton, or soybeans are reported in item 1] Were any of the harvested acres, (item 1, column 2), of corn, cotton, or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

5. Were biomass crops produced on this operation in 2009 for energy purposes? (Biomass crops are crops used for energy production that include corn and soybeans and any other herbaceous and woody crops, food and feed crops, and agricultural crop wastes.)

6. At any time during 2009, did this operation --
   a. market agricultural products directly to an ethanol plant, processor, or other energy producer to generate fuel or energy?
   b. use ethanol co-products (such as distillers dried or wet grains) for feeding your livestock or poultry?
Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2009 and the total inventory on December 31, 2009, regardless of ownership. Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2009.

### SECTION C  LIVESTOCK

<table>
<thead>
<tr>
<th>1. Did this operation have on hand or produce any item during 2009?</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Beef cows (include beef heifers that have calved) [Exclude heifers that have not calved, steers, calves, and bulls.]</td>
</tr>
<tr>
<td>b. Milk cows, both dry and in milk (include milk heifers that have calved)</td>
</tr>
<tr>
<td>c. Other cattle and calves (include heifers that have not calved, steers, calves, and bulls.)</td>
</tr>
<tr>
<td>d. Total cattle and calves (total = a + b + c)</td>
</tr>
<tr>
<td>e. Hogs and pigs</td>
</tr>
<tr>
<td>f. Egg layers</td>
</tr>
<tr>
<td>g. Turkeys</td>
</tr>
<tr>
<td>h. Broilers</td>
</tr>
<tr>
<td>i. All other livestock and poultry (Specify type(s):__________________)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2. If SHARE RENTS from others and has livestock, ask---</th>
</tr>
</thead>
<tbody>
<tr>
<td>What was the estimated total market value of your landlord’s share of livestock production sold or removed from this operation in 2009?</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>3. Did any OTHER operation(s) grow, raise, or feed livestock or poultry owned by this operation under a contract arrangement in 2009 (you are the contractor)?</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES - [Enter code 1 and continue]</td>
</tr>
</tbody>
</table>
34. In order to analyze the impact of these new programs, we need to obtain information on current base acre enrollments.

Base Acre Allocation by Crop

<table>
<thead>
<tr>
<th>Crop Code [see respondent booklet]</th>
<th>How many base acres do you operate?</th>
<th>Of these, how many do you rent from others?</th>
</tr>
</thead>
<tbody>
<tr>
<td>1153</td>
<td>1187</td>
<td>1180</td>
</tr>
<tr>
<td>1154</td>
<td>1188</td>
<td>1194</td>
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<tr>
<td>1155</td>
<td>1189</td>
<td>1195</td>
</tr>
<tr>
<td>1156</td>
<td>1190</td>
<td>1186</td>
</tr>
<tr>
<td>1157</td>
<td>1191</td>
<td>1197</td>
</tr>
</tbody>
</table>

35. Do you operate more than five base acre types?

- [ ] YES - [Enter code 1 and continue]
- [ ] NO - [Enter code 3, then go to item 36] ......

a. How many more base acres do you operate? ........................................

b. Of those (item 35(a)), how many do you rent from others? .........................

[ENUMERATOR NOTE: If land is rented from others as reported in SECTION A, Item 2, ask; else skip to item 37.]

36. Did your landlord(s) participate in management decisions regarding land use and/or crop/livestock production?

- [ ] YES - [Enter code 1]  
- [ ] NO - [Enter code 3] ......................

SECTION I continues on next page.

SECTION D COMMODITY MARKETING and INCOME

MARKETING CONTRACTS

1. Did this operation have marketing contracts for any commodities it produced in 2009? (A marketing contract is a written or oral agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula. Exclude money received from contractors at reimbursement for expenses; report these in SECTION F. Also, exclude landlord shares; report these in SECTION B, items 1 & 3, and SECTION C, item 2.)

- [ ] YES - [Enter code 1 and continue]
- [ ] NO - [Enter code 3, then go to item 3] ........

UNIT CODES for ITEMS 2 and 4, COLUMN 4

<table>
<thead>
<tr>
<th>CODE</th>
<th>UNIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>01</td>
<td>DOZEN</td>
</tr>
<tr>
<td>02</td>
<td>FLAT</td>
</tr>
<tr>
<td>03</td>
<td>HEAD/BIRD</td>
</tr>
<tr>
<td>04</td>
<td>ANIMAL</td>
</tr>
<tr>
<td>05</td>
<td>KILOGRAM</td>
</tr>
<tr>
<td>06</td>
<td>ACRE</td>
</tr>
<tr>
<td>07</td>
<td>BALE</td>
</tr>
<tr>
<td>08</td>
<td>CARTON</td>
</tr>
<tr>
<td>09</td>
<td>BIB</td>
</tr>
<tr>
<td>10</td>
<td>BUSHEL</td>
</tr>
<tr>
<td>11</td>
<td>PLANT/POT</td>
</tr>
</tbody>
</table>

2. (If Yes) Report the commodities sold in 2009 with marketing contract(s). List the quantities marketed and the final price received. (Exclude marketing charges; record these in Item 7) and money received for any reimbursements for expenses. Expense reimbursements should be reported in SECTION F.)

- [ ] YES - [Enter code 1 and continue]
- [ ] NO - [Enter code 3, then go to item 3] ........

<table>
<thead>
<tr>
<th>CODE</th>
<th>TOTAL DOLLARS</th>
<th>QUANTITY</th>
<th>CODE</th>
<th>DOLLARS &amp; CENTS</th>
<th>TOTAL DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
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<td>2</td>
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<td>3</td>
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<td>4</td>
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<tr>
<td>5</td>
<td></td>
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<td>6</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

[If the commodity is not yet delivered, record the value of the commodity in SECTION G.]

[Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 12.]

SECTION D continues on next page.
PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK

3. Did this operation have production contracts for any commodities it produced in 2009? (A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

☐ YES - [Enter code 1 and continue]  ☐ NO - [Enter code 3, then go to item 5] ...........

4. (If Yes) Report in the table below the commodities with production contracts. Also, list the quantities removed under these contracts and the final fee received. (Exclude money received for production expenses. Expense reimbursements should be recorded in SECTION F.)

<table>
<thead>
<tr>
<th>What commodities did this operation have production contracts for in 2009?</th>
<th>See commodity codes in respondent booklet.</th>
<th>What quantity of this commodity was moved from the operation under this contract? (Exclude landlord’s share)</th>
<th>Use unit codes above</th>
<th>What was (will be) the final price received per [column 4] unit by this operation for producing this commodity under this contract? (Exclude money received as reimbursement for production expenses. Record this in SECTION F.)</th>
<th>What were the TOTAL FEES RECEIVED in 2009 from this contract? 1/ (Exclude money received as reimbursement for production expenses. Record this in SECTION F.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Write in commodities</td>
<td>CODE</td>
<td>QUANTITY</td>
<td>CODE</td>
<td>DOLLARS &amp; CENTS</td>
<td>TOTAL DOLLARS</td>
</tr>
<tr>
<td>0401</td>
<td>0404</td>
<td>0405</td>
<td>0406</td>
<td>0407</td>
<td></td>
</tr>
<tr>
<td>0406</td>
<td>0409</td>
<td>0405</td>
<td>0406</td>
<td>0407</td>
<td></td>
</tr>
<tr>
<td>0410</td>
<td>0419</td>
<td>0410</td>
<td>0411</td>
<td>0412</td>
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<tr>
<td>0415</td>
<td>0414</td>
<td>0435</td>
<td>0436</td>
<td>0437</td>
<td></td>
</tr>
<tr>
<td>0446</td>
<td>0449</td>
<td>0450</td>
<td>0451</td>
<td>0452</td>
<td></td>
</tr>
</tbody>
</table>

1/ Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 12.

SECTION D continues on next page.

24. If products were sold through any of the marketing outlets in item 22, what percent share of total farm sales did these outlets represent in 2009? ...........

25. If you sold livestock, poultry, or other animal products (slaughtered animals, milk, cheese, etc.) through any of the above marketing outlets, were facilities available locally (within 50 miles) for processing? ...........

26. Did you collaborate with other farmers to market these products? ...........

27. Was your product sold as a farm or regional brand? ...........

28. Did you use the Internet or mail order to market any of these products? ...........

29. Has this operation written any forward pricing contracts for 2010 crop production? ...........

The following questions pertain to the new Average Crop Revenue Election (ACRE) Program.

30. Did you enroll your farm in the ACRE program? 

☐ YES - [Enter code 1 and continue]  ☐ NO - [Enter code 3, then go to item 32] ...........

31. What was (were) your reason(s) for enrolling? (Record all that apply.)

☐ a. High ACRE guarantee price ...........

☐ b. Crop revenue varies a lot from year to year ...........

☐ c. Do not expect to receive counter-cyclical payments or marketing loan benefits in the years 2009-2012 ...........

☐ d. Other ...........

[ENUMERATOR NOTE: If the farm was not enrolled in the ACRE program (item 30 = 3), continue; else go to item 33.]

32. What was (were) your reason(s) for NOT enrolling? (Record all that apply.)

☐ a. Too complicated to figure out ...........

☐ b. Not sure ACRE payments would offset the other farm program payments I would have to give up ...........

☐ c. I want to see what other farmers are going to do ...........

☐ d. Other ...........

33. The following question pertains to the new Supplemental Revenue Assistance Payments (SURE) Program.

Did you alter your purchase of crop insurance or NAP to ensure that you are eligible for disaster relief payments under the SURE program? ...........

SECTION I continues on next page.
MANAGEMENT PRACTICES

21. Next, I have some questions about your marketing practices. Are you currently using—

a. direct sales to consumers? Include agricultural products produced and sold directly to
community for human consumption from roadside stands, farmer’s markets, pick-your-own
crops, etc. Exclude non-edible products such as nursery crops, cut flowers, and wool, but include
livestock sales. 

b. direct sales to retail outlets? Include sales directly to restaurants, grocery stores or
or other businesses that in turn sell directly to consumers.

