How Much Would U.S. Agriculture Have To Adjust?

If Americans were to fully meet the recommendations from the 2005 *Dietary Guidelines* for fruits, vegetables, and whole grains, we estimate the increased demand would require U.S. agriculture to harvest a maximum of 7.4 million acres of additional cropland per year (table 4). This 1.7-percent increase is relatively small, given the total U.S. cropland of 433.5 million acres in the 2002 Census of Agriculture.

As shown in the table, the changes would affect some agricultural sectors more than others. The effects would also vary by production region. For example, domestic bananas are grown only in Hawaii, and most U.S. bananas are imported. Therefore, any expansion in domestic banana production resulting from increased demand would likely be limited to Hawaii. At the other extreme, dairy production occurs in all 50 States, meaning that the effects of increased dairy demand would not be limited to a particular area or region.

Table 4

Maximum crop acreage adjustments implied by full adoption of select recommendations from the 2005 *Dietary Guidelines for Americans*¹

| Crop | Average harvested area, 1999-2003 | Adjustments in acreage | Acreage needed to meet <i>Guidelines</i> |
|--------------------|-----------------------------------|------------------------|--|
| | | Million acres | |
| Fruit | 3.5 | 4.1 | 7.6 |
| Vegetables: | 6.5 | 8.9 | 15.3 |
| Dark green | 0.3 | 0.5 | 0.8 |
| Orange | 0.2 | 0.4 | 0.6 |
| Legumes | 2.0 | 8.8 | 10.8 |
| Starchy | 2.3 | -0.8 | 1.5 |
| Other | 1.7 | | 1.7 |
| Wheat (example | e for | | |
| whole grains) | 22.6 | -5.6 ² | 17.04 |
| Dairy ³ | NA | NA | NA |
| Total ⁴ | 32.6 | 7.4 | 39.9 |

Note: -- means less than 0.1 million acres. ¹Maximum estimate assumes that all adjustments occur in domestic production with no offsetting changes in trade or other uses. Estimates may not total due to rounding. ²This is the total acreage adjustment needed to meet both the whole-grain and the total-grain recommendations. ³Not applicable—dairy is not measured in terms of crop acreage. ⁴This analysis did not cover meat, added fats and oils, and caloric sweeteners.

Source: USDA, Economic Research Service.

Fruit

To meet the *Dietary Guidelines*' recommendations, Americans on a 2,000-calorie diet would need to increase fruit consumption by 132 percent. Average domestic production of fruit during 1999-2003 was 72,823 million pounds per year. After accounting for imports (add 29,135 million pounds) and exports (subtract 11,698 million pounds), total fruit available for annual U.S. consumption was estimated at 90,259 million pounds (farm weight) (table 5). For Americans to increase fruit consumption by 132 percent, we

⁹ The fruit group includes all fresh, frozen, canned, and dried fruits and fruit juices. In general, 1 cup of cutup, raw, or cooked fruit, 1 cup of 100 percent fruit juice, or 1/2 cup of dried fruit can be considered as 1 cup from the fruit group. The 2005 *Dietary Guidelines* no longer has specific recommendations for the "citrus, melon, and berries" and "other" fruit categories so they are not analyzed separately here.

estimated that U.S. production would need to rise 117 percent to 157,669 million pounds and imports would need to rise to 63,080 million pounds.

To meet the higher level of fruit consumption demanded in the new dietary recommendations, U.S. agriculture would need to harvest an estimated 7.6 million acres, an increase of 4.1 million acres. Additional acreage devoted to U.S. fruit production would likely come from current high-production areas or contiguous areas that have similar production characteristics, such as favorable climate, water availability, and arable land (fig. 1).

Currently, California accounts for half of all U.S. fruit acreage, Florida accounts for a fourth, and Washington accounts for almost a tenth (Perez and Pollack, 2004a). With the exception of domestically grown tropical fruit, such as bananas and pineapple, domestic citrus fruit faces more constraints in terms of suitable land for growing than other U.S. fruit crops. Citrus production primarily occurs in areas of Florida, California, Arizona, and Texas that have subtropical climates.

Because of the time required for citrus and tree fruit (e.g., plums, peaches, pears, and apples) plantings to mature and bear fruit, increased domestic production of these crops could lag behind production increases in other commodities. Substantial increases in U.S. fruit production would also increase demand for farm labor, as many fruit crops are labor intensive. Higher costs for labor and land and, in some cases, higher costs for transportation and irrigation would likely be passed on to consumers in the form of higher fruit prices.

Our estimated increase in fruit acreage needed to meet the 2005 *Guidelines* would be an upper-bound estimate because current trends suggest that imports will continue to increase as a share of the total U.S. fruit supply despite the adoption of new management techniques and high-yield fruit varieties by U.S. agriculture (fig. 2). U.S. fresh fruit imports, excluding bananas, increased at an annual average rate of 8 percent between 1996 and 2004 (Perez, 2005). Fresh fruit imports as a share of consumption (excluding bananas) rose from about 16 percent in 1996 to 25 percent in

Table 5
Estimated U.S. fruit production to meet the 2005 *Dietary Guidelines* for Americans¹

| ltem | Average fruit production in 1999-2003 | Fruit production needed to meet <i>Guidelines</i> | |
|---------------------------------|---|---|--|
| | Millio | on pounds | |
| Production | 72,823 | 157,669 | |
| Imports | 29,135 | 63,080 | |
| Exports | 11,698 | 11,698 | |
| Total availability ² | 90,259 | 209,051 | |
| | 1,0 | 000 acres | |
| Harvested acres | 3,508 | 7,595 | |

¹Production is measured in farm weight.

