

### 2010 AGRICULTURAL RESOURCE MANAGEMENT SURVEY **ORGANIC CORN**

**COSTS AND RETURNS REPORT** 



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|      |                |  | 1     | 0004          |  |  |  |  |
|------|----------------|--|-------|---------------|--|--|--|--|
|      |                |  |       | MILITARY TIME |  |  |  |  |
|      |                |  |       |               |  |  |  |  |
|      |                |  |       |               |  |  |  |  |
|      |                |  |       |               |  |  |  |  |
| DATE | TIME           |  | NOTES |               |  |  |  |  |
|      | CONTACT RECORD |  |       |               |  |  |  |  |
|      |                |  |       |               |  |  |  |  |

**INTRODUCTION:** [Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes. Response is voluntary.

We encourage you to refer to your farm records during the interview.

**BEGINNING TIME [MILITARY]** 

**SCREENING BOX** 

[ENUMERATOR NOTE: If screening box is code 1, complete the screening supplement. If screening box is blank, begin with Section A.]

| ┙ | [Name, | address | and | partners | verified | and | updated | if necessary | ] |
|---|--------|---------|-----|----------|----------|-----|---------|--------------|---|
|---|--------|---------|-----|----------|----------|-----|---------|--------------|---|

| POID         |       |     |              | POID         |       |     |              |
|--------------|-------|-----|--------------|--------------|-------|-----|--------------|
| PARTNER NAME |       |     |              | PARTNER NAME |       |     |              |
| ADDRESS      |       |     |              | ADDRESS      |       |     |              |
| CITY         | STATE | ZIP | PHONE NUMBER | CITY         | STATE | ZIP | PHONE NUMBER |
| POID         |       |     |              | POID         |       |     |              |
| PARTNER NAME |       |     |              | PARTNER NAME |       |     |              |
| ADDRESS      |       |     |              | ADDRESS      |       |     |              |
| CITY         | STATE | ZIP | PHONE NUMBER | CITY         | STATE | ZIP | PHONE NUMBER |

| TOTAL | POINTS | R. UNIT |
|-------|--------|---------|

|--|

### SECTION A LAND IN FARM / RANCH

For 2010, please report the farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (*Include* all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)

|    |             |  | ACRES       |
|----|-------------|--|-------------|
| 1. | Hov         | w many acres of farm and ranch land were owned?  | 0020        |
| 2. | Hov<br>(Exc | w many acres of farm and ranch land were <u>rented</u> or <u>leased</u> from others—<br>clude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)   |             |
|    | a.          | for a fixed or flexible <u>cash rent</u> payment?  | 0021        |
|    | b.          | for a <u>share</u> of crop or livestock production? ( <i>Include hybrid rental arrangement</i> where rent paid is based on a fixed cash payment plus some shared production.)  | 0023        |
|    | C.          | for <u>free</u> ?  | 0024        |
| 3. |             | ow many acres of farm and ranch land were rented or leased to others?  clude land rented out for cash, for a share of crop or livestock production, or rent free.)   | 0025        |
|    |             |  | TOTAL ACRES |
| 4. | TO          | TAL ACRES in this operation in 2010 (total items 1 + 2a + 2b +2c - 3).   | 0026        |
| 5. | Of          | the total acres in this operation (item 4 above), how many acres were-   | ACRES       |
|    | a.          | considered cropland? (Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.)  | 0030        |
|    | b.          | covered under a federal crop insurance policy?   | 0039        |
|    | C.          | enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), or Wetlands Reserve Program (WRP)?  | 0028        |
|    | d.          | used to harvest <b>certified organic</b> crops?  | 0041        |
|    |             |  | DOLLARS     |
| 6. |             | 2010, what was the total dollar amount received from CRP, CREP, and/or WRP payments? rify that CREP, CRP, and/or WRP acres are reported in item 5c.).  | 0477        |
| 7. |             | any time during 2010 did you have a current Environmental Quality Incentives Program (EQIP), nservation Security Program (CSP), or Conservation Stewardship Program (CStP) contract?   | CODE        |
|    | (Che        | eck yes if you had a current contract, regardless of whether you received a payment during 2010.)  YES - [Enter code 1 and continue]   | 0526        |
|    | Ш           | 120 - [Enter code 7 and continue]  |             |
|    | a.          | What was the total acreage of fields subject to conservation treatments under EQIP, CSP,   | ACRES       |
|    |             | and/or CStP contracts? ( <i>Include</i> acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practices such as filter strips, riparian buffers, or fences.) | 0070        |
|    |             |  | DOLLARS     |
|    | b.          | What was the total dollar amount received for EQIP, CSP, and/or CStP contracts?  (Verify that EQIP, CSP, and/or CStP acres are reported in item 7a.)   | 0478        |
|    |             |  |             |

#### **RENT PAID**

| 8.  | Including rent for land and/or buildings, what was the total CASH RENT PAID in 2010  | DOLLARS |
|-----|--|---------|
|     | by this operation? (Include rent paid in 2010 for previous years and rent paid in advance. Exclude storage   | 0044    |
|     | bins, to be reported later in Section F, item 20. <b>Exclude</b> grazing of livestock, to be reported in items 9 & 10 below.)  |         |
| 9.  | In 2010, what were the total years foce this appretion paid for the use of <b>publishy award</b>   |         |
| 9.  | In 2010, what were the total usage fees this operation paid for the use of <b>publicly owned</b>   | 0045    |
|     | land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange of use.).   | 0045    |
|     |  |         |
| 10. | In 2010, how much did this operation spend on pasturing or grazing of livestock on <b>privately owned land</b> (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? | 0046    |
|     |  |         |
| RE  | NT RECEIVED  |         |
| 11  | Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2010 for   | DOLLARS |
| 11. | acres rented TO others by this operation? ( <i>Include</i> rent received in 2010 for previous years and rent   | 0042    |
|     | received in advance. Exclude grazing of livestock, to be reported later in SECTION E.).  |         |
|     |  |         |
| 12. | For acres share-rented to others, what was the total value of crop or livestock shares received in 2010 by this operation? ( <i>Include</i> government payments received from those acres.)      | 0043    |

### **SECTION B ACREAGE and PRODUCTION**

1. For 2010, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, item 4. (*Include crops grown on a contract or custom basis. Exclude crops grown on land rented to others and cover crops if not harvested.*)

| cover crops ii not narvested.)  | T                              | 1   |  |
|---|--------------------------------|---|--|
| 1   | 2                              | 3   | 4  |
|   | How many acres were HARVESTED? | What was the total production? (Include landlord share and amount used on operation.) | How much of this operation's share of the total production was (will be) used on this operation? |
| CROP  | ACRES                          | TOTAL AMOUNT  | TOTAL AMOUNT   |
| FIELD CROPS   |                                |   |  |
| Corn for grain  | 0105                           | 0106 Bu.  | 0107 Bu.   |
| Corn for silage or greenchop  | 0109                           | 0110 Tons   | 0111 Tons  |
| Cotton, all types   | 0113                           | 0114 Lbs.   |  |
| Peanuts   | 0117                           | 0118 Lbs.   | 0119 Lbs.  |
| Potatoes - report sweet potatoes in all other crops   | 0121                           | 0122 Cwt.   | 0123 Cwt.  |
| Rice  | 0125                           | 0126 Cwt.   | 0127 Cwt.  |
| Sorghum for grain   | 0129                           | 0130 Bu.  | 0131<br><b>Bu</b> .  |
| Sorghum for silage  | 0133                           | 0134 Tons   | 0135 Tons  |
| Soybeans  | 0137                           | 0138 <b>Bu</b> .  | 0139<br><b>Bu</b> .  |
| Tobacco, all types  | 0141                           | 0142 Lbs.   |  |
| SMALL GRAINS  |                                |   |  |
| Barley for grain  | 0145                           | 0146 Bu.  | 0147 Bu.   |
| Oats for grain  | 0149                           | 0150 <b>Bu</b> .  | 0151<br><b>B</b> u.  |
| Wheat, all types, for grain   | 0153                           | 0154 <b>Bu</b> .  | 0155<br><b>B</b> u.  |
| DRY HAY CROPS   |                                |   |  |
| Hay, dry, alfalfa and alfalfa mixtures  | 0157                           | 0158 Tons   | 0159 Tons  |
| Hay, dry, all others  | 0161                           | 0162 Tons   | 0163 Tons  |
| OTHER CROPS   |                                |   |  |
| Canola  | 0165                           | 0166 Lbs.   | 0167<br>Lbs.   |
| Other oilseeds  | 0169                           | 0170 Lbs.   | 0171 Lbs.  |
| Sugarcane or sugarbeets   | 0173                           | 0174 Tons   | 0175 Tons  |
| Dry edible beans, peas, and lentils.  | 0177                           |   |  |
| Vegetables for processing   | 0178                           |   |  |
| All other vegetables and melons ( <i>Exclude</i> vegetables grown under glass or other protection.) | 0179                           |   |  |
| Fruits, nuts, and berries   | 0180                           |   |  |
| Nursery and greenhouse crops (Include Christmas trees.)   | 0181                           |   |  |
| All other crops not listed above ( <i>Include</i> sweet potatoes.)                                  | 0182                           |   |  |

| 2. | what was the area grown for sale of hursery, honouture, or greenhouse   | SQUARE FEET UNDER glass or other protection | ACRES in the OPEN |
|----|---|---|-------------------|
|    | aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials?  | 0191  | 0192              |
|    |   |   |                   |
|    |   |   | DOLLARS           |
| 3. | For acres rented to this operation on a share basis in 2010, what was the estimated market value of your landlord's share of total crop production in 2010? |   | 0184              |

### SECTION C LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2010 and the total inventory on December 31, 2010, regardless of ownership. (*Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2010.*)

|    |  |   | -  |  |      |   |  |
|----|--|---|--|--|------|---|--|
|    |  | 1   | 2  | 3  |      | 4   |  |
| 1. |  | this operation have on hand or produce [item] during 2010?  | What was the total<br>number [column 1]<br>sold or removed<br>in 2010? | On Dec. 31, 2010,<br>how many [column 1<br>regardless of ownership]<br>were on hand? | ho   | n Dec. 31, 2010,<br>w many [column 3]<br>were owned by<br>this operation? |  |
|    | a.   | Beef cows (Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.) | 0254   | 0255   | 0256 | 3   |  |
|    | b.   | Milk cows, both dry and in milk (Include milk heifers that have calved.)  | 0257   | 0258   | 0259 | )   |  |
|    |  | (i) Milk produced in 2010 (report in cwt.)  | 0270   |  |      |   |  |
|    | C.   | Other cattle and calves ( <i>Include</i> heifers that have not calved, steers, calves, and bulls.)                  | 0251   | 0252   | 0253 | 3   |  |
|    | d.   | Total cattle and calves (total items a + b + c)   | 0260   | 0261   | 0295 | 5   |  |
|    | e.   | All hogs and pigs   | 0262   | 0263   | 0296 |   |  |
|    | f.   | Egg layers  | 0248   | 0249   | 0250 | )   |  |
|    |  | (i) Chicken eggs (report in dozens)   | 0266   |  |      |   |  |
|    | g.   | Turkeys   | 0268   | 0269   | 0298 |   |  |
|    | h. Broilers                                  |   |  |  |      | 0297  |  |
|    | i. All other livestock and poultry 0272 0273 |   |  |  |      | 0299  |  |
|    |  | (Specify type(s):)  |  |  |      |   |  |
|    |  |   |  |  |      |   |  |
| 2  | Foi  | acres rented to this operation on a share basis in  | n 2010, what was the e   | stimated   |      | DOLLARS   |  |
|    | tota   | al market value of your <u>landlord's share</u> of livestod   | ck production? (Exclude  | shared livestock   |      | 0276  |  |
|    |  |   |  |  |      |   |  |
| ОТ | HEF  | R OPERATIONS GROWING, FEEDING, OR RAIS  | SING LIVESTOCK FO  | R THIS OPERATION   |      |   |  |
| 3. | Did<br>ope                                   | l any OTHER operation(s) grow, feed, or raise live<br>eration under a contract arrangement in 2010 (you             | estock or poultry owned<br>are the contractor)?                        | d by this  |      | CODE  |  |
|    |  | YES [Enter code 1, then continue]   | [Enter code 3 then are   | o to SECTION DI  |      | 0271  |  |
|    |  | The [Either code 1, their contained]  | Enter code o, then ge  | 7 to 02011011 Dj   |      |   |  |
|    |  |   |  |  |      | DOLLARS   |  |
|    | a.   | What were your gross receipts from items sold of  | or removed under these   | contracts?   |      | 0050  |  |
|    |  |   |  |  |      |   |  |
|    | b.   | On December 31, 2010, what was the market var or poultry remaining under these contracts?                           |  |  |      | 0051  |  |
|    |  |   |  |  |      |   |  |
|    | C.   | How much was paid to contractees for labor, ma  | anagement, and reimbu  | rsement for expenses?  | ·    | 0052  |  |
|    |  |   | →  | •  |      |   |  |