[ENUMERATOR NOTE: If item 21a = 1 or item 21b = 1, continue; else go to item 29.]

22. Did you use any of the following outlets to market these products (item 21):

a. roadside stand or on-farm facility (exclude on-farm store)?

b. on-farm store?

c. farmer’s market?

(i) If products were sold through a farmer’s market, what was the distance to
the market where the majority of the products were sold?

23. In 2009, did you sell products directly to consumers originating from:

a. crop production other than nursery or floriculture products?

b. nursery and floriculture production?

c. livestock production?

d. poultry production?

e. other animal production?

CASH or OPEN MARKET SALES

5. After subtracting marketing expenses, what was the total dollar amount received in 2009
for cash or open market sales of each of the following crop and/or livestock commodities
produced in 2009 and earlier years? (Exclude marketing contract sales, production contract
removals, CCC sales, landlords share of market value.)

a. Corn, rice, sorghum, soybeans, barley, oats, wheat (Include inclusion, exclude sweet corn)

b. Other grains and oilseeds, dry beans, and dry peas (flaxseed, other grain silage and forage,
other grains and oilseeds, popcorn, sunflowers, etc.)

c. Tobacco, cotton, and cottonseed

d. Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins,
red beets, sweet corn, tomatoes, celeremelons, vegetable seeds, etc.)

e. Fruit, tree nuts and berries (almonds, apples, blueberries, cherries, grapes, hazelnuts,thought,
oranges, pears, peacans, strawberries, walnuts, etc.)

f. Nursery, greenhouse, cut Christmas trees, floriculture and sold (seedling plants,
bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery.

g. Others crops and hay, short rotation woody crops (grass seed, hay and grass silage,
hops, maple syrup, mint, peanuts, sugarcane, sugartees, etc.)

h. Hogs and pigs (Exclude breeding stock)

i. Hog breeding stock

(i) Recognized gain/loss on sales of breeding hogs reported in item 5i above
(can be negative (-) if losses were incurred)

j. Milk and other dairy products from cows (before deduction of any hauling fees)

k. Cattle and calves (feed cattle, beef and dairy bull animals, stockers and feeders, veal calves;
exclude breeding stock)

l. Cattle breeding stock

(i) Recognized gain/loss on sales of breeding cattle reported in item 5i above
(can be negative (-) if losses were incurred)

m. Broilers

n. Eggs

o. Turkeys

p. Other poultry (other chickens, ducks, turkeys, geese, hatching eggs, turkeys, pigeons, pheasants,
guine, poultry products, etc.)

q. Other animals and other animal products (sheep, goats, and their animal products (wool,
mother, goat milk, and cheese); horses, ponies, mules, burros, and donkeys; aquaculture; bees and
honey; semen and embryo sales)

6. What was the total amount received from straw and other crop residue sales?
(Exclude peanut hay sales.)
7. In 2009, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? Include check-off, commissions, storage, inspection, gearing, etc. Include marketing expenses for contract sales.

<table>
<thead>
<tr>
<th>OPERATOR(S) and PARTNER(S)</th>
<th>LANDLORD(S)</th>
<th>CONTRACTOR(S)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOLLARS</td>
<td>DOLLARS</td>
<td>DOLLARS</td>
</tr>
<tr>
<td>0848</td>
<td>0849</td>
<td>0850</td>
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</table>

ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS

8. For each item below, report income received or the amount owed to the operation on the dates specified. Do not include crops in storage and not yet sold. Include cash sales, marketing contract sales, and production contract removals.

[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, item 4a.]

a. On January 1, 2009, what was the total dollar amount owed to this operation for all commodities produced and sold (cash or contract) before January 1, 2009? 0885

b. What was the total dollar amount owed to this operation on December 31, 2009, for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2009 and earlier years? 0886

MARKETING EXPENSE WORKSHEET

<table>
<thead>
<tr>
<th>COMMODITY</th>
<th>EXPENSE NAME</th>
<th>FEE PER UNIT</th>
<th>UNIT</th>
<th>NUMBER OF UNITS</th>
<th>TOTAL MARKETING EXPENSE</th>
</tr>
</thead>
<tbody>
<tr>
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</table>

TOTAL MARKETING CHARGES (EXPENSES)

1277

18. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more? 1278

19. About how many miles was it from your home to the nearest town or city, regardless of size? 1279

20. Where did you buy the majority of the following input items used by this operation and the principal operator’s household in 2009?

a. Fuel 1278

b. Fertilizer and chemicals 1279

c. Feed and seed 1280

d. Machinery and implements (include repairs and supplies) 1281

e. Farm credit 1282

f. Household consumer goods (groceries, clothing, household supplies, etc.) 1283

g. Household durable goods (cars, trucks, appliances, furniture, etc.) 1284

SECTION I continues on next page.
9. In 2009, how many operators (individuals) were involved in the day-to-day decisions for this operation? [Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude hired workers unless they are a hired manager. Exclude family members unless they make day-to-day decisions for the operation.]

10. Does the principal operator have a spouse?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 12]

11. If the principal operator has a spouse, did the principal operator’s spouse make day-to-day decisions for this farm/ranch? [If yes, the principal operator’s spouse should be included in item 9 above.]
   - YES - [Enter code 1]
   - NO - [Enter code 3]

For items 12-14, please answer the following questions for up to three primary operators of this operation as of December 31, 2009. If one of the operators is the principal operator’s spouse, record his/her information in operator 2.

12. What was the age of operator(s) on December 31, 2009?

13. In what year did the operator(s) begin to operate any farm operation?

14. What was the gender of operator(s)?
   - 1 Male
   - 2 Female

15. Were you a hired manager for this operation? [Meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.]
   - YES - [Enter code 1]
   - NO - [Enter code 3]

16. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from:
   - a. NRCS conservation technical assistance or an NRCS technical service provider?
   - b. any other person or advisory group?

INTERNET USE

17. Did you have Internet access?

   - YES = 1

   [ENUMERATOR NOTE: If item 17 is YES, continue; else go to item 18.]

   - a. How much did you pay per month for Internet access? [Round to the nearest dollar]
   - b. Did you use a high-speed Internet connection?
   - c. How many hours per week did you use the Internet to get farm-related news and information? [Include weather, farm, local and other news; stock market and agricultural market information; farm input pricing and any other farm-related information.]

SECTION E OTHER FARM RELATED INCOME

1. In 2009, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 2]

   a. In 2009, how much was received for all commodities placed under CCC loans? [Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, creme, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, saltfish, sesame seed, small chickpeas, soybeans, sunflower seed, and wheat.]
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 4]

   b. In 2009, what was the amount spent to repay all CCC loans?

   [ENUMERATOR NOTE: If any of the crops redeemed from the CCC were sold in 2009, verify that these sales are recorded in Marketing Contracts (SECTION D, item 2) or Cash Sales (Section D, item 5). If the redeemed crops were NOT sold in 2009, their value should be reported in SECTION G, item 4a]

2. In 2009, did this operation receive Federal, State or Local Farm Program payments?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3]

   a. Direct and counter-cyclical payments? [Include government payments received through a cooperative and conservation cost sharing or program payments. Exclude conservation-related payments recorded in SECTION A and CCC loan payments.]
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 4]

   b. Loan Deficiency Payments (LDPs)? [Include government payments received through a cooperative.]
   - YES = 1

   c. Marketing Loan Gains (MLGs)? [Include government payments received through a cooperative.]
   - YES = 1

   d. Milk Income Loss Contract (MILC) payments?
   - YES = 1

   e. Net value of commodity certificates?
   - YES = 1

   f. Agriculture Disaster payments? [Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments, to be reported on the next page.]
   - YES = 1

   g. Any other Federal agricultural program payments? [Include CRP, CREP, WRP, EQIP, and CSP payments reported in SECTION A.]
   - YES = 1

   h. Tobacco buyout payments including lump sum payments?
   - YES = 1

   i. Any other local or State program payments?
   - YES = 1

3. What was the total dollar amount this operation received in 2009 for---
   - a. Direct and counter-cyclical payments?
   - b. Loan Deficiency Payments (LDPs)?
   - c. Marketing Loan Gains (MLGs)?
   - d. Milk Income Loss Contract (MILC) payments?
   - e. Net value of commodity certificates?
   - f. Agriculture Disaster payments?
   - g. Any other Federal agricultural program payments?
   - h. Tobacco buyout payments including lump sum payments?
   - i. Any other local or State program payments?

   [ENUMERATOR NOTE: If item 17 is YES, continue; else go to item 18.]

   - a. How much did you pay per month for Internet access? [Round to the nearest dollar]
   - b. Did you use a high-speed Internet connection?
   - c. How many hours per week did you use the Internet to get farm-related news and information? [Include weather, farm, local and other news; stock market and agricultural market information; farm input pricing and any other farm-related information.]

   [SECTION I continues on next page.]
5. In 2009, what was the total income received by you (the operator) and all partners for:

a. Custom work, machine hire, and other agricultural services provided for farmers and others? [Exclude if this is a separate business.] .................................................................

b. Grazing of livestock? [Exclude contract arrangements previously reported.] .................................................................

c. Recreation and agri-tourism activities:
   
   (i) outdoor recreation such as hunting, fishing, and horseback riding? .................................................................
   
   (ii) hospitality services, overnight guests, and ranch stays? .................................................................
   
   (iii) guided tours of farm, ranch, and winery; entertainment services such as harvest festivals, on-farm rodeos, and petting zoos, or other recreation or agri-tourism activities? .................................................................

   d. Sales of all forest products? [Include firewood, timber, etc. Exclude maple syrup and Christmas trees.] .................................................................

   e. Sales of farm machinery and vehicles? (Farm share only.) .................................................................

   f. Proceeds from sales of farmland and other farm real estate for this operation only?
      
      (i) Recognized gains/losss on sales of farmland and other farm real estate reported above (in $)?  .................................................................