Source: USDA, Economic Research Service.

²Total availability is production plus imports and minus exports.

2004. Bananas account for over 60 percent of the volume of fresh fruit imports and have the third highest per capita consumption of all fresh fruit in the United States (Perez and Pollack, 2004a). Additionally, if the demand for fruit rises, the export share of U.S. production would likely decline because fruit wholesalers and retailers tend to prefer to source fruit domestically, where possible.

Figure 1
Fruit harvested acres as a share of total cropland, by county

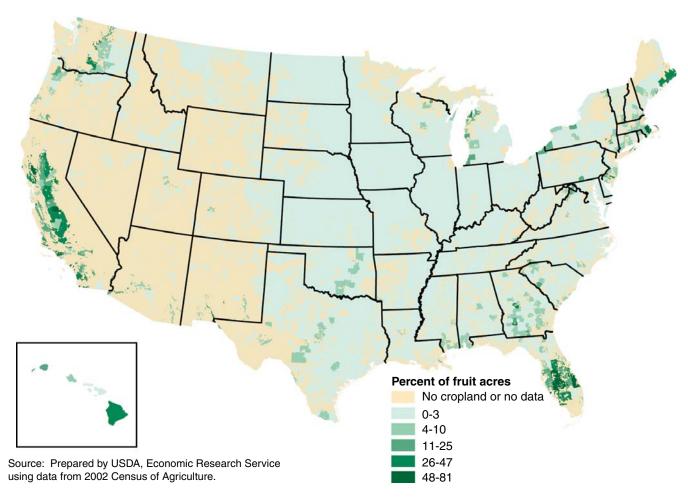
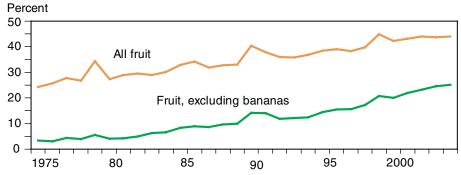


Figure 2 Imports as a share of U.S. fresh fruit consumption



Source: USDA, Economic Research Service and U.S. Department of Commerce, Bureau of Census.

Vegetables

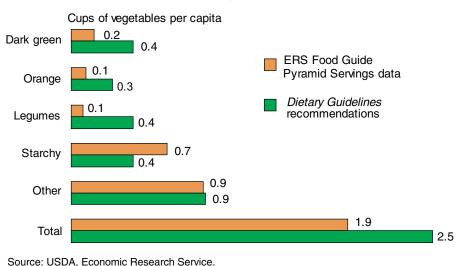
To meet the *Dietary Guidelines*' recommendations, Americans on a 2,000-calorie-per-day diet would need to increase daily consumption of vegetables by 31 percent. ¹⁰ However, when considering the five vegetable subgroups in the *Guidelines*, Americans would need to substantially increase vegetable consumption in three of the subgroups (legumes by 431 percent, orange vegetables by 183 percent, and dark-green vegetables by 175 percent) and decrease consumption of starchy vegetables by 35 percent (see table 3) (fig. 3).

We estimate that U.S. agriculture would need to produce 128.2 billion pounds (farm weight) of vegetables each year for Americans to raise their vegetable intake to 2.5 cups per day (table 6). This represents an increase in production of 19.4 billion pounds (18 percent) per year over 1999-2003 levels. In particular, we estimate annual domestic production of some vegetables would have to increase substantially (i.e., dark-green vegetables by 10.7 billion pounds (175 percent), orange vegetables by 11.1 billion pounds (183 percent), and legumes by 14.4 billion pounds (432 percent)) while domestic production of starchy vegetables would have to decrease by 17.6 billion pounds (35 percent).

We estimate that U.S. farmers would need to harvest 15.3 million acres of vegetables per year for Americans to meet the higher level of consumption recommended in the 2005 *Dietary Guidelines*, an increase of 137 percent (8.9 million harvested acres) over 1999-2003 levels. This change includes increased acreage for legumes (8.8 million acres), dark-green vegetables (0.5 million acres), and orange vegetables (0.4 million acres) and decreased acreage for starchy vegetables (0.8 million acres).

California, Idaho, Washington, Wisconsin, and Florida are the top vegetable-producing States (fig. 4). In general, the availability of suitable land is not a constraint for vegetable production—if the demand for vegetables increases

Figure 3
Loss-adjusted food availability data compared with 2005 *Dietary Guidelines* recommendations for a 2,000-calorie diet



¹⁰ Vegetables include all fresh, frozen, canned, and dehydrated vegetables and vegetable juices. In general, 1 cup of raw or cooked vegetables or vegetable juice or 2 cups of raw leafy greens can be considered as 1 cup from the vegetable group.

and vegetable prices rise in response, U.S. production will increase (Lucier, 2005a). For example, acreage in dry peas and lentils has increased over time in response to growing demand. Water availability, however, constrains vegetable production in some regions.

Actual changes in the demand for labor and land as a result of Americans' moving closer to the dietary recommendations for vegetables will vary by crop. For example, the legume industry is relatively efficient and mechanized, compared with the fresh asparagus industry. And, some vegetable crops, such as tomatoes, are commercially grown in many States while other crops, such as artichokes, are produced in just a few States.