### SECTION D COMMODITY MARKETING and INCOME

#### **MARKETING CONTRACTS**

| 1. | contract is a verbal of | r wn | ave <u>marketing</u> co<br>itten agreement <u>reach</u><br>formula.) ( <b>Exclude</b> m | ed b | efore harvest of a cro | p or   | before completion of | a live | stock production stage, |      |
|----|-------------------------|------|---|------|------------------------|--------|----------------------|--------|-------------------------|------|
|    | •                       | _    | <b>lude</b> landlord shares;  |      |                        |        |                      |        | •                       | CODE |
|    |                         |      |   |      |                        |        |                      |        |                         | 0300 |
|    | ☐ YES [Enter            | cod  | e 1, then continue  | ?]   | ☐ NO [Ente             | er co  | ode 3, then go to    | item   | 3]                      |      |
|    |                         |      |   |      |                        |        |                      |        |                         |      |
|    | _                       | _    |   | _    |                        | _      |                      |        |                         |      |
|    | I.                      |      |   | U    | NIT CODES for ITEM     | 1 2, C | OLUMN 4              |        | I .                     |      |
|    | '                       | 1    | POUND   | 5    | BIN                    | 9      | DOZEN                | 20     | BARREL                  |      |
|    | ı                       | 2    | CWT   | 6    | BOX                    | 10     | FLAT                 | 22     | ACRE                    |      |
|    | I                       | 3    | TON   | 7    | BALE                   | 11     | HEAD/BIRD            | 39     | ANIMAL SPACE            |      |
|    | I                       | 1    | DITCHELC  | 0    | CARTON                 | 12     | DI ANT/DOT           | 40     | KILOGRAM                |      |

2. (If Yes) Report the commodities sold and delivered in 2010 through <u>marketing</u> contracts. List the quantities marketed and the final price received. (Exclude marketing charges (record this in item 7) and money received for any reimbursements for expenses. Expense reimbursements should be reported in SECTION F.)

| 1  | 2   | 3   | 4                                 | 5   | 6  |
|--|---|---|-----------------------------------|---|--|
| What commodities<br>did this operation have<br>MARKETING contracts<br>for in 2010?<br>1/ | See<br>commodity<br>codes in<br>respondent<br>booklet | What quantity of this commodity was marketed through this contract? (Exclude landlord's share.) | Unit Code<br>(from list<br>above) | What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract? (Exclude marketing charges. Exclude money received as reimbursement for production expenses. Record this in Section F.) | What was the total dollar amount received in 2010 from this contract? 2/ (Exclude marketing charges.  Exclude money received as reimbursement for production expenses.  Record this in Section F.) |
| [Write in commodities]   | CODE  | QUANTITY  | CODE                              | DOLLARS & CENTS   | TOTAL DOLLARS  |
|  | 0301  | 0304  | 0305                              | 0306  | 0307   |
|  | 0316  | 0319  | 0320                              | 0321  | 0322   |
|  | 0331  | 0334  | 0335                              | 0336<br>· <u> </u>  | 0337   |
|  | 0346  | 0349  | 0350                              | 0351  | 0352   |
|  | 0361  | 0364  | 0365                              | 0366  | 0367   |
|  | 0376  | 0379  | 0380                              | 0381  | 0382   |

<sup>1/</sup> If the commodity is not yet delivered, record the value of the commodity in SECTION G.

<sup>2/</sup> Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 10.

#### PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK

| 3. | (A production contrac | ct is<br>ope | ave <b>production</b> co<br>a verbal or written agr<br>ration for the production<br>provides inputs.) | eem | ent <u>setting terms, cor</u> | nditio | ns, and fees to be pa | id by |              | CODE |
|----|-----------------------|--------------|---|-----|-------------------------------|--------|-----------------------|-------|--------------|------|
|    | ☐ YES [Enter of       | cod          | e 1, then continue  | e]  | □ NO [Ente                    | er co  | ode 3, then go to     | item  | 5]           | 0400 |
|    | _                     | _            |   | _   |                               | _      |                       |       |              |      |
|    | ·                     |              |   | U   | NIT CODES for ITEM            | 1 4, C | OLUMN 4               |       | i            |      |
|    | I                     | 1            | POUND   | 5   | BIN                           | 9      | DOZEN                 | 20    | BARREL       |      |
|    |                       | 2            | CWT   | 6   | BOX                           | 10     | FLAT                  | 22    | ACRE         |      |
|    | !                     | 3            | TON   | 7   | BALE                          | 11     | HEAD/BIRD             | 39    | ANIMAL SPACE |      |
|    | 1                     | 4            | BUSHELS   | 8   | CARTON                        | 13     | PLANT/POT             | 40    | KILOGRAM I   |      |
|    | _                     |              |   |     |                               |        |                       |       | _            |      |

4. (If Yes) Report in the table below the commodities with <u>production</u> contracts. Also list the quantities removed under these contracts and the final fee received. (Exclude money received to pay for production expenses. Expense reimbursements should be reported in SECTION F.)

| 1   | 2   | 3   | 4                                 | 5   | 6  |
|---|---|---|-----------------------------------|---|--|
| What commodities did<br>this operation have<br>PRODUCTION<br>contracts for in 2010? | See<br>commodity<br>codes in<br>respondent<br>booklet | What quantity of this commodity was removed from the operation under this contract? (Exclude landlord's share.) | Unit Code<br>(from list<br>above) | What was (will be) the FINAL FEE RECEIVED per unit by this operation for producing this commodity under this contract? (Exclude money received as reimbursement for production expenses. Record this in SECTION F.) | What were the TOTAL FEES RECEIVED in 2010 under this contract? 1/ (Exclude money received as reimbursement for production expenses. Record this in SECTION F.) |
| [Write in commodities]  | CODE  | QUANTITY  | CODE                              | DOLLARS & CENTS   | TOTAL DOLLARS  |
|   | 0401  | 0404  | 0405                              | 0406<br>. <u> </u>  | 0407   |
|   | 0416  | 0419  | 0420                              | 0421  | 0422   |
|   | 0431  | 0434  | 0435                              | 0436  | 0437   |
|   | 0446  | 0449  | 0450                              | 0451  | 0452   |

<sup>1/</sup> Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 10.

### **CASH or OPEN MARKET SALES**

| ı | Exclude from item 5-  | _ |
|---|---|---|
|   | ▶ Marketing Contract sales (report in item 2)                         |   |
| • | ► Production Contract removals (report in item 4)                     |   |
| ı | ▶ Landlord shares (report in Section B, item 3 and Section C, item 2) |   |

| 5. | received in 2010 for <u>cash or open market sales</u> of each of the following crop and/or livestock commodities sold in 2010? ( <i>Exclude marketing contract sales, production contract</i> |   |                            |                 |             |   |               |  |
|----|---|---|----------------------------|-----------------|-------------|---|---------------|--|
|    | rem   | ovals, and landlord's share of market value.)   |                            |                 |             |   | DOLLARS       |  |
|    | a.  | Corn, rice, sorghum, soybeans, oats, barley, wheat  | (Include silage. Exclu     | <b>ide</b> sw   | eet corn.)  |   | 0501          |  |
|    | b.  | Other grains and oilseeds, dry beans, and dry peas and forage, other grains and oilseeds, popcorn, sunflowers, etc.).             | (flaxseed, other grain s   | silage          |             |   | 0502          |  |
|    |   |   |                            |                 |             |   | 0503          |  |
|    | C.  | Tobacco, cotton, and cottonseed   |                            |                 |             |   |               |  |
|    | d.  | Vegetables, melons, potatoes, and sweet potatoes ( pumpkins, red beets, sweet corn, tomatoes, watermelons, vegeta                 |                            |                 |             |   | 0504          |  |
|    | e.  | Fruit, tree nuts, berries (almonds, apples, blueberries, chern hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnut | - '                        |                 |             |   | 0505          |  |
|    | f.  | Nursery, greenhouse, cut Christmas trees, floricultur cut flowers, flower seeds, foliage plants, mushrooms, nursery pot           |                            | •               |             |   | 0506          |  |
|    | g.  | Other crops and hay, and short rotation woody crops hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.).               |                            |                 |             |   | 0507          |  |
|    | h   |   |                            |                 |             |   | 0508          |  |
|    | h.  | Hogs and pigs (Exclude breeding stock.)   |                            |                 |             |   | 0509          |  |
|    | i.  | Hog breeding stock  |                            |                 |             |   | 0000          |  |
|    | j.  | Milk and other dairy products from cows (before deduction)  | tion of any hauling fees   | 5)              |             |   | 0510          |  |
|    | k.  | Cattle and calves (fed cattle, beef and dairy cull animals, sto   |                            | ,,              |             |   | 0511          |  |
|    |   | veal calves, etc. Exclude breeding stock.)  |                            |                 |             |   |               |  |
|    |   | Cattle baseding stools  |                            |                 |             |   | 0512          |  |
|    | l.  | Cattle breeding stock.  |                            |                 |             |   | 0524          |  |
|    | m.  | Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, el hatchlings, ostriches, pigeons, pheasants, quail, poultry products |                            |                 |             |   |               |  |
|    | n.  | Other animals and other animal products (sheep, goats (wool, mohair, goat milk, and cheese); horses, ponies, mules, but           | s, and their products      |                 |             |   | 0517          |  |
|    |   | aquaculture; bees and honey; semen and embryo sales)  |                            |                 |             |   | 0011          |  |
| 6  | \ <b>\</b> /b   | not was the total amount received from atrov and other  | or area recidue cal        | 2               |             |   | 0527          |  |
| 6. |   | nat was the total amount received from straw and othe clude peanut hay sales.)  | •                          |                 |             |   | 0521          |  |
| MA | RKI   | ETING CHARGES   |                            |                 |             |   |               |  |
|    |   |   |                            |                 |             |   |               |  |
| 7. |   | 2010, how much was spent by this operation erators, partners, landlords, and contractors)   | OPERATOR(S) and PARTNER(S) |                 | LANDLORD(S) |   | CONTRACTOR(S) |  |
|    | for   | marketing and storage expenses incurred   | DOLLARS                    | DOLLARS DOLLARS |             |   | DOLLARS       |  |
|    |   | this operation? ( <i>Include</i> check-off, commissions, rage, inspection, ginnings, etc.; and marketing expenses                 | 0868                       | 1               | 0869        | ] | 0870          |  |
|    |   | contract sales.)  |                            |                 |             |   |               |  |

#### **ACCOUNTS RECEIVABLE / DEFERRED PAYMENTS**

8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. (*Include* cash sales, marketing contract sales, and production contract removals.)