      (ii) Were the sales of any farmland or other farm real estate made to:

         1. a non-relative
         2. a relative
         3. both non-relatives and relatives  .................................................................

   g. Federal crop and livestock insurance payments? .................................................................

   h. Other crop and livestock insurance indemnity payments? .................................................................

   i. Cooperative patronage dividends and refunds? .................................................................

   j. Sales of goods produced (e.g. jams, jellies, and other prepared items) from your farm commodities? [Exclude if this is a separate business.] .................................................................

   k. All other farm related sources of income? [This may be a negative (-) number for hedging losses.]
      
      (Show OTHER FARM INCOME in Respondent Booklet.) .................................................................

List each income item and amount separately below.

SECTION I continues on next page.

SECTION I  FARM MANAGEMENT and USE OF TIME

1. In 2009, was more than 50% of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as individuals, partners, corporate shareholders, and members of a Limited Liability Company. Ownership interest DOES NOT INCLUDE landlords, contractors, and lenders.)

   YES - [Enter code 1]  NO - [Enter code 3] .................................................................

2. In 2009, how many owners of this operation were there? (Exclude landlords, contractors, and lenders forming farm debt. Include yourself if you have an ownership interest.)

   CODE
   1249
   NUMBER
   246
   PERCENT
   1248

3. In 2009, what was this operation’s legal status for tax purposes?

   CODE
   1240
   NUMBER
   0976
   PERCENT
   0974

4. Was this operation organized as a Limited Liability Company (LLC) under State law?

   YES - [Enter code 1]  NO - [Enter code 3] .................................................................

   [ENUMERATOR NOTE: If item 3 = code 2, continue; else go to item 7.]

5. If this operation is a legal partnership, is this partnership registered under State law?

   YES - [Enter code 1]  NO - [Enter code 3] .................................................................

6. How many partners are in this operation?

   CODE
   1204
   NUMBER
   0976

7. In 2009, how many households, other than the principal operator’s, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?

   a. For all operations except a C-Corporation, what percent of the net income were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.)

   b. [Show value codes in respondent booklet.] (Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.) What value code represents the corporate dividends you (the operator) and your household received from this farming operation? If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.) .................................................................

   VALUE CODE
   0975
   NUMBER
   0976

8. If the operation was a C- or S-Corporation ask, otherwise skip to Item 9.

   a. How many members are on the Corporate Board? .................................................................

   b. How many members of the Corporate Board are operators? .................................................................
**SECTION H  FARM DEBT**

1. Was debt used in funding the operation of this farm/ranch in 2009, including any loans obtained in earlier years? (Include seasonal production and other loans taken and repaid during 2009.)
   - YES - [Enter code 1 and continue]  
   - NO - [Enter code 3, then go to SECTION I]  

2. Did you have an established line of farm credit with a lender during 2009?
   - YES - [Enter code 1 and continue]  
   - NO - [Enter code 3, then go to SECTION I]  

3. In 2009, how much did you borrow against the established line of credit?
   1. Borrowed full amount  
   2. Borrowed MORE by extending previous limit  
   3. Borrowed LESS than full amount available  
   4. Did not borrow against line of credit in 2009  

4. What was the total amount of all farm business loans taken out and repaid in 2009? (Include seasonal production and other loans.)

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2009? (Include money owed against your line of credit.  
   - YES - [Enter code 1 and continue]  
   - NO - [Enter code 3, then go to SECTION I]  

6. To estimate the financial position of farms correctly, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2009, including any line of credit. (Include farm/ranch loans, debt on the operator’s house if owned by the operation, and multipurpose loans used both for farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)

   **Who is the lender?**
   - Show lender codes in the Respondent Booklet.

   **What was the balance owed on Dec. 31, 2009, including outstanding principal plus unpaid interest?**

   **What was the interest rate on 12/31/2009?**
   - (Enter in hundredths of a percent. Example: 9.04 = 9.04%)
   - [See the Respondent Booklet]

   **What is the type of loan?**
   - [See the Respondent Booklet]

   **What is the original term of the loan?**
   - [See the Respondent Booklet]

   **What percent is for operating expenses, capital expenditures, or other expenses of the farm operation?**
   - [Show codes in the Respondent Booklet]

   **What is the primary farm purpose of this loan?**

   **Is this a—**
   1. fixed rate loan?  
   2. adjustable rate loan?  
   3. variable rate loan?  

   **Number of Years**
   - [Show codes in the Respondent Booklet]

   **DOLLARS**

   **CODE**

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
<th>YEAR</th>
<th>NUMBER OF YEARS</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
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<td>1041</td>
<td>1042</td>
<td>1043</td>
<td>1044</td>
<td>1045</td>
</tr>
</tbody>
</table>

   **If more than 5 loans, ask item 7; else skip to item 8.**

7. How many farm loans were there in addition to the five I’ve just recorded?
   (Include farm/ranch loans, and debt on the operator’s house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)
   - [Show codes in the Respondent Booklet]

   **NUMBER**

   **DOLLARS**

<table>
<thead>
<tr>
<th>CODE</th>
<th>NUMBER</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1046</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

8. How much of the total debt owed on December 31, 2009 (reported in Items 6 and 7 above), was for the operator’s dwelling? (If the operator’s dwelling is owned by the operation, debt should be included here and above. Exclude operator’s dwelling if not owned by the operation.)

   **NUMBER**

   **DOLLARS**

<table>
<thead>
<tr>
<th>CODE</th>
<th>NUMBER</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1047</td>
<td></td>
<td></td>
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</tbody>
</table>

   **OFFICE USE ONLY**

<table>
<thead>
<tr>
<th>CODE</th>
<th>NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>1057</td>
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</tr>
</tbody>
</table>
SECTION F  OPERATING and CAPITAL EXPENDITURES

OPERATING EXPENSES

In 2009, how much was spent for (---)

1. Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock? (---)
   - Includes technology or other fees, seed treatments, and seed cleaning cost.
   - Excludes items purchased for resale without additional growth.

2. Fertilizer, lime and soil conditioners? (---)
   - Includes cost of custom application and organic materials.
   - Excludes organic fertilizers, vermiculite, and stabilized soil.

3. Agricultural chemicals for crops, livestock, poultry, and general farm use? (---)
   - Includes biological pest controls.
   - Excludes items purchased for resale without additional growth.

a. How much of this (---) was for custom application only? (---)

b. Breeding stock for beef cattle, dairy cattle, hogs and sheep? (---)
   - Other cattle, calves, hogs and pigs? (---)
   - Chickens and turkeys? (---)
   - Other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.? (---)
   - Leasing of livestock? (---)
   - Purchased feed for livestock and poultry? (---)
   - Bedding and litter for livestock? (---)

4. Medical supplies, veterinary and custom services for livestock? (---)
   - Includes artificial insemination (AI), branding, breeding fees, castration, custom feed processing, hormone injections, performance testing, pregnancy testing, semen, sheep shearing, etc.

5. Tractors, machinery, tools, equipment and implements (---)
   - Includes aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc.
   - Excludes machinery purchased for resale.

6. Other farm assets and value codes (---)
   - Includes market value of the following assets owned by the operation on December 31, 2009:
   - Dwellings; and expenses on land rented to others.

   - Land (---)
   - All other farm buildings and structures (---)
   - Land owned and stored on or off this operation on December 31, 2009.

   - Crops not yet harvested, (also known as production inputs or stocks in farm cooperatives and the Farm Credit System reported in Section C, item 3.)

7. Purchases for the farm business of---
   - Diesel fuel? (---)
   - Gasoline and gasohol? (---)
   - Natural gas? (---)
   - LP gas (propane, butane)? (---)
   - Oils and lubricants? (---)
   - Other fuel? (---)

8. Other expenses related to the operation? (---)

---

SECTION G  FARM ASSETS

1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET VALUE of the following assets owned by the operation on December 31, 2009:

   a. Farm operator’s dwelling, if owned by the operation. (---)

   (i) Was the operator’s dwelling located in a town or city or on a suburban lot?
     - YES - [Enter code 1]
     - NO - [Enter code 3]

   b. All other dwellings.

   c. All other farm buildings and structures (---)

   d. Orchard trees and vines, nursery trees, and trees grown for woody crops.

   e. Land (---)

   2. What is the estimated market value of the land and buildings on the acres rented or leased from OTHERS on December 31, 2009? (---)

   a. What is the estimated market value of the land and buildings on the acres rented or leased from RELATIVES on December 31, 2009?

   b. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2009?

   3. For each item below, report the estimated market value of the assets owned by the operation on the dates specified.

   a. Crops owned and stored on or off this operation on December 31, 2009.

   b. Livestock purchases made during the year:

   c. Production inputs owned by and located on this operation.

   d. Production inputs purchased for the farm business of the operation.

   e. Production inputs already used for cover crops or crops not yet harvested, (also known as sunk costs), or the value of inputs used for production contracts that have yet to be delivered.

   f. Trucks and cars owned by the operation.

   g. Stocks in farm cooperatives and the Farm Credit System.

   h. Old personal assets.

   i. Other farm assets not previously listed.

   j. Liquid assets.

   k. Other farm assets and value codes.

   l. End of year value code.

---

SECTION F continues on next page.
Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2009.

36. Cars - Include new and used.
   a. What percent of item 36 was the farm's share?

37. Trucks - Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.
   a. What percent of item 37 was the farm's share?

38. Tractors - Include new and used.

39. Self-propelled equipment, including implements and self-propelled equipment for livestock, dairy and poultry (include farm share only).

40. Other farm machinery and non-self propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry (include farm share only).

41. Office equipment, furniture, and computers that were placed on a depreciation schedule.

42. Purchase of farmland and other farm real estate for expanding this operation.
   a. Of the total amount spent on acres purchased in 2009 (item 42), what amount was---
      (i) Paid for by cash?
      (ii) Debt financed?
      (iii) Paid for in some other way?

43. All other capital expenditures (include all other capital expenditures which were placed on a depreciation schedule).
   Specify:______________________________

44. What other expenses did this operation have in 2009 that I have not recorded?
   [List each expense item and amount separately below.]
In 2009, how much was spent for (item) by (column)?

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (Include farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire).