Table 6
Estimated U.S. vegetable production needed to meet the 2005 *Dietary Guidelines for Americans*¹

| Vegetables | Average vegetable production in 1999-2003 | Vegetable production needed to meet <i>Guidelines</i> |
|---------------------------------|---|---|
| | Million pounds | |
| Production | | • |
| Dark-green leafy | 6,098 | 16,767 |
| Orange | 6,077 | 17,171 |
| Legumes | 3,348 | 17,796 |
| Starchy | 49,726 | 32,083 |
| Other | 43,519 | 44,353 |
| Subtotal | 108,767 | 128,170 |
| Imports | | |
| Dark-green leafy | 710 | 1,952 |
| Orange | 243 | 687 |
| Legumes | 234 | 1,245 |
| Starchy | 4,070 | 2,626 |
| Other | 8,638 | 8,804 |
| Subtotal | 13,896 | 15,314 |
| Exports | | |
| Dark-green leafy | 710 | 710 |
| Orange | 370 | 370 |
| _egumes | 1,131 | 1,131 |
| Starchy | 5,982 | 5,982 |
| Other | 4,100 | 4,100 |
| Subtotal | 12,293 | 12,293 |
| Total availability ² | 110,370 | 131,190 |
| | 1,00 | 00 acres |
| Harvested acres | | |
| Dark-green leafy | 291 | 799 |
| Orange | 202 | 571 |
| _egumes | 2,030 | 10,788 |
| Starchy | 2,261 | 1,459 |
| Other | 1,697 | 1,730 |
| Subtotal | 6,480 | 15,346 |

¹Vegetable production is measured in farm weight.

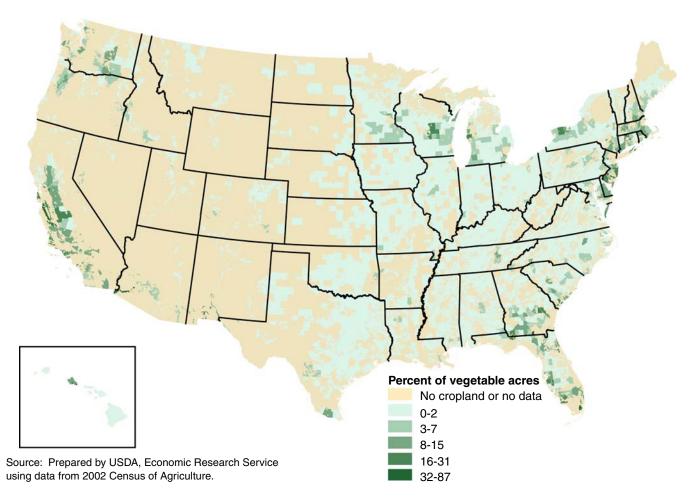
Source: USDA, Economic Research Service.

² Total availability is production plus imports and minus exports.

Due to lower transportation costs and low or zero tariffs in accordance with the North American Free Trade Agreement, 88 percent of U.S. fresh vegetable imports by volume in the first half of 2005 came from Mexico and Canada (Lucier and Jerardo, August 2005). Mexico and Canada are also the largest markets for U.S. vegetable exports. Despite recent declines in the dollar, total U.S. vegetable exports are, in general, growing more slowly than imports because of slow economic growth and high tariffs in many importing countries (Krissoff and Wainio, 2005).

Americans would need to adjust their consumption of legumes more than that of any of the other four vegetable subgroups to meet the recommendations in the *Guidelines*. The United States is the sixth-leading producer of legumes (Lucier, 2005b), yet domestic production of the crop would have to increase significantly to meet the 431-percent increase in demand associated with the change in consumption. Additionally, legume exports currently account for less than 20 percent of U.S. production; some of these exports would likely be diverted to domestic consumption if demand and, consequently, legume prices were to rise.

Figure 4
Vegetable harvested acres as a share of total cropland, by county



Milk

According to the 2005 *Dietary Guidelines* (p. 24), Americans on a 2,000-calorie-per-day diet should consume 3 cups of fat-free or low-fat milk or equivalent milk products daily. These recommendations do not perfectly align with the recommendations in the companion USDA *Food Guide* in Appendix A-2 of the *Guidelines* (p. 54) or the more recently released MyPyramid Food Guidance System recommendations for the milk group. In these companion documents, the milk group contains all milks, yogurts, frozen yogurts, dairy desserts, and cheeses (except cream cheese), including lactose-free and lactose-reduced products (DGA, 2005, p. 54). These companion documents recommend consumption of 3 cups from the milk group per day for Americans on a 2,000-calorie diet and recommend that "most choices should be fat-free or low-fat" (p. 54, footnote 1). However, the food patterns in these documents were developed using *only* fat-free milk. Consumption of milk in any dairy product must be counted as part of consumers' discretionary dietary allowance.