[ENUMERATOR NOTE: Crops in storage and not yet sold as of the reference date should be reported in SECTION G, item 4a.]

|    |   | DOLLARS |
|----|---|---------|
| a. | On January 1, 2010, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold ( <i>cash or contract</i> ) <b>before</b> January 1, 2010? | 0885    |
|    | (i) How much did this operation receive from item 8a during 2010?   | 0875    |
| b. | What was the total dollar amount owed to this operation on December 31, 2010,   |         |
|    | for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2010 and earlier years?  | 0886    |
|    |   |         |

# **MARKETING EXPENSE WORKSHEET** COMMODITY EXPENSE NAME **FEE PER UNIT** UNIT NUMBER OF UNITS **TOTAL MARKETING EXPENSE**

|                |                     | <u>-</u> |  |  |
|----------------|---------------------|----------|--|--|
|                |                     | ·        |  |  |
|                |                     |          |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
|                |                     | ·        |  |  |
| TOTAL MARKETIN | NG CHARGES (EXPENSE | ES)      |  |  |
|                |                     |          |  |  |

| OFFICE USE<br>WORKSHEET |  |
|-------------------------|--|
| 0946                    |  |
|                         |  |

### SECTION E OTHER FARM RELATED INCOME

|    |      |   | CODE    |
|----|------|---|---------|
| 1. | In 2 | 2010, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?   | 0560    |
|    | П    | YES [Enter code 1, then continue]    NO [Enter code 3, then go to item 2]   |         |
|    | _    |   |         |
|    |      |   |         |
|    | a.   | In 2010, how much was received for all commodities placed under CCC loans?  | DOLLARS |
|    |      | (Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum,      | 0518    |
|    |      | soybeans, sunflower seed, and wheat.)   |         |
|    |      |   |         |
|    |      |   |         |
|    |      |   | 0519    |
|    | b.   | In 2010, what was the amount spent to repay CCC loans? (Exclude storage and service fees.)  |         |
|    |      |   |         |
| _  |      | 2040 11111  |         |
| 2. | In 2 | 2010, did this operation receive any Federal, State, or Local Farm Program payments?  clude government payments received through a cooperative. Exclude conservation-related payments                                       | CODE    |
|    | reco | orded in SECTION A and CCC loan payments.)  | 0563    |
|    |      |   | 0003    |
|    | Ш    | YES [Enter code 1, then continue] NO [Enter code 3, then go to item 3]  |         |
|    |      |   | DOLLARS |
|    | a.   | In 2010, how much was received from the Direct Counter-cyclical Payment (DCP) and   |         |
|    |      | Average Crop Revenue Election (ACRE) programs? (Include government payments received  | 0525    |
|    |      | through a cooperative.)   |         |
|    |      | DEDOENT (O.   |         |
|    |      | PERCENT of 2a   |         |
|    |      | (i) Of the total in item 2a, what percent was for DCP   |         |
|    |      | direct payments?+   |         |
|    |      |   |         |
|    |      | (ii) Of the total in item 2a, what percent was for DCP  |         |
|    |      | counter-cyclical payments?+   |         |
|    |      |   |         |
|    |      | (iii) Of the total in item 2a, what percent was for ACRE  |         |
|    |      | direct payments?+   |         |
|    |      | (1) 0(1) (1) (1) (1) (1) (1) (1) (1) (1)  |         |
|    |      | (iv) Of the total in item 2a, what percent was for ACRE   |         |
|    |      | revenue payments?+  |         |
|    |      | = 100%  |         |
|    |      |   |         |
|    |      |   |         |
|    | b.   | In 2010 how much was received in loan deficiency payments (LDPs), marketing loan  | DOLLARS |
|    |      | gains, and for net value of commodity certificates? (Include government payments received   | 0529    |
|    |      | through a cooperative.)   |         |
|    |      |   |         |
|    |      |   |         |
|    | C.   | In 2010, how much was received for all other Federal, State, or Local program payments?   |         |
|    |      | (Include disaster and market loss payments; Milk Income Loss (MILC) contract payments; tobacco buyout payments,   |         |
|    |      | including lump sum payments; and other Federal, State or Local programs. <b>Exclude</b> CRP, CREP, WRP, EQIP, CSP, and CStP payments (reported in SECTION A) as well as Federal crop insurance payments and other indemnity | 0545    |
|    |      | payments, to be reported below.)  |         |
|    |      | · · · · · · · · · · · · · · · · · · ·   |         |
|    |      |   |         |
|    |      |   |         |
| 3. | \//h | nat is your <b>estimate</b> of the total dollar amount your landlord(s) received in government  | 0543    |
| J. |      | yments for the acres you rented from them?  |         |
|    | pay  | ymonto foi the delea yea fented nem them:   | 1       |

 ${\sf SECTION}\ {\sf E}\ {\sf continues}\ {\sf on}\ {\sf next}\ {\sf page}.$ 

| 4. | In 2 | 2010, what was the total income received by you (the operator) and all partners for—  | DOLLARS         |
|----|------|---|-----------------|
|    | a.   | custom work, machine hire and other agricultural services provided by this operation for farmers and others? ( <i>Exclude</i> if this is for a separate business.)  | 0546            |
|    | b.   | recreational and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.?  | 0548            |
|    | C.   | sales of farm machinery and vehicles? (farm share only)   | 0550            |
|    | d.   | Federal crop or livestock insurance payments?   | 0552            |
|    | e.   | other income that is closely related to the agricultural operation? ( <i>Exclude</i> sales of farm machinery and vehicles. <i>Include</i> grazing of livestock, sales of forest products, patronage dividends and refunds from cooperatives, animal boarding, hedging profits and losses, insurance indemnity payments other than Federal Crop Insurance payments, sales of poultry litter, manure sales, State fuel tax refunds, tax refunds, sales of value added goods produced from your farm commodities such as jams, jellies, wine, cider, etc., if these are not part of a separate business. This may be a <u>negative</u> (-) number for losses.) | DOLLARS<br>0557 |
|    |      | List each income item and amount separately, below.   |                 |
|    |      |   |                 |
|    |      |   | CODE            |
| 5. |      | nich code from the list below represents the <u>largest portion</u> of this operation's 2010 al gross value of sales, including Government agriculture payments?  | 0047            |
|    |      | lude: Sales of all crops, livestock, poultry and livestock products sold in 2010. The VALUE OF RECOUNTS REMOVED for all group, livestock  |                 |

- The VALUE OF PRODUCTS REMOVED for all crops, livestock, and poultry produced under contract in 2010.
  Sales of miscellaneous agricultural products in 2010.
  All government agricultural payments received in 2010.
  Landlord's share of government payments.

| Farm Type   | Code | Farm Type  | Code |
|---|------|--|------|
| Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice,                                    |      | Hogs and pigs  | 09   |
| small grains, sorghum, soybeans, sunflowers, etc.)  | . 01 | Milk and other dairy products from cows  | 10   |
| Tobacco   | . 02 | Cattle and calves (beef and dairy cattle for breeding  |      |
| Cotton and cottonseed   | . 03 | stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)   | 11   |
| Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes,   |      | Sheep, goats, and their products (wool, mohair, milk and cheese)   | )12  |
| watermelons, vegetable seeds, etc.)   | 04   | Equine (horses, ponies, mules, burros and donkeys)   | 13   |
| Fruit, tree nuts and berries (apples, almonds, blueberries, cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) | 05   | Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) | 14   |
| Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)      | . 06 | Aquaculture (catfish, trout, other finfish, shellfish, etc.)   | 15   |
| Cut Christmas trees and short rotation woody crops  | 07   | Other animals and other animal products (bees, honey, rabbits, other fur-bearing animals, semen, manure, other animal specialties, etc.)           | 16   |
| Other crops and hay (grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, pasture, etc.)                            | 08   |  |      |

#### SECTION F

### **OPERATING and CAPITAL EXPENDITURES**

| OP   | ERATING EXPENSES  | Include only expenses None performing of business; ar | OT related to this farm | /ranch; expenses of rs, if this is a separate |
|------|---|---|-------------------------|---|
| In 2 | 2010, how much was spent for ( <i>item</i> ) by [ <i>column</i> ]–  | 1<br>OPERATOR(S) &<br>PARTNER(S)                      | 2<br>LANDLORD(S)        | 3<br>CONTRACTOR(S)                            |
|      |   | DOLLARS   | DOLLARS                 | DOLLARS                                       |
| 1.   | seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? ( <i>Include technology or other fees, seed treatments, and seed cleaning cost.</i> Exclude items purchased for resale | 0600  | 0601                    | 0602  |
|      | without additional growth.)   |   |                         |   |
|      | a. How much of this ( <i>item 1</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0603  | 0604                    | 0605  |
| 2.   | nutrients, fertilizer, lime and soil conditioners?  |   | l                       | T   |
|      | (Include cost of custom application and organic materials.  Exclude potting mixes, vermiculite, and sterilized soil.)   | 0606  | 0607                    | 0608  |
|      | a. How much of this ( <i>item 2</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0609  | 0610                    | 0611  |
| 3.   | biocontrols and agricultural chemicals for crops,   |   |                         |   |
|      | livestock, poultry, and general farm use? (Include biological pest controls and custom application costs.)  | 0612  | 0613                    | 0614  |
|      | a. How much of this ( <i>item 3</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0615  | 0616                    | 0617  |
| 4.   | livestock purchases of-   |   |                         |   |
|      | a. breeding stock for beef cattle, dairy cattle, hogs and sheep?  | 0621  | 0622                    | 0623  |
|      | b. other cattle, calves, hogs and pigs? [Report other sheep in item 4d.]  | 0624  | 0625                    | 0626  |
|      | c. chickens and turkeys? [Report ducks and game birds in item 4d.]  | . 0627  | 0628                    | 0629  |
|      | d. other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.?   | 0630  | 0631                    | 0632  |
| 5.   | leasing of livestock? (Include leasing of bees for pollination.)  | 0633  | 0634                    | 0635  |
| 6.   | purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)   | 0636  | 0637                    | 0638  |
| 7.   | bedding and litter for livestock?   | 0639  | 0640                    | 0641  |
| 8.   | medical supplies, veterinary and custom services for livestock? ( <i>Exclude</i> manure disposal. <i>Include</i> artificial insemination (AI), branding, breeding fees, caponizing, castrating,                 |   |                         |   |
|      | custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.).   | 0642  | 0643                    | 0644  |

| In 2 | 2010     | ), how much was spent for ( <i>item</i> ) by [ <i>column</i> ]—  | 1<br>OPERATOR(S) &<br>PARTNER(S) | 2<br>LANDLORD(S) | CONTRACTOR(S) |
|------|----------|--|----------------------------------|------------------|---------------|
|      |          |  | DOLLARS                          | DOLLARS          | DOLLARS       |
| pur  | cha      | ses for the farm business of-  |                                  |                  |               |
| 9.   | all      | fuels and all oils and lubricants? al 9a + 9b + 9c + 9d + 9e + 9f must equal item 9)   | 0663                             | 0664             | 0665          |
|      | a.       |  | 0645                             | 0646             | 0647          |
|      | b.       | Gasoline and gasohol? (Include ethanol blends.)  | 0648                             | 0649             | 0650          |
|      | С.       | Natural gas?   | 0651                             | 0652             | 0653          |
|      |          | LP gas (propane, butane)?  | 0654                             | 0655             | 0656          |
|      | d.<br>e. | Oils and lubricants? (Include grease, hydraulic fluids,  | 0657                             | 0658             | 0659          |
|      | ſ        | motor oils, transmission fluids, etc.)   | 0660                             | 0661             | 0662          |
|      | f.       | All other fuel? (Include coal, fuel oil, kerosene, wood, etc.)   | 0070                             | 0070             | 0074          |
|      | g.       | How much of the total fuel expense ( <i>item 9</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0672                             | 0673             | 0674          |
|      | h.       | How much of the total fuel expense (item 9) was for irrigation?  | 0666                             | 0667             | 0668          |
|      |          | (i) How much of this fuel expense ( <i>item 9h</i> ) was for water pumped from wells?  | 0669                             | 0670             | 0671          |
| 10.  | ele      | ectricity for the farm business?   | 0675                             | 0676             | 0677          |
|      | a.       | How much of the total electricity expense (item 10) was for irrigation?  | 0678                             | 0679             | 0680          |
|      |          | (i) How much of this ( <i>item 10a</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0681                             | 0682             | 0683          |
|      |          | (ii) How much of this expense ( <i>item 10a</i> ) was for water pumped from wells?   | 0684                             | 0685             | 0686          |
|      | b.       | How much of the total electricity expense (item 10) was for drying?  | 0687                             | 0688             | 0689          |
|      |          | (i) How much of this ( <i>item 10b</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0690                             | 0691             | 0692          |
|      | C.       | How much of the total electricity expense (item 10) was for  |                                  |                  |               |
|      |          | specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?  | 0693                             | 0694             | 0695          |
| 11.  |          | rchased water for irrigation from off-farm opliers? ( <i>Include</i> irrigation assessments and fees.)   | 0696                             | 0697             | 0698          |
|      | a.       | How much of this ( <i>item 11</i> ) was for the CERTIFIED ORGANIC CORN enterprise?   | 0699                             | 0700             | 0701          |
| 12.  |          | other utilities, such as the farm share of telephone service, ter purchased other than for irrigation, and Internet access?  | 0872                             | 0873             | 0874          |
| 13.  | pov      | m supplies, marketing containers, hand tools and farm shop wer equipment? ( <i>Include</i> expenses for temporary fencing. <i>Exclude</i> enses for bedding/litter and permanent fencing.) | 0702                             | 0703             | 0704          |