21. Vehicle registration and licensing fees?

22. Depreciation expense claimed by this operation in 2009 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. Estimate from 2008 if necessary): 

a. How much of this depreciation expense (item 22) was claimed for breeding livestock?

23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corporate officers and paid family members including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for household, Social Security on the owner-operator, withdrawals for living expenses, employer’s share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and worker’s compensation).

24. Of item 23, how much was paid to---
   (total 24a + 24b + 24c + 24d + 24e must equal item 23)
   a. You (the principal operator)?
   b. Your (the principal operator’s) spouse? (Even if your spouse is an operator, include her/his wages here).
   c. Other members of your (the operator’s) household? (Even if your other household members are operators, include their wages here).
   d. Other operators (outside the operator’s household)? (Those persons responsible for the day-to-day management decisions for this operation).
   e. All other paid farm and ranch labor?

25. Payroll taxes and benefits for labor? (Include employer’s share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also, include any amounts the farm paid for farm workers that are part of your (the operator’s) household).

26. Contract labor? (Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operators that fed/raised livestock under contract for this operation).

27. Custom work such as--- (Custom work is work performed by machinery and labor hired as a unit)
   a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling.
   b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Report custom livestock services in item 8.)

28. Workers who were members of your (the operator’s) household? (Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, vegetables, etc. Exclude home gardeners, unless expenses were recorded previously. Also, exclude partnership payments or draws).

29. Workers who were NOT household members?

30. What was the market value of commodities produced and used on this operation for home consumption? (Exclude any commodities provided as payment to household members for farm work reported in item 28).

31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning?

32. General Business Expenses?
   List general business expense items and amounts below.

   CAPITAL EXPENSES

33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feed-lots, trench silos, lagoons, new fences, etc? (Exclude removable equipment).

34. New construction and remodeling of dwellings (excluding the operator’s dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc? (Exclude repairs and maintenance).

35. New construction and remodeling of the operator’s dwelling, if owned by the operation.
20. Renting or leasing of tractors, vehicles, equipment or storage structures? Include farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire.

<table>
<thead>
<tr>
<th>OPERATOR(S) &amp; PARTNER(S) DOLLARS</th>
<th>LANDLORD(S) DOLLARS</th>
<th>CONTRACTOR(S) DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0750</td>
<td>0751</td>
<td>0753</td>
</tr>
</tbody>
</table>

21. Vehicle registration and licensing fees.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0756</td>
<td>0757</td>
<td></td>
</tr>
</tbody>
</table>

22. Depreciation expense claimed by this operation in 2009 for all capital assets? If partnership, include amounts claimed by all partners in this operation. Estimate from 2008 if necessary.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>0758</td>
<td>0759</td>
</tr>
</tbody>
</table>

23. CASH WAGES paid to hired farm and ranch labor?

Include cash wages, incentives and bonuses, payments to corporate officers and paid family members including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and worker's compensation.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0764</td>
<td>0765</td>
<td>0766</td>
</tr>
</tbody>
</table>

24. Of item 23, how much was paid to?

(Include total 24a + 24b +24c + 24d = 24e must equal item 23)

<table>
<thead>
<tr>
<th>OPERATOR(S) &amp; PARTNER(S) DOLLARS</th>
<th>LANDLORD(S) DOLLARS</th>
<th>CONTRACTOR(S) DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0770</td>
<td>0771</td>
<td>0772</td>
</tr>
</tbody>
</table>

25. Payroll taxes and benefits for labor?

Include employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also, include any amounts the farm paid for farm workers that are part of your (the operator's) household.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0776</td>
<td>0777</td>
<td>0778</td>
</tr>
</tbody>
</table>

26. Contract labor?

Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operators that farmed livestock under contract for this operation.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0782</td>
<td>0783</td>
<td>0784</td>
</tr>
</tbody>
</table>

27. Custom work such as — Custom work is work performed by machines and labor hired as a unit.

<table>
<thead>
<tr>
<th>OPERATOR(S) &amp; PARTNER(S) DOLLARS</th>
<th>LANDLORD(S) DOLLARS</th>
<th>CONTRACTOR(S) DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0788</td>
<td>0789</td>
<td>0790</td>
</tr>
</tbody>
</table>

28. Workers who were members of your (the operator's) household — What was the cash value of any commodities provided to them as PAYMENT for farm work? (Example: value of a percentage of crops, calves, etc; exclude operator payments or draws.)

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0797</td>
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</tr>
</tbody>
</table>

29. Workers who were NOT household members — What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? (Exclude any commodities provided as payment to household members for farm work reported in item 28).

<table>
<thead>
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</thead>
<tbody>
<tr>
<td>0799</td>
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</tbody>
</table>

30. What was the market value of commodities produced and used on this operation for home consumption?

(Exclude any commodities provided as payment to household members for farm work reported in item 28).

<table>
<thead>
<tr>
<th>PERCENT</th>
<th>PERCENT</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>0800</td>
</tr>
</tbody>
</table>

31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning?

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
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</thead>
<tbody>
<tr>
<td>0801</td>
<td>0802</td>
<td>0803</td>
</tr>
</tbody>
</table>

32. General Business Expenses?

List general business expense items and amounts below.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0804</td>
<td>0805</td>
<td>0806</td>
</tr>
</tbody>
</table>

33. CAPITAL EXPENSES

33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trenched silos, lagoons, new fences, etc.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0807</td>
<td>0808</td>
<td>0809</td>
</tr>
</tbody>
</table>

34. New construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc. (Exclude repairs and maintenance).

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
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</thead>
<tbody>
<tr>
<td>0810</td>
<td>0811</td>
<td>0812</td>
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</tbody>
</table>

35. New construction and remodeling of the operator's dwelling, if owned by the operation.

<table>
<thead>
<tr>
<th>DOLLARS</th>
<th>DOLLARS</th>
<th>DOLLARS</th>
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<tbody>
<tr>
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</tbody>
</table>
Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2009.

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Operator(S) &amp; Partner(S)</th>
<th>Landlord(S)</th>
<th>Contractor(S)</th>
</tr>
</thead>
<tbody>
<tr>
<td>36.</td>
<td>Cars - Include new and used</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>a. What percent of item 36 was the farm's share?</td>
<td></td>
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</tr>
<tr>
<td>37.</td>
<td>Trucks - Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses</td>
<td></td>
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<td></td>
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<tr>
<td></td>
<td>a. What percent of item 37 was the farm's share?</td>
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<td></td>
</tr>
<tr>
<td>38.</td>
<td>Tractors - Include new and used</td>
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<td></td>
</tr>
<tr>
<td>39.</td>
<td>Self-propelled equipment, including implements and self-propelled equipment for livestock, dairy and poultry (include farm share only)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>40.</td>
<td>Other farm machinery and non-self propelled farm equipment: and pumps and capital equipment for livestock, dairy and poultry (include farm share only)</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>41.</td>
<td>Office equipment, furniture, and computers that were placed on a depreciation schedule</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>42.</td>
<td>Purchase of farmland and other farm real estate for expanding this operation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a. Of the total amount spent on acres purchased in 2009 (item 42), what amount was---</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i) Paid for by cash?</td>
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</tr>
<tr>
<td></td>
<td>(ii) Debt financed?</td>
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</tr>
<tr>
<td></td>
<td>(iii) Paid for in some other way?</td>
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</tr>
<tr>
<td>43.</td>
<td>All other capital expenditures (include all other capital expenditures which were placed on a depreciation schedule)</td>
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</tr>
</tbody>
</table>

Specify: ________________________________

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Operator(S) &amp; Partner(S)</th>
<th>Landlord(S)</th>
<th>Contractor(S)</th>
</tr>
</thead>
<tbody>
<tr>
<td>44.</td>
<td>What other expenses did this operation have in 2009 that I have not recorded?</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>(List each expense item and amount separately below.)</td>
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<td></td>
</tr>
</tbody>
</table>

In 2009, how much was spent for (item) by [column]---

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Operator(S) &amp; Partner(S)</th>
<th>Landlord(S)</th>
<th>Contractor(S)</th>
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<tbody>
<tr>
<td>10.</td>
<td>Electricity for the farm business?</td>
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</table>

11. | Purchased water for irrigation from off-farm suppliers? (include irrigation assessments and fees) | | | |
| 12. | All other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access? | | | |
| 13. | Farm supplies, marketing containers, hand tools and farm shop power equipment? (include expenses for temporary fencing. Exclude expenses for bedding/litter and permanent fencing) | | | |
| 14. | Repairs, parts and accessories for motor vehicles, machinery and farm equipment? (include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, lawn, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment and pump repairs) | | | |
| 15. | Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling) | | | |
| 16. | Maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" means the house is---recorded as an asset in farm record books, or---used as security or collateral for a farm loan, or---deeded as part of the farm) | | | |
| 17. | Insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance reported in SECTION F, item 25 or SECTION J, item 14 and other payroll insurance items) | | | |
| | a. How much of this (item 17) was for Federal crop insurance? | | | |
| 18. | Internet and fees paid on--- | | | |
| | a. Debts secured by real estate? (Include interest paid on the operator's dwelling, if owned by the operation) | | | |
| | b. Debts not secured by real estate? (Include service fees on CCC loan redemptions) | | | |
| 19. | Property taxes paid on--- | | | |
| | a. Real estate? (Include real estate taxes on operator dwelling, if owned by the operation) | | | |
| | b. Livestock, machinery, and other farm production items? | | | |

SECTION F continues on next page.
SECTION F OPERATING and CAPITAL EXPENDITURES

OPERATING EXPENSES

In 2009, how much was spent for (item) by (column)?

1. Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock? (Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale with additional growth.)

2. Fertilizer, lime and soil conditioners? (Include cost of custom application and organic materials. Exclude potting mixes, vermiculite, and sterilized soil.)

3. Agricultural chemicals for crops, livestock, poultry, and general farm use? (Include biological pest controls and custom application costs.)

a. How much of this (item) was for custom application only?