The ERS Food Availability data and ERS Food Guide Pyramid Servings data provide per capita consumption data on numerous dairy products. However, for most dairy products, including the many cheese varieties, the data do not provide sufficient detail for researchers to ascertain the share or quantity consumed that is fat free or low fat. The exceptions are milk and cottage cheese. Because of these and other data limitations, we analyzed the milk group as a whole and did not make adjustments to the share of the different fat versions for each product (i.e., fat-free, low-fat, high-fat, etc.).¹²

To meet the 2005 *Dietary Guidelines*' recommendations for the milk group, Americans would need to increase their daily consumption of milk and milk products by 66 percent. To meet this considerable increase in demand, total availability of farm milk would have to increase by 111 billion pounds, from 169 billion pounds to 280 billion pounds (table 7). This change means that total annual U.S. production of farm milk would have to increase to 274 billion pounds to make the wide array of milk and milk products currently available—a substantial increase of roughly 108 billion pounds per year.

Table 7
Estimated U.S. farm milk production to meet the 2005 *Dietary*Guidelines for Americans¹

| Item | Average dairy production in 1999-2003 | Dairy production needed to meet <i>Guidelines</i> | |
|---------------------------------|---|---|--|
| | Million pounds | | |
| Production | 165,882 | 273,617 | |
| Imports | 4,973 | 8,203 | |
| Exports | 1,629 | 1,629 | |
| Total availability ² | 169,226 | 280,191 | |

¹Foods made from milk that have little to no calcium and are relatively high in milkfat, such as cream cheese, heavy cream, and butter, are not part of the milk group but can be counted as part of consumers' discretionary dietary allowance in the USDA's Food Guide and the MyPyramid Food Guidance System.

Source: USDA, Economic Research Service.

²Total availability is production plus imports and minus exports.

¹¹ In general, 1 cup of milk or yogurt, 1½ ounces of natural cheese, such as Cheddar cheese, or 2 ounces of processed cheese can be considered as 1 cup from the milk group (DGA, 2005, p. 54).

¹² Fat-free milk is also called nonfat and skim milk. Low-fat milk is 1 percent fat by weight, and high-fat milk has 2 percent or more milkfat. High-fat versions of dairy products, such as cream cheese, heavy cream, and butter, also have 2 percent or more milkfat by weight.

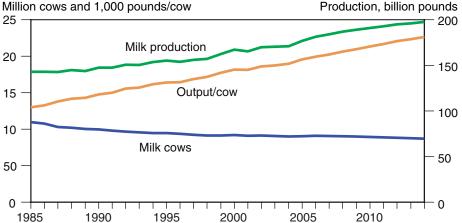
Part of the reason for this two-thirds increase is that the 2005 Guidelines call for 3 cups per day from the milk group for a 2,000-calorie diet whereas the previous version recommended consumption of only 2.2 cups per day. The 111 billion additional pounds may be an overestimate because 30 to 50 million Americans (roughly 10 percent of the population) are lactose intolerant (NIDDK, 2006) and, therefore, may seek alternate sources for calcium and other nutrients found in milk. Consumers can, however, minimize the problem of lactose intolerance by choosing lactose-free milk or by consuming the enzyme lactase prior to consuming milk products. Therefore, it is inaccurate to assume that 10 percent of Americans would entirely avoid milk products. Nevertheless, even if the 111 billion pounds is reduced by 10 percent to roughly 99.9 billion pounds, the additional demand for milk and milk products would be substantial.

Output per cow has increased gradually over time (fig. 5), but this new requirement outstrips even conceivable potential milk-production rates, leaving increases in imports and substantial herd expansion as the remaining options to raise production to the necessary levels. Most dairy products consumed in the United States are domestically produced rather than imported for myriad reasons, including perishability, high transportation costs (e.g., milk is bulky), and natural fluctuations in milk production due to weather and feed conditions as well as daily or seasonal fluctuations in milk and milk-product consumption (e.g., high consumption of ice cream in the summer) (Miller, 2004). For the same reasons, the export share of dairy products is low. Imports account for roughly 3 percent of all U.S. dairy product consumption, and most of these imports are specialty cheeses.

Since it is unlikely that imports would significantly reduce the domestic milk production needed to help Americans meet the recommended intake levels in the new Guidelines, any increase in domestic consumption would likely have to come from domestic production. In short, U.S. dairy producers would need to substantially expand the number of dairy cows, an action counter to long-term industry trends. California, Wisconsin, and New York are currently the top dairy-producing States (fig. 6).

Milk production and dairy herd Million cows and 1,000 pounds/cow 25 Milk production 20

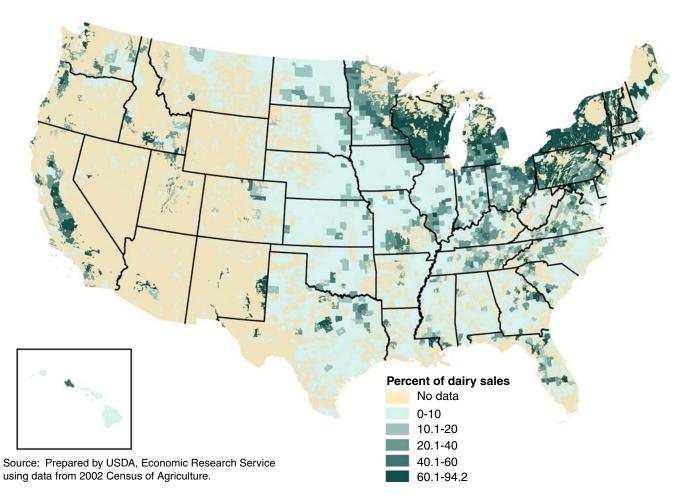
Figure 5



Source: USDA's Economic Research Service, USDA Agricultural Baseline Projections to 2014, February 2005.