| In 2 | 010                            | , how much was spent for ( <i>item</i> ) by [ <i>column</i> ]—   | 1<br>OPERATOR(S) &<br>PARTNER(S) | 2<br>LANDLORD(S) | CONTRACTOR(S) |
|------|--------------------------------|--|----------------------------------|------------------|---------------|
|      |                                |  | DOLLARS                          | DOLLARS          | DOLLARS       |
| 14.  | mac<br>tune                    | airs, parts and accessories for motor vehicles, chinery and farm equipment? (Include drying equipment -ups, overhauls, repairs to livestock equipment, replacement parts nachinery, tubes, tires, and accessories such as air conditioners,    | 0700                             | 0700             | 0740          |
|      |                                | s, radios and hydraulic cylinders. <b>Exclude</b> irrigation equipment pump repairs.)  | 0708                             | 0709             | 0710          |
|      | a.                             | How much of this ( <i>item 14</i> ) was for the CERTIFIED ORGANIC CORN enterprise?   | 0711                             | 0712             | 0713          |
| 15.  | hou<br>and                     | intenance and repair for the upkeep of all farm buildings, ises other than the operator's, land improvements, all other farm/ranch improvements? (Include conservation overments, corrals, feeding floors, feedlots, gravel, land drainage     |                                  |                  |               |
|      | struc                          | otures, tiling, trench, silos, wells, irrigation equipment and pump repairs facilities. <b>Exclude</b> any <b>new</b> construction or remodeling.)   | 0714                             | 0715             | 0716          |
|      | a.                             | How much of this (item 15) was for specialized   |                                  |                  |               |
|      |                                | livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?  | 0717                             | 0718             | 0719          |
|      | b.                             | How much of this ( <i>item 15</i> ) was for maintenance and repair of irrigation equipment and pumps?  | 0720                             | 0721             | 0722          |
|      |                                | (i) How much of this ( <i>item 15b</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0723                             | 0724             | 0725          |
|      | if it<br>('Ow<br>– red<br>– us | intenance and repair of the operator's house  was owned by the operation?  yined by the operation' means the house is— corded as an asset in farm record books, or ed as security or collateral for a farm loan, or eded as part of the farm.) | 0726                             |                  |               |
| 17.  | insu<br>blan                   | urance for the farm business? ( <i>Include</i> all casualty insurance, hail rance, and any other crop or livestock insurance; motor vehicle liability and ket insurance policies. <i>Include</i> insurance on operator's dwelling, if owned    | 0729                             | 0730             | 0731          |
|      | -                              | ne operation. <b>Exclude</b> health insurance (reported in SECTION F, Item 26 ECTION J, Item 10) and other payroll insurance items.)   | 0729                             | 0730             | 0/31          |
|      | a.                             | How much of this (item 17) was for Federal crop insurance?   | 0732                             | 0733             | 0734          |
|      |                                | (i) How much of this ( <i>item 17a</i> ) was Federal crop insurance for CERTIFIED ORGANIC CORN?  | 0735                             | 0736             | 0737          |
| 18.  | inte                           | rest and fees paid on debts-   |                                  |                  |               |
|      | a.                             | Secured by real estate? ( <i>Include</i> interest paid on the operator's dwelling, if owned by the operation.)   | 0738                             | 0739             |               |
|      | b.                             | Not secured by real estate? ( <i>Include</i> service fees on CCC loan redemptions.)  | 0741                             | 0742             |               |
| 19.  | pro                            | perty taxes paid on–   |                                  | 1                | !             |
|      | a.                             | real estate (land and buildings)? (Include real estate taxes on operator dwelling, if owned by the operation.)   | 0744                             | 0745             | 0746          |
|      | b.                             | livestock, machinery, and other farm production items?   | 0747                             | 0748             | 0749          |
| 20   |                                | ·  |                                  | <u> </u>         | <u> </u>      |
| ∠U.  | or s                           | ting or leasing of tractors, vehicles, equipment storage structures? ( <i>Include</i> farm machinery, cars, trucks, ation equipment and other equipment. <b>Exclude</b> custom hire.)  | 0750                             | 0751             |               |

|   | 1<br>OPERATOR(S) &<br>PARTNER(S)                          | 2<br>LANDLORD(S) | 3<br>CONTRACTOR(S)                             |
|---|---|------------------|--|
| In 2010, how much was spent for (item) by [column]-   | DOLLARS   | DOLLARS          | DOLLARS  |
| 21. vehicle registration and licensing fees?  | 0753  | 0754             |  |
| 22. depreciation expense claimed by this operation in 2 capital assets? (If partnership, include amounts claimed by in this operation. Estimate from 2009 if necessary.)  | 010 for all o756  |                  | _  |
| <ul> <li>a. How much of this depreciation expense (item 2) was claimed for breeding livestock?</li> </ul>   |   |                  |  |
| 23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corpofficers and paid family members including yourself and other op if they received a wage. Exclude wages paid for custom and co work, wages paid for housework, Social Security on the owner-owithdrawals for living expenses, employer's share of Social Security on the owner-own including insurance; pension retirement plans and worker's compensation.). | erators<br>ntract<br>perator,<br>irity and 0758<br>ons or | 0759             | 0760   |
| a. How much of this (item 23) was for the CERTIFIED ORGANIC CORN enterprise?  | 0761  | 0762             | 0763   |
| 24. Of item 23, how much salary or wage was paid to— (total 24a + 24b + 24c + 24d + 24e must equal item 23)   |   |                  |  |
| a. you (the principal operator)?  | 0764  | 0765             | 0766   |
| b. your (the principal operator's) spouse? (Even if your spoperator, include his/her wages here.)   | ouse is an  | 0768             | 0769   |
| c. other members of your (the operator's) household?  | P (Even if your 0574                                      | 0575             | 0576   |
| d. other operators (outside the operator's household)? (7 responsible for the day-to-day management decisions for the   | •   | 0771             | 0772   |
| e. all other paid farm and ranch labor?   | 0773  | 0774             | 0775   |
| 25. payroll taxes for labor? (Include employer's share of Soci  | al Security   |                  |  |
| and unemployment taxes. <i>Include</i> any amounts the farm paid for that are part of your (the operator's) household.)   | or farm workers   | 0706             | 0707   |
| a. How much of this ( <i>item 25</i> ) was for the CERTIFIED ORGANIC CORN enterprise?   | 0779  | 0780             | 0781   |
| 26. benefits for labor? (Include employer's share of health insu  |   |                  | <u>,                                      </u> |
| pension or retirement plans, Workers Compensation, etc. <b>Include</b> amounts the farm paid for farm workers that are part of your (the household.)  |   | 0916             | 0917   |
| a. How much of this ( <i>item 26</i> ) was for the CERTIFIED ORGANIC CORN enterprise?   | 0472  | 0473             | 0474   |
| 27. contract labor? (Include expenses for labor, such as harves vegetables, berries, etc. performed on a contract basis by a cont   | ractor, crew  |                  |  |
| leader, cooperative, etc. <b>Exclude</b> contract work for building con-<br>repairs, or farm improvements, and payments to other operations<br>fed/raised livestock under contract FOR this operation.)   | s that 0782   | 0783             | 0784   |
| a. How much of this ( <i>item 27</i> ) was for the CERTIFIED ORGANIC CORN enterprise?   | 0785  | 0786             | 0787   |

| In 2 | 2010, how much was spent for (item) by [column]—   | 1<br>OPERATOR(S) &<br>PARTNER(S) | 2<br>LANDLORD(S) | 3<br>CONTRACTOR(S) |
|------|--|----------------------------------|------------------|--------------------|
|      |  | DOLLARS                          | DOLLARS          | DOLLARS            |
| 28.  | custom work such as— (Custom work is work performed by machines and labor hired as a unit.)  |                                  |                  |                    |
|      | hauling? Include all custom grain, livestock, milk, manure, and other custom hauling   | 0788                             | 0789             | 0790               |
|      | b. all other custom work done on this operation, including machine hire and rental of machinery and equipment?  (Report custom livestock services in item 8.)  | 0791                             | 0792             | 0793               |
|      | c. How much of this ( <i>items 28a and 28b</i> ) was for the CERTIFIED ORGANIC CORN enterprise?  | 0794                             | 0795             | 0796               |
| 29.  | workers who were members of your (the operator's) household-   |                                  |                  |                    |
|      | what was the cash value of any commodities provided to them as PAYMENT for farm work? [Example: value of a percentage of crops, calves, etc. Exclude operator payments or draws.]                                | 0797                             |                  |                    |
| 30.  | workers who were NOT household members-  |                                  | _                |                    |
|      | what was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? ( <i>Include meat, poultry,</i>          |                                  |                  |                    |
|      | other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. <b>Exclude</b> home gardens, unless expenses were recorded previously. Also <b>exclude</b> partner payments or draws.)   | 0798                             |                  |                    |
| 31.  | What was the market value of commodities produced and used on this operation for home consumption? ( <i>Exclude</i> any commodities provided as payment to household members for farm work reported in item 29.) | 0799                             |                  |                    |
|      |  | PERCENT                          | _                |                    |
|      | a. What percent of this ( <i>item 31</i> ) was for livestock and livestock products?   | 0800                             |                  |                    |
| 32.  | professional or farm management services such as record keeping, accounting, tax and business planning,  | DOLLARS<br>0801                  | ]                |                    |
|      | farm product advice, conservation practices, etc.?   |                                  |                  |                    |
|      |  | 1                                | 2                | 3                  |
|      | Show the respondent the list of General Business Expenses in the Respondent Booklet.   | OPERATOR(S) & PARTNER(S)         | LANDLORD(S)      | CONTRACTOR(S)      |
|      | III tile Respondent Bookiet.   | DOLLARS                          | DOLLARS          | DOLLARS            |
| 00   |  | 0804                             | 0805             | 0806               |
| 33.  | general business expenses?   |                                  |                  |                    |
|      | List general business expense items and amounts below.   |                                  |                  |                    |
|      |  |                                  |                  |                    |
|      |  |                                  |                  |                    |
|      | CAPITAL EXPENSES   |                                  |                  |                    |
| 34.  | improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? (Exclude moveable equipment.)                                    | 0807                             | 0808             | 0809               |
| 35.  | new construction and remodeling of dwellings (excluding  |                                  |                  |                    |
|      | the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?  (Exclude repairs and maintenance.)  | 0810                             | 0811             | 0812               |
| 36.  | new construction or remodeling of the operator's dwelling, if owned by the operation?  | 0813                             |                  |                    |

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2010.