4. Livestock purchases of---

a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?

b. Other cattle, calves, hogs and pigs? (Report other sheep in item 4d.)

c. Chickens and turkeys? (Report ducks and game birds in item 4d.)

d. Other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.? (Include livestock owned and stored on or off this operation on---)

5. Leasing of livestock? (Include leasing of bees for pollination.)

6. Purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)

7. Bedding and litter for livestock?

8. Medical supplies, veterinary and custom services for livestock? (Include pedestal disposal. Include artificial insemination (AI), branding, breeding fees, castration, custom feed processing, hormone injections, performance testing, pregnant testing, semen, sheep shearing, etc.)

9. Purchases for the farm business of---

a. Diesel fuel? (Include biodiesel.)

b. Gasoline and gasohol? (Include ethanol blends.)

c. Natural gas?

d. LP gas (propane, butane)?

e. Oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.)

f. All other fuel? (Include coal, fuel oils, kerosene, wood, etc.)

SECTION G FARM ASSETS

1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET VALUE of the following assets owned by this operation on December 31, 2009:

   a. Farm operator's dwelling, if owned by the operation. (Owned by the operation means the house is recorded as an asset in farm record books or deeds as part of the farm)...

   (i) Was the operator's dwelling located in a town or city or on a suburban lot?

      YES - [Enter code 1] NO - [Enter code 3]

   b. All other dwellings.

   c. All other farm buildings and structures (Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)

   d. Orchard trees and vines, nursery trees, and trees grown for woody crops.

   e. Land (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)

2. What is the estimated market value of the land and buildings on the acres rented or leased from OTHERS on December 31, 2009? (Reported in Section A, Items 2a, 2b, and 2c.)

   a. What is the estimated market value of the land and buildings on the acres rented or leased from RELATIVES on December 31, 2009?

3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2009? (Reported in Section A, Item 3.)

   For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

4. What was the ESTIMATED MARKET VALUE for the farm share of---

a. Crops owned and stored on or off this operation on---

b. Breeding livestock owned by and located on or off this operation on---

c. Non-breeding livestock owned by and located on or off this operation on---

d. Production inputs owned by this operation, such as feed, fertilizer, chemicals, fuels, parts, purchased seed, and other supplies, on---

e. Production inputs already used for cover crops or crops not yet harvested, (also known as sunk costs) or the value of inputs used for production contracts that have yet to be delivered on---

f. Trucks and cars owned by the operation on---

5. On December 31, 2009, what was the value of all other farm assets not previously listed? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, holding account balances, government payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s))

   LIQUID ASSETS - (Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.)

   5. On December 31, 2009, what was the value of all other farm assets not previously listed? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, holding account balances, government payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s)).

   END OF YEAR VALUE CODE

   16 21
SECTION H  FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2009, including any loans obtained in earlier years? (Include seasonal production and other loans taken and repaid during 2009.)
   YES - [Enter code 1 and continue]  NO - [Enter code 3, then go to SECTION I]...

2. Did you have an established line of farm credit with a lender during 2009?
   YES - [Enter code 1 and continue]  NO - [Enter code 3, then go to SECTION I]...

3. In 2009, how much did you borrow against the established line of credit?
   1. Borrowed full amount  2. Borrowed MORE by extending previous limit
   3. Borrowed LESS than full amount available  4. Did not borrow against line of credit in 2009...

4. What was the total amount of all farm business loans taken out and repaid in 2009? (Include seasonal production and other loans.)
   Include money owed against your line of credit. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2009? (Include money owed against your line of credit. Exclude CCC loans.)
   YES - [Enter code 1 and continue]  NO - [Enter code 3, then go to SECTION I]...

6. To estimate the financial position of farms correctly, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2009, including any line of credit. (Include farm/ranch loans, debt on the operator’s house if owned by the operator, and multipurpose loans used both for farm and non-farm purposes. Include CCC commodity loans and any loans used exclusively for non-farm purposes.)

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<tr>
<th>CODE</th>
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<th>NUMBER</th>
<th>PERCENT</th>
<th>CODE</th>
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[If more than 5 loans, ask item 7; else skip to item 8.]

7. How many farm loans were there in addition to the five I’ve just recorded? (Include farm/ranch loans, and debt on the operator’s house is owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)

8. How much of the total debt owed on December 31, 2009 (reported in items 6 and 7a above), was for the operator’s dwelling? (If the operator’s dwelling is owned by the operation, debt should be included here and above. Include operator’s dwelling if not owned by the operation.)

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OFFICE USE ONLY: 1099
5. In 2009, what was the total income received by you (the operator) and all partners for—

   a. Custom work, machine hire, and other agricultural services provided for farmers and others? [Exclude if this is a separate business.]

   b. Grazing of livestock? [Exclude contract arrangements previously reported.]

   c. Recreation and agri-tourism activities:
      (i) outdoor recreation such as hunting, fishing, and horseback riding?
      (ii) hospitality services, overnight guests, and ranch stays?
      (iii) guided tours of farm, ranch, and winery; entertainment services such as harvest festivals, on-farm rodeos, and petting zoos, or other recreation or agri-tourism activities?
      d. Sales of all forest products? [Exclude firewood, timber, etc.]
      e. Sales of farm machinery and vehicles? (Farm share only.)
      f. Proceeds from sales of farmland and other farm real estate for this operation only?
         (i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 5)?
         (ii) Were the sales of any farmland or other farm real estate made to—
            1 a non-relative
            2 a relative
            3 both non-relatives and relatives
   g. Federal crop and livestock insurance payments?
   h. Other crop and livestock insurance indemnity payments?
   i. Cooperative patronage dividends and refunds?
   j. Sales of goods produced (e.g. jams, jellies, and other prepared items) from your farm commodities? [Exclude if this is a separate business.]
   k. All other farm related sources of income? [This may be a negative (-) number for hedging losses.]

      List each income item and amount separately below.

      SECTION E continues on next page.

SECTION I FARM MANAGEMENT and USE OF TIME

1. In 2009, was more than 50% of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as individuals, partners, corporate shareholders, and members of a Limited Liability Company. Ownership interest DOES NOT INCLUDE landlords, contractors, and lenders.)
   
   YES [Enter code 1]  NO [Enter code 3]  

2. In 2009, how many owners of this operation were there? (Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself if you have an ownership interest.)
   a. What percent of the ownership interest did you (the operator) and your household hold?
      (Exclude relatives not living in your household.)
   b. What percent of the ownership interest did your household hold?
      (Exclude relatives not living in your household.)
   c. What percent of the ownership interest did you (the operator) and your household hold? (Include relatives not living in your household.)

   SECTION I continues on next page.
9. In 2009, how many operators (individuals) were involved in the day-to-day decisions for this operation? [Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude hired workers unless they are a hired manager. Exclude family members unless they make day-to-day decisions for the operation].

10. Does the principal operator have a spouse?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 12]

11. If the principal operator has a spouse, did the principal operator's spouse make day-to-day decisions for this farm/ranch? [If yes, the principal operator's spouse should be included in item 9 above.]
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3]

For items 12-14, please answer the following questions for up to three primary operators of this operation as of December 31, 2009. If one of the operators is the principal operator's spouse, record his/her information in operator 2.

12. What was the age of operator(s) on December 31, 2009?

13. In what year did the operator(s) begin to operate any farm operation?

14. What was the gender of operator(s)?
   - 1 Male
   - 2 Female

15. Were you a hired manager for this operation? [meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.]
   - YES - [Enter code 1]
   - NO - [Enter code 3]

16. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from--
   a. NRCS conservation technical assistance or an NRCS technical service provider? [YES = 1]
   - YES - [Enter code 1]
   - NO - [Enter code 3]
   b. any other person or advisory group? [YES = 1]

INTERNET USE

17. Did you have Internet access?
   - YES = 1

[ENUMERATOR NOTE: If item 17 is YES, continue; else go to item 18.]

18. a. How much did you pay per month for Internet access? [Round to the nearest dollar]
   - DOLLARS
   - CODE
   - HOURS

b. Did you use a high-speed Internet connection? [YES = 1]

   - CODE

19. c. How many hours per week did you use the Internet to get farm-related news and information? [Include weather, farm, local and other news; stock market and agricultural market information; farm input pricing and any other farm-related information.]
   - HOURS

SECTION E OTHER FARM RELATED INCOME

1. In 2009, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 2]

   a. In 2009, how much was received for all commodities placed under CCC loans? [Include
   - Anerican winter peas, barley, castor, rapeseed, corn, cotton, creme, dry edible peas, fassseed, honey, lentils, mohar; mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.]
   - CODE
   - DOLLARS

   b. In 2009, what was the amount spent to repay all CCC loans?

[ENUMERATOR NOTE: If any of the crops redeemed from the CCC were sold in 2009, verify that sales are recorded in Marketing Contracts (SECTION D, item 2) or Cash Sales (Section D, item 5). If the redeemed crops were NOT sold in 2009, their value should be reported in SECTION G, item 4a.]

2. In 2009, did this operation receive Federal, State or Local Farm Program payments? [Include
   - government payments received through a cooperative and conservation cost sharing or program payments.]
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 4]

3. What was the total dollar amount this operation received in 2009 for--
   a. Direct and counter-cyclical payments? [Include government payments received through a cooperative.]
   - CODE
   - DOLLARS
   - PERCENT of 3a
   - (i) Of the total in item 3a, what percent was for direct payments?...
   - (ii) Of the total in item 3a, what percent was for counter-cyclical payments?...

   b. Loan Deficiency Payments (LDPs)? [Include government payments received through a cooperative.]
   - CODE
   - DOLLARS
   - (i) Of the total in item 3a, what percent was for direct payments?...
   - (ii) Of the total in item 3a, what percent was for counter-cyclical payments?...

   c. Marketing Loan Gains (MLGs)? [Include government payments received through a cooperative.]
   - CODE
   - DOLLARS
   - (i) Of the total in item 3a, what percent was for direct payments?...
   - (ii) Of the total in item 3a, what percent was for counter-cyclical payments?...

   d. Milk Income Loss Contract (MILC) payments?
   - CODE
   - DOLLARS

   e. Net value of commodity certificates?
   - CODE
   - DOLLARS

   f. Agriculture Disaster payments?[Include all disaster assistance and market loss payments.]
   - CODE
   - DOLLARS

   g. Any other Federal agricultural program payments? [Include CRP, CREP, WRP, EQIP, and CSP]
   - CODE
   - DOLLARS

   h. Tobacco buyout payments including lump sum payments?
   - CODE
   - DOLLARS

   i. Any other local or State program payments?
   - CODE
   - DOLLARS

4. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them? 