As previously mentioned, one shortcoming of this analysis is that our data are limited, precluding us from undertaking a full analysis of the milk and milk product group between regular and fat-free or low-fat products whereas the Guidelines and their supporting materials suggest that consumers should choose fat-free and low-fat options most often. If our analysis had incorporated the recommendation that "most choices should be fat-free or low-fat," findings suggest that increases in the production of raw fluid milk would need to be even higher to offset the removal of fat from the total poundage. Raw milk at the farm level is a joint product. The proportions of the components in milk depend on the type of cow and the feed and forage used in production. For example, milk from Holstein dairy cows generally comprises 3.7 percent milkfat, 8.6 percent skim solids, and 87.7 percent water (Miller, 2004). If Americans were to meet the new Dietary Guidelines by increasing their consumption of milk and milk products, particularly nonfat and low-fat versions, the effect might be a large increase in milkfat available for other uses. Manufacturers might use this milkfat to produce more cream cheese, heavy cream, butter, and higher fat cheeses for domestic consumption or export. Recent trends show that low-fat milk consumption has increased, but average U.S. per capita consumption of cheese, both lowfat and high-fat, nearly tripled between 1970 and 2003, from 11 to 31 pounds per year, and shows no sign of leveling off (Buzby, 2005). During

Figure 6
Milk and dairy sales as a share of all livestock product sales, by county



this same time period, per capita butter consumption has been fairly constant at around 4.6 pounds per year while cream consumption rose from 4.0 pounds to 7.4 pounds. Cream and Neufchâtel cheese consumption rose from 0.61 pound per capita per year in 1971 to 2.4 pounds in 2003.

In the event of a glut in milkfat, milkfat's price and the price of products derived from milkfat would fall sharply. In this case, the United States might even emerge as the leading exporter of milkfat-based products. And if Americans were to choose fat-free or low-fat milk and milk products "most often" as recommended in the new MyPyramid Food Guidance System, current U.S. dairy imports, which primarily comprise value-added cheeses, might decline. Moreover, current U.S. exports of whey products and skim milk powder might also decline.

The response by U.S dairy producers could also be influenced by changes in the demand for beef and beef products. Although we did not analyze the effects of the *Guidelines* on consumption of meat, the new dietary recommendation for Americans on a 2,000-calorie diet is to consume 5.5 oz-eq of meat per day (see table 1). This intake level is lower than the 6.1-oz-eq estimate for 2003 consumption in the meat group (here meat, poultry, and seafood) from the ERS Food Guide Pyramid Servings data. In particular, if Americans were to consume less beef in accordance with the *Guidelines*, U.S. beef production would likely decline as a result. And, if this effect were matched with a potentially huge increase in dairy production, we might also see a greater supply of utility beef from slaughtered dairy herds, aggravating any declines in the market for meat from beef cattle.

Repercussions would also spread to grain production, as the increase in dairy cattle would require dairy producers to claim a larger share of the U.S. corn crop as well as greater quantities of soybeans and forage. Perhaps some of these feedstuffs could be shifted from beef production if that market declines. On the other hand, a huge glut in milkfat and associated falling milkfat prices might lessen the pressure on expanding dairy herds and the need for substantial increases in grain feeding. Balancing all of the complex and numerous interactions raised in this analysis would require a more sophisticated model to better estimate any eventual outcomes.

Whole Grains

Compared with the *Dietary Guidelines* recommendations, the average American is eating too much grain-based food (i.e., food made with refined and/or whole grains). We estimate that 8.2 grain servings per day are available for consumption, compared with the *Guidelines*' recommendation of 6 servings for a 2,000-calorie diet (see table 3). Accordingly, Americans would need to decrease total grain intake by 2.2 servings, or 27 percent, to meet the *Guidelines*. Our estimate of 8.2 grain servings per day is the sum of 7.6 grain servings from the ERS Food Guide Pyramid Servings and 0.6 whole-grain serving that is missing from the ERS servings data (e.g., popcorn) (see boxes on "Whole-Grain Foods" and "Whole-Grain Data Limitations"). An earlier ERS report analyzed consumption of whole-grain foods missing from the Food Guide Pyramid Servings data and estimated that Americans were eating at least an additional 0.6 whole-grain servings per capita per day in 2000 (Putnam et al., 2002).

For the first time, the *Dietary Guidelines* have specific recommendations for whole-grain consumption separate from those for total or refined grains. The goal of the recommendation is to encourage Americans to eat more whole grains by raising awareness of whole grains and their role in nutritious diets. For Americans on a 2,000-calorie diet, the Guidelines recommend consumption of at least three 1 oz-eq of whole grains each day, or half of their recommended total-grain intake. The new whole-grain recommendation is ambitious given that Americans currently eat relatively few whole grains. We estimate that the average American consumes 0.9 oz.-eq of whole grains each day. This ERS estimate for whole-grain consumption is the sum of the 0.6 oz-eq missing from the ERS Food Guide Pyramid Servings database (Putnam et al., 2002) and an estimated 0.261 oz-eq of whole-wheat flour and whole-wheat flour products. ERS estimated this latter amount using the estimated per capita consumption of 5.22 oz-eq of wheat flour per person (table 8) and the 5-percent industry estimate of whole-wheat flour as a share of domestically milled wheat. A comparison of this estimate with the new Dietary Guidelines recommendation for intake of whole grains for a 2,000calorie diet shows that Americans would need to increase daily consumption of whole grains by roughly 2.1 oz-eq, or 248 percent (see table 3).