|     |   |                       | 0816        |               |
|-----|---|-----------------------|-------------|---------------|
| 37. | Cars – Include new and used   |                       |             |               |
|     |   |                       | PERCENT     |               |
|     |   |                       | 0817        |               |
|     | a. What percent of this (item 37) was the farm's share?   |                       |             |               |
|     |   |                       | DOLLARS     |               |
| 38. | Trucks – Include new and used trucks, pickups,  |                       | 0818        |               |
|     | sport utility vehicles, vans, campers and buses   |                       |             |               |
|     |   |                       | PERCENT     |               |
|     |   |                       | 0819        |               |
|     | a. What percent of this (item 38) was the farm's share?   |                       |             |               |
|     |   |                       | DOLLARS     |               |
|     |   |                       | 0820        | 7             |
| 39. | Tractors – Include new and used   |                       |             |               |
| 40. | Self-propelled equipment, including implements and self-propell equipment for livestock, dairy, or poultry production ( <i>Exclude traction</i> ) | ed<br>ors.)           | 0821        |               |
| 41. | Other farm machinery, non-self-propelled farm equipment, pumple equipment for crop or livestock production ( <i>Include farm share only.</i> )    |                       | 0822        |               |
| 42. | Office equipment, furniture and computers that were placed on a depreciation schedule   |                       | 0823        |               |
| 43. | Farmland and other farm real estate for expanding this operation  |                       | 0803        |               |
|     |   |                       |             | _             |
| 44. | All other capital expenditures ( <i>Include</i> all other capital expenditures that were placed on a depreciation schedule.)                      |                       | 0824        |               |
|     | [List all other capital expenditure items and amounts below.]   |                       |             |               |
|     |   |                       |             |               |
|     |   |                       |             |               |
|     |   |                       |             |               |
|     |   |                       |             |               |
|     |   | OPERATOR & PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
|     |   | DOLLARS               | DOLLARS     | DOLLARS       |
| 45. | What other expenses did this operation have in 2010 that I have not recorded?   | 0825                  | 0826        | 0827          |
|     | [List each expense item and amount below.]  | <del></del>           |             |               |
|     |   |                       |             |               |
|     |   |                       |             |               |
|     |   |                       |             |               |

**DOLLARS** 

### SECTION G FARM ASSETS

| VALUE of the following assets OWNED by this operation on December 31, 2010:  (Include owned assets on rented land.) |   |   |                   |                 |  |  |  |
|---|---|---|-------------------|-----------------|--|--|--|
|   | a.  | farm operator's dwelling, <b>if owned by this operation</b> (Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.)  |                   | DOLLARS<br>0850 |  |  |  |
|   | b.  | all other dwellings   |                   | 0851            |  |  |  |
|   | C.  | all other farm buildings and structures ( <i>Include</i> barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)   |                   | 0852            |  |  |  |
|   | d.  | orchard trees and vines, nursery trees, and trees grown for woody crops   |                   | 0853            |  |  |  |
|   | e. land (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)   |   |                   |                 |  |  |  |
| 2.  | What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2010? (Reported in SECTION A, items 2a, 2b, and 2c.) |   |                   |                 |  |  |  |
|   | a. What is the estimated market value of the land and buildings on the acres rented or leased FROM RELATIVES on December 31, 2010?  |   |                   |                 |  |  |  |
| 3.  |   |   |                   |                 |  |  |  |
| Eor   | 000   | h itam balaw rapart the market valua(s) of the assets   |                   |                 |  |  |  |
|   |   | h item below, report the market value(s) of the assets by the operation on the dates specified.   | Beginning of Year | End of Year     |  |  |  |
|   |   | at was the ESTIMATED MARKET VALUE for the farm share of [item] on-  | JAN. 1, 2010?     | DEC. 31, 2010?  |  |  |  |
| 4.  |   | crops owned and stored on or off this operation   | DOLLARS           | DOLLARS         |  |  |  |
|   |   | (Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)  | 0888              | 0889            |  |  |  |
|   | b.  | breeding livestock <b>owned</b> by and <b>located</b> on or off this operation  |                   |                 |  |  |  |
| ( <b>Include</b> aquaculture, purposes. <b>Exclude</b> liv  |   | (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).)                              | 0863              | 0864            |  |  |  |
|   | C.  | non-breeding livestock <b>owned</b> by and <b>located</b> on or off this operation  |                   |                 |  |  |  |
|   |   | (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc, kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).)                           | 0876              | 0877            |  |  |  |
|   | d.  | production inputs <b>owned</b> by this operation, such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc   | 0878              | 0879            |  |  |  |
|   | e.  | production inputs <b>already used</b> by this operation for cover crops, crops planted but not yet mature for harvest ( <i>also known as sunk costs</i> ), or the value of inputs used for production contracts that have yet to be delivered | 0880              | 0881            |  |  |  |
|   | f.  | trucks and cars <b>owned</b> by the operation (farm share only)   |                   | 0882            |  |  |  |
|   | g.  | tractors, machinery, tools, equipment and implements <b>owned</b> by the operation  |                   | 0883            |  |  |  |
|   | h.  | stock in farm cooperatives and the Farm Credit System   |                   | 0884            |  |  |  |
| LIQ   | UID   | ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Bo   | oklet.]           |                 |  |  |  |
| <ol> <li>Which value code represents the value of all other farm assets not previously listed</li> </ol>            |   |   |                   |                 |  |  |  |
|   | on cast   | December 31, 2010? (Include money owed to this operation (except money owed from commod<br>a certificates of deposit, savings and checking accounts, hedging account balances, government payment   | ents due,         | VALUE CODE      |  |  |  |
|   | bala  | balance of land contract sales, and any other farm assets not reported earlier. <b>Exclude</b> any personal debt owed to the operator(s).)  |                   |                 |  |  |  |
| <del>оро. 2.3.(-у.), </del>   |   |   |                   |                 |  |  |  |

| SE | ECTION H FARM DEBT   |   |  |   |  |  |  |  |
|----|--|---|--|---|--|--|--|--|
|    |  |   |  | DOLLARS                                 |  |  |  |  |
| 1. | What was the total amount of all farm business loans taken out and repaid in 2010?  (Include seasonal production and equipment loans.)   |   |  |   |  |  |  |  |
| 2. | 2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies on December 31, 2010? ( <i>Include</i> money owed against your line of credit and multi-purpose loans used for both farm and non-farm purposes. <i>Exclude</i> CCC commodity loans and any loans used exclusively for non-farm purposes.)   YES [Enter code 1, then continue]  NO [Enter code 3, then go to SECTION I] |   |  |   |  |  |  |  |
| 3. | For each type of loan, what was the balance owed, average interest rate, and percent for farm use?   | What was the balance owed on December 31, 2010? | What was the average interest rate of this debt? | How much of this debt was for farm use? |  |  |  |  |
|    |  | DOLLARS   | PERCENT  | PERCENT                                 |  |  |  |  |
|    | a. One year or less production or other loans  | 1048  | 1049<br>. <u> </u>                               | 1050                                    |  |  |  |  |
|    |  |   | hundredths                                       |   |  |  |  |  |
|    | b. More than one year non-real estate debt   | 1051  | 1052   | 1053                                    |  |  |  |  |
|    |  |   | hundredths                                       |   |  |  |  |  |
|    | c. More than one year real estate debt   | 1054  | 1055   | 1056                                    |  |  |  |  |
|    |  |   | hundredths                                       |   |  |  |  |  |
| 4. | How much of the debt owed on December 31, 2010 (reported above   | e), was for the oper                            | ator's   | DOLLARS                                 |  |  |  |  |
|    | dwelling? (If the operator's dwelling is owned by the operation, <u>debt should be in</u> <b>Exclude</b> operator's dwelling if not owned by the operation.)   |   |  | 1057                                    |  |  |  |  |
|    |  |   |  |   |  |  |  |  |

| OFFICE<br>USE | 0999 |
|---------------|------|

## SECTION I FARM MANAGEMENT and USE OF TIME

| 1. | In 2010, was more than 50% of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.)  | CODE  |
|----|--|---|
|    | NES (Enter code 1)   | 1249  |
|    | ☐ YES [Enter code 1] ☐ NO [Enter code 3]   |   |
|    |  | NUMBER  |
| 2. | In 2010, how many owners of this operation were there? ( <i>Exclude</i> landlords, contractors, and lending institutions holding farm debt. <i>Include</i> yourself if you have an ownership interest.)  | 1246  |
|    |  | PERCENT                                       |
|    | a. What percent of the ownership interest did you (the operator) and your household hold?  (Exclude relatives not living in your household.)   | 1248  |
|    | 1 Family or Individual operation ( <i>Exclude partnerships and corporations</i> .) 2 Legal partnership operation ( <i>Include family partnerships</i> .)   |   |
| 3. | In 2010, what was this operation's legal status 3 C-Corporation 4 S-Corporation  | CODE<br>1240                                  |
|    | for tax purposes?  | 1240  |
| 1  | In this energtion organized as a Limited Lightlity Company (LLC) under State law?  | CODE  |
| 4. | Is this operation organized as a Limited Liability Company (LLC) under State law?  State law?  NO [Enter code 3]   | 1202  |
|    | TEO [Liner code 7]   |   |
|    | <b>ENUMERATOR NOTE:</b> If item 3 = 2 (operation is a partnership), continue; else go to item 7.   |   |
|    |  |   |
| 5. | If operation is a legal partnership, is this partnership registered under State law?   | CODE<br>1204                                  |
|    | ☐ YES [Enter code 1]         ☐ NO [Enter code 3]   | 1204  |
|    |  | NUMBER  |
| ^  |  | NONDER  |
|    | Here are not a set one one the sector this consenting O  | 1232  |
| 6. | How many partners are there in this operation?   |   |
| 7. | In 2010, how many households, other than the principal operator's, shared in the   | 1232  |
| _  |  |   |
| _  | In 2010, how many households, <u>other than the principal operator's</u> , shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  | 0976  |
| _  | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  | 1232  |
| _  | In 2010, how many households, <u>other than the principal operator's</u> , shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  | 1232<br>0976<br>PERCENT                       |
| _  | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.).  | 1232<br>0976<br>PERCENT                       |
| _  | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  | 1232<br>0976<br>PERCENT                       |
| _  | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?.  a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.).  [Show value codes in respondent booklet.]  b. (Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.) What value code represents the corporate  | 1232<br>0976<br>PERCENT                       |
| _  | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?.  a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.).  [Show value codes in respondent booklet.]  b. (Answer this question ONLY if the operation is a C-Corporation or an LLC   | 0976  PERCENT  0974                           |
| 7. | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?.  a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.).  [Show value codes in respondent booklet.]  b. (Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.) What value code represents the corporate dividends you (the operator) and your household received from this farming operation? (See Value Code list in respondent booklet. If your operation is an LLC that elected to file for tax purposes  | 0976  PERCENT  0974  VALUE CODE  0975         |
| 7. | In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?  a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.).  [Show value codes in respondent booklet.]  b. (Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.) What value code represents the corporate dividends you (the operator) and your household received from this farming operation? (See Value Code list in respondent booklet. If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.). | 1232<br>0976<br>PERCENT<br>0974<br>VALUE CODE |