   - CODE
   - DOLLARS
MARKETING CHARGES

7. In 2009, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? (Include check-off, commissions, storage, inspection, genring, etc. Include marketing expenses for contract sales)

OPERATOR(S) and PARTNER(S) LANDLORD(S) CONTRACTOR(S)
DOLLARS DOLLARS DOLLARS
0848 0849 0850

ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS

8. For each item below, report income received or the amount owed to the operation on the dates specified. Do not include crops in storage and not yet sold. (Include cash sales, marketing contract sales, and production contract removals)

[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, Item 4a.]

MARKETING EXPENSE WORKSHEET

<table>
<thead>
<tr>
<th>COMMODITY</th>
<th>EXPENSE NAME</th>
<th>FEE PER UNIT</th>
<th>UNIT</th>
<th>NUMBER OF UNITS</th>
<th>TOTAL MARKETING EXPENSE</th>
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| TOTAL MARKETING CHARGES (EXPENSES) | DOLLARS |

8. How many hours per week did you use the Internet to conduct farm-related commerce? (Include making purchases, making sales, banking, online recordkeeping or accounting, operating your own website, working with your farm cooperative, and other farm-related activities)

HOURS

1009

9. In 2009, how much was spent by this operation (partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? (Include check-off, commissions, storage, inspection, genring, etc. Include marketing expenses for contract sales)

DOLLARS

1010

10. How did you connect to the Internet?

Desktop personal computer? ........................................... YES = 1
Laptop? ................................................................. YES = 1
Handheld device (Blackberry, etc)? ................................. YES = 1
Other? ........................................................................ YES = 1

11. Where did you connect to the Internet from?

Farmer residence or office? .............................................. YES = 1
Off-farm residence or office? .......................................... YES = 1
In the field? .............................................................. YES = 1
Public access internet site? .............................................. YES = 1
Elsewhere? ....................................................................... YES = 1

12. How much did this operation receive from item 8a during 2009?

DOLLARS

1212

13. On January 1, 2009, what was the total dollar amount owed to this operation for all commodities produced and sold (cash or contract) before January 1, 2009?

DOLLARS

1213

14. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more?

MILES

1214

15. About how many miles was it from your home to the nearest town or city of any size?

MILES

1215

16. Where did you buy the majority of the following input items used by this operation and the principal operator’s household in 2009?

FUEL

1216

17. How much did this operation receive from item 8b during 2009?

DOLLARS

1217

18. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more?

MILES

1218

19. About how many miles was it from your home to the nearest town or city, regardless of size?

MILES

1219

20. Where did you buy the majority of the following input items used by this operation and the principal operator’s household in 2009?

Fuel ..............................................................................
Fertilizer and chemicals .............................................
Feed and seed ............................................................
Machinery and implements (including repairs and supplies)
Farm credit ..............................................................
Household consumer goods (groceries, clothing, household supplies, etc.)
Household durable goods (cars, trucks, appliances, furniture, etc.)

SECTION I continues on next page.
21. Next, I have some questions about your marketing practices. Are you currently using—

a. direct sales to consumers? Include agricultural products produced and sold directly to individuals for human consumption from roadside stands, farmer’s markets, pick-your-own sites, etc. Exclude non-edible products such as nursery crops, cut flowers, and wool, but include livestock sales. Exclude sales of agricultural products by vertically integrated operations through their own processing and marketing operations.

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<tr>
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<td>1152</td>
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b. direct sales to retail outlets? Include sales directly to restaurants, grocery stores or store chains, or other businesses that in turn sell directly to consumers.

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[Enumerator Note: If item 21a = 1 or item 21b = 1, continue; else go to item 29.]

22. Did you use any of the following outlets to market these products (item 21):

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<tr>
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(i) If products were sold through a farmer’s market, what was the distance to the market where the majority of the products were sold?

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(a) roadside stand or on-farm facility (exclude on-farm store).

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(b) on-farm store?

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(c) farmer’s market?

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(d) Community Supported Agricultural (CSA) buying club?

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<td>1183</td>
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(i) If products were sold through a CSA buying club, what percent of the households/families participating in the club reside in the same county as your farm?

(e) Regional distributor?

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(f) State branding program?

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</tr>
</thead>
<tbody>
<tr>
<td>1187</td>
<td></td>
</tr>
</tbody>
</table>

(g) direct sales to local grocery stores, restaurants, or other retailers?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1188</td>
<td></td>
</tr>
</tbody>
</table>

23. In 2009, did you sell products directly to consumers originating from:

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1189</td>
<td></td>
</tr>
</tbody>
</table>

(a) crop production other than nursery or floriculture products?

(b) nursery and floriculture production?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1190</td>
<td></td>
</tr>
</tbody>
</table>

(c) livestock production?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1191</td>
<td></td>
</tr>
</tbody>
</table>

(d) poultry production?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1192</td>
<td></td>
</tr>
</tbody>
</table>

(e) other animal production?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1193</td>
<td></td>
</tr>
</tbody>
</table>

26. What was the total amount received from straw and other crop residue sales?

<table>
<thead>
<tr>
<th>CODE</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0527</td>
<td></td>
</tr>
</tbody>
</table>

SECTION I continues on next page.
PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK

3. Did this operation have production contracts for any commodities it produced in 2009? (A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

[ ] YES - [Enter code 1 and continue]  [ ] NO - [Enter code 3, then go to item 5]  . . . . . .

4. (If Yes) Report in the table below the commodities with production contracts. Also, list the quantities removed under these contracts and the final fee received. (Exclude money received for production expenses. Expense reimbursements should be reported in SECTION F.)

<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>What commodities did this operation have production contracts for in 2009?</td>
<td>See commodity codes in respondent booklet.</td>
<td>What quantity of this commodity was moved from the operation under this contract? (Exclude landlord's share)</td>
<td>Use unit codes above</td>
<td>What was (will be) the final price received per [column 4] unit by this operation for producing this commodity under this contract? (Exclude money received as reimbursement for production expenses. Record this in SECTION F.)</td>
<td>What were the TOTAL FEES RECEIVED in 2009 from this contract? (Exclude money received as reimbursement for production expenses. Record this in SECTION F.)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Write in commodities</th>
<th>CODE</th>
<th>QUANTITY</th>
<th>CODE</th>
<th>DOLLARS &amp; CENTS</th>
<th>TOTAL DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>0401</td>
<td>0404</td>
<td>0405</td>
<td>0406</td>
<td>0407</td>
<td></td>
</tr>
<tr>
<td>0416</td>
<td>0419</td>
<td>0420</td>
<td>0421</td>
<td>0422</td>
<td></td>
</tr>
<tr>
<td>0431</td>
<td>0434</td>
<td>0435</td>
<td>0436</td>
<td>0437</td>
<td></td>
</tr>
<tr>
<td>0446</td>
<td>0449</td>
<td>0450</td>
<td>0451</td>
<td>0452</td>
<td></td>
</tr>
</tbody>
</table>

[ ] YES - [Enter code 3, then go to item 5]  . . . . . .

24. If products were sold through any of the marketing outlets in item 22, what percent share of total farm sales did these outlets represent in 2009? ... YES = 1

25. If you sold livestock, poultry, or other animal products (slaughtered animals, milk, cheese, etc.) through any of the above marketing outlets, were facilities available locally (within 50 miles) for processing? ... YES = 1

26. Did you collaborate with other farmers to market these products? ... YES = 1

27. Was your product sold as a farm or regional brand? ... YES = 1

28. Did you use the Internet or mail order to market any of these products? ... YES = 1

29. Has this operation written any forward pricing contracts for 2010 crop production? ... YES = 1

The following questions pertain to the new Average Crop Revenue Election (ACRE) Program.

30. Did you enroll your farm in the ACRE program?  [ ] YES - [Enter code 1 and continue]  [ ] NO - [Enter code 3, then go to item 32].

31. What was (were) your reason(s) for enrolling? (Record all that apply.)
   a. High ACRE guarantee price ... YES = 1
   b. Crop revenue varies a lot from year to year ... YES = 1
   c. Do not expect to receive counter-cyclical payments or marketing loan benefits in the years 2009-2012 ... YES = 1
   d. Other ... YES = 1

[ENUMERATOR NOTE: If the farm was not enrolled in the ACRE program (item 30 = 3), continue; else go to item 33.]

32. What was (were) your reason(s) for NOT enrolling? (Record all that apply.)
   a. Too complicated to figure out ... YES = 1
   b. Not sure ACRE payments would offset the other farm program payments I would have to give up ... YES = 1
   c. I want to see what other farmers are going to do ... YES = 1
   d. Other ... YES = 1

33. The following question pertains to the new Supplemental Revenue Assistance Payments (SURE) Program.

Did you alter your purchase of crop insurance or NAP to ensure that you are eligible for disaster relief payments under the SURE program? ... YES = 1

SECTION I continues on next page.
34. In order to analyze the impact of these new programs, we need to obtain information on current base acre enrollments.

Base Acre Allocation by Crop

<table>
<thead>
<tr>
<th>Crop Code</th>
<th>How many base acres do you operate?</th>
<th>Of these, how many do you rent from others?</th>
</tr>
</thead>
<tbody>
<tr>
<td>1153</td>
<td>1187</td>
<td>1180</td>
</tr>
<tr>
<td>1154</td>
<td>1188</td>
<td>1194</td>
</tr>
<tr>
<td>1155</td>
<td>1189</td>
<td>1195</td>
</tr>
<tr>
<td>1156</td>
<td>1190</td>
<td>1196</td>
</tr>
<tr>
<td>1157</td>
<td>1191</td>
<td>1197</td>
</tr>
</tbody>
</table>

35. Do you operate more than five base acre types?
   - YES - [Enter code 1 and continue]
   - NO - [Enter code 3, then go to item 36]

   a. How many more base acres do you operate?
   b. Of those (item 35a), how many do you rent from others?