Because of gaps in data on whole-grain consumption, wheat is the focal point of our grain analysis. Wheat accounted for 71 percent of all U.S. grain available for consumption in terms of pounds per capita in 2003 (fig. 7). Corn and rice are the second and third most available food grains (table 8).¹⁴ We do not have reliable estimates of the whole-grain share of corn or rice consumption to use as a starting point for this analysis so these grains are not included here. Food availability data from 2001-02 suggest that consumption of brown rice, which is a whole grain, makes up less one-half of 1 percent of total U.S. rice available for consumption.¹⁵ Additionally, we do not have data on consumption of other types of whole-grain rice (e.g., long-grain wild rice). Although most oat consumption can be counted as whole-grain consumption, oats accounted for only 1.4 percent of total grain servings in 2003.

¹³ The MyPyramid Food Guidance System defines a serving as 1 oz-eq of grain or grain-based foods.

¹⁴ Note that sweet corn is in the vegetable group whereas corn products considered here are in the grains group. Corn products include corn flour, meal, and grits made from field corn for human consumption.

¹⁵ Data on brown rice have been discontinued.

Our analysis focuses on wheat milled to make wheat flour and wheat-flour products for human food use in the United States and, therefore, does not include wheat used for exports, stocks, and nonfood uses, such as animal feed. Between 1999 and 2003, the United States produced an annual average of 40,573 million pounds of wheat flour (both whole-wheat and refined), imported 1,032 million pounds of wheat flour and flour products, and exported 1,413 million pounds of wheat flour and flour products. Based on ERS's formula for total wheat availability (i.e., production plus imports

Table 8. Daily per capita availability of select grains in the United States, 2003¹

| Grain | 1-ounce equivalent servings | Share of total grain servings | |
|----------------------------|-----------------------------|-------------------------------|--|
| | Number | Percent | |
| Wheat flour | 5.22 | 69.2 | |
| Corn products ² | 1.56 | 20.6 | |
| Rice | 0.63 | 8.3 | |
| Oat products | 0.11 | 1.4 | |
| Rye flour | 0.02 | 0.3 | |
| Barley products | 0.02 | 0.2 | |
| Total | 7.55 | 100 | |

¹Numbers may not total due to rounding. ²Note that sweet corn is a vegetable whereas corn products considered here in the grains group include corn flour, meal, and grits made from field corn for human consumption.

Source: ERS Food Guide Pyramid Servings data, November 2006.

Whole-Grain Foods

In February 2006, the U.S. Food and Drug Administration (FDA) issued draft guidance on the term "whole grain" for food labels. The agency defined whole grain to "include cereal grains that consist of the intact, ground, cracked, or flaked fruit of the grains whose principal components—the starchy endosperm, germ, and bran—are present in the same relative proportions as they exist in the intact grain." FDA requires foods that bear the whole-grain health claim to (1) contain 51 percent or more whole-grain ingredients by weight per reference amount and (2) be low in fat.

Whole grains can be consumed either as a single food, such as wild rice and popcorn, or as a food ingredient, as in some multigrain breads. Whole grains are good sources of fiber and other nutrients, such as calcium, magnesium, and potassium. Consumption of at least 3 or more ounce-equivalents of whole grains per day may help an individual with weight control and can reduce the risk of several chronic diseases, such as coronary heart disease and some kinds of cancer. Refined grains are the product of a process that removes most of the bran and some of the germ. Refining also removes some dietary fiber, vitamins, minerals, and other natural plant compounds.

Almost all refined grains are enriched before being further processed into foods, a step taken by many grain companies since the 1940s. To conform to FDA's standards of identity—which define a given food, its name, and its ingredients—enriched foods were required to be fortified with thiamine, riboflavin, niacin, and iron. In 1998, the FDA required that folic acid be added to the enrichment mixture. Currently, enrichment is not required for wholegrain foods because these foods naturally contain many of the vitamins and minerals that are stripped out of refined grains during processing.

Examples of whole grains:

Brown rice Buckwheat
Bulgur (cracked wheat) Millet
Popcorn Quinoa
Sorghum Triticale

Whole-grain barley Whole-grain corn
Whole oats/oatmeal Whole rye
Whole wheat Wild rice

Source: Dietary Guidelines for Americans, jointly issued by

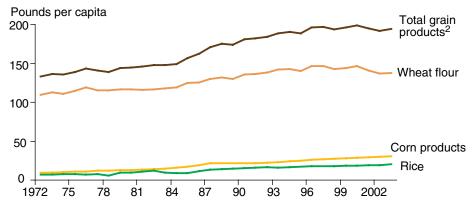
USDA and DHHS, January 2005, www.cnpp.usda.gov/DG2005/index.html/

minus exports), wheat flour and flour products available in the U.S. food supply averaged 40,192 million pounds per year during the period.

According to industry estimates, annual production of whole-wheat flour was 5 percent of all domestically milled wheat. Therefore, we estimate that the production of whole-wheat flour is 2,029 million pounds (table 9). We also assumed that 5 percent of all wheat-flour imports, exports, and total availability is attributed to whole-wheat flour and whole-wheat flour products. The remaining share (95 percent) of domestically milled wheat goes to refined-wheat flour and associated products (not shown in table 9).