| 0. 44        |  |  |   |                       |   |  | CODE  |  |  |
|--------------|--|--|---|-----------------------|---|--|---|--|--|
| 9.           | At a                                     | any point during 2010, were you (the principal   | operator) ma  | arried                | ?   |  | 1205  |  |  |
|              |  | YES [Enter code 1, then continue]  | NO [Enter co  | ode 3,                | then go to item   | 11]  |   |  |  |
| 10.          | mal                                      | ne principal operator was married at any point<br>ke day-to-day decisions for this farm/ranch? [<br>8 on the previous page.]   | during 2010,<br>If yes, the princi                          | , did tl<br>ipal ope  | he principal oper<br>erator's spouse shou               | ator's spouse<br>Id be included in                             | CODE  |  |  |
|              |  | . , , , , ,  | - d - 01  |                       |   |  | 1209  |  |  |
|              | Ш  | YES [Enter code 1] NO [Enter co  | oae 3]  |                       |   |  |   |  |  |
| for Dec      | up to<br>emi                             | ns 11-13, please answer the following question three primary operators of this operation as ber 31, 2010. If one of the operators is the pror's spouse, record his/her information in operators. | of<br>incipal   | PRINCIPAL<br>OPERATOR |   | OPERATOR<br>2  | OPERATOR<br>3   |  |  |
|              |  |  |   |                       | AGE   | AGE  | AGE   |  |  |
| 11.          | Wh<br>Dec                                | at was the age of operator(s) on cember 31, 2010?  |   | 1242                  |   | 1262   | 1282  |  |  |
|              |  |  |   |                       | YEAR  | YEAR   | YEAR  |  |  |
| 12.          |  | what year did the operator(s) begin operate <b>any</b> farm operation?   |   | 1241                  |   | 1261   | 1281  |  |  |
|              |  |  |   |                       | CODE  | CODE   | CODE  |  |  |
|              |  | 1  | Male  | 1243                  |   | 1263   | 1283  |  |  |
| 13.          | Wh                                       | at was the gender of the operator(s)? 2  | Female  |                       |   |  |   |  |  |
| 14.          |  | re you a hired manager for this operation (mea-<br>kind payment for making day-to-day management decis   |   | CODE                  |   |  |   |  |  |
|              |  |  | •   |                       |   |  | 0995  |  |  |
|              | ☐ YES [Enter code 1] ☐ NO [Enter code 3] |  |   |                       |   |  |   |  |  |
|              |  |  |   |                       |   |  |   |  |  |
| For<br>of ti | iten<br>he th                            | ns 15 and 16, please answer for each<br>nree-month periods during 2010.  | 1 <sup>st</sup> Quarte<br>January,<br>February<br>March, 20 | ,                     | 2 <sup>nd</sup> Quarter<br>April,<br>May,<br>June, 2010 | 3 <sup>rd</sup> Quarter<br>July,<br>August,<br>September, 2010 | 4 <sup>th</sup> Quarter<br>October,<br>November<br>December, 2010 |  |  |
|              | On                                       | ns 15 and 16, please answer for each nree-month periods during 2010.  average, about how many paid and unpaid ars per week (work and management time) did—                                       | January,<br>February  | ,<br>10               | April,<br>May,  | July,<br>August,   | October,<br>November  |  |  |
|              | On<br>hou                                | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this   | January,<br>February<br>March, 20                           | ,<br>10               | April,<br>May,<br>June, 2010                            | July,<br>August,<br>September, 2010                            | October,<br>November<br>December, 2010                            |  |  |
|              | On<br>hou<br>a.                          | average, about how many paid and unpaid irs per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 20                           | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK              | July,<br>August,<br>September, 2010                            | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
|              | On<br>hou<br>a.                          | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this   | January,<br>February<br>March, 20°<br>HOURS/WE              | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK              | July,<br>August,<br>September, 2010<br>HOURS/WEEK              | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
|              | On<br>hou<br>a.                          | average, about how many paid and unpaid irs per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 20                           | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK              | July,<br>August,<br>September, 2010                            | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
|              | On<br>hou<br>a.<br>b.                    | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 201<br>HOURS/WE<br>0828      | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK<br>0829      | July, August, September, 2010  HOURS/WEEK  0830                | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
|              | On<br>hou<br>a.<br>b.                    | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 20°<br>HOURS/WE              | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK              | July,<br>August,<br>September, 2010<br>HOURS/WEEK              | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
| 15.          | On hour a. b.                            | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 201<br>HOURS/WE<br>0828      | ,<br>10               | April,<br>May,<br>June, 2010<br>HOURS/WEEK<br>0829      | July, August, September, 2010  HOURS/WEEK  0830                | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
| 15.          | On hou a. b.                             | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this operation?  | January,<br>February<br>March, 201<br>HOURS/WE<br>0828      | EEK                   | April,<br>May,<br>June, 2010<br>HOURS/WEEK<br>0829      | July, August, September, 2010  HOURS/WEEK  0830                | October,<br>November<br>December, 2010<br>HOURS/WEEK              |  |  |
| 15.          | On hou a. b.                             | average, about how many paid and unpaid ars per week (work and management time) did—you (the principal operator) work for this operation?  | January, February March, 20° HOURS/WE 0828  0832            | EEK                   | April, May, June, 2010  HOURS/WEEK  0829  0833          | July, August, September, 2010  HOURS/WEEK  0830  0834          | October, November December, 2010  HOURS/WEEK  0831  0835          |  |  |

| OFFICE | 2001 |
|--------|------|
| USE    |      |

| 91               | FARINI HOUSERU   | JLD  |           |                  |                |  |  |
|------------------|--|--|-----------|------------------|----------------|--|--|
| 1.               | Are the principal operator and/or the principal hispanic, or Latino origin or background,          |  | _         | OPERATOR         | SPOUSE         |  |  |
|                  | Rican, regardless of race?  YES [Enter code 1] NO  | [Enter code 3]   |           | 1219             | 1220           |  |  |
|                  | Teo [Emer code 1]  | [Enter code o]   | · · · · L |                  |                |  |  |
| ENTER CODE 1 FOR |  |  |           |                  |                |  |  |
|                  |  |  |           | OPERATOR         | SPOUSE         |  |  |
|                  |  | American Indian or Alaska Native? (Specify tribe) .                                    |           | 1213             | 1214           |  |  |
| 2.               | Which of these do you (the principal operator) and/or your (the principal                          | Asian? .   |           | 1215             | 1216           |  |  |
|                  | operator's) spouse consider yourself? Are you—   | Black or African American? .   |           | 1217             | 1218           |  |  |
|                  |  | Native Hawaiian or Other Pacific Islander? .   |           | 1221             | 1222           |  |  |
|                  |  | White?   | [         | 1223             | 1224           |  |  |
|                  |  |  |           |                  |                |  |  |
| 3.               | What is the highest level of formal education achieved by the principal                            | Less than high school diploma     High school  | _         | OPERATOR         | SPOUSE         |  |  |
|                  | operator and/or the principal operator's spouse?   | 3 Some college ( <i>Include</i> associates degree 4 4-year college graduate and beyond | )         | 1257             | 1260           |  |  |
|                  |  |  |           |                  |                |  |  |
| 4.               | In 2010, what was the primary  | <ul><li>1 Farm or ranch work</li><li>2 Work other than farming or ranching</li></ul>   |           | OPERATOR         | SPOUSE         |  |  |
|                  | occupation of the principal operator and/or the principal operator's spouse?                       | 3 Currently not in the paid workforce  | <u> </u>  | 1207             | 1208           |  |  |
| 5.               | Regarding retirement from <u>farming/ranchi</u> (the principal operator) consider yourself         |  |           |                  | CODE<br>1259   |  |  |
|                  | ☐ YES [Enter code 1]   | □ NO [Enter code 3]  |           |                  | 1259           |  |  |
|                  |  |  |           |                  | NUMBER         |  |  |
| 6.               | How many persons lived in the principal of (Include operator, spouse, children, and others living) |  |           |                  | 1227           |  |  |
|                  |  |  |           | , 0507/0         |                |  |  |
|                  | <b>UMERATOR NOTE:</b> If SECTION I, item 1<br>ntinue.  | 7 = 3 (50%) or less interest held by operator and                                      | relative  | s), go to SECTIO | N L; else      |  |  |
| 7                | Did the principal operator receive pay for   | off form/off rough work or operate on  | off form  | <b>"</b>         | CODE           |  |  |
| 7.               | business during 2010?  | on-lamion-ranch work of operate and  | JII-IaII  | 11               | 0931           |  |  |
|                  | ☐ YES [Enter code 1, then continue]  | ☐ NO [Enter code 3, then go to it  | tem 8]    |                  |                |  |  |
|                  |  |  |           |                  | WEEKS          |  |  |
|                  | a. How many weeks did the operator we an off-farm business in 2010?                                | ork off this farm/ranch for pay or operat  | te<br>    |                  | 0933           |  |  |
|                  |  |  |           |                  | HOURS PER WEEK |  |  |
|                  |  | s per week did the operator usually wor<br>an off-farm business in 2010?               |           |                  | 0935           |  |  |
|                  |  |  |           |                  |                |  |  |

| 8. If the principal operator has a spouse, did the principal operator's <u>spouse</u> receive pay for off-farm/off-ranch work or operate an off-farm business during 2010? |  |                             |                               |  |            |                   | CODE                      |        |                     |           |       |
|--|--|-----------------------------|-------------------------------|--|------------|-------------------|---------------------------|--------|---------------------|-----------|-------|
|  |  |                             |                               | •  |            | •                 |                           | tem 9] |                     | 0932      |       |
|  |  |                             |                               |  |            |                   |                           |        |                     | WEEKS     | 6     |
|  | a.   |                             |                               | did the principal operat<br>an off-farm business ir  |            |                   |                           |        |                     | 0934      |       |
|  |  |                             |                               |  |            |                   |                           |        |                     | HOURS PER | WEEK  |
|  | b.   |                             |                               | s, how many hours pe<br>s farm/ranch for pay o   |            |                   |                           |        |                     | 0936      |       |
| 9.   | 9. Which value code from the list below represents the cash income the entire household, the principal operator, and spouse received in 2010 from— (Exclude farm income reported earlier.) |                             |                               |  |            |                   |                           |        |                     |           |       |
|  |  |                             |                               | SOURCE   |            |                   | TOTAL<br>HOUSEHO<br>INCOM | OLD    | OPERATOR<br>INCOME  | SPOUS     |       |
|  |  |                             |                               |  |            |                   | VALUE CO                  | ODE    | VALUE CODE          | VALUE CO  | DDE   |
|  | a.   | all off-farm<br>withholding |                               | salaries, and tips befo  | re taxes   | and               | 0952                      |        | 0950                | 0951      |       |
|  | b.   |                             |                               | om operating another to be negative (-) if a loss was  |            | anch (net of      | 0957                      |        | 0955                | 0956      |       |
|  | C.   | including v<br>share-rented | vhole far<br>income. <b>E</b> | om renting land from oms/ranches, to others'<br>Exclude land rented to other<br>loss was incurred) | ? (Include | cash or           | 0963                      |        |                     |           |       |
|  | d.   |                             |                               | om operating any othe<br>be negative (-) if a loss wa  |            | s (net of         | 0960                      |        | 0958                | 0959      |       |
|  | e.   | interest inc                | come?                         |  |            |                   | 0969                      |        |                     |           |       |
|  | f.   | dividend in                 | come?                         |  |            |                   | 0966                      |        |                     |           |       |
|  | g.   |                             |                               | the sale of farm and I   |            | capital           | 0978                      |        |                     |           |       |
|  |  |                             |                               | n/loss on the sale of ca   |            |                   | 0981                      |        |                     |           |       |
|  | h.   | income fro                  | m private                     | e pensions and private   | disability | y payments?       | 0939                      |        |                     |           |       |
|  | i.   |                             | etirement,                    | SOURCES? ( <i>Include</i> Soci<br>veteran's benefits, public di<br>ce.)                            |            |                   | 0998                      |        |                     |           |       |
|  | j.   | other off-fa                | ırm sour                      | ces of income?   |            |                   | 0993                      |        |                     |           |       |
|  |  |                             | Value                         |  | Value      |                   |                           | Value  |                     |           | Value |
| Doll   | ar ra  | nge                         | Code                          | Dollar range   | Code       | Dollar range      |                           | Code   | Dollar range        |           | Code  |
| None   | e  |                             | 01                            | \$10,000 – 14,999  | 10         | \$80,000 - 99,999 | )                         | 19     | \$1,000,000 – 1,499 | ,999      | 28    |
| \$1 -  | 499.   |                             | 02                            | \$15,000 – 19,999  | 11         | \$100,000 – 124,9 | 999                       | 20     | \$1,500,000 – 1,999 | ,999      | 29    |
|  |  | 9                           | 03                            | \$20,000 – 24,999  | 12         | \$125,000 – 149,9 | 999                       | 21     | \$2,000,000 - 2,999 | ,999      | 30    |
| \$1,0  | 00 – 1   | ,999                        | 04                            | \$25,000 – 29,999  | 13         | \$150,000 – 199,9 | 999                       | 22     | \$3,000,000 - 4,999 | ,999      | 31    |
| \$2,0  | 00 – 2   | 2,999                       | 05                            | \$30,000 – 34,999  | 14         | \$200,000 - 274,9 | 999                       | 23     | \$5,000,000 - 7,499 | ,999      | 32    |

SECTION J continues on next page.