[ENUMERATOR NOTE: If land is rented from others as reported in SECTION A, Item 2, ask; else skip to item 37.]

36. Did your landlord(s) participate in management decisions regarding land use and/or crop/livestock production?
   - YES - [Enter code 1]
   - NO - [Enter code 3]

SECTION D COMMODITY MARKETING and INCOME

MARKETING CONTRACTS

1. Did this operation have marketing contracts for any commodities it produced in 2009? (A marketing contract is a written or oral agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula. Exclude money received from contractors as reimbursement for expenses; report these in SECTION F. Also, exclude landlord shares; report these in SECTION B, Items 1 & 3, and SECTION C, Item 2.)

2. (If Yes) Report the commodities sold in 2009 with marketing contract(s). List the quantities marketed and the final price received. (Exclude marketing charges; record these in item 7) and money received for any reimbursements for expenses. Expense reimbursements should be reported in SECTION F.)

UNIT CODES for ITEMS 2 and 4, COLUMN 4

1 POUND 5 BIN 9 DOZEN 20 BARREL
2 CWT 6 BOX 10 FLAT 22 ACRE
3 TON 7 BALE 11 HEAD/BIRD 39 ANIMAL SPACE
4 BUSHELS 8 CARTON 13 PLANT/POT 40 KILOGRAM

SECTION D continues on next page.
### SECTION C  LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2009 and the total inventory on December 31, 2009, regardless of ownership. Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2009.

1. Did this operation have on hand or produce any item during 2009?

<table>
<thead>
<tr>
<th>Item</th>
<th>Code</th>
<th>Jan-Mar</th>
<th>Apr-Jun</th>
<th>July-Sept</th>
<th>Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beef cows (include beef heifers that have calved; exclude heifers that have not calved, steers, calves, and bulls)</td>
<td>0254</td>
<td>0255</td>
<td>0256</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Milk cows, both dry and in milk (include milk heifers that have calved)</td>
<td>0257</td>
<td>0258</td>
<td>0259</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other cattle and calves (include heifers that have not calved, steers, calves, and bulls)</td>
<td>0260</td>
<td>0261</td>
<td>0262</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hogs and pigs</td>
<td>0263</td>
<td>0264</td>
<td>0265</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Egg layers</td>
<td>0266</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Turkeys</td>
<td>0267</td>
<td>0268</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Broilers</td>
<td>0269</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>All other livestock and poultry (Specify type(s):______________)</td>
<td>0270</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2. [If SHARE RENTS from others and has livestock, ask---] What was the estimated total market value of your landlord's share of livestock production sold or removed from this operation in 2009?

DOLLARS

<table>
<thead>
<tr>
<th>Code</th>
<th>Jan-Mar</th>
<th>Apr-Jun</th>
<th>July-Sept</th>
<th>Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>0271</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

3. Did any OTHER operation(s) grow, raise, or feed livestock or poultry owned by this operation under a contract arrangement in 2009 (you are the contractor)?

<table>
<thead>
<tr>
<th>Code</th>
<th>Jan-Mar</th>
<th>Apr-Jun</th>
<th>July-Sept</th>
<th>Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>0272</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### USE OF TIME

37. Next, in order to estimate the returns farm households receive for their labor correctly, we need to obtain time allocations. We know there are 168 total hours in a week (7 days with 24 hours in a day) that you allocate to various activities. On average, for each of the three month periods DURING 2009, about how many hours per week did--

<table>
<thead>
<tr>
<th>Activity</th>
<th>Jan-Mar</th>
<th>Apr-Jun</th>
<th>July-Sept</th>
<th>Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. You (the principal operator) do—</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work for this farm or ranch without paying yourself a wage or salary</td>
<td>0480</td>
<td>0481</td>
<td>0482</td>
<td>0483</td>
</tr>
<tr>
<td>ii) Work for this farm or ranch for a wage or salary</td>
<td>0484</td>
<td>0485</td>
<td>0486</td>
<td>0487</td>
</tr>
<tr>
<td>iii) Non-farm work off this farm for compensation</td>
<td>0488</td>
<td>0489</td>
<td>0490</td>
<td>0491</td>
</tr>
<tr>
<td>iv) Work off another farm or ranch</td>
<td>0492</td>
<td>0493</td>
<td>0494</td>
<td>0495</td>
</tr>
<tr>
<td>b. Your spouse (the principal operator's) do—</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work for this farm or ranch without paying yourself a wage or salary</td>
<td>0580</td>
<td>0581</td>
<td>0582</td>
<td>0583</td>
</tr>
<tr>
<td>ii) Work for this farm or ranch for a wage or salary</td>
<td>0584</td>
<td>0585</td>
<td>0586</td>
<td>0587</td>
</tr>
<tr>
<td>iii) Non-farm work off this farm for compensation</td>
<td>0588</td>
<td>0589</td>
<td>0590</td>
<td>0591</td>
</tr>
<tr>
<td>iv) Work off another farm or ranch</td>
<td>0592</td>
<td>0593</td>
<td>0594</td>
<td>0595</td>
</tr>
<tr>
<td>c. Be your children (the principal operator's) do—</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work for this farm or ranch for a wage or salary</td>
<td>0680</td>
<td>0681</td>
<td>0682</td>
<td>0683</td>
</tr>
<tr>
<td>d. Work off this farm or ranch for compensation</td>
<td>0684</td>
<td>0685</td>
<td>0686</td>
<td>0687</td>
</tr>
<tr>
<td>e. Work off another farm or ranch</td>
<td>0688</td>
<td>0689</td>
<td>0690</td>
<td>0691</td>
</tr>
</tbody>
</table>

### OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION

1. What livestock or poultry were being raised or fed for you?

<table>
<thead>
<tr>
<th>List type below</th>
<th>DOLLARS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>0276</td>
</tr>
</tbody>
</table>

2. What was the total number of livestock (type) on hand or contracted operations on Jan. 1, 2009?

<table>
<thead>
<tr>
<th>Code</th>
<th>Jan-Mar</th>
<th>Apr-Jun</th>
<th>July-Sept</th>
<th>Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>0277</td>
<td>0278</td>
<td>0279</td>
<td>0280</td>
<td>0281</td>
</tr>
<tr>
<td>0280</td>
<td>0281</td>
<td>0282</td>
<td>0283</td>
<td>0284</td>
</tr>
<tr>
<td>0286</td>
<td>0287</td>
<td>0288</td>
<td>0289</td>
<td>0290</td>
</tr>
<tr>
<td>0292</td>
<td>0293</td>
<td>0294</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
39. Report the average number of workers excluding operators, customer hire, and contract labor for each of the three-month periods (example: if the operation had 4 paid workers who averaged 30 hours per week during January-March, then report 4):

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan-Mar</td>
<td>Apr-Jun</td>
<td>Jul-Sep</td>
<td>Oct-Dec</td>
</tr>
<tr>
<td>1063</td>
<td>1064</td>
<td>1065</td>
<td>1066</td>
</tr>
<tr>
<td>1067</td>
<td>1068</td>
<td>1069</td>
<td>1070</td>
</tr>
</tbody>
</table>

40. For the workers reported in the question above (item 39), on average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January-March, then report 160):

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan-Mar</td>
<td>Apr-Jun</td>
<td>Jul-Sep</td>
<td>Oct-Dec</td>
</tr>
<tr>
<td>HOURS/WEEK</td>
<td>HOURS/WEEK</td>
<td>HOURS/WEEK</td>
<td>HOURS/WEEK</td>
</tr>
<tr>
<td>1083</td>
<td>1084</td>
<td>1085</td>
<td>1086</td>
</tr>
<tr>
<td>1087</td>
<td>1088</td>
<td>1089</td>
<td>1090</td>
</tr>
</tbody>
</table>

41. On average, for each of the three-month periods during 2009, about how many paid and unpaid hours per week (work and management time) did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January-March, then report 160):

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan-Mar</td>
<td>Apr-Jun</td>
<td>Jul-Sep</td>
<td>Oct-Dec</td>
</tr>
<tr>
<td>NUMBER OF WORKERS</td>
<td>NUMBER OF WORKERS</td>
<td>NUMBER OF WORKERS</td>
<td>NUMBER OF WORKERS</td>
</tr>
<tr>
<td>1083</td>
<td>1084</td>
<td>1085</td>
<td>1086</td>
</tr>
<tr>
<td>1087</td>
<td>1088</td>
<td>1089</td>
<td>1090</td>
</tr>
</tbody>
</table>
### SECTION B  ACREAGE AND PRODUCTION

1. For 2009, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, Item 4. **Include crops grown on a contract or custom basis. Exclude crops grown on land rented to others and cover crops if not harvested.**

   ![Table: Acreage and Production](image)

   **CODE**

   **AGE**

   **SECTION J continues on next page.**

### SECTION J  FARM HOUSEHOLD

1. Was the principal operator’s spouse listed as OPERATOR 2 in SECTION I, Item 12?
   - **YES** - [Enter code 1, then go to item 2]
   - **NO** - [Enter code 3 and continue with item a]...

2. Are the principal operator and principal operator’s spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?
   - **YES** - [Enter code 1]
   - **NO** - [Enter code 3]...

3. Which of these do you and your spouse (the principal operator and principal operator’s spouse) consider yourself? Are you——...

4. What is the highest level of formal education achieved by the principal operator and the principal operator’s spouse?...

5. In 2009, what was the primary occupation of the principal operator and the principal operator’s spouse?...

6. Regarding retirement from farming/ranching, do you (the principal operator) consider yourself to be retired now?
   - **YES** - [Enter code 1]
   - **NO** - [Enter code 3]...