Figure 7

Total food grain availability in 2003 ¹



¹These data are not adjusted for plate waste and other food losses in the food marketing and consumption chain. ² Total includes oat, barley, and rye products. Source: USDA's Economic Research Service.

Whole-Grain Data Limitations

Accurately tracking consumption of whole grains is a difficult task due to the lack of comprehensive, publicly available data. For example, except for data on rye flour and oat and barley products, which are mainly whole grains, ERS's food availability data do not include a comprehensive estimate of the per capita intake of whole grains or the whole-grain share of the available grain supply. The database has some significant data gaps for whole grains, such as for popcorn, nonmilled wheat products, and less frequently consumed grains, such as buckwheat and quinoa. In an attempt to estimate the size of this data gap, Putnam et al. (2002) estimated that Americans were eating at least 0.6 whole-grain servings per capita per day in 2000.

Other food consumption data series also fall short in reporting whole-grain consumption for various reasons. Many do not distinguish between whole and refined grains. Others are not nationally representative or provide only single point-in-time estimates. Data that rely on selfreported consumer recall, such as USDA's Continuing Survey of Food Intake by Individuals (CSFII), may differ from actual intake data, particularly for whole grains, because consumers have difficulty identifying whole grains. According to the 1994-96 CSFII, two-thirds of Americans over age 2 consumed less than one serving of whole grains a day.

Identifying whole-grain foods by existing labels may be difficult for some consumers. Labels like "wheat bread," "stone-ground," and "seven-grain bread" do not guarantee that the food contains whole grains. Color is not a good indicator of whole grains either because foods may be darker simply because of added molasses.

Without comprehensive data, it is difficult to accurately assess the extent of whole-grain consumption in any given year, or develop any short- or long-term consumption trends. Obtaining such data will likely require a concerted effort and cooperation between industry and government.

Table 9
Estimated U.S. whole-wheat flour and whole-wheat products needed to meet the 2005 *Dietary Guidelines* recommendations for total grains and whole-grains, 1999-2003¹

| Item | Average whole-wheat flour and whole-wheat flour products in 1999-2003 ² | Whole-wheat flour and whole-wheat flour products needed to meet <i>Guidelines</i> |
|--------------------|---|---|
| | Million pounds | |
| Production | 2,029 | 14,268 |
| Imports | 52 | 366 |
| Exports | 71 | 71 |
| Total availability | 2,010 | 14,704 |
| | Million acres | |
| Harvested acre | s 22.6 ³ | 17.0 ⁴ |

¹Numbers may not total due to rounding. ²On average, between 1999 and 2003, the United States produced 40,573 million pounds of wheat flour, imported 1,032 million pounds of wheat flour and wheat flour products, and exported 1,413 million pounds of wheat flour and wheat flour products. Total availability (40,192 million pounds) is estimated as production plus imports and minus exports. To calculate estimates for whole-wheat flour, these figures are multiplied by the 5-percent industry estimate of whole-wheat flour as a share of all domestically milled wheat. ³During 1999-2003, an annual average of 50.8 million acres of wheat was grown in the United States. On average, domestic food use accounted for 44.5 percent of these acres, or 22.6 million acres. ⁴This meets both the whole-grain and total-grain recommendations, using FRS data

Source: USDA, Economic Research Service.

The *Guidelines* and the MyPyramid Food Guidance System do not call for a reduction in grain intake. Instead, they specify the number of 1-oz-eq servings that Americans should get from whole grains and other (i.e., refined) grains and emphasize that half of total grain servings should be whole grains. Compared with these dietary recommendations, the ERS servings data imply that U.S. consumers need to both reduce total grain intake and shift their intake mix of whole and refined grains. If Americans were to reduce consumption of total grains by 27 percent and increase consumption of whole-wheat flour and flour products from 5 to 50 percent of domestic production to fully meet the *Guidelines*' recommendations, total annual availability would have to increase to 14,704 million pounds of whole-wheat flour and whole-wheat flour products (right column in table 9). Accordingly, the United States would need to produce 14,268 million pounds of whole-wheat flour and whole-wheat products per year and import 366 million pounds. 17

The acreage calculations for wheat are more complex than those for fruits and vegetables because the demand for wheat and the acreage needed to produce this wheat would actually decline. In general, manufacturers require less raw grain to produce a whole-grain product than a similar refined-grain product. Whole-grain products use all of the grain kernel (i.e., bran, germ, and endosperm), while refined-grain products lack most of the bran. The remaining byproducts from refined-flour milling (i.e., "mill grind") are diverted to secondary uses. Bran, for example, is used as an ingredient in food products and livestock feed. A shift in U.S. consumption from refined-grain to whole-grain products could reduce the quantity of grain milled and supplies of byproducts for secondary markets.