33

34

\$7,500,000 - 9,999,999. . . . . . .

\$10,000,000 and over. . . . . . .

15

16

17

18

\$275,000 – 349,999. . . . . . . 24

\$350,000 - 499,999. . . . . . . . 25

26

27

\$500,000 - 749,999. . . . . . .

\$750,000 – 999,999. . . . . . .

\$35,000 – 39,999. . . . . .

\$40,000 – 49,999. . . . . .

\$50,000 - 59,999. . . . . .

\$60,000 - 79,999. . . . . .

\$3,000 – 3,999. . . . . .

\$4,000 – 4,999. . . . . .

\$5,000 – 7,499. . . . .

\$7,500 - 9,999. . . . . . 09

06

07

08

| 10. | Which value code represents the total amount spent on household and family living expenses   |               |         |
|-----|--|---------------|---------|
|     | in 2010? ( <i>Include</i> food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out-of-pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing; house furnishings; | VALU          | JE CODE |
|     | education and child care; charity donations; and entertainment, as well as mortgage interest and property taxes for operators who live in a dwelling owned by the household and not the farm.)   | 1111          |         |
| 11. | Which value code represents the total amount of <u>off-farm assets</u> owned by the principal  |               |         |
|     | operator <u>and</u> members of the operator's household on December 31, 2010? ( <i>Include cash, checking, savings, retirement accounts, corporate stock, certificates of deposit and real estate not part of the farm.  Exclude assets reported earlier.)</i>   | 0994          |         |
|     |  |               |         |
| 12. | Which value code represents the total amount of all <u>off-farm debt</u> owed on December 31, 2010 by the principal operator <u>and</u> members of the operator's household? ( <i>Exclude debt reported earlier</i> .)   | 1103          |         |
|     | LIMEDATOR NOTE: [Home 42, 45 vefor to income and owners it was few 2000.]  |               |         |
| EN  | UMERATOR NOTE: [Items 13 - 15 refer to income and expense items for 2009.]   |               |         |
|     |  | \/AII         | JE CODE |
| 13. | Which value code represents the total value of farm sales in the previous year (2009)? (Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.)  | 1113          | JE CODE |
|     | received from investock and crop production contracts, the rick change in coordants, and government payments.  |               |         |
| 14. | Which value code represents the net operating income for this operation in the previous year (2009)? (Cash income from all farm sources minus production costs and depreciation.  If negative net operating income, indicate a minus sign before the value code.)  | 1114          |         |
| 15. | Which value code represents the total off-farm income in the previous year (2009)?   |               |         |
|     | (wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, indicate a minus sign before the value code.)   | 1115          |         |
|     |  |               |         |
|     | -  |               | 1       |
|     |  | OFFICE<br>USE | 2002    |

| S  | ECTION L IRRIGATION                           |   |      |
|----|---|---|------|
| 1. | Did you irrigate any cropland, alfalfa, other | CODE                                      |      |
|    | ☐ YES [Enter code 1, then continue]           | ☐ NO [Enter code 3, then go to SECTION M] | 1740 |
|    |   |   |      |

[ENUMERATOR INSTRUCTION: Refer to Section B, page 4. For each crop harvested during 2010 (SECTION B, Items 1 and 2), determine if it was irrigated (column 1, table below). Complete the remaining columns for each irrigated crop noted in column 1 below.]

2. Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2010. (*Include* land irrigated for alfalfa, other hay, and pastureland.)

| PRESSURE SYSTEMS  | GRAVITY SYSTEMS  |
|---|--|
| 1 = Hand-move   | 10 = Siphon-Tube System [from unlined ditches]           |
| 2 = Solid or Permanent set  | 11 = Siphon-Tube System [from lined ditches]             |
| 3 = Side Roll or Wheel Line   | 12 = Portal- or Ditch-Gate System [from unlined ditches] |
| 4 = Center Pivot or Linear Move [with sprinklers on main line]                  | 13 = Portal- or Ditch-Gate System [from lined ditches]   |
| 5 = Center Pivot or Linear Move [with sprinklers below main line,               | 14 = Poly-Pipe System                                    |
| but more than 2 feet above ground]  | 15 = Gated-Pipe [not poly-pipe]                          |
| 6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground] | 16 = Improved Gated Pipe [surge flow or cablegation,     |
| 7 = Big Gun   | not poly pipe]   |
| 8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems]             | 17 = Subirrigation                                       |
| 9 = Other Pressure System (specify type:)                                       | 18 = Open Discharge from well or pump                    |
|   | 19 = Other Gravity System (specify type:)                |

| 1   | 2            | 3  | 4  | 5  | 6  | 7   | 8   | 9   |
|---|--------------|--|--|--|--|---|---|---|
| What crops were irrigated on this farm in 2010? |              | How many<br>harvested<br>acres of<br>[commodity]<br>were<br>irrigated? | On the irrigated acres harvested, what was the average yield per acre for [commodity]? | UNIT<br>CODE<br>1 – POUNDS<br>2 – CWT<br>3 – TONS<br>4 – BUSHELS<br>7 - BALE | What is the primary irrigation system type for [commodity]? [See irrigation system codes above.] | What was the average acre- inches of water applied per acre for the growing season for [commodity]? | What percent<br>of<br>[commodity]<br>acres were<br>irrigated<br>using surface<br>water? | What percent of [commodity] acres were irrigated using surface water purchased from off-farm water suppliers?  1/ [Off-farm water suppliers are defined below.] |
| CROPS<br>IRRIGATED                              | CROP<br>CODE | HARVESTED<br>ACRES   | YIELD  | UNIT CODE  | SYSTEM<br>CODE   | ACRE INCHES<br>PER ACRE   | PERCENT   | PERCENT   |
| ALFALFA   |              | 1782   | 1783   | 1784   | 1785   | 1786  | 1787  | 1788  |
| OTHER HAY                                       |              | 1790   | 1791   | 1792   | 1793   | 1794  | 1795  | 1796  |
| PASTURELAND                                     |              | 1798   |  |  | 1801   | 1802  | 1803  | 1804  |
| Crop 1  | 1741         | 1742   | 1743   | 1744   | 1745   | 1746  | 1747  | 1748  |
| Crop 2  | 1749         | 1750   | 1751   | 1752   | 1753   | 1754  | 1755  | 1756  |
| Crop 3  | 1757         | 1758   | 1759   | 1760   | 1761   | 1762  | 1763  | 1764  |
| Crop 4  | 1765         | 1766   | 1767   | 1768   | 1769   | 1770  | 1771  | 1772  |
| Crop 5  | 1773         | 1774   | 1775   | 1776   | 1777   | 1778  | 1779  | 1780  |

Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative, or neighborhood ditches; commercial or municipal water systems.

|    |  |  |                                | NUMBER   |  |  |  |  |
|----|--|--|--------------------------------|--|--|--|--|--|
| ^  |  | or and instruction wells were used on this forms in 00400  |                                | 1805   |  |  |  |  |
| 3. | HO   | w many irrigation wells were used on this farm in 2010?  | L.                             | [If now you to itam 6.]                            |  |  |  |  |
|    |  |  | ſ                              | [If zero, go to item 6.]                           |  |  |  |  |
| 4. | In 2   | 2010, how many wells on this farm used backflow prevention devices?  |                                | 1806   |  |  |  |  |
|    |  |  | •                              | [If zero, go to item 5.]                           |  |  |  |  |
|    |  |  | ŗ                              | ACRES  |  |  |  |  |
|    | _  | Harvers and the standard and a supervisor in the standard and the standard forms the stan |                                | 1807   |  |  |  |  |
|    | a.   | How many planted acres were irrigated using water from these (item 4) wells?   |                                |  |  |  |  |  |
|    |  |  | ı                              | NUMBER   |  |  |  |  |
| 5. |  | 2010, how many wells on this farm used water meter or ter flow measurement devices?  |                                | 1808   |  |  |  |  |
|    |  |  | ·                              | [If zero, go to item 6.]                           |  |  |  |  |
|    |  |  |                                | ACRES  |  |  |  |  |
|    |  |  |                                | 1809   |  |  |  |  |
|    | a.   | How many planted acres were irrigated using water from these ( <i>item 5</i> ) wells?  |                                |  |  |  |  |  |
| 6. | In 2   | 2010, on how many planted acres was irrigation used–   |                                | ACRES  |  |  |  |  |
|    |  |  |                                | 1810   |  |  |  |  |
|    | a.   | to apply chemical fertilizers?   | •                              | 4044   |  |  |  |  |
|    | b.   | to apply pesticides?   |                                | 1811   |  |  |  |  |
|    | C.   | to remove (leach) salts from the soil?   |                                | 1812   |  |  |  |  |
|    |  |  |                                | 1813   |  |  |  |  |
|    | d.   | to conduct land disposal of liquid livestock waste?  | İ                              | 1814   |  |  |  |  |
|    | e.   | for crop cooling or freeze protection?   |                                | 1614   |  |  |  |  |
|    |  |  | •                              |  |  |  |  |  |
|    |  |  | 2                              | 3  |  |  |  |  |
|    |  |  | MANAGEMENT<br>PRACTICE<br>CODE | [If code = 6, ask-]<br>How many<br>planted acres   |  |  |  |  |
| 7. | Ho   | w familiar are you with–   | [Enter code                    | were irrigated using<br>this technique<br>in 2010? |  |  |  |  |
|    | WATER MANAGEMENT TECHNIQUE  from respondent booklet] |  |                                |  |  |  |  |  |
|    | a.   | commercial scheduling services or computer simulation models to  | 1815                           | ACRES<br>1816                                      |  |  |  |  |
|    | u.   | schedule irrigation-water applications?  |                                |  |  |  |  |  |
|    | b.   | on-farm irrigation scheduling techniques using soil-moisture sensing devices (such as neutron probes, tensiometers, and soil moisture blocks)?   | 1817                           | 1818   |  |  |  |  |
|    | C.   | on-farm use of special furrowing techniques (such as furrow diking, spread beds, and compact furrowing) to control field-level water distributions and to reduce water losses?   | 1819                           | 1820   |  |  |  |  |

| 8.  | During 2010, did you make improvements, such as upgrades or new equipment<br>(not maintenance) to existing irrigation systems on this farm? |   |               |      |  |  |
|-----|---|---|---------------|------|--|--|
|     | , , ,   | NO [Enter code 3, then go to item 9]  | 1821          |      |  |  |
|     |   |   | AC            | RES  |  |  |
|     | a. In 2010, how many of this farm's pl  | lanted acres were irrigated using these improvements?   | 1822          |      |  |  |
| 9.  | In the past five years, has anyone mad  | e an offer to purchase water or   | CC            | DDE  |  |  |
|     | water rights from this farm operation?  | NO IF stay and 2 than so to item 101  | 1823          |      |  |  |
|     | YES [Enter code 1, then continue]   | □ NO [Enter code 3, then go to item 10]   |               |      |  |  |
|     | a. What was the purchaser's   | Agricultural use     Water for municipal, urban, recreational or industrial uses     · · · · · ·  | 1824          |      |  |  |
|     | intended use for the water?   | <ul> <li>Water to improve environmental values</li> <li>Water for Native American (<i>Indian</i>) water right claims</li> <li>Don't know</li> </ul> |               |      |  |  |
|     | •   |   | YE            | ARS  |  |  |
| 10. |   | years has someone with senior water right tinue crop irrigation for this farm?  | 1825          |      |  |  |
|     |   |   |               |      |  |  |
|     |   |   | OFFICE<br>USE | 1980 |  |  |