**ENUMERATOR NOTE:** If the principal operator has a spouse, (SECTION I, Item 10), please answer for both the principal operator and his/her spouse.
7. How many people lived in your (the principal operator's) household on December 31, 2009?... 1227

8. Of the people who lived in your (the principal operator's) household on December 31, 2009, how many were...

<table>
<thead>
<tr>
<th>Age Category</th>
<th>NUMBER</th>
<th>Covered by any health insurance for any part of year?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Younger than 6 years old</td>
<td>1228</td>
<td>1126</td>
</tr>
<tr>
<td>6 through 17 years old</td>
<td>1229</td>
<td>1127</td>
</tr>
<tr>
<td>18 through 64 years old</td>
<td>1230</td>
<td>1128</td>
</tr>
<tr>
<td>65 years or older</td>
<td>1231</td>
<td>1129</td>
</tr>
<tr>
<td>Total persons in household</td>
<td></td>
<td>=</td>
</tr>
</tbody>
</table>

9. In 2009, how many of these persons had health insurance that was provided through:

<table>
<thead>
<tr>
<th>Source of Insurance</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Employer (or former employer)</td>
<td>1264</td>
<td>1271</td>
</tr>
<tr>
<td>Spouse</td>
<td>1265</td>
<td>1272</td>
</tr>
<tr>
<td>Farming operation</td>
<td>1266</td>
<td>1273</td>
</tr>
<tr>
<td>Private health insurance (fully purchased by household)</td>
<td>1267</td>
<td>1274</td>
</tr>
<tr>
<td>Medicare, Medicaid, or other public insurance</td>
<td>1268</td>
<td>1275</td>
</tr>
<tr>
<td>Source other than those listed</td>
<td>1225</td>
<td>1236</td>
</tr>
</tbody>
</table>

**[ENUMERATOR NOTE: If SECTION I, item 1 = 3 (50% or less interest held by operator and relatives), go to CONCLUSION; else continue.]**

10. Did you live on or adjacent to any of your farm/ranch land? 1338

**[ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I, item 37a(iii) or Section I, item 37b(iii), ask; otherwise go to Item 12.]**

11. How many miles is it one way from your home to your and/or your spouse's off-farm job? (Enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.). 0941

14. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2009 by this operation? (Include rent paid in 2009 for previous years and rent paid in advance. Exclude storage items, to be reported in SECTION F, item 20. Exclude grazing of livestock, to be reported in item 15 below.) 0044

15. Did this operation use land (on a per head or AUM basis) that is administered either by:
   - public or private agencies,
   - industrial corporations,
   - grazing associations, or
   - rent from individuals on a short term grazing arrangement?

   a. In 2009, what were the total fees this operation paid for the use of publicly owned land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange-of-use.). 0045

   b. In 2009, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis?. 0046

16. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2009 for acres rented to others by this operation? (Exclude grazing of livestock, to be reported in SECTION E). 0042

17. For acres share-rented to others, what was the total value of crop or livestock shares received in 2009 by this operation? (Include government payments received from those acres). 0043
10. What was the total dollar amount this operation received in 2009 for—

a. Conservation Reserve Program (CRP) payments? (Exclude CRP payments.)

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(b) What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2009?

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(c) Wetlands Reserve Program (WRP) payments?

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(d) Environmental Quality Incentives Program (EQIP) payments?

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(e) Conservation Security Program (CSP) payments?

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11. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

☐ YES - [Enter code 1 and continue]  ☐ NO - [Enter code 3, then go to item 12].

If YES, for which programs were you rejected?

a. Conservation Reserve Program (CRP) or Conservation Reserve Enhancement Program (CREP)?

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b. Wetland Reserve Program (WRP)?

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c. Environmental Quality Incentives Program (EQIP)?

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d. Conservation Security Program (CSP)?

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12. At any time during 2009 did this operation generate energy or electricity on the farm using wind or solar technology, methane digester, etc.?  YES = 1

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13. Did you lease land to others who installed windmills or solar arrays?  YES = 1

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SECTION A continues on next page.
14. Which value code represents how much this household spent in 2009 on---

- a. food, including food away from home?
- b. rent payments for principal operator’s dwelling, if not owned by the household (item 15c) or farm business (SECTION G, item 1a has a zero value)?
- c. utilities and household supplies?
- d. non-farm transportation:
  - (i) leasing costs for vehicles leased by the household, plus public transportation expenses?
  - (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?
- e. health and medical expenses:
  - (i) health and/or dental insurance cost? (costs not covered by the farm operation or an off-farm employer)
  - (ii) out of pocket expense for health and medical needs?
- f. contributions to personal insurance (including life, disability, liability insurance but not including health, homeowner or vehicle insurance) and charitable contributions?
- g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions?
- h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal)
- i. property taxes for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal)
- j. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)?

15. Which value code represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator’s household on December 31, 2009, for--- (Exclude assets of this operation, reported in SECTION G.)

- a. Financial assets held in non-retirement accounts? (Include cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business related assets.)
- b. Retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts)
- c. Operator’s dwelling, if not owned by the operator? (not reported in Section G, item 1a)
- d. Real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate)
- e. Business not part of this farm?
- f. All household vehicles? (including household share of vehicles partly owned by the operation)
- g. Other assets not reported elsewhere?

[Show VALUE CODES in Respondent Booklet.]

### SECTION G, item 1a has a zero value?

6. How many landlords rented or leased acres to this operation in 2009?

- a. Is your rental agreement oral or written?
  - 1 oral
  - 2 written

- b. If written, is the agreement for more than one year?
  - YES - [Enter code 1]
  - NO - [Enter code 3]

- c. Are the majority of your agreements oral or written?
  - 1 oral
  - 2 written

- d. What share of the rented acreage is accounted for by written agreements?

7. [If acres are reported in item 3, ask-- else skip to item 8.]

- How many acres were rented or leased to relatives?

8. Of the total acres in this operation (item 4), how many were---

- a. rented from relatives?
- b. considered cropland? (Include land in government programs and land planted to hay, including wild hay. Exclude CRP acres planted to trees)
- c. covered under a Federal crop insurance policy?
- d. enrolled in the Conservation Reserve Program (CRP)?
- e. enrolled in the Conservation Reserve Enhancement Program (CREP)?
- f. enrolled in the Wetland Reserve Program (WRP)?
- g. used to harvest certified organic crops?

9. What was the total acreage of fields/tracts subject to conservation treatments under--- (Include acres of fields/tracts where practices are applied, such as reduced tillage, terraces, and grassed waterways; and 2 acres of fields/tracts that are adjacent to field edge practices, such as filter strips, riparian buffers, or fences)

- a. an Environmental Quality Incentive Program (EQIP) contract?
- b. a Conservation Security Program (CSP) contract?

[Show VALUE CODES in Respondent Booklet.]

[Show VALUE CODES in Respondent Booklet.]

- a. 1 oral
- b. 2 written
- c. 1 oral
- d. 2 written
- e. 1 oral
- f. 2 written
- g. 1 oral
- h. 2 written
- i. 1 oral
- j. 2 written

[Show VALUE CODES in Respondent Booklet.]

- a. Financial assets held in non-retirement accounts?
- b. Retirement accounts?
- c. Operator’s dwelling, if not owned by the operator?
- d. Real estate and other personal (second) homes?
- e. Business not part of this farm?
- f. All household vehicles?
- g. Other assets not reported elsewhere?

[Show VALUE CODES in Respondent Booklet.]
SECTION A  LAND IN FARM/RANCH

For 2009, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. [Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmland, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.]

**ACRES OPERATED**

1. How many acres of farm/ranch land were owned? ......................................................... +

2. How many acres of farm/ranch land were rented or leased from others---
   (Exclude land used on an AUM or fee per head basis under a grazing permit)
   a. for a fixed or flexible cash rent payment? ......................................................... +
   b. for a share of the crop or livestock production? (Include rental arrangements where cash paid is based on a fixed cash payment plus some shared production) ......................................................... +
   c. for free? ......................................................... +

3. How many acres of farm/ranch land were rented or leased to others?
   (Include land rented for cash, for a share of crop or livestock production, or rent free.) ......................................................... =

4. Then the TOTAL ACRES operated in operation in 2009 were--- [Total 1 + 2a + 2b + 2c - 3] =

**ENUMERATOR NOTE:** If acres are reported in item 1, ask item 5; else skip to item 6.

5. Please answer for OWNED farm/ranch land only,
   a. Of the land that is owned on this farm/ranch, how much was---
      (i) purchased from a relative ......................................................... +
      (ii) purchased from a non-relative ......................................................... +
      (iii) inherited ......................................................... +
      (iv) received as a gift ......................................................... +

**ENUMERATOR NOTE:** If acres are reported in item 5a(i) or 5a(ii), ask item 5b and 5c; else skip to item 6.

6. Was the full market price paid for all the acres reported in 5a(i) or 5a(ii)?
   [ ] YES - [Enter code 1] [ ] DON'T KNOW - [Enter code 2] [ ] NO - [Enter code 3] ........................

7. If loans were used to purchase any of the land, were interest rates always the full market interest rates?
   [ ] YES - [Enter code 1] [ ] DON'T KNOW - [Enter code 2] [ ] NO - [Enter code 3] ........................
CONCLUSION

1. Results from this survey will be published in August. Would you like to receive a copy in the mail? (Results will be available on the Internet at http://www.nass.usda.gov or http://www.ers.usda.gov.
You can also receive reports by subscription free of charge direct to your e-mail address. Go to the NASS Home Page at www.nass.usda.gov. In the Receive NASS Updates box on the right, click on National or State under Receive reports by Email, then follow the instructions on the screen.)

☐ YES - [Enter code 1] ☐ NO - [Enter code 3] .................................

2. ENDING TIME [MILITARY] .................................

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REPORTED BY: __________________________ Telephone ( )

THE TOTAL POINTS

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Project 804 - ARMS Phase III - CRIR - Version 1 QID 044-001 (11-30-09) OMB No. 0535-0218 Approval Expires 12/31/2011