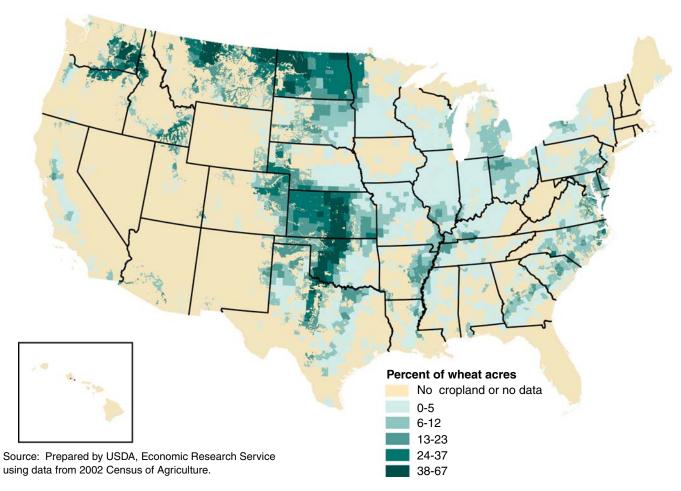
¹⁶ We took the total availability of whole-wheat flour and associated products (i.e., 2,010 million pounds) and (1) decreased it by 27 percent to meet the total-grain intake recommendation, and (2) increased it tenfold to meet the whole-grain recommendation. This tenfold increase is to raise the whole-wheat flour share of all domestically milled wheat flour from the current level of 5 to 50 percent (i.e., half of the recommended totalgrain intake). Note that we did not use the 248-percent increase in total whole-grain consumption needed to meet the Guidelines in table 3 because that estimate is for the sum of all types of whole grains consumed by Americans (e.g., oats, rice, wheat) and we focused on wheat only.

¹⁷ After we calculated the new total availability, we added exports back in, which we kept fixed at 71 million pounds, and then divided the balance among U.S. production and imports in fixed proportions as our whole-wheat flour and products' baseline for 1999-2003 (97.5 percent domestic production and 2.5 percent imports).

One pound of wheat makes 0.98 pounds of whole-wheat flour but only 0.74 pounds of refined flour (USDA/ERS, 1992). If Americans were to reduce their consumption of total grains by 27 percent and increase their consumption of whole-wheat flour from 5 percent of flour production (estimated amount in 2003) to the *Guidelines*' recommendation of 50 percent, manufacturers would require only 670.7 million bushels of wheat—versus 912 million bushels in 2003. Unless secondary demand increased to make up some or all of the difference, demand for wheat for domestic-flour production would drop by 241.3 million bushels, or around 36 percent. This decrease would put downward pressure on wheat prices; however, since less than a third of the wheat supply is used for domestic food consumption, the price effect is likely to be limited.

A drop in wheat demand could trigger a change in land allocation. If total wheat intake were reduced by 27 percent and if half of all wheat flour were milled as whole-wheat flour, U.S. agriculture would need to harvest 5.6 million fewer acres of wheat per year (based on the marketing year 2004/05 yield of 43.2 bushels per acre). To put this acreage drop into perspective, producers harvested an estimated 50.8 million acres of wheat each year, on average, during 1999-2003—these estimates account for all uses, including food, nonfood, stocks, and exports (fig. 8). We calculated that roughly 44.5

Figure 8
Wheat harvested acres as a share of total cropland, by county



percent of the U.S. harvested wheat acres, or 22.6 million acres, went to domestic food use. Decreasing this amount of cropland by 5.6 million acres to account for the effects of both the total grain intake and whole-grain intake recommendations leaves 17 million wheat acres that would need to be harvested.

Some farmers affected by the change will likely shift acreage to other crops or other varieties, such as hard-white winter wheat, a less common wheat. Manufacturers are increasingly using this variety to make whole-wheat products that have some of the desirable properties of refined-wheat products. Producers might plant more acreage to hard-white wheat if the demand increases for foods made with this variety and if the price premiums (currently 1 to 3 percent) are sufficiently high to induce producers to make the switch. (A drawback is that hard-white wheat varieties are more susceptible to preharvest rainfall damage than hard-red wheat varieties.) In 2003, plantings of hard-white wheat accounted for 2.3 percent of all wheat grown in major hard-white wheat-growing States—Washington, Kansas, and Colorado. A shift to whole grains could also affect the demand for certain kinds of grains—and the demand for acreage suitable for growing those varieties. Whole-grain products with the potential to increase in demand in such a scenario include those made with rye, oats, and barley, and minor grain products, such as kasha and quinoa. Switching grain production to other crops or varieties might have little effect on net crop acreage.

The net effect on grain producers of a shift to whole-grain products will depend on myriad factors, including the type of grain demanded by food processors and the location of the producer. Grain farmers in the Midwestern, South Central, and Eastern United States, with longer growing seasons and more abundant rainfall than elsewhere, might find it easier to switch to other crops.

The eventual impact of consumption changes on grain producers will also depend on the interaction of market forces in other U.S. commodity markets. These interactions could lessen changes in the grain market due to a shift to whole-grain products. For example, farmers may use a larger share of corn and sorghum instead of wheat byproducts in livestock rations. Additionally, if Americans were to reduce total meat consumption to meet the *Guidelines*' recommendations for meat, the demand for feed grain for U.S. livestock could decline, potentially reducing grain acreage even further. However, an increase in dairy herd size to meet the dietary recommendations for increased milk and milk product consumption would moderate such effects.

Interactions with international markets are also important in understanding the eventual impact of consumption changes on grain producers. For example, in international markets, if the domestic demand for wheat drops, U.S. supplies available for export to such countries as Egypt, Japan, and Mexico, three of the largest markets for U.S. wheat, could increase.