### SECTION M ORGANIC CORN DRYING

|   |  | this operation harvest <u>certified</u> organic corn for grai  |                    |                        |                  |       | CODE                 |  |  |  |
|---|--|--|--------------------|------------------------|------------------|-------|----------------------|--|--|--|
| 1.  | 1895   |  |                    |                        |                  |       |                      |  |  |  |
|   |  |  |                    |                        |                  |       | MONTH                |  |  |  |
| 2.  | ln v   | what month was the majority of the 2010 <u>certified</u> org   | ganic corr         | crop harves            | ted?             |       | 1826                 |  |  |  |
| 3.  | Ho   | low much of the 2010 <u>certified</u> organic corn crop was-   |                    |                        |                  |       |                      |  |  |  |
|   | a.   | custom dried?  |                    |                        | 1864             |       | 1865                 |  |  |  |
|   | b.   | dried other than custom dried?   |                    |                        | 1870             |       | 1871                 |  |  |  |
|   | C.   | not dried?   |                    |                        | 1876             |       | 1877                 |  |  |  |
|   |  |  |                    |                        |                  |       | a + b + c = 100%     |  |  |  |
|   |  | any of the 2010 <u>certified</u> organic crop<br>is custom dried, ask item 4; else go to item 5.]                            |                    |                        | CENTS PER BUSHEL | . OR  | TOTAL DOLLARS        |  |  |  |
| 4.  |  | at was the cost of custom drying the 2010 <a href="mailto:tified">tified</a> organic crop?                                   |                    |                        | 1829 ¢           | . 0.1 | 1830                 |  |  |  |
|   |  |  |                    |                        |                  |       |                      |  |  |  |
| 5.  |  | any of the 2010 <u>certified</u> organic corn crop was dried<br>n custom dried, ask items 5a-f; else go to SECTION           |                    |                        |                  |       |                      |  |  |  |
|   |  |  |                    | 1 diesel<br>2 gasoline |                  |       | CODE                 |  |  |  |
|   | a.   | What was the main fuel type used to heat the air for drying the 2010 <u>certified</u> organic corn crop?                     |                    | 3 LP gas 4 natural gas | s                |       | 1859                 |  |  |  |
|   |  | tor drying the 2010 <u>certified</u> organic com crop?   |                    | 5 electricity 6 other  |                  |       | PERCENTAGE<br>POINTS |  |  |  |
|   | b.   | On average, what percent of moisture was remove  | d from the         | e <u>certified</u> org | anic corn crop?  |       | 1894                 |  |  |  |
|   | c.   | How many hours of each type of labor were used to ( <i>Include</i> hours to unload, fill and empty driers, and to oversee of | o dry the          | certified orga         | nic corn crop?   |       | HOURS                |  |  |  |
|   |  | (i) Operator, partners, family members and other   |                    | orkers?                |                  |       | 1896                 |  |  |  |
|   |  |  | •                  |                        |                  |       | 1897                 |  |  |  |
|   | (ii) Full-time, hired workers? ( <i>Exclude custom and contract labor</i> .) |  |                    |                        |                  |       |                      |  |  |  |
|   |  | (,   |                    |                        |                  |       |                      |  |  |  |
|   | d.   | What was the main type of facility used to   | 1 bins<br>2 contin | nuous flow drier (     | outside of bins) |       | CODE<br>1837         |  |  |  |
|   | u.   | dry the 2010 <u>certified</u> organic corn crop?   |                    | drier (outside of      | ,                |       |                      |  |  |  |
|   |  |  |                    |                        |                  |       | NUMBER<br>1838       |  |  |  |
| e. How many of these facilities were used to dry the 2010 <u>certified</u> organic corn crop? |  |  |                    |                        |                  |       |                      |  |  |  |
|   |  |  |                    |                        |                  |       | BUSHELS<br>1839      |  |  |  |
|   | f.   | What was the TOTAL holding capacity of these fac   | ilities?           |                        |                  |       | 1000                 |  |  |  |
|   |  |  |                    |                        |                  |       | OFFICE 1981          |  |  |  |
|   |  |  |                    |                        |                  |       | USE                  |  |  |  |

### SECTION N ORGANIC CORN PRODUCTION and PRICES

|    |   |  | ACRES                         |  |  |  |  |  |  |
|----|---|--|-------------------------------|--|--|--|--|--|--|
| 1. |   | w many acres of <u>certified</u> organic <b>corn</b> did this operation harvest for grain the 2010 crop year?  | 1860                          |  |  |  |  |  |  |
|    |   |  | BUSHELS                       |  |  |  |  |  |  |
|    | [ <i>If <u>c</u></i><br>a.  | certified       organic corn acres harvested, continue; else go to item 2.]         What was the production from these acres?  | 1861                          |  |  |  |  |  |  |
|    | b. How much of the production was ( <i>or will be</i> ) sold as organic <u>food</u> grade corn? |  |                               |  |  |  |  |  |  |
|    |   | [If any sold as organic food grade corn, ask-]   | DOLLARS & CENTS<br>PER BUSHEL |  |  |  |  |  |  |
|    |   | (i) What was the average price received for the organic food grade corn?   | 1863                          |  |  |  |  |  |  |
|    |   |  | CODE                          |  |  |  |  |  |  |
|    |   | (ii) Was (or will) any of this (be) sold under contract?  ☐ YES [Enter code 1] ☐ NO [Enter code 3]   | 1866                          |  |  |  |  |  |  |
|    |   |  | BUSHELS                       |  |  |  |  |  |  |
|    |   |  | 1867                          |  |  |  |  |  |  |
|    | C.  | How much of the production was (or will be) sold as organic feed grade corn?   |                               |  |  |  |  |  |  |
|    |   | [If any sold as organic feed grade corn, ask-]   | DOLLARS & CENTS<br>PER BUSHEL |  |  |  |  |  |  |
|    |   | (i) What was the average price received for the organic feed grade corn?   | 1868                          |  |  |  |  |  |  |
|    |   |  | CODE                          |  |  |  |  |  |  |
|    |   | (ii) Was (or will) any of this (be) sold under contract?   | 1869                          |  |  |  |  |  |  |
|    |   | ☐ YES [Enter code 1] ☐ NO [Enter code 3]   |                               |  |  |  |  |  |  |
|    |   |  | YEARS                         |  |  |  |  |  |  |
| 2. |   | w many years has this operation grown certified organic corn? ( <i>Include</i> years grown under eral certification and any other third party organic certification program.)      | 1890                          |  |  |  |  |  |  |
|    | 7000  | oral columbation and any care. Time party organic columbation programs,  | DOLLARS                       |  |  |  |  |  |  |
|    |   |  | DOLLARS<br>1891               |  |  |  |  |  |  |
| 3. | Но  | w much did you pay for third party organic certification of the 2010 organic corn crop?  | 1001                          |  |  |  |  |  |  |
|    |   |  | HOURS                         |  |  |  |  |  |  |
| 1. |   | w many hours of labor do you estimate were required to develop and maintain the records quired for certification of the 2010 organic corn crop under the National Organic Program? | 1892                          |  |  |  |  |  |  |
|    |   |  |                               |  |  |  |  |  |  |
|    |   | 1 Sourcing organic inputs (seed, fertilizer, etc.)   |                               |  |  |  |  |  |  |
|    |   | 2 Controlling weeds  |                               |  |  |  |  |  |  |
|    |   | 3 Controlling insects and other pests  |                               |  |  |  |  |  |  |
|    |   | 4 Achieving desired yields 5 Certification and compliance costs  | CODE                          |  |  |  |  |  |  |
| 5. | Wh  | nat do you consider to be the most difficult  6 Certification paperwork requirements   | 1893                          |  |  |  |  |  |  |
|    |   | pect of producing certified organic corn? 7 Other (specify:)   |                               |  |  |  |  |  |  |

| 6. | or will) you have your 2010 organic corn production tested e presence of genetically engineered (GE) material? |        | ODE   |  |  |  |  |  |  |  |
|----|--|--------|-------|--|--|--|--|--|--|--|
|    |  | 1701   |       |  |  |  |  |  |  |  |
|    | ☐ YES [Enter code 1] ☐ NO [Enter code 3]   |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
| 7. | Have you ever had any food-grade organic corn production   | C      | ODE   |  |  |  |  |  |  |  |
|    | rejected by a buyer due to the presence of GE material?  | 1702   |       |  |  |  |  |  |  |  |
|    | ☐ YES [Enter code 1, then continue] ☐ NO [Enter code 3, then go to item 8]                                     |        |       |  |  |  |  |  |  |  |
|    |  | YE     | EARS  |  |  |  |  |  |  |  |
|    |  | 1703   |       |  |  |  |  |  |  |  |
|    | a. In how many years did this occur?   |        |       |  |  |  |  |  |  |  |
|    | · · · · · · · · · · · · · · · · · · ·  |        |       |  |  |  |  |  |  |  |
|    |  |        | SHELS |  |  |  |  |  |  |  |
|    | h. Have many total break all have been rejected by the breven in all vecus?                                    | 1704   |       |  |  |  |  |  |  |  |
|    | b. How many total bushels have been rejected by the buyer in all years?  |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
| 8. | Have you ever had any feed-grade organic corn production   | C      | ODE   |  |  |  |  |  |  |  |
| •  | rejected by a buyer due to the presence of GE material?  | 1705   | ODE   |  |  |  |  |  |  |  |
|    | ☐ YES [Enter code 1, then continue] ☐ NO [Enter code 3, then go to CONCLUSION]                                 | 1705   |       |  |  |  |  |  |  |  |
|    | TES [Enter code 1, then continue]   NO [Enter code 3, then go to CONCLOSION]                                   |        |       |  |  |  |  |  |  |  |
|    |  | YE     | EARS  |  |  |  |  |  |  |  |
|    |  | 1706   |       |  |  |  |  |  |  |  |
|    | a. In how many years did this occur?   |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
|    |  | 1707   |       |  |  |  |  |  |  |  |
|    | b. How many total bushels have been rejected by the buyer in all years?  | 1707   |       |  |  |  |  |  |  |  |
|    | b. How many total business have been rejected by the buyer in all years  |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
|    |  |        |       |  |  |  |  |  |  |  |
|    |  | OFFICE | 1982  |  |  |  |  |  |  |  |
|    |  | USE    |       |  |  |  |  |  |  |  |

#### **CONCLUSION**

CODE

1. To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/.

|             | Would you rather have a brief summary mailed to you at a later date?  ☐ YES - [Enter code 1] ☐ NO - [Enter code 3] |               |               |        |      |             |              |        |            |            | 0099       |                             |
|-------------|--|---------------|---------------|--------|------|-------------|--------------|--------|------------|------------|------------|-----------------------------|
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            | MILITARY TIME               |
| 2. ENDIN    | G TIME [/  | MILITA        | 4 <i>RY</i> ] |        |      |             |              |        |            |            |            | 0005                        |
|             |  |               |               |        |      |             |              |        |            |            |            | OFFICE USE<br>TIME IN HOURS |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
| Reported by | y:   |               |               |        |      |             |              | _ Tele | phone (    | )          |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            |            | OFFICE USE                  |
|             |  |               |               |        |      |             |              |        |            |            |            | 0093                        |
|             |  |               |               |        |      |             |              |        |            |            |            |                             |
|             |  |               |               |        |      |             |              |        |            |            | i          | OFFICE USE                  |
|             |  |               |               |        |      |             |              |        |            |            |            | 0092                        |
|             |  | P.A           | RTNER         | S STRA | TUM  | SAMPLE 1    | 82           |        | Duplicatio | n Adjustor | Office Use | for POID                    |
| OFFICE USE  | 0925   |               | 0926          |        | 0927 | 7           | 0928         |        | 0922       |            | 0919       |                             |
| Respo       | nse  |               | Respo         | ndent  |      | ı           | Mode         |        | Enum       | Eval.      | Date       | Optional                    |
| 1-Comp      | 9901   | 1- Op/        |               | 9902   |      | 2-Tel       |              | 9903   | 0098       | 0100       | 9910       | 0003                        |
| 2-R         |  | 2-Sp<br>3-Acc | _             |        |      | 3-Face-to-F | ace          |        |            |            |            |                             |
| 3-Inac      |  | 4-Part        | ner           |        |      |             | <del>-</del> |        |            |            | 11         |                             |
|             |  | 9-Othe        | er            |        |      |             |              |        |            |            | M M D D    |                             |
| S/E Name    |  |               |               |        |      |             |              |        |            |            |            |                             |

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